



BUYERS GUIDE FOR

Lawn & Garden Equipment

Version [3.0] dated 05/16/2018

(Before ordering, check ORPIN for the latest version)

CONTRACT DESCRIPTION:

This group of Price Agreements are for Lawn and Garden Equipment in the following categories:

1. Hand Held Equipment
2. Walk-Behind Equipment and Walk behind attachments
3. Snow equipment
4. Riding Mowers and lawn and garden tractors and Equipment for Riding Mower, Lawn and Garden tractors
5. Residential Front Mowers and Equipment
6. Commercial Walk-Behind Mowers and Equipment
7. Commercial Ztrack Mowers and Equipment
8. Commercial Front Mowers, Equipment and attachments
9. Commercial Wide Area Mowers and Attachments
10. Compact utility tractors-Up to 70 HP and Attachments
11. AT Vehicles
12. Utility terrain vehicles and Attachments for Utility terrain vehicles
13. Golf Carts and Attachments for Golf carts
14. Fairway Mowers
15. Rough, trim and surrounds mowers
16. Greens mowers
17. Utility Trailers
18. Skid steers, Forklifts and Attachments
19. Bunker rakes and Attachments
20. Industrial Mowers
21. Utility Tractors-Up to 100 Horsepower and Attachments
22. Ag Tractors, 2x4 and 4x4 70 to 140 Horsepower and Attachments for Agricultural equipment
23. Commercial Lawn Shredders and Chippers

AWARDED PRICE AGREEMENT NUMBER[S]:

- **PA 1441 Brim Tractor Co** - Larry Crooker (425) 750-3618
larry.crooker@brimtractor.com Categories of items/services for this agreement are: Commercial Ztrack Type Mowers and Equipment, Compact utility tractors-Up to 70 HP, Attachment for utility tractors up to 70hp, Skid steers, Attachments for Skid steers, Utility Tractors-Up to 100 Horsepower, Attachments for Utility Tractors, Commercial Lawn Shredders And Chippers.

- **PA 1442 Enviro Chipper Industries Inc. - Levi Chamberlain (800) 287-2048**
levi@envirochipper.com Categories of items/services for this agreement are: Commercial Lawn Shredders and Chippers.
- **PA 1443 Deere & Company –Andrew Roman (919) 804-2831**
RomanAndrewR@JohnDeere.com Categories of items/services for this agreement are: Walk Behind Equipment, Snow Equipment, Riding Mowers and Lawn Tractors and Equipment, Commercial Walk Behind Mowers, Commercial Ztrack type Mowers, Commercial Front Mowers and Equipment, Commercial front mower attachments, Commercial Wide Area Mowers and Attachments, Compact utility tractors-Up to 70 HP and Attachments, AT Vehicles, Utility terrain vehicles and Attachments, Fairway Mowers, Rough trim and surrounds mowers, Greens mowers, Utility Trailers, Bunker rakes and Attachments, Industrial Mowers, Utility Tractors-Up to 100 Horsepower and Attachments, Attachments for Utility Tractors, Equipment for Utility Vehicles, Ag Tractors, 2x4 and 4x4 70 to 120 Horsepower Attachments for Agricultural equipment, Commercial Lawn Shredders And Chippers.
- **PA 1444 Keizer Outdoor Power - Rob Titus (503) 393-6471**
keizeroutdoor@qwestoffice.net Categories of items/services for this agreement are: Hand Held Equipment, Walk-Behind Equipment, Walk behind attachments, Riding Mowers and lawn and garden tractors, Equipment for Riding Mower, Lawn and Garden Tractors, Commercial Walk-Behind Mowers and Equipment, Commercial Ztrack Mowers and Equipment, Commercial Front Mowers and Equipment, Commercial front mower attachments, Attachments for Commercial Wide Area Mower.
- **PA 1445 Kubota Tractor - Jon Cheek (817) 532-3875**
Na.quotes@kubota.com Categories of items/services for this agreement are: Walk Behind Equipment, Snow Equipment, Riding Mowers and Lawn Tractors and Equipment, Commercial Walk Behind Mowers, Commercial Ztrack type Mowers, Commercial Front Mowers and Equipment, Commercial front mower attachments, Commercial Wide Area Mowers and Attachments, Compact utility tractors-Up to 70 HP and Attachments, AT Vehicles, Utility terrain vehicles and Attachments, Fairway Mowers, Rough trim and surrounds mowers, Greens mowers, Utility Trailers, Bunker rakes and Attachments, Industrial Mowers, Utility Tractors-Up to 100 Horsepower and Attachments, Attachments for Utility Tractors, Equipment for Utility Vehicles, Ag Tractors, 2x4 and 4x4 70 to 120 Horsepower attachments for Agricultural equipment, Commercial Lawn Shredders And Chippers.
- **PA 1446 Moen Machinery Co. - Justin luebbers (503) 666-9159**
justin@moenmachinery.com Categories of items/services for this agreement are: Hand Held Equipment, Walk-Behind Equipment, Walk behind attachments, Snow Equipment, Riding Mowers and lawn and garden tractors and Equipment, Commercial Ztrack Mowers and Equipment, Commercial Front Mowers and Equipment, Commercial Front mower attachments, Commercial Wide Area Mowers and Attachments, Compact Utility tractors – Up to 70hp and Attachments, Utility terrain vehicles and Attachments, Utility Tractors-Up to 100 Horsepower and Attachments, Ag Tractors, 2x4 and 4x4 70 to 120 Horsepower, Attachments for Agricultural equipment, Commercial Lawn Shredders and Chippers
- **PA 1450 Pape Machinery - Scott Panter (541) 812-0207**
spanter@papemachinery.com Categories of items/services for this agreement are: Skid steers, forklifts, Attachments for Skid steers & forklifts.

