



# STATE OF OREGON

## INDEX OF STATEWIDE FLEET PRICE AGREEMENTS

3191

Version 255

### NOTICE

The 3191 is an Index ONLY you must use ORPIN and the Price Agreement numbers for specific information about the Agreements listed

PA Start Date and End Date	VEHICLE CATEGORY/DESCRIPTION	CONTRACTOR	PA #	MAKE/MODEL	PA ITEM # - MODEL UNIT PRICE	2011MY Order Bank	2012MY Order Bank
09/30/2008 & 12/31/2013	POLICE MOTORCYCLE: BMW R1200RT-P	Beaver State dba: BMW NW - Eugene	8655	2011 BMW R1200RTP Police Motorcycle	1 - \$19,686.36	OPEN	CLOSED

### Ordering Process for the Direct Dealership Awards

NOTICE: Any vehicles ( including police packages) available to listed Dealerships from specified manufacturers (FORD,GM, DODGE, ETC) may be purchased.

#### Best Practice (User Guide):

- 1) Determine Need
- 2) Get Price Agreement numbers from 3191 and look up Price Agreements on ORPIN
- 3) Send a Quote to each applicable Dealership\* (SEE NOTES BELOW)
- 4) Determine best overall cost Quoted\*\*
- 5) Place Order

HINT: Using the determined Manufacturers Webiste (FORD.COM, CHEVROLET.COM, DODGE.COM, ETC.) Build the vehicle using the MFG's "Build Your Own" vehicle section. Once built to Specification, print the buildout sheet, scan and attach to email with all dealerships included in the email TO line. Press send. (An Email Fleet Contact list can be created for ease of process)

\*Negotiation using the Quote process - The thought process is to Quote not only the specific manufacturer but also the entire list of manufacturers (MFG) able to provide comparable vehicles in the determined class ( we call this the horizontal quote and vertical quote - up and down between dealerships of the same MFG and side to side between all MFG's). Notice each Dealership on your quote to the fact you are using the State of Oregon Price Agreements and that you are sending a quote to each MFG's dealership, if you so desire, also to the comparable vehicle MFG's with a vehicle in the same class. Example - midsize 4 door sedan, a quote to all dealerships within a MFG and also all MFG's able to provide a comparable midsize 4 door sedan. Even if a MFG is predetermined, a possible much lower price could be available for the same class of car by a dealership of a different MFG. At this point, a determination is made if the cost savings are the sole determining factor.

\*\* Best overall cost should include: purchase price, delivery (if applicable), ect.

The Direct Dealership Price Agreements were established to provide State and Local agency customers with a broad selection of model vehicles and manufacturers in varied geographical locations throughout the State. These Agreements are in place to enable users to purchase vehicles that better meet their business needs, leverage pricing, and maximize dollars.

PA Start Date and End Date	Price Agreement No.	Contractor	Description
<b>FORD</b>			
3/16/2010 3/16/2015	0426	Butler Ford Ashland Oregon	<b>FORD - All Vehicles Available</b> Email: mikecocchiara@butlerman.com
3/16/2010 3/16/2015	0427	Landmark Ford Tigard Oregon	<b>FORD - All Vehicles Available</b> Email: dfrezza@landmarkford.com
4/05/2010 4/06/2015	0429	Suburban Auto Group Sandy Oregon	<b>FORD - All Vehicles Available</b> Email: DJ@suburbanautogroup.com
4/29/2010 4/29/2015	0434	McRobert Motor dba Gresham Ford	<b>FORD - All Vehicles Available</b> Email: annette@greshamford.com
4/05/2010 4/06/2015	0435	Northside Ford Portland Oregon	<b>FORD - Trucks and SUV's</b> Email: stucker@northsidetrucks.com
4/05/2010 4/06/2015	0436	Harvest Ford Klamath Falls Oregon	<b>FORD - All Vehicles Available</b> Email: kipphillips@harvestford.com
<b>VOLKSWAGEN</b>			
3/10/2010 3/10/2015	0428	VW of Salem Salem Oregon	<b>VOLKSWAGEN - All Vehicles Available</b> Email: rropp@hondaofsalem.com
<b>MITSUBISHI</b>			
3/10/2010 3/10/2015	TBD		MITSUBISHI - All Vehicles Available
<b>CHRYSLER</b>			
4/13/2010 4/13/2015	0432	Chrysler, Jeep, Dodge of Wilsonville Wilsonville Oregon	<b>Chrysler Products - All Vehicles Available ( to include: Chrysler, Jeep and Dodge Brands)</b> Email: chuckb@cjdwilsonville.com
4/19/2010 4/20/2015	0442	Withnell Motor Co. Salem Oregon	<b>DODGE - All vehicles Available</b> Email: lisa@withnellauto.com
4/19/2010 4/20/2015	0443	Ron Tonkin Gladston Oregon	<b>DODGE - All vehicles Available</b> Email: kray@tonkin.com
<b>GENERAL MOTORS</b>			
4/12/2010 4/12/2015	0433	Hubbard Chevrolet Hubbard Oregon	<b>CHEVROLET - All Vehicles Available</b> Email: johnboy@hubbardchevrolet.com
4/20/2010 4/20/2015	0439	DSU Peterbilt & GMC Portland Oregon	<b>GENERAL MOTORS - All Vehicles Available</b> Email: bheinrich@dsutrucks.com

