**BUSINESS ENTERPRISE PROGRAM OF OREGON BECC SPECIAL MEETING**

**Thursday, May 20, 2021**

**3:00 PM – 5:00 PM**

OREGON COMMISSION FOR THE BLIND

**Agenda**

• Any agenda item may become an action item.

• Any of these items may be a conflict of interest.

1. Call to order - Chairman Hauth
   1. Roll call
   2. Adoption of May 1st, meeting minutes.
2. Update on Silver Falls Lodge
3. Unassigned Vending
4. Complaint- Vice Chair, Art Stevenson
5. Other
6. Adjournment—Chairman Hauth

**Transcript**

[inaudible]

Hauth: All right, so like Lewanda was saying, I mean, as long as you’re okay with it, we could, you know, go on with the meeting and just have some discussions and, you know, if that might be helpful or not, but...

Morris: Yeah, I think that sounds like a good idea.

Hauth: Okay. Okay. So anyway, we’ll go ahead and open the meeting. You know, we’ll wait ‘til our next Elected Committee meeting to deal with the, to deal with the minutes, and as you know, again, Eric, or, Art Stevenson had, Art had requested a special meeting a couple of times to deal with a complaint they filed. I don’t know if the problem with the agency or just with the Committee, but seeking advocacy. And I do know that we had a little bit of contact back and forth. And so, one of the reasons that we had this meeting with them, give an opportunity for Art to, you know, ask for advocacy or lay out the, you know, his concerns, even though he did it in writing. And so, whatever came up, I know Art’s not able to attend today and he let us know that ahead of time. And again, I’m not sure where Steve Jackson or Derrick are. Maybe they can’t, you know, maybe they can’t attend, but Lin did contact me and at least let me know that she could not make it. But anyway, with all that said, I don’t know, I don’t have the agenda pulled up, Lewanda. I don’t know if you have the agenda, but again, it should be short and sweet. I don’t...

Miranda: Item two is update on Silver Falls Lodge.

Hauth: Okay. So, you know, Eric, if you wouldn’t mind, like, giving us an update on that and also giving us an update on the FFR--I don’t know--I forget what... The FRRP money?

Miranda: FRRP.

Morris: Yeah, yeah, you’re right, you’re right, Randy. The FRRP. And then, then there’s the new one that’s the restaurant one, which is like RRFP or something. So, it’s, it’s easy to get them mixed up. So...

Hauth: Right.

Morris: Okay, yeah. So, Silver Falls. We’ve been doing very little other thing--other than working on Silver Falls over the last couple of weeks, because, as you guys will recall, State Parks put out an RFP like about a month or two ago, and then it took them quite a while to get that to a point where they’re like, hey, we’re going to give you guys the contract. And so, by the time, I think we’re going to have just under three weeks to get the whole operation up and going--barely three weeks, I think--’cause we’re going to try to open up next Wednesday for a soft opening ahead of Memorial Day weekend. So, the location out there, and I was trying to, I probably described it in the last meeting, is unique is a great way to describe it. It’s a 1930s lodge, and it’s not like Timberline Lodge. It’s not gigantic, it’s a smaller lodge, but the same idea when you’re, when you come up to it, it has the big, you know, pine, pine, wraparound porch and everything. Shake roof. But the, the facility inside is bizarre a little bit, because they have two separate spaces like a front of the house and kind of a back of the house is probably the easiest way to describe it. Where up in front, it’s probably 20 by 30, maybe 35 feet long with windows facing both sides of the porch on, in an L shape where you can serve customers. But the bulk of the, the equipment and stuff is in the back of the house, which is a similar space, maybe a little bit bigger where you have your heavier you know, kitchen appliances and stuff like that. So, it’s, it’s a really unique setup and it’s going to be really challenging, I think, to, to run it. We only ultimately had one person put in for it and that was Char. So, Char is going to be up there running it. And we’ve been just trying to get equipment in there into a facility that’s, I mean, it, it kinda makes my house, which is a 1905 house, look updated and modern compared to some of the other things we went into, but we’re making good progress. It’s been a challenge getting some of our equipment that we wanted to order and get in there, just because of COVID. ‘Cause a lot of places have, you know, run down their inventory during COVID and are building to suit or building to order. So, we’ve had some challenges that way. But I think, I think we’ll be in good shape by the time the soft opening comes, at least for a limited menu, and they’re expecting huge crowds on Memorial Day weekend. I was up there on Monday, and when I got there in the morning, first thing at 9:00 AM, there was about a dozen cars at the, at the South Falls parking lot. When I left about, almost two hours later, there was over a hundred cars and a school bus just dropped off. So, and that’s on a Monday morning, no holiday or anything. So, the potential for a lot of customers is really there and it’s going to be a, a whole new type of experience, I think, versus the food service type of things we’ve been doing in the past. So, but every, it’s all hands on deck. We’re trying to get all the things in place, menu wise and everything else to, you know, support Char in that operation.

