



BUYERS GUIDE FOR FLEET Vehicles

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PROCUREMENT SERVICES CONTRACT ADMINISTRATOR:

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CONTRACT DESCRIPTION:

Use of this Price Agreement and sound business practice require that a selection process be followed to determine a "Best Value" price. This is accomplished in most cases by factoring industry and market pricing with the expected value and quality of the vehicle, solutions and services to be purchased, however, Best Value does not necessarily mean the lowest price offer. This selection process will assist the Authorized Purchaser in establishing Best Value.

AWARDED PRICE AGREEMENT NUMBER[S]:

- 5556** **Bruce Chevrolet - Kyle Olinger (503) 619-8324**
kyle@brucechevrolet.com
- 5559** **DSU Peterbilt - Brian Heinrich (503) 535-3025**
bheinrich@dsutrucks.com
- 5561** **ERide Ind - John Herou (763) 389-9139**
jherou@e-ride.com
- 5560** **McCoy Freightliner - Kevin Dripps (503) 283-0345**
kevindripps@pdxftl.com
- 5551** **Gresham Ford - Paul Blankenship (503) 490-6510**
paul@greshamford.com

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- 5555** **Hubbard Chevrolet - John Boyer (800) 247-4336**
johnboy@hubbardchevrolet.com
- 5550** **Landmark Ford - Lisa OKeefe (503) 639-1131 ext709**
GovtSales@landmarkford.com
- 5549** **Northside Ford - Sharon Tucker (503) 282-7777**
stucker@northsidetrucks.com
- 5558** **Power Chevrolet - Jim Church (503) 769-7777**
jimc@powerchevrolet.com
- 5554** **Power Chrysler, JEEP, DODGE - Don Kasinger (503) 871-0703**
dpkasinger@aol.com
- 5548** **Power Ford Lincoln - Don Kasinger (503) 871-0703**
dpkasinger@aol.com
- 5557** **Suburban Chevrolet - DJ Anderson (503) 454-4960**
dj@suburbanautogroup.com
- 5552** **Tonkin Dodge - Chuck Baggs (503) 258-5704**
cbaggs@tonkin.com
- 5563** **Tonkin Nissan - Jon Geffen (503) 258-6257**
jgeffen@tonkin.com
- 5564** **Tonkin Toyota - Jon Geffen (503) 258-6257**
jgeffen@tonkin.com
- 5553** **Withnell Dodge - Matt McCowan (503) 364-0184**
matt@withnellauto.com

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DAS PS Contacts:

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BEST VALUE ANALYSIS (BVA) INSTRUCTIONS and PRICING: “Best Value” is determined by reviewing and analyzing various factors related to the Authorized Purchaser and the pricing for the desired Goods and Services to reach a conclusion that the pricing is fair and reasonable. Goods and Services that are a Best Value are not necessarily the lowest priced.

SPECIAL ORDERING INSTRUCTIONS:

- 1. Locate any of the above listed price agreements in ORPIN**
- 2. Find the Excel spread sheet for Fleet Pricing (current year)**
- 3. Locate Vehicle type in column “B” by sorting column “B”**
- 4. Evaluate best base model contract pricing in Column “F”**
- 5. Determine best dealer; Look up contact information in ORPIN, Call and Place Order using the appropriate contract #**
- 6. If authorized purchaser needs options, or vehicle is not on the list, then use Best Value Analysis process.**
 - a. NOTE: The vehicles listed are “BASE Model” addition of options will change price and should be negotiated.**

UNIQUE CONSIDERATIONS OR HIGHLIGHTS OF PRICE AGREEMENT[S]:

NOTE: According to *HB 2017* on January 1, 2018 vehicle dealers in Oregon are responsible for paying a “Vehicle Privilege Tax” of 0.5% on any new taxable vehicle sold in Oregon. This tax will show up as a separate line on vehicles quoted against your purchase order(s). For questions concerning this tax please refer to the [Oregon Department of Revenue](#).

When Using Grants:

Common Grant Rule Compliant if you use the BVA process