# Oregon's Economic and Revenue Forecast



March 2024

# Economic Outlook

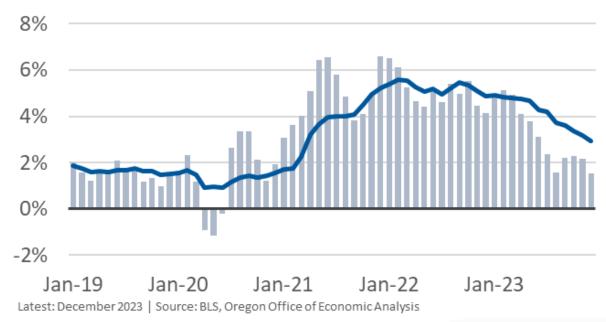


# As inflation slows, real growth strengthens



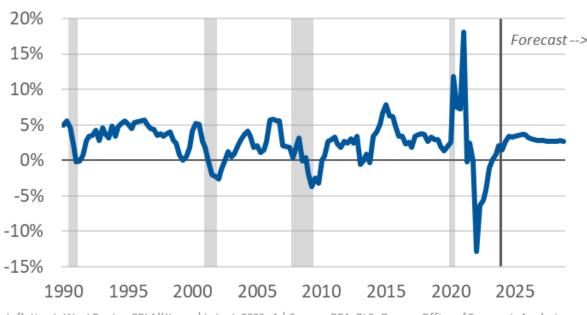
### **Inflation Near Fed's Target**

PCE Price Index excluding Food and Energy (Core PCE)
Percent change, Year-over-Year and 3 Month (annualized rate)



### **Real Oregon Income Growing Again**

Year-over-Year percent change in inflation-adjusted personal income



Inflation is West Region CPI All Items | Latest: 2023q4 | Source: BEA, BLS, Oregon Office of Economic Analysis

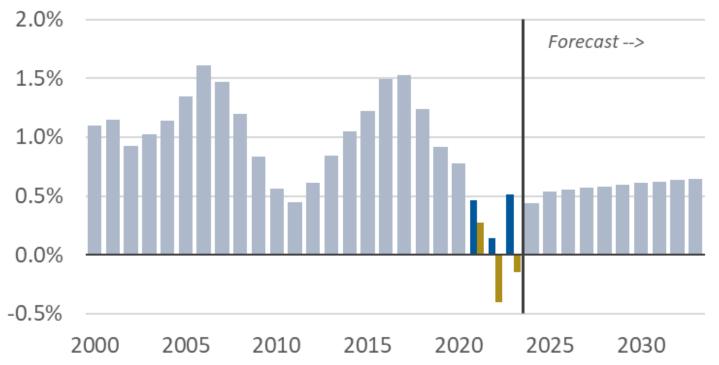
# Population growth slowly returns



### **Oregon Population Growth**

Annual change in total state population

OEA History and Forecast, Portland State Estimates, Census Estimates



Latest: 2023 | Source: Census, Portland State Population Research Center, Oregon Office of Economic Analysis

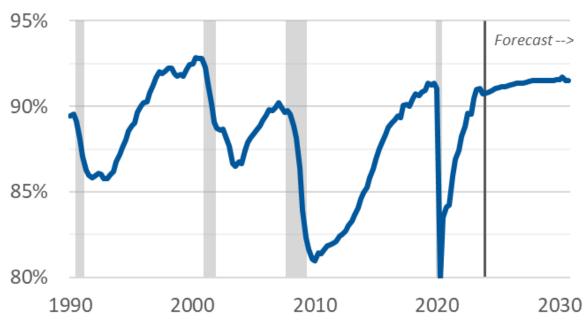
- 2023 population estimates once again differed with PSU increasing, and Census decreasing
  - 2023 Census county estimates available in March
- Population forecast is lowered from 0.7% to 0.6% average annual growth through 2033
- Migration is the primary reason Oregon grows faster than the U.S. It allows local businesses to hire and expand at a faster rate.
- Updated Population Data
  - Deaths continue to outnumber births
  - Surrendered driver licenses at Oregon DMVs continues to match levels seen last decade
  - New data from the Cleveland Fed based on credit reports, shows the Portland metro population may be stabilizing, even as the urban core continues to lose residents