Hauth: And she’s getting what she needs, as far, I mean, I haven’t talked to her, but she’s getting what she needs as far as... I mean, what a monumental undertaking in my mind to try and get that done so fast, but hopefully, she’s getting what she needs to, you know, assist her in doing that, so...

Morris: Yeah, I, I think so, Randy, I think, you know, we all, we’re all stressed a little bit about getting the right things at the right time. I think Memorial Day is, I, the Parks I think just wanted to be able to have some kind of service for people. So, I think any service we provide as long as it’s good will be adequate to get us through the Memorial Day. And then we’ll learn lessons over Memorial Day, just on, based on how busy it is. So that’s the, in these kinds of operations, you really don’t know what you don’t know until it happens. So...

Hauth: Sure. Why, just out of curiosity, why do they have two different locations? Is there a need for that or is that just something that they’ve done, and...? You know?

Morris: You know, it’s a good question. I didn’t get a chance to ask that question. It’s kind of like, I would almost say at one time there was two separate operations in there. ‘Cause the front part is almost like a, a fancy snack bar and the back of the house was more like a, you know, a standardized kitchen, and they’ve just used them both for the same operation now because both of them allow for feeding out of both locations, but the back location, it’s, it’s kind of a mystery. You’re going to stumble across it before you, you know, before you find it purposely, because it’s kind of in the back. And I was thinking you’d serve out of both, but when I walked in, I’m like, yeah, no... Because people aren’t going to, it’s not intuitive to find the back location. So...

Hauth: Yeah, did the fires, did the fires get close to that at all? Do you know?

Morris: You know, I, I don’t know if they did, I don’t know if they did on the east side of the park. We came up from the west, the northwest side of the park, and it didn’t, there was more damage, I think, from the ice storm than any... We didn’t see any fire damage. If it was, I think it was on the back side, on the east side towards Detroit that way.

Hauth: So, I remember they were, they were looking at evacuating Silverton at one time. So, I just didn’t quite know. But, so, Lewanda, Harold, Carole, anybody else on? You guys have any questions about that at all?

Kinney: No. I had been there though. It’s been a while, a couple of years, but it’s, it’s really pretty up there. It’s really nice. And the lodge is [inaudible]...

Miranda: Well, I, I do have a question. Did, do you know what, what we’re going to do with the Capitol building, because... Can some of, some of our equipment from there, can Char use some of that, or are we keeping the Capitol?

Morris: We, we have... Well, that’s a great question Lewanda, we have used some of the equipment from the Capitol, not a whole bunch of it. We’re trying to get a meeting with the Capitol staff to figure out what their plans are, because, you know, there’s, there’s been lots of drama at the Capitol. So, we’ve been trying to get on their calendar to have that discussion where, you know, as we get ready to, in fact, we’ve been trying to have that discussion with a lot of different agencies as things start to tune back up and open back up. So, yeah, we pulled the espresso machine from there because that’s a big-ticket item and that one was almost brand new. So, we saved quite a bit of just doing that one piece of it. And there’s some smaller stuff we’re using from there, too. But I also don’t want to gut it if we end up having to go back in there, too.

