

COST-EFFECTIVENESS OF CHIROPRACTIC CARE

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EXECUTIVE SUMMARY

I. ECONOMIC BURDEN OF LOW BACK AND NECK PAIN

In the United States, health care estimated spending in 2016 for the 100 most expensive health conditions of the 154 health conditions analyzed placed low back and neck pain in the top rank with expenditures of \$134.5B. Other musculoskeletal disorders placed second at \$129.8B. These two categories added together were more than twice as expensive as the next costliest item. In 2020, national healthcare expenditures accounted for 19.7% of the total gross domestic product (GDP).

One would imagine that these prohibitive healthcare costs were replicated by payouts borne by Workers Compensation Bureaus. That is the case, since total Workers' Compensation and employer costs in 2017 were \$97.4B, \$62.0B of which was paid out by Workers' Compensation.

Significant cost drivers impacting these healthcare expenditures included:

1. Prescription medications.
2. The wider use of expensive newer drugs.
3. Spine surgeries.
4. Hospital care.
5. Outpatient visits.
6. Medical imaging and diagnostic tests.
7. Spinal injections.
8. Increasing use of spinal fusion surgery and instrumentation.
9. Medication errors.

II. UTILIZATION OF CHIROPRACTIC

As a proposed cost-saving approach to corral the runaway healthcare costs, chiropractic intervention has shown significant increases in utilization as shown by National Health Interview Survey (NHIS) data taken from 1997-2002 and by Adult Alternative Medicine files for 2002, 2005, and 2007.

A comprehensive analysis of chiropractic care across 28 study states by the Workers' Compensation Research Institute found that in states in which workers could choose their own providers, there was a strong correlation of the use of chiropractic with the supply of chiropractors. Conversely, where employers had control over the selection of providers, the prevalence of chiropractic care was lowest among the 28 study states. In other words, the election of providers by employers rather than employees served as a strong deterrent to chiropractic utilization.

This report will demonstrate that chiropractic care compared to care by medical doctors and physical therapists provides substantial cost savings, both direct and indirect due to shorter treatment periods and the relative absence of side effects.

III. RELATIVE EFFICIENCY OF CHIROPRACTIC CARE

III.A. Reduction of surgery and early MRI

A study among Washington State workers filing new workers compensation temporary total disability claims for back injuries revealed that about 42.7% of workers who first saw a surgeon had surgery, in contrast with only 1.5% who first saw a chiropractor.

III.B. Reduction of disability

The same data source regarding Washington State workers revealed a significant reduction of patients filing for disability at 1 year occurred when a chiropractor was the first provider. Data extracted for about 10% of the US workers' compensation with claims filed in Illinois, Massachusetts, Maryland, New Hampshire, New York, Texas and Wisconsin between January 1 and December 31 in 2006 found the hazard ratios for disability recurrence by provider were 2.0, 1.6, and 1.0 when physical therapists, physicians, and chiropractors, respectively, were seen as first providers.

III.C. Chiropractic care: Substitution or add-on?

A review of rates of neuromusculoskeletal complaints in IDC-9e categories comparing subscribers with chiropractic coverage and insured members without chiropractic coverage refuted the belief that an increase of complaints would occur with chiropractic services added. Instead, the rate of complaints per 1000 members year was slightly lower for those members with chiropractic coverage. This indicated that patients were using chiropractic care as a direct substitution for medical care rather than an add-on.

IV. METHODOLOGICAL CONCERNS

IV.A. Minimal criteria

To begin with appraisal of cost-effectiveness studies, one must assess the minimal criteria and common deficiencies of cost-effectiveness studies. Among the requirements that should be included are the following:

The sample must be identified immediately after the onset of pain.

2. The study must obtain data on the prior history of back pain.
3. Standardized outcomes measures must be collected.
4. The total costs of an episode of back pain must be measured accurately.
5. Costs must be evaluated from the viewpoint of a pre-identified payor.
6. Multivariate models must be used to control for patient differences.

IV.B. Common deficiencies

Deficiencies in investigations pertaining to cost-effectiveness include the following:

1. Patient characteristics (severity, chronicity) are not factored in.
2. Standardized diagnoses within or between providers is not controlled in retrospective studies.
3. Payments received as not the same as those billed.
4. There is an absence of all direct costs, such as:
 - a. All visits to the provider.
 - b. Prescription and nonprescription drugs or supplements.

- c. Laboratory costs.
 - d. Diagnostic imaging.
 - e. Referral to specialists; and
 - f. Hospital costs.
5. There is a poor representation of *indirect* costs, such as:
 - a. Workdays lost by the patient.
 - b. Retraining for replacement labor.
 - c. Caregivers to assist in domestic duties.
 - d. Iatrogenic events; and
 - e. Legal costs.
 6. Sample sizes may be too small.
 7. There is variation of coverages of costs, and differences in coverage benefits or fee schedules for different providers may exist.
 8. Patients may seek care with more than one provider type.
 9. Administrative data sets will not indicate which provider had the most influence on the use of medical and system resources.
 10. Work productivity has not been assessed.

V. FACTORS AFFECTING COSTS WITH CHIROPRACTIC UTILIZATION

V.A. Chiropractors as first point of contact

1. A 1995 study drawn from fee-for-service claims provided by large corporations with self-insurance plans indicated that medically initiated costs consistently exceeded costs for chiropractor-initiated episodes for comparable trigger codes.
2. A retrospective study of new LBP consultations (first contact of provider) conducted between January 1, 2012, and January 31, 2013, using claims from the University of Utah Health Plans showed that chiropractic patients experienced a higher percentage of continuing care from the same provider after the entry visit. As a result, advanced imaging, emergency department visits, consultations with spinal surgeons and spinal surgeries were conspicuously lower than with the other providers, except for physical therapy in the category of spinal surgeries. Total LBP costs were significantly lower except for physical therapy.
3. An additional study involving a single general health insurer with a much larger patient base of 85,402 members demonstrated a 27.13% reduction of allowed amount paid out when an episode was managed by a chiropractor rather than a medical provider. The reduction was 38.89% when paid amounts were calculated.
4. A review of healthcare costs from the claims database of a Swiss insurance provider revealed that patients consulting medical doctors had a significantly reduced reduction in their numerical rating score and were significantly less likely to be satisfied with the care received and outcome of care. Mean healthcare costs per patient over 4 months were significantly lower in patients initially consulting chiropractors, shown by both a multiple imputation analysis and a complete case analysis.

V.B. Reduction of surgery and hospitalization

1. With injured workers choosing their medical provider in Washington State, after controlling for injury severity and other measures, workers with an initial visit for the injury to a surgeon

had almost 9 times the odds of receiving lumbar spine surgery compared with those seeing primary care providers.

2. A study of patients who had reduced access to chiropractic care due to the relocation of 39,278 older adult chiropractic care users during 2010-2014 produced an elevation of 32.3 visits per 1000 to primary care physicians together with an annual increase of 5.5 surgeries per 1000. This was the mirror image of study #1 described immediately above.
3. An integrated healthcare system encompassing both complementary and alternative medicine within a single comprehensive insurance structure, known as Alternative Medicine, Inc. (AMI), was established in 1997. By allowing first contact with chiropractors as “primary care providers,” AMI produced a 43.2% reduction in outpatient surgical cases, a 43.0% decrease in hospital admissions, 58.4% drop in hospital days, and a 23.8% reduction in the average length of hospital stay per 1000 from 1999-2002. Over a 7-year period (1999-2005), those decreases were 62%, 60%, 59%, and 6%, respectively.

V.C. Reduction of prescription use, including opioids

1. The AMI database referred to immediately above revealed reductions of pharmaceutical usage, shown by cost, of 51.8% and 85% during the periods 1999-2002 and 1999-2005, respectively, when first contact with chiropractors as “primary care providers” was allowed.
2. Respondents to the adult Complementary and Alternative Medicine (ACAM) Survey, a component of the National Health Interview Survey, in 2012 showed that patients who used chiropractic manipulation as their lead therapy for a spine-related top condition avoided prescription usage for this problem. Just 21.66% reported that they also used prescriptions to manage this condition.
3. An electronic health records data base from 73 million patients and 52 healthcare organizations across the United States revealed that the odds of receiving a benzodiazepine prescription were significantly reduced among recipients of chiropractic care compared to non-recipients in treating radicular low back pain.
4. Risks of filling a prescription for opioids among 101,221 adults in a health plan with spinal pain were significantly elevated among those patients who did not see a chiropractor to manage this condition. Hazard ratios were 1.55, 2.03, and 1.73 for Connecticut, New Hampshire, and Massachusetts, respectively.
5. A review of 945 patient records in a Canadian community health center revealed the same result: Patients with noncancer spinal pain who were under chiropractic care showed a 52% lower risk of initiating of prescription for opioids at 1 year after presentation.
6. A meta-analysis and systematic review presented at the American Academy of Pain Medicine 2019 Annual Meeting disclosed that patients who visited a chiropractor were 49% less likely to receive an opioid prescription.

V.D. Reduction of over-the-counter medication

1. Among the 1235 respondents to the Adult Complementary and Alternative Medicine (ACAM) Survey (a component of the National Health Interview Survey), who used chiropractic manipulation as their top therapy a spine-related lead condition, just 34.04% reported that they also used over-the-counter medications for this problem.

V.E. Reduction of imaging

1. Interviews with a cohort of 1885 workers after they submitted a workers' compensation claim for a back injury revealed that having chiropractor as the initial provider was associated with a reduced likelihood of having an early MRI (risk ratio = 0.53).
2. A study that compared an additional insurance coverage benefit for chiropractic with health plan members without such benefits revealed significant reductions of X-ray and MRI usage among the insured chiropractic cohort.
3. A retrospective claims analysis in a managed care health plan from April 1, 1997, through March 30, 2001 of patients with back pain revealed significant reductions in CT/MRI rates per 1000 patients or per 1000 episodes. Similar results were obtained for patients with neck pain.
4. A nonrandomized cohort study of Washington State workers' compensation claimants with nonspecific low back pain showed that patients with a mild or major sprain/strain were less likely to undergo an MRI within 6 weeks if they consulted a chiropractor (918.2%) than a primary care physician (50.4%).

V.F. Combined categories

1. A comprehensive review of 3,799,593 claims of individuals who were privately insured revealed striking advantages of patients whose first contact was with a chiropractor compared with (a) a primary care physician, (b) an advanced practice registered nurse, (c) an orthopedist, (d) an emergency medicine physician, (e) a physical medicine and rehabilitation physician, and (f) a physical therapist. These advantages were seen in (a) early opioid prescriptions, (b) long opioid prescriptions, (c) total costs, and (d) out-of-pocket costs. Chiropractors ranked among the lowest in terms of early and late opioid use, imaging, hospitalizations, surgery, or having a serious illness and showed the highest use of emergency department visits of all 8 healthcare professions studied.
2. The reduction of access to chiropractic care caused by relocation produced an additional cost of \$8075 per 1000 beneficiaries on primary care and \$106,892 on spine surgeries. If the effect of reduced chiropractic care were extrapolated to the entire Medicare population of 3.4 M chiropractic care users, there would be an additional 110M visits to primary care physicians producing an annual cost of \$27.5M and additional 19,000 additional spine surgeries costing \$363.4 M.

VI. OBSTACLES TO COST SAVINGS AND CHIROPRACTIC UTILIZATION

VI.A. National

In 1978, the National Center for Health Care Technology recommended to Medicare what procedures it should cover in the effort to control healthcare costs. This was opposed by both the American Medical Association and Health Industry Manufacturers Association. By 1981, the

budget for the agency was zeroed. In 1989, the Agency for Health Care Policy and Research was created in another attempt to control healthcare costs. It published guidelines for back pain which were critical and questioned the necessity of spinal surgery. The North American Spine Society said that the guidelines were a waste of taxpayer money. The Center for Spine Advocacy almost succeeded in killing the entire Agency, which was forced out of publishing guidelines.

VI.B. Oregon

In Oregon, concerns about the high overall costs of the workers' compensation system, rapidly rising medical costs, high utilization of medical services, and disability duration were all factors which drove the state legislature in 1990 to produce Senate Bills 1197 and 1198. While the original draft bills limited the authority of attending physicians to only medical doctors and doctors of osteopathy, a legislative amendment extended the attending physician authority to oral and maxillofacial surgeons and chiropractors (ORS 656.005 (12) (b)). To cap costs, the amendment limited the time a chiropractor could be an attending physician to "a period of 30 days from the date of [the] first visit or on the initial claim for 12 visits, whichever first occurs." The immediate effect was seen as the chiropractors' share of medical payments declined from 16% pre-reform in 1989 to 3% post-reform in 1992. For maximum medical improvement, the payment shares for chiropractic care fell from 15% in 1989 to 10% post-reform.

VI.C. Georgia

Restrictions to access and proposed cost savings afforded by chiropractic care is dramatically shown in several years of workers' compensation benefit distributions in the state of Georgia. Since low back pain has been proposed to represent 33% of all workers' compensation costs and 16% of all workers' compensation claims, it is striking to observe that chiropractic care received *less than 2%* of the workers' compensation benefits paid out from 2003-2008. Physical therapists, on the other hand, received 16-22% of those reimbursements.

VI.D. New Jersey

A comparison of benchmarks of workers' compensation distributions across 16 states conducted by the Workers' Compensation Research Institute in 2012 revealed a striking statistic in which New Jersey was an outlier: the expenses for medical management services (bill review, utilization review, provider network fees) were among the highest. These findings suggest that the administrative workings of HMOs and private insurers were a primary driver on which a report limiting access to chiropractic services--the Oregon Practices and Procedures--was based.

Several indications that HMOs, representing the commercialization of care and commonly for-profit health institutions, were barriers to cost savings were presented in a study by Himmelstein and Woolhandler. Among their findings were the following:

- ▶ A quotation of a chief architect of HMOs referred to "profitability (as)...the mandatory condition of survival, which has led to investor-owned firms overtaking the charitable, public, and professional bodies that had previously overseen the financing and delivery of healthcare.

- ▶ HMOs proceeded to "cherry pick" by retaining healthier-than-average senior and "spitting out the pits;" i.e., returning sick patients and their high costs to competitors or the traditional fee-for-service Medicare program. Other times, HMOs, facing too many unprofitable patients in a particular sector, simply ceased operations in that area and dumped these patients back into Medicare, disrupting

care for millions and raising Medicare costs by approximately \$2B. The burden of administrative costs was shown to be 15% in the largest Medicare HMO while just 3% in the traditional Medicare.

VII. LEADING STUDIES

VII.A. Databases from insurers and practitioners

1. A retrospective analysis of episodes constructed using 208 ICD-9-CM codes from 3 years of insurance claims from 2M beneficiaries in the private fee-for-service sector showed that total insurance payments within and across episodes were over 50% lower for chiropractically initiated episodes when 2-3 episodes were considered.
2. At the observational level, a prospective, practice-based study undertaken in 13 general medical practices and 51 chiropractic community-based clinics involving 2263 patients showed that the mean costs associated with chiropractic patients (\$214) were higher than for all medical patients (\$213). However, costs for patients who went on to have surgery were not included.
3. A systematic literature review was conducted to compare healthcare costs for patients with any type of spine pain who received chiropractic care or care from other healthcare providers. Within the 12 studies included, mean costs for chiropractic care were 2/3 of the costs experienced with non-chiropractors. In 11 (92%) of those studies, costs were lower for patients whose spine pain was managed with chiropractic care.
4. This investigation compared the utilization and costs generated by medical doctors (MD), Doctor of Chiropractic (DC), and physical therapists (PT) for the treatment of low back pain in North Carolina. Investigators calculated low-back pain-related closed claim data from the North Carolina State Health Plan for Teachers and State Employees from 2000 to 2009, Blue Cross Blue Shield, using the *International Classification of Diseases, 9th Revision (ICD-9)*.

For uncomplicated low back pain:

- a. DC-only costs were 1/3-1/9 of those for MD-only costs
- b. MD-DC costs were 1/3-1/6 of those for MD-only costs.
- c. DC-Referral costs were 40-60% of those for MD-Referral charges.
- d. DC-Referral charges were 70-80% of those for MD-Referral costs.

In sum, chiropractic care alone or DC with MD care incurred significantly lower costs for uncomplicated than MD care with or without PT care. The finding was reversed for complicated, but adjusted charges for both uncomplicated and complicated low back pain patients were significantly lower for DC patients.

5. An investigation that followed the exact protocol described above in #4 but substituting uncomplicated neck pain for uncomplicated lower back pain and substituting complicated neck pain for complicated lower back pain delivered similar results:

For uncomplicated neck pain, the risk-adjusted mean charges were significantly greater in all years (2006-2009) for MD-only vs DC-only care, MT-PT vs MD-DC care; MD-referral vs. DC-referral care, and MD-PT-referral care vs. MD-DC-referral care. The cost ratios ranged from 0.20-0.59 among uncomplicated neck pain patients whose risk scores were between the 40th and 60th percentiles

For complicated neck pain, the risk adjusted mean charges were significantly greater in all years (2006-2009) for MD-only vs. DC-only care; MD-PT vs MD-DC care; and MD-referral vs. DC-referral care. There were no significant between-group differences in risk-adjusted mean charges for MD-PT vs MD-DC care in 2007 and MD-referral vs DC-referral care in 2006. With these two exceptions, cost ratios ranged from 0.16 to 0.46 among CNP patients with risk scores between the 40th and 60th percentiles.

6. An investigation that followed the exact protocol described above in #4 but substituting headache for back or neck pain delivered similar results:

For headache:

- a. MD-only costs were 50-70% of those for DC-only costs.
- b. MD-DC-only costs were equivalent to those for PT-only costs.
- c. MD-DC costs were equivalent of those for MD-PT costs.
- d. DC-Referral charges were 60-75% of those for MD-Referral costs.

For headache, the risk-adjusted mean charges were significantly greater in all years (2006-2009) for MD-only vs DC-only care and for MT-PT vs MD-DC care with the exception of 2007 for MD-PT vs MD-DC care. The cost ratios ranged from 0.21 to 0.90 among headache patients with risk scores between the 40th and 60th percentiles.

VII.B. Databases from workers' compensation studies and employers

1. A retrospective review of approximately 5000 claims from 1986 and 5000 claims from 1989 of injured workers in the Utah Workers Compensation Fund showed that for the nonsurgical back related code, compensation funds for chiropractic were 75-85% lower than medical for both years.
2. A change in the Florida Workers' Compensation statute effective January 1, 1997, mandated that medically necessary remedial treatment and attendance be rendered to claimants solely through managed care. This resulted in a 70% reduction of chiropractors' share of compensation cases with specified lower back injuries from 1994-1999. A summary of comparisons between chiropractic and limited or non-chiropractic treatment of workers' compensation claims in terms of usage, costs, and outcomes revealed from 1994-1999 revealed: (i) a 219.1% reduction of claims, (ii) a 313.5% reduction of total costs per claim, (iii) a 36.5% reduction of days to maximum medical improvement, and (iv) a 70.2% reduction of the average number of days for returning to work. Clearly the adoption of and changes in managed care in the Florida's workers compensation system reduced access of workers to chiropractic services, and that elimination of that restriction would result in meaningful cost savings. Injury severity was not controlled.
3. In a retrospective review of 900,000 claims from 1996, 2001, researchers sought to determine whether chiropractic was cost-effective compared to medical treatment, lower back and neck injuries accounted for 38% of all claims cost. Chiropractors treated about 30% of workers with lower back injuries but were responsible for only 17.5% of the medical costs and 9.1% of the total costs. The average claim for a worker with a low-back injury was \$15,884; however, if the worker received at least 75% of care from a chiropractor, the total cost per claimant decreased by 23% to \$12,202. If the chiropractor provided at least 90% of the care, the average cost fell by 52% to \$7632. From these data, the study firm reached two significant conclusions: (i) chiropractors' medical costs were the lowest in the

state's workers' compensation system; and (ii) chiropractic could not be blamed for the state's rising workers' compensation costs.

4. A total of 43,650 closed musculoskeletal injury claims for workers in North Carolina were included for comparison of treatment costs, lost workdays, and compensation paid workers who were treated either by medical doctors or chiropractors. With the acknowledged limitations of an insurance database, lower treatment costs, less workdays lost, and lower total claims were evident for patients treated by chiropractors rather than medical doctors.
5. An investigative team reported the implementation of an in-house chiropractic industrial program at a large meat-packing plant in Manitonba, Canada. It entailed the early detection, treatment, prevention, and occupational management of musculoskeletal injuries 2 days each week. The frequency of injuries increased from pre- to post measurement. However:
 - a. Days of lost time decreased from 235.6 days per month to 134.6 days per month.
 - b. Workmens' compensation board data showed costs decreasing through the period:
 - 2003: \$1174.
 - 2004: \$797.
 - 2005: \$481.
 - 2006: \$677.
 - c. Rate premiums decreased from 5.35%-5.25% in 2004-2005 to 4.17-3.13% in 2006-2007.
 - d. Surgical costs recovered (saved) in the 21 months of program amounted to \$900,00.
6. Using a prospective sample of 1831 occupational related back pain patients, investigators combined survey data with workers' compensation claim files and medical billing information to adjust the costs and benefits of treatment using multivariate techniques. Combining severity data with gender, age, and limitations of physical functioning, the authors concluded that the net benefits of treating occupational low back pain were virtually identical for physician only care, physician plus physical therapy care, and chiropractic care.
7. A disability protocol (worker being completely unable to work on a temporary basis due to the health related impairment, with the beginning and duration determined for each claimant) yielded weekly average costs of medical expenses during both the (a) health maintenance period and (b) the disability episode for patients under the care of medical doctors and/or chiropractors and/or physical therapists. A health maintenance period was defined as the period after the initial disability episode had ended and the person had returned to work for more than 14 days. Controlling for both demographics and severity, costs were reduced by as much as 40% for chiropractic care compared to that administered by physical therapists and medical doctors.
8. In its 12th CompuScope analysis, the non-profit Workers Compensation Research Institute collected data from 27 sources, including national and regional insurers, claims administration organizations, state funds, and self-insured employers. Over 33 M claims were deemed to be representative of the 16 states analysed. For the 12-month period from 2009-2010, medical payments per claim with greater than 7 days disability showed that:
 - a. Only 0.1% of medical payments were received by chiropractors, 10.1% by physical therapists and occupational therapists.

- b. Only 0.9% of claims were processed from chiropractors, as opposed to 50.1% by physical and occupational therapists.
- c. Average costs per claim for chiropractors were 17.1% of those received by physicians.

From 2008-2009, the corresponding analysis of medical claims per claim with greater than 7 days' disability showed that:

- a. Only 0.2% of medical payments were received by chiropractors, 10.7% by physical therapists and occupational therapists.
- b. Only 1.6% of claims were processed from chiropractors, as opposed to 54.0% by physical and occupational therapists.
- c. Average costs per claim for chiropractors were 23.4 of those received by physicians.

9. An exhaustive analysis of an integrated database belonging to a large, self-insured Fortune 500 manufacturer covering claims from 2001 to 2009 identified 5 patterns of healthcare on the basis of the first 6 weeks of claims. It compared their total costs per episode with tests that included splits by episode-type and duration, use of guidelines, and propensity-derived adjustments. The five specific care patterns that were typical of employee experience were:

- a. Information and Advice ("TalkInfo"): Information gathering, office visit consults, lab tests, imaging.
- b. Complex Medical Management: Physician visits for nerve blocks, surgeries, or comparable procedures.
- c. Chiropractic: More than 1 visit to a DC.
- d. Physical Therapy: More than 1 visit to a PT.
- e. Dabble: Episodes with more than 1 visit for physician, chiropractic, or PT care or at most 1 visit to 2 or more of these categories.

Of the 5 approaches, chiropractic was the most cost-effective in all three categories of episode duration (acute, subacute, and chronic). Complex medical care was the most expensive care route, followed by physical therapy

10. A systematic literature review to compare healthcare costs for patients with any time of spine pain who received chiropractic care or care from other healthcare providers was conducted. Within the 6 studies included in the workers' compensation group, mean costs for chiropractic care were one-third of those recorded by non-chiropractic groups. In 5 (83%) of those studies, healthcare costs were lower for patients receiving chiropractic care.
11. A comprehensive study of chiropractic care and provider patterns of physical medicine treatment for workers across 28 study states was very recently completed by the non-profit Workers Compensation Research Institute (WCRI). Claims studies were reviewed from the WCRI Detailed Benchmark/Evaluation database for injuries occurring from October 1, 2015, through September 30, 2017. Low back pain claims with or without nerve involvement were included. Out of the 28 states studied, 16 states where more than 5% of LBP claims were received by chiropractors, overall healthcare costs per claim were lower for the two-chiropractic exclusive physical medicine (PM) groups compared with claims with non-chiropractic-only PM. The average medical cost per claim at \$1366 when chiropractors were the only provider for PM, evaluation, and maintenance (EM) services was 61% lower than for the non-chiropractic-only PM group. It was also shown

that the chiropractic-only PM/EM group had the lowest indemnity per claim at \$492 per medical claim and the shortest temporary disability duration at 0.7 weeks per claim since fewer workers in the chiropractic-only PM/EM group experienced lost time.

Considering these findings, what appears to have been a misconception by employers and insurers to include chiropractors in the delivery of workers' compensation healthcare is refuted. That hesitation may have sprung from a rapid cost growth of workers' compensation costs in the 1990s coupled with the idea that chiropractic care and physical medicine were part of the cost drivers. This appears to have been a factor in reforms in Oregon and other states that limited the utilization of such services as chiropractic care. Lacking such data as these, the misconception has continued and needs to be corralled. Recognizing these most rigorous recent data across numerous states, these restrictions turn out to be cost encumbering rather than cost-efficient and need to be lifted.

VII.C. Database from clinical studies

1. A systematic literature review compared healthcare costs for patients with any type of spine pain who received chiropractic care or care from other healthcare provider was conducted from publications between 1993 and 2015. Within the 7 studies included in the clinical studies group, mean costs for chiropractic care were comparable to those reported by non-chiropractors.
2. Another systematic review of the literature of studies published between 1990 and June 2015 compared chiropractic care to physical therapy or medical care and exercise therapy. Functional status at one month favoured chiropractic but were inconclusive at 3 and 12 months. Three studies were included in the economic analysis with mixed evidence as to which intervention was cost-effective.
3. A systematic review to June 1, 2010, of general practitioners (MDs) for people with low back pain revealed that adding spinal manipulation, exercise, or Alexander technique showed a marked improvement in incremental cost-effectiveness.
4. For patients consulting with low back pain, the UK BEAM Team sought to assess the cost-effectiveness of adding (i) spinal manipulation, (ii) exercise classes, or (iii) manipulation followed by exercise ("combined treatment") to (iv) "best care" in general practice. Use of health care was recorded, including hospital stays, visits to secondary and primary care, and physical therapists both private and within the National Health Service. Spinal manipulation, exercise, or a combination of the two increased participants' quality adjusted life years compared to best care alone. Spinal manipulation was a cost-effective addition to "best care" for back pain in general practice.