# Labor market is cyclically strong, and structurally tight



### Oregon at or near full employment

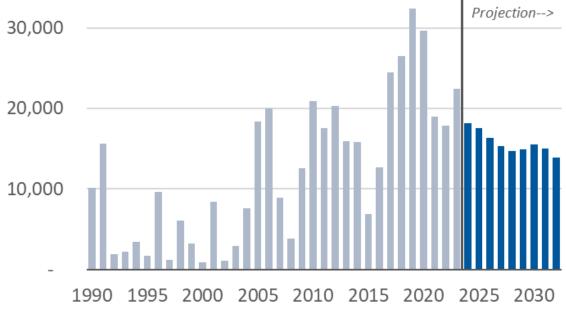
Payroll employment as a share of potential labor force



Latest Data: 2023q4 | Source: Oregon Office of Economic Analysis

### **Oregon Retirements**

Annual change in Oregonians 60+ years old not in the labor force



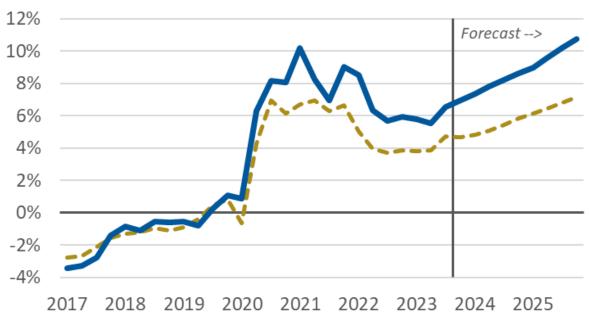
Latest Data: 2023 | Source: IPUMS-CPS, Oregon Office of Economic Analysis

# Capital investment drives growth



### Real GDP per Worker

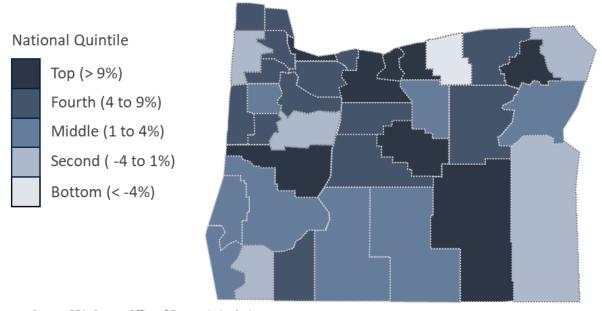
Percent change since 2019 in U.S. and Oregon



Latest Actual: 2023q3 | Source: BEA, BLS, S&P, Oregon Office of Economic Analysis

# **County Productivity**

Percent change in real GDP per worker 2019-2022



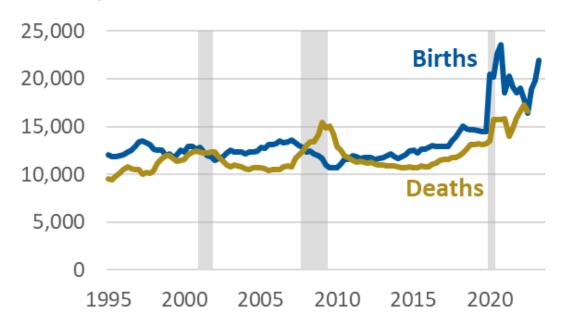
Source: BEA, Oregon Office of Economic Analysis

# Start-up boom continues



### **Oregon Economic Dynamism**

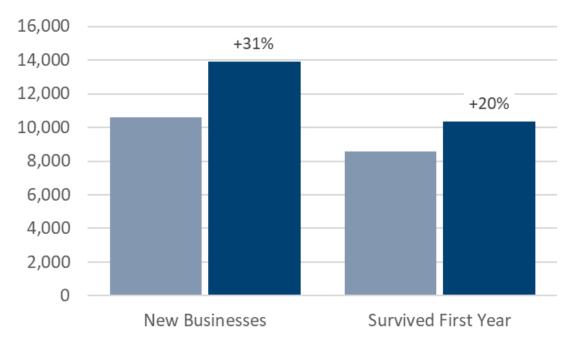
Number of establishments



Data: 4 qtr sum | Latest: Births 2023q2, Deaths 2022q3 Source: BLS, Oregon Office of Economic Analysis

