Oregon Paint Stewardship Program
2015 Annual Report

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EXECUTIVE SUMMARY

PaintCare is the representative stewardship organization of the Oregon Architectural Paint Stewardship Program, as set forth by Chapter 459A, Reuse and Recycling, Subsection 820-855 of the 2013 Oregon Laws. That Paint Stewardship Law provides for the establishment of a permanent statewide paint stewardship program, managed by a stewardship organization, to accomplish the following:

1. Establish an environmentally sound and cost-effective architectural paint stewardship program;
2. Undertake responsibility for the development and implementation of strategies to reduce the generation of postconsumer architectural paint;
3. Promote the reuse of postconsumer architectural paint; and
4. Collect, transport and process postconsumer architectural paint for end-of-product-life management, including reuse, recycling, energy recovery and disposal.

Under the Oregon Paint Stewardship Law, PaintCare must submit an annual report to the Oregon Department of Environmental Quality (DEQ) on April 1 of each year. This report covers the period January 1, 2015 – December 31, 2015.

Annual Report Requirements

Subsection 842(1) (reports by stewardship organizations) of the Paint Stewardship Law lays out the requirement of the Annual Report, as follows:

(a) A description of the methods used to collect, transport, recycle and process postconsumer architectural paint in this state;

(b) A calculation of the total volume in gallons of postconsumer architectural paint collected by the program, categorized by latex, oil-based and any other type of paint;

(c) For each permanent collection site and collection event under the program: (A) A calculation of the total volume in gallons of postconsumer architectural paint collected at the site or event; (B) The address or, if no address is available, the physical location of the site or event; (C) A description of whether the site or event is: (i) A permanent collection site located at a retailer; (ii) A permanent collection site or collection event for the program located within the local solid waste collection infrastructure; or iii) A collection event promoted and paid for by a stewardship organization;

(d) An estimate of the total weight and disposition of all paint containers collected by the program;

(e) The total volume of postconsumer architectural paint collected [in this state] under the program, categorized by method of disposition, including reuse, recycling, energy recovery and disposal;

(f) The data, conversion factors and any changes from prior years in the methodology used to complete the analysis required to comply with paragraphs (b) to (e) of this subsection;

(g) An independent financial audit of the program;

(h) A description of program revenues and costs for the prior year that follows the budget requirements provided in ORS 459A.827 (Plan for architectural paint stewardship program) and that further describes: (A) The total cost of the program during the prior year calculated as a per capita amount for each resident of this state; (B) The cost per gallon of the program during the prior year; (C) The use by the stewardship organization of any revenues from the program during the past year that exceeded the total costs of the program, including a description of the amount held by the stewardship organization in unallocated reserve funds at the end of the reporting period; and (D) If requested by the director, any additional budgetary information necessary for the director to determine whether the stewardship organization must amend the plan under ORS 459A.835 (Approval for amendment or update to plan for architectural paint stewardship program) (1)(d);

(i) An updated budget for the next calendar year that follows the budget requirements provided in ORS 459A.827 (Plan for architectural paint stewardship program);

(j) An evaluation of the operation of the program's funding mechanism;

(k) Samples of educational and outreach materials provided to consumers of architectural paint, an evaluation of the methods used to disseminate those materials and an assessment of the effectiveness of the education and outreach, including levels of waste prevention and reuse;

(L) Documentation of compliance with the requirements of ORS 459A.827 (Plan for architectural paint stewardship program) (2)(b), and 459A.830 (Collection system for postconsumer architectural paint);

(m) A description of the activities undertaken to achieve, and the progress made toward achieving, the program goals as provided for in the program plan; and

(n) Notification to the director of any additional proposed changes to the operation of the program for the following calendar year, or a statement that the stewardship organization intends to continue to implement the program in the manner approved by the director under ORS 459A.832 (Approval or denial of new or updated plans for architectural paint stewardship programs).

2015 Highlights

- The year ended with 167 active drop-off sites, representing a 13% increase in the number of sites over 2014. Five reuse stores are among the added active sites.
- The addition of these 22 new sites provides access within 15 miles to a site for 96.3% of all Oregon residents, an increase from the previous reporting period.
- Including one-day collection events, 98.0% of Oregon residents live within 15 miles of a location to drop off unwanted paint at least one day a year.
- The program processed 618,971 gallons of postconsumer paint, bringing the total since program inception to more than 2.86 million gallons.
- The cost per resident was $1.42.
- The cost per gallon was $7.22.
- In 2016, PaintCare will propose an increase to the PaintCare fee as part of an amendment to the program plan.

SECTION 1. Collection, Transportation and Processing

459A.842 Reports by stewardship organizations. At a minimum, the report must contain:

(1)(a) A description of the methods used to collect, transport, recycle and process post-consumer architectural paint in this state.

(1)(L) Documentation of compliance with the requirements of 459A.827(2)(b) (Plan for architectural paint stewardship program) and 459A.830 (Collection system for post-consumer architectural paint).

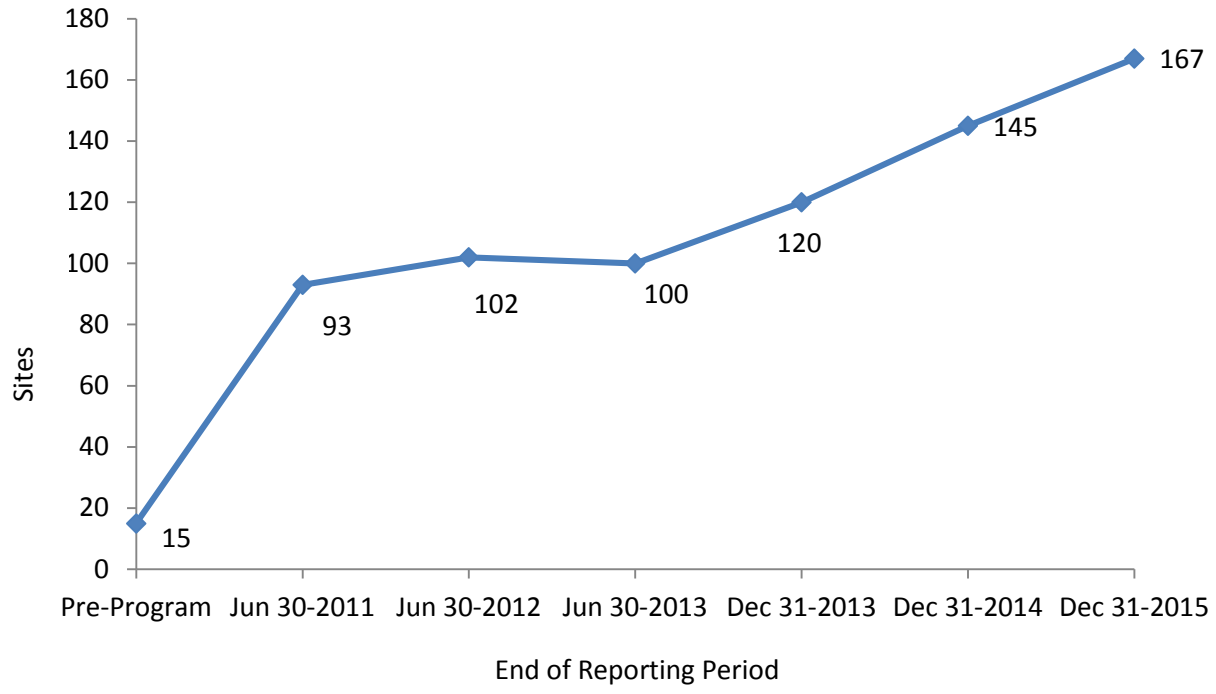
Paint Collection System and Convenience Level

Drop-Off Sites and Events

At the end of 2015, the Oregon PaintCare program had 167 active drop-off sites located throughout the state, an increase of 22 sites since the end of 2014. Drop-off sites as of December 31, 2015 are listed in Appendix A.

Figure 1 shows the number of permanent paint drop-off sites prior to the launch of the PaintCare program through the end of 2015.

Figure 1. Permanent Drop-Off Sites



Miller Paint, SE 17th Ave., Portland

Habitat for Humanity ReStore, Florence

Table 1 summarizes the program's paint collection system at the end of each reporting period, including both permanent drop-off sites and one-day drop-off events. The majority of PaintCare drop-off sites are retail stores that are open five or more days per week. With the large addition of retail stores, the PaintCare program provides a much greater level of convenience than the pre-program collection system comprised primarily of household hazardous waste (HHW) programs with limited days and hours of operation.

Table 1. PaintCare's Paint Collection System

Sites at End of Report Period	6/30/11	6/30/12	6/30/13	12/31/13	12/31/14	12/31/15	
HHW & Solid Waste Facilities	15	19	19	19	17	20	12%
Retailers	69	71	68	87	111	125	75%
Reuse Stores	9	12	13	14	17	22	13%
Total Sites	93	102	100	120	145	167	100%

Events During Report Period	6/30/11	6/30/12	6/30/13	12/31/13	12/31/14	12/31/15
PaintCare-Sponsored	2	6	4	0	3	16
HHW/Municipal-Sponsored	57	57	79	30	61	60
Total Events	59	63	83	30	64	76

In addition to drop-off sites and events, the PaintCare program provided 15 direct large volume pick-ups (LVPs) to 15 different commercial and institutional entities, including trade painters, apartment complexes, state universities and other private businesses. In part, the reduction in LVPs from 39 in 2014 to 15 in 2015 can be attributed to asking large volume customers to consider donating paint to reuse stores, including Habitat for Humanity ReStores.