Miranda: Yeah. Yeah. Well, that’s good. Okay.

Hauth: Well, what about the, what about the FRRP money? Eric, can you update us on that? I know you sent out an email a week or so ago saying that, you know, it was in process.

Morris: Yeah. I was, I was hoping it was going to be shipped out sooner. I found out that the checks are going out today, which is fortuitous since we’re having this meeting today. But checks should be hitting the mail today, they said. So, that’s a good thing.

Hauth: You know, we, we, we might be the first state to receive, the managers to receive any money. I haven’t seen, even though there’s been a lot of states approved, you know, it’s kind of funny how every state done things different, and a lot of states have done, you know, they’ve got approved, they’ve got the money, and then they’re running around trying to get managers to sign their testaments. And, you know, so I, I sent out a note on the chat line today to say, has anybody actually, has any manager actually gotten money? And I don’t think anybody has yet, but yeah, this, it’s good.

Morris: Well, let me, let me know if...

Miranda: I think Oregon did a fantastic job, and I think everyone was well organized and good communication through the whole process.

Hauth: You know, it was kind of funny, somebody, you know, a lot of these states they usually kind of get along or, you know, they’re like really running into roadblocks, and people are saying, you know, how did Oregon do better than we’re doing? You know? So that was, you know, kind of tongue in cheek, but that was, that was kinda good to, good to see.

Morris: We, we just have, we have more experience at it, Randy.

Hauth: Yeah. No kidding. Yeah, no kidding. So, you know, I know, is there any, I don’t think there’s anything else on that, is there, you guys?

Kinney: No.

Hauth: Okay. So, as far as, as far as the complaint that, you know, the managers have signed on to, and is going through the process of the OAH and the BECC’s acting, you know, as advocates. And I think that hearing is coming up here in, next month, right? Or June, I think, I don’t know. Let me see.

Miranda: Yeah.

Hauth: June 23rd or something kind of, I don’t, I don’t recall. But, and as far as the issue, most of the issues that are outlined in that are, you know, the unassigned vending and locations not going out to bid and opportunities that the complaints feel are limited to the managers. And so, I know that we had talked to the agency about finding a way to possibly resolve that. You know, bottom line, if we win in a hearing or if the agency wins in the hearing, it’s a long drawn-out process. And if we lose, you know, we go on to arbitration, which is what we would do, but you’re talking, I mean you already know this, you’re talking, you know, years and years. But that’s, that’s what we do if we have to do it. But if there is a way to try and get some kind of remedy another way that would, that would be great. I know that the agency had responded to several of our motions from last meeting about putting out to bid the Douglas County and putting out to bid the Medford, I think they agreed with it other than the timeline. So, I kind of wanted to see what your thoughts were on that. And I do know when we’ve talked about this, that you know, discussions have come up about, you know, finding my... Well, I mean, without putting words into agency’s mouth, we just can’t give all this money back to the managers and put these locations out to bid because we need some kind of funding to help run the program. So, I know you sent out, I think, five different items here, a while back. You know, one of them was leaving everything the way it was and having the agent, I believe, I mean, you can correct me if I’m wrong. It’s been a while since I’ve looked at it but leaving everything the way it was so the agency could rely on that funding, to raising set-aside to at least 20%. Three was: determining set-aside based off of gross profits on some of the third parties and not a net proceeds. Four was, you know, not doing repairs on machines. And I forget what five was, but you know... Anyway, I, I do think that I got most of it. Was there something else in there or am I mischaracterizing, any of that or whatever?

Morris: Randy, I think you’re pretty close. I think the one thing you, you didn’t talk about was reducing the amount of expenditures, period. ‘Cause I think that’s the, in the analysis that I sent out to you guys, the gap between what we’re spending and what we’re bringing in for just set-aside, the unassigned vendings filling that gap. If we cut way back, you know, dramatically on our, what we’re expending set-aside on that would, that would also be a cure.

