

2013 Travel Forum

Employment Department
Auditorium

Tuesday, September 24, 2013

9:30 AM – 4:00 PM



TRAVEL



Established in 1949 and headquartered in Portland, Oregon, Azumano Travel is a Travel Management Company providing the State of Oregon, higher education and corporate clients complete travel and meeting management services.

City Pair Fares

- ❑ City Pairs are contracted, discounted, **unrestricted fares** with significant savings over the same class of ticket sold to the general public.
- ❑ City Pairs may appear more expensive when compared to fares found on the internet. However, this is not a like-for-like (same class) comparison.



Public Fares vs City Pair Fares

Public Fares	City Pair Fares
Non-Refundable / Non-Transferable	Fully Refundable
Carry Penalties and Restrictions	No Penalties or Restrictions
Cost varies depending upon amount of advance purchase and length of stay.	No Advance Purchase or Minimum Stay Requirements
Last minute ticket purchases cost the most.	Last Seat Availability

2012 State Agency Ticket Data

City Pair Purchases		
	Purchases	% of Total
LESS THAN 14 DAYS	1392	59%
14 - 20 DAYS	303	13%
21 + DAYS	664	28%



Direct correlation between Government purchases and tickets purchased less than 14 days in advance which indicates that Agencies are capitalizing on the City Pair fares.

City Pair Activity

	Number	Savings
TICKETS PURCHASED and REFUNDED	279	\$85,199

The vast majority of public fares are non-refundable. Therefore, if these tickets had been issued on a non-refundable basis, this \$85,199 would have been lost or each ticket would have been subject to a penalty fee between \$100 - \$200 plus the service fee to exchange it.

Discounted Fares



2012 Air Ticket Data

City Pair Transactions through Azumano Travel

	Transactions	Volume	% of Total
TRADITIONAL (Phone/Travel Agent)	4275	\$1,911,731	70%
ONLINE (ResX / nuTravel)	1897	\$817,067	30%

2012 Airfare Spend

State Agencies	Local Governments (ORCPP)
\$2,728,798.00	\$7,683,006.00
2012 Combined Spend: \$10,411,805.00	

Car Rental Contracts



Hotel Rates



Where can you book it all?



[Contact Azumano](#)

[Book Online](#)

Main Menu:

- Home
- Ibank Reports
- Travel E-Quest
- Create/Update Profile
- Q & A Form
- Online Check-in
- Flight Stats
- Security Wait Times
- Airport Status
- Travel Links
- Feedback Form

My Company Links:

- Account Profile Changes
- Account Setup Form
- Airport Information
- DAS - State Procurement Office, Travel Contract Information

State of Oregon Travel Center

Welcome to the State of Oregon's travel portal, created by Azumano Travel exclusively for State of Oregon Travelers. We trust you will find the resources and information posted on this site to be useful and user friendly.

If you would like to see something added to this site please [CONTACT US](#) or [FILL OUT](#) the feedback form. We welcome your input!

Stop by often for frequent updates and the latest information affecting the State of Oregon Travel Program.

Important Update:

Many airlines are now charging for checked baggage.

The following link lists airlines and their allowances, please review.

[Baggage Chart](#)

Azumano Alerts: Advanced Flight Status Monitoring System

A service designed to keep you informed of your flight status while you travel.

- [More](#)

Urgent: New TSA Requirement

Book Online

Enterprise Login:

- [Log in](#)
(Requires security code for first time users, supplied by your travel contact leave password blank.)

Enterprise Training Center:

- [Training Videos](#)
- [Enterprise Mobile](#)
- [FAQ's](#)

Trip Info

View your itinerary or e-Ticket Receipt online 24x7.

Reservation #

Last Name:

View:

My Itinerary

[Go](#)



www.azumano.com/oregon

resx
Welcome to **RESX**

User Login

Member ID
Password

[Lost Password](#) | [Privacy Statement](#)

Remember Login **GO**

Quick Flight Search

To search for flights, enter your User Log-in information to the left, followed by search parameters below, and click "Search".

