Annual Report

Oregon Treasury Savings Network





OregonSaves 2019

Annual Report

of the

Oregon Treasury Savings Network

Submitted to

The Honorable Kate Brown Governor, State of Oregon

and

The Oregon Legislative Assembly

Submitted by

Michael Parker, Executive Director Oregon Treasury Savings Network

OregonSaves 2019

Oregon Retirement Savings Board

TREASURER TOBIAS READ, CHAIR Oregon State Treasury

JEFF ANDERSON

Secretary-Treasurer UFCW Local 555

EDWARD BREWINGTON

Executive Council Member & Volunteer AARP Oregon

KARA BACKUS

Attorney-Shareholder Bullard Law

CORY STREISINGER *Retired Attorney & Oregon State Public Servant*

SEN. LEE BEYER (D-Springfield) Senator Oregon Legislature Non-voting board member **REP. PAM MARSH (D-Ashland)** *Representative* Oregon Legislature

Non-voting board member

STAFF

Michael Parker, Executive Director David Bell, Deputy Director Sabra Purifoy, Operations Director Kasey Krifka, Engagement Director John Valley, Policy & Outreach Director Kaellen Hessel, Outreach/Advocacy Manager James Sinks, Financial Literacy Manager Stephanie Swetland, Plan Specialist Missy Simpson, Executive Assistant

Oregon Treasury Savings Network 350 Winter Street NE, Suite 100 Salem, Oregon 97301 503-373-1903

retirementsavings@ost.state.or.us OregonTreasurySavingsNetwork.com



Tobias Read State Treasurer

Michael Kaplan Deputy State Treasurer

То:	Governor Brown Members, Oregon Legislative Assembly
From:	Tobias Read, State Treasurer & Board Chair, Oregon Retirement Savings Board
Re:	Oregon Treasury Savings Network – OregonSaves 2019 Annual Report

This is the Annual Report of the Oregon Treasury Savings Network (the Network) for the state of Oregon's retirement savings plan, OregonSaves, pursuant to ORS 178.200 to 178.245.

OregonSaves continued to grow in 2019, both in terms of assets and accounts. Investors contributed more than \$35 million in fiscal year 2019 and funded more than 35,000 new accounts. At the end of December 2019, the Network had over \$40.9 million in Assets Under Management invested for 58,000 savers. The average funded account balance (\$698) also rose by 47% over the previous year, helping to grow the retirement savings of Oregonians, many of whom are first time savers.

The Oregon Retirement Savings Board is committed to building on the Network's success and is continually seeking new ways to improve the state's retirement savings option for Oregonians. The Network plays a vital role in helping Oregon families to achieve the dream of a safe and comfortable retirement. It is the Board's goal—with the continued support of the Governor and the Legislature—to ensure that as many Oregonians as possible have access to a simple and convenient retirement savings opportunity in their workplace. Together we can make a positive difference in the lives of tens of thousands of Oregonians.

Sincerely,

Tobias Read Oregon State Treasurer Chair, Oregon Retirement Savings Board

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Michael Parker Executive Director Oregon Treasury Savings Network



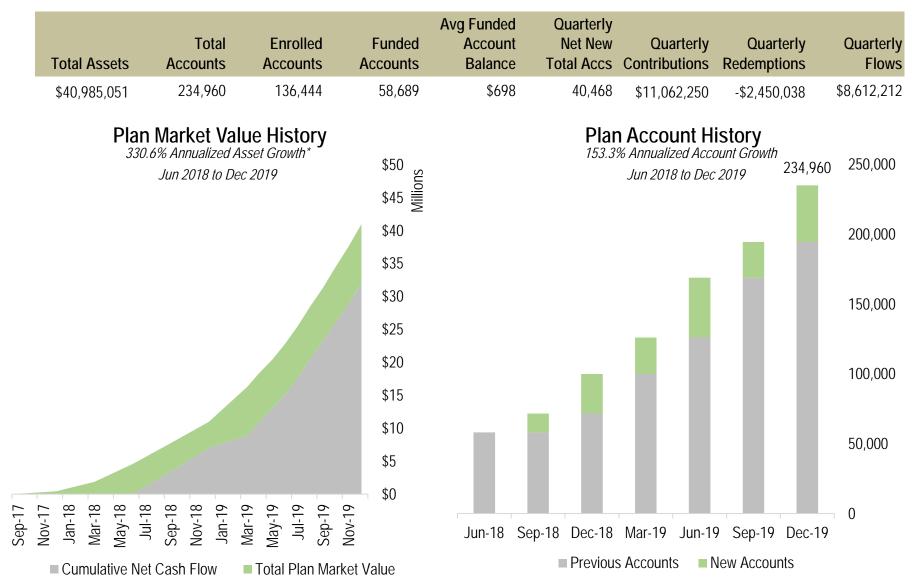
350 Winter St NE, Suite 100 Salem, OR 97301-3896 503.378.4000 oregon.treasurer@ost.state.or.us