4/20/2010 4/20/2015	0440	Carlson Chevrolet Sandy Oregon	<b>CHEVROLET - All Vehicles Available</b> Email: dj@suburbanautogroup.com
4/20/2010 4/20/2015	0445	Ron Tonkin Chevrolet Portland Oregon	<b>CHEVROLET - All Vehicles Available</b> Email: jgeffen@tonkin.com
<b>NISSAN</b>			
7/21/2010 7/21/2015	0465	Ron Tonkin Chevrolet Portland Oregon	<b>NISSAN - All Vehicles Available</b> Email: jgeffen@tonkin.com
<b>TOYOTA</b>			
8/18/2010 8/18/2015	0480	Ron Tonkin Chevrolet Portland Oregon	<b>TOYOTA - All Vehicles Available</b> Email: jgeffen@tonkin.com

<b>ADA ACCESSIBLE TRANSIT VEHICLES</b>						
PA Start Date and End Date	VEHICLE CATEGORY DESCRIPTION	Contractor	PA	MAKE/MODEL	MODEL UNIT	PRICE
02/17/2009 02/16/2014	Buses Shuttles Minivans	Schetky NW Sales	9703	Eldorado National/Amerivan 4/5 Pass		\$38,440.00
				Accubuilt Mobility Van 4/5 Pass		\$42,743.00
				Eldorado National/V-shuttle 5/7 Pass		\$39,433.00
				Elkhart Coach/EC I 9/12 Pass		\$40,786.00
				Eldorado National/Aerolite 9/12 Pass		\$41,348.00
				American Coach/Crusader 9/12 Pass		\$53,021.00
				Eldorado National 12/16 Pass		\$42,781.00
				Elkhart Coach 12/16 Pass		\$42,541.00
				American Coach 12/16 Pass		\$52,549.00
				American Coach 26.5' 13/30 Pass		\$63,591.00
				Eldorado National 29' 16/30 Pass		\$66,140.00
				General Coach, 26' 16/30 Pass		\$146,047.00
				Eldorado National, 29' 16/30 Pass		\$153,724.00
				Champion, 28.5' 25/30 Pass		\$111,240.00
				Champion, 31' 25/35 Pass		\$146,654.00
				General Coach, 30' 25/35 Pass		\$149,380.00
				Eldorado National, 34' 25/35 Pass		\$158,697.00
				Eldorado National/XHF, 32' 33/36 Pass		\$230,654.00
				Eldorado National/XHF, 35' 36/44 Pass		\$234,161.00
				Eldorado National / EZ-Rider II 33/36 Pass		\$276,524.00
Eldorado National / EZ-Rider II 36/44 Pass		\$283,290.00				

