Oregon's Economic and Revenue Forecast





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Economic Outlook



US Macro Forecast: Distribution of outcomes widens, as "soft-landing" vulnerable to exogenous shocks



- Consensus of forecasters anticipates 2025 inflation-adjusted *growth* (real GDP) at 2.0%, *inflation* steady at 2.8% and *unemployment* slightly higher at 4.2%
- Forecasters persistently underestimated growth post-pandemic
 - Watch 'animal spirits'—economic sentiment is a powerful catalyst
 - Fiscal cliff could stall economic growth
 - Risks are elevated, but recession probability is low (Consensus at 20%)
- Inflation appears stuck above 2% target
 - Mild pickup recently, pressures concentrated in services/housing
 - Inflation expectations rising (partly on tariff concerns)
- Labor market reaccelerating, wages look sticky

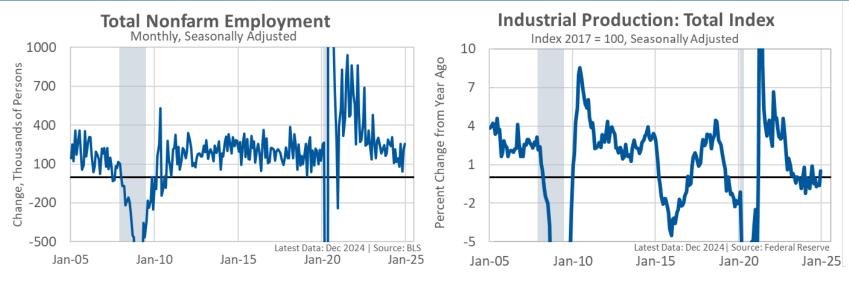
Oregon Economic Outlook: Momentum has faded, watch demographics

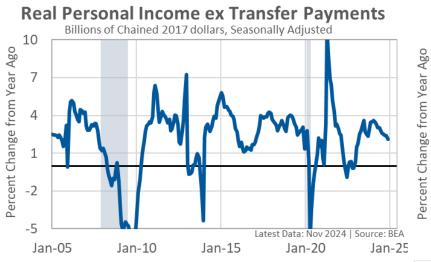


- State economy is increasingly bound to national trends for growth and inflation
- Heightened sensitivity to trade tensions given geography and industry composition
- Labor conditions are healthy, but hiring has sputtered and breadth of job creation is weak
- Magnitude of demographic rebound will be critical to growth outcome

Soft-ish landing supported by consumers



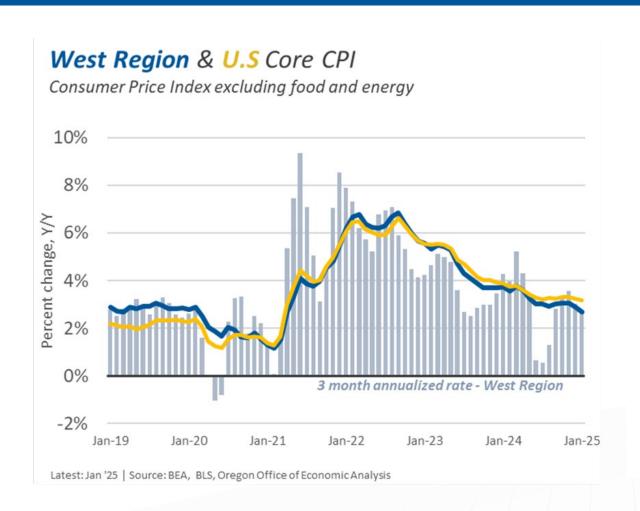






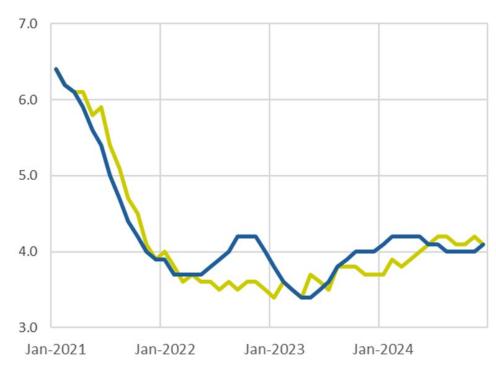
Soft Landing In Progress Inflation has slowed, unemployment stable