Sellwood

OregonSaves Program

Quarterly Summary Statistics

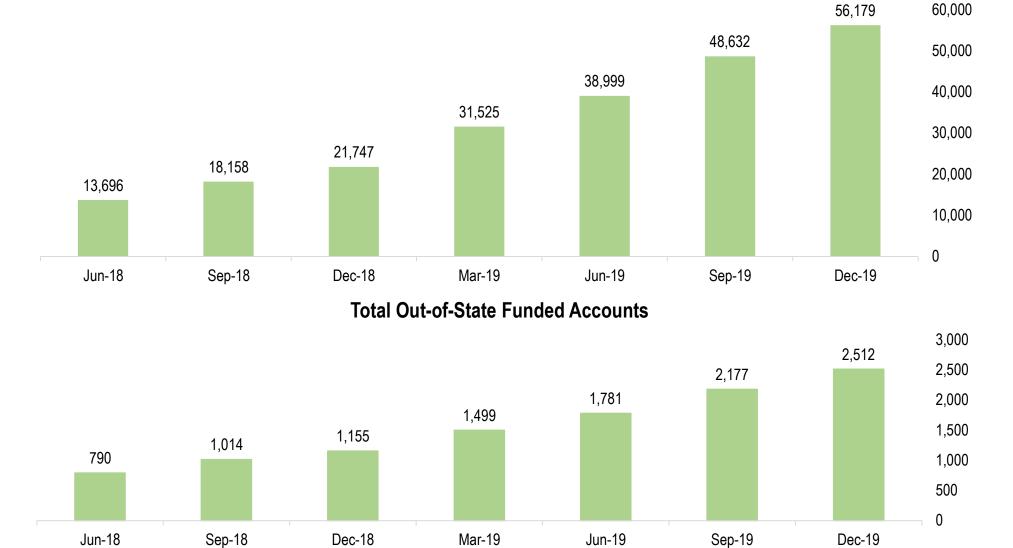
As of December 31, 2019



*78% of the annualized asset growth rate has come from cumulative net cash flows; 22% has come from investment gains.

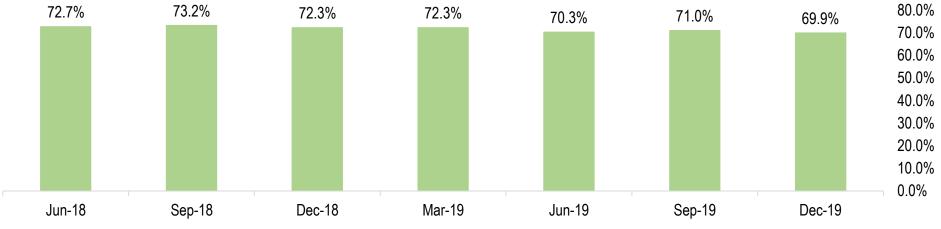
Source: Ascensus, Sellwood Consulting. Cumulative net cash flow data begins July 1, 2018.

Sellwood OregonSaves Program Geographic Location As of December 31, 2019 Total In-State Funded Accounts As of December 31, 2019



Source: Ascensus, Sellwood Consulting.

Sellwood **OregonSaves Program Account Statistics** As of December 31, 2019 **Plan Account History** 160,000 136,444 140,000 120,000 Program Enrolled Accounts Opt-Out Action Accounts 100,000 Pending Accounts 80,000 58,758 60,000 39,758 40,000 20,000 0 Jun-18 Sep-18 Dec-18 Mar-19 Jun-19 Sep-19 Dec-19 **Program Enrolled Rate**

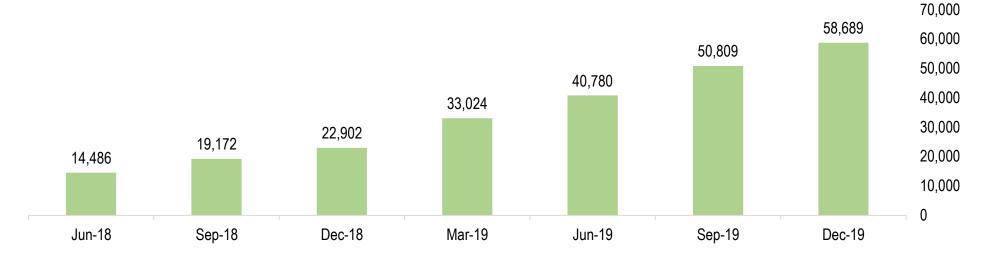


Source: Ascensus, Sellwood Consulting. The Program Enrolled Rate is defined as the number of Program Enrolled Accounts divided by the sum of Program Enrolled Accounts and Opt-Out Action Accounts in the first 30 days.



