# Social Media Outreach: HIV Prevention and Social Media Influencers

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### Whitman-Walker Care Model

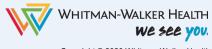


Integrated health care, focused on the needs of each individual patient or client. Each "entry point" is equally worthy; each team member contributes critical value – and no person's behavior is "risky".



# **Community Health Department**

- Onsite HIV & STI testing
- Youth Prevention
- Mobile outreach
- Wellness Services
- Mobile Health Initiative
- PrEP
- PEP
- Covid-19 Resources
- Social Media Outreach



# **PrEP for Prevention**

Covid-19 and Beyond



## **Priority Populations**

- MSM of color
- Black Heterosexual Men
- Black Heterosexual Women
- Youth (ages 13-24)
- Transgender Persons
- Sex Workers
- IDU
- Latinx Women
- Displaced Folx





### At Home HIV Testing Pilot

- 20 patients from priority populations who were MSM previous tested at WWH and had a positive STI (Ward 5,7,8)
- Counselor explained the procedures and policies, and scheduled an audio appointment for the day the kit arrived
- Test kit was delivered by a member of the Community Health Department



- During audio appointment, client was instructed to conduct the test and client-centered counseling was
  provided while waiting for the result
- If the result was reactive, the client was linked to care instantly through WWH's telehealth Red Carpet protocol



# Findings:

- 20 clients total
- 18 non-reactive
- 2 did not self-report
- 4 were linked to WWH services
- 16 MSM
- 4 Female identified
- 3 youth





### Lessons Learned from at Home HIV Testing Pilot

- Clients were appreciative of WWH's initiation of telehealth services to keep both patients and staff members safe during Covid-19
- Overall clients preferred to receive testing HIV/STI testing through our walk-in service
- Self-reporting is challenging for clients
- The hands-on support of CTRS clients is invaluable
- If our CTRS program is unable provide in-person services, WWH will continue to provide home-based HIV testing services with the support of DC Health
- > Youth is a concern



### **At-Home STI Testing**

- Clients are screened over the phone by calling the STI hotline
- For patients of Whitman-Walker, providers can order an at-home kit
- Clients are screened by using a client-centered approach
- Clients are asked to select a preferred LabCorp facility in the District (NW, SW, SE) to drop off the samples and complete bloodwork

#### • Testing order:

- ✤ 4<sup>th</sup> generation HIV Ab/Ag test
- Gonorrhea/chlamydia (GC/Chl) NAATs testing urine
- Gonorrhea/chlamydia NAATs testing rectal
- Gonorrhea/chlamydia NAATs testing pharyngeal
- RPR
- Hep C Virus Ab
- Positive STI results are followed by the Sexual Health team and treatment is provided by appointment only





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# **PrEP Clinic**

#### TAKING PREP HAS NEVER BEEN SO EASY!

OUR **PrEP CLINIC** SAVES YOU TIME, MAKING IT EASIER FOR YOU TO START AND STAY ON PrEP.

Our PrEP Clinic combines your medical and pharmacy visits into one simple stop! Each appointment is about 20 minutes long and includes your lab work, as well as being given your PrEP medication, all in the same visit.

#### A PrEP CLINIC VISIT IS AS EASY AS 1, 2, 3!



#### COMPLETE YOUR LAB WORK

PrEP

We will conduct all of your lab work, including HIV and STI testing.

### 2

#### GET YOUR PrEP MEDICATION

If you wish to obtain your medication from the Whitman-Walker Health pharmacy, you can skip the usual line. Our team will have your prescription ready and waiting for you at your appointment.

#### RECEIVE YOUR NEXT APPOINTMENT

PrEP Clinic staff call you to schedule follow-up appointments every 3 months.

Contact the Whitman-Walker PrEP Clinic today! Call **202.939.7690** or email **prepclinic@whitman-walker.org**.