In terms of outcomes (disability), relative to "best care" in general practice, manipulation followed by exercise achieved a moderate benefit at 3 months and a small benefit at 12 months. Spinal manipulation alone achieved a small to moderate benefit at 3 months and a small benefit at 12 months, while exercise achieved a small benefit at 3 months but not at 12 months.

5. A random allocation of 183 patients with neck pain for at least two weeks was recruited by 42 general practitioners with the intent of evaluating the cost-effectiveness of physiotherapy,

manual therapy, and care by a general practitioner. By 26 weeks, the manual therapy group displayed more rapid improvement than the physiotherapy or general practitioner groups, but by 52 weeks the differences were negligible. In terms of cost, however, the total costs of each group were as follows:

- | | |
|-------------------------------|-----------------------|
| a. 447 euros: Manual therapy. | |
| b. 1297 euros: Physiotherapy | |
| c. 1379 euros: | General practitioner. |

VII.D. Data from Medicare and Medicaid Studies

1. Investigators used Medicare claims data to identify a cohort of 39,278 adult chiropractic users who relocated during 2010-14. Because of this relocation, there was a reduction of access to chiropractic care. Data from two years prior to and after relocation were used to establish baseline and post-relocation values, respectively. The reduction of access to chiropractic care produced an additional cost of \$8075 per 1000 beneficiaries on primary care and \$106,892 on spine surgeries.
2. A compilation from the Centers for Medicare and Medicaid Services (CMS) analytical files from 1999 identified all Medicare beneficiaries with primary diagnoses of selected musculoskeletal dislocations and sprains/strains of joints and adjacent muscles. Beneficiaries were divided into groups that were treated by chiropractors and those that were not. The beneficiaries who received chiropractic care posted distinct cost savings in average Medicare payments per capita and per claim for all Medicare services and for the treatment of selected conditions.
3. An observational, retrospective study of Medicare fee-for-service reimbursements from 2006 to 2012 for 72,326 multiply comorbid patients aged 66 and older with chronic LBP revealed cost savings for chiropractic care. Patients using only chiropractic manipulative therapy (CMT) had the shortest back pain episodes while those who obtained CMT followed by medical care had the longest back pain episodes. Even with propensity score weighting, CMT expenditures were 70% lower than spending for medical care, and if medical care either preceded or followed CMT, CMT expenditures were 60-65% lower.
4. In an analysis of 5.0-5.4M Medicare beneficiaries aged 65-99 who used chiropractic spinal manipulation years from 2002-2008, one study determined that annual payments ranged from \$420-\$514M. This represented less than one tenth of 1% of overall Medicare expenditures—hardly what one could consider a significant cost burden.
5. Researchers applied a dynamic scoring model, incorporating what they believed were the most reliable cost-saving assumptions after a literature review on the efficiency and effectiveness of chiropractic-delivered care. Based on the authors' assumptions and the dynamic scoring model, the authors concluded that there would be a cost savings to the state of Missouri from \$14.1M to \$49.2M once chiropractors were included as covered providers under Missouri Medicaid. Reduced use and abuse of opioid prescription drugs alone was estimated to produce \$25M in savings.
6. Another study was designed to compare Medicare healthcare expenditures for chronic low back pain patients who received long-term treatment with either opioid analgesic therapy (OAT) or spinal manipulative therapy (SMT). The adult participants aged 65 to 84 who initiated long-term treatment for chronic LBP with SMT experienced lower long-term

overall health care costs under Medicare compared with patients who initiated long-term treatment via OAT. However, the reverse was true for long-term costs specifically for clinical care of chronic low back pain. This comparison was restricted to opioid prescription costs only, such that when the larger perspective of total health care costs was taken into consideration, a much more costly path lay in store for those patients in the OAT cohort.

VII.E. Economist's project of cost-effectiveness of chiropractic expansion

Pran Manga, a leading economist and Professor emeritus in Health Economics at the University of Ottawa, described what was a state of high user fees for chiropractic care in the province of Ontario in 1998. He proposed improved access to chiropractic services through enhanced coverage under the Ontario Health Insurance Plan (OHIP); that OHIP would cover 75% of the fee per visit and 100% for the elderly and poor. The sum required for this initiative was projected to be \$200M by the third year of its implementation in 2000. The expenditure to improve access to chiropractic services and changed utilization patterns that it would produce was projected to save \$548M (\$380M-\$770M) in direct costs. Corresponding savings in indirect costs made up of the short- and long-term costs of disability were projected to range from \$1.225M to \$3.775B.

MAIN TEXT

I. ECONOMIC BURDEN OF LOW BACK AND NECK PAIN

I.A. Spending and Gross Domestic Product burden

In the United States, health care estimated spending in 2016 for the 100 most expensive health conditions of the 154 health conditions analyzed placed low back and neck pain in the top rank with expenditures of \$134.5B. Other musculoskeletal disorders placed second at \$129.8B. These two categories added together were more than twice as expensive as the next costliest item (diabetes). Private and public insurance carried over 90% of these costs.¹ In 2020, national healthcare expenditures grew 9.7% to \$41 trillion, or \$12,500 per person. That accounted for 19.7% of the total gross domestic product (GDP)² and represents the continuing increase of the proportion of the GDP and per capita spending from 2008-2018 (Figure 1).³

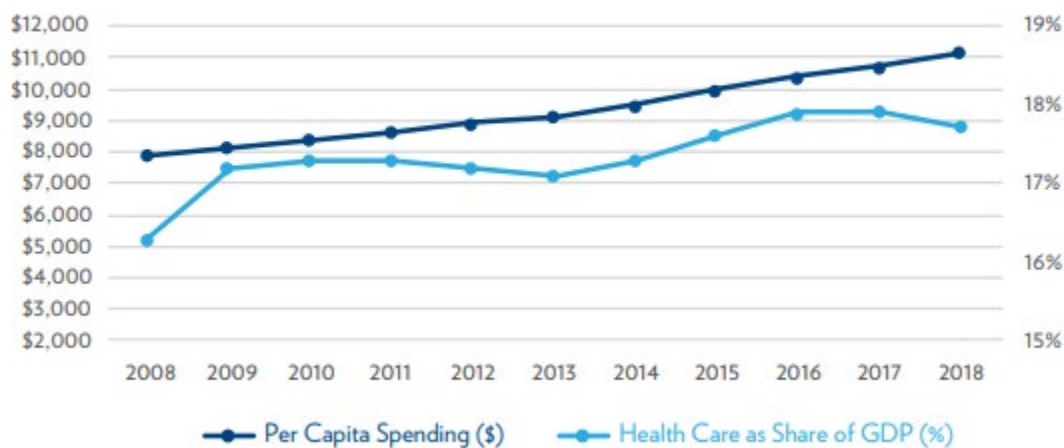


FIGURE 1: Increases in healthcare as share of GDP and per capita health spending, 2008-2018

One would imagine that these prohibitive healthcare costs were replicated by payouts borne by Workers Compensation Bureaus. That appears to be the case, since total Workers' Compensation and employer costs in 2017 were \$97.4B, \$62.0B of which was paid out by Workers' Compensation.⁴

I.B. Significant cost drivers

To prevent a complete engulfing of both the GDP and Workers' Compensation budgets by these rising healthcare expenditures, it is imperative to corral these costs with a reevaluation of the most significant cost drivers and to impose controls and alternatives. From the US health care spending by payer and health condition data cited above,⁴ a plausible starting point for such an initiative would be musculoskeletal conditions, low back pain and neck pain in particular. For spine problems in particular, several primary drivers of medical expenditures have been identified:

1. Prescription medications in 2018 dollars:
 - a. \$30B in 1980.⁵
 - b. \$335B in 2018, a \$1117% increase.⁵
 - c. \$2,389 per capita in 2008, \$3,649 per capita 2018, a 52.7% increase.³

- d. The share of spending by insurers has increased dramatically, with consumers paying 57% of costs out of pocket in 1957 and just 15% in 2018.⁵
 - e. \$7.3B for back and neck problems in 1995.⁶
 - f. \$19.8B for back and neck problems in 2007, a 271% increase.⁶
- 2. The wider use of expensive newer drugs (gabapentin, fentanyl, time-release oxycodone).⁷ These have been called “blockbuster” in that they have generated at least \$1B in sales annually.
- 3. Spine surgeries:
 - a. The mean inflation-adjusted cost for cervical spine surgery increased 64% from \$11,799 to \$19,379 from 2001 to 2013.⁸
 - b. Rates of cervical fusions rose from 14.7 to 45 per 1000,000 beneficiaries from 1992 to 2005 even after adjustment for age, sex, and race.⁹
 - c. After adjusting for inflation, average overall payments to physicians for spinal claims increased 13.6% from 2014 to 2016.¹⁰
 - d. United states spine surgery rates rose 55% in the 1980s, while rates of spinal fusions tripled during the 1990s and accounted for an increasing proportion of all spine procedures.⁹
- 4. Hospital care, 32.7% share of national health expenditures.
- 5. Outpatient visits, \$30.8B, 35% of total spine-related expenditures in 2005.⁶
- 6. Medical imaging and diagnostic tests.¹¹
- 7. Spinal injections.¹²
- 8. Increasing use of spinal fusion surgery and instrumentation.⁹
- 9. Medical errors: In 2008, medical errors cost the United States \$19.5B directly associated with additional medical costs (ancillary services, prescription drugs, inpatient and outpatient care), \$1.4B attributed to increased mortality rates and \$1.1B due to 10M days of lost productivity.¹³

I.C. Chiropractic alternative

One of the most visible alternatives to managing back and neck pain is chiropractic, a suite of non-invasive interventions which includes high-velocity, low-amplitude guided thrusts, lower velocity manipulations and mobilizations, flexion and distraction, the application of hot and cold compresses, and electrical stimulation. A vast majority of studies presented in the peer-reviewed literature have demonstrated the cost-effectiveness and efficacy of chiropractic and manual therapy compared to orthodox medicine and physical therapy. These have appeared from the multiple perspectives of private insurers, out-of-pocket, Medicare, and Workers Compensation distributions.

It will be the goal of this monograph to review these cost savings achieved by chiropractic care. In so doing, this presentation will refute a number of studies that have suggested a cost burden rather than savings produced by chiropractic care,^{14 15, 16} with particular focus upon Workers' Compensation reviews and especially upon one particular study delivered to the Department of Consumer and Business Services delivered to the state of Oregon in 2006.¹⁷

II. UTILIZATION OF CHIROPRACTIC

National Health Interview Survey (NHIS) data taken from the Sample Adult files at five-year intervals (1997, 2002, 2007, and 2012) as well as from the Adult Alternative Medicine files for 2002, 2005, and 2007 revealed significant increases of chiropractic utilization as well as preference over other healthcare providers for spine-related problems. Specifically:

1. Reported use of chiropractic increased from 7.61% in 1997 to 19.11% in 2012 ($p < 0.001$).

2. The odds ratio (OR) of seeing a chiropractor over other healthcare providers was $\gg 1.00$:
 - a. Ranged from 3.09 to 4.31 except in 2012 when physical therapists were highest.
 - b. Was 2.40 for chiropractic compared to osteopathic manipulation.
3. The odds ratios favored avoiding alternatives compared to chiropractic intervention:
 - a. Odds ratio was 9.35 over surgery.
 - b. Odds ratio was 9.50 over physical therapy.

Overall, the general use of chiropractic was found to be slowly increasing; however, utilization was still low compared to that of more traditional primary care providers such as M.D.s and nurse practitioners. Of the sample taken, only 19.15% received a recommendation from a medical doctor to seek chiropractic manipulation.¹⁸

In a Medicare population, Whedon found that the regional supply of chiropractors was predictive of use of chiropractic care by Medicare beneficiaries but did not predict the number of visits per user. Specifically, chiropractic supply and overall use was strongly and positively correlated (Spearman's ρ 0.68, $p < 0.001$). Low back problems were strongly associated with chiropractic use (odds ratio = 21.6) as were cervical spine problems (odds ratio = 14.3).¹⁹

A comprehensive analysis of chiropractic care across 28 study states by the Workers' Compensation Research Institute found that in states in which workers could choose their own providers, there was a strong correlation of the use of chiropractic with the supply of chiropractors. Conversely, where employers had control over the selection of providers, the prevalence of chiropractic care was lowest among the 28 study states. In other words, the election of providers by employers rather than employees served as a strong deterrent to chiropractic utilization. These results are shown dramatically in Figure 2.²⁰ The authors of this study suggested that historical data may have been interpreted by employers and insurers to show that chiropractic care contributed to the rapid growth in medical costs in a number of states in the early 1990s. Consequently, employers and insurers hesitated to choose chiropractors for care. **What this report will demonstrate, however, is precisely the opposite: that chiropractic care compared to care by medical doctors and physical therapists provides substantial cost savings, both direct and indirect due to shorter treatment periods and the relative absence of side effects.**

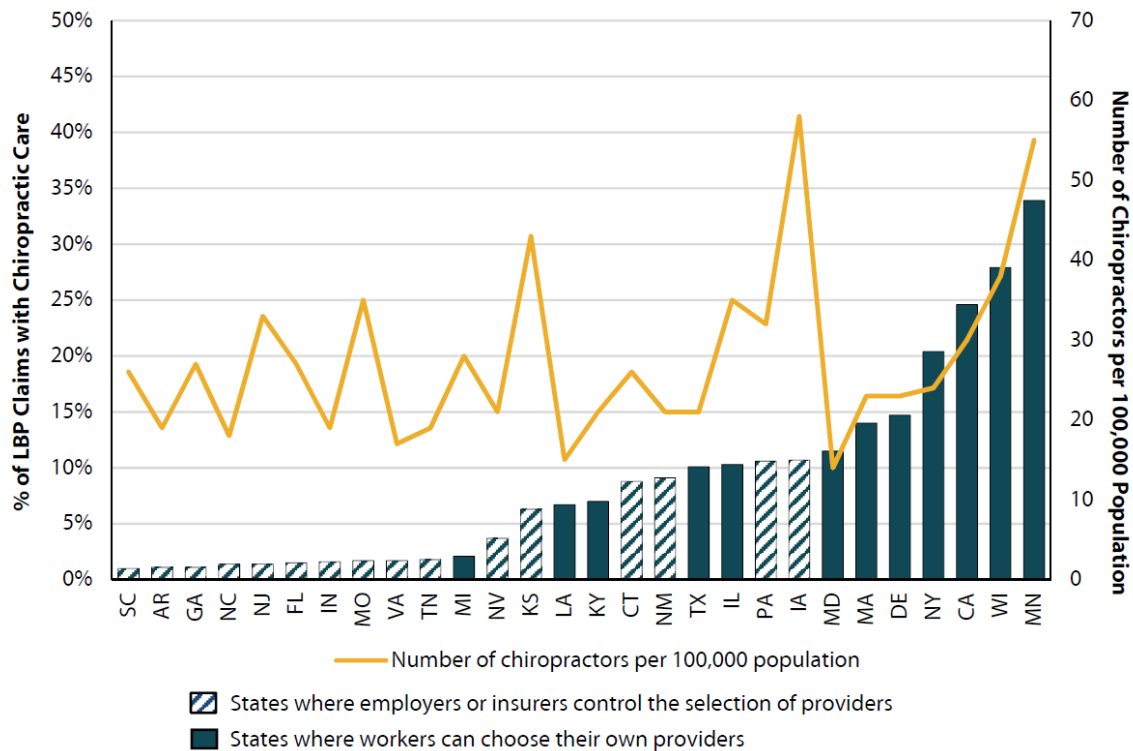


FIGURE 2: Interstate variation in the prevalence of chiropractic care, provider choice regulations, and supply of chiropractors

III. RELATIVE EFFICIENCY OF CHIROPRACTIC CARE

III.A. Reduction of surgery and early MRI

III.A.1. Keeney, 2013:²¹

An assessment was made of the early predictors of lumbar spine surgery within 3 years among Washington State workers filing new workers compensation temporary total disability claims for back injuries. Baseline variables associated with surgery in a multivariate model found greater injury severity, higher Roland-Morris Disability Questionnaire scores with surgeons as first providers seen for the injury. About 42.7% of workers who first saw a surgeon had surgery, contrasting with only 1.5% of those who first saw a chiropractor.

III.A.2. Graves, 2011:²²

The same data source revealed that patients who first consulted a chiropractor had a reduced likelihood of having an early MRI (odds ratio = 0.53).

III.B. Reduction of disability

III.B.1. Turner, 2008²³

Yet another study using the same data source found that out of a sample size of 1,885, the following percentages of patients were found to be disabled at 1 year of follow-up, showing a distinct reduction when a chiropractor was the first provider (Table 1).

Table 1: Significant Baseline Predictors
In Final Multidomain Model of Work
Disability 1 Year after Submission of a
Back Injury Work-Loss Claim

| First provider after injury | Disabled at 1 Year (%) |
|-----------------------------|------------------------|
| Primary care | 12 |
| Occupational medicine | 26 |
| Chiropractor | 5 |
| Other | 23 |

III.B.2. Cifuentes, 2011²⁴

Data extracted from the administrative records of a large insurance company that represented approximately 10% of the US workers' compensation with claims filed in Illinois, Massachusetts, Maryland, New Hampshire, New York, Texas and Wisconsin between January 1 and December 31, 2006, identified 11,420 nonspecific low back pain cases. Disability episodes were defined as the worker being completely unable to work on a temporary basis due to the health-related impairment, with the beginning and duration determined for each claimant. A health maintenance period was defined as the period after the initial disability episode had ended and the person had returned to work for more than 14 days. If the claimant returned to work but on a reduced basis of time and/or wages, that individual was included in the health maintenance periods. The hazard ratios for disability recurrence by provider were found as:

2.0 (95% confidence interval 1.0,3.9) Physical therapists

1.6 (95% confidence interval 0.9,6.2) Physicians

1.0 (95% confidence interval 0.4,3.8) Chiropractors

From Table 2, the following trends were apparent:

1. When chiropractors were involved at first contact, rates of surgery were reduced.
2. When chiropractors were involved at first contact, opioid use was reduced.
3. When chiropractors were involved at first contact, duration of disability was reduced.

Statistically, this meant that one was twice as likely to end up disabled if care was received from a physical therapist rather than a chiropractor. And one was 60% more likely to become disabled if a physician was chosen instead.

Table 2: Frequency of Severity Indications by Categories of Exposure

| Exposure Categories | Surgery during Disability Episode or Health Maintenance Care Period | Opioid Use During Disability Episode | Opioid Use During Health Maintenance Care Period | Duration (days) of First Episode of Disability |
|---|---|--------------------------------------|--|--|
| Type of provider health maintenance care period | | | | |
| Only or mostly chiropractor (184) | 1 (0.5) | 25 (13.6) | 15 (8.1) | 49 (33) |
| Only or mostly physical therapist (213) | 10 (4.7) | 43 (20.2) | 24 (11.3) | 58 (42) |
| Only or mostly physicians (773) | 14 (5.1) | 84 (30.8) | 54 (19.8) | 119 (89) |

| | | | | |
|--|-----------|-----------|-----------|-----------|
| Chiropractor and physical herapist combined (47) | 1 (2.1) | 7 (14.9) | 11 (23.4) | 62 (36) |
| Any other combination (31) | 0 (0.0) | 7 (22.6) | 4 (12.9) | 73 (49) |
| Type of provider during disability period | | | | |
| Only or mostly chiropractor (242) | 2 (0.8) | 31 (12.8) | 22 (9.1) | 56 (33) |
| Only or mostly physical therapist (428) | 9 (2.1) | 80 (18.7) | 45 (10.5) | 74 (50) |
| Only or mostly physicians (102) | 15 (14.7) | 44 (43.1) | 25 (24.5) | 141 (128) |
| Chiropractor and physical therapist combined (62) | 3 (4.8) | 17 (27.4) | 12 (19.4) | 133 (102) |
| Any other combination (60) | 1 (1.7) | 12 (20.0) | 7 (11.7) | 57 (42) |
| Preferred type of provider (both periods combined) | | | | |
| Chiropractic loyalist (159) | 0 (0.0) | 17 (10.7) | 11 (6.9) | 43 (28) |
| Physical therapy loyalist (158) | 5 (3.2) | 27 (17.1) | 13 (8.2) | 50 (39) |
| Physician loyalist (54) | 7 (13.0) | 26 (48.2) | 18 (33.3) | 171 (150) |
| Physical theraspy to physician (159) | 4 (1.9) | 38 (23.9) | 24 (15.1) | 100 (77) |
| Switchers and other combination provider (218) | 11 (5.1) | 58 (26.6) | 42 (19.3) | 88 (57) |

III.C. Chiropractic care: Substitution or add-on?

III.C. 1. Metz, 2004²⁵

From the point of view from one managed care health plan, adding coverage for chiropractic care did not result in an increase of neuromusculoskeletal complants. Specifically, rates of neuromusculoskeletal compalints in IDC-9e categories were compared between a group of 3,129,752 subscribers with chiropractic coverage with 5,197,686 insured members without chiropractic coverage. Instead of finding an uptick of complaints with chiropractic services added, the rate of complaints per 1000 member years (162.0) was slightly *lower* for chiropractic insured members compared to that seen with the cohort lacking chiropractic coverage (171.3). This indicated that patients were using chiropractic care as a direct substititon for medical care rather than an add-on.²⁵ Assuming that the total costs of chiropractic care are at least equal to—or most likely lower as this report will demonstrate—that would indicate that the possibility of adding chiropractic coverage to an insurance plan would add no cost burden and most likely would result in cost *savings*.

IV. METHODOLOGICAL CONCERNS

In actual figures, it has been shown that 80% of the total cost of chiropractic treatment is billed from the chiropractor, whereas only 20% of the total medical costs of treatment appear on bills directly from the medical physician.²⁶ This is because costs from a medical provider are typically unbundled, excluding additional costs from referrals, medications, even hospitalizations and surgeries.

IV.A. Minimal criteria

To begin with appraisal of cost-effectiveness studies, one must assess the minimal criteria and common deficiencies of cost-effectiveness studies. In reviewing cohort studies in occupational low back pain, Baldwin identifies 6 requirements:²⁷

1. The sample must be identified immediately after the onset of pain.
2. The study must obtain data on the prior history of back pain.
3. Standardized outcomes measures must be collected.
4. The total costs of an episode of back pain must be measured accurately.
5. Costs must be evaluated from the viewpoint of a pre-identified payor.

6. Multivariate models must be used to control for patient differences.

IV.B. Common deficiencies

Looking at the other side of the coin, Branson has cited 5 common *deficiencies* in investigations pertaining to cost-effectiveness:²⁸

1. Patient characteristics (severity, chronicity) are not factored in.
2. Standardized diagnoses within or between providers is not controlled in retrospective studies.
3. Payments received as not the same as those billed.
4. There is an absence of all direct costs, such as:
 - a. All visits to the provider.
 - b. Prescription and nonprescription drugs or supplements.
 - c. Laboratory costs.
 - d. Diagnostic imaging.
 - e. Referral to specialists; and
 - f. Hospital costs.
5. There is a poor representation of *indirect* costs, such as:
 - a. Workdays lost by the patient.
 - b. Retraining for replacement labor.
 - c. Caregivers to assist in domestic duties.
 - d. Iatrogenic events; and
 - e. Legal costs.

Other deficiencies have been cited as follows:

1. Sample sizes may be too small.²⁷
2. There is variation of coverages of costs:²⁷ Differences in coverage benefits or fee schedules for different providers may exist.²⁹
3. Patients may seek care with more than one provider type.²⁹
4. Administrative data sets will not indicate which provider had the most influence on the use of medical and system resources.²⁹
5. Work productivity has not been assessed. It has been reported that the vast majority (76.6%) of lost productive time has been attributed to reduced performance at work and not work absence.³⁰

V. FACTORS AFFECTING COSTS WITH CHIROPRACTIC UTILIZATION:

V.A. Chiropractors as first point of contact

V.A.I. Stano, 1995.³¹

An early study by Stano drew from fee-for-service claims information provided by large corporations with self-insured plans, including all patients with claims from any provider for one or more of 493 ICD-9-CM neuromusculoskeletal (NMS) claims over the 2-year period from July 1, 1988-June 30, 1990. It involved 7,077 patients with 9,314 episodes of care with 6,823 clearly identifying chiropractors or medical physicians as first-contact providers. Controls were in place for patient and insurance characteristics. Table 3 indicates that costs for medically initiated costs

consistently exceeded costs for chiropractor-initiated episodes for comparable trigger codes with differences across all conditions combined statistically significant at the 1% level.³¹

Table 3: Episode Comparisons between Chiropractic and Medical Providers

| Episode Characteristic | Mean Total Cost Per Episode | Difference | P-value |
|---------------------------------|-----------------------------|------------|---------|
| All Costs | | | |
| Chiropractic | \$493 | | |
| Medical | \$1000 | \$597 | <0.01 |
| 1-Day Episodes Excluded | | | |
| Chiropractic | \$760 | | |
| Medical | \$1991 | \$1237 | <0.01 |
| All Outpatient Costs | | | |
| Chiropractic | \$425 | | |
| Medical | \$554 | \$129 | <0.01 |
| 1-Day Outpatient Costs Excluded | | | |
| Chiropractic | \$647 | | |
| Medical | \$1027 | \$380 | <0.01 |

V, A.2. Fritz, 2016:³²

A retrospective study of new LBP consultations (first contact of provider) was conducted between January 1, 2012, and January 31, 2013, using claims from the University of Utah Health Plans (UUHP). The UUHP was a non-profit insurer and integrated subsidiary of University of Utah Health Care. Enrollees had private, employer-based coverage between the ages of 18 and 60. A new LBP consultation was defined as a provider visit occurring during the inclusion dates associated with an LBP-related ICD-9 code as a primary or secondary diagnosis for whom no charges associated with LBP were received in the prior 90 days. Patients presenting at the entry visit with an ICD-9 code indicative of a possible non-musculoskeletal cause for back pain including kidney, gall bladder stone, urinary tract infection, or with a red flag condition that may have required urgent management were excluded.

It can be seen from Table 4 that chiropractic patients showed a higher percentage of continuing care from the same provider after the entry visit. As a result, advanced imaging, emergency department visits, consultations with spinal surgeons and spinal surgeries were conspicuously lower than with the other providers, except for physical therapy in the category of spinal surgeries. Total LBP costs were significantly lower except for physical therapy.

Entry in chiropractic was associated with a decreased risk for advanced imaging (odds ratio = 0.21, p=0.001) or a surgeon visit (odds ratio = 0.13, p=0.005) while showing an increase of care duration (standardized regression coefficient = 0.51, p<0.001).³²

Table 4: Outcomes by Entry Visit

| Exposure Categories | All p(atints (n = 747) | Primary care (n = 409) | Chiropractic (n = 207) | Physiatry (n = 83) | Physical therapy (n = 48) |
|--|---------------------------|---------------------------|---------------------------------------|---------------------------|---------------------------------|
| Received LBP care after entry visit | 71.9% | 60.1% | 91.8% | 77.1% | 77.1% |
| Episode of care duration (median days, IQR) | 56 (0.247) | 20 (0.211) | 146 (24.298) | 56 (1.241) | 44 (5.192) |
| Radiographs | 32.7% | 30.1% | 29.5% | 62.1% | 16.7% |
| Advanced imaging | 12.6% | 14.2% | 3.4% | 31.3% | 6.2% |
| Emergency department visit | 4.4% | 6.1% | 1.9% | 4.6% | 2.1% |
| Spinal injection | 9.2% | 8.6% | 3.4% | 31.3% | 2.1% |
| Surgeon visit | 4.8% | 5.4% | 1.0% | 10.8% | 6.2% |
| Surgery | 2.4% | 2.2% | 0.5% | 9.6% | 0% |
| Total LBP costs (mean, 95% CI) | \$1194 (\$1043,\$1345) | \$1167 (\$965,\$1382) | \$878 (\$664,\$1092) | \$2283 (\$1665,\$2900) | \$904 (\$638,\$1171) |

Radiographs were of the lumbo-pelvic region.

