



ODOT's Office of Civil Rights' newsletter, *Equity Line*, brings to you the newest content relevant to your business and business needs. Whether you work in transportation-related fields, construction, or just drive Oregon's roads and have an interest in what ODOT is doing for the Oregon economy, OCR's Equity Line is a newsletter you will want to read.

If you want to receive copies of the OCREL at no charge, delivered straight to your inbox, please click the subscribe box below or send an email request to ocrprograms@odot.state.or.us to make sure you are on the list for future issues.

"To move forward, you have to give back." — Oprah Winfrey

ODOT SPONSORED EVENTS & TRAINING



Event: NAMC-Oregon (NAMC-OR)
Annual Networking Event

When: December 5, 2019

Where: Village Ballroom, 704 NE Dekum St.
Portland, OR

Time: 5:30pm - 8:30pm

The focus of this event is to introduce and showcase NAMC-OR, D/M/WBE firms to a network of industry leaders and decision makers. It is our mission to connect prime contractors, sub-contractors, professional services and public agencies to opportunities and new industry relationships. This event also serves to spotlight the great work NAMC-OR and affiliates are doing and to renew collective focus and priorities going into the next fiscal year.

Join Us!

OUTREACH & SPONSORSHIPS RECAPS



BESThq Business Expo East 2019 "Live2Lead"

ODOT participated in [BESThq](#)'s very first trade show on the east side, Business Expo East.

The expo's highlight was the rebroadcast of John Maxwell's leadership teachings and the intentional outreach to Veterans. Pictured above is Andrew Warren, ODOT's Small Business Programs Manager.



Growing Portland - A Partnership Event

On October 22nd, ODOT partnered with The [Port of Portland](#), [PBOT](#), and [Trimet](#) to host a joint open house event, Growing Portland, which attracted more than 250 participants!

The event allowed participants to learn how to do business with these agencies and get information about upcoming transportation projects that will be offered by those agencies.



Southern Oregon Trade Careers Expo Recap

On September 26th, ODOT and multiple partners facilitated the **Southern Oregon Trade Careers Expo** at the **Seven Feathers Convention Center** in Canyonville, OR. The Expo promoted trade and professional careers that pay living wages. The event is held every two years and this was the second event with a third planned for 2021.

The Southern Oregon Trade Careers Expo is a two-part event, with the first part geared toward students and the second part geared toward veterans, military personnel, and referrals from public and private agencies. This year's event included 113 exhibitors and drew over 1600 students and school staff from 57 schools in Douglas, Josephine, Jackson, Klamath, Coos, and Curry counties, more than doubling the number of participants from 2017. **Attendees from this year's event said it was well worth the travel and look forward to attending again in 2021!** For more information, visit <http://www.empowerthepossible.org/>.



MED Week 2019 and Hispanic Heritage Month Breakfast

In September 2019, ODOT sponsored [BDI's MED \(Minority Enterprise Development\) Week](#) and the [Hispanic Heritage Month Breakfast](#). Both events were very well attended and participants and attendees were able to celebrate minority entrepreneurship along with ODOT!

SMALL BUSINESS SPOTLIGHT: A & S Construction



A & S CONSTRUCTION

Company: A & S Construction

Owner: Omar Arellano

Phone: 971-645-6825

Certifications: Oregon DBE/MBE/ESB #11474

CCB: #220262

Omar Arellano of A & S Construction Started with a Dream, and Seized Every Opportunity

Omar Arellano came to the United States from Guadalajara, Mexico, when he was just fifteen years old. With only his father and his younger brother, Omar left behind much of his family to look for more opportunities in America. He didn't get the chance to finish his schooling because he was busy working and sending money back to his family in Mexico. Many immigrants to the United States face a harsh reality, and Omar was no different. Everything he knows he learned from experience, and he had to work very hard to get that experience. His journey was full of tough decisions filled with risk, but they landed him where he is today.