Convenience Level

PaintCare's 167 permanent drop-off sites provided 96.3% of Oregon residents with a drop-off site within 15 miles of their home, with one site for every 22,941 residents. Coverage is determined by independent, third

party GIS analysis. An explanation of the evaluation is provided in Appendix B. The following map shows the locations of the sites and events in Table 1 above. Table 2 below shows the change in convenience since the start of the program.

2015 Participating Drop-Off Sites and Events

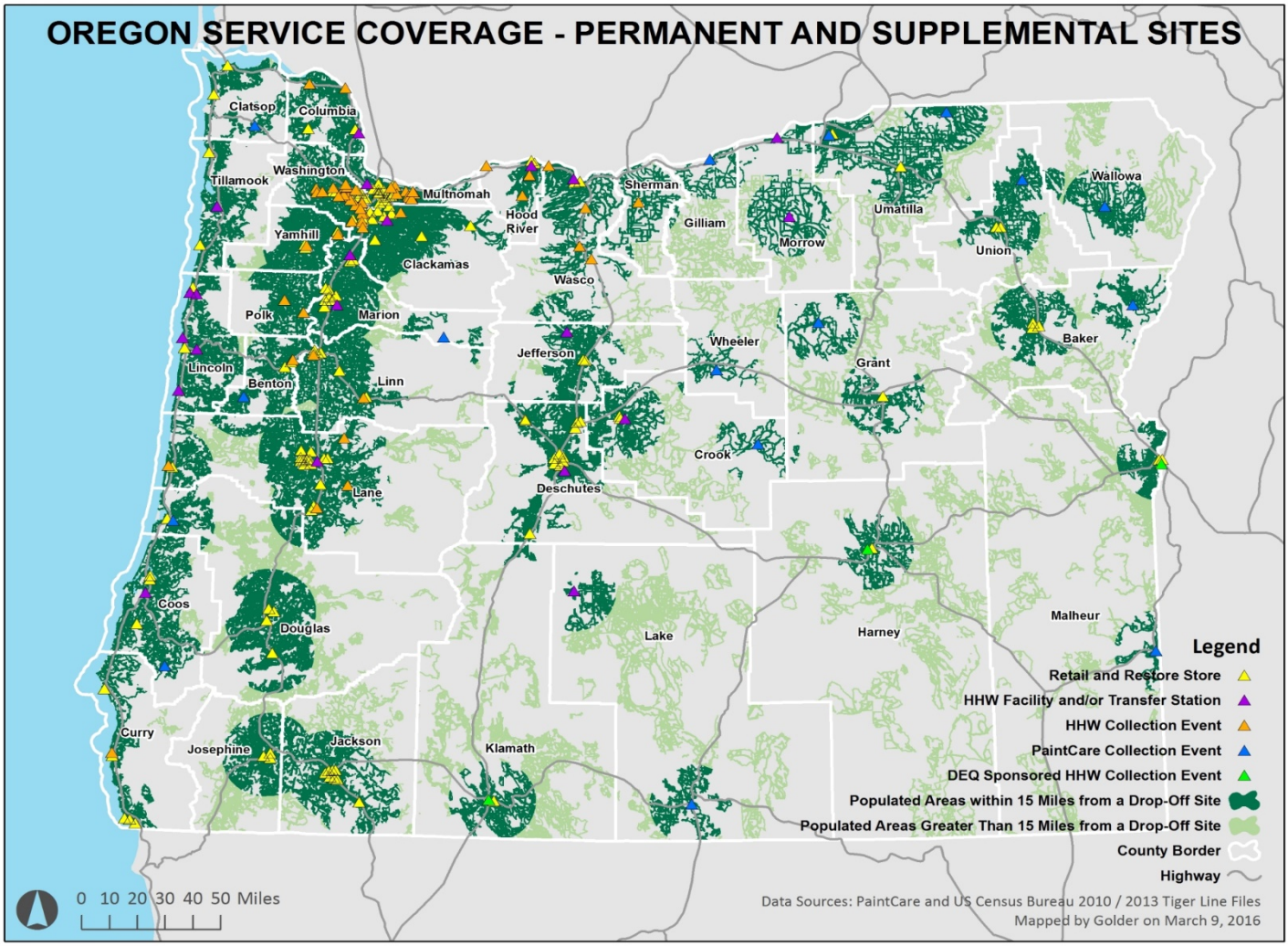


Table 2. Convenience Provided by Permanent Drop-Off Sites

	6/30/10	6/30/11	6/30/12	6/30/13	12/31/13	12/31/14	12/31/15
Percent of population within 15 miles of a site	64.7	93.1	94.4	95.0	95.5	96.0	96.3
Percent increase from previous period	–	28.4	1.3	0.6	0.5	0.5	0.3

Underserved Areas

The paint stewardship law requires the program to provide 1-2 paint drop-off events per year in each underserved area of the state, unless DEQ agrees that holding a drop-off event for given geographic area will not be practicable or effective. An area is defined as underserved if it is not within 15 miles of a drop-off location or other service, such as an HHW event. Based on GIS analysis, approximately 3.7% of the state's population lives outside of a 15-mile radius of a permanent drop-off site.

PaintCare contacted local representatives in the identified underserved areas, proposed locally-funded or PaintCare funded events, and requested assistance with identifying event site locations and dates. Appendix C details actual events held or planned in underserved areas, the funding source for the event, and the good faith efforts made by PaintCare to reach local representatives to propose and coordinate events.

Appendix C also provides a summary of the areas in the state where PaintCare believes that drop-off events will not be practicable or effective. In 2016, PaintCare will seek concurrence from DEQ and will propose alternative measures to serve these areas.

Paint Collection Procedures

The program enters into collection contracts with all drop-off sites. With the exception of HHW programs, all drop-off sites receive an initial on-site program training and a program procedures manual. The training and manual cover:

- Program and non-program products
- Acceptable containers
- Whom to accept paint from and how much
- CEG determination and log form
- Proper storage
- Spill response procedures and reporting requirements
- Employee training
- How to schedule a pickup
- Required paperwork and retention schedules

Spill-Proof Paint Collection Containers

Drop-off site personnel are required to visually inspect, but not open, every container of postconsumer paint brought to their site to confirm that it is a Program Product and then place it in the spill-proof collection containers provided by the program, immediately.

Drop-off sites are visited by the program on a routine basis (generally at least twice per year) to ensure compliance by the site with program requirements, as well with health, safety and environmental standards and/or in response to complaints or compliance issues. There were 318 site visits conducted in 2015.

Transportation and Processing

Transportation

The program continued to utilize the transportation procedures and material tracking systems that were implemented at the start of the program, including contracting with Stericycle and Clean Harbors to provide transportation services to drop-off sites, events, and large volume direct pick-ups. Stericycle's and Clean Harbors' paint management methods are detailed in the Oregon program plan.

Latex Paint Management

Metro, Marion County, Tillamook County, Clean Harbors, and the Lincoln County Haulers Association (LCHA), continued to provide latex paint management services to the program.

Metro collected latex paint from its two fixed HHW facilities and at its events in the Portland metropolitan area. Metro also received latex paint collected by Stericycle from statewide drop-off sites, events and LVPs. Recyclable latex paint is made into new recycled-content latex paint and sold or distributed through a variety of channels. The market for recycled-content paint, particularly for less popular colors, varies from year to year. Any latex paint processed at the Metro paint facility that is not of suitable quality or not a useful color for recycling back into paint is used for biodegradation, a process used to extract gas from landfills.

Marion County collected latex paint via their two transfer stations, HHW events and a curbside collection system. Recyclable latex paint is processed into recycled-content paint and given away locally for free. Due to having a large inventory of reprocessed latex paint, Marion County did not reprocess for approximately 11 weeks during 2015. Paint collected during these 11 weeks was transported by Stericycle to their consolidation facility and managed through Metro.

Tillamook County collected latex paint for reprocessing through their HHW collection events and latex that is pre-sorted at CARTM in Manzanita**.** Latex paint collected is segregated into recyclable paint and non-recyclable paint. Recyclable paint is made into recycled-content paint and sold at municipal and local non-profit locations. Unsold recycled-content and non-recyclable latex paint are transported by Stericycle to their consolidation facility and managed through Metro.

Clean Harbors collected latex paint for three DEQ-sponsored HHW events, for which PaintCare funded the paint portion, and is sent to Amazon for recycling and for energy recovery as a biomass product.

LCHA collected and segregated latex paint into recyclable and non-recyclable paint. Recyclable paint is reprocessed into recycled-content paint and sold locally. Unsold recycled-content paint and non-recyclable paint is transported by Stericycle to their consolidation facility and managed through Metro.

Oil-Based Paint Management

Stericycle continued to be the service provider for oil-based paint (referred to as alkyd in the Oregon law) for all LVPs, PaintCare events, and permanent sites, with the exception of Marion County transfer stations, which utilized Stericycle briefly, as mentioned above. In addition, Clean Harbors provided oil-based paint service for three DEQ-sponsored HHW events, for which PaintCare funded the paint portion. All oil-based paint collected by Stericycle and Clean Harbors goes for fuel blending and energy recovery. Oil-based paint collected by Marion County is utilized for energy recovery at the county's incinerator in Brooks.

