



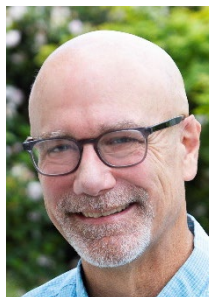
## Presenters

### Session 1. Keynote: Roll With It!



**Jake French**, the very definition of inspiration, teaches what fuels it, inhibits it, and the strategies you can use to leverage it. As a young man on top of the world with a new college degree and dream job as a forester, life was suddenly turned upside down by a devastating spinal cord injury that left him a quadriplegic. Jake shares from firsthand experience what has to happen to keep organizations and employees moving forward when life happens.

### Session 2: Buy Decision: Effective Procurement through the Oregon Forward Program



**Darvin Pierce** has administered the Oregon Forward Program for the Department of Administrative Services since 2006. He earned his Bachelor of Science degree in Sociology from Oregon State University in 1982. Prior to joining DAS, he was Executive Director of the Tualatin Valley Workshop in Hillsboro, Oregon for 16 years. Darvin earned the Oregon Procurement Basic Certification in October of 2007 and Certified Professional Public Buyer in November 2009. He enjoys working on the hobby farm his wife Nora and he own south of Independence.

### 3. Buy Decision: Surplus Property



**Darren Kennedy** has been employed with the state of Oregon for 25 years, all with the Surplus Property program. He is a Program Analyst, with duties include marketing and outreach, online auction administration, federal property screening, website design and maintenance, procurement, shipping logistics, customer interaction and support. He is also the state liaison for the federal Law Enforcement Support Office. Darren has an Associate of Science degree from UCLA (University of Chemeketa Lancaster Avenue). In his off time, he enjoys traveling to visit his kids/grandkids in faraway places, and his hobbies include photography, hiking, and classic muscle cars.

### 3. Buy Decision: Inmate products and Services, Oregon Corrections Enterprises



**Bjoern Bollmann** serves as the Deputy Administrator for Oregon Corrections Enterprises. Bjoern has been with Oregon Corrections Enterprises for 4 1/2 years. After graduating college, Bjoern worked in management and operation for the last 20 years both in the private and public sector. Bjoern is driven by the opportunities OCE gives to AICs in our work programs and seeing them succeed as they are reintegrated back into our communities.

**Joe Spicer** serves as the Marketing Manager for Oregon Corrections Enterprises. He has worked in OCE Marketing for 6 years, starting as the Marketing Assistant. Driven by facilitating the success of others, OCE Marketing gives Joe the platform to be creative while providing training opportunities for the highly talented graphic design team inside Oregon State Correctional Institution.



**George Sakai** serves as the General Manager for Oregon Corrections Enterprises Manufacturing and Sales. George has been with OCE for 4 1/2 years and brings 25 years of Management and Manufacturing experience in the private and public sectors. He is passionate about the OCE Mission and strives to create first class training programs for the AICs.

### Session 4. Sustainable Procurement through the Oregon Forward Program

**Corey Jeppesen** is the Employment Services Director for Oregon Resource Association. He has worked in Oregon Forward since 1995 and is the recent past president of the State Use Programs Association, a national organization supporting similar programs across the country.





**Michelle “Chelle” Stegner** is a Procurement & Contract Specialist for the Oregon Department of Transportation Procurement Office. Her primary role is coordinating trade service procurements and is the main contact for Oregon Forward contracts for ODOT. In her free time, Chelle is a beekeeper and tries to keep up with her 2 dogs, Sitka and Juniper.

**Josh Bearman** works at TVW, Inc. Through its subsidiary Sustainable Cleaning Systems, TVW provides custodial services throughout most of the Willamette Valley. Bearman currently holds the title of Executive Director but started with the organization as a janitor nearly two decades ago.



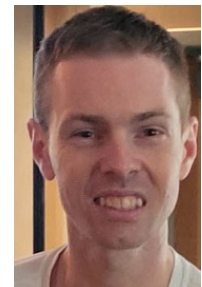
**Tanneke Dalesandro** is the General Services Coordinator for Facilities Management within the finance department at Clackamas County. She has been with the County for 9 years and enjoys gardening and anything outdoors.