Hauth: Sure. Okay. Well, let me share with you and then, you know, Lewanda, and Harold, and Carole, and everybody, let me share with you at least what informally, what I, what I’ve heard and, you know, what discussions I’ve had. You know, the hot topic of 20% set-aside. Anybody I’ve talked to is not supportive of that, especially, you know, in, with things being the way they are. And you know, with, even though people have received some, you know, assistance along the way, there’s still a lot of people that are down in their profitability and maybe will be for a long time to come, you know? Even as government starts to open up, it doesn’t look like there’s going to be, okay, we’re going from 50% to a hundred percent, you know, it’s going to be a slow process. So, my conversations with people are like, lookit, we’re not sure what’s going to happen with the set-asi---err, with the, with our profitability, and we don’t feel it’s proper to end up paying 20%, you know, if that’s what the agency’s asking. Even though it’s been a long time since we’ve increased set-aside, as you know, there’s a lot of states out there that don’t charge set-aside. And, you know, there’s some that do and blah, blah, blah, but I know discussion [inaudible] was, well, we probably wouldn’t want that. Two is the, the suggestion about doing set-aside off of gross, gross profit and not net proceeds. From what I’ve heard, that, that could be problematic with RSA, because, you know, the language of the law really determines and dictates net proceeds. Three is, you know, like, not being able to repair machines and all that. And I know people are concerned about that, you know, so, I mean, from what I’m understanding from talking to people, if we could get some kind of happy medium or common, you know, ground where the agency says, well, yeah, we can put out these locations to bid through transfer and promotion. And we can keep, you know, a certain amount of the set-aside to help, you know, fund that halftime position or fund some other things. And then the other money left over, we can distribute to the managers. So that’s, you know, I think without having the exact specifics, I believe that is what I have heard from people. Lookit, even though we might not agree at set-aside--well, even though we don’t agree that location don’t go out to bid. And even though we don’t agree that set aside is, goes to pay for a half-time staff position, maybe for the betterment of everybody, at least for the near future, we could come to some kind of agreement to find a, to find a way to, you know, resolve that. So, so, that’s kind of what... You know, the other discussion was, you know, gosh, what, what about ensuring that these people that have no profit routinely, how do we make sure that they’re paying their fair share of set aside? You know, is there some kind of, you know, maybe internal directive that the agency and the Committee could come up with, and I’m not saying that that’s even something that, you know, people would support, but if we could find a way that people, you know, do pay their fair amount of set aside, especially on some of these giant cafeteria operations that the agency, you know, spends a lot of money on because the equipment’s expensive. And if we could do that and then if we could find a way to, you know, maybe, maybe cut some costs and maybe share, do some kind of, you know, profit sharing for lack of better words, some kind of profit sharing on the set-aside. And if we did agree on something like that, would that be something that would, we could say, hey, lookit, you know, we have confidence that the agency is going to do this and, you know, we, we can withdraw our complaint or, I mean, you know, I’m just talk--, I’m just talking and if, you know, in a vague, but kind of more specific way. So just for the sake, sake of, you know, prompting discussion and thought around that. And so, I don’t know if Lewanda, you, or Harold, or Carole, or if anybody else joined in or Eric, you have some thoughts about, that makes any sense or what we would need to do about that. But the floor is anybody else’s but mine.

Miranda: Well, Chairman Hauth, I think that you actually covered everything very well. But as far as set-aside going up, I, I can’t afford that. Number one, we’re going to be paying more personal taxes. My gasoline, diesel went up over a dollar just in the last month, and I have a lot of miles to go and stuff. So that, you know, it just wouldn’t work. And you know, not paying for repairs, that wouldn’t be good for our program. So anyway, you’ve already said all that. So, I agree with everything you said and, that’s it! Carole, Harold?

Hauth: Carole or Harold, do you guys have anything to weigh in on?