Reuse

Metro runs an oil-based paint reuse program under contract for the PaintCare program. In addition, PaintCare partnered with 22 reuse stores to facilitate latex and oil-based paint reuse. Reuse programs provide good, usable paint in its original container back to the public either for free or for a discounted price. Sites with reuse programs report the gallons they distributed to the public to PaintCare. In the latter part of 2015, PaintCare began efforts to divert more paint for reuse by referring those interested in donating large quantities of paint to contact a local PaintCare partner reuse store. These stores have the capacity to determine if paint is suitable for reuse and can manage the fraction of paint that is deemed unusable by using their PaintCare collection bins on site.

SECTION 2. Collection Volume and Disposition Methods

459A.842 Reports by stewardship organizations. At a minimum, the report must contain:

(1)(b) A calculation of the total volume in gallons of post-consumer architectural paint collected by the program, categorized by latex, alkyd and any other type of paint.

(1)(c) For each permanent collection site and collection event under the program:

(A) A calculation of the total volume in gallons of post-consumer architectural paint collected at the site or event;

(B) The address or, if no address is available, the physical location of the site or event; and

(C) A description of whether the site or event is:

(i) A permanent collection site located at a retailer;

(ii) A permanent collection site or collection event for the program located within the local solid waste collection infrastructure; or

(iii) A collection event promoted and paid for by a stewardship organization.

(1)(d) An estimate of the total weight and disposition of all paint containers collected by the program.

(1)(e) The total volume of post-consumer architectural paint collected under the program, categorized by method of disposition, including reuse, recycling, energy recovery and disposal.

(1)(f) The data, conversion factors and any changes from prior years in the methodology used to complete the analysis required to comply with paragraphs (b) to (e) of this subsection.

(1)(m) A description of the activities undertaken to achieve, and the progress made toward achieving, the program goals as provided for in the program plan.

Paint Volume – Processed (including Reuse)

A total of 618,971 gallons of paint were processed during 2015. Table 3 shows the volume of postconsumer architectural paint processed in each reporting period since the start of the program.

Table 3. Gallons of Paint Managed by Type and Reporting Period

	July 2010-June 2011		July 2011-June 2012		July 2012-June 2013		July 2013-Dec 2013		2014		2015	
	Gallons	%	Gallons	%	Gallons	%	Gallons	%	Gallons	%	Gallons	%
Oil-Based	117,529	25	150,578	26	162,108	28	99,715	32	186,515	30	189,973	31
Latex	352,136	75	420,227	74	418,585	72	212,624	68	434,657	70	428,998	69
Total	469,665		570,805		580,693		312,339		621,173		618,971	

Deriving Processed Volume

During this reporting period, latex paint volume was reported by Metro, Marion County, LCHA, Tillamook County, Clean Harbors and reuse stores. Oil-based paint volume was reported by Stericycle, Clean Harbors, Marion County, and reuse stores.

Metro reported the actual volume of latex paint they processed and made into recycled-content paint and the actual volume of latex paint bulked for use in landfill biodegradation. Metro also reported the actual volume of oil-based paint donated for reuse.

Marion County reported the actual volume of latex paint they processed and made into recycled-content paint. An estimate of gallons was provided for oil-based paint managed by Marion County for energy recovery, using gross weight of the collection boxes, subtracting estimated packaging and non-program product weight, and dividing by 10 to convert to gallons.

LCHA reported the actual volume of latex paint they processed and made into recycled-content paint.

Tillamook County reported the actual volume of latex paint they processed and made into recycled-content paint.

Clean Harbors reported the volume of latex and oil-based paint processed using gross weight of the collection boxes, subtracting estimated box and can weight, and dividing by 10 to convert to gallons. For latex, an annual split provided by Amazon was applied to the gallons figure to approximate the volume of latex paint made into recycled-content paint (53%) and used for biomass (47%).

Stericycle's volume of oil-based processed was derived using gross weight of shipping containers, subtracting estimated container and can weight, and dividing by 10 to convert to gallons.

Reuse stores reported the actual volume of latex and oil-based paint sold or donated to the public.

Paint Volume – Collected

A total of 770,488 gallons of paint were collected during 2015. The program collected approximately 20% more bins compared to 2014, resulting in a 13.5% increase in gallons collected. However, this increase in collection did not correspond to an increase in volume of paint processed. PaintCare will collaborate in 2016 with the collection and processing vendors to understand the source of the variance and to more closely align collected and processed volumes.

Table 4 shows the volume of postconsumer architectural paint collected and processed since 2014. Prior to 2014, actual weight was not available to accurately derive collection volume.

Table 4. Comparison of Gallons of Paint Collected and Processed by Reporting Period

	2014		2015	
	Gallons	Variance	Gallons	Variance
Collected	674,425	-8.1%	770,488	-19.7%
Processed	621,173		618,971	

Deriving Collection Volume by Site/Event

During this reporting period, collection volume was reported by Stericycle, Metro, reuse stores, Marion County, Clean Harbors, Tillamook County and LCHA. Appendix A provides a list of all paint drop-off sites and collection activity reported in gallons – grouped by wasteshed.

Stericycle transported paint from the majority of drop-off sites and events. Paint containers are sorted at its facility before being processed downstream by Metro (latex) or Stericycle (oil-based). To derive volume of paint collected per site: (1) Gross weight is obtained from each reusable bin picked-up from a site/event. (2) The weight of the empty bin (115 pounds) is subtracted from the gross weight. (3) The weight of the empty paint cans (16%) is then subtracted, leaving only the net weight of the paint. (4) The net weight of the paint was divided by 10 to convert to gallons. (6) The results are summed, per site.

Metro receives latex paint in 5-gallon pails, 1-gallon cans, and 1-quart cans. 5-gallon pails are containerized on pallets, approximately 36 pails per pallet, and cans are containerized in wire basket cages, approximately 140 one-gallon cans or 679 one-quart cans per cage. Each of these full pallets/cages is considered one unit of those pails/cans. Partial containers are rounded to the nearest fraction equivalent of one layer of pails/cans, with pail fractions in thirds, gallon fractions in quarters, and quart fractions in sevenths. For example: a full gallon cage has four rows of approximately 35 cans per row; a cage with 2-1/2 rows would be rounded to 3/4's of a cage of gallons. (This is applicable primarily to paint collected at round ups; most containers from the facilities are shipped full.)

Processing and Inventory: The same container units used for paint received are also used for paint processed (opening, inspecting, and sorting into bulk totes), as well as inventory.

Conversion of Container Units to Estimated Gallons: Pails and cans processed are converted to gallon can equivalent (GCE): a pail is 5 GCE, a gallon is 1 GCE, and a quart is 1/4 GCE.

To determine the volume of paint that is actually in GCE processed, the total GCE processed during a calendar month (# of containers x GCE rate) is compared to the total volume of paint, both recyclable and waste, either accumulated in or produced from bulk totes during the month.

Since some of the paint processed into bulk totes is not produced during the same month, the monthly calculated gallons/GCE can vary significantly. Therefore, especially for purposes of monthly PaintCare reporting, the more accurate and consistent gallons/GCE for the previous 12 months is used. For example: the gallons/GCE for Apr 2015 may be 55%, and for Feb 2015 may be 35%, whereas the average for the 12 month period from May 2014 through Apr 2015 may be 45%, which is consistent with most consecutive 12 month periods. This 12-month average gallons/GCE is then used in calculations to determine the estimated volume of paint in pallet and cage containers. For example: 100 full 1-gallon cages x 140 GCE/cage ≈ 14,000 GCE; 14,000 GCE x 45% gals/GCE ≈ 6,300 gallons of paint.

Reuse stores' collection volume is determined in the same way as processed volume.

Marion County's collection volume is determined in the same way as processed volume. For approximately 11 weeks in 2015 paint was collected by Stericycle.

Clean Harbors' collection volume is determined in the same way as processed volume.

Tillamook County's reprocessed latex paint collection volume is determined in the same way as processed volume. Oil-based paint and other latex paint is collected by Stericycle.

LCHA reprocessed latex paint collection volume is determined in the same way as processed volume. Oil-based paint and other latex paint is collected by Stericycle.

Paint Disposition

As described in Section 1 of this report, latex paint is processed into recycled-content paint, used for landfill biodegradation, given away or sold in a reuse program, and used for energy recovery as a biomass product. Oil-based paint is primarily used for energy recovery, with a small volume given away or sold through reuse programs.

Five gallon buckets of recycled paint at Metro are sold or distributed through local outlets.

Table 5 and Figures 3 and 4 illustrate paint disposition during this reporting period.