Oregon and U.S. Unemployment Rate

Monthly, Seasonally Adjusted

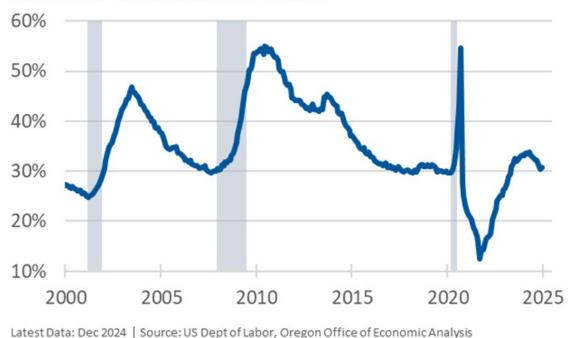


Data: Dec 2024 | Source: Oregon Employment Department

Oregon labor dynamics look favorable

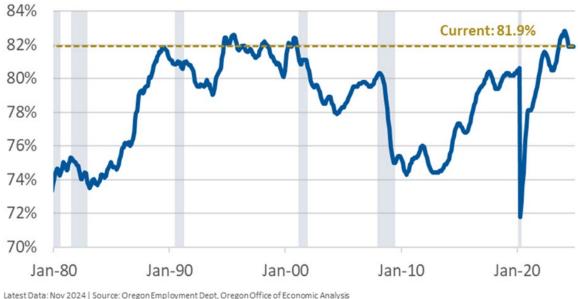


Oregon Unemployment Insurance Benefit Exhaustion Rate



Near Record High E-Pop Rate for Oregonians

Share of 25-54 year olds with a job (Prime-Age Employment-to-Population Ratio)

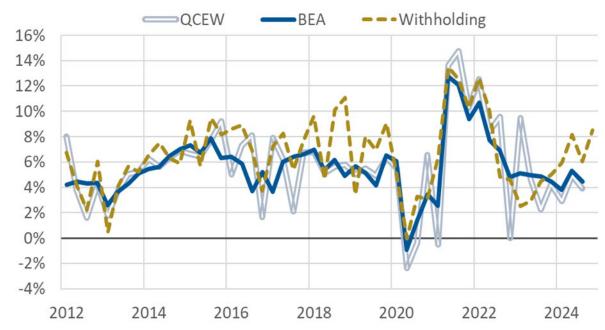


Oregon labor conditions looking stable



Oregon Wage Growth

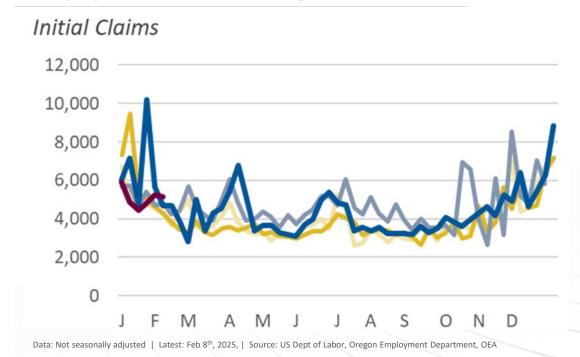
Year-over-year percent change



Latest Withholding 2024q4, Latest BEA and QCEW 2024q3
Source: BEA, Oregon Employment Dept, Oregon Dept of Revenue, Oregon Office of Economic Analysis

Oregon Claims

Unemployment insurance claims for 2018, 2022, 2023, 2024, 2025

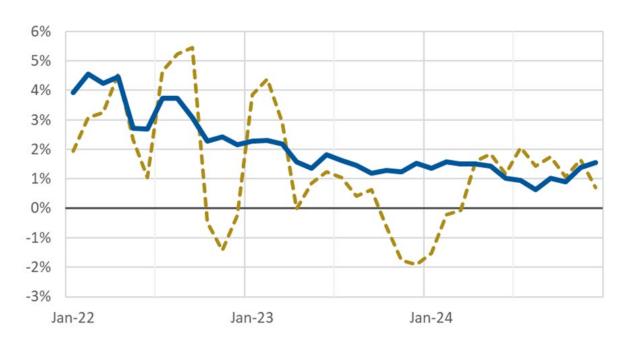


Oregon vs. U.S.