# PrEP Clinic Cont.

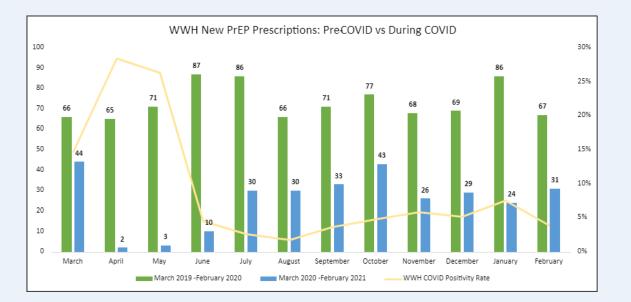
PrEP Clinic Appointments					
Time Frame	Tele-PrEP	In-Person			
March 16 <sup>th</sup> – 31 <sup>st</sup>	106				
April	211				
Мау	253				
June	291	Clinic closed for in-			
July	162	person appointments			
August	62				
September 1 <sup>st</sup> – 21 <sup>st</sup>	25				
September 21 <sup>st</sup> – 30 <sup>th</sup>	1	22			
October	15	84			
November	3	69			
December	3	77			
January	13	78			
February	4	88			

- In March 2020, in-person appointments were cancelled
- PrEP Clinic transitioned services to a telehealth model
- During closure, prescriptions were extended for 90 days
- We provided 30-day virtual check-in for adherence
- In April, we implemented a telePrEP model
- In September, the PrEP Clinic reopened inperson visits



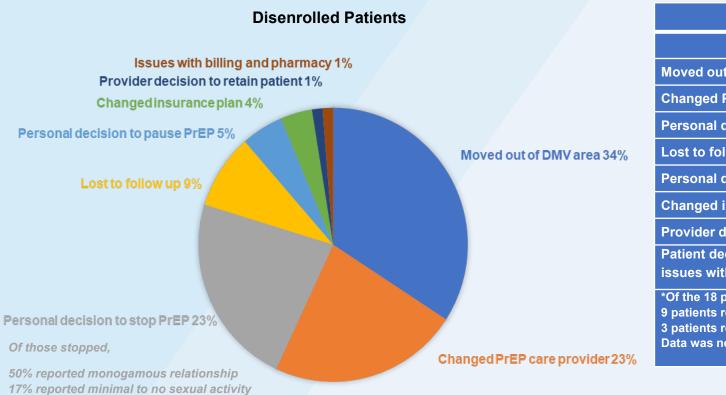
#### WWH New PrEP Prescription: Pre-COVID vs During COVID

WWH New PrEP Prescriptions: Pre-COVID vs During COVID					
	March 2019 -February 2020	March 2020 -February 2021	WWH COVID Positivity Rate		
March	66	44	14.80%		
April	65	2	28.42%		
May	71	3	26.37%		
June	87	10	4.47%		
July	86	30	2.62%		
August	66	30	1.79%		
September	71	33	3.62%		
October	77	43	4.76%		
November	68	26	5.84%		
December	69	29	5.18%		
January	86	24	7.58%		
February	67	31	3.94%		





#### **PrEP Clinic Re-engagement Outcomes**



33% no data reported

Disenrolled Patients (N=79)					
Reason	Count	Percentage			
Moved out of DMV area	27	34%			
Changed PrEP care provider	18	23%			
Personal decision to stop PrEP*	18	23%			
Lost to follow up: unable to contact patient	7	9%			
Personal decision to pause PrEP and disenroll	4	5%			
Changed insurance to a plan WWH does not accept	3	4%			
Provider decision to retain patient	1	1%			
Patient declined re-engagement appointment due to issues with billing and pharmacy	1	1%			
*Of the 18 patients disenrolled for stopping PrEP, 9 patients reported stopping due to being in a monogamous relationship (50%) 3 patients reported stopping due to minimal to no sexual activity during COVID-19 (17%) Data was not disclosed for 6 patients (33%)					