Table 5. Summary of Paint Disposition Method by Percentage (and 2015 gallons) by Reporting Period

Latex Paint	July 2010-June 2011	July 2011-June 2012	July 2012-June 2013	July 2013-Dec 2013	2014	2015	2015 (gallons)
Paint to Paint Recycling	57	72	64	66	64	60	259,408
Biodegradation	28	15	24	26	28	33	142,761
Paint Reuse	3	3	5	4	3	6	26,449
Energy Recovery	0	4	5	3	4	0	0
Biomass	4	6	2	1	1	<1	380
Cement Additive	8	0	0	0	0	0	0
						Total	428,998

Oil-Based Paint							
Fuel Blending/Energy Recovery	97	98	96	97	97	97	185,019
Paint Reuse	3	2	4	3	3	3	4,954
						Total	189,973

Figure 3. Latex Disposition

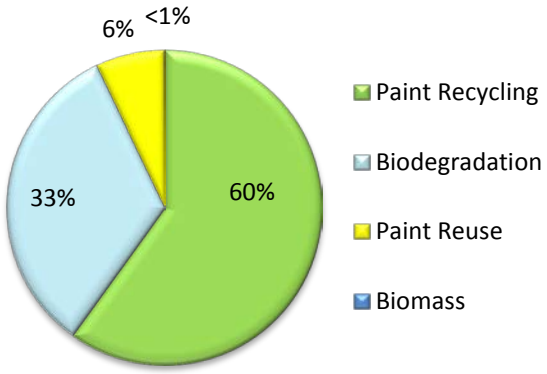
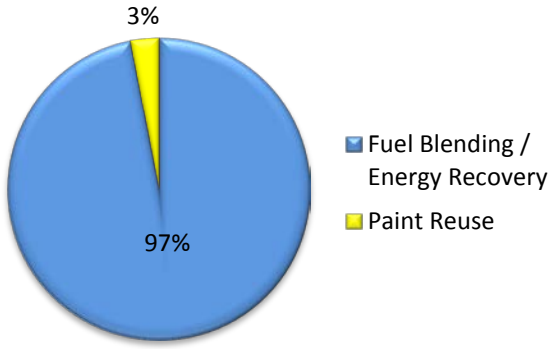


Figure 4. Oil-Based Disposition



Container Recycling

Plastic paint pails and metal cans from Metro's operations continue to be sent for recycling when feasible. During 2015, the program recycled 35.1 tons of metal containers and 91.7 tons of plastic containers. The combined 126.8 tons of containers recycled in 2015 is a 285% increase over 2014's total of 44.5 tons, reflecting the increased ability for Metro to find recycling markets for containers.

Latex Paint Recycling Rate Goal

As noted in the program plan, PaintCare has a goal to increase the percentage of latex paint that is recycled by a minimum of 1 percentage point each reporting year, with the goal of reaching 66% by 2015. For calendar year 2015, the recycling rate reported by Metro was 63%.

In 2015, Metro processed 88% of the latex paint for the program. Metro's recycling rate is the primary driver for any variation in the recycling rate during this reporting period, and will continue to be so for the foreseeable future.

Key factors limiting the stewardship program's ability to meet the recycling goal in 2015 were: the program's desire to the process paint close to its source in accordance with principles of circular economy; and, inability to control processor operations and quality of paint received. In 2016, PaintCare will continue to review the recycling source data with Metro to resolve inconsistencies and analyze progress toward the recycling rate goal in this context.

SECTION 3. Financial Summary, Independent Audit, and Program Budget

459A.842 Reports by stewardship organizations. At a minimum, the report must contain:

(g) An independent financial audit of the program.

(h) A description of program revenues and costs for the prior year that follows the budget requirements provided in ORS 459A.827 and that further describes:

(A) The total cost of the program during the prior year calculated as a per capita amount for each resident of this state;

(B) The cost per gallon of the program during the prior year;

(C) The use by the stewardship organization of any revenues from the program during the past year that exceeded the total costs of the program, including a description of the amount held by the stewardship organization in unallocated reserve funds at the end of the reporting period; and

(D) If requested by the director, any additional budgetary information necessary for the director to determine whether the stewardship organization must amend the plan under ORS 459A.835 (1)(d).

(i) An updated budget for the next calendar year that follows the budget requirements provided in ORS 459A.827.

(j) An evaluation of the operation of the program's funding mechanism.

Independent Financial Audit

An independent financial audit was conducted of the PaintCare program by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of December 31, 2015, and the changes in its net assets and its cash flows for the twelve months then ended in conformity with accounting principles generally accepted in the United States of America.

Please see Appendix D for the independent financial audit of the PaintCare program.

Program Revenue and Costs

Revenue

Total revenue for the Oregon program was $4,716,181 during the twelve month reporting period, consisting of $4,576,651 in PaintCare fees and other income of $139,530. Total architectural paint containers sold in Oregon were 5.8 million, equating to a total volume of 8.6 million gallons of paint. As in previous years, the container size representing the largest share of revenue was the one-gallon container.

Table 6 shows the total number of containers and corresponding revenue for each container size category.

Table 6. Paint Sales and Revenue 2015

Container Size	Containers	Gallons	Revenue
Half pint or smaller	100,241	6,265	-
Larger than half pint to smaller than 1 gallon	1,359,248	339,812	475,737
1 gallon	3,358,589	3,358,589	2,518,941
Larger than 1 gallon up to 5 gallons	988,733	4,943,665	1,581,973
Total	5,806,811	8,648,331	$ 4,576,651

Expenses

- Paint collection, transportation and processing costs (collectively termed Operations for the purpose of the Oregon budget) are the most significant expenses of the program. Collection costs include training materials for sites, site securement (e.g. fencing), spill kits and other miscellaneous supplies needed to maintain operations. Transportation costs include money paid to Stericycle, Metro, and Clean Harbors to pick up bins of Program Products from drop-off sites and events and deliver them to their own sites, recyclers or disposal facilities. Processing costs include sorting, recycling, and proper disposal.
- Communications expenses include advertising and promotional materials to increase program visibility through education and outreach.
- State agency administrative fees are paid to the Oregon DEQ annually. A fee of $40,000 for program oversight to cover this 12-month reporting period was paid during the year.
- Administrative costs (as defined by the Oregon DEQ) includes overhead expenses for operating the program such as in-state personnel, travel, auditing, legal, insurance, and other administrative services and supplies along with the portion of PaintCare corporate expenses allocated to the Oregon program. [Note: Oregon's definition of administrative costs is distinct from how PaintCare defines it in its other states. In other states, PaintCare categorizes costs as direct (operations) or indirect (administrative). Direct costs include all in-state operational expenses including paint management costs, in-state staffing, and legal fees. Indirect costs (also referred to as administrative expenses) are costs that do not directly benefit a state program, but are indirectly beneficial to the state program such as corporate staffing, company-wide auditing, and general communications.]

Financial Summary

Table 7 summarizes program revenue and expenses.

Table 7. Financial Summary 2015

Program Revenue	
PaintCare fees	$ 4,576,651
Other	139,530
Total revenue:	4,716,181
Program Expenses	
Operations	4,449,057[1]
Communications	614,258
DEQ administrative fee	40,000
Administrative costs	460,135
Total expenses:	$ 5,563,450
Total change in net assets	(847,269)
Net assets, beginning of year	851,941
Net assets, end of year	$ 4,672

Budget Discussion

The net assets (or "accumulated surplus") of the Oregon program on January 1, 2015 was $851,941. During this reporting period, net assets decreased by $847,269, resulting in a balance of net assets on December 31, 2015 of $4,672.

PaintCare has a Reserve Policy to maintain net asset balances in each state program. This policy establishes a minimum threshold of 16% (i.e., at least two months of operating expenses). This accumulated balance allows PaintCare programs to continue to operate in times of either higher than expected postconsumer paint collection or lower than expected retail paint sales – or in a combination of the two. Reserves or net assets represent the accumulated surplus of the program.

As projected in the 2015-2017 program plan budget, expenses were expected to exceed revenue in 2015 – continuing a trend first observed in 2014. An increase in collection sites and outreach led to an increase in the collection volume of postconsumer paint, which in turn increased collection, transportation and

[1]Operations expenses in this presentation are $133,802 lower than the operations expenses in the Independent Financial audit. This is attributable to Marion County's expenses for 2014; their invoice was received late and captured in the 2015 audit report issued. For this reason, we have omitted it in this summary.

processing expenses. In addition, the additional travel expense to locate sites for required paint drop-off events, contracted staff to assist with these events, and additions to corporate support staff in the areas of communications, legal and accounting, all contributed to an administrative expense increase. Communications expenses exceeded budget due to increases in event and new site outreach costs and planned media purchases that were not originally captured in the 2015 budget. In 2016 and future years, PaintCare will set aside a portion of the media budget as a contingency to provide more flexibility and to better allow for unexpected expenses. Table 8 presents costs per capita (using the US Census Bureau's 2010 Oregon population of 3,831,074) and cost per gallon.

Table 8. Program Metrics 2014/2015

	2014	2015
Cost per Capita	$ 1.20	$ 1.45
Cost per Gallon[2]	$ 6.80	$ 7.22

Program Budget for 2016

The budget for 2016, is summarized in Table 9 and reflects observed revenue and expense trends. This budget reflects the current revenue structure and does not reflect potential revenue from a revision to the PaintCare fee structure to be proposed in 2016.

Table 9. 2016 Budget

Revenue	
PaintCare fees	$ 4,691,068
Other	100,000
Total revenue	4,791,068
Expenses	
Operations	4,675,000
Communications	150,000
DEQ administrative fees	40,000
Administrative costs	529,089
Total expenses	$ 5,394,089
Unallocated reserve funds	($ 603,021)

[2]The paint stewardship law defines cost per gallon as a yearly calculation of the cost of the program divided by total number of gallons of post-consumer architectural paint collected. With the availability of multiple years of actual weight data that can more accurately derive collection volume, the program is now able to provide gallons collected to measure year-over-year change in cost per gallon.

Evaluation of the Operation of the Program's Funding Mechanism

As described in the PaintCare Oregon program plan, the program utilizes the assessment rates (PaintCare Fee) shown in Table 10.