Advanced imaging included MRI or CT scanning of the lumbo-pelvic region.

Emergency department visit was beyond the entry visit.

Spinal injections were fluoroscopically guided epidural injections of the lumbar spine or sacroiliac joint.

Office visit with a spine surgeon (orthopedic or neurosurgeon) was beyond the entry visit.

Surgical procedure included discectomy, laminectomy, fusion or rhizotomy of the lumbosacral region.

CI = confidence interval' IQR = interquartile range

Differences in training and scope of practice of the provider were significant influences upon these outcomes. In addition, a recent review found that chiropractors and physical therapists were more likely to follow guideline-adherent care for LBP than primary care doctors.³³ Although rates of comorbidities and smoking were lower for patients beginning care in chiropractic or physical therapy, these factors were controlled in the analysis—although the potential for selection bias could not be eliminated. The sample was small and involved a single insurer in one geographical region, limiting the generalizability of the results.

V.A.3. Liliedahl, 2010:³⁴

A second study, although involving yet another single general health insurer, involved a much larger patient base of 85,402 members. A CTP code was applied for an originating office visit to either a medical physician or doctor of osteopathy, chiropractic manipulation, or an emergency department visit. Total episode costs for each episode of LBP included the cost paid by the insurer for all services provided during the episode, with episodes defined as all reimbursed care delivered between the first and last encounter with a health care provider for low back pain. A 60-day period without an encounter closed the episode. The point was to compare paid claims and risk adjusted costs between those episodes of care initiated with an MD with those initiated with a DC. The results are shown in Tables 5A and 5B, the latter using the data in Table 5A adjusted for each patient's disease burden using Symmetry Pharmacy Risk Groups.³⁴

Table 5A: Comparison of Episode Cost by Initial Provider Type

| Exposure Categories | Provider | n | Mean | Standard Error | % Difference |
|---------------------|----------|--------|-----------|----------------|--------------|
| Allowed amount | DC | 36,280 | \$755.65 | \$9.38 | 27.13% |
| | MD | 66,158 | \$1037.04 | \$12.47 | |
| Paid amount | DC | 36,280 | \$452.23 | \$8.03 | 38.89% |
| | MD | 66,158 | \$740.07 | \$10.73 | |

Table 5B: Comparison of Risk-Adjusted Episode Cost by Initial Provider Type

| Exposure Categories | Provider | n | Mean | Standard Error | % Difference |
|------------------------|----------|--------|----------|----------------|--------------|
| R-adjusted paid amount | DC | 36,280 | \$532.54 | \$9.56 | 19.45% |
| | MD | 66,158 | \$661.10 | \$29.16 | |

V.A.4. Houweling, 2015³⁵

Differences in outcomes, patient satisfaction and related health care costs in spinal, hip, and shoulder pain patients who initiated were with either medical doctors (MDs) or Doctor of Chiropractic (DCs). The retrospective cohort design involved 403 patients who had seen MDs and 316 whose first contact were DCs for their complaints. Patients previously had contacted a Swiss telemedicine provider regarding advice about their complaint. Health care costs were determined in a subsample of patients by reviewing the claims database of a Swiss insurance provider. The database was a record of all health care bills paid by the insurer including type and date of service.

Patient demographics and complaints were matched at baseline except for (i) a slightly elevated age of chiropractic patients, (ii) more shoulder complaints in the chiropractic cohort, (iii) more neck pain in the medical cohort, (iv) more hip pain in the chiropractic cohort, and (v) insidious onset in the chiropractic cohort.

Patients consulting MDs had significantly lower reduction in their numerical pain rating score (difference of 0.32) and were significantly less likely to be satisfied with the care received (odds ratio = 1.79) and outcome of care (odds ratio = 1.52).

Mean healthcare costs per patient over 4 months were significantly lower in patients initially consulting chiropractors (Table 6).

Table 6: Comparison of Total Spinal, Hip, and Shoulder Pain-Related Health Care Costs Per Patient (in US Dollars)

| Analysis | Medical (\$) | Chiropractic (\$) | Difference (95% CI) ^a | p-value |
|--|----------------------|--------------------|----------------------------------|---------|
| Multiple imputation analysis (n = 719) | 922.59 (1234.45) | 506.97 (882.33) | -3-528.69,- 206.62)7.66 | 0.001 |
| Complete case analysis (n = 326) | 1144.79 (1403.21) | 672.48 (641.25) | -415.23 (-681.84,-148.62) | 0.002 |

Values are mean (SD)

^aAdjusted for age, sex, pain, location, number of complaints, pain duration, baseline pain score, and language
CI = confidence interval; SD = standard deviation

V.B. Reduction of surgery and hospitalization

V.B.1. McMorland, 2010³⁶

In a trial out of a small patient base with unilateral lumbar radiculopathy who had failed at least 3 months of nonoperative management including treatment with analgesics, lifestyle modification, physiotherapy, massage therapy, and/or acupuncture, 60% benefited from spinal manipulation to the same degree as if they underwent surgical intervention.³⁶

V.B.2. Keeney 2013²¹

With injured workers choosing their medical provider in Washington State, after controlling for injury severity and other measures, workers with an initial visit for the injury to a surgeon had almost 9 times the odds of receiving lumbar spine surgery compared with those seeing primary care providers. Workers whose first visit to a chiropractor had significantly reduced odds of surgery (adjusted odds ratio = 0.22, 95% confidence interval 0.10,0.50). A total of 42.5% of workers who first saw a surgeon had surgery within 3 years, in contrast to only 1.5% of those who first saw a chiropractor.²¹ As Cherkin has suggested, however, it is possible that this result indicates that “who you see is what you get.”³⁷

V.B.3. Davis, 2021^{21, 38}

A mirror image study sought to determine the effects of *reduced* access to chiropractic care due to relocation of 39,278 older adult chiropractic care users during 2010-2014. A reduction in access to chiropractic care was defined as decreasing one quintile or more in chiropractor per population ratio after relocation. Among those who experienced a reduction in access to chiropractic care versus those who did not understandably show an increase in the rate of visits to primary care physicians for spine conditions. That increase was an annual elevation of 32.3 visits per 1000 (95% confidence interval 1.4,63.1) together with an annual increase of 5.5 surgeries per 1000 (95% confidence interval, 1.3,9.8).³⁸

V.B.4. Sarnat, 2004³⁹

Harboring an awareness of the potential benefits of complementary and alternative medicine (CAM), nonpharmaceutically oriented physicians licensed to diagnose, notably chiropractic physicians, entered a well-defined structure along with their more conventional allopathic counterparts to create an integrated healthcare system encompassing both CAM and conventional medicine within a single comprehensive insurance structure. This entity in the Chicago area became known as an alternative medicine independent provider association formed to function within the classical HMO format. It was incorporated in 1997 as Alternative Medicine, Inc. Its function was to allow subscriber direct access to chiropractors who were embedded in this organization.

An analysis of 21,743 member months over a 4-year period from January 1, 1999, through December 31, 2002, revealed a variety of diagnoses with neuromusculoskeletal complaints, but not exclusively, managed by chiropractors. If diagnoses required a treatment that required the use of pharmaceuticals or surgery, then an appropriate referral was made to a conventional medical specialist. As shown in Table 7A, reductions in both outpatient surgeries and categories of hospitalizations were apparent with AMI, allowing first contact with chiropractors as “primary care providers.”³⁹

Table 7A: AMI Outcomes Comparison with HMO Network Data, 1999-2002[#]

| Exposure Categories | AMI percentage utilization vs HMO | AMI percentage reduction vs HMO |
|------------------------------------|-----------------------------------|---------------------------------|
| Outpatient surgical cases per 1000 | 56.8% | 43.2% |
| Hospital admissions per 1000 | 57.0% | 43.0% |
| Hospital days per 1000 | 41.6% | 58.4% |
| Average length of stay | 76.2% | 23.8% |

AMI = Alternative Medicine, Inc.; HMO = health maintenance organization
[#]Obstetrics admissions excluded from comparison percentages.

V.B.5. Sarnat, 2007⁴⁰

An additional 3-year follow-up revealed the same outcomes, although what is presumed to be a marked reduction in the lengths of hospital stays during the more recent period minimized the difference between the AMI and HMO groups in that category (Table 7B). Over a 7-year period, chiropractic first contact providers managed their enrolled members without requiring a referral.⁴⁰

Table 7B AMI Outcomes Comparison with HMO Network Data, 1999-2005[#]

| Exposure Categories | AMI percentage utilization vs HMO | AMI percentage reduction vs HMO |
|---------------------------|-----------------------------------|---------------------------------|
| Outpatient surgical cases | 38% | 62% |
| Hospital admissions | 40% | 60% |
| Hospital days | 41% | 59% |
| Average length of stay | 94% | 6% |

AMI = Alternative Medicine, Inc.; HMO = health maintenance organization
[#]Obstetrics admissions excluded from comparison percentages.

The data not allowing a regression analysis or traditional statistical analyses to be performed was a limitation of the study, limiting descriptive comparisons to be made between the identified populations as subsets of the entire HMO population. In addition, the fact that these data were observational allowed a long-term correlation to be made but did not report causal outcomes. Finally, differences in baseline characteristics between the integrative medicine group and the conventional IPA could not be controlled.

V.C. Reduction of prescription use, including opioids

V.C.1. Sarnat, 2004, 2007^{39, 40}

The AMI study just described disclosed also disclosed a significant reduction of pharmaceutical usage, especially in the follow-up period extended to 2005 (Table 8).^{39, 40} This was most likely a reflection of the major role of pharmaceuticals as cost drivers in the more recent years as described in items #1 and 2 in section I.B. above.

Table 8: AMI Outcomes Comparison with HMO Network Data, 1999-2005[#]

| Exposure Categories | AMI percentage utilization vs HMO | AMI percentage reduction vs HMO |
|-----------------------------|-----------------------------------|---------------------------------|
| Pharmaceutical usage (cost) | | |
| 1999-2002 | 48.2% | 51.8% |
| 1999-2005 | 15% | 85% |

AMI = Alternative Medicine, Inc.; HMO = health maintenance organization
 #Obstetrics admissions excluded from comparison percentages.

V.C.2. Ndetan, 2020¹⁸

Among the 1235 respondents to the adult Complementary and Alternative Medicine (ACAM) Survey (a component of the National Health Interview Survey conducted by the National Center for Health Statistics) in 2012 who used chiropractic manipulation as their top therapy for a spine-related “top condition,” just 21,66% reported that they also used prescriptions for this problem (odds ratio = 0.44, 95% confidence interval 0.35,0.55).¹⁸

V.C.3. Trager, 2022⁴¹

A massive deidentified, aggregated electronic health records database from 73 million patients and 52 healthcare organizations across the United States was used to study adults aged 18-49 with a diagnosis of radicular low back pain. The number, percentage and odds ratio of patients receiving a benzodiazepine prescription over 3-, 6-, and 12-months follow-up yielded 9206 patients per cohort receiving or not receiving chiropractic spinal manipulative therapy. The odds of receiving a benzodiazepine prescription were significantly reduced in the chiropractic group over all follow-up windows prematching and postmatching ($p < 0.0001$). The odds ratios are shown in Table 9, reinforcing the use of chiropractic spinal manipulative therapy as a first-line nonpharmacological option for adults with radicular low back pain.⁴¹

Table 9: Hazard Ratios of Benzodiazepine Prescription Fills among Recipients of Chiropractic Care Compared to Non-Recipients

| Follow-Up (months) | Hazard Ratio (HR) |
|--------------------|-------------------------|
| 3 | 0.56 (95% CI 0.50,0.64) |
| 6 | 0.61 (95% CI 0.55,0.68) |
| 12 | 0.67 (95% CI 0.62,0.74) |

CI = confidence interval; HR = hazard ratio

V.C.4. Whedon, 2020, 2022^{42, 43}

Proposing that utilization of pain management by nonpharmacological means may present unnecessary use of opioids, Whedon and his colleagues employed a retrospective cohort design to analyze health claims data from three contiguous New England states for the years 2012-2017. Adults aged 18-84 years in a health plan with spinal pain with office visits to a primary care physician or chiropractor were included. Risks of filling a prescription for opioids were determined among the 101,221 recipients. Overall, Table 10 shows significantly elevated risks among those patients who did not see a chiropractor for spinal pain:

Table 10 Risk of Opioid Prescription Fill among Patients with Spinal Pain not Consulting a Chiropractor for Spinal Pain

| State | Hazard Ratio (HR) | P-value |
|---------------|-------------------------|---------|
| Connecticut | 1.55 (95% CI 1.11,2.17) | 0.010 |
| New Hampshire | 2.03 (95% CI 1.92-2.14) | <0.0001 |
| Massachusetts | 1.73 (95% CI 1.64,1.82) | <0.0001 |

CI = confidence interval; HR = hazard ratio

Patients with spinal pain who saw a chiropractor had half the risk of filling an opioid prescription. Among those who saw a chiropractor within 30 days of diagnosis, the risk reduction was greater as compared with those whose first visit was after the acute phase.⁴² For 9536 Medicare beneficiaries diagnosed with spinal pain who were recipients of chiropractic care and 46,593 who were non-recipients, the results were essentially the same. Specifically, the adjusted risk of filling an opioid prescription within 365 days of the initial visit was 56% lower among recipients of chiropractic care as compared to non-recipients (hazard ratio = 0.44 (95% confidence interval 0.40-0.49)).⁴³

V.C.5.Emary, 2022⁴⁴

Furthermore, in a retrospective study of 945 patient records in a Canadian community health center, the result was the same: Patients with noncancer spinal pain who were under chiropractic care showed a 52% lower risk of initiating a prescription for opioids at 1 year after presentation, the hazard ratio being 0.48 (99% confidence interval 0.29,0.77). It was 71% lower in patients who received chiropractic services within 30 days of either index visit, the hazard ratio being 0.29 (99% confidence interval 0.13,0.68)). Finally, patients whose index visit date was in a more recent calendar year than the study period (January 2014-December 2020) also were less likely to receive opioids with a hazard ratio of 0.86 (99% confidence interval 0.76,0.97).⁴⁴

V.C.6.Zack, 2019⁴⁵

Even more telling was a meta-analysis and systematic review presented at the American Academy of Pain Medicine's 2019 Annual Meeting, which reported that patients who visited a chiropractor were 49% less likely to receive an opioid prescription.⁴⁵ In terms of the addictive capacities of opioids and the current opioid crisis,⁴⁶⁻⁴⁸ this finding is highly significant.

V.D. Reduction of over-the-counter medication

V.D.1. Ndetan, 2020¹⁸

Among the 1235 respondents to the Adult Complementary and Alternative Medicine (ACAM) Survey (a component of the National Health Interview Survey conducted by the National Center for Health Statistics) in 2012 who used chiropractic manipulation as their top therapy for a spine-related "top condition," just 34.04% reported that they also used over-the-counter medications for this problem (odds ratio = 0.80, 95% confidence interval 0.65,0.99).

V.E. Reduction of imaging:

V.E.1.Graves, 2011²²

Interviews with a cohort of 1885 workers after they submitted a workers' compensation claim for a back injury sought to identify demographic, job-related, psychosocial, and clinical factors associated with the use of magnetic resonance imaging (early MRI) within 6 weeks of injury. Early MRI could be associated with an increased use of services for treatment along with costs. A total of 362 (19.8%) received an early MRI. Multivariable regression found that having a chiropractor as the initial provider was associated with a reduced likelihood of early MRI (risk ratio = 0.53, 95% confidence interval 0.42,0.66). ²²

V.E.2. Legoretta, 2004⁴⁹

A study that compared an additional insurance coverage benefit for chiropractic for 700,000 health plan members with 1,000,000 members without such benefits was interpreted to demonstrate the effects of chiropractic access in healthcare expenditures, hospitalizations, and utilizations of plain film radiographs and magnetic resonance imaging. In a 4-year retrospective analysis, decreases among the insured chiropractic cohort were significant ($p < 0.001$) in all four categories, as shown in Figure 3.

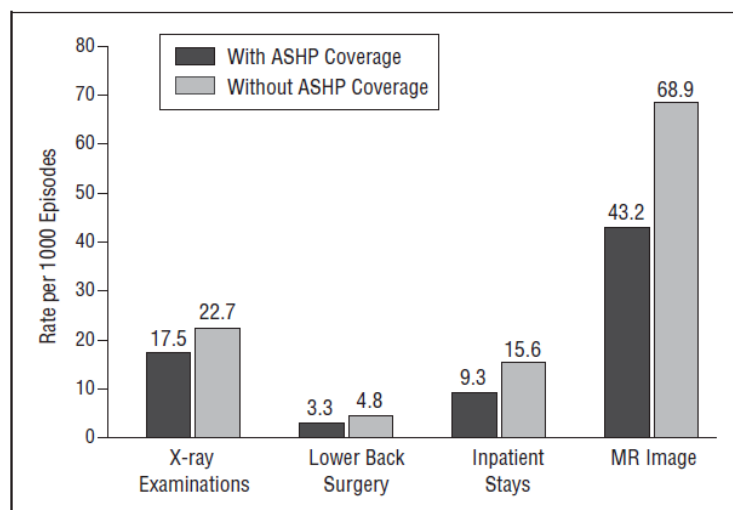


FIGURE 3: Access to high resource-utilizing components of neuromusculoskeletal care.
ASHP = American Speciality Health Plans; MR = magnetic resonance.

V.E.3. Nelson, 2005⁵⁰

A retrospective claims analysis in a managed care health plan from April 1, 1997, through March 30, 2001, determined the effects of a chiropractic benefit on the rates of specific diagnostic and therapeutic procedures for the treatment of back and neck pain. A total of 32 ICD-9 codes for neck pain and 41 codes for low back pain were identified as representing the two groups of conditions. Episodes were defined with clean periods of 45 days with no claims, such that all services using a back pain or neck pain code with a maximum gap of 45 days between claims were grouped into one episode of care. A per-patient rate represented the overall probability that any individual with a low back or neck pain complaint during the study period would receive the procedure under investigation.

As shown by Table 11A for back pain, significant reductions of utilization of surgery, CT/MRI services, plain film radiographic services, and inpatient care were highly significant ($p<0.01$) in the patient group with chiropractic coverage compared to the cohort lacking this benefit. The same was evident in patients with neck pain (Table 11B).

Table 11A: Back Pain Treatment Profile

| Treatment | With Chiropractic Coverage | No Chiropractic Coverage |
|-----------------------|----------------------------|--------------------------|
| Surgical rate | | |
| Per 1000 patients | 5.88* (-13.7%) | 6.81* |
| Per 1000 episodes | 3.26* (-32.1%) | 4.80* |
| CT/MRI rate | | |
| Per 1000 patients | 77.95* (-20.3%) | 97.79* |
| Per 1000 episodes | 43.19* (-37.2%) | 68.88* |
| Inpatient visits | | |
| Per 1000 patients | 16.71* (-24.8%) | 22.22* |
| Per 1000 episodes | 9.26* (-40.1%) | 15.65* |
| Plain-film X-ray rate | | |
| Per 1000 patients | 315.80* (-2.2%) | 322.86* |
| Per 1000 episodes | 174.96* (-23.1%) | 227.41* |

CT = computerized tomography; MRI = magnetic resonance imaging

* $p<0.01$ comparing with chiropractic coverage vs. without chiropractic coverage.

Table 11B: Neck Pain (Cervical Spine) Treatment Profile

| Treatment | With Chiropractic Coverage | No Chiropractic Coverage |
|-----------------------|----------------------------|--------------------------|
| Surgical rate | | |
| Per 1000 patients | 7.01* (-31.1%) | 101.07* |
| Per 1000 episodes | 3.87* (-49.4%) | 7.65* |
| CT/MRI rate | | |
| Per 1000 patients | 47.16* (-25.7%) | 63.48* |
| Per 1000 episodes | 26.09* (-45.6%) | 47.98* |
| Inpatient visits | | |
| Per 1000 patients | 7.21* (-31.1%) | 10.47* |
| Per 1000 episodes | 3.98* (-49.5%) | 7.88* |
| Plain-film X-ray rate | | |
| Per 1000 patients | 282.16* (-12.5%) | 322.49* |
| Per 1000 episodes | 156.12* (-36.0%) | 243.74* |

CT = computerized tomography; MRI = magnetic resonance imaging

* $p<0.01$ comparing with chiropractic coverage vs. without chiropractic coverage.

V.E.4. Graves, 2012⁵¹

A nonrandomized cohort study of Washington State workers' compensation claimants with nonspecific low back pain revealed similar results. Patients with a mild or major sprain/strain were less likely to undergo an MRI within 6 weeks if they consulted a chiropractor (18.2%) than a primary care physician (50.4%). With radiculopathy, the likelihood of undergoing an MRI was also considerably less after consultation with a chiropractor (22.4%) than a primary care physician (49.5%).⁵¹

V.F. Proposed reduction of spine injections

V.F.1. Peterson, 2013⁵²

Age- and sex-matched patients with MRI-confirmed lumbar disc herniations were treated either with high-velocity, low-amplitude spinal manipulative therapy (SMT) or nerve root injections (NRI). At 1 month follow-up, the SMT group displayed an “improvement” Patient Global Impression at 76.5% compared to 62.7% in the NRI cohort. Numerical pain scale ratings were the same in both groups. The average cost was \$558.75 for the SMT treatment compared to \$729.61 for the NRI.⁵²

V.F.2. U.S. Food and Drug Administration, 2014⁵³

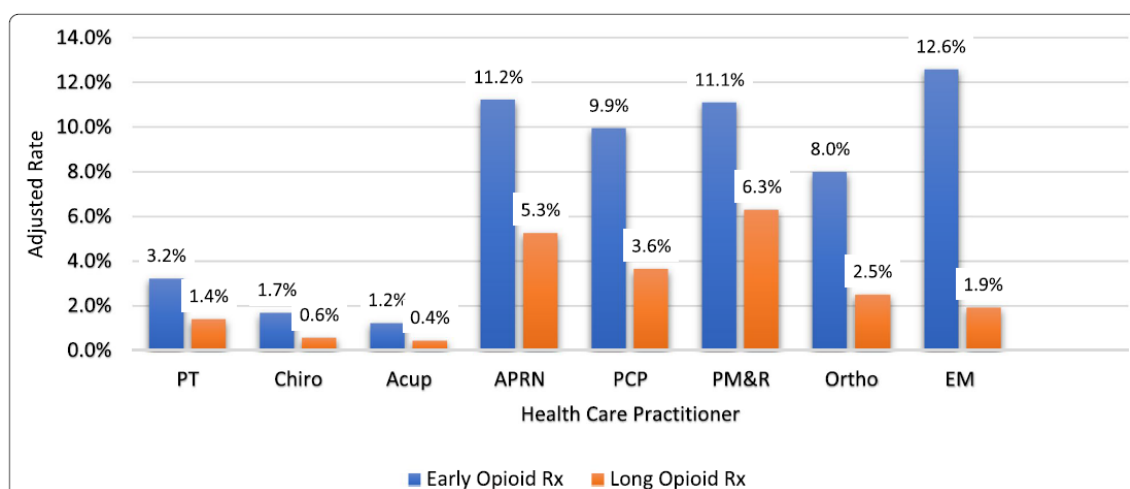
Elsewhere, rare but serious neurologic adverse events have been reported with epidural corticosteroid injections, including spinal cord infarction, paraplegia, quadriplegia, cortical blindness, stroke, and death.⁵³ In light of these findings, substitution of chiropractic care for spinal injections may be indicated in many instances.

V.G. Combined categories

V.G.1. Harwood, 2022⁵⁴

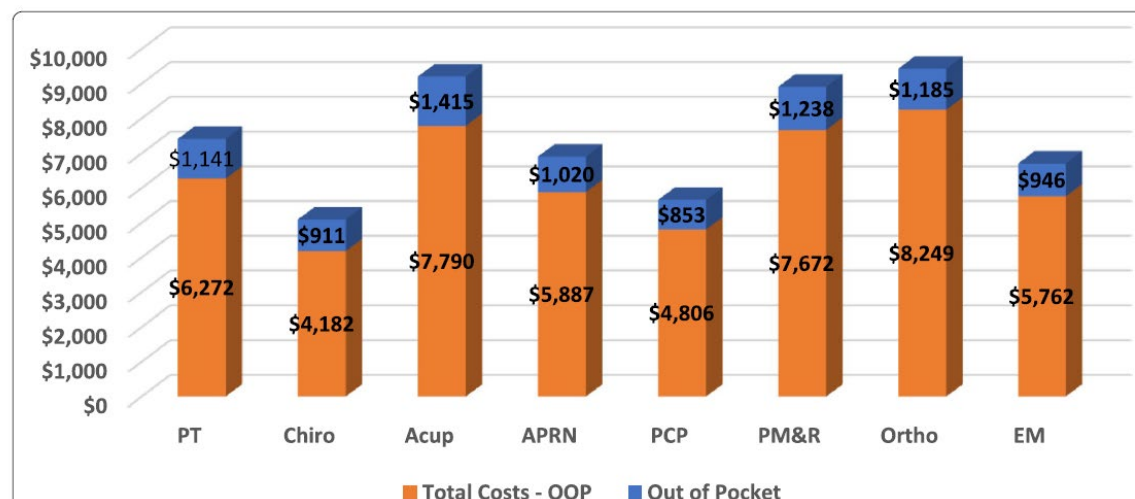
A total of 3,799,593 claims data from individuals aged 18 and older who were privately insured were retrospectively assigned to cohorts based on the first provider seen at the index data of LBP diagnosis. Individuals with LBP or an opioid prescription 6 months prior to the index date were excluded. Outcome measure included (i) use of imaging, (ii) back surgery rates, (iii) hospitalization rates, (iv) emergency department visits, (v) early and long-term opioid use, and (vi) costs (out of pocket and total costs of care). A two-stage residual inclusion estimation approach was used, comparing copay for the initial provider visit and differential distance as the instrumental variable to reduce selection bias in the choice of first provider, controlling for demographics.

Frequencies of early and long opioid prescriptions were significantly lower when care began with chiropractic or acupuncture and highest for those who began with an emergency medicine physician or advanced practice registered nurse (Figure 4). Total cost of care was lowest when starting with a chiropractor (\$5093) or primary care physician (\$5659) and highest when starting with an orthopedist (\$9434) or acupuncturist (\$9205) (Figure 5):



PT = physical therapist; Chiro = chiropractor; Acup = acupuncturist; APRN = advanced practice registered nurse; PCP = primary care physician; PM&R = physical medicine and rehabilitation physician; Ortho = orthopedist; EM = emergency medicine physician.

