

## Partners in Public Procurement Conference and Tradeshow | Tuesday March 3, 2020

|                                | Croisan Creek A, B & C<br>(2 <sup>nd</sup> floor)   | Santiam 6<br>(1st floor)  | Santiam 4 & 5<br>(1st floor)  | Santiam 2 & 3<br>(1st floor)  |  |  |
|--------------------------------|---|---|---|---|--|--|
| Tuesday<br>7:30 AM - 8:30 AM   | Check In and Continental Breakfast<br>(Served in the commons areas on both floors)  |   |   |   |  |  |
| Tuesday<br>8:30 AM - 9:45 AM   | OregonBuys: The<br>procure-to-pay<br>eProcurement system<br>Get the latest information<br>on the state's new<br>eProcurement tool.                  | Upcoming legislative impacts<br>Learn what current and future<br>procurement legislation means<br>to agencies and local<br>governments.                           | What is sustainable purchasing?<br>Definitions and examples of<br>sustainability and how to apply it<br>to purchasing.  | Exceptional customer service<br>Learn how to take customer service<br>to a whole new level.   |  |  |
| Tuesday<br>10:00 AM - 11:15 AM | Basecamp: IT information<br>portal<br>A showcase of IT resources<br>available to both buyers<br>and suppliers.                                      | <b>Disaster preparedness</b><br>Learn how the state is preparing<br>for natural disasters and what<br>you can do as individuals to<br>prepare.                    | Private sector sustainable<br>success stories<br>A panel of state of Oregon price<br>agreement holders share what<br>they're doing to advance<br>sustainability.  | Professional development in<br>public procurement<br>Tips on career advancement in the<br>public procurement field.   |  |  |
| Tuesday<br>11:15 AM - 12:00 PM | Visit exhibitors  |   |   |   |  |  |
| Tuesday<br>12:00 PM - 1:00 PM  | Keynote Luncheon<br>(2nd floor Willamette Ballroom)   |   |   |   |  |  |
| Tuesday<br>1:15 PM - 2:30 PM   | IT projects -<br>modernization and<br>innovation<br>A panel of experts discuss<br>how IT projects are<br>managed: stage gate and<br>non-stage gate. | The future of procurement<br>Perspectives on how<br>procurement is changing and<br>what the future workforce looks<br>like.                                       | Integrating sustainability into<br>procurement<br>State and local government<br>experts give examples and tips on<br>how to weave sustainability into<br>the procurement process.                       | The power of cooperatives<br>Learn how using cooperative<br>agreements equates to deep cost<br>and time savings.  |  |  |
| Tuesday<br>2:30 PM - 3:00 PM   | Visit exhibitors  |   |   |   |  |  |
| Tuesday<br>3:15 PM - 4:30 PM   | IT cloud contracting<br>A panel discussion on IT<br>cloud contracts and how<br>they can be used.  | Continuous improvement<br>methodologies<br>This session provides insights<br>on incremental process<br>improvements and efficiencies<br>that lead to big results. | Innovations in sustainable<br>procurement<br>Our panel of experts discuss the latest<br>research and innovations in<br>procurement product and service<br>evaluations through a sustainability<br>lens. | Strengthening supplier/contractor<br>relationships<br>Learn how fostering good<br>relationships with the supplier<br>community can help you realize<br>mutually beneficial contracts. |  |  |



## Partners in Public Procurement Conference and Tradeshow | Wednesday March 4, 2020

|                               | Croisan<br>Creek A, B & C<br>(2 <sup>nd</sup> floor)  | Santiam 6<br>(1st floor)   | Santiam 4 & 5<br>(1st floor)   | Santiam 2 & 3<br>(1st floor)  |  |  |
|-------------------------------|---|--|--|---|--|--|
| Wednesday<br>7:45 - 8:30 AM   | Continental Breakfast<br>(Served in the commons areas on both floors)   |  |  |   |  |  |
| Wednesday<br>8:30 - 9:45 AM   | Socio-economic<br>considerations<br>Highlights of the Qualified<br>Rehabilitation Facilities<br>(QRF) Program including<br>success stories.                                   | Insurance and bonding<br>Learn how to set the<br>appropriate insurance and<br>bonding requirements when<br>working with contracts.                     | Market research<br>View a demo of the NASPO IQ<br>tool and the State Library's<br>market research tools, and learn<br>how to apply them to your<br>procurement work. | <b>Construction contracting</b><br>Learn tips and get insight into the<br>complex world of construction<br>contracting.       |  |  |
| Wednesday<br>10:00 - 11:15 AM | <b>COBID database demo</b><br>Learn what COBID means,<br>how to find COBID firms,<br>and the importance of these<br>efforts.  | Independent contractor or<br>employee?<br>Get guidance and clarification<br>on working relationships with<br>independent contractors and<br>employees. | Evaluation committees<br>Learn how evaluation committees<br>work and how they can truly aid in<br>the solicitation process.  | Procurement ethics<br>Learn more about what it means<br>to be a responsible public official.                                  |  |  |
| Wednesday<br>11:15 - 12:00 PM | Visit Exhibitors  |  |  |   |  |  |
| Wednesday<br>12:00 - 1:00 PM  | Awards Presentation Luncheon<br>(2 <sup>nd</sup> floor Willamette Ballroom)   |  |  |   |  |  |
| Wednesday<br>1:15 - 2:30 PM   | Overcoming barriers for<br>certified firms<br>A panel will discuss what<br>it's like for certified firms to<br>win government contracts<br>and will share success<br>stories. | Demystifying terms and<br>conditions<br>A deeper dive into the standard<br>terms and conditions typically<br>used in contracts.                        | <b>Contract negotiations</b><br>Learn how to improve negotiation<br>skills and about negotiation<br>methods.   | OregonBuys: The procure-to-<br>pay eProcurement system<br>Get the latest information on the<br>state's new eProcurement tool. |  |  |
| Wednesday<br>2:30 - 3:30 PM   | Visit Exhibitors  |  |  |   |  |  |