

# DAS Facilities Update

January 2008

## A Monthly Newsletter for Facilities Employees

### New Leasing Manager



Nancy Brown came on board in January as our new Leasing Manager. Nancy was born and raised in Detroit and will always be a muscle car fan, but Duluth, Minnesota has been her home for over twenty years, which forced her to become a fan of snowplows and cold weather accessories. She obtained her bachelor's degree in Environmental Studies, and a Master's degree in Advocacy and Political Leadership from the University of Minnesota, Duluth. Nancy says school was an incredibly enlightening experience for her, and she hopes to be able to continue taking classes periodically just to keep that good karma going.

Nancy has over ten years of leasing experience working for a large retailer, and most recently was the last person to leave the Northwest Airlines A320 Maintenance facility in Duluth after it closed. Working at an airline allowed she and her family to travel extensively, (although she says it did not cure her insatiable wanderlust). Nancy says that finding Oregon and all the beauty that it offers, combined with the absolutely wonderful people that live and work here, was the perfect next step on her career path. It blends her previous leasing experience with her education and allows her to indulge in her passion for gardening, hiking and biking on the weekends. Nancy said, "My family and I are excited to be moving to Oregon, it has everything that we loved about Minnesota, without the snow shovels."



### Section Focus: Leasing Program

Real Property Services is a small group that obtains and negotiates leased property for State agencies. We are in essence their real estate agents. When an agency wants to relocate we search for office space for them, negotiate the terms with the owner of the property, and prepare the lease documents. We have four full time Leasing Agents who work on statewide leasing projects all the way from Ontario to Astoria: Brian Patton, David Cozzie, Michael Schmidt and Diana Yashar; two support staff who make sure our leases look great: Judy Gwyn and Mark Zill-

mer; one billing and computer staff who bills our State owned buildings: Brenda Schnee; One part time Leasing Agent who will be working on State owned buildings: Colleen Mohr; one consultant who is training new staff, Valerie McBride (former Leasing Manager); and our new Leasing Manager Nancy Brown who has just recently relocated from Minnesota. See her "Bio" above. We will be filling another position for a Leasing Agent in the near future so that we can continue to provide great service to our clients in 2008. Submitted by Diana Yashar, Senior Leasing Agent.

### New Leasing Agents

At the first of the year we had two new Leasing Agents join us. The Leasing Program has added Michael Schmidt and David Cozzie. Mike Schmidt comes to DAS facilities as a new leasing agent with a background in Real Estate. Mike worked on several projects in the Linn County area including the Fair and Expo Center and the Timber Linn Park improvements. Working closely with Government agencies and community groups has shown Mike that there is much more to development than building tract homes and apartments. When dealing with community projects "Partnerships and sound inclusive planning make for more sustainable community". Mike is a proud graduate of Oregon State University following three generations of family members dating back to 1916 when his great grandmother graduated. With his degree in Political Science and his extensive background in Real Estate Mike feels that he has found a good fit with the leasing section at DAS. "I hope to bridge the policies and rules that form the institution of State Government with the generally accepted practices of the private sector" Dave Cozzie has been in real estate for just under seven years and has enjoyed the challenges that it produces. No two transactions are alike. Dave says he has learned from some of the best top producers in the Portland area how to handle objectives and negotiations. Being brought up in the service trade, he knows how important customer service and satisfaction is. Dave was born and raised in Montana, and has visited almost every state and has resided in five different

states until he happened to come across Oregon. A place that he says he knew he would call home. In doing so he met his wife and has three beautiful children, son Dante, the oldest at eight years of age and twin five year old girls named Sienna and Athena.



Leasing Staff with Administrator from left to right: Robin Harpster, Marc Zillmer, Brenda Schnee, Dave Cozzie, Judy Gwyn, Diana Yashar, Brian Patton, Nancy Brown and Mike Schmidt.

**KUDOS** It's time to enjoy a few pats on the back received by our co-workers from the Director's Office. A thank you to our Toy Drive Coordinator, **Pam Branczek** who says she was delighted at how Facilities stepped up and contributed so many toys to make some deserving children happy this Holiday season. To **Scott Garvey** who is doing a great job at the PUC building. To **Jim Hampson, Christine Keyte, Alvin Mason, Debbie Price, Irina Obertas, Olga Telepenko** and others who made the O&M Custodian's Holiday party such a success! To **Martina Falk** in Parking who saved Pam Valencia's car battery from running down from