FIGURE 4: Early and long opioid prescription (adjusted rates) by first provider seen for low back pain.



PT = physical therapist; Chiro = chiropractor; Acup = acupuncturist; APRN = advanced practice registered nurse; PCP = primary care physician; PM&R = physical medicine and rehabilitation physician; Ortho = orthopedist; EM = emergency medicine physician

FIGURE 5: Adjusted health care costs, total and out of pocket costs by first provider seen for low back pain.

Chiropractors ranked among the lowest in terms of early and late opioid use, imaging, hospitalizations, surgery, or having a serious illness and showed the highest use of emergency department visits of all 8 healthcare professions studied (Table 12).

Table 12: Health Care Ranking by First Provider Seen

| Venue | PT | Chiro | Acu | APRN | PCP | PM&R | Ortho | EM |
|---------------------|----|-------|-----|------|-----|------|-------|----|
| Early Opioid Rx | 6 | 7 | 8 | 2 | 4 | 3 | 5 | 1 |
| Late Opioid Rx | 6 | 7 | 8 | 2 | 3 | 1 | 4 | 5 |
| MR/CT | 6 | 7 | 8 | 3 | 5 | 2 | 1 | 4 |
| Any Radiography | 7 | 6 | 8 | 4 | 5 | 3 | 1 | 2 |
| Had ED Visit | 8 | 1 | 5 | 4 | 7 | 3 | 6 | 2 |
| Hospitalization | 6 | 8 | 4 | 5 | 7 | 2 | 1 | 3 |
| Had Surgery | 4 | 7 | 8 | 3 | 6 | 2 | 1 | 5 |
| Had Serious Illness | 3 | 8 | 4 | 5 | 7 | 2 | 1 | 6 |

1 = highest use; 8 = lowest use

PT = physical therapist; Chiro = chiropractor; Acu = acupuncturist; APRN = advanced practice registered nurse; PCP = primary care physician; PM&R = physical medicine and rehabilitation physician; Ortho = orthopedist; EM = emergency medicine physician

V.G.2. Davis, 2021³⁸

The reduction of access to chiropractic care described above in IV.B produced an additional cost of \$8075 per 1000 beneficiaries on primary care and \$106,892 on spine surgeries. If the effect of

reduced chiropractic care were extrapolated to the entire Medicare population of 3.4 M chiropractic care users, there would be an additional 110M visits to primary care physicians producing an annual cost of \$27.5M and additional 19,000 additional spine surgeries costing \$363.4 M.

In this study, everyone served as his or her own control, and the reduction in access to chiropractic care after relocation acted as a proxy for loss of the chiropractic benefit. This study was among the first to utilize a rigorous methodology to review the indirect effect of access to chiropractic care on medical services use.

VI. OBSTACLES TO COST SAVINGS AND CHIROPRACTIC UTILIZATION

VI.A. National

In 1978, the National Center for Health Care Technology recommended to Medicare what procedures it should cover in the effort to control healthcare costs. This was opposed by both the American Medical Association and Health Industry Manufacturers Association. By 1981, the budget for the agency was zeroed.⁵⁵

In 1989, the Agency for Health Care Policy and Research was created in another attempt to control healthcare costs. It published guidelines for back pain which were critical and questioned the necessity of spinal surgery. The North American Spine Society said that the guidelines were a waste of taxpayer money. The Center for Spine Advocacy almost succeeded in killing the entire Agency,⁵⁵ which was forced out of publishing guidelines.

VI.B. Oregon

In Oregon, concerns about the high overall costs of the workers' compensation system, rapidly rising medical costs, high utilization of medical services, and disability duration were all factors which drove the state legislature in 1990 to produce Senate Bills 1197 and 1198. While the original draft bills limited the authority of attending physicians to only medical doctors and doctors of osteopathy, a legislative amendment extended the attending physician authority to oral and maxillofacial surgeons and chiropractors (ORS 656.005 (12) (b). Ostensibly to cap costs, the amendment limited the time a chiropractor could be an attending physician to "a period of 30 days from the date of [the] first visit or on the initial claim for 12 visits, whichever first occurs."¹⁷

The immediate effect was seen as the chiropractors' share of medical payments declined from 16% pre-reform in 1989 to 3% post-reform in 1992. For maximum medical improvement, the payment share for chiropractic care fell from 15% in 1989 to 10% post-reform.⁵⁶

The 1990 reform also ruled out any maintenance care regimens that have been extensively shown to increase the number of pain-free days and reduce periods of disability. Maintenance care has been reported to be followed by approximately 30% of Scandinavian chiropractic patients⁵⁷ Both Descarreaux⁵⁸ and Senna,⁵⁹ for example presented treatment regimens of 12 visits for 1 month followed by treatments every 2⁵⁹ or 3⁵⁸ weeks for an additional 9 months. The Nordic Maintenance Program, a protocol first conceived in 2014⁶⁰ mimicking the clinical decision-making process and approach of Scandinavian chiropractors, prescribed maintenance interventions every 1-3 months out to a period of 10 months⁶¹ or 1 year.⁶² The result was a reduction of days of bothersome low back pain^{61, 62} as well as an increase of pain-free periods.⁶² The reduction of the number of bothersome days with maintenance care is strikingly illustrated in Figure 6.⁶¹

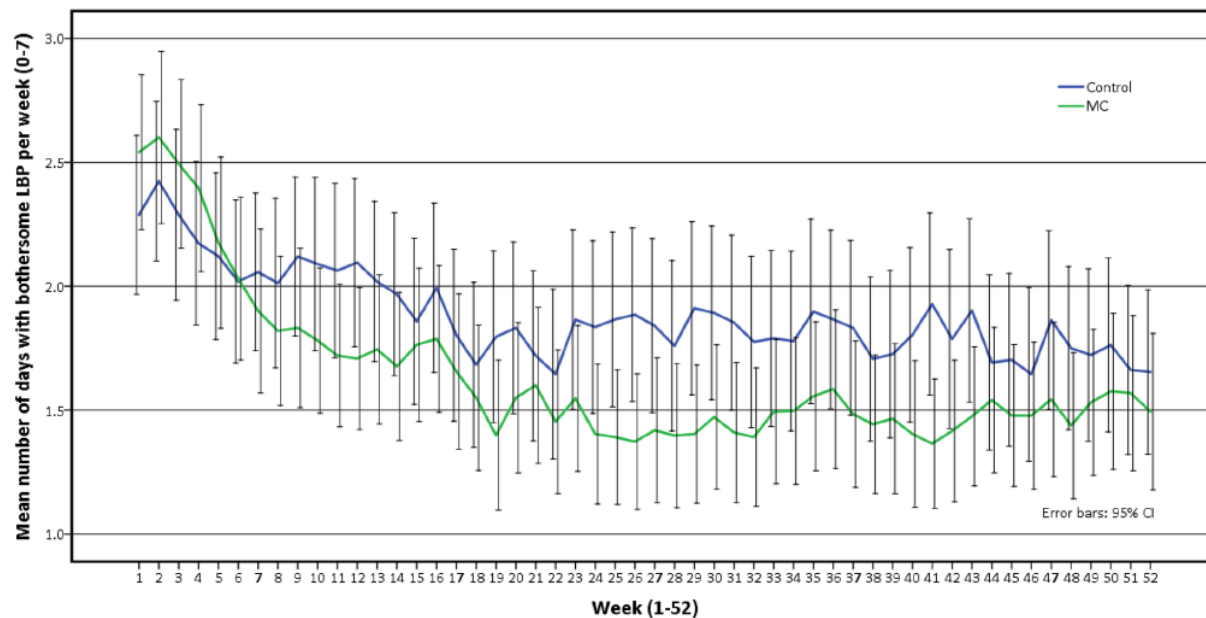


FIGURE 6: Mean number of days with bothersome LBP per week, observed data.

LBP = nonspecific low back pain; MC = maintenance care; CI = 95% confidence interval.

The improvements of these benchmarks have implications for cost savings. Patients undergoing maintenance care are regarded as having a single episode rather than several, bypassing having to endure a costly evaluation at each visit and saving time in the process. One study found that healthcare use was smallest among patients who received maintenance care from a chiropractor as opposed to those receiving care from other healthcare professionals.²⁴

Thus, the legislative limit imposed by the Oregon legislature has blocked a potentially cost-saving practice by chiropractors that could extend for up to a year and requiring more than 12 visits. The shorter disability periods that have been shown for extended chiropractic care would translate to an earlier return to work, producing even more indirect cost savings that have been denied by this legislation.

VI.C. Georgia

Restrictions to access and proposed cost savings afforded by chiropractic care is dramatically shown in several years of workers' compensation benefit distributions in the state of Georgia. Since low back pain has been proposed to represent 33% of all workers' compensation costs and 16% of all workers' compensation claims,⁶³ it is striking to observe that chiropractic care received *less than 2%* of the workers' compensation benefits paid out from 2003-2008. Physical therapists, on the other hand, received 16-22% of those reimbursements (Table 13).^{64, 65}

Table 13: Workers' Compensation Benefits Paid in Georgia for Low Back Pain by Provider

| s | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|------------------------|--------------|--------------|---------------|-----------------|-----------------|-----------------|
| A = Chiropractor | 581,687 | \$184,654 | \$793,589 | \$4,484,855 | \$7,583,844 | \$4,241,274 |
| A/B (%) | 0.8 | 1.0 | 0.6 | 1.2 | 1.8 | 1.3 |
| B = Physician | \$71,025,150 | \$18,786,118 | \$130,307,360 | \$362,446,563 | \$399,633,913 | \$334,813,733 |
| | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| C = Physical Therapist | \$15,669,193 | \$4,087,587 | \$20,198,688 | \$56,028,827 | \$65,088,871 | \$55,078,650 |
| C/B | 22.1 | 21.8 | 15.5 | 15.5 | 16.3 | 16.5 |
| TOTAL | \$87,276,030 | \$21,199,517 | \$872,657,620 | \$2,444,883,292 | \$2,763,214,938 | \$2,356,984,700 |

Reasons for this restriction are unclear, but there is no question that potential cost savings have been squandered with this grossly skewed distribution of benefits to providers.

VI.D New Jersey

A comparison of benchmarks of workers' compensation distributions across 16 states conducted by the Workers' Compensation Research Institute in 2012 revealed a striking statistic in which New Jersey was an outlier: the expenses for medical management services (bill review, utilization review, provider network fees) were among the highest.⁶⁶ These findings suggest that the administrative workings of HMOs and private insurers were a primary driver on which a report limiting access to chiropractic services--the Oregon Practices and Procedures⁶⁷-- was based.

► In a comparison of administrative costs of health insurers mixed in with employers' health benefits programs, hospitals, practitioners' offices, nursing homes, and home care agencies in 1999, Woolhandler and Himmelstein found that the costs per capita in the U.S. was \$1059, representing 31.0% of healthcare expenditures. The largest share of the costs was in the administrative costs of practitioners, hospital administration, and insurance overhead. In Canada, by contrast, the per capita cost was just \$307, representing just 16.7% of healthcare expenditures.⁶⁸

► In a much more pointed study, Himmelstein and Woolhandler concluded that "extensive research, herein reviewed, shows that for-profit health institutions provide inferior care *at inflated prices*."⁶⁹

► The U.S. experience also demonstrates that market mechanisms nurture unscrupulous medical businesses and undermine medical institutions unable or unwilling to tailor care to profitability. The commercialization of care in the United States *has driven up costs* by diverting money to profits and by funding a vast increase in management and financial bureaucracy, which now consumes 31% of total health spending. The authors propose that the Veterans Health Administration by contrast is by far a leader for excellence and innovation. They conclude by stating that "the poor performance of U.S. health care is directly attributable to reliance on market mechanisms and for-profit firms, and should warn other nations from this path."⁶⁹

► Himmelstein and Woolhandler continue their critique of HMOs with a quotation of a chief architect of HMOs referring to "profitability (as)...the mandatory condition of survival"³ which has led to

investor-owned firms overtaking the charitable, public and professional bodies that had previously overseen the financing and delivery of healthcare.”⁶⁹

► To make matters worse, two major streams of government funding have found their way into private health insurance: (a) tax subsidies for private insurance totaling \$188.6B in 2004 and which primarily benefit wealthy taxpayers,⁷⁰ and (b) government purchase of private insurance for public employees totaling \$120.2B in 2005.⁶⁹

► Adding yet further proof to the argument that HMOs fail to save healthcare expenditures—indeed quite the opposite—is the series of events that followed Medicare encouraging elderly people to enroll in private HMOs beginning in the mid-1980s. Beginning with a major scandal resulting in the loss of tens of millions of taxpayer dollars to a major political donor,⁷¹ HMOs proceeded to “cherry pick” by retaining healthier-than-average seniors and “spitting out the pits”; i.e. returning sick patients and their high costs to competitors or the traditional fee-for-service Medicare program.⁷²⁻⁷⁵ Other times HMOs, facing too many unprofitable patients in a particular sector, simply ceased operations in that area and dumped those patients back into Medicare, disrupting care for millions⁷⁶ and raising Medicare costs by approximately \$2B.⁷⁷ The burden of administrative costs was shown to be 15% in the largest Medicare HMO⁷⁸ while just 3% in traditional Medicare.⁶⁹ This is perhaps one of the most egregious examples of how HMOs have attempted to show cost savings in healthcare by simply dumping more intensive and costly interventions into the hands of other parties.

► Even with these tactics, HMOs found themselves burdened with what they regarded as unsustainable expenses, such that they have managed to persuade the government to bail them out with the result that Medicare now actually pays private plans \$77B annually, such that each of the 8M Medicare enrollees who have been switched to an HMO brings a payment 12% above that which would have been paid for comparable care in the traditional Medicare program.⁷⁹

Additional references by Sullivan address the topic of HMOs failing to provide cost savings. Sullivan’s comprehensive report provides an additional challenge to the “folklore” that HMOs or managed care plans are more efficient and cost-effective than traditional fee-for-service plans.⁸⁰

► Bypassing for the moment whether HMOs achieve lower prices by fewer services or by extracting discounts, Sullivan instead argues that administrative costs and profit have actually driven up costs, a phenomenon that is conveniently bypassed when HMOs have attempted to demonstrate that they have driven down *medical* costs.⁸⁰

► Sullivan also suggests that cost shifting to payers other than the HMO itself (such as workers’ compensation programs and unpaid family caregivers, extracting large discounts) or selecting lower risk persons as members may have driven HMO premiums downward, having nothing to do with efficiency of managing healthcare costs overall.⁸⁰

VII. LEADING STUDIES

VII.A. Databases from insurers and practitioners

VII.A.1. Smith, 1997⁸¹

A retrospective analysis of episodes constructed using 208 ICD-9-CM codes from 2 years of insurance claims data from a large population of beneficiaries in the private fee-for-service sector

was conducted. Specifically, the data were derived from fee-for-service claims information of large corporations with self-insured plans covering approximately 2M beneficiaries from the period July 1, 1988, through June 30, 1990. Medical management was represented by a medical or osteopathic physician, a hospital or medical facility, or a physical therapist. Multiple episodes of care were monitored with crossovers between provider groups at a minimum (12% for DCs, 18% for MDs). Total insurance payments within and across episodes were markedly lower for chiropractically initiated episodes, as shown in Table 14. Chiropractic and medical patients were comparable in measures of severity, although the chiropractic cohort included a greater proportion of chronic cases.⁸¹

Table 14: Comparison of Chiropractic and Medical Management of Chronic, Recurrent Conditions over Two and Three Episodes of Care for Patients with Two Episodes (Second Episode any Provider). DC and MD Represent First-Contact Chiropractic or Medical Provider.

| | DC Mean (SD) | MD Mean (SD) | p-value |
|--|--------------|--------------|---------|
| n | 311 | 579 | |
| Total payment, 1 st episode | 635 (1559) | 1272 (4233) | 0.001 |
| Total payment, 2 nd episode | 658 (2297) | 1505 (4373) | 0.000 |
| Total payment, both episodes | 1294 (3076) | 2778 (6205) | 0.000 |
| Lapse (Days) | 202 (139) | 194 (128) | 0.380 |

Values shown are in US dollars
SD = standard deviation

VII.A.2. Stano, 2002:⁸²

At the observational level, a prospective, practice-based study was undertaken in 13 general medical practices and 51 chiropractic community-based clinics. A total of 2263 out of 2872 study patients had complete 1-year records of services. The data included billing records, chart audits, and provider questionnaires which were assigned relative value units converted into dollar costs (1995). The mean costs associated with chiropractic patients (\$214) were significantly higher for those for all medical patients (\$123). Referred medical costs (\$217), however, approximated those encountered by the chiropractic group. Pain (visual analog scale) and disability (Oswestry Disability Scale) results were about the same in both groups.

For medical patients, prescription drug costs were included; however, costs for patients who might have undergone surgery were *not* included. In addition, it was suspected prescription drug use determined from the charts of medical patients may have been underestimated. Considering the hospital and physician charges averaging \$13,990 per claim in 1993⁸³ (close to the time this study was performed), and the reduction surgeries and hospitalizations afforded by chiropractic compared to medical health care described above in section V.B., ultimate cost savings would be expected to be credited to chiropractic care. In this early study, the authors recognized that more sophisticated modelling efforts were needed to properly assess long-term outcomes and costs.⁸²

VII.A.3. Dagenais, 2015⁸⁴

A comprehensive search strategy was conducted to perform a systematic literature review to compare healthcare costs for patients with any type of spine pain who received chiropractic care

or care from other healthcare providers. Only studies in English between 1993 and 2015 were included. Indexed search terms and free text search terms related to chiropractic care were used as an adaptation of the Cochrane Back Review Group search strategy. Sources included the OvidSP interface for the Medline, Embase, NHS Economic Evaluation Database, and Health Technology Assessment databases with additional searches conducted in the CEA registry, Index to Chiropractic Literature, and EconLit databases as well as references from previous related reviews and author files. A total of 1276 citations and 25 eligible studies were admitted. Summaries for healthcare costs were presented for studies examining (i) private health plans, (ii) workers compensation plans, and (iii) clinical outcomes.

Within the 12 studies included in the private insurers' group, mean costs for chiropractic care were two-thirds of the costs experienced with non-chiropractors (Table 15). In 11 (92%) of those studies, costs were lower for patients whose spine pain was managed with chiropractic care. The only study in which chiropractic costs were higher was also the only study to examine costs billed by healthcare providers rather than costs allowed or paid by health plans.

Table 15: Cost Comparison of Chiropractic and Non-Chiropractic Care For Low Back Pain within Private Insurers' Group

| Provider | # Members/Claims | Cost (\$) |
|-------------------------------|------------------|-----------|
| Chiropractic | | |
| Range | 97-36,280 | 264-6171 |
| Mean | 5149 | 2022 |
| SD | 10,222 | 2332 |
| Median | 1624 | 712 |
| Comparator (non-chiropractic) | | |
| Range | 101-66,158 | 166-9958 |
| Mean | 11,456 | 3375 |
| SD | 18,764 | 3481 |
| Median | 4910 | 1992 |

SD = standard deviation

VII.A.4. Hurwitz, 2016⁸⁵

This investigation compared the utilization and costs generated by medical doctors (MD), Doctor of Chiropractic (DC), and physical therapists (PT) for the treatment of low back pain in North Carolina. Investigators calculated low-back pain-related closed claim data from the North Carolina State Health Plan for Teachers and State Employees from 2000 to 2009, Blue Cross Blue Shield, using the *International Classification of Diseases, 9th Revision (ICD-9)*. Approximately 600,000 covered beneficiaries representing state employees, dependents, and retirees were represented. Low back pain patients were stratified into uncomplicated low back pain (ULBP) and complicated low back pain (CLBP) groups on the assumption that the ULBP patients were less likely to have radicular pain and would thus require fewer healthcare services. Medicare and non-North Carolina residents were excluded.

For uncomplicated low back pain (Table 16A):

1. DC-only costs were 1/3-1/9 of those for MD-only costs
2. MD-DC costs were 1/3-1/6 of those for MD-only costs.
3. MD-PT costs were 20-40% higher than those for MD-DC costs.
4. DC-Referral charges were 70-80% of those for MD-Referral costs.

5. MD-DC-Referral changes were 55-75% of those for MD-PT-Referral costs.

Table 16A: Number of Patients and Mean Total Allowed Charges per Patient for Uncomplicated Low Back Pain, by Care Pattern and Year: North Carolina State Health Plan for Teachers and State Employees, 2000-2009

| Year | DC-Only | | MD-Only | | MD-DC | | MD-PT | |
|------|---------|------------|---------|------------|-------|------------|-------|------------|
| | No. | Costs (\$) | No. | Costs (\$) | No. | Costs (\$) | MD-PT | Costs (\$) |
| 2000 | 2398 | 1173 | 3786 | 608 | 584 | 1505 | 269 | 1878 |
| 2001 | 2896 | 1464 | 5212 | 769 | 873 | 1657 | 423 | 2080 |
| 2002 | 3258 | 1396 | 6154 | 740 | 903 | 1663 | 479 | 2024 |
| 2003 | 2943 | 1678 | 6192 | 847 | 984 | 1662 | 524 | 2368 |
| 2004 | 2866 | 1940 | 6392 | 895 | 931 | 1771 | 613 | 2494 |
| 2005 | 3072 | 1912 | 6697 | 923 | 1045 | 1857 | 694 | 2619 |
| 2006 | 3180 | 2051 | 6501 | 958 | 1081 | 1749 | 707 | 2226 |
| 2007 | 4147 | 1407 | 8448 | 928 | 884 | 1731 | 819 | 2000 |
| 2008 | 3849 | 1429 | 9140 | 966 | 883 | 1920 | 926 | 2174 |
| 2009 | 3791 | 1165 | 10,078 | 978 | 780 | 1667 | 925 | 1970 |

| Year | DC-Referral | | MD-Referral | | MD-DC-Referral | | MD-PT-Referral | |
|------|-------------|------------|-------------|------------|----------------|------------|----------------|------------|
| | No. | Costs (\$) | No. | Costs (\$) | No. | Costs (\$) | MD-PT | Costs (\$) |
| 2000 | 408 | 2081 | 2855 | 2167 | 556 | 2823 | 425 | 3384 |
| 2001 | 557 | 1855 | 4413 | 2479 | 937 | 3217 | 731 | 4322 |
| 2002 | 541 | 2001 | 5309 | 2693 | 985 | 3188 | 842 | 4847 |
| 2003 | 531 | 2083 | 5676 | 2973 | 1021 | 3171 | 958 | 5199 |
| 2004 | 540 | 2623 | 5873 | 3225 | 1107 | 3503 | 1142 | 5184 |
| 2005 | 590 | 2135 | 6310 | 3164 | 1136 | 3799 | 1203 | 5438 |
| 2006 | 563 | 2488 | 6570 | 3158 | 1280 | 3514 | 1327 | 5277 |
| 2007 | 548 | 2620 | 6762 | 3055 | 852 | 3383 | 1288 | 5129 |
| 2008 | 539 | 2662 | 7509 | 3261 | 850 | 3040 | 1543 | 5548 |
| 2009 | 484 | 2424 | 8396 | 3152 | 719 | 3807 | 1645 | 5115 |

DC = Doctor of Chiropractic; MD = Medical Doctor

For complicated low back pain (Table 16B):

1. DC-Only costs were 40-60% higher than those for MD-only patients.
2. MD-DC costs were 40-80% higher than those for MD-PT patients.
3. DC-Referral costs were 40-60% of those for MD-Referral charges.

4. MD-DC-Referral costs were 60-80% of those for MD-PT-Referral charges.

Table 16B: Number of Patients and Mean Total Allowed Charges per Patient for Complicated Low Back Pain, by Care Pattern and Year: North Carolina State Health Plan for Teachers and State Employees, 2000-2009

| Year | DC-Only | | MD-Only | | MD-DC | | MD-PT | |
|------|---------|------------|---------|------------|-------|------------|-------|------------|
| | No. | Costs (\$) | No. | Costs (\$) | No. | Costs (\$) | MD-PT | Costs (\$) |
| 2000 | 1020 | 1571 | 989 | 907 | 260 | 2759 | 86 | 1727 |
| 2001 | 1093 | 2015 | 1244 | 1225 | 345 | 2667 | 173 | 1685 |
| 2002 | 1230 | 1721 | 1530 | 1234 | 389 | 2198 | 160 | 1571 |
| 2003 | 1102 | 1898 | 1397 | 1365 | 391 | 2315 | 169 | 1751 |
| 2004 | 1234 | 2275 | 1473 | 1269 | 353 | 2331 | 195 | 1837 |
| 2005 | 1506 | 2292 | 1616 | 1490 | 394 | 2921 | 186 | 1722 |
| 2006 | 1591 | 2707 | 1580 | 1418 | 503 | 3359 | 221 | 1792 |
| 2007 | 2175 | 1888 | 2142 | 1161 | 406 | 2548 | 324 | 1620 |
| 2008 | 2010 | 1801 | 2213 | 1332 | 418 | 3219 | 339 | 1715 |
| 2009 | 1867 | 1394 | 2524 | 1398 | 406 | 2642 | 404 | 1888 |

DC= Doctor of Chiropractic; MD = Medical Doctor

| Year | DC-Referral | | MD-Referral | | MD-DC-Referral | | MD-PT-Referral | |
|------|-------------|------------|-------------|------------|----------------|------------|----------------|------------|
| | No. | Costs (\$) | No. | Costs (\$) | No. | Costs (\$) | MD-PT | Costs (\$) |
| 2000 | 147 | 2940 | 1479 | 5125 | 344 | 4678 | 244 | 6270 |
| 2001 | 187 | 1969 | 2202 | 6087 | 575 | 4554 | 425 | 6007 |
| 2002 | 194 | 2285 | 2770 | 5187 | 581 | 4392 | 504 | 6575 |
| 2003 | 214 | 2289 | 2984 | 5837 | 622 | 4082 | 569 | 6626 |
| 2004 | 215 | 3831 | 3172 | 6222 | 723 | 5961 | 658 | 8999 |
| 2005 | 246 | 3365 | 3461 | 5961 | 730 | 5086 | 728 | 6896 |
| 2006 | 261 | 3412 | 3612 | 6120 | 796 | 5247 | 821 | 7291 |
| 2007 | 277 | 2907 | 3933 | 5785 | 572 | 5254 | 823 | 6704 |
| 2008 | 268 | 4123 | 4500 | 5892 | 585 | 4693 | 1010 | 6156 |
| 2009 | 267 | 2843 | 5071 | 6224 | 526 | 6455 | 1123 | 7725 |

DC = Doctor of Chiropractic; MD = Medical Doctor

The only instance in which DC costs were higher was with complicated low back pain when DC-Only was matched against MD-Only, or when MD-DC was compared to MD-PT charges.

In sum, chiropractic care alone or DC with MD care incurred significantly lower costs for ULBP than MD care with or without PT care. The finding was reversed for CLBP, but adjusted charges for both ULBP and CLBP patients were significantly lower for DC patients (Table 17A, 17B).