From To

Departure Date Departure Date Time

Return Date Return Date Time

SEARCH

Resources

- [Online Tutorials](#)
- [Quick Reference Guide](#)
- [Frequently Asked Questions](#)



nuTravel
TECHNOLOGY SOLUTIONS

User Login

Company
Member ID
Password

[Lost Password](#) [Privacy Statement](#)

Remember Login **Login**

Resources

- ◆ [Quick Reference Guide](#)
- ◆ [Frequently Asked Questions](#)

2010-2012 nuTravel Technology Solutions

RESX has been acquired by [nuTravel Technology Solutions](#) and as a result has been re-branded. This is the first of many enhancements you will see in the coming months.

nuTravel = Total Content
TECHNOLOGY SOLUTIONS





Air Car Hotel

Air Home ?

Round Trip One Way Multiple Cities

From [Search By Location](#) To [Search By Location](#)

Departure Date Time Depart Anytime

Return Date Time Depart Anytime

Include Car

Include Hotel

Search By Price Search By Schedule

Itinerary Preference

Search

Travel Preferences Interactive Map Azumano Home Trip List

Air Travel Preferences ?

Class of Service Coach/Economy

Accept Penalty Fares **(Uncheck To Display State Contract Fares)**

Accept Connections

Search for Lower Fares

Search for Fares Using Multiple Airports

Search Preferred Airlines

- [American Airlines](#)
- [Alaska Airlines](#)
- [United Airlines](#)

Use Excluded Airlines During Fare Search

- [\(select\)](#)
- [\(select\)](#)
- [\(select\)](#)

*Time Search Window

Seat Preferences

Meal Preference

Maximum Number of Connections

State Agencies are required to book contract carriers unless a release is filed and approved click [Release Form](#) to submit Carrier Release. To see a list of the contract markets click [City Pairs Contracts](#).

Efficiency

Phone / Agent \$28.50

ReseX / nuTravel \$8.00

The choice is yours!

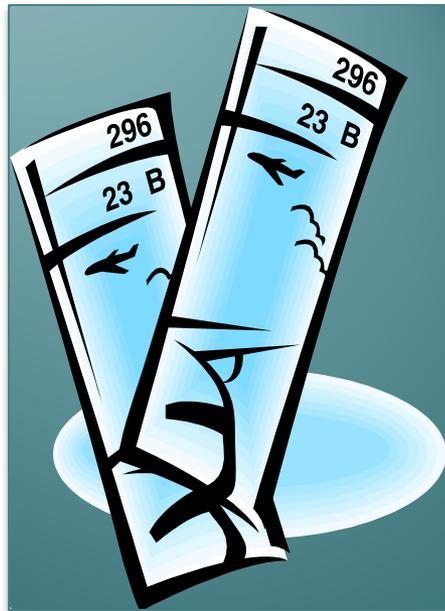


<http://www.oregon.gov/DAS/EGS/PS/pages/travel-menu.aspx>

TRAVEL AND CONTRACT INFORMATION



The State of Oregon Department of Administrative Services, State Procurement Office, has established a number of travel contracts. All State of Oregon agencies shall use these contracts. Oregon Cooperative Purchasing Program (ORCPP) members and Oregon University Systems (OUS) may also use these contracts.



Employees can choose between City Pair fares or Public Fares on the contracted airlines.

City Pair cost savings are greatest on purchases made 14 days or less.

Contact Information

Stephen Matusik | Account Executive | Azumano Corporate Travel
320 SW Stark Street, Suite 600 | Portland, OR 97204
Phone: 503-221-6151 | Fax: 503-294-6474 | Toll Free: 1-800-777-2018
Email: smatusik@azumano.com | www.azumanoforbusiness.com



Government Branch

Reservations Toll Free	866.291.0460
After Hours Emergency	877.840.0183