Payroll Job Growth (3 mth annualized rate)

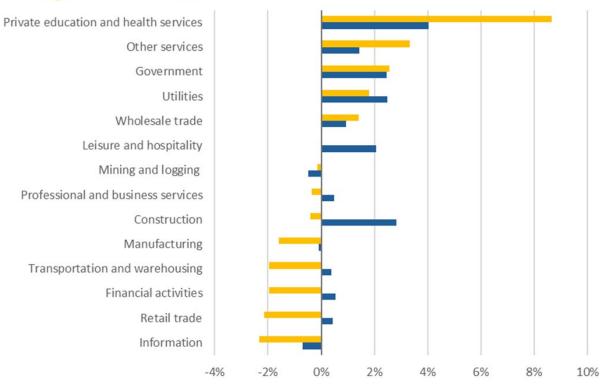
USA | Oregon



Latest Data: US Jan '25, Oregon Dec '24 | Source: BLS, Oregon Employment Department

Annual Employment Growth by Industry

Oregon and the U.S



Source: Oregon Employment Department, Current Employment Statistics, BLS

Loss of momentum in OR over past year—will it continue?

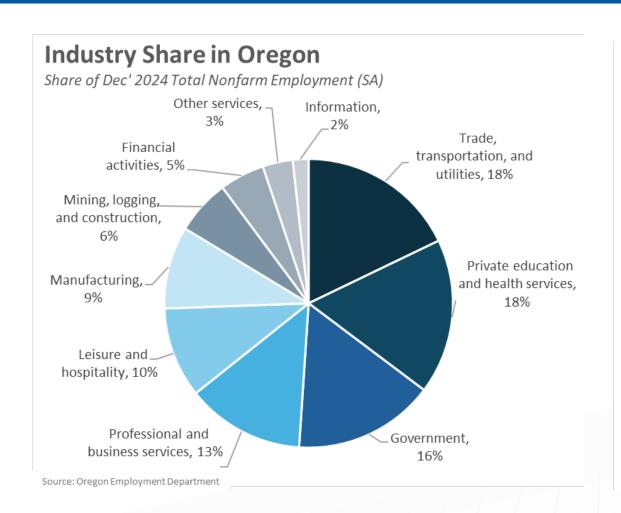




- In the last year, Oregon GDP growth has fallen below US by an average of 1.5 percentage points
- If this deviation continues and US GDP grows by 2.0% in 2025, Oregon GDP would be expected to grow by just 0.5%