For ULBP, the risk-adjusted mean charges were significantly greater in all years for MD-only vs DC-only care, MD-PT vs MD-DC care, and MD-referral vs DC-referral care. The one exception was in 2007 for MD-PT vs MD-DC care. Ratios ranged from 0.24 to 0.67, indicating that total allowed charges on average were 33-76% lower for DC patients (Table 17A).

Table 17A: Risk-Adjusted Mean Total Allowed Charges Per Patient and Cost Ratios with 95% Confidence Intervals for Uncomplicated Low Back Pain Among Patients in the Middle Quartile of Risk, by Pattern of Care and Year: North Carolina State Health Plan for Teachers and State Employees, 2006-2009

| Year | 2006 | 2007 | 2008 | 2009 |
|----------------|------------------|------------------|-------------------|------------------|
| DC Only | 156.02 | 232.58 | 435.59 | 474.37 |
| MD Only | 476.15 | 964.79 | 1442.42 | 1418.33 |
| Cost Ratio | 0.33 (0.27,0.39) | 0.24 (0.21,0.27) | 0.30 (0.27,0.33) | 0.33 (0.31,0.36) |
| p-value | <0.0001 | <0.0001 | <0.0001 | <0.0001 |
| MD-DC | 228.30 | 669.68 | 787.02 | 995.30 |
| MD-PT | 533.62 | 996.22 | 1780.24 | 1752.94 |
| Cost Ratio | 0.43 (0.26,0.70) | 0.67 (0.44,1.02) | 0.44 (0.32, 0.60) | 0.57 (0.43,0.75) |
| p-value | 0.0006 | 0.0648 | <0.0001 | <0.0001 |
| DC-Referral | 173.43 | 433.26 | 511.89 | 981.15 |
| MD-Referral | 407.27 | 730.20 | 1152.94 | 1840.50 |
| Cost Ratio | 0.43 (0.26,0.71) | 0.59 (0.36,0.98) | 0.44 (0.32,0.62) | 0.53 (0.40,0.71) |
| p-value | 0.0009 | 0.043 | <0.0001 | <0.0001 |
| MD-DC-Referral | 268.74 | 397.18 | 492.72 | 1533.46 |
| MD-PT-Referral | 415.31 | 979.15 | 1436.56 | 1613.46 |
| Cost Ratio | 0.65 (0.39,1.07) | 0.41 (0.24,0.68) | 0.34 (0.24,0.50) | 0.95 (0.72,1.26) |
| p-value | 0.0927 | 0.0006 | <0.0001 | 0.7212 |

DC = Doctor of Chiropractic; MD = Medical Doctor

For CLBP, risk-adjusted mean charges were significantly greater for MD-only vs DC-only care, MD-PT vs MD-DC care, and MD-referral vs DC-referral care with ratios ranging from 0.21-0.50, indicating that total allowed charges on average were 50-79% lower for DC patients (Table 17B).

Table 17B: Risk-Adjusted Mean Total Allowed Charges Per Patient and Cost Ratios with 95% Confidence Intervals for Complicated Low Back Pain Among Patients in the Middle Quartile of Risk, by Pattern of Care and Year: North Carolina State Health Plan for Teachers and State Employees, 2006-2009

| Year | 2006 | 2007 | 2008 | 2009 |
|---------|--------|---------|---------|---------|
| DC Only | 137.94 | 221.76 | 437.53 | 519.12 |
| MD Only | 646.06 | 1052.26 | 1617.60 | 1801.91 |

| | | | | |
|-----------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| Cost Ratio p-value | 0.21 (0.16,0.29) <0.0001 | 0.21 (0.17,0.26) <0.0001 | 0.27 (0.23,0.32) <0.0001 | 0.29 (0.25,0.33) <0.0001 |
| MD-DC | 285.09 | 562.95 | 513.98 | 925.51 |
| MD-PT | 798.86 | 1614.32 | 1913.82 | 1972.60 |
| Cost Ratio p-value | 0.36 (0.15,0.83) 0.0174 | 0.35 (0.17,0.71) 0.0039 | 0.27 (0.16,0.46) <0.0001 | 0.47 (0.32,0.69) <0.0001 |
| DC-Referral | 208.37 | 444.54 | 775.68 | 592.03 |
| MD-Referral | 474.34 | 1088.31 | 1549.27 | 2206.18 |
| Cost Ratio p-value | 0.44 (0.29,0.95) 0.0366 | 0.41 (0.24,0.71) 0.0015 | 0.50 (0.25,0.98) 0.045 | 0.27 (0.17,0.42) <0.0001 |
| MD-DC-Referral | 312.66 | 564.97 | 618.70 | 1016.51 |
| MD-PT-Referral | 474.22 | 920.44 | 1711.37 | 2417.64 |
| Cost Ratio p-value | 0.66 (0.31,1.41) 0.2827 | 0.61 (0.30,1.24) 0.1752 | 0.36 (0.21,0.62) 0.0003 | 0.42 (0.27,0.66) <0.0001 |

DC = Doctor of Chiropractic; MD = Medical Doctor

VII.A.5. Hurwitz, 2016⁸⁶

An investigation that followed the exact protocol described above but substituting uncomplicated neck pain (UNP) for uncomplicated lower back pain (UCLP) and substituting complicated neck pain (CNP) for complicated lower back pain (CLBP) delivered the following results:

For uncomplicated neck pain (Table 18A):

1. MD-only costs were 10-50% of those for DC-only costs.
2. MD-DC costs were 65-85% of those for PT-only costs.
3. MD-PT costs were 80-95% of those for MD-DC costs.
4. DC-Referral charges were equal to MD-Referral charges, trending lower in later years.
5. MD-DC-Referral changes were 65-90% of those for MD-PT-Referral costs, trending lower in later years.

Table 18A: Number of Patients and Mean Total Allowed Charges per Patient for Uncomplicated Neck Pain, by Care Pattern and Year: North Carolina State Health Plan for Teachers and State Employees, 2000-2009

| Year | DC-Only | | MD-Only | | MD-DC | | MD-PT | |
|------|---------|------------|---------|------------|-------|------------|-------|------------|
| | No. | Costs (\$) | No. | Costs (\$) | No. | Costs (\$) | MD-PT | Costs (\$) |
| 2000 | 3735 | 1566 | 1575 | 762 | 607 | 2876 | 208 | 2672 |
| 2001 | 4833 | 1802 | 2252 | 831 | 881 | 3188 | 315 | 2830 |
| 2002 | 5728 | 1940 | 2872 | 883 | 988 | 2933 | 367 | 2265 |
| 2003 | 5596 | 2133 | 2683 | 865 | 1077 | 3221 | 328 | 2938 |
| 2004 | 6106 | 2342 | 2839 | 919 | 1082 | 3598 | 433 | 2789 |
| 2005 | 6627 | 2410 | 2943 | 1007 | 1224 | 3848 | 483 | 3587 |
| 2006 | 6904 | 2593 | 2775 | 1015 | 1253 | 4159 | 497 | 3128 |
| 2007 | 6732 | 1861 | 3669 | 885 | 864 | 3218 | 509 | 2513 |

| | | | | | | | | |
|------|------|------|------|------|-----|------|-----|------|
| 2008 | 4475 | 1873 | 4081 | 933 | 771 | 3026 | 563 | 2809 |
| 2009 | 2954 | 1407 | 4367 | 1118 | 541 | 2259 | 562 | 2287 |

DC = Doctor of Chiropractic; MD = Medical Doctor

| Year | DC-Referral | | MD-Referral | | MD-DC-Referral | | MD-PT-Referral | |
|------|-------------|------------|-------------|------------|----------------|------------|----------------|------------|
| | No. | Costs (\$) | No. | Costs (\$) | No. | Costs (\$) | MD-PT | Costs (\$) |
| 2000 | 484 | 2966 | 1992 | 2717 | 505 | 4326 | 350 | 5374 |
| 2001 | 731 | 3343 | 3103 | 2786 | 819 | 4984 | 585 | 4936 |
| 2002 | 741 | 3246 | 3621 | 3142 | 953 | 4692 | 678 | 6247 |
| 2003 | 817 | 3419 | 3785 | 3673 | 1027 | 4966 | 831 | 6204 |
| 2004 | 765 | 3757 | 3900 | 3875 | 1069 | 5855 | 919 | 6202 |
| 2005 | 840 | 3678 | 4282 | 3903 | 1185 | 6420 | 968 | 7459 |
| 2006 | 761 | 3529 | 4326 | 4025 | 1277 | 5697 | 1026 | 7117 |
| 2007 | 672 | 3613 | 4381 | 3528 | 787 | 5175 | 983 | 6506 |
| 2008 | 525 | 3618 | 5098 | 3647 | 766 | 4874 | 1116 | 7207 |
| 2009 | 418 | 2707 | 5635 | 3558 | 559 | 4125 | 1208 | 6598 |

DC = Doctor of Chiropractic; MD = Medical Doctor

For Complicated neck pain (Table 18B):

1. MD-only costs were 40-80% of those for DC-only costs.
2. MD-DC costs were equivalent to those for PT-only costs.
3. MD-PT costs were 50-70% of those for MD-DC costs.
4. DC-Referral charges were 20-40% of those of MD-Referral costs.
5. MD-DC-Referral changes were 60-90% of those for MD-PT-Referral costs, trending lower in later years.

Table 18B: Number of Patients and Mean Total Allowed Charges per Patient for Complicated Neck Pain, by Care Pattern and Year: North Carolina State Health Plan for Teachers and State Employees, 2000-2009

| Year | DC-Only | | MD-Only | | MD-DC | | MD-PT | |
|------|---------|------------|---------|------------|-------|------------|-------|------------|
| | No. | Costs (\$) | No. | Costs (\$) | No. | Costs (\$) | MD-PT | Costs (\$) |
| 2000 | 524 | 1593 | 285 | 1118 | 132 | 3046 | 44 | 1505 |
| 2001 | 657 | 1765 | 398 | 1875 | 192 | 2756 | 57 | 2735 |
| 2002 | 752 | 1750 | 498 | 1678 | 191 | 2357 | 80 | 1574 |
| 2003 | 653 | 1850 | 439 | 1540 | 194 | 2876 | 87 | 1980 |
| 2004 | 691 | 2644 | 469 | 1632 | 185 | 3532 | 100 | 1948 |
| 2005 | 798 | 2372 | 439 | 1217 | 214 | 3876 | 85 | 2176 |
| 2006 | 839 | 2624 | 414 | 1112 | 225 | 3469 | 88 | 1663 |

| | | | | | | | | |
|------|------|------|-----|------|-----|------|-----|------|
| 2007 | 1087 | 1984 | 501 | 1069 | 148 | 4162 | 100 | 1623 |
| 2008 | 1005 | 1930 | 546 | 1222 | 160 | 2538 | 109 | 1693 |
| 2009 | 823 | 1568 | 553 | 1318 | 172 | 1945 | 119 | 2072 |

DC = Doctor of Chiropractic; MD = Medical Doctor

| Year | DC-Referral | | MD-Referral | | MD-DC-Referral | | MD-PT-Referral | |
|------|-------------|------------|-------------|------------|----------------|------------|----------------|------------|
| | No. | Costs (\$) | No. | Costs (\$) | No. | Costs (\$) | MD-PT | Costs (\$) |
| 2000 | 55 | 1410 | 804 | 7513 | 181 | 5962 | 176 | 8217 |
| 2001 | 81 | 2488 | 1200 | 8233 | 305 | 6546 | 253 | 7768 |
| 2002 | 107 | 2774 | 1399 | 7668 | 329 | 6995 | 324 | 9118 |
| 2003 | 97 | 2896 | 1535 | 8124 | 330 | 6877 | 368 | 8564 |
| 2004 | 113 | 3968 | 1532 | 8963 | 356 | 8973 | 387 | 8495 |
| 2005 | 106 | 3935 | 1666 | 10,368 | 375 | 9812 | 425 | 9580 |
| 2006 | 101 | 3303 | 1662 | 8594 | 429 | 6456 | 446 | 11,647 |
| 2007 | 135 | 3401 | 1685 | 8191 | 288 | 7530 | 403 | 9800 |
| 2008 | 119 | 2857 | 1841 | 10,146 | 291 | 7558 | 518 | 8873 |
| 2009 | 107 | 3485 | 2130 | 9351 | 258 | 6414 | 580 | 10,533 |

DC = Doctor of Chiropractic; MD = Medical Doctor

Chiropractic care alone or combined with MD care incurred appreciably fewer charges for UNP or CNP compared to MD care with or without PT care when the care included referral providers or services. However, finding was reversed when care did not include referral providers or services.

Risk adjustments considered patient-specific factors with the potential to affect utilization and charges. These factors include age sex, primary diagnosis, comorbidities, and use of prescription drugs. The risk scores helped to define the level of difficulty associated with the treatment of a given patient.

For UNP, the risk-adjusted mean charges were significantly greater in all years (2006-2009) for MD-only vs DC-only care, MT-PT vs MD-DC care; MD-referral vs. DC-referral care, and MD-PT-referral care vs. MD-DC-referral care. The cost ratios ranged from 0.20-0.59 among UNP patients whose risk scores were between the 40th and 60th percentiles (Table 19A).

Table 19A: Risk-Adjusted Mean Total Allowed Charges Per Patient and Cost Ratios with 95% Confidence Intervals for Uncomplicated Neck Pain Among

Patients in the Middle Quartile of Risk, by Pattern of Care and Year: North Carolina State Health Plan for Teachers and State Employees, 2006-2009

| Year | 2006 | 2007 | 2008 | 2009 |
|-----------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| DC Only | 206.75 | 236.68 | 379.14 | 525.46 |
| MD Only | 673.62 | 1183.79 | 1655.53 | 1912.10 |
| Cost Ratio p-value | 0.31 (0.26,0.37) <0.0001 | 0.20 (0.17,0.23) <0.0001 | 0.23 (0.20,0.26) <0.0001 | 0.27 (0.25,0.30) <0.0001 |
| MD-DC | 218.29 | 518.46 | 424.46 | 799.77 |
| MD-PT | 491.88 | 891.31 | 1547.56 | 1517.79 |
| Cost Ratio p-value | 0.44 (0.27,0.74) 0.019 | 0.58 (0.37,0.92) 0.0205 | 0.27 (0.19,0.40) <0.0001 | 0.53 (0.39,0.71) <0.0001 |
| DC-Referral | 229.23 | 327.76 | 438.51 | 873.55 |
| MD-Referral | 545.55 | 929.07 | 1337.18 | 2061.66 |
| Cost Ratio p-value | 0.42 (0.27,0.64) <0.0001 | 0.35 (0.24,0.51) <0.0001 | 0.33 (0.23,0.46) <0.0001 | 0.42 (0.33,0.55) <0.0001 |
| MD-DC-Referral | 232.88 | 365.72 | 529.29 | 1234.29 |
| MD-PT-Referral | 478.55 | 883.57 | 1464.12 | 2089.86 |
| Cost Ratio p-value | 0.49 (0.30,0.79) 0.0035 | 0.41 (0.24,0.70) 0.0011 | 0.36 (0.25,0.53) <0.0001 | 0.59 (0.42,0.82) 0.0019 |

DC = Doctor of Chiropractic; MD = Medical Doctor

For CNP, the risk adjusted mean charges were significantly greater in all years (2006-2009) for MD-only vs. DC-only care; MD-PT vs MD-DC care; and MD-referral vs. DC-referral care. There were no significant between-group differences in risk-adjusted mean charges for MD-PT vs MD-DC care in 2007 and MD-referral vs DC-referral care in 2006. With these two exceptions, cost ratios ranged from 0.16 to 0.46 among CNP patients with risk scores between the 40th and 60th percentiles (Table 19B).

Table 19B: Risk-Adjusted Mean Total Allowed Charges Per Patient and Cost Ratios with 95% Confidence Intervals for Complicated Neck Pain Among Patients in the Middle Quartile of Risk, by Pattern of Care and Year: North Carolina State Health Plan for Teachers and State Employees, 2006-2009

| Year | 2006 | 2007 | 2008 | 2009 |
|-----------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| DC Only | 156.70 | 224.56 | 486.17 | 508.34 |
| MD Only | 624.96 | 926.29 | 1679.15 | 2037.34 |
| Cost Ratio p-value | 0.25 (0.15,0.43) <0.0001 | 0.24 (0.16,0.36) <0.0001 | 0.29 (0.21,0.33) <0.0001 | 0.25 (0.20,0.32) <0.0001 |
| MD-DC | 129.82 | 311.80 | 293.96 | 787.93 |
| MD-PT | 807.72 | 961.33 | 1576.24 | 2564.24 |
| Cost Ratio p-value | 0.16(0.04,0.69) 0.0143 | 0.32 (0.06,1.65) 0.1749 | 0.19 (0.07,0.51) 0.0012 | 0.31 (0.14,0.67) 0.0032 |
| DC-Referral | 921.48 | 385.69 | 680.73 | 662.06 |

| | | | | |
|----------------|-------------------|------------------|------------------|------------------|
| MD-Referral | 466.02 | 1361.95 | 1493.83 | 2720.48 |
| Cost Ratio | 1.98 (0.39,10.01) | 0.28 (0.11,0.74) | 0.46 (0.22,0.92) | 0.24 (0.15,0.40) |
| p-value | 0.4106 | 0.0101 | 0.0298 | <0.0001 |
| MD-DC-Referral | 200.98 | 615.50 | 663.14 | 1206.17 |
| MD-PT-Referral | 592.34 | 1150.12 | 3544.14 | 2446.44 |
| Cost Ratio | 0.34 (0.09,1.29) | 0.54 (0.20,1.43) | 0.19 (0.08,0.45) | 0.49(0.24,0.99) |
| p-value | 0.1138 | 0.2129 | 0.0002 | 0.0482 |

DC = Doctor of Chiropractic; MD = Medical Doctor

VII.A.6. Hurwitz, 2016⁸⁷

An investigation that followed the exact protocol described above but substituting headache for uncomplicated neck (UNP) delivered the same results.

For headache (Table 20):

1. MD-only costs were 50-70% of those for DC-only costs.
2. MD-DC-only costs were equivalent to those for PT-only costs.
3. MD-DC costs were equivalent of those for MD-PT costs.
4. DC-Referral charges were 60-75% of those for MD-Referral costs.
5. MD-PT-Referral changes were 75-90% of those for MD-DC-Referral costs.

Table 20: Number of Patients and Mean Total Allowed Charges per Patient for Headache, by Care Pattern and Year: North Carolina State Health Plan for Teachers and State Employees, 2000-2009

| Year | DC-Only | | MD-Only | | MD-DC | | MD-PT | |
|------|---------|------------|---------|------------|-------|------------|-------|------------|
| | No. | Costs (\$) | No. | Costs (\$) | No. | Costs (\$) | MD-PT | Costs (\$) |
| 2000 | 292 | 1213 | 3558 | 850 | 304 | 1408 | 42 | 1724 |
| 2001 | 362 | 1813 | 4941 | 1077 | 449 | 1014 | 69 | 1974 |
| 2002 | 449 | 1599 | 5761 | 1201 | 499 | 2052 | 84 | 2096 |
| 2003 | 375 | 2026 | 5630 | 1189 | 521 | 1242 | 84 | 1216 |
| 2004 | 405 | 2364 | 5784 | 1222 | 506 | 1450 | 90 | 1707 |
| 2005 | 404 | 2603 | 6013 | 1238 | 529 | 1313 | 92 | 3199 |
| 2006 | 433 | 2074 | 6017 | 1271 | 559 | 1584 | 98 | 1510 |
| 2007 | 557 | 1921 | 7586 | 1012 | 433 | 1323 | 112 | 852 |
| 2008 | 453 | 1840 | 8334 | 1209 | 452 | 1531 | 141 | 1171 |
| 2009 | 462 | 1737 | 9126 | 1232 | 351 | 1522 | 143 | 1552 |

DC = Doctor of Chiropractic; MD = Medical Doctor

DC-Referral

MD-Referral

MD-DC-Referral

MD-PT-Referral

| Year | No. | Costs (\$) | No. | Costs (\$) | No. | Costs (\$) | MD-PT | Costs (\$) |
|------|-----|------------|------|------------|-----|------------|-------|------------|
| 2000 | 167 | 1766 | 2405 | 2606 | 329 | 2734 | 111 | 2539 |
| 2001 | 253 | 1863 | 3658 | 3159 | 493 | 4656 | 192 | 2628 |
| 2002 | 264 | 1591 | 4566 | 2884 | 562 | 2870 | 219 | 2886 |
| 2003 | 276 | 1709 | 4666 | 3132 | 525 | 3135 | 259 | 3937 |
| 2004 | 228 | 2222 | 4937 | 3420 | 566 | 3248 | 324 | 3000 |
| 2005 | 308 | 3128 | 5460 | 3699 | 657 | 3512 | 335 | 3770 |
| 2006 | 281 | 2428 | 5491 | 3371 | 697 | 4093 | 314 | 2883 |
| 2007 | 257 | 2491 | 5311 | 3343 | 438 | 3915 | 288 | 2880 |
| 2008 | 230 | 1979 | 5977 | 3199 | 461 | 3132 | 390 | 3037 |
| 2009 | 204 | 1876 | 6325 | 6325 | 376 | 4255 | 412 | 3158 |

DC = Doctor of Chiropractic; MD = Medical Doctor

For headache, the risk-adjusted mean charges were significantly greater in all years (2006-2009) for MD-only vs DC-only care and for MT-PT vs MD-DC care except for 2007 for MD-PT vs MD-DC care. The cost ratios ranged from 0.21 to 0.90 among headache patients with risk scores between the 40th and 60th percentiles. Risk-adjusted mean changes for DC with referral care and MD with referral care were statistically similar, except for the year 2009. MD-Dc care with referrals and MD-PT care with referrals also incurred statistically similar risk-adjusted mean changes except in the year 2007 (Table 21).

Table 21: Risk-Adjusted Mean Total Allowed Charges Per Patient and Cost Ratios with 95% Confidence Intervals for Headache Among Patients in the Middle Quartile of Risk, by Pattern of Care and Year: North Carolina State Health Plan for Teachers and State Employees, 2006-2009

| Year | 2006 | 2007 | 2008 | 2009 |
|-----------------------|----------------------------|-----------------------------|-----------------------------|-----------------------------|
| DC Only | 191.22 | 263.03 | 586.57 | 594.15 |
| MD Only | 454.22 | 1246.20 | 1791.73 | 2097.38 |
| Cost Ratio p-value | 0.42 (0.27,0.66) 0.0002 | 0.21 (0.15,0.29) <0.0001 | 0.33 (0.25,0.44) <0.0001 | 0.28 (0.23,0.35) <0.0001 |
| MD-DC | 249.27 | 454.99 | 615.08 | 1807.57 |
| MD-PT | 903.14 | 705.09 | 1700.07 | 2013.43 |
| Cost Ratio p-value | 0.28 (0.08,1.01) 0.0523 | 0.65 (0.25,1.68) 0.3694 | 0.36 (0.17,0.77) 0.0083 | 0.90 (0.48,1.67) 0.7325 |
| DC-Referral | 633.58 | 1299.20 | 1505.95 | 3770.40 |
| MD-Referral | 550.54 | 987.08 | 1692.51 | 1956.04 |
| Cost Ratio p-value | 1.15 (0.51,2.60) 0.7349 | 1.32 (0.62,2.79) 0.4740 | 0.89 (0.42,1.90) 0.7625 | 1.93 (1.17,3.18) 0.0104 |
| MD-DC-Referral | 440.20 | 516.59 | 861.91 | 1860.49 |

| | | | | |
|----------------|------------------|------------------|------------------|------------------|
| MD-PT-Referral | 411.38 | 1541.59 | 1361.03 | 1592.62 |
| Cost Ratio | 1.07 (0.43,2.67) | 0.34 (0.13,0.89) | 0.63 (0.32,1.24) | 1.17 (0.61,2.25) |
| p-value | 0.8845 | 0.0276 | 0.1833 | .6415 |

DC = Doctor of Chiropractic; MD = Medical Doctor

VII.B. Databases from workers' compensation studies and employers

VII.B.1. Jarvis, 1997⁸⁸

A retrospective review of approximately 5000 claims from 1986 and 5000 claims from 1989 of injured workers in the Utah Workers Compensation Fund yielded about 1000 nonsurgical back-related injury claims for each year. With treatment costs controlled under the auspices of a preapproval program required of the chiropractic physician but not of the medical doctor, medical costs rather than chiropractic costs escalated in the absence of price controls. These data are shown in Table 22:

Table 22: Comparison between Provider Type of Treatment Costs, Compensation Costs and Total Costs for WCFU Nonsurgical Back Injury Codes by Year

| | n | Mean (\$) | SD | p-value |
|--------------------|-----|-----------|---------|---------|
| Treatment costs | | | | |
| 1986 | | | | |
| Chiropractic | 365 | 552.96 | 614.76 | 0.004 |
| Medical | 844 | 385.27 | 1019.69 | |
| 1989 | | | | |
| Chiropractic | 277 | 619.01 | 521.76 | NS |
| Medical | 708 | 659.18 | 1728.69 | |
| Compensation costs | | | | |
| 1986 | | | | |
| Chiropractic | 365 | 75.77 | 546.51 | 0.000 |
| Medical | 844 | 293.81 | 1207.89 | |
| 1989 | | | | |
| Chiropractic | 277 | 91.61 | 268.60 | 0.000 |
| Medical | 714 | 627.92 | 3126.25 | |
| Total costs | | | | |
| 1986 | | | | |
| Chiropractic | 365 | 628.73 | 993.24 | NS |
| Medical | 844 | 679.07 | 2052.36 | |
| 1989 | | | | |
| Chiropractic | 277 | 702.91 | 651.92 | 0.001 |
| Medical | 715 | 1281.72 | 4590.51 | |

For the nonsurgical back related code provided by Workers Compensation Fund of Utah, compensation funds for chiropractic were significantly lower than medical for both 1986 and 1989. Chiropractic treatment costs were lower in 1986 while total costs were lower for chiropractic in 1989. For the low back strain code 4252, all chiropractic costs were lower than medical for both years in all categories except for 1986 (data not shown).⁸⁸

VII.B.2. Folsom, 2002²⁹

A change in the Florida Workers' Compensation statute effective January 1, 1997, mandated that medically necessary remedial treatment and attendance be rendered to claimants solely through managed care. That is borne out in Figures 7A and 7B in which it is apparent that chiropractors' share of workers' compensation cases of specified low back injuries fell in consecutive years from 1994-1999 with the exception of 1996: Compared to medical doctors (MDs), osteopaths (OTs),

physical theapists (PTs), or occupational therapists (OTs), the chiropractors' share was substantially lower (Figure 7B) with the greatest decrease from 1994-1999 (Table 23).