02/17/2009 & 02/16/2014	Buses Shuttles Minivans	Emmett Koelsch Coaches, Inc.	9706	J-2 Braun Entervan 4/5 Pass \$35,269.00 J-1 Adaptavan 5/7 Pass \$49,131.00 J-1 Braun TranzSporter 5/7 Pass \$46,313.00 J-1 Braun Paratransit Van 5/7 Pass \$37,058.00 I-1 ARBOC "Spirit of Mobility" 9/12 Pass \$94,440.00 I-2 Startrans Candidate Ford 9/12 Pass \$38,216.00 I-2 Startrans Candidate Chevrolet 9/12 Pass \$39,903.00 I-2 Goshen Ford 9/12 Pass \$42,378.00 I-2Goshen Pacer Cheverolet 9/12 Pass I \$44,246.00 2 Starcraft Starlite 9/12 Pass \$41,330.00 Startrans Senator Chevrolet 12/16 Pass \$41,518.00 Ford Glaval Universal 12/16 Pass \$45,539.00 Starcraft Allstar Ford 12/16 Pass \$41,412.00 Starcraft Allstar Chevrolet 12/16 Pass \$44,754.00 Turtle Top Odyssey 12/16 Pass \$53,430.00	
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Date	VEHICLE DESCRIPTION	CONTRACTOR	PA #	MAKE/MODEL	UNIT PRICE
02/17/2009 & 02/16/2014	Buses Shuttles Minivans	Harlow's Bus Sales, Inc.	9707	Braun Entervan 4/5 Pass \$35,269.00 Braun Paratransit Van 5/7 Pass \$37,058.00 Braun Tranzsporter 5/7 Pass \$46,313.0 Adaptavan 5/7 Pass \$47,894.00 Glaval Sport/GM 9/12 Pass \$53,150.00 Glaval Titan II/GM 12/16 Pass \$55,201.00 Glaval Titan/GM 16/30 Pass \$68,438.00 IC Corp LC200 16/30 Pass \$148,880.00 IC Corp LC200 16/30 Pass \$151,488.00	
				Dodge Caravan/Liberty 5/7 Pass \$39,190.00 E-350 Executive Transporter 5/7 Pass \$46,423.00 E-350 Transit Shuttle 5/7 Pass \$47,408.00 E-350 Municipal Transporter 5/7 Pass Ford \$47,190.00 E-350/Crusader/5.4L gas 9/12 Pass \$46,202.00 Ford E-350/Crusader/6.8L gas 9/12 Pass \$47,098.00 Ford E-350/Crusader/5.4L gas 9/12 Pass \$46,947.00 GMT610/Crusader/gas 9/12 Pass \$48,731.00 GMT610/Crusader/diesel 9/12 Pass \$60,006.00 Ford E-350/Challenger/5.4L gas 9/12 Pass \$46,442.00 Ford E-350/Challenger/6.8L gas 9/12 Pass \$48,423.00 GMT610/Challenger/gas 9/12 Pass \$54,796.00 GMT610/Challenger/gas 9/12 Pass \$49,601.00	

02/17/2009 & 02/16/2014	Buses Shuttles Minivans	Western Bus Sales, Inc.	9705	Ford E-350/Challenger/5.4L gas	12/16 Pass	\$48,793.00
				Ford E-350/Challenger/6.8L gas	12/16 Pass	\$49,663.00
				Ford E-450/Challenger/6.8L gas	12/16 Pass	\$51,250.00
				Ford E-450/Challenger diesel	12/16 Pass	\$58,172.00
				GMT610/Challenger/gas	12/16 Pass	\$55,462.00
				GMT610/Challenger/diesel	12/16 Pass	\$61,847.00
				Ford E-450/Challenger gas	12/16 Pass	\$58,581.00
				Ford E-450/Challenger diesel	12/16 Pass	\$64,934.00
				C4500/Challenger/gas/CH250GU	16/30 Pass	\$65,253.00
				C4500/Challenger/dsl/CH250GX	16/30 Pass	\$73,984.00
				C4500/Challenger/gas/CH270GU	16/30 Pass	\$67,842.00
				C4500/Challenger/dsl/CH270GX	16/30 Pass	\$76,573.00
				C5500/Defender/gas/DF290GY	16/30 Pass	\$72,011.00
				C5500/Defender/diesel/DF290GI	16/30 Pass	\$81,287.00
				C5500/Defender/gas/DF310GL	16/30 Pass	\$76,326.00
				C5500/Defender/diesel/DF310GP	16/30 Pass	\$84,417.00
				C5500/Defender/gas/DF330GO	16/30 Pass	\$82,559.00
				C5500/Defender/dsl/DF330GT	16/30 Pass	\$91,350.00
				C5500/Defender/gas /DF350GK	16/30 Pass	\$85,158.00
				C5500/Defender/dsl/DF350GH	16/30 Pass	\$94,375.00
				C5500/Defender/gas/DF380GK	16/30 Pass	\$87,293.00
				C5500/Defender/dsl/DF380GH	16/30 Pass	\$96,705.00
				IC/Defender/diesel/DF270NI	16/30 Pass	\$109,663.00
				IC/Defender/diesel/DF290NF	16/30 Pass	\$111,034.00
				IC/Defender/diesel/DF290M2	16/30 Pass	\$102,492.00
				IC/Defender/diesel/DF310ND	16/30 Pass	\$109,310.00
				IC/Defender/diesel/DF330NG	16/30 Pass	\$113,476.00
				IC/Defender/diesel/DF350NK	16/30 Pass	\$114,596.00
				IC/Defender/diesel/DF380NM	16/30 Pass	\$117,908.00
				FL - M2/Defender/dsl/DF290M2	16/30 Pass	\$94,613 .00
Defender/20/2WS WHBASE 220"	16/30 Pass	\$102,492.00				
Defender/24/2WS WHBASE 220"	25/30 Pass	\$103,861.00				
Defender/28/2WS WHBASE 234"	25/30 Pass	\$106,240.00				
Defender/32/2WS WHBASE 259"	25/30 Pass	\$108,116.00				