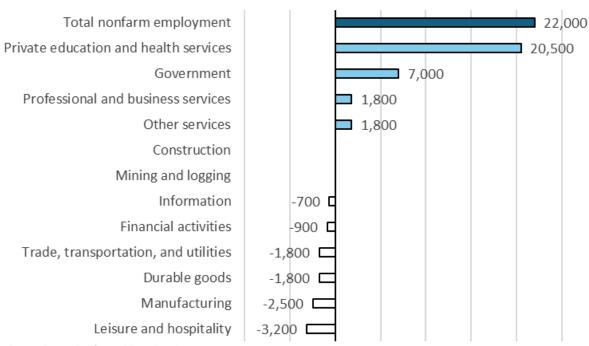
Current Employment





Oregon Net Employment Change by Industry

December 2023 to December 2024, Seasonally Adjusted



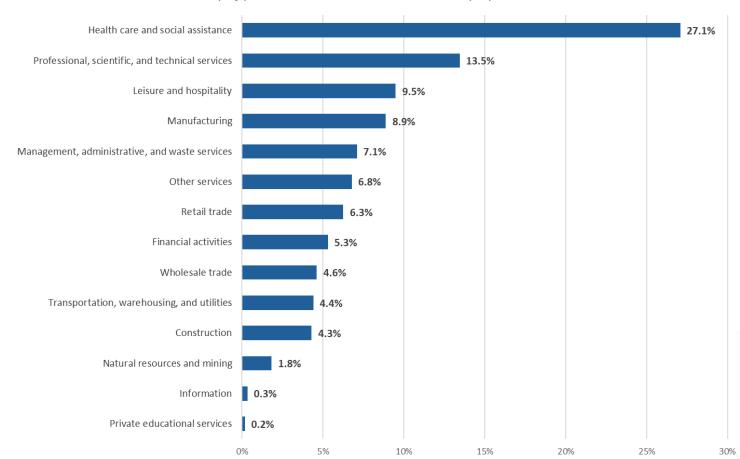
Source: Oregon Employment Department

Industry hiring



Oregon Job Vacancies by Industry, Fall 2024

Survey of private-sector businesses with 2+ employees



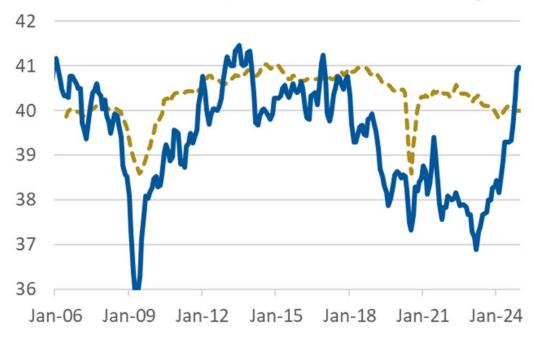
- The average starting wage among this group of vacancies was \$26.50 per hour
- A typical job vacancy tends to be for a full-time, permanent position.
- Portland tri-county area accounted for 45% of all vacancies

Labor market health varies greatly by sector



Manufacturing Hours Worked

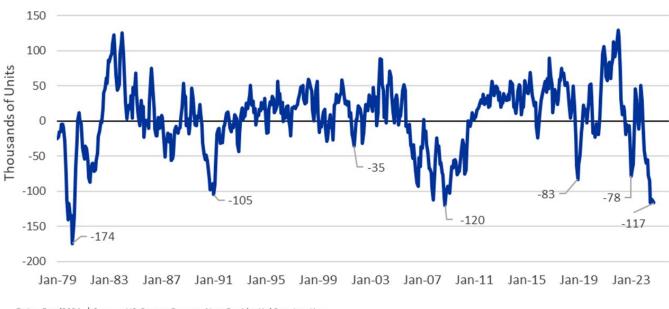
Number of hours worked per week in the USA and Oregon



Data: 3 month avg | Latest: Nov 2024 | Source: BLS, Oregon Emp Dept, Oregon Office of Economic Analysis

West Region - Housing Starts minus Completions

Seasonally Adjusted Annualized Rate, 3-Month Moving Average

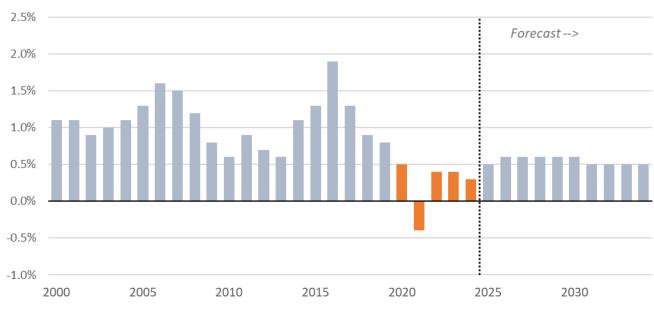


Longer-term outlook depends on demographics and productivity



Oregon Population Growth

Annual change in total state population History/Forecast and PSU Estimates



Latest: 2024 | Source: U.S. Census Bureau, Portland State Research Center, Oregon Office of Economic Analysis

