



## Training Session Descriptions

Title	Description
<b>Federal Agencies and Special Presentation by the Oregon Dept of Emergency Management</b>	The federal government contracts more than \$500 billion annually. Learn more about federal contracting opportunities and what that could mean for your business. With special guest speakers from the Oregon Department of Emergency Management and how local community business connect with County Emergency managers before, during, and after a disaster.
<b>State Agency Contracting Panel</b>	State agency Designated Procurement Officers will provide guidance and insight on how to effectively communicate and build relationships with State Agencies, which ultimately lead to increased contracting opportunities. Agencies will emphasize the benefits of firms being COBID certified and how they find you. With additional Programs that are specific Emerging Small Businesses.
<b>Local Government Contracting Panel</b>	Local governments are the community small business builders, and our intentional in their outreach for project participation, and will identify where they post their bidding opportunities. Learn how to connect and where to find local government contracts.
<b>OregonBuys and COBID Workshop</b>	The Certification Office for Business Inclusion and Diversity will share benefit of certifications and how government entities find you. OregonBuys will present a demo on the functionality of Oregon's largest e-procurement system, and how important describing your products and services in your OregonBuys vendor profile, and searching for bidding opportunities.
<b>GCAP (now APEX): Responding to Government Solicitations Workshop</b>	GCAP will walk attendees through responding to a solicitation, and the must obligations of each party. This walk thru will give the attendees better tools when reviewing if the solicitation is a Go or No Go decision that is best for your company.
<b>Business Resources: To Grow and Support Your Business</b>	Learn about employer incentives and business resources with various state agencies. Subsidized wage and unpaid worker programs, tax assistance and credits, and help navigating state agency bureaucracy will be included topics.
<b>BOLI: Prevailing Wage Rate Workshop</b>	Oregon's Prevailing Wage Rate (PWR) laws apply to most public works contracts. This session, presented by the Bureau of Labor and Industries (BOLI), will provide you with the information and resources you'll need to help you understand and stay in compliance with the PWR laws. Topics will include when prevailing wages must be paid to employees, how to find the correct prevailing wage rates, the overtime requirements when working on public contracts, and how to correctly complete certified payroll reports. This is also a great opportunity to ask BOLI staff your questions about the PWR law.