PA Start Date and End Date				Tires, Tubes and Tire Chains	
End Date	Price Agreement No.	Contractor	Description		
<b>Tire and Tubes</b>					
8/19/10 2/21/2011	8619	Bridgestone/Firestone	Tires and Tubes		
08/13/2008 02/28/2011	8649	Good Year Tire Co.	Tires and Tubes		
08/13/2008 02/28/2011	8621	Michelin Tire Co.	Tires and Tubes		

2/19/2010 2/21/2011	8619	Bridgestone/Firestone Tire	Tires and Tubes
02/18/2005 02/17/2011	5456-PA	Les Schwab Tire Co	Tires and Applicable Vehicle Services
<b>Tire Chains</b>			
1/02/2008 1/01/2013	7596	Security Chian Co.	Tire Chains: All except European Style
1/02/2008 1/01/2013	7597	Pewag Inc.	Tire Chains: European Style
<b>PA Deicer</b>			
<b>Start Date and End Date</b>	<b>Price Agreement No.</b>	<b>Contractor</b>	<b>Decription</b>
<b>Chemical Deicer</b>			
1/02/2008 7/31/2011	7574	Dustbusters Enterprises	Liquid Magnesium Chloride Chemical Deicer
<b>PA Auto Parts and Lifts</b>			
<b>Start Date and End Date</b>	<b>Price Agreement No.</b>	<b>Contractor</b>	<b>Decription</b>
<b>Auto Parts</b>			
1/31/2007 1/30/2014	7847	Landmark Ford	FORD OEM Parts
<b>Lifts</b>			
4/27/2011 7/19/2011	7550	Stertil-KONI	Vehicle Lifts and Related Garage Equipment
4/27/2011 3/31/2011	6840	Mohawk Resource Ltd.	Vehicle Lifts and Related Garage Equipment
<b>PA Law Enforcement &amp; Emergency Vehicle Equipment</b>			
<b>Start Date and End Date</b>	<b>Price Agreement No.</b>	<b>Contractor</b>	<b>Decription</b>
<b>LightBars &amp; LightBar Accessories</b>			
12/31/2010 12/31/2012	8685	Adamson Industries	Lightbars & Lightbar Accessories
12/31/2010 12/31/2012	8682	Auto Additions	Lightbars & Lightbar Accessories

12/30/2010 12/30/2012	8684	ERS Emergency Responder Services	Lightbars & Lightbar Accessories
12/30/2010 12/31/2012	9700	LSH	Lightbars & Lightbar Accessories
<b>Speed Detection Equipment &amp; Accessories</b>			
08/11/2010 08/11/2012	O454	Applied Concepts	Speed Detection Equipment & Accessories: Categories I & II
8/11/2010 8/11/2012	O455	Kustom Signals	Speed Detection Equipment & Accessories: Categories I & II
8/11/2010 9/14/2013	O453	Laser Technology	Speed Detection Equipment & Accessories: Category II
<b>Public Safety Radio Equipment</b>			
11/23/2005 12/30/2012	4116	Aeroflex Witchita	Public Safety Radio Communications Equipment, CAT .8 Test Equipment
10/9/2008 12/31/2013	4130	Alcatel USA	Public Safety Radio Communications Equipment
09/28/2006 10/29/2011	4020	Daniels Electronics	Public Safety Radio Communications Equipment
11/23/2005 12/30/2012	9190	Edmo Distributors	Public Safety Radio Communications Equipment
10/9/2008 12/31/2013	9243	EF Johnson	Public Safety Radio Communication Equipment, CATEGORY 1
10/09/2008 12/31/2013	9192	ELTEK Energy	Public Safety Radio Communications Equipment
11/23/2005 10/29/2011	9188	Harris Corp	Public Safety Radio Communications Equipment
10/9/2008 10/29/2011	8629	Icom America	Public Safety Radio Communications Equipment
10/09/2008 5/20/2011	9242	JPS/Raython	Public Safety Radio Communication Equipment, CATEGORY 4
02/06/2006 10/29/2011	4008	Kenwood USA	Public Safety Radio Communications Equipment
11/23/2005 12/30/2012	4018	Motorola	Public Safety Radio Communications Equipment
10/9/2008 12/31/2013	4007	Radio Frequency System	Public Safety Radio Communications Equipment

