



**The State of Oregon
Department of Administrative Services
Procurement Services**

**Statewide Bulk Fuel Delivery
Buyer's Guide**

AGREEMENT #	DISTRICTS SERVED*	COMPANY
0498	1, 2B, 2C, 3, 4, 5, 7, 8, 9, 10, 12, 13	CECO, Inc. (Formerly Carson)
9510	1, 2B, 2C, 3, 4, 5, 7, 8, 9, 10, 12, 13	Associated Petroleum Products
9511	1, 2B, 2C, 3, 4, 5	Bretthauer Oil Company
9512	12, 13	Byrnes Oil Company, Inc.
9514	1, 2B, 2C, 3, 4, 5, 9, 12	Christensen, Inc.
9515	8	Interactive Exchange, LLC.
9516	1, 2B, 2C, 4, 5, 7, 9, 10, 12	Mansfield Oil Company of Gainesville
9517	1, 2B, 2C, 3, 4, 5, 8, 9, 10	McCall Oil and Chemical Corporation
9518	1, 2B, 2C, 3, 4, 5, 7, 8, 9, 10	Tyree Oil, Inc.
9519	1, 2B, 2C, 9	Wilson Oil Company (d.b.a. Wilcox and Flegel)

(*) = Districts 11 and 14 to be added by May 1, 2020.

Price Agreements Administrator:

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I. Fuel Types

Authorized Purchasers have access to the following fuel types:

- Gasoline (E10, E15 and E85)
- Diesel (B5, B20, Renewable and ULSD)
- Heating Oil
- Kerosene
- Diesel Exhaust Fluid
- Any Derivative of above (subject to state-use approval)
- Future, New Type (subject to state-use approval)

II. Mandatory or Convenience Use

Agreements are classified as **Mandatory Use** for all State Agencies

Agreements are classified as **Convenience Use** for members of the below organizations:

Oregon Cooperative Purchasing Program (ORCPP) i.e.: Cities, Counties, Schools, etc.

Master Contract Usage Agreement (MCUA) i.e.: Washington State Agencies of record

Reference OAR 125-246-0110(80)

III. Delivery Type

Tank Wagon – usually for orders under 5,000 gallons

Truck & Trailer – usually for orders over 5,000 gallons

Please discuss your quantity requirements directly with the Contractors in an effort to mutually agree on a best-value delivery method.

IV. Pricing

Each agreement in ORPIN has an “Attachments Exist” folder on the first page. A copy of the executed Price Agreement, Pricing and any Amendments are filed here. Depending on the contractor, pricing tables may have as many as 12 tabs. Each tab is a specific District.

Pricing for each District is listed in two columns. The Contractor Markup above the OPIS Rack Pricing or the Per-gallon price. Prices include all direct, indirect, fixed or variable costs and the fees of any type or description incurred by Contractor including transportation, labor, and administrative fees, and (ii) overhead and profit with the exception of applicable taxes.

Accordingly, your transaction price means the sum of the Contract Price and the Tax Component. No other costs, fees or charges must be added barring exceptions mutually-agreed beforehand by both parties.

Please refer to http://www.oregon.gov/ODOT/CS/FTG/current_ft_rates.shtml to review tax and guidelines related to federal requirements, credits or grants applicable to above fuel types.

Verifying Contractor’s pricing using OPIS Rack Tables:

For bidding and award purposes, we allowed four (4) major rack locations contractors could use to calculate their pricing. These do not represent all locations. Smaller locations do exist (i.e.: Umatilla) and available to some Districts but used the following four for the solicitation and subsequent awards: Portland, Eugene, Pasco and Boise. The Daily OPIS price index varies depending on the rack location used to deliver your shipment. These four rack locations are represented in the pricing tables.

The OPIS Wholesale Rack Tables we use to validate Contractor's Pricing for each fuel type is below.

A key, first step is confirming the right Rack Location (City), Date, Time, Table and Row.

"City" + "Current Date" + "10:00 EST"

Correct Section is located underneath the heading: **"ADDITIONAL CONTRACT SUMMARY"**

Correct Row is titled: **"CONT UBD AVG"**

Identifying proper price origin:

Unleaded Gasoline – E-10: Use the published price stated in the below table

***OPIS CONTRACT BENCHMARK FILE** / **OPIS GROSS CBOB ETHANOL (10%) PRICES**

Unleaded Gasoline – E-15: Use an equation inputting multiple, published prices

OPIS CONTRACT BENCHMARK FILE / **OPIS GROSS CBOB ETHANOL (10%) PRICES**

AND

*OPIS CONTRACT BENCHMARK FILE** OPIS GROSS PURE ETHANOL PRICES***

Price = Equation. Sum of (Published E10 x 0.9440) + (Published PURE x .0560)

Unleaded Gasoline – E-85: Use an equation inputting multiple, published prices

OPIS CONTRACT BENCHMARK FILE / **OPIS GROSS CBOB ETHANOL (10%) PRICES**

AND

OPIS CONTRACT BENCHMARK FILE OPIS GROSS PURE ETHANOL PRICES***

Price = Equation. Sum of (Published E10 x 0.1667) + (Published PURE x .8333)