### **Oregon New Business Survival**

2017-2019 Average | **2022** 



Source: BLS, Oregon Office of Economic Analysis

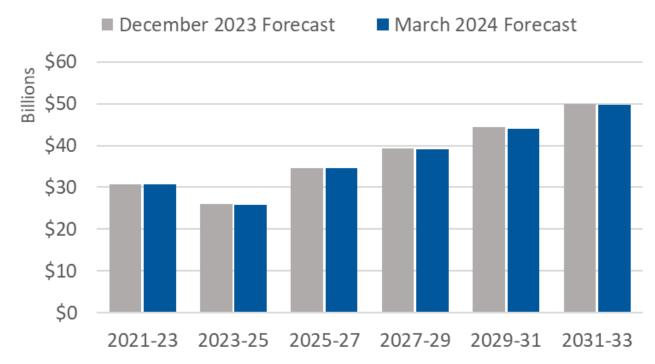
# Revenue Outlook



# Revenue growth expected to return to trend in 2025-27



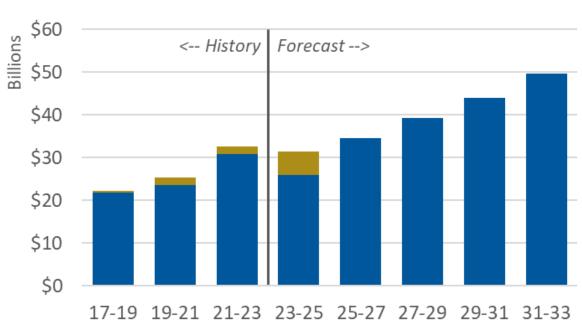
### **Oregon General Fund Forecast**



Source: Oregon Office of Economic Analysis

### **Oregon General Fund Forecast**

**Current Revenue Forecast | Last Biennium's Kicker Being Paid Out** 



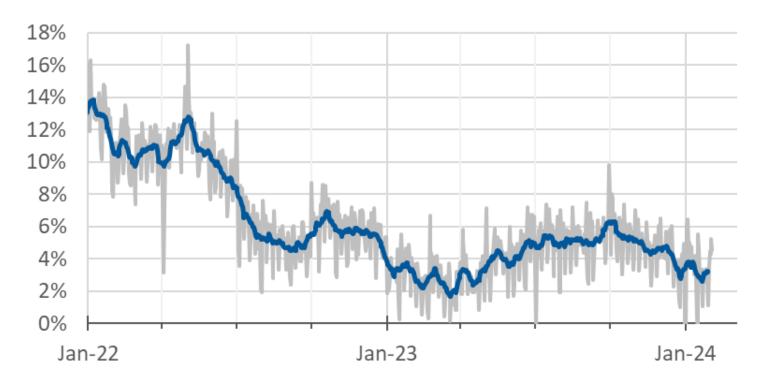
Source: Oregon Office of Economic Analysis