10/09/2008 12/31/2013	9193	RELM Wireless	Public Safety Radio Communications Equipment
02/06/2006 10/29/2011	9232	Tait North America	Public Safety Radio Communications Equipment
11/23/2005 12/30/2012	5212	Valmont Ind.	Public Safety Radio Communications Equipment
10/9/2008	4006	Vertex Standard USA	Public Safety Radio Communication Equipment, CATEGORY 1

PA <b>Rental Car</b>			
Start Date and End Date	Price Agreement No.	Contractor	Decription
10/9/2008 10/18/2012	9950	Enterprise Rent-A-Car	Nationwide Vehicle Rental Services, Enterprise/National
10/09/2008 12/31/2013	9949	Hertz	Nationwide Vehicle Rental Services, Enterprise/National

PA <b>Fuel and Lube</b>			
Start Date and End Date	Price Agreement No.	Contractor	Decription
<b>Bulk Fuel</b>			
12/01/2006 11/30/2012	6306	Bretthauer Oil Co	Bulk Fuel Deliveries for Diesel, Gasoline & Heating Oil
12/01/200 11/30/2012	6307	Ezell Suty Fuel, Inc	Bulk Fuel Deliveries for Diesel, Gasoline & Heating Oil
12/01/2006 11/30/2012	6308	Don thomas Petroleum Inc	Bulk Fuel Deliveries for Diesel, Gasoline & Heating Oil
12/01/2006 11/30/2012	6309	Staub and Sons Petroleum, Inc	Bulk Fuel Deliveries for Diesel, Gasoline & Heating Oil
12/01/2006 11/30/2012	6311	Triangle Oil, Inc	Bulk Fuel Deliveries for Diesel, Gasoline & Heating Oil
12/01/2006 11/30/2012	6725	Bend Oil	Bulk Fuel Deliveries for Diesel, Gasoline & Heating Oil
12/01/2006 11/30/2012	6726	Byrnes Oil Co, Inc.	Bulk Fuel Deliveries for Diesel, Gasoline & Heating Oil
12/01/2006 11/30/2012	6728	R. W. Hayes Co.	Bulk Fuel Deliveries for Diesel, Gasoline & Heating Oil
12/01/2006 11/30/2012	6730	The Jerry Brown Co.	Bulk Fuel Deliveries for Diesel, Gasoline & Heating Oil

12/01/2006 11/30/2012	6732	Tyree Oil, Inc	Bulk Fuel Deliveries for Diesel, Gasoline & Heating Oil
12/01/2006 11/30/2012	6733	Wilson Oil Co.	Bulk Fuel Deliveries for Diesel, Gasoline & Heating Oil
1/10/2007 1/09/2013	6831	Carson Oil Co. Inc.	Bulk Fuel Deliveries, Unleaded Gas, Diesel
7/20/2010 11/30/2013	9736	Norm Poole Oil, Inc.	Bulk Fuel Deliveries for Diesel, Gasoline & Heating Oil
<b>Cardlock</b>			
8/28/2007 3/27/2011	7570	Marc Nelson Oil Products Inc.	Secondary Fueling System (Cardlock)
<b>Lubricants</b>			
11/14/2007 11/14/2012	7587	ConocoPhilips/ Lubricants	Motor Oil, Lubricants, Grease & Misc. Petroleum Products
<b>Fuel</b>			
4/9/2007 4/8/2011	7854	Carson Oil Co.	E85, Ethanol Blend Fuel, Bulk Delivery