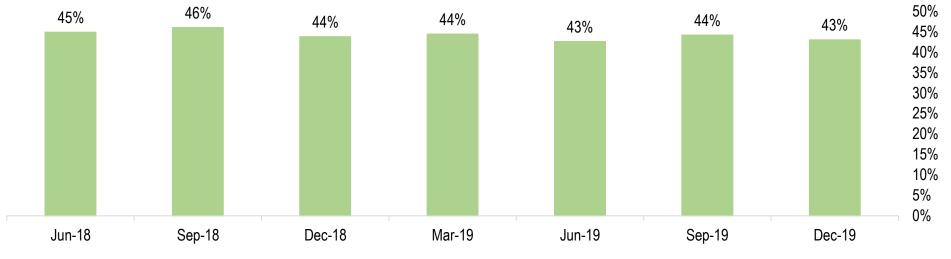
Account Statistics

As of December 31, 2019



Total Funded Accounts

Funded Accounts as a % of Enrolled Accounts



Source: Ascensus, Sellwood Consulting.



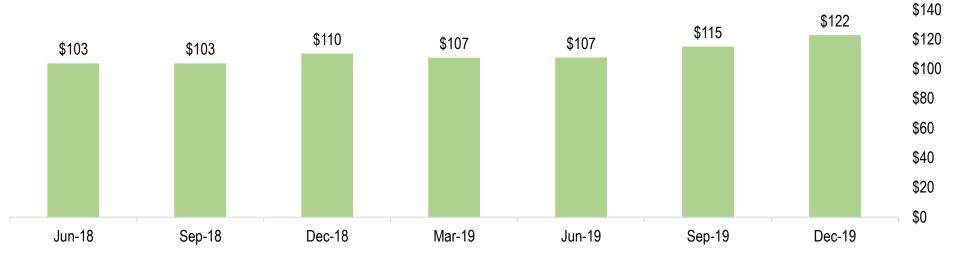
Account Statistics

As of December 31, 2019

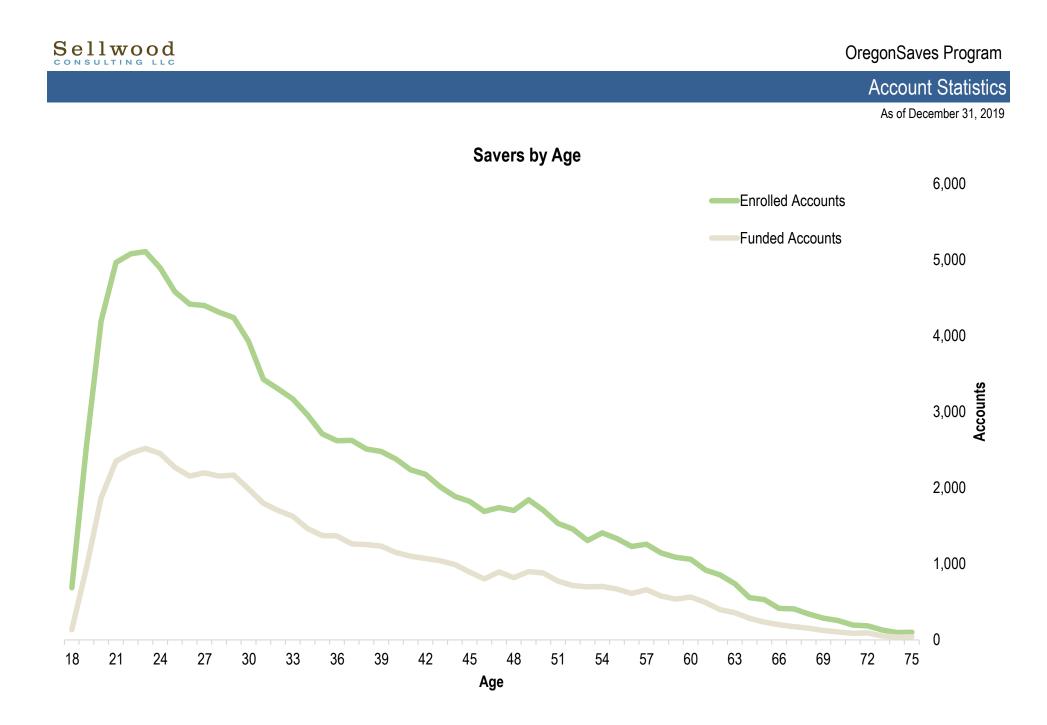




Average Monthly Contribution Amount per Funded Account



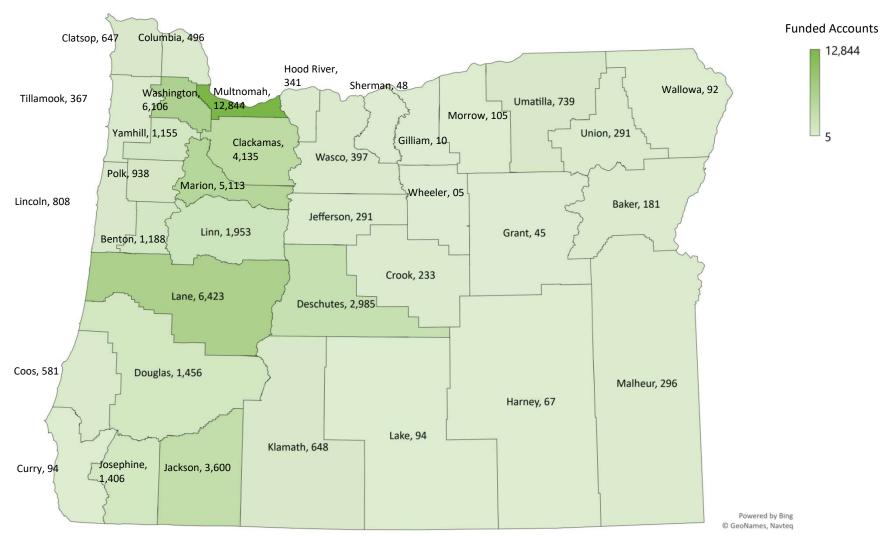
Source: Ascensus, Sellwood Consulting. Average deferral rate for funded accounts with defferal rates