Young: Well, I think you’ve covered it pretty good, Randy. I, you know, you always try to think of what is going to be best for the program as a whole that I don’t, I don’t, I agree with you. I don’t think having set-aside at 20% is going to help anything. And I mean, if there, like you said, if we could find some common ground, like say, okay, yeah, we’ll agree to pay for half of the one position if we can leave our set aside like it is. And like you said, put the two places out for bid, and if somebody bids on them great, and a couple of managers did routes, that’s great, but then take any of the leftover money out there in unassigned vending and split that equally amongst the managers. I think that was a great idea. That’s pretty much it.

Hauth: Harold... Okay.

Kinney: I agree also, Randy. And you’re trying to keep it simple. Yeah.

Hauth: Well, you know, I mean, it’s, we’re, we’re, we’re trying, so anybody else on the line? Okay. So, Eric...

Morris: Yeah.

Hauth: What are your thought, what are your thoughts on something like that? Or, I mean, you know, I mean...

Morris: Yeah, no, I, I got you, Randy. I’ve just go--, I’m just trying to think back through what we were just, what you were just talking about. I think the one piece that’s missing from the, the whole conversation is, and you address a lot of the, the, like the 20% thing. That’s literally just a math problem. I didn’t want it to be 20%. I just did the numbers on it and said that’s what it, it’s projecting out to be if we eliminated that. So, and when you’re talking about set aside in this situation, you’re talking about unassigned vending, I, I think. So... My, my thoughts, I, I don’t think it’s, I don’t think what you’ve outlined is bad at all. I think it’s, I think we’re on the right track. The one piece that we do need to talk about is unassigned vending itself. So, as we have these onesie-twosies popping up pretty routinely, and that’s kind of what’s got us to where we are, is how do we go about systematically, either determining, hey, we’re going to put that in the unassigned bucket, or it makes sense to, you know, cobble together a route or should that be assigned to a route? That, that’s the one piece in the rules that doesn’t really... You know, we talk about facilities and stuff in the rules, but we don’t have a, a clear, fair and equitable mechanism to assign those. So, that’s, that’s the one piece... And I don’t know if that’s via subcommittee. I mean, we kind of tried that in the past. It wasn’t very successful. Mainly because the subcommittee doesn’t, they don’t have all the financial details that I have because, you know, we don’t share that across the managers. But I think that’s the one piece that I would add to your suggestions. I think there’s definitely a way to take a look at the funding side of, you know, paying for that, that position that the legislations, legislature’s mandating, and then, you know, seeing, can we provide that kind of a benefit--kind of like we’ve been doing during COVID--to pay out monies, you know, in addition to the federal unassigned, federal unassigned vending is already being paid out as vacation pay. So maybe just supplementing that fund with a non-federal unassigned. I think that’s, that’s definitely doable. The cutting back on costs. I’m all about that. I think that’s a great idea when we can. The, the tough thing, and I, I don’t think the, the not paying for machine repairs was in my proposal, but I, I’d have to go back and double-check. Because that’s, that’s an essential responsibility of the agency. We have to do that. And the, the one thing when you’re talking about locations that aren’t profitable. The tough thing with that is, I know, you know, back in the day when we were talking about rule changes and stuff, some states have performance minimums in their rules and in their programs, where they say, you know, you have to, if you’re running a snack bar, you have to hit 11% or 12% profit, you know, whatever their, their matr--, their matrix are, to, to keep people from basically, you know, what some people would call cooking the books or writing down all their costs or whatever, or just not running a good operation.  So, but I know that there was a big pushback, at least I remember it that way, that people didn’t want that, you know, it’s, everybody’s running their own business, but on the flip side, like you talked about, you also want everybody to pay their fair share, especially if they’re taking a lot more of those resources from set aside. So that may be a little more of a complicated discussion around that. I’d, I’d be happy to have that conversation. I think most, most people, if you set a minimum expectation will hit a minimum, and then usually exceed that if they’re really trying to, you know, and most people want to run profitable operations and take, you know, amount of money home to their families and everything else. But it is a little more complicated. The discussion around gross versus net, like when it comes to commissions and stuff coming in, I’d have to go back and double check the language at the RSA level, because it talks about net proceeds and stuff, but I don’t remember it talking specifically about, like, you know, subcontracted vending commissions and stuff like that, but we can, we could definitely take a look at that.