**LEGEND:** 2WD = Two Wheel Drive 4WD = Four Wheel Drive AWD = All Wheel Drive FWD = Front Wheel Drive CA = Cab Axle  
CNG = Compressed Natural Gas CVT = Continuously Variable Transmission DRW = Dual Rear Wheel Ext Cab = Extended Cab  
GVWR = Gross Vehicle Weight Rating LWB = Long Wheelbase MY = Model Year ONA = On or About \*RPO = Regular Production Options  
\*\*SEO = Special Equipment Options SRW = Single Rear Wheel Std Cab = Standard Cab SWB = Short Wheelbase TBD = To Be Determined OEM = Original Equipmet Manufacturer

**NOTES -**  
**HYBRID VEHICLES:** AS THE FUEL PRICES HAVE ESCALATED TO EXTREMELY HIGH LEVELS THE HYBRID VEHICLE IS AN INCREDIBLY SOUGHT AFTER VEHICLE AT THIS TIME. THE CONTRACTOR'S ARE EXPERIENCING EXCESSIVE ORDER LAG TIMES DUE TO HEAVY HYBRID VEHICLE ORDERING FROM ALL MARKET SEGMENTS. THE MANUFACTURER'S ARE LIMITING THE ALLOCATION OF HYBRIDS TO THE FLEET MARKET AS THERE IS MORE PROFIT IN THE RETAIL MARKET CONSEQUENTLY THE AVAILABILITY IN THE FLEET MARKET IS SEVERELY LIMITED.  
**DIRECT DEALERSHIP PA:** The ORPIN summary will contain the signed Price Agreement in the "Attachments Exist" folder. Please read the document, it will help clarify any questions and concerns.

**NOTICE: The List Below is intended for comparison purposes ONLY! The Prices are the 2010 MY Contract Prices.**

VEHICLE CATEGOR Y/DESCRIP TION	CONTRACTOR	MAKE/MODEL	PA ITEM # - MODEL UNIT PRICE
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**Four Door Sedans**

FOUR DOOR COMPACT SEDAN: Gas, LEV II	Landmark Ford	2010 Ford Focus S	2 - \$12,707.14
FOUR DOOR INTERMEDIATE SEDAN, AWD: Gas, LEV II	Landmark Ford	2010 Ford Fusion SE AWD	1 - \$21,767.00
FOUR DOOR INTERMEDIATE SEDAN: FWD, Gas, LEV II	Landmark Ford	2010 Ford Fusion SE FWD	2 - \$16,438.49
FOUR DOOR INTERMEDIATE SEDAN: FWD, Gas / Electric Hybrid	Landmark Ford	2010 Ford Fusion FWD Hybrid	3 - \$25,740.38
FOUR DOOR FULL SIZE FWD SEDAN: E85 FFV	Hubbard Chevrolet	2010 Chevrolet Impala LS	2 - \$18,221.37

**Vans / Minivans**

**Vans**

MINIVAN – FRONT WHEEL DRIVE: Cargo & 7 Passenger Window Van	Town & Country Dodge	2010 Dodge Grand Caravan Cargo Van 2010 Dodge Grand Caravan 7 Passenger	1 - \$16,915.82    2 - \$17,755.72
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VAN, STANDARD - ALL WHEEL DRIVE: Cargo & Passenger	Hubbard Chevrolet	2010 Chevrolet Express 1/2 Ton AWD Cargo 2010 Chevrolet Express 1/2 Ton AWD Pass	4 - \$21,628.83    5 - \$22,150.95
VAN, STANDARD : 1/2 Ton, 3/4 Ton, 1 Ton CARGO, 8 PASSENGE R, 12 PASSENGE R	Northside Truck	2010 Ford E150 1/2 Ton Cargo Van 2010 Ford E250 3/4 Ton Cargo Van 2010 Ford E350 1 Ton Cargo Van 2010 Ford E150 8 Passenger Wagon 2010 Ford E350 12 Passenger Wagon.	6 - \$16,802.64    7 - \$17,278.08 8 - \$19,683.11    9 - \$18,795.46 10 - \$20,709.94

**Sport Utility Vehicles**

SPORT UTILITY VEHICLES - COMPACT: 6Cyl, 4 Door 4WD	Northside Truck	2010 Ford Escape 6Cyl 4WD	1- \$20429.84
SPORT UTILITY VEHICLES - COMPACT: 4Cyl, 4 Door 4WD	Northside Truck	2010 Ford Escape 4Cyl 4WD	3 - \$18014.42
SPORT UTILITY VEHICLES - INTERMEDI ATE: 4 Door, 4WD	Town & Country Dodge	2010 Jeep Grand Cherokee Laredo 4WD	1- \$19,979.77