Table 10. PaintCare Fee

Container Size	Fee per Container
Half pint or smaller	$ 0.00
Larger than half pint to smaller than 1 gallon	$ 0.35
1 gallon	$ 0.75
Larger than 1 gallon up to 5 gallons	$ 1.60

The funding mechanism and system to receive sales reports and payments from manufacturers continued to perform well during this reporting period. However, the fee structure was not adequate to support the cost of the program, as expenses exceeded budgeted costs by 31%. As a result, the program was unable to cover its operational costs, and significantly reduced its net assets by the end of the reporting year.

PaintCare has examined opportunities for cost reduction, fee increases, or a combination of the two in order for the program to remain viable. PaintCare's board of directors will meet in April 2016, at which time a new fee structure will be proposed for review and approval. Following direction from the PaintCare board, PaintCare will notify the DEQ of the outcome and propose an amendment to the program plan.

Program Cost Effectiveness Discussion

PaintCare makes every effort to run a cost-effective program within the context of its obligations under the law. PaintCare works with its partners and stakeholders to maintain a statutorily compliant program while attempting to minimize or eliminate activities that are not effective or required by statute.

PaintCare follows a solid waste hierarchy established in Oregon state law to, first, reduce the amount of solid waste generated and, second, to reuse material for the purpose for which it was originally intended. PaintCare's collection and transportation vendors must then prioritize recycling material that cannot be reused before seeking alternatives, such as use for energy recovery or biodegradation. These vendors must also be cost-competitive within the industry for the services they provide and meet the substantial requirements of state and federal law associated with materials management. PaintCare's collection, transportation and processing vendors serviced Oregon for decades, and represent 80% of program cost in 2015.

The paint collection network is distributed to meet Oregon statutory requirements for convenience, utilizing both preexisting infrastructure in the HHW community and engaging new voluntary partners at retail. As devised, the program adds costs in close proportion to the material it collects, with only a slight increase in transportation cost when material is retrieved from greater distances.

In 2015, PaintCare's efforts to maintain a cost-effective program included:

- Only placing new permanent drop-off sites to address underserved areas or when the placing of a new permanent drop-off site would increase the cost-effectiveness of the program;

- Limiting PaintCare drop-off events outside of underserved areas or where otherwise required by Oregon statute;
- Maximizing outreach and paint collection potential by partnering on the paint portion of DEQ household hazardous waste collection events;
- Avoiding short pickups by instructing transporters to only pick up bins that are full, or nearly full; and,
- Expanding the partnership with Habitat for Humanity and similar reuse stores. By offering locally sourced paint for reuse, these outlets save the program on transportation and processing expenses while providing a benefit to their community.

To expand its efforts to maintain a cost-effective program in 2016, PaintCare will:

- Reduce the budget for communications to strategically focus on messaging that will promote buying the right amount of paint and reuse, both of which reflect a maturing program now in its sixth year;
- Partner where practicable or effective with local organizations and government entities on events, expanding reuse, and facilitating local paint management (i.e., Tillamook County, which reprocesses paint locally); and,
- Adjust the underserved area event schedule to address low demand, in consultation with DEQ.

SECTION 4. Education and Outreach

459A.842 Reports by stewardship organizations. At a minimum, the report must contain:

(1)(k) Samples of educational and outreach materials provided to consumers of architectural paint, an evaluation of the methods used to disseminate those materials and an assessment of the effectiveness of the education and outreach, including levels of waste prevention and reuse.

(1)(m) A description of the activities undertaken to achieve, and the progress made toward achieving, the program goals as provided for in the program plan.

This section describes PaintCare's outreach and education efforts in Oregon during the reporting period. Samples of outreach materials are included in Appendix E.

Educational Materials Provided to Consumers

Point of Sale (POS) Materials

Any retailer or interested party may order POS materials throughout the year; orders are fulfilled within 2-3 days of placement. Orders may be placed using a form via email, fax, regular mail, or by phone through PaintCare's hotline. Starting in 2016 orders may be placed using an online form. In addition, program materials are often delivered by the Oregon program manager to PaintCare sites during site visits.

PaintCare sent a reminder to every retailer in Oregon to explain their responsibilities under the stewardship law to provide paint consumers information and provide POS materials. In February 2015, PaintCare distributed POS materials by mail or email to every known paint retailer in Oregon, with the exception of those distributed by select chains with whom PaintCare has partnered on co-branded materials.

PaintCare continued to distribute program brochures, mini cards, and fact sheets for painting contractors and the large volume pick-up service. Materials were ordered by retailers, HHW programs and a number of real estate agents and construction companies. Brochure holders and a counter mat version of the store poster were also available. PaintCare distributed approximately 11,125 program brochures, 2325 factsheets, 4200 mini cards, and 110 counter mats. To increase accuracy in material distribution, beginning in 2016, PaintCare is also tracking the distribution quantities of materials and number of recipients that are handed materials in person.

Survey Project

An effort continued in 2015 to develop a new public awareness survey in partnership with the Product Stewardship Institute and state government representatives from states with paint product stewardship programs. This survey may include measurement over time of awareness generated by POS materials.

PaintCare began working with DEQ in 2015 on a strategy for measuring the effectiveness of POS outreach by proposing to sample retailers distributed across Oregon and survey awareness of their obligations under the paint stewardship law. PaintCare intends to have baseline results of this survey available for review in the 2016 annual report.

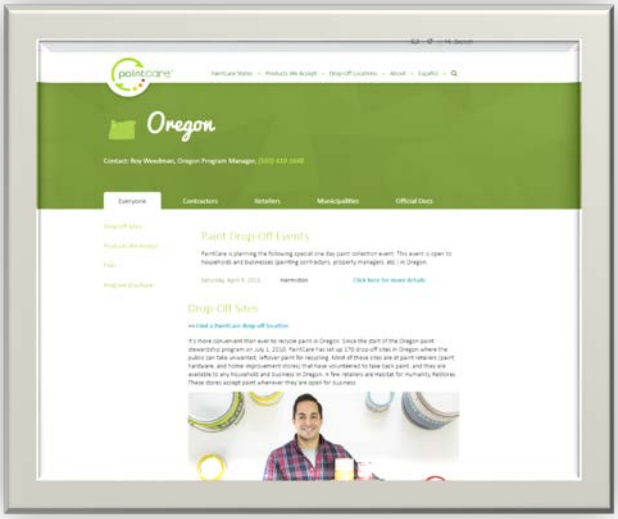
Store Poster, Program Brochure, Counter Mat, Mini Card, Contractor and LVP Fact Sheets

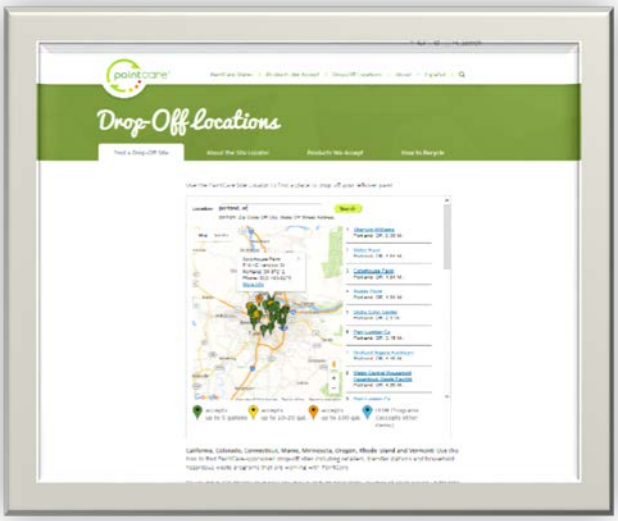
Other Outreach and Advertising

Website and Site Locator

PaintCare's website address is included in most PaintCare promotional materials. The website includes information on all aspects of the program. In 2015, PaintCare added new content for Store Right (tips for proper storage) and Pass It On (to promote reuse). PaintCare's site locator is kept up to date and provides a search engine for finding the closest PaintCare drop-off site by zip code, city, or street address.

Oregon Page and Site Locator Page of PaintCare's Website.





Earned Media

In 2015, PaintCare sent press releases to media outlets in the communities where new drop off sites joined the program. In combination with releases, direct contact with media representatives earned the following coverage in 2015:

Press Coverage 2015

Date	Media	Outlet	Title
2/16	Radio	KOHI AM	Interview with Roy Weedman and Marty Rowe, St. Helens
2/27	Online	The Chronicleonline.com	Free household waste disposal this weekend
4/16	Online	Portland Business Journal	Building suppliers paint a prettier picture for materials recycler
4/17	Print and Online	Issuu.com-Pacific City Sun Pacific	City Hardware to accept old paint
4/22	Radio	KXL 101 Radio	Earth Day with Roy Weedman
4/24	Newspaper	The Observer	Paint recycling pays off
5/20	Radio	KCRE 94. FM	Live on Spotlight: Interview with Roy Weedman, Brookings
5/30	Radio	KPAM AM860 (and syndicated on 15 stations)	Weekend Warriors with Roy Weedman
7/10	Radio	Morning Buzz - KLBM & KBKR	Interview with Roy Weedman
9/17	Online	CurryPilot.com	Hazardous waste collection Saturday
11/5	Online	The Oregonian	Free paint recycling starts up at Forest Grove Parr Lumber
11/9	Radio	PDX Portland Radio Project	Interview with Roy Weedman
11/10	Radio	PDX Portland Radio Project	Interview with Jim Quinn, Metro
11/12	Radio	PDX Portland Radio Project	Interview with Jeremy Jones
Winter 2015	Magazine	Green Living	PaintCare Oregon

Television Advertising

PaintCare continued to advertise through cable networks such as: HGTV, ESPN, CNN, Discovery, and Travel Channel. Several cable systems were bought to ensure market coverage in Portland, Medford and Eugene. In total, 3,790 cable spots aired in Oregon: 606 Feb-Mar, 660 April, 952 in September, 1,572 Oct-Dec.

