Committee for Family Forestlands
Minutes
August 31, 2011

A meeting of the Committee for Family Forestlands (CFF) was held in the Santiam Room at the Oregon Department of Forestry’s Salem compound.

Committee Members Present:
Susan Watkins  Jim James
Sara Deumling  Sara Leiman
Brad Winthrow-Robinson  Mike Cloughesy
Rex Storm

ODF Staff Present:  Guests:
Jim Cathcart  Amy Grotta

A. Review of Agenda
Biomass letter review rescheduled to September for lack of voting quorum. Further discussion/planning for the BOF Tour can continue through lunch until adjournment.

B. Discussion and Approval of Meeting Minutes
Not enough voting members were present to approve the June minutes. Reschedule for September meeting.

C. November BOF Small Woodlands Tour/ Working Lunch
1. Handouts reviewed:
   - Board of Forestry November Tour Planning Discussion Notes
   - Key points for BOF tour (Susan Watkins)
   - Looking Ahead – A possible Activity for BOF Nov Tour (Peter Hayes)
   - Andy White’s ideas (District Forester, Forest Grove)
2. Committee’s charge is to look at the topics and refine the key topics that should be covered. Identify landowners who can both host and/or speak to the issues but in a different context. Represent the diversity of family forestland owners; the network of landowners, and the roles of OSWA, Tree Farm, CFF.
3. Concern: Need to hear from those whose primary income comes from the family forest.
4. Potential invitees:
   - Dan Kloppmann – landowner, logger, operator for family forestland owners
   - Landowners who own 10 acres or less
   - Key legislators?
   - Voices from Committee – Sara Leiman, Roje Gootee, Sara Deumling – allow Board to see the faces on the Committee
5. Gary Springer (through Brad) – Highlight the principal issues that have been brought to the Board already (CFF Annual Report to BOF) and reinforce in a visual way:
   - Succession
   - Roads
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6. Peter Hayes’ suggestion at ODF/BOF tour planning discussion on August 29:
   - Peter Hayes thinks we need to avoid giving “messages” but instead ask the “questions.” See 5 key questions on Handout #1. What is working and what are the limits keeping us from our goals?
   - Time during the day for three or four stops. Four stops may be too many. Two may be about right but avoid talking, talking, talking.

7. Remind the Board of the “interface tour” two years ago in Clackamas County to eliminate the need to revisit this type of site.

8. Vineyard stop representing pressures and barriers on forestlands. Not recognizing forestland as highest, best use for the long-term. Highlight the water issues that vineyards create due to loss of forests.

9. BOF Tour
   - Indoor – Intro Panel
   - Stop 1 – Shumaker
   - Stop 2 – Hanschu/Lunch (alternative site is Terry Howell property, Gales Creek)
   - Stop 3 – Hayes/Vineyard
   - Wrap-Up (Craig Shinn)

10. Stop 1: Shumaker – Welcome - Theme Perspective (transfer to Next Generation)
    - Succession planning
    - Landowner – different perspective
      - Jim LeTourneaux
      - Aretta Christie (as new inheritor)
      - Clint Bentz
      - Hanschu

11. Stop 2: Hanschu or Howell -- Marketing, economic viability, woodland co-op connecting to markets
    - Landowner
    - Neil Schroeder
    - Peter Hayes
    - Sarah Deumling.

12. Stop 2: The Panel: Family Forestland Owners – Next Generation ("Looking Ahead"). Lack of succession management is a symptom of the disease, which is loss of family forestland as working forests.
    - Arretta Christie
    - Ben Deumling
    - Andy White (may be farm not forest?)
    - Ed Cummings (nephew)
    - Jim Christian (Lane Co; inherited from non-family member)
    - Ken Nygren
    - Elizabeth Faulk
13. Stop 3 – Scott Hayes
   - Small operators (Dan Kloppmann, Hayes' operator); infrastructure issues
   - Development pressure / vineyards
   - Making forests out of small lots -- value of micro forests (Sarah Deumling)

14. Aside: Design a Legislative Concept ?? – Develop a resource land trust that is specifically designed for the intergeneration transfer of family forestland (or other resource land) without going through LLC formation or other business models that don’t necessarily fit the situation.

15. Tour Themes:
   - Keeping family forestland in family forestland. Not necessarily the same family but in small ownership.
   - Diversity in family owners / diversity in issues, scale, management:
     - Few – land is primary income
     - Most – land is insufficient or secondary income
   - Infrastructure / federal lands / viability
     - Roje, John Breese (eastern Oregon perspective)
     - Niche marketing, new markets
   - Consulting / marketing (Rick Barnes, Dick Courter)
   - Range of products from family forestlands (Scott Gray, Stimson)

16. Some Ownership Topics:
   - Business models (Clint Bentz)
   - Appropriate contractors
   - Professional CPA marketing
   - Small stream regulations and changes
   - Different “faces” – diversity of forest owners
     - Small, small forestland ownerships (less than 10 acres) Should we care?
     - Eligibility for forest deferral. Should ODF be serving these landowners? If so, what would it look like?
   - Managing the natural resource infrastructure
     - Stream management
     - Water quality
     - Landowners/public making resource protection investments further up the drainages. How do we get the small, small landowner to make similar investments lower down so it all works together?

17. Structure
   - 7:30 – 8:15 a.m. Breakfast Start (adopt-a-Board Member pairings). Introductory comments (Susan Watkins). Load Buses/vans.
     - 9:00 a.m. – Stop 1 – Shumaker Property
     - Landowner (Shumaker) welcome
     - Primer/Background on Succession Management (Planning assigned to Brad Winthrow-Robinson)
   - 10:30 a.m. Stop 2 - Hanschu Property
     - Break (Port-a-Potties, Coffee, Snacks)
     - 10:45 am - Landowner welcome (Hanchu)
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- 11:00 am Marketing Topics (Planning assigned to Sara Leiman)
- Noon – LUNCH
- 12:30 pm – Next Generation Panel (See Item 12) – (Planning assigned to Sarah Deumling)
- 1:45 p.m. Load Buses, Leave for Hayes
  - 2:00 p.m. Stop 3 – Hayes Property
    - Landowner welcome (Hayes)
    - Small Operators (Planning Assigned to Rex Storm)
    - Development pressures
    - Tour Wrap-up (Craig Shinn)
  - 3:30 p.m. Load Buses, Leave for to Forest Grove
  - 4:00 p.m. Arrive Forest Grove

Note: Hanschus have confirmed they will be available November 4 and we are welcome. Their forestry consultant, Dick Courter, is also available.

ADJOURN – Next meeting(s) yet to be determined.