SPORT UTILITY VEHICLES - CARRY ALL: 4 Door, 4WD	Hubbard Chevrolet	2010 Chevrolet Suburban 1/2T 4WD	6 - \$36,064.68
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**Pickups**

COMPACT PICKUP: Standard Cab, Extended Cab & Crew Cab	Hubbard Chevrolet	2010 Std Chevrolet Colorado 2WD 2010 Std Chevrolet Colorado 4WD 2010 Ext Chevrolet Colorado 2WD 2010 Ext Chevrolet Colorado 4WD 2010 CC Chevrolet Colorado 4WD	4 - \$12,424.77    5 - \$16,053.97    6 - \$14,399.31    7 - \$17,564.33 8 - \$21,374.56
1/2 TON PICKUP: Crew Cab	Hubbard Chevrolet	2010 CC Chevrolet Silverado 1500 2WD SWB 2010 CC Chevrolet Silverado 1500 4WD SWB	1 - \$22,943.39    2- \$24,879.15

<p>1/2 TON PICKUP: Standard Cab &amp; Extended Cab</p>	<p>Hubbard Chevrolet</p>	<p>2010 Std Chevrolet Silverado 1500 2WD SWB 2010 Std Chevrolet Silverado 1500 2WD LWB 2010 Std Chevrolet Silverado 1500 4WD SWB 2010 Std Chevrolet Silverado 1500 4WD LWB 2010 Ext Chevrolet Silverado 1500 2WD SWB 2010 Ext Chevrolet Silverado 1500 2WD LWB 2010 Ext Chevrolet Silverado 1500 4WD SWB 2010 Ext Chevrolet Silverado 1500 4WD LWB</p>	<p>9 - \$16,688.91 10 - \$17,308.87 11 - \$19,574.22 12 - \$19,992.68 13 - \$19,497.41 14 - \$20,332.88 15 - \$22,392.86 16 - \$23,127.48</p>
<p>3/4 TON PICKUPS: Extended Cab</p>	<p>Landmark Ford</p>	<p>2011 Ext Ford F250 2WD SWB 2011 Ext Ford F250 2WD LWB 2011 Ext Ford F250 4WD SWB 2011 Ext Ford F250 4WD LWB</p>	<p>1 - \$19,470.38 2 - \$19,664.58 3 - \$22,149.99 4 - \$22,318.99</p>
<p>3/4 TON PICKUPS: Crew Cab</p>	<p>Landmark Ford</p>	<p>2011 CC Ford F-250 2WD SWB 2011 CC Ford F-250 2WD LWB 2011 CC Ford F-250 4WD SWB 2011 CC Ford F-250 4WD LWB</p>	<p>1 - \$20,804.89 2 - \$21,013.74 3 - \$23,684.74 4 - \$23,794.74</p>

1 TON PICKUPS: Standard Cab & Crew Cab	Northside Truck & Body	2010 Std Ford F350 2WD LWB SRW 2010 Std Ford F350 4WD LWB SRW 2010 CC Ford F350 2WD SWB SRW 2010 CC Ford F350 2WD LWB SRW 2010 CC Ford F350 4WD SWB SRW 2010 CC Ford F350 4WD LWB SRW	1- \$15,894.82    2- \$18,547.13    3- \$19,361.81    4- \$19,494.64    5- \$21,974.16    6- \$22,144.42
1 TON PICKUPS: Extended Cab	Landmark Ford	2011 Ext Ford F350 2WD SWB SRW 2011 Ext Ford F350 2WD LWB SRW 2011 Ext Ford F350 4WD SWB SRW 2011 Ext Ford F350 4WD LWB SRW	2- \$19,893.94    3- \$19,976.43 4- \$22,507.21    5- \$22,585.55