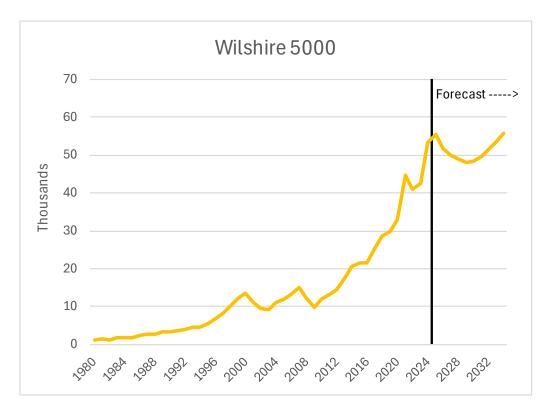
Oregon is growing slower than the U.S

- Total growth slower in part due to deaths outnumbering births
- As the number of deaths exceeds the number of births, Oregon's entire population growth will come from net migration
- Migration has historically been pro-cyclical

Forecast – based on PSU's estimates
Population expected to grow by average of
0.6% through 2034.

Equities & Profits Outlook Mild growth expected







	2011-24	2024-34 Fcst
Annualized Growth:	11.2%	0.5%
Previous Fcst:		0.7%

	2011-24	2024-34 Fcst
Annualized Growth:	6.1%	2.5%
Previous Fcst:		2.1%

Alternative Outcomes Possible



Alternative Scenarios					Mar	ch 202	25
		2023	2024	2025	2026	2027	2028
Oregon Employment	Employment						
Percent change from pre-COVID peak in the Baseline Soft Landing ,	Opt: Solid Growth	2.1%	0.4%	1.3%	1.2%	1.3%	1.1%
the Pessimistic, and Optimistic Solid Growth/Population Rebound	Base: Soft Landing	2.1%	0.3%	0.9%	0.6%	0.5%	0.5%
ı	Pes: Recession	2.1%	0.3%	-1.2%	1.0%	1.3%	0.7%
5%	Unemployment Rate						
0%	Opt: Solid Growth	3.7%	4.1%	3.9%	3.8%	3.9%	3.9%
	Base: Soft Landing	3.7%	4.1%	4.1%	4.3%	4.4%	4.4%
-5%	Pes: Recession	3.7%	4.1%	6.5%	6.5%	6.1%	4.8%
-10%	Personal Income						
y	Opt: Solid Growth	5.7%	5.5%	6.1%	6.4%	6.2%	6.0%
-15%	Base: Soft Landing	5.7%	5.5%	6.0%	5.9%	5.6%	5.2%
2020 2021 2022 2023 2024 2025 2026 2027 2028	Pes: Recession	5.7%	5.5%	3.8%	5.2%	6.5%	5.4%

Revenue Update



Bottom line (change from December)



- 2023-25 Biennium
 - Revenues Decreased \$89 million
 - Appropriations up \$110 million
 - Ending Balance projected \$2.59 billion
- 2025-27 Biennium
 - Revenues Increased \$551 million
 - Beginning balance down \$200 million
 - Available resources increased \$350 million

Tracking weak in 4th quarter:



Tracking: Quarter Ending 12/31/2024

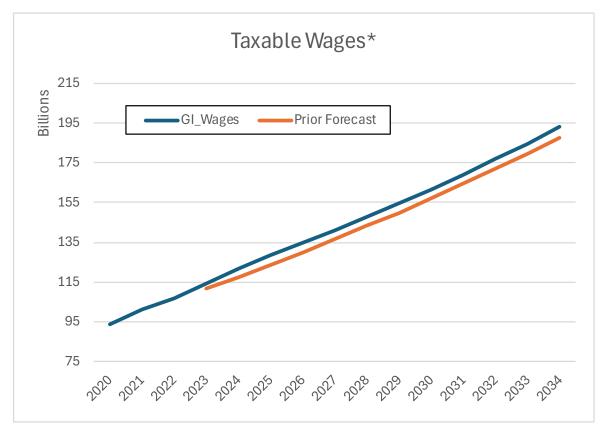
	December			Y/Y
Personal Income Tax (mil.)	Actuals	Forecast	Deviation	Change
Withholding	\$3,009.0	\$3,000.7	\$8.3	8.5%
Estimated Payments	\$626.4	\$464.4	\$162.0	19.5%
Return Payments	\$190.2	\$193.5	-\$3.2	-27.1%
Refunds	-\$1,066.4	-\$791.1	-\$275.3	85.5%
Total	\$2,759.3	\$2,867.5	-\$108.2	-7.5%