# Evidence of labor market cooling in income tax withholdings



## **Oregon Withholding**

90 Day Rolling Sum of Collections: Year-over-Year Change | Moving Average

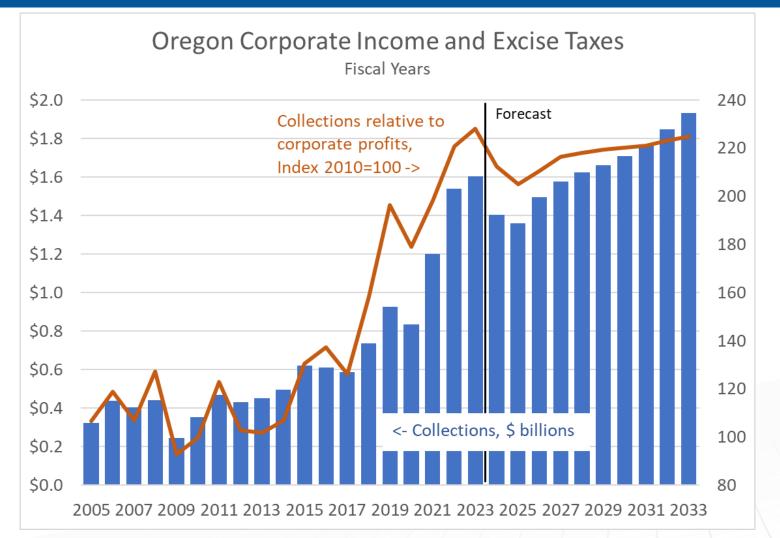


Latest Data: Feb 2, 2024 | Source: Oregon Dept. of Revenue, Oregon Office of Economic Analysis

- Growth in withholdings of personal income taxes have slowed in recent months, consistent with a softening labor market
- Typically, growth rates of 2% to 3% are only seen when Oregon is coming out of, or heading into, a recession
- The outlook for job gains going forward has been revised downward given recently weak population estimates, putting downward pressure on income tax collections
- In the current biennium, the weaker outlook for labor-related tax collections is offset by the surprising performance of the stock market and other investments during 2023

# A new normal for Corporate Income and Excise Taxes





- After another strong year collections in FY2023, traditional corporate income and excise taxes have nearly tripled over the past 5 years
- Growth in collections has far outstripped underlying growth in corporate profits
- Given the timing of major tax reforms in 2017 (Federal TCJA, Oregon SB28) it is likely that the corporate tax base has become permanently larger
- The number of corporate filers has been rising in recent years after eroding as a share of overall businesses for decades

# Corporate Liability



Total Oregon C-Corporate Net Tax (\$Thousands)

Taxable Income						
Category	2016	2017	2018	2019	2020	2021
Up to \$1 million	\$ 107.1	\$ 109.9	\$ 121.1	\$ 125.8	\$ 126.1	\$ 142.2
\$1 million to \$5 million	\$ 103.8	\$ 103.9	\$ 127.3	\$ 121.9	\$ 143.2	\$ 179.1
Over \$5 million	\$ 329.7	\$ 394.3	\$ 554.1	\$ 587.4	\$ 762.2	\$ 919.9
Total	\$ 540.6	\$ 608.1	\$ 802.4	\$ 835.1	\$ 1,031.5	\$1,241.2

#### Percent of Oregon C-Corporate Net Tax

Taxable Income						
Category	2016	2017	2018	2019	2020	2021
Up to \$1 million	19.8%	18.1%	15.1%	15.1%	12.2%	11.5%
\$1 million to \$5 million	19.2%	17.1%	15.9%	14.6%	13.9%	14.4%
Over \$5 million	61.0%	64.8%	69.1%	70.3%	73.9%	74.1%

Total Number of Oregon C-Corporate Tax Returns

Taxable Income						
Category	2016	2017	2018	2019	2020	2021
Up to \$1 million	29,135	29,482	30,213	30,967	31,735	34,060
\$1 million to \$5 million	685	690	827	803	939	1,130
Over \$5 million	290	317	372	390	467	550
Total	30,110	30,489	31,412	32,160	33,141	35,740

#### Percent of Oregon C-Corporate Tax Returns

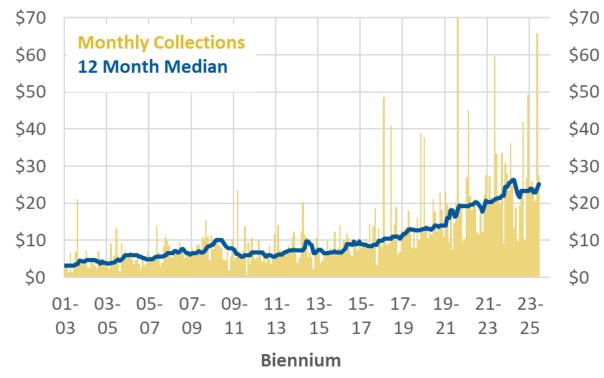
Taxable Income						
Category	2016	2017	2018	2019	2020	2021
Up to \$1 million	96.8%	96.7%	96.2%	96.3%	95.8%	95.3%
\$1 million to \$5 million	2.3%	2.3%	2.6%	2.5%	2.8%	3.2%
Over \$5 million	1.0%	1.0%	1.2%	1.2%	1.4%	1.5%