### **Social Media Outreach**

#### Where did we start pre-COVID-19?

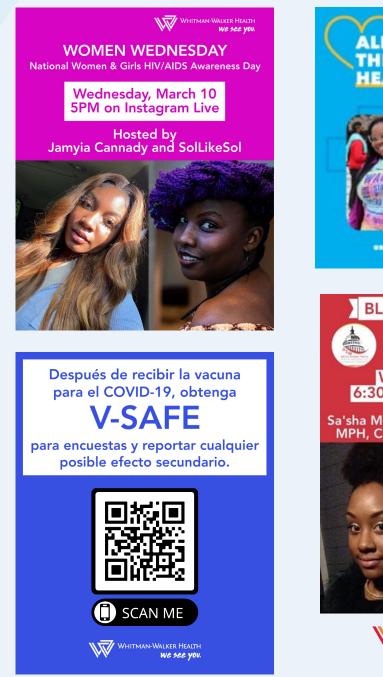
- Hired 3 social media influencers, who are:
  - Members of the LGBTQ community
  - Have social media platforms that align with WWH's mission
  - Trained by the CH outreach team
  - Bi-lingual
  - Passionate about raising awareness around access to LGBTQ healthcare and support services
- Launched diversity and inclusion efforts
  - Our Instagram Live content has been expanded to target and engage many different audiences
  - Collaboration with local organizations including Planned Parenthood, Delta Sigma Theta Sorority, Inc., and Latin American Youth Center took place, La Clinica Del Pueblo, SMYAL, Heart to Hand, etc
  - WWH hosts many of our Instagram Lives in Spanish and occasionally with ASL interpretation
  - Many of our infographics and outreach have been translated into Spanish as well
  - All our content uses gender-inclusive and trans-affirming language





# **Instagram Live Topics**

- COVID-19 Updates, Q&A, and Vaccines
- Women Wednesdays
- Consent is Sexy
- Community Health Services
- Black Women & HIV
- Open Enrollment and Insurance
- HIV & STIs
- Wellness, Meditation, and Mindfulness
- PrEP
- Homelessness
- Legal Services, COVID-19 Relief & Immigration Q&A
- Aforementioned topics in Spanish and ASL
- Current events

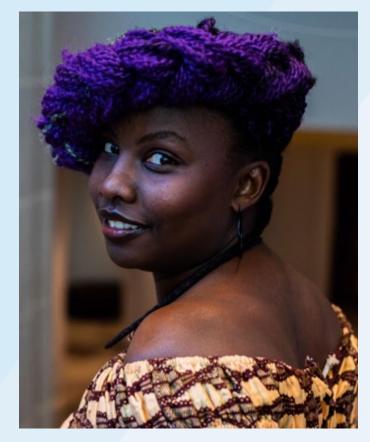






# Influencers

#### SolLikeSoul



#### **David Wilson**



#### Orlando Machuca Jr.





### Content



Whitman-Walker Health 🥝 Posted

Oct 29, 2020 · 🚱

What does U=U mean?





britt walsh, Director of Gender Affirming Services, recently spoke on "The Changing Landscape of Gender Affirming Health Care" as part of the Trans Leadership Lab at the 2021 Creating Change Virtual Conference hosted by the National LGBTQ Task Force







...



#### I got the COVID-19 vaccine because...

66

it's one way that my personal effort can help our entire community towards more safety from COVID, and hopefully soon, more time together.

- NASEEMA SHAFI CEO, WHITMAN-WALKER HEALTH

VV @whitmanwalker ...

Whitman-Walker is here for you! We are offering limited free HIV/STI testing services at LIZ. Testing is available weekly at select times. Due to COVID-19 no walk-up testing is allowed. Call 202-797-4439 to

Whitman-Walker

FREE HIV/STI TESTING Available by appointment only Monday-Friday from 9:00am-4:00pm Ŵ To make an appointment, call (202) 797-4439

schedule a testing appointment.