greater than zero. Average contributions are based on accounts with a contribution during the last 30 days.





Funded Accounts by County

As of December 31, 2019



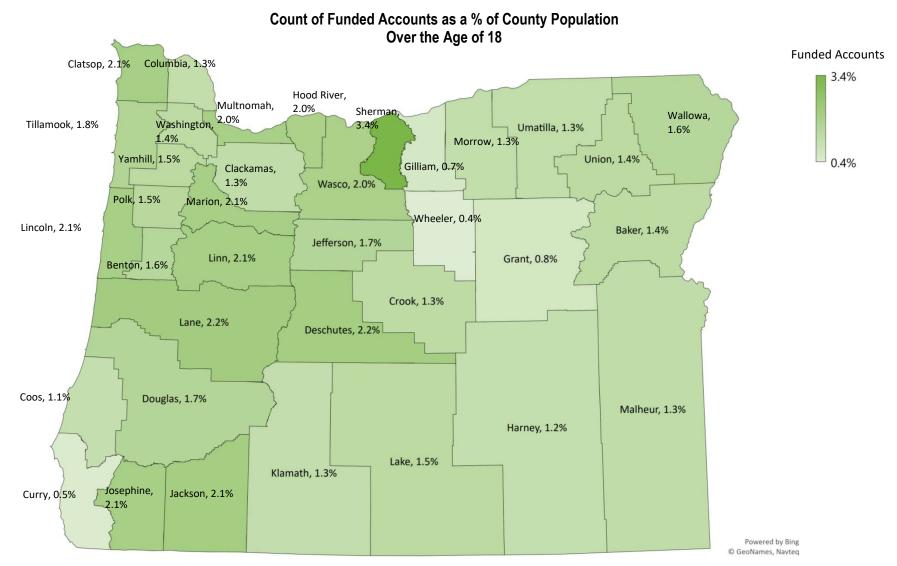
Count of Funded Accounts by County

Source: Ascensus, Sellwood Consulting.

Sellwood

Funded Account Coverage Ratio by County

As of December 31, 2019



Source: Ascensus, Sellwood Consulting. Over 18 years county population taken from the 2018 Annual Estimates of the Resident Population provided by the U.S. Census Bureau.