- Refunds subject to "timing" effects:
 - Refund reviews
 - Kicker magnitude
 - PTE-E

	December			Y/Y
Corporate Income Tax (mil.)	Actuals	Forecast	Deviation	Change
Estimated Payments	\$598.9	\$571.7	\$27.1	2.5%
Return Payments	\$73.4	\$129.7	-\$56.3	-4.7%
Refunds	-\$333.6	-\$304.9	-\$28.7	12.3%
Total	\$338.6	\$396.5	-\$57.9	-7.0%

Taxable Wages Strong





	Dec Fcst	March Fcst
TY 2023	4.6%	6.4%
TY 2024	4.8%	6.7%

- Final tax return data available for tax year 2023.
- Initial tax return data available for tax year 2024.
- Wage growth revised upward significantly.
- Wage growth persistent (compared to CapGains or business income)

Slower growth ahead



Gross Income-Liability Model Summary				
	2023	2011-23	2023-34	
Component	Distribution	Annualized Change	Annualized Change	
Wages & Salaries	65.6%	5.5%	4.9%	
Dividends	2.8%	8.7%	6.2%	
Interest	1.7%	7.5%	2.6%	
Capital Gains	4.6%	9.5%	5.1%	
Retirement	14.8%	5.9%	3.5%	
Proprietors	2.8%	4.3%	5.2%	
Schedule E	7.0%	8.8%	3.0%	
Other	0.6%	3.9%	-2.8%	
Total	100.0%	6.0%	4.6%	
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	Effective Tax	2011-23 Annualized	2023-34 Annualized	
	Rate	Change	Change	
Liability	7.0%	7.4%	6.0%	

- Demographics:
 - Overall slowing
 - Boomers age
- High income earners outmigration.

Mild decrease in 2023-25



2023-25 General Fund Revenue Statement

		March 2025 Forecast	Change from Prior Forecast	Change from COS Forecast
Revenues	s (millions)			
	Personal Income Tax*	\$22,469.2	-\$120.1	\$1,486.6
	Corporate Income Tax*	\$3,090.7	-\$31.1	\$953.4
	All Other Revenues	\$2,216.2	\$61.9	\$204.9
Net Gener	al Fund	\$27,776.1	-\$89.3	\$2,644.8
Beginning	Balance	\$8,082.5	\$0.0	\$589.0
Appropriat	tions	-\$33,272.1	-\$110.2	-\$1,090.1
Projected I	Ending Balance	\$2,586.5	-\$199.5	\$2,143.7

- Personal Income Tax:
 - Refunds higher in Nov/Dec
- Corp:
 - Tracking negative
- Other
 - Estate and Liquor revised upward

^{*} includes offsets and RDF transfers

2025-27



2025-27 General Fund Revenue Statement

	March 2025 Forecast	Change from Prior Forecast
Revenues (millions)		
Personal Income Tax*	\$30,766.7	\$544.9
Corporate Income Tax*	\$3,268.1	-\$26.7
All Other Revenues	\$1,872.9	\$32.4
Net General Fund	\$35,907.7	\$550.7
Beginning Balance	\$2,586.5	-\$199.5
Available Resources*	\$38,164.2	\$350.1

- Personal Income Tax
 - Wages/Retirement increased
 - Smaller kicker offset (\$68m)
- Corporate
 - Profits revised downward
- Other
 - Interest Earnings increased due to rate outlook
- Does not include potential "reversion" adjustment

