

**RFQ# DOE 09-16
ENERGY SERVICE COMPANY**

Addendum No. 2

**Request for Qualifications for Energy Service Companies
Response to questions from T.A.C. by Schneider Electric**

Question #1

“In Section 5.02 B.6 – the ‘five-year summary of contract dollar amounts of energy related services previews’ is requested. Some vendors perform an array of projects relating to energy (from single-measure building controls installations, HVAC replacements, lighting retrofits, etc. to full comprehensive performance contract). Is ODOE interested in considering all services related to energy or specifically energy saving performance contracts in this dollar figure?”

ODOE Response to Question #1

ODOE is only interested in energy saving performance contracts in this dollar figure.

Question #2

“Section 5.02 C.1.a.2, Qualifications and Experience of Project Personnel, requests that a ‘list of projects the individual was associated with during the last 5 years, including type of project and project cost’ be provided. Our team has many members most of which work on many projects per year. We would like to request that this list be limited to a maximum of 10 selected projects in the last five years which the individual has had specific duties beyond basic oversight (hands–on involvement instead of just managerial responsibility).”

ODOE Response to Question #2

ODOE is interested in Qualifications and Experience of “Key Personnel” who will be involved in projects in Oregon. The following note should be added:

“NOTE: If this SOQ is submitted by a branch office or division of a parent company, provide information requested for those personnel (Key Personnel) who will be working in the specific branch or division and who will likely be specifically assigned to an Agency Project.”

The Section 5.02 C.1.a.2 requirements will remain as stated in the RFQ.

Question #3

“Section 5.02 C.1.b asks each energy service company (ESCO) to provide project summaries for all projects within the last three years. For us, and some other ESCOs, this number is significant. The detailed data requested

(Items C.1.b.1 through C.1.g.15) necessitates at least one page per project. If all projects completed were outlined in this manner, it would exceed the page limits of the entire response.

“In the past, RFP/Q’s submitted in this ODOE format have reduced the number of project histories requested and allowed them to be included as an attachment so the 25 page RFP response is not comprised mainly of project summary information. We request limiting the request to ten project histories, all of which also be allowed as an attachment.”

ODOE Response to Question #3

Refer to the following note from Section 5.02.C.1.b.

NOTE: If this SOQ is submitted by a branch office or division of a parent company, please provide project histories for those that have been managed directly by the specific branch or division. Projects that have been managed by individuals who will likely be specifically assigned to an Agency Project should also be included and identified.

The Section 5.02.C.1.b.requirements will remain as stated in the RFQ.

Question #4

Also, due to page limitations, we would like to request that the company-wide organizational chart in Section 5.02.C.1.a.7 be allowed to be an attachment as well.”

ODOE Response to Question #4

The company-wide organizational chart will remain part of the 25-page limit.