Omar is the owner and founder of A & S Construction, a general contracting company specializing in framing, painting, drywall, siding, and roofing. Omar has 14 employees making up about five crews, with each crew specializing in one area of construction. A & S Construction recently wrapped up a project for the DMV, and ODOT's Highway Division Region Office. They've also completed work on several ODOT maintenance buildings.

Building A Future

Omar got his start in construction with the encouragement and support of one of his supervisors at Dennis' 7 Dees, a Portland-based landscaping company. At 7 Dees, he oversaw 80 acres of land for Hewlett Packard and, with the help of his supervisor, realized that he could do more. Omar had a dream to build a house for his mother in Guadalajara and lift his family back home, out of poverty. His supervisor's mentorship provided that path. Omar learned new skills, such as estimating that prepared him to leave his job of twelve years at 7 Dees and begin working in construction. In construction, Omar made more money and had more room for advancement with more possibilities to reach his full potential.

Omar recollects, "*It was scary to leave 7 Dees.*" He was leaving behind the stability he'd had for the last twelve years to go after something new. But with the support of his supervisor at 7 Dees and assurances that he could get his old job back if construction didn't work out, he seized the opportunity. Omar began working at Fairline Bridge and stood out to the owner of the company. With mentorship from his boss and the owner of Fairline Bridge, over several years, Omar worked to get the certifications he needed to start his own business with his brother. He used the retirement money he'd saved up at Fairline Bridge as his initial investment. Now Omar has over 20 years of experience in the construction industry. In the last several years, he broke away from his business venture with his brother to start his own company, A & S Construction.

Seize Every Opportunity

Omar came to the United States to build a better life for his family, which is also why he started A & S Construction. He has gotten where he is today by asking people for opportunities every chance he gets. Omar shared that his mantra has been, "*Give me the opportunity. Please give me the opportunity. I'll make sure to do my best.*" He knew if, given the opportunity, he would be able to prove himself. And begin to build a reputation for himself and his crew at A & S. That first opportunity came when he got a project from ODOT. He said, "In my head, I knew, 'this is it.' I have to make sure I do this job perfectly."

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Once he was able to prove himself, Omar got more work. A & S Construction is now doing well, recently securing a contract with Chemeketa Community College. When asked what advice he would give to people just starting their business, he said, "It's difficult at the beginning to build your reputation and establish the relationships. You have to start with low cash flow and then make your way up." He also said, "It's going to be hard, and you're going to make mistakes, but you have to learn from those mistakes." His first company with his brother had many problems. He had to overcome several obstacles to run A & S in the way he knew it needed to be run to be successful.

Building a Home

Despite the hardships, despite not being able to get an education, despite struggling to learn English, Omar was finally able to build a home for his mother in Guadalajara. "I'm not rich, but I thank God I'm better than I used to be," he laughed. His mother loves her beautiful two-story house, and Omar has a family here in the States. He is now exploring the idea of using some of his money to invest in other business ventures. "You can build your future here [in America] because there's more opportunity. My dreams came true. I'm blessed from God. I asked for the opportunity to build a house, and I did it," he said.

BUSINESS DEVELOPMENT



Opportunities for Business Development

If you are a certified DBE or ESB business owner, read on! Are you interested in taking classes related to Accessing Capital or learning other small business practices to develop your business?

ODOT will provide **vouchers toward tuition for any eligible DBE or ESB firm** who attends these type of courses and works with our partners in the Small Business Development Centers across the state. You can also **earn CCB continuing education credits**. Please email ocrprograms@odot.state.or.us to learn about the options available to you.

Small Business MANAGEMENT (SBM) Program 2019-2020

*At this time, the SBM program is only open to DBE's. We are trying to add ESB's, but they are only eligible for the Small Business Development (SBD) program (listed below). ODOT will provide a **\$500 voucher** for the SBM program.*

The SBM program is a unique combination of classroom learning, coaching from a professional business advisor and networking with one goal: making you and your business more successful. Those who successfully complete the Business Development Program will earn Continuing Education credits with the

Construction Contracting Board (CCB). Please be sure to mention your interest in the CE credits in your reply.