Radio Advertising

A total of 1,985 terrestrial radio spots ran in Portland through traffic radio, NPR (National Public Radio) stations, and Entercom's "Ultimate Fix Up." The Ultimate Fix Up campaign consisted of six participating radio stations (KFXX, KGON, KMTT, KRSK, KWJJ, KYCH), a sponsored email blast, and experiential campaign at an Emeralds game. 1,488 spots ran on Entercom May-June. 313 Traffic radio sponsorships aired June-August. 126 spots ran on Oregon Public Radio stations May-July, and 58 spots ran November-December.

Magazines, Newspapers, and "Shared Mail"

Five full-page print ads ran in Oregon Home, 1859 Magazine, and in the MNI/Style & Design package (Elle Decor, Country Living, Real Simple, HGTV Magazine, etc.) in Portland, Medford, and Eugene. PaintCare also ran either local newspaper ads or direct mail circulars (Red Plum wraps) to promote all local drop-off site locations across Oregon. Circulars were used where available; newspaper ads were used in other areas. Newspaper advertisements were also used to promote one-day paint recycling events in the following cities: Powers, Lakeview, Reedsport, Detroit, Enterprise, Mitchell, Halfway, Elsie, Milton-Freewater, Paulina, Alsea, Arlington, Monument and Jordan Valley.

Magazine (left) and Print Advertising (right) in 2015

Out of Home Advertising (Billboards)

A total of 8 outdoor boards were posted in Eugene and Medford April-September

Digital

Digital advertising served over 73 million impressions through various online media channels including: Programmatic Display, Native, Paid Social (Facebook), and Paid Search. Digital media ran in all Oregon markets (Portland, Medford, Eugene, Boise, Bend, Spokane, and Yakima). The campaign garnered 88,877 total clicks from Oregon users to the website, increasing web traffic by 175% over 2014.

Additional Activities

- **E-Newsletter.** PaintCare's Oregon manager continued to send an email newsletter to keep retailers informed about the program.
- **"Buy Right" Television commercial.** In August 2015, PaintCare completed a television commercial for national use about buying the right amount of paint. Production was managed by Connecticut-based Mascola Group and paid for by all states where it has been or will be used. This ad was used in Oregon in the fall.
- **Social Media/Facebook.** Started in Oregon, PaintCare's Facebook page continues to grow and has nearly 35,000 fans nationally.

Postconsumer Paint Reduction and Public Awareness Goals

During the program planning process, PaintCare and DEQ agreed that additional research would begin during 2015 to determine the best way to establish a baseline and measurement process for the postconsumer paint reduction and public awareness goals described in the Oregon program plan. A national project team made up of state and local government representatives was established, collaborated during 2015 and will provide input on processes to establish baselines and measures for these goals. Work on this project is ongoing and will continue during 2016.

Survey and Program Evaluation

PaintCare conducted surveys of Oregon residents in 2011 and 2012. In accordance with the first program plan, these surveys included questions about awareness of the fees. The survey population was selected based on those who recently bought paint and their awareness of paint drop-off sites, fees and PaintCare.

In June 2013, a new online survey was developed and conducted through Survey Monkey an online surveying company and uses the general population (not just those who have recently purchased paint). This survey was conducted in December 2015; the results from the 2015 survey and the previous two surveys are included in the Appendix F.

In 2015 PaintCare issued a Request for Proposals for a consultant to develop and conduct a new survey to evaluating outreach efforts and program awareness. The consultant was selected in 2015 and will start working on this project in April 2016.

2016 Outreach

General Outreach Plan

PaintCare's 2016 Oregon media plan will focus on PaintCare's "buy right" and "use it up" messages in 2016.

The PaintCare campaign will run between June and September in Oregon, to match the peak in paint sales at this period. This flight is during an optimal time where we can educate and encourage consumers to buy the right amount and use up leftover paint.

The 2016 plan will consist of a highly targeted digital media campaign, including: online display advertising, Native Display (ads that appear to be part of content on websites), Paid Social (paid Facebook ads), and Pandora Streaming Radio.

Outreach for Paint Drop-Off Events

For each PaintCare-sponsored paint drop-off event, PaintCare will work with its outreach firm to develop a specific plan that may include flyers, radio, newspaper, direct mail, and social media. The selection of media will be tailored to the location and available media opportunities. As part of the communication with local contacts, PaintCare will solicit suggestions for outreach for these events.

Appendix A

2015 Oregon PaintCare Drop-Off Sites by Wasteshed - Page 1

Site Name	Address	City	Type	Gallons in 2015
BAKER WASTESHED				**2,208**
Artcraft Paint Inc	2270 Main St	Baker City	Retail	480
Millers Home Center and Lumber	3815 Pocahontas Rd	Baker City	Retail	525
Thatchers Ace Hardware	2200 Resort St	Baker City	Retail	817
Halfway Mercantile	117 S Main St	Halfway	PC One Day	386
BENTON WASTESHED				**14,126**
Alsea Community School	310 N Third St	Alsea	PC One Day	71
Benton Habitat Restore	4840 SW Philomath Blvd	Corvallis	Restore	2,539
Miller Paint	1405 NW Ninth St	Corvallis	Retail	1,710
Republic Services	110 NE Walnut Blvd	Corvallis	HHW Event	6,449
Sherwin-Williams	2495 NW Ninth St	Corvallis	Retail	3,357
CLATSOP WASTESHED				**8,512**
City Lumber Co (Do It Best)	2142 Commercial St	Astoria	Retail	5,797
Oneys Roadhouse		Elsie	PC One Day	224
Sherwin-Williams	3527 Hwy 101 N	Gearhart	Retail	2,491
COLUMBIA WASTESHED				**12,495**
Columbia County HHW - Clatskanie	Clatskanie City Park	Clatskanie	HHW Event	328
Columbia Co Rainier	690 West A St	Rainier	HHW Event	169
Columbia Co Habitat for Humanity	164 Little St	Saint Helens	Restore	631
Waste Connections	1601 Railroad Ave	Saint Helens	TS	10,455
Vernonia Hardware and Supply	1026 Bridge St	Vernonia	Retail	912
COOS WASTESHED				**8,121**
Bayshore Paint	1026 N Bayshore Dr	Coos Bay	Retail	5,404
Coos County Beaver Hill Disposal Site	55722 Hwy 101	Coos Bay	TS	2,465
Coquille Supply Inc	10054 Hwy 42	Coquille	Retail	119
Powers County Park	County Park	Powers	PC One Day	133
CROOK WASTESHED				**3,914**
Paulina Transfer Station		Paulina	PC One Day	5
Crook County HHW and Landfill	300 NE Third St	Prineville	TS	2,700
Parr Lumber Co	601 N Main St	Prineville	Retail	957
Prineville H4H ReStore	1427 NW Murphy Ct	Prineville	Restore	252
CURRY WASTESHED				**2,405**
Gold Beach Lumber	16016 Hwy 101 S	Brookings	Retail	235
Habitat for Humanity Restore (Curry County)	616 Memory Ln	Brookings	Restore	359
Kerr Ace Hardware Building Center	711 Chetco Ave	Brookings	Retail	972

2015 Oregon PaintCare Drop-Off Sites by Wasteshed - Page 2

Site Name	*Address*	*City*	*Type*	*Gallons in 2015*
Curry County HHW - Gold Beach	29392 Ellensburg Ave/Hwy 101	Gold Beach	HHW Event	285
Gold Beach Lumber	28680 Hunter Creek Loop	Gold Beach	Retail	452
Gold Beach Lumber	1935 Oregon St	Port Orford	Retail	102
DESCHUTES WASTESHED				**52,141**
		Bend	LVU	577
Bend Area ReStore	224 NE Thurston Ave	Bend	Restore	4,058
Denfeld Paints	2121 NE Division St	Bend	Retail	2,941
Knott Landfill HHW	61050 SE 27th St	Bend	HHW/TS	22,649
PPG Paints	955 SE Wilson Ave	Bend	Retail	714
Rodda Paint	63007 Layton Ave	Bend	Retail	1,429
Sherwin-Williams	20515 Cooley Rd	Bend	Retail	4,087
Sherwin-Williams	125 NE Franklin Ave	Bend	Retail	3,375
La Pine Ace Hardware and Building Supply	51615 Huntington Rd	La Pine	Retail	2,931
Denfeld Paints	641 NW Fir Ave	Redmond	Retail	1,247
Redmond ReStore	1242 Hwy 97 S	Redmond	Restore	2,947
Sherwin-Williams	2835 SW 17th Pl	Redmond	Retail	3,062
Luttons Ace Hardware	373 E Hood Ave	Sisters	Retail	2,124
DOUGLAS WASTESHED				**7,638**
Dels True Value Building Supply	102 S Old Pacific Hwy	Myrtle Creek	Retail	451
Reedsport Transfer Station	306 Scholfield Rd	Reedsport	PC One Day	777
Colorcraft Paint	2646 NE Diamond Lake Blvd	Roseburg	Retail	1,871
Heartwood Resources	3495 Old Hwy 99 S	Roseburg	Retail	685
Sherwin-Williams	287 NW Garden Valley Blvd	Roseburg	Retail	3,854
GILLIAM WASTESHED				**8**
Port of Arlington	100 Arlington Port Rd	Arlington	PC One Day	8
GRANT WASTESHED				**416**
John Day True Value	161 E Main St	John Day	Retail	366
Monument River Park	Monument River Park	Monument	PC One Day	50
HARNEY WASTESHED				**1,219**
Burns High School	1100 Oregon Avenue	Burns	HHW Event	357
Parr Lumber Co	1 S Broadway Ave	Burns	Retail	862
HOOD RIVER WASTESHED				**5,255**
Tri-County Cascade Locks	105 NE Herman Creek Dr	Cascade Locks	HHW Event	83
Hood River Supply	1945 12th St	Hood River	Retail	292
Swell City Hometown Paint	1737 W Cascade Ave	Hood River	Retail	970