**Rick Cole** is the Facility Maintenance Supervisor for Facilities Management within the Finance Department at Clackamas County. He has been with Clackamas County for 7 years and is dedicated to maintaining county facilities at a high level while remaining fiscally responsible. He believes the key to success is as a team with attainable goals and open communication.



**Courtney Bjorklund** is the Quality Assurance and Logistics Specialist on the Document Services Team at Relay Resources. Bjorklund started as a Data Imaging Operator and has earned her current role in QA & logistics. Her focus on quality imaging of crucial and personal documents (mostly with ODHS) is important to Bjorklund from both a personal and professional angle.

**Ryan Finley** is a custodian with Sustainable Cleaning Systems, a division of TVW, Inc. Finley is known for his passion for three things: cleaning, cars, and baseball. In his spare time, Finley helps manage a prominent and successful high school baseball team.



## Session 5: Attitude not Answers



**Jake French** discusses the ways that attitude affects the customer's experience. Taking a page from his life experiences, Jake will present simple strategies for making a positive memorable impression while providing services for customers.

## Session 6: DAS Rules Update



**Jay Jackson** is the Procurement Policy Officer with the Oregon Department of Administrative Services (DAS), where his work includes analyzing and implementing procurement related legislation and executive orders, writing administrative rules and policies, and consultation on policy issues. Jay's education includes a bachelor's degree in political science and a law degree, both from Willamette University. He has practiced law and mediation, taught, consulted, and organized and operated public charter schools.

He serves on the boards of The Luke Center for Catalytic Leadership, and the League of Oregon Charter Schools, and on the Chemeketa Community College Business Management Advisory Committee, and the Oregon State University **Supply Chain and Logistics Management** Advisory Council. Jay has served as adjunct faculty at Chemeketa Community College and has presented at state and local procurement related trainings, the Oregon Public Procurement Association (OPPA), NASPO State Procurement Law Institutes, and participated in the NASPO Academic Forum.

## Session 7: Contractually Required Insurance



**Bonnie Robbins, Risk Consulting Manager, DAS Risk Management**

Bonnie has over 30 years of experience in the risk management and insurance industry. She is a licensed insurance agent, in all lines, for 32 years and has the following two designations: Certified Insurance Counselor (CIC) and the Associate in Risk Management (ARM). Bonnie has held management positions in three different state agencies and in the private sector for over half of her career.

**Todd Scharff, Sr. Risk Consultant, DAS Risk Management**

Todd has served for the last nine years as a Risk Consultant with DAS Risk Management. His prior service includes twenty-five years on both the self-insured entity and insurance carrier sides of the business. Along with his work experience, Todd has earned a B.A. from Linfield University and the degree of Associate in Risk Management.



**Marie Hansen-Wargnier, Risk Consultant, DAS Risk Management**

Marie is a Risk Consultant with DAS Risk Management. Her tenure with DAS RM began in 2009. Before 2009, she was the Safety/Risk Management Coordinator at Oregon Parks and Recreation. Marie earned a B.A. from George Fox University. She finds it difficult to turn off her “risk” brain although does enjoy scuba diving in the PNW as well as most all outdoor activities.

## Session 8: Cooperative Purchasing



**Anya Corbitt** has worked at DAS Procurement Services for more than 5 years. Her primary functions were supporting the DAS Procurement Services training team and the Oregon Forward Program. Recently, Anya has joined the ORCPP Program to provide excellent customer services and guidance in the areas of statewide price agreements, OregonBuys, and overall general public procurement knowledge.

**Adam Helvey** graduated with a bachelor's in communications from Trinity Western University in Langley, Canada in 2005. After holding customer service and sales positions in the private sector, he began his career with State Government at Oregon Housing and Community Services in 2010.

Now, working at DAS Procurement Services since 2012, Adam focuses his skills and passion to provide a high level of customer service and liaison work for the Oregon Cooperative Procurement Program, Sustainable Procurement Program, the Oregon Buys implementation project, and he also works with Oregon small businesses to find opportunities and resources in government contracting.