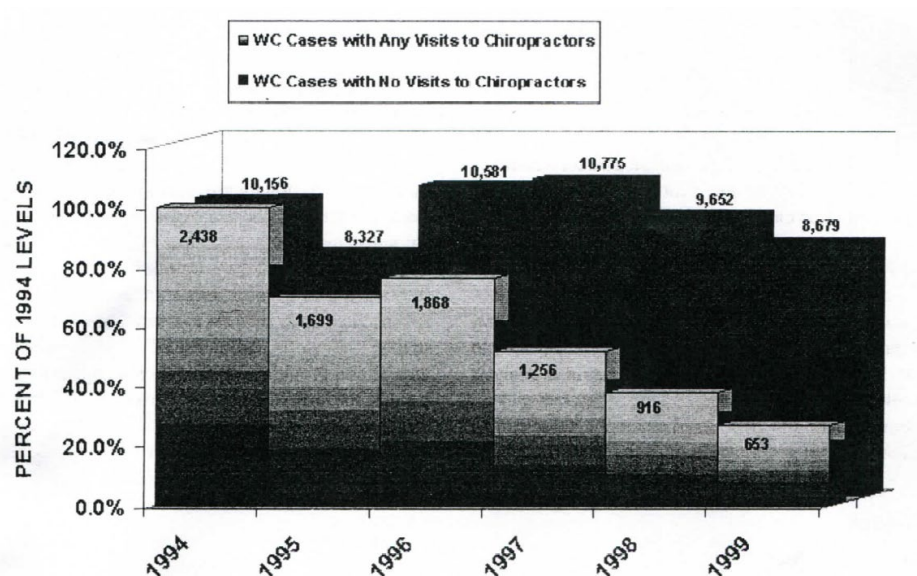


FIGURE 7A: Indexed trend of workers' compensation cases with specified lower back injuries, 1994-1999.

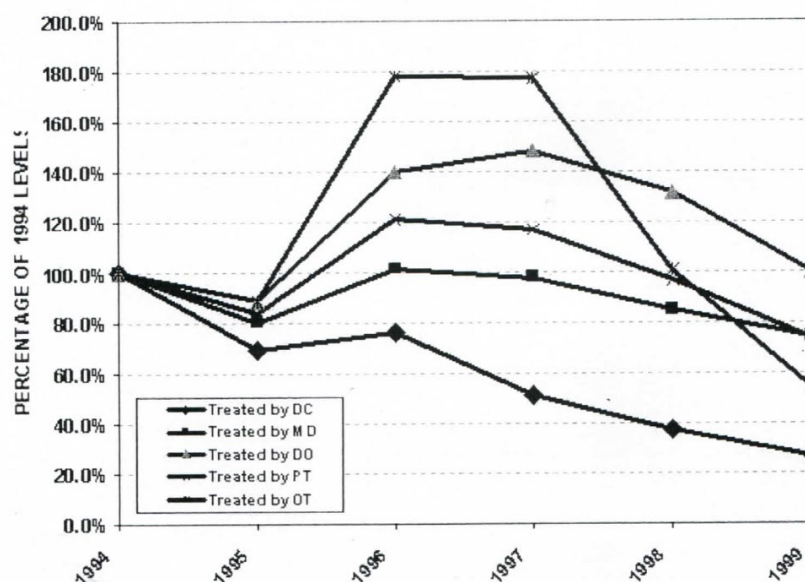


FIGURE 7B: Indexed trend of workers' compensation cases with specified lower back injuries, 1994-1999, specified by provider type.

Table 23: Absolute Trend of Workers' Compensation Cases Specified by Lower Back Injuries Specified by Use of Selected Providers, 1994-1999.

| Provider type | Change from 1994-1997 (%) |
|------------------------------------|---------------------------|
| Chiropractic physician (DC) | -73.2 |
| Allopathic physicians (MD) | -25.8 |
| Osteopathic physician (DO) | -0.3 |
| Physical therapist (PT) | -26.1 |
| Occupational therapist (OT) | -45.8 |

To assess whether these reductions led to a loss of cost savings, Folsom and Holloway reviewed the Florida Division of Workers' Compensation Claims and medical file database, with specific musculoskeletal-related claims cases compared according to professional provider types and claims cost data from 1994 to 1999. A summary of comparisons between chiropractic and limited or non-chiropractic treatment of workers' compensation claims in terms of usage, costs, and outcomes revealed from 1994-1999 revealed: (i) a 219.1% reduction of claims, (ii) a 313.5% reduction of total costs per claim, (iii) a 36.5% reduction of days to maximum medical improvement, and (iv) a 70.2% reduction of the average number of days for returning to work (Figure 8). Clearly the adoption of and changes in managed care in the Florida's workers compensation system reduced access of workers to chiropractic services, and that elimination of that restriction would result in meaningful cost savings. Injury severity was not controlled.²⁹

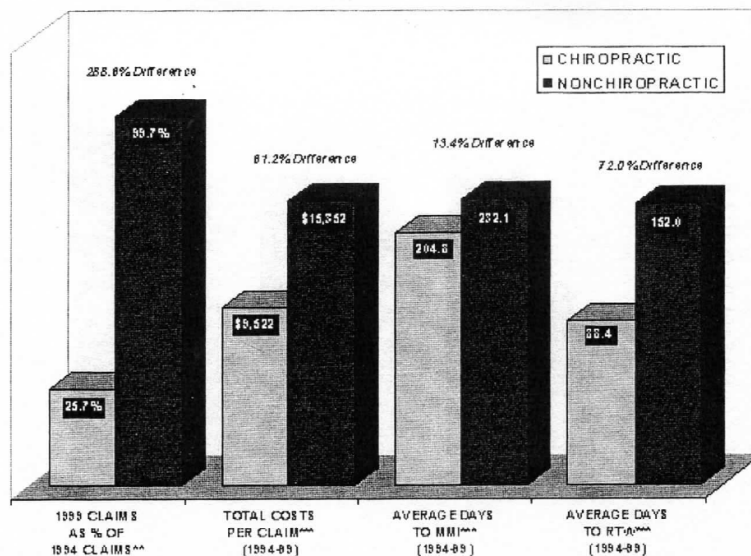


FIGURE 8: Summary of comparisons between chiropractic and limited or non-chiropractic treatment of workers' compensation claims: usage, cost, and outcomes. Chiropractic treatment was defined as specific low back cases involving $\geq 50\%$ of professional fees paid to DCs; limited or nonchiropractic claims were defined as those in which $< 50\%$ of professional fees went to DCs. In terms of actual savings per claim when 50% or more of the professional fees went to DCs, the savings compared to when $< 50\%$ of professional fees were distributed to DCs were (a) \$920 for medical payments, (b) \$2295 for hospital payments, (c) \$142 for rehabilitation payments, and (d) \$521 for other medical payments, as shown in Figure 9:

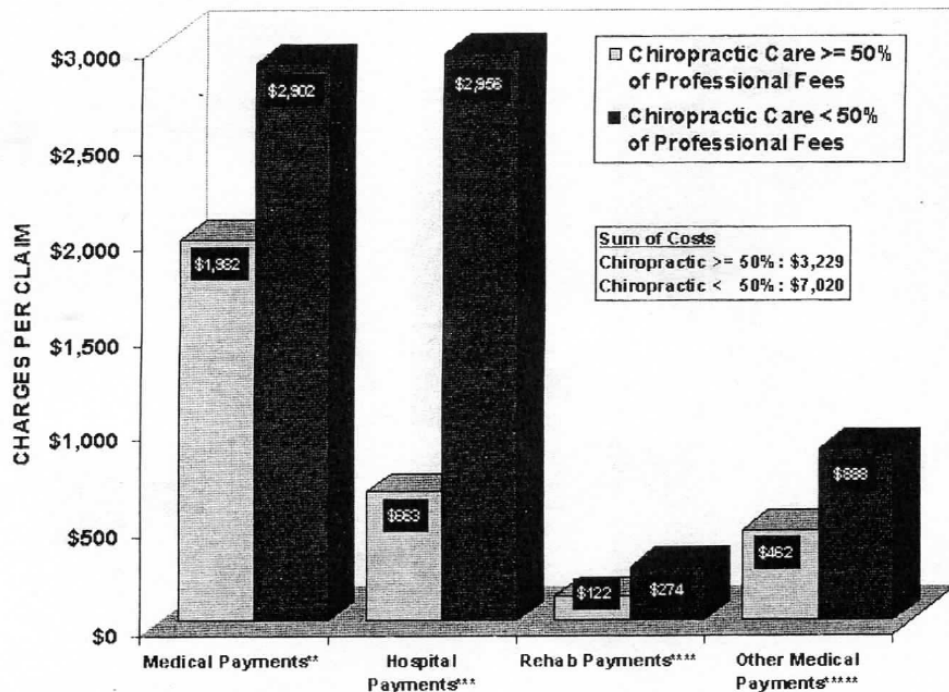


FIGURE 9: Comparison of medical costs according to 50% threshold of chiropractic involvement, representing other musculoskeletal injuries (contusions, sprains, strains, other specific injuries, other cumulative injuries, and multiple injuries to the lower back), 1994-1999.

VII.B.3. MGT, 2003, Texas⁸⁹

In a retrospective review of 900,000 claims from 1996, 2001, researchers sought to determine whether chiropractic was cost-effective compared to medical treatment. As in the workers' compensation claims in Georgia discussed above (IV.C.), lower back and neck injuries accounted for 38% of all claims cost. Chiropractors treated about 30% of workers with lower back injuries but were responsible for only 17.5% of the medical costs and 9.1% of the total costs (Figure 8). The average claim for a worker with a low-back injury was \$15,884; however, if the worker received at least 75% of care from a chiropractor, the total cost per claimant decreased by 23% to \$12,202. If the chiropractor provided at least 90% of the care, the average cost fell by 52% to \$7,632 (Figure 10). From these data, the study firm reached two significant conclusions: (i) chiropractors' medical costs were the lowest in the state's workers' compensation system; and (ii) chiropractic could not be blamed for the state's rising workers' compensation costs.⁸⁹

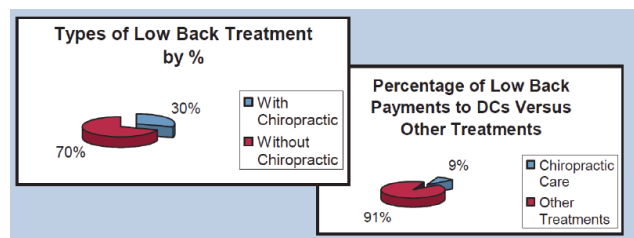


FIGURE 10: Low back treatment by chiropractor vs other providers

VII.B.4. Phelan 2004⁹⁰

A total of 43,650 closed musculoskeletal injury claims for workers in North Carolina were included for comparison of treatment costs, lost workdays, and compensation paid workers who were treated either by medical doctors or chiropractors. As shown by Table 24, the average number of lost workdays and combined costs were higher for patients treated by medical doctors. Combined care patients generated higher costs than patients treated by medical doctors or chiropractors alone.

Table 24: Claims, Lost Workdays, and Cost by Provider Utilization

| Healthcare Provider | Lost Workdays Per Patient | MD | DC | Total Medical Cost | Compensation | Total Claim |
|---------------------|---------------------------|--------|-------|--------------------|--------------|-------------|
| MD Only | 176 | \$3519 | | \$8175 | \$17,673 | \$25,848 |
| Mean | 356 | \$4978 | | \$13,623 | \$40,495 | \$48,840 |
| SD | | | | | | |
| DC Only | 33 | | \$663 | \$756 | \$3318 | \$4074 |
| Mean | 85 | | \$433 | \$817 | \$9932 | \$10,250 |
| SD | | | | | | |
| MD and DC | 240 | \$4425 | \$748 | \$10,494 | \$23,106 | \$33,600 |
| Mean | 390 | \$5704 | \$643 | \$14,676 | \$38,210 | \$47,909 |
| SD | | | | | | |

DC = Doctor of Chiropractic; MD = medical doctor; SD= standard deviation.

With the acknowledged limitations of an insurance database, lower treatment costs, less workdays lost, and lower total claims were evident for patients treated by chiropractors rather than medical doctors.⁹⁰

VII.B.5.Cooper, 2007⁹¹

An investigative team reported the implementation of an in-house chiropractic industrial program at a large meat-packing plant in Manitoaba, Canada. It entailed the early detection, treatment, prevention, and occupational management of musculoskeletal injuries 2 days each week. The program included advice on ergonomic issues, job rotation, modified duties and return to work, stretching programs, and back school. Benchmark measurements were taken during the pre-intervention period (April 2003-March 2005) and the post-intervention interval (April 2005-December 2006).

The frequency of injuries increased from pre- to post measurement. However:

1. Days of lost time decreased from 235.6 days per month to 134.6 days per month.
2. Workmens' compensation board data showed costs decreasing through the period:
 - a. 2003: \$1174.
 - b. 2004: \$797.
 - c. 2005: \$481.
 - d. 2006: \$677.
3. Rate premiums decreased from 5.35%-5.25% in 2004-2005 to 4.17-3.13% in 2006-2007.
4. Surgical costs recovered (saved) in the 21 months of program amounted to \$900,000.

VII.B.6. Butler, 2010:⁹²

Using a prospective sample of 1,831 occupational related back pain patients, Butler and Johnson applied a new method for adjusting for severity differences in the costs and benefits for treating occupational low back injuries. They combined survey data with workers' compensation claim

files and medical billing information to adjust the costs and benefits of treatment using multivariate techniques. The authors emphasized the indirect cost factor—time lost from productive activities at work or in the household and losses in well-being associated with pain and restricted functionality. Combining severity data with gender, age, and limitations of physical functioning, the authors identified the patients' health capital as the defining factor which determines the comparative costs provided by healthcare providers. Under these conditions, the net benefits of treating occupational low back pain were reported as virtually identical for physician only care, physician plus physical therapy care, and chiropractic care. Net benefits of care were lower for combined physician/chiropractic care and lowest for all other forms of care (treatment by orthopaedic surgeons). Results are shown in Table 25.⁹²

Table 25: Difference in Net Benefits after
Adjustments for Severity and Savings in Work
Loss Days

| Provider type | Adjusted net benefit (\$) |
|-----------------------------------|---------------------------|
| Physician | 104,642 |
| Physician + Physical Therapist | 100,204 |
| Chiropractor | 102,457 |
| Physician + Chiropractor | 80,143 |
| Other | 46,847 |

Much of these collapsed differences between providers is predicated upon what the authors contend is a more rapid return to work by patients receiving treatment from physicians. Besides being at odds with most other studies, it is unclear in what relative capacities the patients exhibited in the different groups in their return to work. This turns out to be major concern, for it was previously stated in section IV.B. that the vast majority (76.6%) of lost productive time has been explained by reduced performance while at work and not work absence.³⁰ Other studies have either indicated that adjustments were made for severity²⁴ or that patients seeing chiropractors had either greater or less severity than patients under medical care.

VII.B.7. Cifuentes, 2011²⁴

The disability protocol outlined above in section III.B. yielded weekly average costs of medical expenses during both the (a) health maintenance period and (b) the disability episode for patients under the care of medical doctors and/or chiropractors and/or physical therapists. Controlling for demographics and severity, costs were reduced for chiropractic care compared to that administered by physical therapists and medical doctors (Table 26).²⁴

Table 26: Costs Encountered by Healthcare Provider during Health Maintenance
and Disability Periods

| Healthcare Provider(s) | Weekly Average Cost of Medical Expenses During Health Maintenance Period (\$) | Weekly Average Cost of Medical Expenses During Disability Period (\$) |
|----------------------------------|---|---|
| During health maintenance period | | |
| Only/mostly chiropractor | 48 (9-58) | 371 (179-471) |
| Only/mostly physical therapist | 129 (13-134) | 543 (287-664) |
| Only/mostly medical doctor | 87 (6-84) | 470 (245-588) |
| During disability period | | |
| Only/mostly chiropractor | 74 (9-64) | 368 (174-473) |
| Only/motly physical therapist | 79 (5-82) | 452 (249-581) |
| Only/mostly medical doctor | 121 (17-146) | 643 (246-768) |
| During both periods combined | | |
| Only/mostly chiropractor | 45 (8-55) | 370 (174-469) |
| Only/mostly physical therapist | 92 (11-104) | 486 (272-656) |
| Only/mostly medical doctor | 126 (26-158) | 589 (231-798) |

Figures shown are mean values followed by interquartile range in parentheses.

VII.B.8. Telles, 2012⁹³

For decades, the non-profit Workers Compensation Research Institute has provided some of the most rigorous workers' compensation available. In its 12th CompuScope analysis, it collected data from 27 sources, including national and regional insurers, claims administration organizations, state funds, and self-insured employers. Data collected were in the Detailed Benchmark evaluation database, including over 33 million claims deemed to be representative of the 16 states analysed, including all market segments: self-insurance, residual market, voluntary insurance and state funds. For New Jersey in particular, it included 54% of indemnity claims in 2009/2010. The services used in the price utilization index values accounted for 80% of payments overall.

In their analysis over a 12-month period from 2009-2010 of medical payments per claim with greater than 7 days' disability:⁹³

1. Only 0.1% of medical payments were received by chiropractors, 10.1% by physical therapists and occupational therapists.
2. Only 0.9% of claims were processed from chiropractors, as opposed to 50.1% by physical and occupational therapists.
3. Average costs per claim for chiropractors were 17.1% of those received by physicians.

For the claims processed, payments per claim from 2008-2009 with greater than 7 days of list time adjusted for injury and industry mix were lower for chiropractors (Table 27):

Table 27: Payments per Claim in New Jersey by Provider, 2008-2009

| Provider | Payment |
|------------------------------------|---------|
| Physicians | \$5273 |
| Chiropractors | \$1236 |
| Physical Therapists/ Osteopaths | \$2474 |
| Hospitals | \$7332 |

VII.B.9. Telles, 2011⁹⁴

In their analysis over a 12-month period from 2008-2009 of medical payments per claim in New Jersey with greater than 7 days' disability:⁹⁴

1. Only 0.2% of medical payments were received by chiropractors, 10.7% by physical therapists and occupational therapists.
2. Only 1.6% of claims were processed from chiropractors, as opposed to 54.0% by physical and occupational therapists.
3. Average costs per claim for chiropractors were 23.4% of those received by physicians.

VII.B.10. Allen, 2014⁹⁵

This study published in the *Journal of Occupational and Environmental Medicine* conducted an exhaustive analysis of an integrated database belonging to a large, self-insured Fortune 500 manufacturer covering claims from 2001 to 2009. It identified five patterns of care based on the first 6 weeks of claims, comparing their total costs per episode with tests that included splits by episode-type and duration, use of guidelines, and propensity-derived adjustments.

The five specific care patterns that were typical of employee experience were:

1. 59% of employees: **Information and Advice ("TalkInfo")**: Information gathering, office visit consults, lab tests, imaging (X-ray, ultrasound, CT, or MRI) but no other procedures.
2. 2% of employees: **Complex Medical Management (Complex MM)**: physician visits for nerve blocks, surgeries, or comparable procedures.
3. 11% of employees: **Chiropractic (Chiro)**: More than 1 visit to a DC.
4. 11% of employees: **Physical therapy (PT)**: More than 1 visit to a PT.
5. 17% of employees: **"Dabble"**: Episodes with more than 1 visit for physician, chiropractic, or PT care or at most 1 visit to two or more of these categories.

Back pain groups were broken down into three groups based on episode duration:

1. **Low Back/Neuro**: 44% acute, 18% subacute, 38% chronic.
2. **Low Back/Nonneuro**: 61% acute, 12% subacute, 27% chronic.
3. **Other Back**: 70% acute, 13% subacute, 17% chronic.

Acute LBP indicated LBP that lasts 4 weeks or less; subacute was LBP lasting 4-12 weeks, and chronic LBP persisted longer than 12 weeks.

Of the five approaches, chiropractic was the most cost-effective in all three categories of episode duration. Complex medical care was the most expensive care route, followed by physical therapy (Table 28).

Table 28: Unadjusted Costs of Back Pain Groups

| Provider | Low Back/Neuro (\$) | Low Back/Nonneuro (\$) | Other Back (\$) |
|--------------------|---------------------|------------------------|-----------------|
| Medical Management | 28,231.50 | 29,344.25 | 27,580.39 |
| Physical Therapy | 17,193.92 | 13,448.82 | 9361.86 |
| Dable | 12,228.67 | 10,862.93 | 7317.55 |
| TalkInfo | 11,063.41 | 8882.95 | 8882.95 |
| Chiropractic | 6983.82 | 4927.66 | 4927.66 |

The study also reviewed how closely each group complied with its own clinical guideline for evaluation, diagnosis, screening, care pathways, and treatment algorithms. Compliance with these recommendations significantly lowered the overall cost of care. Chiropractors attained the highest level of guideline compliance of any group, an important response to suspicions or misinformation held by payers or providers that may have excluded or unjustly reduced payments to chiropractors.

VII.B.11. Dagenais, 2015⁸⁴

A comprehensive search strategy was conducted to perform a systematic literature review to compare healthcare costs for patients with any type of spine pain who received chiropractic care or care from other healthcare providers. Only studies in English between 1993 and 2015 were included. Indexed search terms and free text search terms related to chiropractic care were used as an adaptation of the Cochrane Back Review Group search strategy. Sources included the OvidSP interface for the Medline, Embase, NHS Economic Evaluation Database, and Health Technology Assessment databases with additional searches conducted in the CEA registry, Index to Chiropractic Literature, and EconLit databases as well as references from previous related reviews and author files. A total of 1276 citations and 25 eligible studies were admitted. Summaries for healthcare costs were summarized for studies examining (i) private health plans, (ii) workers compensation plans, and (iii) clinical outcomes.

Within the 6 studies included in the workers' compensation group, mean costs for chiropractic care were one-third of those recorded by non-chiropractic groups (Table 29). In 5 (83%) of those studies, healthcare costs were lower for patients receiving chiropractic care.

Table 29: Cost Comparison of Chiropractic and Non-Chiropractic Care For Low Back Pain within Workers' Compensation Group

| Provider | # Members/Claims | Cost (\$) |
|-------------------------------|------------------|-----------|
| Chiropractic | | |
| Range | 54-1007 | 415-1296 |
| Mean | 275 | 817 |
| SD | 362 | 320 |
| Median | 166 | 777 |
| Comparator (non-chiropractic) | | |
| Range | 671-10,930 | 264-7904 |
| Mean | 2988 | 2565 |
| SD | 3966 | 3127 |
| Median | 1605 | 867 |

SD = standard deviation

VII.B.12. Wang, 2022²⁰

A comprehensive study of chiropractic care and provider patterns of physical medicine treatment for workers across 28 study states was very recently completed by the non-profit Workers Compensation Research Institute (WCRI). Claims studies were reviewed from the WCRI Detailed Benchmark/Evaluation database for injuries occurring from October 1, 2015, through September 30, 2017. Low back pain claims with or without nerve involvement were included, with red flag conditions (tumors, infectious diseases, fractures, and dislocations and/or neurological neck

conditions) excluded. Also excluded was a small percentage of claims receiving low back surgery and claims that had comorbid conditions with severe complications (diabetes with hypoglycaemia or ketoacidosis, substance abuse with psychotic disorders, and bipolar disorders). A statistical analysis compared utilization and costs of medical services, indemnity payments, and total disability duration between low back pain claims receiving chiropractic exclusive preventive maintenance care and non-chiropractic-only preventive maintenance care.

Out of the 28 states studied, 16 states where more than 5% of LBP claim were received by chiropractors, overall healthcare costs per claim were lower for the two-chiropractic exclusive physical medicine (PM) groups compared with claims with non-chiropractic-only PM. The average medical cost per claim at \$1366 when chiropractors were the only provider for PM, evaluation, and maintenance (EM) services was 61% lower than for the non-chiropractic-only PM group. The average payment per claim for PM services was lower for PM services for the chiropractic-only PM/EM group than for the non-chiropractic-only PM group—but to a lesser extent since claims with chiropractic-only PM/EM were less likely to have other medical services such as opioid prescriptions, MRI, and pain management injections. The utilization and medical costs were reduced for the chiropractic-only PM group for which medical providers were also involved in the EM services; however, the differences were smaller. It was also shown that the chiropractic-only PM/EM group had the lowest indemnity per claim at \$492 per medical claim and the shortest temporary disability duration at 0.7 weeks per claim since fewer workers in the chiropractic-only PM/EM group experienced lost time (Table 30)

Table 30. Descriptive Data: Outcomes for Claims Receiving Chiropractic Exclusive PM Care and Non-Chiropractic PM Care

| Measure | Chiropractic-Only PM/EM ^a | Chiropractic-Only PM ^b | Non-Chiropractic – Only PM ^c | Chiropractic-Only PM/EM | Chiropractic-Only PM |
|---------------------------------------|--------------------------------------|-----------------------------------|---|-------------------------|----------------------|
| Numer of claims | 4569 | 4583 | 55,616 | | |
| Cost and outcomes | | | | | |
| Medical costs | \$1366 | \$3001 | \$3522 | -61% | -15% |
| Indemnity payments | \$492 | \$2502 | \$3604 | -86% | -31% |
| Weeks of temporary disability | 0.7 | 3.0 | 4.9 | -86% | -38% |
| Payments for PM services | \$1001 | \$1126 | \$1356 | -26% | -17% |
| Payments for non-PM medical services | \$365 | \$1875 | \$2166 | -83% | -13% |
| % Received opioid prescriptions | 0.8% | 11% | 17% | -16 | -6 |
| % Received MRI | 3.0% | 17% | 25% | -22 | -8 |
| % Received pain management injections | 0.2% | 6% | 9% | -9 | -4 |

^aThe chiropractic-only PM/EM group includes LBP claims that received PM treatment only by chiropractors and all the EM services were also provided by and paid for to chiropractors. This is also known as exclusive chiropractic care.

^bThe chiropractic-only PM group includes LBP claims that received PM treatment only by chiropractors, while workers in this group received E&M services by non-chiropractic providers (e.g., medical, and osteopathic doctors, nurse practitioners, and physical assistants) and, in most cases, chiropractors also provided and were paid EM services.

^cThe non-chiropractic-only PM group includes LBP claims that received PM treatment only by non-chiropractic PM providers and the patients were also managed by non-chiropractic medical providers. Chiropractors were not involved in the treatments.

EM = evaluation and maintenance; LBP = low back pain; MRI = magnetic resonance imaging; PM = physical medicine

In terms of demographics, workers who received chiropractic care tended to be slightly older female workers with slightly higher wages and longer tenure with their preinjury employers. A higher proportion had clerical and professional jobs or worked in a low-risk injury and less likely to involve attorneys.

Claims with combined or sequential PM care involving chiropractors were understandably more complex and had much higher costs and longer TD duration. Such claims had more diagnoses and more health therapeutic interventions leading to more health care related costs. When PM was provided in a cross-disciplinary setting (i.e., combined PM SBE-1), the average initial cost was \$3499, like the non-chiropractic-only group (\$3522). Indemnity payments and temporary disability duration were 20% lower than for the non-chiropractic-only PM group, and the percentage of those receiving opioid injections was lower (Table 31).