Ultra-Low, Sulfur Diesel [ULSD] No.2: Use Published Price under "No.2" Column

OPIS CONTRACT BENCHMARK FILE / **OPIS GROSS ULTRA LOW SULFUR DISTILLATE PRICES***

Biodiesel [B5] No.2: Use the published price stated in the below table

OPIS CONTRACT BENCHMARK FILE / **OPIS GROSS WHOLESALE B5 SME BIODIESEL PRICES***

Biodiesel [B20] No.2: Use the published price stated in the below table

OPIS CONTRACT BENCHMARK FILE / **OPIS GROSS WHOLESALE B20 SME BIODIESEL PRICES***

Renewable Diesel [RD100 or 99]: Use the published price stated in the below table

OPIS CONTRACT BENCHMARK FILE / **OPIS GROSS WHOLESALE B5 SME BIODIESEL PRICES***

Renewable Diesel [RD20/B80]: See Below

Contractor provided price based on their own calculations ensuring the end-product meets all required specifications. Contractor has agreed to provide calculation details upon request.

Heating Oil [ULSD] No.1: Use published price in No. 1 Column of below table

OPIS CONTRACT BENCHMARK FILE / **OPIS GROSS ULTRA LOW SULFUR DISTILLATE PRICES***

Burner Fuel [Kerosene]: Use published price in No. 1 Column of below table

OPIS CONTRACT BENCHMARK FILE / **OPIS GROSS ULTRA LOW SULFUR DISTILLATE PRICES***

To help navigate an OPIS Report(s), here is an example when researching E-10.

Rack Location is Pasco, WA.

Date is February 7th

Time is 10:00:13 EST

Table is ***OPIS CONTRACT BENCHMARK FILE** / **OPIS GROSS CBOB ETHANOL(10%) PRICES***

Yellow Highlights are the proper "Heading" and "Row"

OPIS CONTRACT BENCHMARK FILE
 OPIS GROSS CBOB ETHANOL (10%) PRICES 9.0 RVP

	Terms	Unl	Move	Mid	Move	Pre	Move	Date	Time
Tesoro	b 1-10	176.01	- 1.41	191.52	- 1.41	206.01	- 1.41	02/06	18:00
Marathon	b 1-10	176.52	- 1.41	192.02	- 1.41	206.52	- 1.41	02/06	18:00
XOM-TSO	b 1-10	176.52	- 1.41	192.02	- 1.41	206.52	- 1.41	02/06	18:00
Shell	b 125-3	176.98	- 2.03	193.66	- 2.03	213.36	- 2.02	02/05	18:00
Chevron	b 1t45c	177.00	- 2.00	192.50	- 2.00	207.00	- 2.00	02/05	11:00
Texaco	b 1t45c	177.00	- 2.00	192.50	- 2.00	207.00	- 2.00	02/05	11:00
Shell-TSO	b 1-10	177.02	- 1.41	192.53	- 1.41	207.02	- 1.41	02/06	18:00
Cenex	b 1-10	177.31	+ 1.03	195.57	+ .37	211.69	+ .78	02/06	18:00
Sinclair	b 1-10	177.72	- 2.28	-- --	-- --	207.71	- 2.29	02/06	18:01
PSX	u N-10	180.50	+ 1.50	209.50	+ 1.50	218.50	+ 1.50	02/05	18:00
PSX	b 1-10	180.51	+ 2.02	194.01	+ 2.02	207.51	+ 2.02	02/05	18:00
XOM	b 125-3	181.10	+ 2.01	194.78	+ 2.01	209.00	+ 2.01	02/06	11:00
BP	u N-10	183.25	+ 1.00	207.25	+ 1.00	221.25	+ 1.00	02/05	23:59
Tesoro	u N-10	184.70	- 1.25	211.20	- 1.25	222.70	- 1.25	02/05	18:00
LOW RACK		176.01		191.52		206.01			
HIGH RACK		184.70		211.20		222.70			
RACK AVG		178.72		196.85		210.84			
BRD LOW RACK		176.01		191.52		206.01			
BRD HIGH RACK		181.10		195.57		213.36			
BRD RACK AVG		177.61		193.11		208.12			
UBD LOW RACK		180.50		207.25		218.50			
UBD HIGH RACK		184.70		211.20		222.70			
UBD RACK AVG		182.82		209.32		220.82			
CONT AVG-02/07		178.72		196.85		210.84			
CONT LOW-02/07		176.01		191.52		206.01			
CONT HIGH-02/07		184.70		211.20		222.70			

ADDITIONAL CONTRACT SUMMARY DATA - Effective 02/07

CONT BRD LOW	176.01	191.52	206.01
CONT BRD HIGH	181.10	195.57	213.36
CONT BRD AVG	177.61	193.11	208.12
CONT UBD LOW	180.50	207.25	218.50
CONT UBD HIGH	184.70	211.20	222.70
CONT UBD AVG	182.82	209.32	220.82