# **Effective Engagement tool: Info graphics**

7 Reasons Why Health Thinks You Should Get the COVID-19 Vaccine

7 razones por las Whitman-Walker que Whitman-Walker Health cree que debería recibir la vacuna para el COVID-19

WHITMAN-WALKER HEALTH

we see you.

- Demands attention
  - Encourages visitors to spend time on our site, consuming and sharing more of your content
  - Increase Reach



WHITMAN-WALKER HEALTH

Save this post for later!



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For more than 30 years, DC Black Pride has been a place for the Black LGBTQIA+ community to gather and celebrate each other.

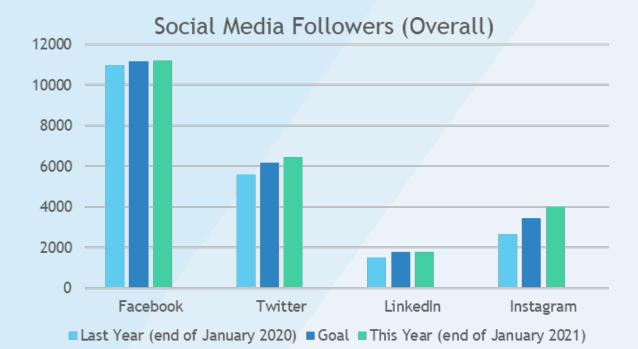
REOPENING ŀ Check out the plan

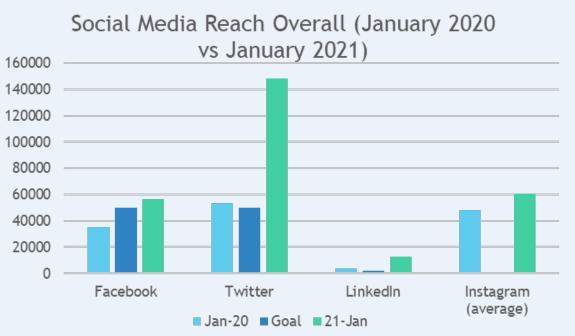
chlackpride or

Bookmark this post!

Bookmark this post!

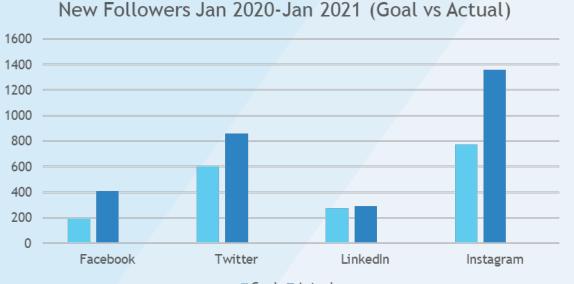
### **Overall Social Media Growth (Followers and Reach)**





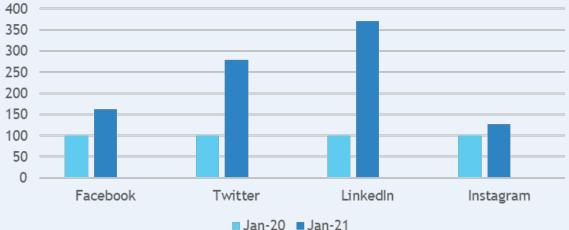


### Social Media Growth (Goals vs Actual)



#### 🗖 Goal 🗖 Actual

#### Social Media Reach Jan 2020 vs Jan 2021 (Growth as percentage)





### Social Media Outreach Cont.

#### 🐨 🏏 f STAY UP TO DATE!

#### FOLLOW US @WHITMANWALKER

WALKER



AND BEYOND. PLEASE.

WHITMAN



HEALTH

STAY.







THROUGH COVID-19



PHYSICAL DISTANCING.







WASH YOUR







HOME.



YOUR COMMUNITY OUTREACH TEAM.

**Questions and Comments:** rkeita@whitman-walker.org





CARE AND THE SUPPORT YOU NEED.

AND CALL

US AT

202-797-4439

PRACTICE

FOR YOU