Table 31. Descriptive Data: Outcomes for Claims with Combined or Sequential PM Care

| Measure | Combined PM SBE-1 ^a | Combined PM SBE-2 ^a | Combined PM ^b Non-SBE | Sequential PM ^c | Non-Chiropractic-Only PM ^d |
|---------------------------------------|--------------------------------|--------------------------------|----------------------------------|----------------------------|---------------------------------------|
| Number of claims | 4955 | 3458 | 2289 | 2986 | 55,616 |
| % Of claims | 6.3% | 4.4% | 2.9% | 3/8% | 70.9% |
| Cost and outcomes | | | | | |
| Medical costs | \$3499 | \$7519 | \$9877 | \$7395 | \$3522 |
| Indemnity costs | \$2867 | \$9001 | \$12,434 | \$8637 | \$3604 |
| Weeks of temporary disability | 3.9 | 11.6 | 16.0 | 11.2 | 4.9 |
| Payments for PM services | \$1143 | \$2683 | \$3976 | \$2487 | \$1356 |
| Payments for non-PM medical services | \$2356 | \$4836 | \$5899 | \$4909 | \$2166 |
| % Received opioid prescriptions | 10% | 21% | 26% | 26% | 17% |
| % Received MRI | 23% | 53% | 60% | 56% | 25% |
| % Received pain management injections | 8% | 21% | 31% | 23% | 9% |
| Severity and comorbidity | | | | | |
| % With surgery | 0% | 0% | 0% | 0% | 0% |
| % With nerve involvement | 21% | 40% | 50% | 45% | 25% |
| % With more than 7 days of lost time | 28% | 51% | 61% | 53% | 35% |
| % Had at least 1 corbidity | 2.6% | 6.4% | 10.1% | 7.4% | 4.5% |
| % had ≥ 2 cormorbidities | 0.4% | 1.6% | 1.9% | 2.1% | 1.2% |

^aIncluded in this group are the LBP claims that had combined PM care by both chiropractors and non-chiropractors, and most or all PM services were provided by chiropractors and non-chiropractors who were affiliated with the same tax ID (referred to as same-billing entity PM providers). The subgroup SBE-1 had chiropractors and non-chiropractors providing PM services on day one, and the SBE-2 subgroup had chiropractors and non-chiropractors starting on different dates.

^bClaims in the combined PM non-SBE group are those that received PM services by chiropractors and non-chiropractors who were affiliated with different billing entities or different health care organizations (i.e., different tax ID).

^cClaims in the sequential PM group had PM services by chiropractors and non-chiropractors, but there was no overlapping period between chiropractic care and non-chiropractic PM care.

^dThe non-chiropractic-only PM group includes LBP claims that received PM treatment only by non-chiropractic PM providers, and the patients were also managed by non-chiropractic medical providers. Chiropractors were not involved in the treatments.

LBP = low back pain; MRI = magnetic resonance imaging; PM = physical medicine; SBE = same billing entity (for pre-PM office visits and initial PM).

Considering these findings, what appears to have been a misconception by employers and insurers to include chiropractors in the delivery of workers' compensation healthcare is refuted. That hesitation may have sprung from a rapid cost growth of workers' compensation costs in the 1990s coupled with the idea that chiropractic care and physical medicine were part of the cost drivers. This appears to have been a factor in reforms in Oregon and other states that limited the utilization of such services as chiropractic care. Lacking such data as these, the misconception has continued and needs to be corralled. Recognizing these most rigorous recent data across numerous states, these restrictions turn out to be cost encumbering rather than cost-efficient and need to be lifted.

VII.C. Database from clinical studies

VII.C.1. Dagenais, 2015⁸⁴

A comprehensive search strategy was conducted to perform a systematic literature review to compare healthcare costs for patients with any type of spine pain who received chiropractic care or care from other healthcare providers. Only studies in English between 1993 and 2015 were included. Indexed search terms and free text search terms related to chiropractic care were used as an adaptation of the Cochrane Back Review Group search strategy. Sources included the OvidSP interface for the Medline, Embase, NHS Economic Evaluation Database, and Health Technology Assessment databases with additional searches conducted in the CEA registry, Index to Chiropractic Literature, and EconLit databases as well as references from previous related reviews and author files. A total of 1276 citations and 25 eligible studies were admitted. Summaries for healthcare costs were summarized for studies examining (i) private health plans, (ii) workers compensation plans, and (iii) clinical outcomes.

The clinical studies group was comprised of 4 observational designs (comparative cohorts) and 3 randomized controlled trials. Within the 7 studies included in the clinical studies group, mean costs for chiropractic care were comparable to those reported by non-chiropractors (Table 32).

Table 32: Cost Comparison of Chiropractic and Non-Chiropractic Care For Low Back Pain in Clinical Studies

| Provider | # Members | Cost (\$) |
|-------------------------------|-----------|-----------|
| Chiropractic | | |
| Range | 7-1855 | 214-684 |
| Mean | 857 | 411 |
| SD | 768 | 194 |
| Median | 606 | 429 |
| Comparator (non-chiropractic) | | |
| Range | 13-1027 | 123-1285 |
| Mean | 568 | 474 |
| SD | 387 | 401 |
| Median | 739 | 343 |

SD = standard deviation

VII.C.2. Blanchette, 2016⁹⁶

In a systematic review of the literature of studies published between 1990 and June 4, 2015, a comprehensive search strategy was conducted to identify pragmatic randomized controlled trials and/or full economic evaluations of chiropractic care for low back pain compared to standard care delivered by other healthcare providers. A total of six randomized controlled trials (RCTs) and 3 full economic evaluations were deemed scientifically admissible. Three of the RCTs compared chiropractic care to physical therapy and one apiece comparing chiropractic care to medical care and exercise therapy. Adult patients aged 18 years and older with nonspecific LBP with or without sciatica of any duration were eligible for inclusion. Studies investigating chiropractic care combined with care delivered by other healthcare providers were excluded.

Primary outcomes included:

1. Pain (visual analog scale, numerical rating scale, McGill pain score).
2. Functional status (Roland-Morris questionnaire, Oswestry Disability Index).
3. Global improvement (proportion of patients recovered).

Secondary outcomes included:

1. Health related quality of life (SF-36, EuroQol).
2. Return to work (number of days to return to work, proportion of patients at work).
3. Adverse events.

The economic review entailed an incremental measure of the extra cost needed to improve an additional unit of outcome (e.g., incremental cost-effectiveness ratio [ICER] or an incremental net benefit measure) except for cost-minimization and financial studies for which only costs were considered.

Functional status at one month favored chiropractic but were inconclusive at 3 and 12 months. Only three studies were included in the economic analysis with mixed evidence as to which intervention was cost-effective.

VII.C.3. Lin, 2011⁹⁷

A search of clinical and economic electronic databases together with the reference list of relevant systematic review to June 1, 2010, produced a systematic review of general practitioners (MDs) for people with low back pain. Specifically, the Cochrane Back Review Group's search strategy was employed to identify randomized controlled trials in LBP with cost analysis developed from search strategies used by the NHS Economic Evaluation Database. The databases searched were Medline, EMBASE, CINAHL, Cochrane Central Register of Controlled Trials, PsychINFO, the American Economic Association's electronic bibliography (EconLit), and the European Network of Health Economic Evaluation Database. Out of an initial 2945 records retrieved through database searching, 11 studies were included out of 99 full-text articles assessed for eligibility.

From the results shown in Table 33, it was apparent that GP care alone did not appear to be the most cost-effective treatment option for low back pain. Adding spinal manipulation, exercise, or Alexander technique showed a marked improvement in incremental cost-effectiveness.

Table 33: Comparing the Incremental Cost-Effectiveness Ratio in Cost per Quality-Adjusted Life-Year Gained from

Healthcare Sector's Perspective

| Treatment | ICER in 2005 GBP |
|---|----------------------|
| Usual GP care + exercise and behavioral counseling | 2847 |
| Guideline-based GP care plus spinal manipulation and exercise | 4058 |
| Acupuncture | 4415 |
| Guideline-based GP care plus spinal manipulation | 5125 |
| Exercise and education using a cognitive-behavioral approach | 5136 |
| Massage + exercise and behavioral counseling | 5304 |
| Alexander technique + exercise and behavioral counseling | 5332 |
| Alexander technique | 5899 |
| Guideline-based GP + exercise | 8863 |
| Massage | -34,473 ^a |

GP = general practitioner; ICER = incremental cost-effective ratio

^aMore costly and less effective

VII.C.4. UK BEAM Trial Team, 2004^{98, 99}

For patients consulting with low back pain, the UK BEAM Team sought to assess the cost-effectiveness of adding (i) spinal manipulation, (ii) exercise classes, or (iii) manipulation followed by exercise ("combined treatment") to (iv) "best care" in general practice. A total of 1287 participants were assessed in 181 general practices and 63 community settings for physical treatments around 14 centers across the United Kingdom.

Participants were randomized between the four interventions previously mentioned. Participants completed questionnaires, including the EQ-5D health status instrument at baseline, 3 months, and 12 months. Use of health care was recorded, including hospital stays, visits to secondary and primary care, and physical therapists both private and within the National Health Service.

Over one year, mean treatment costs relative to "best care" were:

£195 (credibility interval £85, £308) for spinal manipulation

£140 (credibility interval £3, £278) for exercise

£125 (credibility interval £21, £228) for combined treatment

All three active treatments increased participants' quality adjusted life years (QALYs) compared to best care alone. In terms of extra QALYs (incremental cost-effectiveness ratios [ICERs]:

£3800 represented the ICER of combined treatment relative to "best care" alone.

£8300 represented the ICER of exercise relative to "best care" alone.

£8700 represented the ICER of manipulation relative to combined treatment.

The conclusion was that spinal manipulation was a cost-effective addition to "best care" for back pain in general practice.

In terms of outcomes (disability), relative to “best care” in general practice, manipulation followed by exercise achieved a moderate benefit at 3 months and a small benefit at 12 months. Spinal manipulation alone achieved a small to moderate benefit at 3 months and a small benefit at 12 months, while exercise achieved a small benefit at 3 months but not at 12 months (Table 34).⁹⁹

Table 34: Roland-Morris Disability Questionnaire Improvements Relative To “Best Care”

| Protocol | RM Improvement at 3 months | RM Improvement at 12 months |
|-----------------------------------|----------------------------|-----------------------------|
| Exercise | 1.4 (95% CI 0.6,2.1) | 0 |
| Manipulation | 1.6 (95% CI 0.8,2.3) | 1.0 (95% CI 0.2,1.8) |
| Manipulation followed by exercise | 1.9 (95% CI 1.2,2.6) | 1.3 (95% CI 0.5,2.1) |

CI = confidence interval; RM = Roland-Morris Disability questionnaire

VII.C.5. Korthals-de Bos, 2003¹⁰⁰

A random allocation of 183 patients with neck pain for at least two weeks was recruited by 42 general practitioners with the intent of evaluating the cost-effectiveness of physiotherapy, manual therapy, and care by a general practitioner. The participants were randomly allocated to:

1. N = 60 to manual therapy: muscular and specific mobilization, provided by 6 manual therapists.
2. N = 59 to physiotherapy: Individualized exercise therapy; additional massage and manual traction was optional, provided by 5 physiotherapists.
3. N = 64 to general practitioner, involving counselling, education, and medication.

A wide net of direct costs was cast, capturing (i) costs of care, (ii) additional visits to other healthcare providers, (iii) medications, (iv) professional home care, (v) hospitalizations, (vi) out of pocket expenses, (vii) costs of paid and unpaid help, and (viii) travel expenses. Indirect costs that were recorded included (i) loss of production owing to absenteeism from work, and (ii) days of inactivity for patients with or without a paid job.

By 26 weeks, the manual therapy group displayed more rapid improvement than the physiotherapy or general practitioner groups, but by 52 weeks the differences were negligible. In terms of cost, however, the total costs of each group were as follows:

1. 447 euros: Manual therapy.
2. 1297 euros: Physiotherapy
3. 1379 euros: General practitioner.

VII.D. Data from Medicare and Medicaid studies

VII.D.1. Davis, 2021³⁸

Investigators used Medicare claims data to identify a cohort of 39,278 adult chiropractic users who relocated during 2010-14. Because of this relocation, there was a reduction of access to chiropractic care. Data from two years prior to and after relocation were used to establish baseline and post-relocation values, respectively.

The reduction of access to chiropractic care described above in IV.B produced an additional cost of \$8075 per 1000 beneficiaries on primary care and \$106,892 on spine surgeries. If the effect of reduced chiropractic care were extrapolated to the entire Medicare population of 3.4 M chiropractic care users, there would be an additional 110M visits to primary care physicians producing an annual cost of \$27.5M and additional 19,000 additional spine surgeries costing \$363.4 M.

In this study, everyone served as his or her own control, and the reduction in access to chiropractic care after relocation acted as a proxy for loss of the chiropractic benefit. This study was among the first to utilize a rigorous methodology to review the indirect effect of access to chiropractic care on medical services use.

VII.D.2. Muse & Associates, 2001¹⁰¹

A compilation from the Centers for Medicare and Medicaid Services (CMS) analytical files from 1999 identified all Medicare beneficiaries with primary diagnoses of selected musculoskeletal dislocations and sprains/strains of joints and adjacent muscles. Beneficiaries were divided into groups that were treated by chiropractors and those that were not. Out of a total of 5.8M beneficiaries studied, 1.5M (26.8%) received chiropractic care. The beneficiaries who received chiropractic care posted distinct cost savings in multiple categories (Table 35).

Table 35: Average Medicare Payments for Patients Receiving or Not Receiving Chiropractic Care

| Benchmark | Receiving chiropractic care | Not receiving chiropractic care |
|---|------------------------------------|--|
| Average Medicare payments per capita for all Medicare services | \$4426 | \$8103 |
| Average Medicare payments per capita for treatment of selected conditions | \$380 | \$594 |
| Average Medicare payments per claim for all Medicare services | \$133 | \$210 |
| Average Medicare payments per claim for treatment of selected conditions | \$48 | \$149 |
| Claims per capita | 8.0 | 4.0 |

In addition, for selected musculoskeletal conditions, a lower proportion of beneficiaries receiving chiropractic care had fewer second encounters with a medical physician (14% vs 34%) as well as fewer third encounters with a medical physician (11% vs 20%). This was true also for the total Medicare population, in which a lower proportion of beneficiaries receiving chiropractic care had fewer second encounters with a medical physician (69% vs 80%) and fewer third encounters with a medical physician (66% vs 73%).

VII.D.3. Weeks, 2016¹⁰²

An observational, retrospective study of Medicare fee-for-service reimbursements from 2006 to 2012 for 72,326 multiply comorbid patients aged 66 and older with chronic LBP revealed cost savings for chiropractic care. Specifically, patient groups with 1 of 4 treatment groups were compared: (i) chiropractic manipulative treatment (CMT) alone, (ii) CMT followed by conventional medical care (CMT-MED), (iii) CMT preceded by conventional medical care (MED-CMT), and (iv)

conventional medical care alone (MED). Propensity score weighing was performed to address selection bias.

Patients using only CMT had the shortest back pain episodes while those who obtained CMT followed by medical care had the longest back pain episodes. Even with propensity score weighting, CMT expenditures were 70% lower than spending for medical care, and if medical care either preceded or followed CMT, CMT expenditures were 60-65% lower (Table 36).

In sum, older multiply comorbid patients using only CMT during the chronic LBP episodes had lower overall costs of care, shorter episodes, and lower cost of care per episode day than patients in the other treatment groups. In addition, costs of care for the episode and per episode day were reduced for patients who combined CMT with conventional medical care than for patients who did not use any CMT. These findings supported the initial CMT use in the treatment of, and broader chiropractic management of, older multiply comorbid LBP patients.

Table 36: Unweighted and Propensity Score Weighted Spending and Outcomes for Older Medicare Part A and B Enrolees in 2007-2012 with Chronic Low Back Pain Episodes with Multiple Comorbidities across 4 Treatment Groups

| Expenditure Scenario | Data Treatment | Treatment Protocol | N | Mean Days in Episode | Total Expenditures Parts A,B (\$) |
|----------------------|------------------|--------------------|--------|----------------------|-----------------------------------|
| Entire episode | Un-weighted | CMT | 3909 | 298 (4.9) | 3010 (144) |
| | | MED-CMT | 3563 | 367 (5.6) | 8277 (251) |
| | | CMT-MED | 5235 | 481 (5.3) | 8993 (216) |
| | | MED | 59,619 | 455 (1.5) | 11,231 (71) |
| | Propensity score | CMT | 3909 | 287 (2.1) | 3581 (66) |
| | | MED-CMT | 3563 | 369 (2.4) | 8721 (105) |
| | | CMT-MED | 5235 | 486 (2.8) | 10,271 (113) |
| | | MED | 59,619 | 454 (2.7) | 11,039 (117) |
| Per episode day | Un-weighted | CMT | | | 10.10 (0.50) |
| | | CMT-MED | | | 22.57 (0.70) |
| | | MED-CMT | | | 18.69 (0.46) |
| | | MED | | | 24.69 (0.16) |
| | Propensity score | CMT | | | 12.50 (0.22) |
| | | CMT-MED | | | 23.64 (0.28) |
| | | MED-CMT | | | 21.13 (0.23) |
| | | MED | | | 24.32 (0.25) |

SD= standard deviation; CMT = chiropractic manipulative therapy; CMT-MED = chiropractic manipulative therapy followed by conventional medical treatment; MED-CMT = chiropractic manipulative therapy preceded by conventional medical treatment; MED = conventional medical treatment

In an analysis of 5.0-5.4M Medicare beneficiaries aged 65-99 who used chiropractic spinal manipulation years from 2002-2008, Whedon determined that annual payments ranged from \$420-\$514M. This represented less than one tenth of 1% of overall Medicare expenditures—hardly what one could consider a significant cost burden.

VII.D.5. McGowan, 2019¹⁰⁴

Researchers applied a dynamic scoring model, incorporating what they believed were the most reliable cost-saving assumptions after a literature review on the efficiency and effectiveness of chiropractic-delivered care. Avoidance of spinal surgeries and opioid use added reductions to the cost savings from adding chiropractic care as an alternative therapy in the management of neck and back pain.

The static scoring approach to evaluate proposals to cover chiropractic care under Missouri Medicaid was deemed flawed, since it only considered added costs from a legislative change which involves additional costs. Based on the authors' assumptions and the dynamic scoring model, the authors concluded that there would be a cost savings to the state of Missouri from \$14.1M to \$49.2M once chiropractors were included as covered providers under Missouri Medicaid. Reduced use and abuse of opioid prescription drugs alone was estimated to produce \$25M in savings.

VII.D.6. Whedon, 2021¹⁰⁵

This study was designed to compare Medicare healthcare expenditures for chronic low back pain patients who received long-term treatment with either opioid analgesic therapy (OAT) or spinal manipulative therapy (SMT). Specifically, Medicare beneficiaries enrolled under Medicare Parts A, B, and D from 2012 through 2016 and alive on December 31, 2016, participated with an episode of chronic low back pain beginning on a date of service in 2013 and defined as occurring with the recording of 2 paid claims with primary diagnosis of LBP at least 90 days but less than 180 days apart.

Long-term management of SMT involved 12 or more office visits for spinal manipulation for LBP in any 12-month period, including at least 1 visit per month. Long-term management by OAT was 6 or more standard 30-day supply prescription fills in a 12-month period. Allowed charges—the dollar amount set by Medicare as payment in full, which typically includes patient cost-sharing) and payments (the amounts reimbursed by Medicare) were analysed. Fee-for-service charges and payment data for outpatient, inpatient, and pharmacy claims were studied. The actual comparisons of costs were done using propensity score methods in combination with multivariable regression, a doubly robust approach.

The overall study sample was 28,160 participants, two-thirds of whom were 74 years or younger. Three-quarters (77%) of these undertook OAT care with the remainder (23%) receiving SMT. A greater proportion of participants who received OAT were of lower socioeconomic status with comorbidity scores trended higher.

The adult participants aged 65 to 84 who initiated long-term treatment for chronic LBP with SMT experienced lower long-term overall health care costs under Medicare compared with patients who initiated long-term treatment via OAT. However, the reverse was true for long-term costs specifically for clinical care of chronic low back pain (Table 37). It was proposed that the long-term *overall* cost increase of OAT treatment may have been associated with complications

associated with opioid use. Few patients crossed over (3% from OAT to SMT, 5% from SMT to OAT). Although these data may appear to have conflicted with the per-episode data of the Weeks study,¹⁰² the comparison was restricted to opioid prescription costs only, such that when the larger perspective of total health care costs was taken into consideration, a much more costly path lay in store for those patients in the OAT cohort.

Table 37: Average Cost per Beneficiary (\$), 2013-2016

| Cost Measure | -----TOTAL----- | | | -----ANNUAL----- | | | |
|--------------------------|-----------------|---------|---------|------------------|--------|---------|-------------|
| | SMT | OAT | OAT-SMT | SMT | OAT | OAT-SMT | OAT-SMT (%) |
| LOW BACK PAIN | | | | | | | |
| Allowed charges | 11,133 | 4627 | -6506 | 2783 | 1157 | -1626 | -58 |
| Medicare payment | 8155 | 3462 | -4693 | 2039 | 866 | -1173 | -58 |
| OVERALL | | | | | | | |
| Allowed charges Part A | 46,704 | 117,827 | +71,123 | 11,676 | 29,457 | +17,781 | +152 |
| Allowed charges Part B | 47,030 | 71,243 | +24,213 | 11,758 | 17,811 | +6053 | +51 |
| Beneficiary cost Share D | 2494 | 2864 | +370 | 624 | 716 | +92 | +15 |
| Payments Part A | 12,337 | 28,054 | +15,717 | 3084 | 7014 | +3930 | +127 |
| Payments Part B | 36,812 | 57,740 | +20,928 | 9203 | 14,435 | +5232 | +57 |
| Payments Part D | 6386 | 14,263 | +7877 | 1597 | 3566 | +1969 | +123 |

OAT = participants who initiated OAT in 2013 for long-term management; SMT = participants who initiated SMT in 2013 for long-term management

VII.E. Economist's projection of cost-effectiveness of chiropractic expansion¹⁰⁶

Pran Manga, a leading economist and Professor emeritus in Health Economics at the University of Ottawa, described what was a state of high user fees for chiropractic care in the province of Ontario in 1998. He proposed improved access to chiropractic services through enhanced coverage under the Ontario Health Insurance Plan (OHIP); that OHIP would cover 75% of the fee per visit and 100% for the elderly and poor. The sum required for this initiative was projected to be \$200M by the third year of its implementation in 2000.

The reform would result in the doubling of the public utilization of chiropractic services from 10% to 20% and that patients would report to chiropractors earlier with their problems. Because of the high user fee in 1998, 4 out of five chiropractic patients were on record as having had their disorders for over 6 months, already having had extensive medical diagnosis and treatment.

The expenditure to improve access to chiropractic services and changed utilization patterns that it would produce was projected to save \$548M (\$380M-\$770M) in direct costs. Corresponding savings in indirect costs made up of the short- and long-term costs of disability were projected to range from \$1.225M to \$3.775B. Reasons for expecting such substantial savings included:

1. Approximately 95% of chiropractic practice in Ontario involved the management of patients with neuromusculoskeletal disorders and injuries.

2. Musculoskeletal disorders and injuries were the second and third most costly categories of health problems in economic burden of illness studies. Musculoskeletal disorders were also among the primary reasons for activity limitations and short-term disability, ranking first in chronic health problems and first as a cause of long-term disability.
3. Musculoskeletal disorders ranked first as a reason for consultation with a health professional in Ontario and second as a reason for the use of prescription and non-prescription drugs.
4. Poor and lower middle-income groups and the elderly were low users of chiropractic due to the deterrent effect of high copayments and user fees. Yet the prevalence of neuromusculoskeletal conditions was highest among these socioeconomic groups.
5. Considerable empirical support existed for the cost-effectiveness and safety of chiropractic management of musculoskeletal disorders. Indeed, Manga had already concluded 5 years previously that:¹⁰⁷

There is an overwhelming body of evidence indicating that chiropractic management of low-back pain is more cost-effective than medical management...The lack of any convincing argument or evidence to the contrary must be noted and is significant to us in forming our conclusions and recommendations. The evidence includes studies showing lower chiropractic costs for the same diagnosis and episodic need for care.

VIII. Refutation

The Oregon Workers' Compensation Provider Study of 2006¹⁷ contains an abundance of weaknesses and statements that require responses, each of which will be addressed below by page, paragraph, and/or figure number:

1. p. 4, ¶3: "Both injured workers and employers are satisfied with care provided, although there are some areas of the system that could be improved."

This statement is misleading, given the fact that most of the comments that injured workers returned were negative, as addressed in item #48 below.

2. p. 4, ¶5: "Of note, though a chiropractor may function as an attending physician for any 30-day or 12-visit period within initial claims, once they meet these treatment limits, they are considered a non-attending provider."

This restriction ignores the results of at least four studies in the peer-reviewed literature which clearly point out the advantages of maintenance care from chiropractors for periods extending anywhere from 9 months to 5 years:

a. Patients on maintenance care for 5 years reported making only half the annual number of visits to medical providers (4.76 visits/year) compared with the national average (9 visits per year) for individuals aged 65 years and over.¹⁰⁸

b. In work-related nonspecific low back pain, the use of health maintenance care provided by physical therapist (HR 2.0) or physician services (HR 1.6) was associated with a higher disability recurrence than in chiropractic services (HR 1.0) or no treatment (HR = 1.2).²⁴

c. Patients given additional spinal manipulative therapy (SMT) treatments every 2 weeks for an additional 9 months after the initial 1 month 12 visits displayed more improvement in pain and disability scores.⁵⁹

d. Patients given additional SMT treatments every 3 weeks for an additional 9 months after the initial 1 month 12 visits displayed more improvement in disability scores.⁵⁸

3. p .4, ¶7: “Managed care organizations have authority to establish their own business rules regarding which providers can function as attending physicians and number of services a care provider can deliver without receiving pre-authorization from the MCO. It appears that within a managed care context, extending the limitation from 30 days or 12 visits to 60 days or 20 visits has not significantly affected chiropractic utilization and practice patterns.”

Effective management of chronic low back pain by maintenance care extends well beyond the 60-day limit described in the Oregon report, as shown by the studies described above in #2. What has not been shown in the Oregon report is the fact that at least one cohort of patients has been demonstrated to reduce the annual number of visits to medical providers by half over a 5-year period, clearly resulting in substantial savings (#2. a. above).

4. p. 5, ¶1: “Available literature regarding the role of chiropractors...as attending physicians in a workers’ compensation system is scant and does not provide sufficient evidence to either support or oppose a change of Oregon’s limitations on attending physician visits.”

Given that the Oregon report is over 15 years old and thus outdated, the landscape has clearly changed with the full description herein of twelve reports of chiropractors acting as attending physicians within the workers’ compensation system, extending from 1997-2022.

5. p. 5, ¶1: “Employers from the eastern part of the state, however, did note problems with timely access to health care in their area due to lack of physicians.”

Limited access to chiropractors has been shown to incur a substantial cost burden in healthcare expenses, as shown nationally and in Oregon, Georgia, and New Jersey (Seciton VI) in this monograph.