^{*} includes offsets and RDF transfers

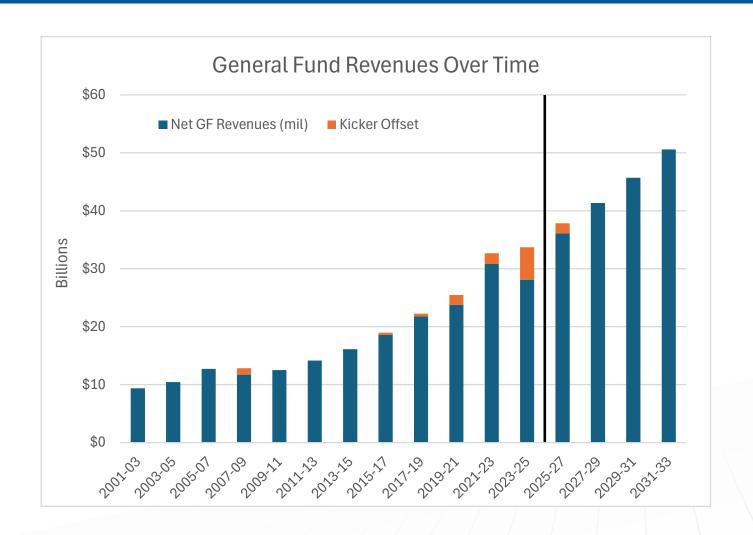
Risks to the forecast



- Reconciliation on tax year 2024 just underway.
 - Withholding and Estimated Payments known.
 - December and March forecasts assume robust "return" payments relative to refunds.
 - Potential variance up to \$500 million either way.
 - Tracking data daily

Long-run Outlook Subdued





Regime Change for GF Revenues			
	Biennial		
Period	Growth*		
1979-2021	12.5%		
2021-2025	15.1%		
2025-2033	10.7%		
* Gross revenues (excluding kicker)			

Non-GF Revenues



2023-25 Non-GF Revenue Statement

_	March 2025 Forecast	Change from Prior Forecast	Change from COS Forecast
Source of Revenue (millions)	_		
Lottery	\$1,859.8	-\$19.8	\$26.8
Corp. Activity Tax	\$2,735.8	-\$31.6	-\$22.0
Marijuana	\$291.8	-\$1.7	-\$6.7
Total Other Revenues	\$4,887.4	-\$53.1	-\$1.9

2025-27 Non-GF Revenue Statement

	March 2025 Forecast	Change from Prior Forecast
Source of Revenue (millions)		
Lottery	\$1,922.0	-\$65.6
Corp. Activity Tax	\$3,092.4	-\$9.5
Marijuana	\$308.9	-\$0.3
Total Other Revenues	\$5,323.4	-\$75.4

• Lottery:

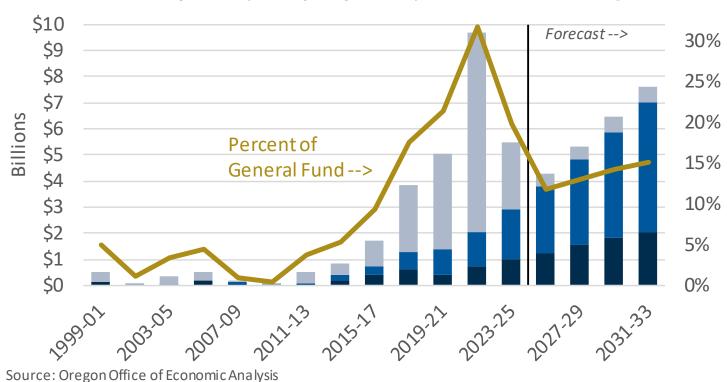
- Unclaimed prize correction
- Video weaker
- CAT refunds higher (timing issue?)
- Marijuana virtually unchanged.

Reserve situation healthy



Oregon Budgetary Reserves

Education Stability Fund | Rainy Day Fund | General Fund Ending Balance



Effective Reserves (\$ millions)

End of	Estimated
2023-25	2025-27
\$1,010	\$1,242
\$1,906	\$2,539
\$2,916	\$3,782
10.5%	10.5%
\$2,587	\$500
\$5,503	\$4,282
19.8%	11.9%
	2023-25 \$1,010 \$1,906 \$2,916 10.5% \$2,587 \$5,503

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DAS Office of Economic Analysis website