- **PA 1451 RMT Equipment - Cindy Nielsen (801) 261-2100**

cindy@rmtequipment.com Categories of items/services for this agreement are: Hand Held Equipment, Walk-Behind Equipment and Walk behind attachments, Snow equipment, Riding Mowers and lawn and garden tractors, Equipment for Riding Mower, Lawn and Garden Tractors, Residential Front Mowers and Equipment, Commercial Walk-Behind Mowers and Equipment, Commercial Ztrack Mowers and Equipment, Commercial Front Mowers and Equipment, Commercial front mower attachments, Commercial Wide Area Mowers and Attachments, Compact utility tractors-Up to 70 HP and Attachments, Utility terrain vehicles and Attachments, Fairway Mowers, Rough trim and surrounds mowers, Greens mowers, Attachments for Skid steers, Bunker rakes and Attachments, Industrial Mowers, Utility Tractors-Up to 100 Horsepower, Attachments for Utility Tractors, Ag Tractors, 2x4 and 4x4 70 to 120 Horsepower, Attachments for Agricultural equipment, Commercial Lawn Shredders And Chippers.

- **PA 1454 Western Equipment Distributors - Dick Bergeron (253) 261-3397**

dick.bergeron@western-equipment.com Categories of items/services for this agreement are: Walk-Behind Equipment and Attachments, Snow equipment, Riding Mowers and lawn and garden tractors, Equipment for Riding Mower, Lawn and Garden Tractors, Residential Front Mowers and Equipment, Commercial Walk-Behind Mowers and Equipment, Commercial Ztrack Mowers and Equipment, Commercial Front Mowers and Equipment, Commercial front mower attachments, Commercial Wide Area Mowers and Attachments, Compact utility tractors-Up to 70 HP and Attachments, AT Vehicles, Utility terrain vehicles and Attachments, Fairway Mowers, Rough trim and surrounds mowers, Greens mowers, Utility Trailers, Skid steers and Attachments, Bunker rakes and Attachments, Industrial Mowers, Utility Tractors-Up to 100 Horsepower and Attachments for Utility Tractors, Ag Tractors, 2x4 and 4x4 70 to 120 Horsepower, Attachments for Agricultural equipment, Commercial Lawn Shredders And Chippers.