2015 Oregon PaintCare Drop-Off Sites by Wasteshed - Page 3

Site Name	Address	City	Type	Gallons in 2015
Tri County HHW Hood River	3440 Guignard Dr	Hood River	HHW Facility	3,080
Hood River Supply	3831 Eagle Loop	Odell	Retail	110
Tri-County - Odell	3320 Odell Highway	Odell	HHW Event	247
		Parkdale	LVP	286
Tri-County - Parkdale	4895 Baseline Dr	Parkdale	HHW Event	187
JACKSON WASTESHED				**34,869**
Miller Paint	2205 Ashland St	Ashland	Retail	4,329
Sherwin-Williams	2220 Ashland St	Ashland	Retail	1,908
		Central Point	LVU	235
Drakes Paint and Supply	2929 N Pacific Hwy	Medford	Retail	4,429
		Medford	LVU	314
Miller Paint	803 S Central Ave	Medford	Retail	5,380
Parr Lumber Co	1231 Disk Dr	Medford	Retail	1,771
PPG Paints	2720 Crater Lake Hwy	Medford	Retail	1,855
Rogue Valley Habitat ReStore	2233 S Pacific Hwy	Medford	Restore	4,570
Sherwin-Williams	2560 Crater Lake Hwy	Medford	Retail	7,414
Sherwin-Williams	1361 Center Dr	Medford	Retail	2,664
JEFFERSON WASTESHED				**1,096**
Jefferson County Habitat ReStore	84 SW K St	Madras	Restore	471
Madras Paint & Glass	1076 SW Hwy 97	Madras	Retail	416
Warm Springs Transfer Station	6100 Dry Creek Trail Rd	Warm Springs	TS	209
JOSEPHINE WASTESHED				**11,516**
		Grants Pass	LVP	296
		Grants Pass	LVP	1,132
Miller Paint	1620 D Allen Creek Rd	Grants Pass	Retail	2,877
PPG Paints	310 NE Beacon St	Grants Pass	Retail	2,398
Sherwin-Williams	1072 Rogue River Hwy	Grants Pass	Retail	4,813
KLAMATH WASTESHED				**8,306**
Old Public Works Road Ship	2121 Washburn Way	Klamath Falls	HHW Event	931
Sherwin-Williams	4525 S Sixth St	Klamath Falls	Retail	7,375
LAKE WASTESHED				**406**
Lake Co Road Department	95574 Hwy 140 W	Lakeview	PC One Day	406
LANE WASTESHED				**59,564**
Cascade Home Center	50 S Fifth St	Cottage Grove	Retail	771
Cascade Home Center	104 S Mill St	Creswell	Retail	702

2015 Oregon PaintCare Drop-Off Sites by Wasteshed - Page 4

Site Name	*Address*	*City*	*Type*	*Gallons in 2015*
		Eugene	LVP	170
Forrest Paint Retail Store	990 McKinley St	Eugene	Retail	9,120
Jerrys Home Improvement Center	2600 Hwy 99 N	Eugene	Retail	4,778
Lane County HHW	3100 E 17th Ave	Eugene	HHW Facility	18,705
Miller Paint	3520 W 11th Ave	Eugene	Retail	1,998
PPG Paints	1830 W Seventh Ave	Eugene	Retail	506
Sherwin-Williams	1054 Green Acres Rd	Eugene	Retail	3,384
Sherwin-Williams	3390 W 11th Ave	Eugene	Retail	2,825
Sherwin-Williams	2866 Willamette St	Eugene	Retail	2,959
Tommys Paint Pot	1000 Conger St	Eugene	Retail	2,465
Florence Habitat for Humanity	2016 Hwy 101	Florence	Restore	826
Lane County - Florence	2820 N Rhododendron Dr	Florence	HHW Event	1,210
Jerrys Home Improvement Center	2525 Olympic St	Springfield	Retail	6,949
Sherwin-Williams	1520 18th St	Springfield	Retail	2,196
LINCOLN WASTESHED				**4,561**
Lincoln County North Lincoln Sanitary Service	1726 Hwy 101	Lincoln City	TS	1,339
Lincoln County Thompsons Sanitary Service	7450 NE Avery St	Newport	TS	393
Sherwin-Williams	121 NE Harney St	Newport	Retail	745
Lincoln County Dahl Sanitary Service	5441 W Hwy 20	Toledo	TS	1,228
Lincoln County Dahl Sanitary Service	235 SW Dahl Ave	Waldport	TS	856
LINN WASTESHED				**15,068**
Albany Area Restore	1225 SE Sixth Ave	Albany	Restore	5,061
Albany Lebanon Sanitation	1214 Montgomery St SE	Albany	HHW Event	2,759
Miller Paint	1350 Pacific Blvd	Albany	Retail	1,069
Parr Lumber Co	415 First Ave E	Albany	Retail	166
Sherwin-Williams	2945 SE Santiam Hwy	Albany	Retail	3,293
Lebanon ReStore	566 Main St	Lebanon	Restore	947
Hoys Hardware	3041 Main St	Sweet Home	Retail	1,277
Sweet Home Sanitation	1325 18th Ave	Sweet Home	HHW Event	496
MALHEUR WASTESHED				**4,223**
Jordan Valley Fairgrounds	804 Bassett St	Jordan Valley	PC One Day	17
Kinney Bros and Keele True Value Hardware	460 SW 4th Ave	Ontario	Retail	1,815
Ontario Transfer Station	540 SE Ninth Ave	Ontario	HHW Event	817
Sherwin-Williams	1289 SE First Ave	Ontario	Retail	1,574
MARION WASTESHED				**33,091**
CIty of Detroit	110 Patton Rd S	Detroit	PC One Day	31

2015 Oregon PaintCare Drop-Off Sites by Wasteshed - Page 5

Site Name	*Address*	*City*	*Type*	*Gallons in 2015*
		Gervais	LVP	287
Sherwin-Williams	4669 River Rd N	Keizer	Retail	2,427
Lincoln City ReStore	2150 SE Hwy 101	Lincoln City	Restore	1,266
		Salem	LVP	516
Mid Willamette Valley ReStore	1249 13th St SE	Salem	Restore	350
Miller Paint	390 Lancaster Dr NE	Salem	Retail	1,379
Salem Keizer Recycling and Transfer Station	3250 Deer Park Dr SE	Salem	TS	21,612
Sherwin-Williams	1805 Lancaster Dr NE	Salem	Retail	1,135
Sherwin-Williams	4596 Commercial St SE	Salem	Retail	2,503
Tommys Paint Pot	980 Lancaster Dr NE	Salem	Retail	203
G W Hardware	1525 N Pacific Hwy	Woodburn	Retail	1,148
North Willamette Restore	245 Young St	Woodburn	Restore	234
METRO AREA WASTESHED				**150,210**
Metro Roundups 2015	Various			150,210
METRO-CLACKAMAS CO WASTESHED				**54,014**
Canby N Will Valley Restore	411 S Redwood St	Canby	Restore	969
		Clackamas	LVU	6,387
Miller Paint	10210 SE Hwy 212	Clackamas	Retail	4,548
Sherwin-Williams	11475 SE 82nd Ave	Clackamas	Retail	2,969
		Clackamas	LVP	1,203
Estacada True Value Hardware	310 S Main St	Estacada	Retail	638
		Gladstone	LVP	115
Rodda Paint	10309 SE 82nd Ave	Happy Valley	Retail	257
Miller Paint	544 N State St	Lake Oswego	Retail	8,005
Sherwin-Williams	15659 Boones Ferry Rd	Lake Oswego	Retail	4,611
Sherwin-Williams	18090 SE Mcloughlin Blvd	Milwaukie	Retail	3,541
		Oregon City	LVP	504
Metro South HHW Facility	2001 Washington St	Oregon City	HHW Facility	19,070
		Oregon City	LVP	155
Welches Mountain Building Supply	67250 E Hwy 26	Welches	Retail	445
Parr Lumber Co	2351 SW Borland Rd	West Linn	Retail	597
METRO-MULTNOMAH CO WASTESHED				**94,947**
Boeing Corp (HHW Event)	19000 NE Sandy Blvd	Gresham	HHW Event	271
Miller Paint	1831 E Powell Blvd	Gresham	Retail	9,857
Sherwin-Williams	1740 E Powell Blvd	Gresham	Retail	4,419
		Portland	LVU	1,048
Colorhouse Paint	519 NE Hancock St	Portland	Retail	831

