Six Points of Light (Readiness)

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The Conservation Fund

Western Forest Legacy Program Manager Meeting
May 14-16, 2013 -- Bend, Oregon

1. Sense of Value (know some comps and seller expectations to develop a reasonable ballpark estimate).
2. Match Strategy Identified (source, likelihood)
3. Landowner Commitment (Letter of Intent is preferable at this stage)
4. Conservation Easement Terms (major points of forestry, retained uses/envelopes, public access)
5. Title Concerns (ownership divisions, mineral rights)
6. Parcel Delineation & Phasing