- Corporate liability estimates are now available for tax year 2021
- Tax liability for Tax Year 2021 grew by \$210 million (20%), with about 75% of that coming from taxpayers that have over \$5 million in taxable income, largely from an increase in the number in that group.
- Most of this growth came from multi-state corporations
- From 2020 to 2021, the industries with the largest growth were holding companies (up about \$64 million), Manufacturing (\$47 million), and Retail/Wholesale (\$57 million together)

# Estate tax outlook raised



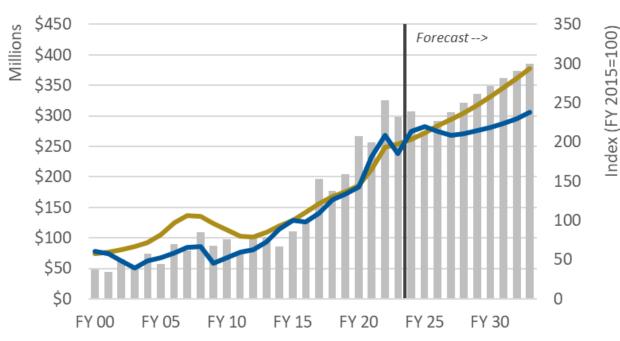
#### **Monthly Oregon Estate Tax Collections (\$ millions)**



Latest Data: December 2023 | Source: Oregon Dept. of Revenue, Oregon Office of Economic Analysis

### **Oregon Estate Taxes**





Latest Data: FY 2023 | Source: Oregon DOR, Oregon Office of Economic Analysis

# Oregon Vice Slowdown



#### **Oregon Vice Revenues**

Fiscal year sales per Oregonian 21 years and older, Index FY2019=100



Latest Actual: FY2023 | Source: OLCC, Oregon Lottery, Oregon Office of Economic Analysis

### 2023-25 Vice Revenues (\$ millions)

		Close of Session	March 2024	Change
Lottery	<b>Total Resources</b>	\$1,919.4	\$1,935.6	\$16.2
Tobacco	Total Resources	\$827.0	\$770.9	(\$56.0)
	General Fund	\$104.4	\$96.6	(\$7.9)
	Mental Health	\$29.4	\$27.2	(\$2.2)
Liquor	<b>Total Resources</b>	\$705.7	\$573.5	(\$132.3)
	General Fund	\$401.8	\$326.7	(\$75.2)
	Mental Health	\$20.7	\$20.3	(\$0.4)
Marijuana	<b>Total Resources</b>	\$298.5	\$292.7	(\$5.8)
	Drug Treatment	\$196.6	\$190.8	(\$5.8)

Note: Tobacco includes cigarette, other tobacco products, and inhalant delivery

# 2023-25 Forecast Changes



(Millions)	2023 COS Forecast	December 2023 Forecast	March 2024 Forecast	Change from Prior Forecast	Change from COS Forecast
Structural Revenues					
Personal Income Tax	\$21,019.7	\$21,164.6	\$21,180.1	\$15.5	\$160.4
Corporate Income Tax	\$2,228.9	\$2,647.2	\$2,762.1	\$114.9	\$533.
All Other Revenues	\$2,011.3	\$2,007.3	\$1,953.1	-\$54.3	-\$58.2
Gross GF Revenues	\$25,259.9	\$25,819.1	\$25,895.2	\$76.1	\$635.
Offsets, Transfers, and Actions <sup>1</sup>	-\$437.0	-\$483.9	-\$447.8	\$36.1	-\$10.
Beginning Balance	\$7,493.5	\$7,636.2	\$8,082.5	\$446.3	\$589.
Net Available Resources	\$32,316.4	\$32,971.4	\$33,529.9	\$558.5	\$1,213.
Appropriations _	\$31,873.6	\$31,873.6	\$31,873.6	\$0.0	\$0.
Ending Balance	\$442.8	\$1,097.8	\$1,656.3	\$558.5	\$1,213.
Confidence Intervals					
67% Confidence	+/- 6.7%		\$1,739.9	\$24.16B to	\$27.64B
95% Confidence	+/- 13.4%		\$3,479.8	\$22.42B to	\$29.38B