February - December

[Central Oregon CC](#), 1027 NW Trenton Avenue Bend, OR 97701
\$999

September - May

[Chemeketa CC](#), 626 High Street NE Salem OR, 97301
\$800

October - June

[Clackamas CC](#), Harmony Campus, 7738 SE Harmony Road, Ste 287, Milwaukie, OR 97222
\$695

September - June

[Clatsop CC](#), 1651 Lexington Avenue, Astoria, OR 97103
\$695

[Columbia Gorge CC](#), 400 E Scenic Drive, The Dalles, OR 97058
\$595

October - June

[Klamath CC](#), 803 Main Street, Suite 204, Klamath Falls, OR 97603
\$795

September - June

[Lane CC](#), 101 W 10th Ave, Suite 304, Eugene, OR 97401
\$579

September - June

[Linn-Benton CC](#), 257 SW Madison Ave, Suite 210 Corvallis, OR 97333
\$795

January - October

[Linn-Benton CC](#), 44 Industrial Way, Lebanon, OR 97355
\$795

October - June

[Clackamas CC](#), Harmony Campus, 7738 SE Harmony Road, Ste 287, Milwaukie, OR 97222
\$695

September - May

[Oregon Coast](#), 13788 SE High School Drive, Lincoln City, OR 97367
\$900

October - June

[Rogue CC](#), 214 SW Fourth Street, Grants Pass, OR 97526
\$599

October - June

[Umpqua, Umpqua Business Center](#), 522 SE Washington Avenue, Roseburg, OR 97470
\$595

BID OPPORTUNITIES

- [ORPIN Home](#)

- [Login to ORPIN](#)

- [Supplier Registration](#)

- [Browse](#)

- [Registration of a Public \(tax supported\) Entity](#)

- [FAQ](#)

- [QRF Procurement List](#)

- [How to disable your popup blocker](#)

ODOT's open bidding opportunities are listed through ORPIN or EBids.

To get registered to bid through ORPIN, go to <http://orpin.oregon.gov/open.dll/> from the main page, click on Supplier Registration and follow the prompts.

Once you are registered, you can browse by Organization to pull up all of ODOT's listings. Check back every few days for new opportunities to bid on. It's that easy!

[Get Registered for EBids \(PDF\)](#)

Current Bids on ORPIN

BID: 730-34099-19 **Closing Date:** 11/18/2019 2:00 PM
Title: OR42: M.P. 44.30 WB Landslide Mitigation Project

BID: 730-34093-19 **Closing Date:** 11/19/2019 2:00 PM
Title: ESB D1 US101 MP 9 Stockpile Cleanup

BID: 730-34083-19 **Closing Date:** 11/20/2019 2:00 PM
Title: Snow Removal Region 4 Compound

BID: 730-34093-19 **Closing Date:** 11/19/2019 2:00 PM
Title: ESB D1 US101 MP 9 Stockpile Cleanup

BID: 730-34046-19 **Closing Date:** 11/20/2019 3:00 PM
Title: Aerial Truck 19.5 GVW 4X4 Crew 4043

BID: 730-34093-19 **Closing Date:** 11/19/2019 2:00 PM
Title: Statewide Statement of Work Template

BID: 730-34106-19 **Closing Date:** 11/26/2019 2:00 PM
Title: Highway Division Administrator Recruitment Services

BID: 730-33955-19 **Closing Date:** 12/2/2019 3:30 PM
Title: ADA Design and Support Services 2020 Series

BID: 730-34024-19 **Closing Date:** 12/03/2019 3:00 PM
Title: (2) 19,500 Lbs GVW Aerial Trucks

BID: 730-33994-19 **Closing Date:** 12/4/2019 1:00 PM
Title: Industrial Hygiene Services

BID: 730-33638RFA-19 **Closing Date:** 12/04/2019 4:00 PM
Title: ODOT Class 7 and 8 Truck Body Repairs - Request for Applications

BID: 7730-15110-19 **Closing Date:** 12/11/2019 3:30 PM
Title: Self Service Kiosks for DMV

BID: 730-00074-13 **Closing Date:** 03/31/2020 5:00 PM
Title: RFQ for ODOT's Right-of-Way Appraisal Services

BID: 730-25905ONGOING-14 **Closing Date:** 12/31/2023 5:00 PM
Title: Hot Mixed Asphalt Concrete and Tack Coats

BID: 730-B34817-17 **Closing Date:** 12/31/2022 11:59 PM
Title: Trip Permit Agent Agreement

BID: 730-SCP091-15 **Closing Date:** 02/21/2025 4:00 PM
Title: Request for Qualified Firms: ODOT Small Contracting Program

BID: 730-SCP091A-15 **Closing Date:** 04/11/2025 4:00 PM
Title: Request for Qualified Firms: ODOT Small Contracting Program

BID: 730-SP1116-19 **Closing Date:** 05/31/2029 2:00 PM
Title: Employer Based CDL Testing for Transit Providers

OCR PROGRAMS

Disadvantaged Business Enterprise (DBE)

In order to be part of the Disadvantaged Business Enterprise program, your firm must be certified as a Disadvantaged Business Enterprise. Disadvantaged Business Enterprises include small businesses that are at least 51% owned by Minorities (Blacks, Hispanics, Native Americans, Asian-Pacific Americans, Subcontinent Asian Americans, and Women) Other individuals on a case-by-case basis.

[Learn More](#)

Emerging Small Business (ESB)

The Emerging Small Business Program creates contract opportunities for Oregon's small businesses. The program also helps remove some of the barriers which prevent small businesses from contracting with ODOT. The ESB program objectives are to:

- Ensure ODOT is following Oregon laws and requirements.
- Assist and encourage other state and local agencies to have Emerging Small Business programs.
- Ensure that opportunities are available statewide to a diverse pool of businesses.
- Ensure that Emerging Small Businesses can compete fairly for ODOT funded projects.
- Ensure that only eligible firms can participate in the Emerging Small Business program.
- Help develop firms so that they can compete outside of the Emerging Small Business program.

[Learn More](#)

Title VI

ODOT complies with Title VI of the Civil Rights Act and other federal nondiscrimination statutes which prohibit discrimination based on race, color, national origin, age, disability or gender in ODOT's programs, activities, services, operations, delivery of benefits or opportunities to participate.

In an effort to provide equitable access, ODOT provides accessibility aids, translation and interpretation services for public ODOT events and vital documents upon request. The public can get these services by providing reasonable advanced notice, at no charge to the individual.

[Request a Program List](#)

Intermodal Civil Rights

The Intermodal Civil Rights Program makes sure that public transportation and passenger rail programs comply with civil rights laws and executive orders that prevent discrimination in programs that receive federal money. The Intermodal Civil Rights Program works with other programs in the Office of Civil Rights to keep ODOT following civil rights laws and policies. Learn about our program objectives.

[Learn More](#)

Equal Employment Opportunity Contractor Compliance

The Oregon Department of Transportation is committed to equal opportunity in hiring and awarding contracts. ODOT promotes equal opportunity within its own workforce and with the workforce of contracted employers who provide services for the agency.

[Find Out More](#)

Workforce Development

ODOT is training future highway workers that will fill vacancies in the construction industry. By partnering with local nonprofits and Pre-Apprenticeship Programs, we're poised to meet today current demands. Get a list of programs ready to work with you.

[Get the List](#)



OCR's Equity Line E-Newsletter

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ODOT Mission Statement | We provide a safe and reliable multimodal transportation system that connects people and helps Oregon's communities and economy thrive.

ODOT is an Equal Employment Opportunity and Affirmative Action Employer. The content in this email is available by alternate means. Please contact our office at (503) 986-4350, or call statewide relay at 711 or via email at OCRINFOREQUEST@odot.state.or.us for assistance.



Oregon Department of Transportation

Office of Civil Rights - MS 23

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Phone: 503-986-4350

OCRINFOREQUEST@odot.state.or.us

www.oregon.gov/ODOT/Business/OCR

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