6, p. 5, ¶5: “Limitations on care do appear to have affected chiropractors. Since 1990, payments to chiropractors have accounted for a decreasing percent of medical payment dollars while the proportion of payments to physical therapists have increased slightly and payments to medical doctors have remained steady.”

This was dramatically shown in the Oregon report (p. 46, Table 15), possibly in part due to the increasing presence of physical therapists performing spinal manipulation.¹⁰⁹ It was also highly visible in the Folsom report showing similar effects of changes in the Florida Workers’ Compensation statute effective January 1, 1997 (Section VII.B.2).

7. p. 6, Bullet 3: “...to restore the injured worker physically and economically to a self-sufficient status in an expeditious matter and to the greatest extent practicable.”

This has been amply shown, not only in this entire monograph, but also in the role of maintenance care as described above in #2.

8. p. 7, ¶4: “A legislative amendment (approved by the same labor-management committee and enacted in the final bill) extended attending physician authority to two additional groups: oral and maxillofacial surgeons and chiropractors (OR 656.005(12)(b). The period a chiropractor was permitted to be an attending a physician was limited to ‘a period of 30 days from the date of (the) first visit on the initial claim or 12 visits, whichever first occurs.”

Problems with this regulation have been addressed in #2 and #3 above.

9. p. 7, ¶5: "Medical providers who were not qualified to be an attending physician were given the authority in ORS 656.245(2)(b) to provide 'compensable medical service to an injured worker for a period of 30 days from the date of injury or occupational disease or for 12 visits, whichever first occurs, without the authorization of an attending physician. Thereafter, medical service provided to an injured worker without the written authorization of an attending physician is not compensable."

Problems with the period of regulation have been addressed in #2 and #3 above.

10. p. 7, ¶6: "Also in 1990, managed care organizations (MCOs) became a feature of the workers' compensation system."

Problems with managed care organizations, including increasing cost burden, have been addressed in Section VI.D.

11. p. 8, ¶1: "Other major changes enacted in 1990 affected compensable medical care and providers' treatment patterns...Among them: Requirements for 'objective findings' to establish a compensable claim."

Virtually all of 58 studies cited in this monograph have included such objective, validated reports as days of disability or treatment, the Oswestry Disability Index, the Roland-Morris Disability Index, and multiple pain scales.

12. p. 8, ¶2: "In 2003, HB 3669 expanded who could be attending physicians by allowing nurse practitioners to perform some of these functions. The bill requires nurse practitioners to become authorized by the department to provide any compensable medical services. It allows authorized nurse practitioners to give expanded treatment in three significant ways. They may provide compensable medical services for 90 days from the date of the first visit on the claim, authorize the payment of temporary disability benefits for 60 days, and release workers to their jobs."

It is difficult to imagine that a course of compensable chiropractic care, especially given the benefits of maintenance care outlined above in #2 and the lack of training and proficiency of medical providers documented below in #44, should be limited to one-third of that allotted to nurse practitioners.

13. p. 8, ¶3: "In 2005, the department studied effects of HB 3669 and found that the findings were that there were no system cost increases related to the expanded authority for nurse practitioners. In the survey, nurse practitioners reported providing more services to injured workers after the bill went into effect. This shows some expansion of workers' ability to continue treatment with providers with whom they had established relationships. As a result of these findings, the department has recommended the sunset be removed by the 2007 legislature."

The problems with the comparative compensable treatment periods of nurse practitioners and chiropractors have been addressed in #12 above.

14. p. 8, ¶4: "Governor Kulongowski vetoed House Bill 2588 and said, 'I am not opposed to the idea of re-examining the role of chiropractors in the workers' compensation system.'" He asked the Department of Consumer and Business Services in conjunction with the MLAC to review and make recommendations at the next legislative session.

The Governor's statement regarding the re-examination of the role of chiropractors in the workers' compensation system is both welcomed and supported in this monograph.

15. p. 9, ¶5: "...include findings regarding workers' access to medical care, continuity of care, cost considerations, quality of care, and whether workers or employers desire a change in current policy."

All these objectives have been amply addressed in this monograph in a more comprehensive and timely manner than in the outdated Oregon report.

16. p. 12, ¶3: The Oregon report was unable to find a compendium of all desired features, the most recent being the WCRI National Inventory of 2011-2012.

Unlike the Oregon report, this monograph has included a more inclusive and recent compendium of desired features within the workers' compensation system from the WCRI, dated 2022 (Section VII.B.12).

17. p. 13, ¶2: "Oregon and Virginia grant more limited treating provider status to chiropractors than in the other 38 states."

These restrictions lack adequate validation considering the evidence presented in this monograph. They are also out of step with the provisions stipulated in most other states.

18. p. 16, ¶4, #2: "Based on the findings of these literature reviews, chiropractic is about as effective as other medical treatments for back pain."

These findings were based on a report that is over 15 years out of date and far more limited than the data presented in this monograph. In particular, the reader is directed to Sections III, VII.B.5, VII.B.7, and VII.C.4.

19. p. 16, ¶5, #3: "Chiropractic is similar or better in terms of medical outcomes for back pain in a group health environment; the evidence is ambiguous or mixed on cost outcomes."

Virtually all of sections III, V, and VII in this monograph strongly support the relative cost-effectiveness of chiropractic compared to medical care and/or physical therapy.

20. p. 16, ¶6, #4: "Results are mixed in an unrestricted employee-choice environment, although patient satisfaction is better among chiropractic patients. The quality of severity controls is an important limiting factor in cost-effectiveness findings."

Severity was controlled in the studies described in Sections V.A.2, V.A.3, VII.A.1, VII.A.4, VII.A.5, VII.A.6, VII.B.6, VII.B.7, VII.B.8, VII.B.9, VII.B.10, VII.D.3, and VII.D.6. One study that explicitly indicated that severity was not controlled was described in Section V.B.5.

21. p. 16, ¶7, #5: "There is some evidence from studies of other states that limitations in an employee-choice context appear to improve chiropractic cost-effectiveness, although patient satisfaction with treatment may be reduced. There is not sufficient evidence to support or oppose a change in specific details of Oregon's limitations on attending physician status, such as visit or duration limits."

Limitations on employee-choice of chiropractors clearly restricted chiropractic access, as shown by the most recent (2022) Workers' Compensation Research Institute report²⁰ as shown in this monograph on p. 4, Figure 2. The elimination of maintenance care leading to the loss of cost savings was outlined in this

monograph on pp. 19-20, also in the Folsom 2002 report²⁹ on the Florida Workers' Compensation status described in Section VII.B.2, and finally in Medicare/Medicaid Studies (Section VII.D.1).

22. p. 25, Table 4: Chiropractors must complete 20 CME hours per year.

CME requirements for chiropractors nationwide range from 12 to 150 hours per year.¹¹⁰ It is unclear whether the table refers to chiropractors in Oregon only.

23. p. 27, ¶1: "Even though the attending physician authorizes continued treatment, the non-attending physician may deliver comparable medicare care, but workers must be referred back to the attending physician for authorization of time loss, establishment of impairment findings, and release to work."

It is unclear whether non-attending physicians are limited to a compensable treatment period of 30 days, or 12 visits as are chiropractors under the current Oregon restrictions. If not, that would represent an egregious imbalance of health care from those most qualified and trained to treat low back pain, neck pain, and headaches.

24. p. 27, ¶1: "All medical services to treat the aggravation of a compensable work-related injury or illness must be authorized by an attending physician who is a medical doctor, osteopath, or dental surgeon."

It is unclear why chiropractors are omitted from this designation. Since many cases of back pain may be aggravations of a pre-existing, compensable back pain condition, and since back pain patients under the care of a chiropractor may experience a flare-up (interpreted as an aggravation of a previous compensable injury), there is no reason why a patient should be pulled away from chiropractic care to be treated by the parties designated in the passage quoted above.

25. p. 28, ¶1: As part of the 1990 reforms (SB 1197), compensation insurers are given the option of contracting with MCOs, certified by DCBS, to provide compensable medical services.

The Oregon report (p. 58, ¶2) indicates that 15% of chiropractic patients were part of a managed care organization at some point in their treatment. Numerous pitfalls and restrictions of managed care organizations were described in this monograph in Section VI.D.

26. p. 31, ¶5, Bullet 1: Three MCOs require chiropractors to get authorization to treat beyond 30 days or 12 visits, and one MCO requires chiropractors to get authorization to treat beyond 60 days or 20 visits (Providence MCO).

For compensable health care treatment, the restrictions of 30 days or 12 visits or even 60 days and 20 visits are challenged by the data presented in #2 above.

27. p. 36, ¶1: "The number of chiropractor visits and the time between the first and last chiropractor visit for these two groups are identical. Thus, it appears that within a managed care context, extending the limitation for 30 days or 12 visits to 60 days and 20 visits has not significantly affected chiropractor utilization and practice patterns."

For compensable health care treatment, the restrictions of 30 days or 12 visits or even 60 days and 20 visits are challenged by the data presented in #2 above.

28. p. 35, ¶3: “Employers expressed strong feelings against expanding the attending physician role of the chiropractor:

- a. Workers treated by chiropractors have a large amount of time loss.
- b. Workers treated by chiropractors have permanent disability.
- c. Workers treated by chiropractors generate high legal costs.”

These assertions, particularly pertaining to cases a and b, are soundly refuted by most studies cited in Section VII.

29. p. 35, ¶5: “Employers felt that workers would not receive quality care if chiropractors could be unrestricted attending physicians:

- a. Unknowledgeable worker might be taken advantage ty chiropractor.
- b. Maintenance, not curative care so “real” care does not begin until chiropractic treatment ends with worker seen by medical doctor.
- c. Workers with severe injuries (herniated disc) should not be seeing chiropractor, because chiropractor could make condition worse.
- d. Chiropractic care based on subjective findings, no objective measures (diagnostics) for determining what treatment is needed.

Case a is speculative only with no evidence to show that unknowledgeable workers were taken advantage of by a chiropractor any more than by any other health care provider.

Case b was addressed by #2 above.

Case c is refuted by the fact that the incidence of cauda equina syndrome resulting from lumbar manipulation is 1/100,000,000, or 1/1000 the chance of being killed by lightning.¹¹¹ Case c is also refuted by a recent populated-based self-controlled study that indicates that there was no evidence of excess risk for acute lumbar disc herniation compared with primary medical care.¹¹² Other studies have reported the successful treatment of herniated disc by spinal manipulaton with no adverse events experienced.¹¹³

Case d was refuted in #11 above.

30. p. 35, ¶6: “But other employers advocated chiropractic care, since bed rest and medication from medical doctor was not active treatment for injury.”

This is indeed confirmed by a multiplicity of guidelines, both nationally and internationally.¹¹⁴⁻¹¹⁹

31. p. 37, ¶8: “Workers do, in some cases, receive authorization to receive chiropractic treatment beyond the statutory limits”

This bears further documentation, as there appears to be already a tacit admission that the 30-day, 12 visit restriction is arbitrary without sufficient evidence to support it.

32. p.; 38, ¶1: Claims receiving treatment from multiple practitioners are the most costly and evidence the most time loss.”

This is amply demonstrated in Sections VII.A.4, VII.A.5, VII.A.6, VII.B.4, VII.D.3, and VII.D.6 in this monograph.

33. “Half of all workrs with ADCs seen by a chiropractor...had visits with a medical doctor or hospital outpatient provider (HO) prior to their first visit.”

The reader is referred to the four studies outlined in Section V.A to appreciate the considerable cost savings realized when the patient engages the chiropractor as the first point of contact. Should medical or hospital providers have been the first point of contact, costs attributed to chiropractic care have been spuriously elevated, diminishing the apparent cost-effectiveness of chiropractic care.

34. p. 38, Table 8:

**Table 8. Claims Treated by Medical Doctors, Physical Therapists, and Chiropractors
ADC and ANC Days to First Visit, Injury Year 2002**

| Provider type and claim type | Number of claims | Days to first visit by provider type | | Percent of claims where the provider type was the first provider |
|------------------------------|------------------|--------------------------------------|-----------|--|
| | | Mean | Median | |
| Medical Doctor | 42,742 | 16 | 1 | |
| ADC | 13,680 | 23 | 3 | 53% |
| ANC | 29,062 | 13 | 1 | 67% |
| Physical Therapist | 7,309 | 83 | 33 | |
| ADC | 4,323 | 100 | 42 | 6% |
| ANC | 2,986 | 59 | 24 | 18% |
| Chiropractor | 3,803 | 37 | 6 | |
| ADC | 1,576 | 48 | 7 | 47% |
| ANC | 2,227 | 28 | 5 | 67% |

This table demonstrates that less than 9% of low back pain claims originated from patients whose first visit was to chiropractors as compared to medical doctors.

35. p. 42, Table 13:

**Table 13. Comparison of Duration and Visit Counts
Injury Years 2000-2002**

| Provider type | Number of claims | Percent of like claims | Days to first visit | | Number of visits | | Duration | |
|-------------------------------|------------------|------------------------|---------------------|--------|------------------|--------|----------|--------|
| | | | Mean | Median | Mean | Median | Mean | Median |
| All providers | 3,761 | 100.0% | | | | | | |
| MD ≥ 3 visits | 1,269 | 33.7% | 9 | 2 | 7 | 5 | 133 | 57 |
| MD & PT ≥ 3 visits | 701 | 18.6% | 7 | 3 | 19 | 16 | 222 | 118 |
| CH ≥ 3 visits | 525 | 14.0% | 6 | 2 | 10 | 10 | 52 | 31 |
| MD & CH ≥ 3 visits | 244 | 6.5% | 6 | 2 | 24 | 22 | 315 | 184 |
| PT ≥ 3 visits | 175 | 4.7% | 27 | 12 | 8 | 6 | 65 | 37 |

* Lumbar sprain or strain, sacroiliac sprain or strain, lumbago, or thoracic sprain or strain in-state ADCs with no surgical intervention, no PPD or PTD.

This table shows that, for more than 3 patientt visits to a given health care provider, the duration of care from chiropractors was less than 40% of that indicated for medical doctors. This reinforces the findings in Sections III.B.2 and VII.D.3 presented in this monograph.

36. p. 44, Figure 3:

The percentage of claims from patients visiting a healthcare provider for more than 10 weeks was less in the cohort receiving chiropractic care compared to the group under the care of physical therapists, and less than half of the number from patients under the care of (a) a medical doctor, (b) a medical doctor and a chiropractor, or (c) a medical doctor and a physical therapist. Again, this augments the finds in Sections III.B.2 and VII.D.3 presented in this monograph.

37. p. 44, ¶2: “Almost 42 percent of medical doctor claims have a duration of 10 weeks or longer.”

This only magnifies the significance of the conclusions shown above in #36.

38. p. 44, ¶5: “The median time-loss days for the chiropractor-only group is about half of the medical doctor-only and physical therapy-only groups. Accordingly, the cost of time loss is about half as much for chiropractor-only claims compared to medical doctor-only claims and physical therapy-only groups. Medical costs are lowest for the chiropractor-only group.”

The median time-loss days for the chiropractor-only group is supported in Sections III.B.2 and VII.D.3 in this monograph.

Medical costs for the chiropractor-only group being the lowest are supported in this monograph in Sections V.G.1, VII.A.1, VII.A.3, VII.A.4, VII.A.5(adjusted), VII.A.6, VII.B.1, VII.B.2, VII.B.3, VII.B.4, VII.B.7, VII.B.8, VII.B.10, VII.B.11, VII.B.12, VII.C.1, VII.D.1, VII.D.2, VII.D.3, and VII.D.6.

39. p. 45, Table 14:

**Table 14. Comparison of Time Loss Days and Total Costs,
Back Injuries, 2000-2002**

| Provider type | Number of claims | Time-loss days | Time-loss costs | Medical costs | Sum of costs | Days to closure |
|--------------------|------------------|----------------|-----------------|---------------|--------------|-----------------|
| | | Median | Mean | Mean | Mean | Median |
| All providers | 3,761 | | | | | |
| MD ≥ 3 visits | 1,269 | 11 | \$1,346 | \$1,612 | \$2,958 | 104 |
| MD & PT ≥ 3 visits | 701 | 23 | \$2,027 | \$2,992 | \$5,019 | 140 |
| CH ≥ 3 visits | 525 | 6 | \$517 | \$1,021 | \$1,538 | 95 |
| MD & CH ≥ 3 visits | 244 | 25 | \$1,970 | \$3,364 | \$5,334 | 164 |
| PT ≥ 3 visits | 175 | 13 | \$1,118 | \$1,850 | \$2,968 | 107 |

* Lumbar sprain or strain, sacroiliac sprain or strain, lumbago, or thoracic sprain or strain in-state ADCs with no surgical intervention, no PPD or PTD.

Both in terms of cost savings and time loss, patients under chiropractic care for more than 3 visits showed substantial benefits compared to individuals receiving care from medical doctors or physical therapists or medical doctors combined with either chiropractors or physical therapists. These data reinforce the findings reported above in #38. The claims data sources were SAIF, Liberty, NW, Safeway, NORPAC, City of Portland, Sedgwick CMS, and Crawford & Company (p. 46, ¶1 in Oregon report).

40. p. 46, Table 15:

Table 15. SAIF medical payment distributions, 1987 - 1993

| Provider Types | 1987 | 1988 | 1989 | 1990 | 1991 | 1992 | 1993 |
|------------------------|--------|--------|--------|--------|--------|--------|--------|
| Chiropractor | 11.2% | 15.6% | 16.2% | 13.6% | 3.5% | 2.8% | 2.8% |
| Dentist | 0.2% | 0.5% | 0.5% | 0.6% | 0.6% | 0.6% | 0.6% |
| Hospital Inpatient | N/A | N/A | N/A | 23.3% | 26.1% | 25.9% | 17.7% |
| Hospital Outpatient | N/A | N/A | N/A | 13.4% | 13.0% | 12.8% | 19.7% |
| <i>All Hospital</i> * | 34.3% | 35.9% | 34.4% | 36.7% | 39.1% | 38.7% | 37.4% |
| Laboratory | 0.3% | N/A | 0.1% | 0.2% | 0.2% | 0.2% | 0.2% |
| Medical Doctor | 31.0% | 24.5% | 28.5% | 24.6% | 29.4% | 29.5% | 31.3% |
| Medical Supplies | 0.8% | 1.9% | 1.9% | 2.1% | 2.7% | 3.1% | 2.9% |
| Naturopath | 0.0% | 0.2% | 0.3% | 0.2% | 0.1% | 0.0% | 0.0% |
| Nurse Practitioner | 0.4% | 0.0% | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% |
| Other Medical Provider | 17.1% | 12.2% | 5.3% | 9.2% | 9.3% | 10.4% | 9.7% |
| Osteopath | 0.5% | 1.2% | 1.0% | 1.1% | 1.2% | 1.1% | 1.2% |
| Occupational Therapist | N/A | N/A | 0.2% | 0.1% | 0.3% | 0.4% | 0.4% |
| Physician Assistant | N/A | N/A | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Pharmacy | 0.2% | N/A | 2.8% | 3.2% | 4.3% | 3.9% | 3.7% |
| Podiatrist | 0.0% | 0.1% | 0.1% | 0.1% | 0.1% | 0.0% | 0.1% |
| Physical Therapist | 3.9% | 4.4% | 4.6% | 4.4% | 5.2% | 5.3% | 5.9% |
| Radiologist | N/A | 3.5% | 4.0% | 3.9% | 4.2% | 3.9% | 3.9% |
| Total | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |

* From 1987 through 1989, inpatient and outpatient hospital payments were reported collectively; from 1990 onward they were reported separately.

The precipitous drop in payment distributions to chiropractors immediately follows the legislative reforms in 1990 passed by the Oregon state legislature and is reflected elsewhere, shown in Section VII.B.2 in this monograph.

41. p. 47, ¶7: “The most common reason for not continuing treatment with their PCP was that the treatment requirements were beyond what the PCP could provide (49 percent).”

This is not surprising, as a study of the websites of all 141 US medical schools that determined the content of their clinical curricula showed that “given the high prevalence and burden of MSK disorders, required experience in MSK medicine that continues to be underrepresented.”¹²⁰

42. p. 48, ¶1: “Most workers (79 percent) report having a medical doctor as their post-injury WCHCP.”

Section V.A. of this monograph shows that having chiropractors as the first contact post-injury health care provider dramatically reduces health care costs. Thus, cost-savings achieved by chiropractic care as reported in the Oregon study were obscured.

43. p. 48, ¶2-3: “Nearly half (45 percent) of all injured workers who saw a new provider for post-injury care indicated they had a choice of who became their WCHCP; nearly all (92 percent) of this group indicated that having this choice was important. Half (45 percent) of all injured workers who saw a new provider for post-injury care indicated they did not have a choice of who became their WCHCP; only two-thirds (64 percent) of this group indicated that having a choice was important.”

As Figure 2 in Section II of this monograph indicated, the prevalence of chiropractic care was dramatically reduced if workers did not control the selection of health care providers. Thus, 45% of post-injury workers who did not have that choice as indicated in the Oregon report were denied the access to chiropractic care that would have significantly driven down health care costs.

44. p. 48, ¶4: “Injured workers who chose their WCHCP identified the provider’s experience and training (44 percent) as well as ease of access (speed and location) (26 percent) as the most important factors.”

The significance of training is abundantly documented in the literature, which has shown that there is a significant deficiency in proficiency¹²¹ and training¹²²⁻¹²⁵ of medical doctors in musculoskeletal medicine. Section II in this monograph has documented a study that strongly correlated the use and supply of chiropractors, pointing out the importance of access.

45. p. 45, ¶4 and p. 50, ¶1: A random sample of 2500 workers out of 10,944 claimants with an accepted disabling claim and date of injury falling between April 1, 2005, and September 30, 2005. A total of 611 usable survey responses were obtained, indicating a response rate of 27%.

It is surprising that only half a full year’s sample of claimants were processed for the Oregon study, not allowing for seasonable variations in sampling. Questions can also be raised as to whether the extremely low 27% response rate was truly representative of the total number of claimants.

46. p. 51, Figure 5: Just 3% of responses indicated that they had a pre-existing relationship with the chiropractor prior to the work injury, as opposed to 84% with their medical doctor.

The wide discrepancy of these numbers (3% vs 84%) indicates an overwhelming bias against injured workers choosing a chiropractor as first health care provider, out of habit. This is reflected by the fact that less than 9% of claims were treated by chiropractors (3,803) compared to medical doctors (42,742), shown in #34 above.

47. p. 54, Figure 10: How did post-injury workers locate their WCHCP?

- a. 25% I was told by employer or WC insurer to see this HCP.
- b. 25% I was referred by primary health care provider.
- c. 19% I was able to choose whoever.
- d. 12% I had to choose a WCHCP from a list provided to me.

Choice of a chiropractor by injured workers was thus severely restricted to 31%, potentially limiting their confidence and comfort level with the chiropractor who treated them. At least one pair of clinical trials has demonstrated how the free choice of a healthcare provider profoundly improved patient outcomes in those who had herniated disc problems.^{126, 127}

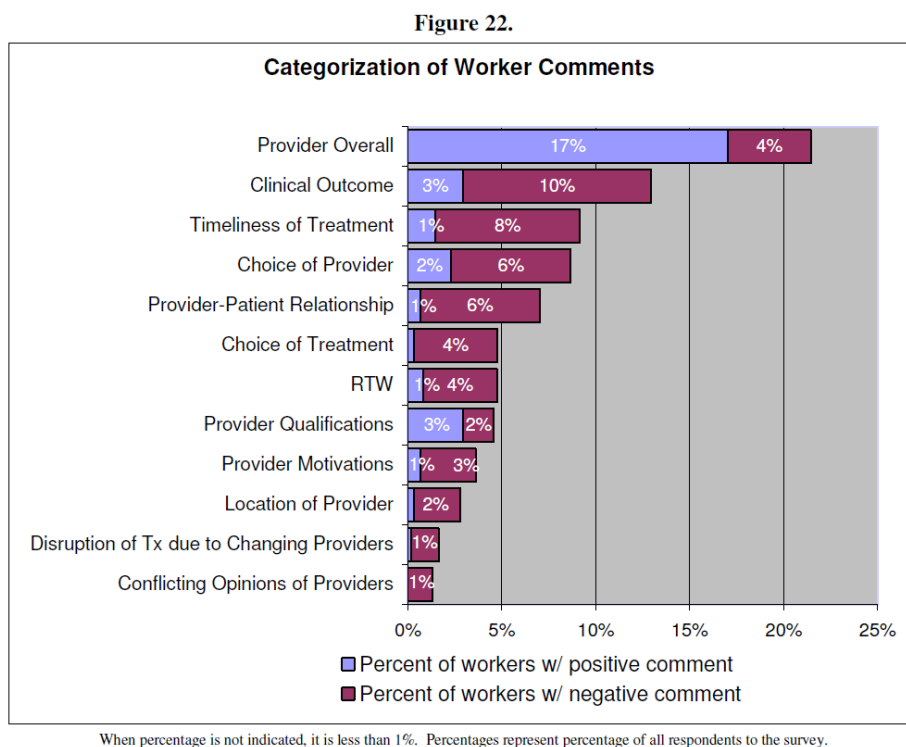
48. p. 56, ¶2: “Although one-third of all workers who completed the survey indicated that they felt that they did not have a choice in their WCHCP, more than two-thirds (68 percent, Figure 14) of this group indicated that they were generally satisfied with the choice of health care providers available.”

This indicates that almost a third of injured workers who did not have the choice had the potential of having their outcomes limited, as indicated above in #47.

47. p. 58, ¶2: “Fifteen percent of survey respondents indicated they were enrolled in a managed care organization at some point in the treatment for their workplace illness or injury. More than one-half of injured workers (56 percent) indicated that they were not enrolled.”

This indicates that 29% of injury respondents did not know whether they were enrolled in an MCI or not, hard to imagine for a health-conscious worker.

48. p. 62, Figure 22:



The fact that most workers who offered comments had negative impressions does not support and may even contradict the effectiveness of the health care they received under the Oregon plan. It is unknown what percentage of workers who did not offer comments also had negative impressions.

49. pp. 64-65: 25 references were provided in the Oregon report.

Five times that number (127) have been provided in this monograph, supporting its greater depth and validity.

APPENDIX I

An in-depth refutation of one of the references championed in the Oregon report is provided below:

A study by Carey et al¹⁵ reported significantly higher healthcare costs for patients receiving chiropractic or orthopaedic care for back pain (secondary to a greater number of visits) compared to patients receiving back pain care from a primary care physician in a health maintenance organization. Patients who received care from chiropractors (DCs) paid more per episode than patients who received care from primary care physicians, the excesses being 69% in urban settings and 3% in rural settings. However:

1. The costs reported were just outpatient costs rather than total costs.
2. The costs were estimated using average statewide charges for a large insurance carrier; actual payments were not tabulated with the fact that payments are often significantly less than charges, and the discounting is typically larger for chiropractors rather than medical doctors.²⁶
3. Despite adjustments for sciatica and duration of pain, the study did not specifically adjust for comorbidities, severity, and type of diagnosis.
4. The data were actually drawn from a localized area in North Carolina with a very small sample.²⁶

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