



OregonBuys

The RFP strategy divided the process into four rounds. Each round had a unique purpose:

ROUND 1: WHO WAS INTERESTED?

Round 1 publicly invited the global vending community to submit an offer. All vendors who were able to meet the high level minimum requirements were qualified to submit a Proposal.

Evaluation narrowed the field to the top four Proposers who best met the high level functionalities.

ROUND 2: WHO COULD MEET OUR NEEDS?

In round 2, the top four Proposer scores were all reset to zero and each was asked to submit a Round 2 Proposal. Round 2 included both functional requirements as well as problem statements for Proposer response. Any proposer who did not meet ALL mandatory functional requirements was eliminated and was not evaluated further.

Evaluation narrowed the field to the top three Proposers who best met the Round 2 criteria.

ROUND 3: WHO EXCITED USERS?

In round 3, the top three Proposers scores were all reset to zero and each was asked to facilitate a hands-on demonstration of the proposed solution.

Evaluation narrowed the field to the top two Proposers who best met the Round 3 criteria.

ROUND 4: WHO WAS OUR BEST FIT?

In round 4, scores from the top two Proposers in round 3 were carried over. The Proposers were asked to submit their costs and funding option as well as the state and contact information for their 'best implementation.' Visits were made to the best implementation sites for evaluation of product to proposal and implementation process.

Contract awarded to Periscope, Inc.