Hauth: Okay. Well, I mean, the way I’m hearing it, I mean, there’s, you know, there’s, there’s room to work this out. And [inaudible], you know, on, it would, on behalf of the agency’s concerns and on behalf of the manager’s concerns, you know, in re--, in real time either we need to probably in the next week or so, I kind of agree with a template, you know, some kind of template commitment of the things that we talked about. You know, if, I mean, I would think, if the complainants are going to be happy with, okay, well, you know, and if we can’t come to something like that, then you know, we both have to go on forward to address it. So, I’m just trying to think if it would... Now, I don’t know what the interest of the agency is. I hope it’s to, I believe it’s to work these things out, and hopefully not go through the hearing. So, I don’t know if it would, if it would behoove us to put something together about what we’ve talked about today and what captures those, and send it, you know, I don’t know how we would do it, but send it to you for your thoughts and consideration. And if we can get some kind of, you know, commitment and agreement then we could bring it back to the Committee and man--, you know, how [inaudible] the complaints, or however we would do that, I’d have to think more about that. But...

Morris: Yeah, I think, I think that’s a good idea, Randy, I think, ‘cause I, I was kind of thinking the same thing. If we had something to, you know, to, it’s always easier for me, if I can read through it and kind of take a hard look at it, but if you guys wanted to send something to the agency and then I can, I can take a look at it and then you know, maybe add some things or say, hey, this is a problem or whatever, and then we can go from there.

Hauth: Okay. Somebody’s off of mute. Hello? Hello?

Hawkins: Oh, sorry. It’s Char.

Hauth: No, that’s okay.

Hawkins: We saw the deer coming down from Silver Falls and got all excited. I’ll fix it.

Hauth: Yeah. It just, we just talked, we just talked about it, yeah. So, we just, you know, you know, there’s always a danger when you’re off of mute that you might say something you never want to say. Right? You know, so, not you partic--, in particular, but anybody. So...

Hawkins: Thank you. [inaudible]

Hauth: But anyway, so, you know, Eric, we’ll do that, and also, I would agree with you on the assignment committee. I know we, you know, I know we started that and I know there’s been other discussions about that, but that doesn’t mean we can’t come back to the drawing board, and you know, and come in and make it simple and trying not to make it bogged down and, you know, hopefully do something like we’re trying to do here, where, you know, it might not be a perfect scenario, and the agency might not get everything they want. We might not get everything we want, but it will open up opportunities for, you know, people coming in. So, I think we should probably revigorate, reinvigorate the subcommittee. And you know, I think, I think I had Art on that and if he still wants to be involved, that’s okay. I don’t know if he does or not. He, I’m not sure I’d have to ask him, but I do think we need to reinvigorate it and get others on there as well. You know, I think Lewanda, Harold, Carole, any--, anybody who wants to put some, their minds to work and you know, help, help the cause here. You know, we probably should do that as well. I think you know, we kind of got, we kind of got to a stalemate on that and that’s not helpful for anybody, So...

Morris: Sure.

Hauth: Yeah.

Morris: So... You’re gonna, you guys are going to send, you guys are going to send me something, Randy, that I’ll just watch for that?

Hauth: Yep. In a couple of days, but yes. Yeah?

Morris: Okay, yeah, no, no problem. We’ve, I, I told Char we’re not really doing anything else besides Silver Falls right this second. So yeah, a couple of days would be great.

Hauth: Sure. Hey, Char? We were talking about Silver Falls. I know you got on late but is there anything that you want to add or is there anything, you know, I asked Eric if he was providing, if the agency was providing what you needed, and you know, I think he believes they’re trying to. But I don’t know if there’s anything that you need to share right now or ask for, or what’s going on?