<sup>1</sup> Reflects personal and corporate tax transfers, Rainy Day Fund tranfer, and Dept of Ag transfer

- Expected General Fund Revenues have increased by \$76 million relative to the December forecast, largely due to corporate tax collections
- Available resources are increased due to accountants closing the books on 2021-23
  - Reversions increase 2023-25 beginning balance, and (slightly) lower the Rainy Day Fund transfer, plus Dept of Ag transfer
- Potential Federal tax legislation is not incorporated into this forecast
- Revenue uncertainty remains high as there are still two income tax filing seasons to go for the biennium

# General Fund Bottom Line



### **General Fund Revenue Forecast Changes**

\$ millions, change from December 2023 to March 2024

	2023-25	2025-27	2027-29	2029-31	2031-33
Personal Income Tax	\$15	-\$111	-\$174	-\$554	-\$276
Corporate Excise Tax	\$125	\$219	\$181	\$149	\$116
Other General Fund	-\$54	-\$36	-\$19	-\$35	-\$79
Net GF Revenue Total	\$86	\$72	-\$12	-\$440	-\$239
2021-23 closure: Reversions, ORDF, Dept of Ag transfer	+\$473				
Available Resources	\$558	\$72	-\$12	-\$440	-\$239

- Most General Fund revenues have tracked the forecast well in recent months, with traditional corporate taxes and estate taxes having outstripped expectations
- The outlook for OLCC revenues has been revised downward by a large amount
- Unspent 2021-23
   appropriations increase available resources significantly

# Other Revenues Bottom Line



### **Other Forecast Changes**

\$ millions, change from December 2023 to March 2024 in available resources

	2023-25	2025-27	2027-29	2029-31	2031-33
Lottery	-\$1	\$8	\$35	\$36	\$46
Corporate Activity Tax	\$24	\$67	\$115	\$129	\$143
Marijuana	-\$7	-\$6	-\$6	-\$7	-\$9
Sum	\$16	\$69	\$144	\$158	\$180

- Oregon's consumption-based revenues are tracking the forecast closely in recent months
- Lottery is unchanged in 2023-25 as reversions, and stronger traditional and sports betting sales offset weaker video sales
- CAT is raised in part due to recent collections showing the impact of the shift from calendar to business fiscal year filing
- Marijuana is lowered in keeping with recent collections, weak prices, and large harvest

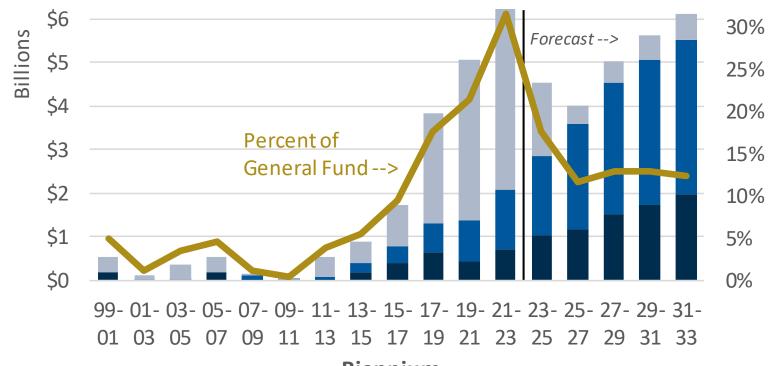
# Sizable reserves remain

ESF expected to hit its statutory cap in FY27, ORDF in FY30



### **Oregon Budgetary Reserves**

**Education Stability Fund | Rainy Day Fund | General Fund Ending Balance** 



**Biennium** 

Source: Oregon Office of Economic Analysis

#### **Effective Reserves (\$ millions)**

	Current	End of
	Jan-24	2023-25
ESF	\$790	\$1,007
RDF	\$1,386	\$1,859
Reserves	\$2,175	\$2,867
Ending Balance	\$1,656	\$1,656
Total	\$3,832	\$4,523
% of GF	14.9%	17.6%

# Contact Information

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