**Cab Chassis Trucks**

**Cab Chassis Trucks**

CAB CHASSIS TRUCK 11,000 LB GVWR: Standard Cab	Landmark Ford	2011 Std Ford F-350 2WD 60 CA DRW 2011 Std Ford F-350 2WD 84 CA DRW 2011 Std Ford F-350 4WD 60 CA DRW 2011 Std Ford F-350 4WD 84 CA DRW	1 - \$20,578.58    2 - \$20,742.58 3 - \$23,114.60    4 - \$23,288.60
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<p>CAB CHASSIS TRUCK 9900 LB GVWR, Ext Cab 11,000 LB GVWR, Crew Cab</p>	<p>Northside Truck</p>	<p>2011 Ext Ford F350 4WD 60 CA SRW 2011 CC FORD F350 2WD 60 CA DRW 2011 CC FORD F450 2WD 84 CA DRW 2011 CC FORD F350 4WD 60 CA DRW 2011 CC FORD F450 4WD 84 CA DRW</p>	<p>6 - \$22,327.37 \$26,228.48 7 - \$20,691.54 9 - \$24,353.48 \$30,829.19 8 - 10 -</p>
<p>CAB CHASSIS TRUCK 15,000 LB GVWR: Standard Cab, Extended Cab &amp; Crew Cab</p>	<p>Northside Truck</p>	<p>2011 Std Ford F450 2WD 60 CA DRW 2011 Std Ford F450 2WD 84 CA DRW 2011 Std Ford F450 4WD 60 CA DRW 2011 Std Ford F450 4WD 84 CA DRW 2011 Ext Ford F450 2WD 60 CA DRW 2011 Ext Ford F450 4WD 60 CA DRW 2011 CC Ford F450 2WD 60 CA DRW 2011 CC Ford F450 2WD 84 CA DRW 2011 CC Ford F450 4WD 60 CA DRW 2011 CC Ford F450 4WD 84 CA DRW</p>	<p>11 - \$23,864.15 13 - \$27,593.86 15 - \$25,019.83 17 - \$26,082.99 19 - \$30,834.91 12 - \$24,298.45 14 - \$27,760.19 16 - \$29,585.59 18 - \$26,230.44 20 - \$30,696.80</p>

<p>CAB CHASSIS TRUCK 17,500 LB GVWR: Standard Cab, Extended Cab &amp; Crew Cab</p>	<p>Northside Truck</p>	<p>2011 Std FORD F550 2WD 60 CA DRW 2011 Std FORD F550 2WD 84 CA DRW 2011 Std FORD F550 4WD 60 CA DRW 2011 Std FORD F550 4WD 84 CA DRW 2011 Ext FORD F550 2WD 60 CA DRW 2011 Ext FORD F550 4WD 60 CA DRW 2011 CC FORD F550 2WD 60 CA DRW 2011 CC FORD F550 2WD 84 CA DRW 2011 CC FORD F550 4WD 60 CA DRW 2011 CC FORD F550 4WD 84 CA DRW</p>	<p>11 - \$24,936.83 12 - \$25,106.14 13 - \$28,445.39 14 - \$28,615.67 15 - \$26,928.71 16 - \$30,412.52 17 - \$27,780.09 18 - \$27,937.52 19 - \$31,245.09 20 - \$31,398.56</p>
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**Law Enforcement & Emergency Vehicles**

<p>POLICE SEDAN: Full Size Four Door, Rear Wheel Drive <b>Ford Order Codes:</b> 720A, 730A, 750A, 770A</p>	<p>Landmark Ford</p>	<p><b>FORD CROWN VICTORIA POLICE INTERCEPTOR</b> 2010 Base with Police Package (720A) 2010 Base with Police Package (730A) 2010 Pursuit with Police Package (750A) 2010 Pursuit with Police Package (770A)</p>	<p>1 - \$21,642.31 2 - \$21,782.31 3 - \$21,782.31 4 - \$21,930.31</p>
<p>POLICE SEDAN: Full Size, Four Door, Front Wheel Drive</p>	<p>Suburban Chevrolet</p>	<p>2010 Impala with Police Package (9C1) 2010 Impala with Police Package (9C3)</p>	<p>1 - \$19,181.91 2 - \$19,181.91</p>

POLICE SEDAN: Full Size, Four Door, Rear Wheel Drive	Withnell Motor Company	2010 Dodge Charger LX Police Vehicle (27A) 2010 Dodge Charger LX Police Vehicle (29A)	1 - \$20,804.00      2 - \$22,065.00
POLICE PURSUIT	Hubbard Chevrolet	2010 Chevrolet Tahoe PPV	1 - \$24,737.79
SPECIAL SERVICES FULL SIZE SPORT UTILITY: Four Door, 4WD.	Gresham Ford	2010 Ford Expedition SSV	1 - \$27,321.01