PS CONTRACT ADMINISTRATOR CONTACT INFORMATION:

Dustin Sculatti
(503) 378-2048
dustin.m.sculatti@oregon.gov

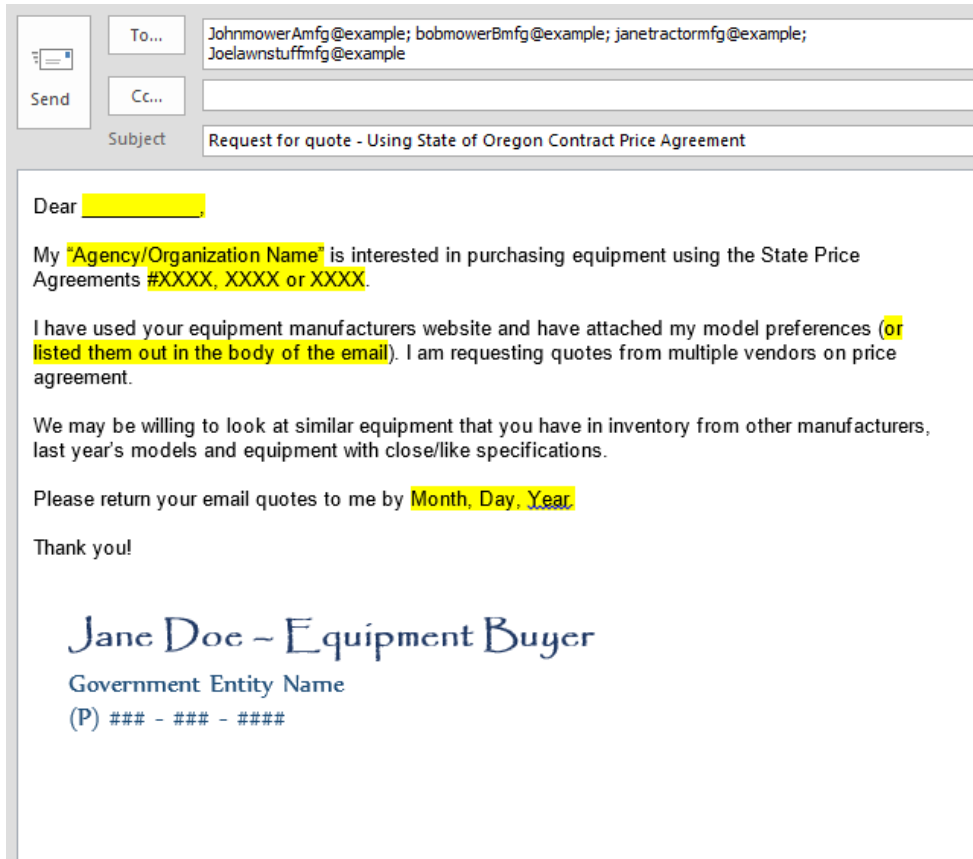


BEST VALUE ANALYSIS INSTRUCTIONS and PRICING:

1. Decide what equipment you need. Contact vendor or view the equipment Manufacturers website for options and specifications.
2. Review Price Agreements on ORPIN orpin.oregon.gov (Price Agreement numbers listed in this guide).
3. Send a Request for Quote to each applicable Vendor. (See sample email below) Make notation in request that you are using the **State of Oregon Price Agreements**.
4. Determine best overall cost quoted. (Best overall cost should include: purchase price, delivery (if applicable), desired attachments, etc.)
5. Place order.

*Negotiation using the Quote process - The thought process is to quote not only the specific vendor/manufacturer but also the entire list of vendors able to provide comparable equipment in the appropriate Contract Category (1-23) . Notify each vendor on your quote to the fact you are using the State of Oregon Price Agreements and that you are sending a quote to each vendor to encourage competition in the quote process.

Sample: What an email to vendors might look like:



SPECIAL ORDERING INSTRUCTIONS:

Trade ins are allowed on some equipment. Contact each Vendor for their trade in policy. Example: Values from trade-in will be deducted from Invoice for Kubota Tractor PA 1445. Kubota will accept other manufacturers equipment on trade.

HELPFUL LINKS: