

Attachment 1 - Letter of Intent to Apply Form

1. Applicant's Legal Entity name: Moda Health Plan, Inc.
2. Applicant's Secretary of State Business Registration¹: Secretary of State Reg. Number 697036-85, DCBS Certificate of Authority No. 953480
3. Oregon Headquarter Location: 601 SW Second Avenue, Portland OR 97204
4. Principle Place of Business (if different than Oregon Headquarter Location): same as headquarters
5. Key Contact Person: Sean Jessup, Vice President Medicaid Programs
- Key Contact Person Phone/Email: 503.265.4748 sean.jessup@modahealth.com
Phone Email

6. To be eligible to apply, Applicant must be one (or more) of the following (Please check yes or no for each item):

- a. An organization that (1) has a certificate of authority in good standing as a health care service contractor or health insurance company from the Oregon Department of Consumer and Business Services (DCBS), and (2) issues health benefit plans, as defined in 743B.005, in Oregon.

Yes No

If you selected Yes, please provide the DCBS Certificate of Authority number:

953480

- b. An organization that is under, or during the last two years was under, a Medicaid contract with OHA to bear capitated health care financial risk in Oregon, including CCOs currently or formerly certified by OHA.

Yes No

If you selected Yes, please provide the Medicaid contract type and number:

- c. A Provider Organization which bears health care financial risk in Oregon (e.g. hospital systems with capitated contracts from self-insured health plans) but which DCBS has exempted from a certificate of authority by Bulletin 96-2, https://dfr.oregon.gov/laws-rules/Documents/Bulletins/bulletin_96-02.pdf.

Yes No

If you selected Yes, please explain the health care financial risk you bear in Oregon and how you meet the DCBS exemption: _____

- d. A Tribe or Tribal organization.

Yes No

Note: A Tribe may sponsor an Indian Managed Care Entity or a CCO on a different timeline from that generally applicable to Applicants. Tribal members may be moved to that organization when it is approved by OHA.

¹ If Applicant is formed under insurance law, furnish the registration number with the Oregon Department of Consumer and Business Services (DCBS).

- e. An entity newly formed from one or more of the organizations described above

Yes No

If you selected Yes, please describe the newly formed organization and explain how the constituent or predecessor organizations meets one of the requirements in (a) through (d) above:

Moda Health Plan, Inc. (Moda) currently meets the requirements of an organization that has a certificate of authority in good standing as a health care service contractor and issues health benefit plans as defined in 743B.005, in Oregon. Additionally, Moda’s subsidiary company ODS Community Health, Inc. is an equity partner and administrator of the Eastern Oregon CCO that has held a Medicaid contract with OHA to bear capitated health care financial risk since 2012.

Our intent is to form a new organization in partnership with hospitals and other provider partners that currently provide care and services to OHP members in the desired service areas. Moda intends to reduce its equity/ownership position in the new company based on the equity/ownership taken by our hospital and provider partners.

Please note: Applicant’s qualifications to apply will not be evaluated until after the Application due date.

7. Desired Service Area

| County (List each desired County separately) | In your Application, will you request to serve less than the entire County? | If yes, what zip codes will be in your requested Service Area in this County? |
|--|---|---|
| Lane | No | N/A |

Please note: If Applicant requests to cover less than a full County, it will be required to provide additional information and its reasoning for the request in its Application. OHA will consider requests during Application evaluation and will determine whether to approve or reject the request based on criteria that include, but are not limited to, how the request better serves the goals of CCO 2.0 than serving the entire County at issue. These Applicant requests and subsequent OHA responses do not limit OHA in any way from requiring additional changes to an Applicant’s proposed Service Area based on OHA’s needs and the needs of its Members. OHA may require an Applicant to accept OHA’s additional Service Area request(s) as a condition of receiving an award or a Notice to Proceed as OHA and its Members’ needs warrant. Applicant’s requests for Service Area will not be evaluated until after the Application due date.

8. In Exhibit A, please provide an organization chart complying with the requirements of Attachment 6.
9. In Exhibit B, describe your current lines of health plan business in Oregon. Provide total covered lives for each line of business. (Provide separate figures for the following markets: Medicaid, other OHA, non-OHA state health plans, other state or local public sector, Medicare, other federal, Marketplace, other commercial insured, and commercial self-funded. Within each market identify numbers for benefit coverage types such as oral and comprehensive medical and identify numbers that are administrative- services-only as opposed to at-risk).

10. Applicant's Good Faith Intentions

Applicant has a good faith intention to submit an Application and believes it has the resources to do so. If at any time prior to or upon the Application due date Applicant determines it will not submit an Application, Applicant will submit to OHA a notarized letter, withdrawing this letter of intent and briefly stating the reason for the withdrawal. If at any time prior to seven days before the Application due date Applicant determines it must change the provisions of this LOI other than the requested Service Area, Applicant will submit to OHA a notarized letter, changing this letter of intent and briefly stating the reason for the change.

11. Acknowledgements

Applicant acknowledges that this Letter of Intent is binding upon Applicant if it proceeds to submit an Application and continues through the RFA process without withdrawing its Application. Applicant also acknowledges that OHA will publicly post the information in this LOI prior to the Application submission date. To be considered for a CCO Contract, Applicant must submit all required document in the RFA by the applicable dates in Section 1.2 of the RFA.

Representatives of Applicant have read the RFA in its entirety. By submitting this Letter of Intent, Applicant acknowledges and agrees to be bound by RFA Section 6.2 (Governing Laws) and 6.4 (Limitation on Claims). Applicant also agrees to be bound by all the other provisions of the RFA, subject to Applicant's protest rights as set forth in the RFA.

12. Signature

The signature must be notarized, as follows

I, Robin Richardson, being first duly sworn under oath, and representing Applicant, hereby depose and swear or affirms under penalty of perjury that:

- a. I am an officer of the Applicant,
- b. I have personal knowledge of this Letter of Intent and believe it to be accurate, and
- c. I have full authority from the Applicant to submit this Letter of Intent.

Robin Richardson
Signature

Robin Richardson, Senior Vice President
Printed Name and Title

02/01/2019
Date

State of Oregon
) ss:
County of Multnomah



Signed and sworn to before me on 2/1/19 (date) by Robin Richardson (Affiant's name).

Rozalyn Larson
Notary Public for the State of Oregon
My Commission Expires: 2-8-22

EXHIBIT A: Organization chart



Oregon Dental Service dba Delta Dental Plan of Oregon

Corporation | OR
FEIN: 93-0438772
NAIC: 54941

Moda, Inc.

Corporation | OR
FEIN: 93-1083363

Moda Health Plan, Inc.

Corporation | OR
FEIN: 93-0989307
NAIC: 47098

BenefitHelp Solutions, Inc.

Corporation | OR
FEIN: 93-1135521

ODS Community Health, Inc.

Corporation | OR
FEIN: 45-0528457

Eastern Oregon Coordinated Care Organization, LLC

LLC | OR
FEIN: 80-0835179

PayLess Drug Stores, Inc.

Corporation | OR
FEIN: 93-1278451

Ardon Health Holdings, LLC

LLC | DE
FEIN: 82-1561337

Ardon Health, LLC

LLC | DE
FEIN: 46-3003497

PayLess Drug Pharmacy Group, LLC

LLC | DE
FEIN: 46-3324446

Care RX, LLC

LLC | OR
FEIN: 46-3528542

ResPack, LLC

LLC | DE
FEIN: 30-0885051

EXHIBIT B: Oregon Health Care Business

Membership numbers below as of 12/1/2018

| | Medical | | Dental | | Vision | | Pharmacy | |
|---|----------------|------------|----------------|------------|----------------|------------|----------------|------------|
| | <i>At-risk</i> | <i>ASO</i> | <i>At-risk</i> | <i>ASO</i> | <i>At-risk</i> | <i>ASO</i> | <i>At-risk</i> | <i>ASO</i> |
| Medicaid | 48,180 | 0 | 227,056 | 0 | 48,180 | 0 | 48,180 | 0 |
| Other OHA (OEBB,PEBB) | 114,437 | 0 | 99,909 | 92,573 | 78,792 | 0 | 114,436 | 0 |
| Non-OHA state health plans | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other state or local public sector | 3,260 | 16,914 | 13,954 | 58,394 | 5,340 | 1,440 | 3,260 | 1,626 |
| Medicare | 44,910 | 0 | N/A | N/A | 9,924 | 0 | 41,437 | 0 |
| Other federal | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Marketplace (<i>Individual coverage offered through the Marketplace</i>) | 26,017 | 0 | 8,410 | 0 | 0 | 0 | 26,017 | 0 |
| Other commercial insured | 25,801 | N/A | 151,425 | N/A | 3,190 | N/A | 10,018 | N/A |
| Commercial self-funded | N/A | 41,995 | N/A | 377,921 | N/A | 4,353 | N/A | 67,792 |