Hawkins: No, they’re, they’re really providing, you know, anything that I can think of that, that I think is appropriate. Plus, you know, they’ve got it pretty well covered. I think I’m asking for a sandwich, like a sandwich bar that’s refrigerated in the back, and Ben’s gonna get on that or talk to Eric. But I think that our biggest problem is our, the way things are now, COVID, things are really hard to get ahold, hard to get installed, hard to get. I was just talking to Pepsi, and they said, oh, we can’t come and do anything until the 18th. And I said, well, then bring, bring me product and I’ll deal with what I have now. But everything’s just really hard right now, including even getting some products, you know, like chicken’s getting hard to get right now. And so, it’s just this hard time. But I believe the commission is doing everything they can to make it happen and we’re doing everything we can to make it happen. And so, if, I’m feeling good for this second anyway.

Hauth: [inaudible] Yeah, sure. That’s quite a, quite an undertaking, I already, as you already know, but you know, [inaudible]

Hawkins: It is, yeah. [inaudible] to go. Right. Yeah. It’s beautiful, right, anyway.

Hauth: Yeah. You know. I get, I get stressed out, but you know. Good luck. Good luck. I wish the, I wish only the best, so...

Hawkins: Thank you.

Hauth: Yep. Anybody else? Or are there any, any other items or issues, you know, we want to talk about before we move on down the road?

Kinney: I do have a question, Randy, for Eric, if it’s okay?

Hauth: Sure, sure, sure. It’s okay with me.

Kinney: Okay. Okay. In the past here, when I’ve been talking to people, I’ve had a couple of people say to me that we have people in the program, or maybe out, that’s actually not in the program--I’m saying that wrong--that are paying less set aside, then we pay? Is that correct, Eric?

Morris: I, I don’t know, I’m not quite sure what you’re talking about, Carole.

Kinney: Okay. Well, I don’t know really how to explain it. Okay. Is there any facilities that we have through the agency that other people are running besides the licensed blind managers that pay less than 11%?

Morris: I, I’m not...

Kinney: You know what I mean.

Morris: Well, I guess if you’re talking about like, like subcontracted vending, then...

Kinney: Right. I guess.

Morris: ...then those rates vary... Okay, yeah. So, some of those locations are lower just based on the fact that, you know, they’re slower locations and stuff, but normally...

Kinney: Okay.

Morris: ...we’re trying to get that 20%, I think it is. It’s kind of the magic rate for vending commissions, but we don’t have any... I was just trying to think through the list of like teaming partner kind of things. We don’t have any teaming partners right this second, so...

Kinney: Okay. Well, I, I just wondered because you know, concerning set aside, I was just kind of trying to figure out if, if there was people that were paying less than 11% either to the agency, you know for, you know, places that the managers aren’t running. That’s, that was my concern really. After, after a couple of people said something, I thought, well, I’m going to ask about it because I don’t know.

Hauth: Well, and you know, Carole, if you’re at all interested, I know you’re busy, but if you’re all, at all interested in being on that subcommittee doing facility development that, you know, would probably be a good opportunity to work on that stuff. So, you know...

Kinney: Yeah. Yeah, I’ll be on it. No problem.

Hauth: Yeah. Good, good, good. So, but yeah, Eric, so I’ll put something together you know, I’ll run it by Lewanda and the Board, and the complaintants, and get something to you here in the next few days. And you know, then we’ll look at putting together, maybe by the next meeting, we’ll put together a subcommittee and start like, bull, bullet, bullet pointing out some things that we need to do to work together on, so...

Morris: Sounds good.

Hauth: All right, Eric.

Jackson: Randy, I’d like to say I’m here because, you know, this is Steve.

Hauth: Hey, Steve. Hey, bud.

Jackson: Sorry, I didn’t announce myself earlier, but... I was on mute most of the time.

Hauth: It’s all right. Okay. Sounds good. I’m going to go ahead and adjourn the meeting, if no, anything else?

Morris: All right. Have a good day, everybody.

[unidentified]

Thank you. Thanks. Bye. Bye-Bye. Bye.

**Motions Passed**

No motions were made during this meeting.