2015 Oregon PaintCare Drop-Off Sites by Wasteshed - Page 6

Site Name	*Address*	*City*	*Type*	*Gallons in 2015*
Dicks Color Center	909 SE Salmon St	Portland	Retail	3,108
		Portland	LVP	351
Metro Central HHW Facility	6161 NW 61st Ave	Portland	HHW Facility	16,991
Miller Paint	10114 SE Division St	Portland	Retail	1,279
Miller Paint	8073 SE 17th Ave	Portland	Retail	2,053
Miller Paint	317 SE Grand Ave	Portland	Retail	9,028
Orchard Supply Hardware	4030 NE Halsey St	Portland	Retail	2,233
Parkrose Hardware	10625 NE Sandy Blvd	Portland	Retail	7,411
Parr Lumber Co	6250 NE MLK Blvd	Portland	Retail	1,523
Parr Lumber Co	1320 NW 19th Ave	Portland	Retail	1,178
Portland ReStore	10445 SE Cherry Blossom Dr	Portland	Restore	3,170
Powell Paint Center	5205 SE Powell Blvd	Portland	Retail	9,222
Rodda Paint	321 SE Taylor St	Portland	Retail	3,656
Sherwin-Williams	2246 NW Roosevelt St	Portland	Retail	8,698
Sherwin-Williams	9745 SE Division St	Portland	Retail	4,383
Sherwin-Williams	5128 SE Woodstock	Portland	Retail	3,862
		Portland	LVP	375
METRO-WASHINGTON CO WASTESHED				**78,589**
Suburban Ace Hardware	3470 SW 185th Ave	Aloha	Retail	4,668
		Beaverton	LVU	740
Rodda Paint	8614 SW Hall Blvd	Beaverton	Retail	5,670
Sherwin-Williams	12480 SW Center St	Beaverton	Retail	3,694
Washington County ReStore	13475 SW Millikan Way	Beaverton	Restore	6,794
Parr Lumber Co	2134 NE Main St	Forest Grove	Retail	103
Miller Paint	646 SW Oak St	Hillsboro	Retail	3,300
Parr Lumber Co	21700 NW Wagon Way	Hillsboro	Retail	555
Sherwin-Williams	348 SE Tenth Ave	Hillsboro	Retail	5,164
Miller Paint	1040 NW Murray Rd	Portland	Retail	12,900
Miller Paint	8703 SW Beaverton Hillsdale Hwy	Portland	Retail	7,543
Orchard Supply Hardware	10860 SW Barnes Rd	Portland	Retail	1,016
Parr Lumber Co	4605 SW Scholls Ferry Rd	Portland	Retail	58
Sherwin-Williams	13555 NW Cornell Rd	Portland	Retail	4,217
Sherwin-Williams	20673 SW Roy Rogers Rd	Sherwood	Retail	3,047
Orchard Supply Hardware	9770 SW Scholls Ferry Rd	Tigard	Retail	3,353
		Tigard	LVU	417
Sherwin-Williams	19390 SW 90th Ct	Tualatin	Retail	15,350

2015 Oregon PaintCare Drop-Off Sites by Wasteshed - Page 7

Site Name	Address	City	Type	Gallons in 2015
MILTON-FREEWATER WASTESHED				**591**
Humbert Recycling	54841 Hwy 332	Milton-Freewater	PC One Day	591
MORROW WASTESHED				**718**
Morrow County North Transfer Station	69900 Frontage Ln	Boardman	TS	353
Morrow County South Transfer Station	57185 Hwy 74	Lexington	TS	365
POLK WASTESHED				**1,359**
Polk Co Dallas	820 SW Ash	Dallas	HHW Event	693
Polk County Independence	City Park, Main St	Independence	HHW Event	666
SHERMAN WASTESHED				**172**
Tri-County - Moro	Court Street - Road Dept	Moro	HHW Event	172
TILLAMOOK WASTESHED				**3,097**
CARTM Recycling	34995 Necarney City Rd	Manzanita	Retail	355
Pacific City True Value Hardware	34995 River Ave	Pacific City	Retail	762
Tillamook County HHW	1315 Ekloff Rd	Tillamook	HHW Facility	1,980
UMATILLA WASTESHED				**5,884**
Smittys Ace Hardware	1845 N First St	Hermiston	Retail	1,350
Umatilla Electric Co Op	750 W Elm	Hermiston	PC One Day	769
Sherwin-Williams	115 SE Emigrant Ave	Pendleton	Retail	3,765
UNION WASTESHED				**2,858**
City of Elgin	71112 HWY 82	Elgin	PC One Day	45
Millers Home Center and Lumber	307 Greenwood St	La Grande	Retail	2,238
Thatchers Ace Hardware	2212 Island Ave	La Grande	Retail	575
WALLOWA WASTESHED				**564**
Enterprise Recycling Center	207 Fish Hatchery Ln	Enterprise	PC One Day	564
WASCO WASTESHED				**3,458**
Tri-County - Dufer	700 NE Court St	Dufur	HHW Event	161
Tri-County - Maupin	203 Deschutes Ave	Maupin	HHW Event	126
Tri-County - Mosier	Third Ave	Mosier	HHW Event	101
Sawyers True Value	500 E Third St	The Dalles	Retail	462
Sherwin-Williams	521 Mount Hood St	The Dalles	Retail	698
Tri County HHW The Dalles	1317 W First St	The Dalles	HHW Facility	1,746
Tri-County Tygh Valley	1317 W First St	Tygh Valley	HHW Event	164

2015 Oregon PaintCare Drop-Off Sites by Wasteshed - Page 8

Site Name	*Address*	*City*	*Type*	*Gallons in 2015*
WHEELER WASTESHED				**71**
Wheeler County Road Department	500 Hwy 26	Mitchell	PC One Day	71
YAMHILL WASTESHED				**18,848**
McMinnville Area ReStore	1040 E First St	McMinnville	Restore	4,706
Sherwin-Williams	570 NE Hwy 99 W	McMinnville	Retail	4,310
		McMinnville	LVP	1,109
Yamhill Co - McMinnville	1855 Lafayette Ave	McMinnville	HHW Event	1,082
Parr Lumber Co	200 N Eliott	Newberg	Retail	1,054
Sherwin-Williams	2508 Portland Rd	Newberg	Retail	5,087
Yamhill Co - Newberg	2904 Wynooski Rd	Newberg	HHW Event	1,363
		Yamhill	LVP	137
TOTAL				**706,538**

Abbreviations
HHW Facility: Household Hazardous Waste
LVP: Large Volume Pick-Up
LVU: Large Volume User
PC One Day: Event organized by PaintCare
TS: Transfer Station

	GALLONS
PAINT COLLECTED FROM DROP-OFF SITES	706,538
REUSE	31,403
MARION COUNTY REPROCESSING	30,694
TILLAMOOK COUNTY REPROCESSING	1,348
LCHA REPROCESSING	505
TOTAL GALLONS COLLECTED	770,488

Appendix B

TECHNICAL MEMORANDUM

DATE March 9, 2016 **PROJECT No.** 1214410013-1000-004-TM-Rev1

TO PaintCare Inc.

CC

FROM Danielle Lang **EMAIL** danielle_lang@golder.com

TECHNICAL MEMO TO PAINTCARE: GIS METHOD USED TO CALCULATE THE POPULATION COVERAGE OF THE PAINTCARE SERVICE LOCATIONS IN OREGON

Introduction

GIS analysis was conducted to determine the population coverage and service levels of PaintCare permanent and supplemental sites in Oregon. PaintCare's service area-based distance criterion requires access to a site within 15 miles for 95% of the state's population. Golder evaluated this criterion using three sets of locations in place on December 31, 2015: (1) the set of 146 permanent year-round retail and restore stores, (2) the set of 146 permanent year-round retail and restore stores in addition to the 21 household hazardous waste (HHW) facilities and/or transfer stations, and (3) the set of 146 permanent year-round retail and restore stores, the 21 HHW facilities and/or transfer stations and the 75 one day HHW events, Department of Environmental Quality (DEQ) sponsored HHW events, Metro round ups, PaintCare collection events and mobile events.

Evaluation Process

All PaintCare collection site addresses were mapped and a service area with a 15-mile radius surrounding each location was calculated using ESRI's ArcMap 10.2 Geographic Information System (GIS) program. Population data for 2010 were downloaded directly from the United States Census Bureau for Census Blocks which are the smallest geographic area/unit for which census data is available.

An overlay analysis was conducted to calculate the percentage of the population living in each Census Block that is within at least one 15-mile service area for current PaintCare service locations (see Figures 1-3, Oregon Service Coverage). The Block level population coverage calculations were then aggregated to State-level population coverage (Population within 15 miles, Table 1). In addition, the absolute service level, the state's population divided by the number of sites, was calculated for the state (Absolute Service Level, Table 1).

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Table 1: Analysis Results

Site Type	Site Count	Criterion		Population	
		Population within 15 miles	Absolute Service Level	With Access To A Site	With No Access To A Site
Permanent Retail and Restore Stores	146	95.7%	26,240	3,664,723	166,346
Permanent Retail and Restore Stores; HHW Facilities and Transfer Stations	167	96.3%	22,941	3,690,427	140,642
Permanent Retail and Restore Stores; HHW Facilities and Transfer Stations; Supplemental Sites and Events	242	98.0%	15,831	3,753,749	77,320

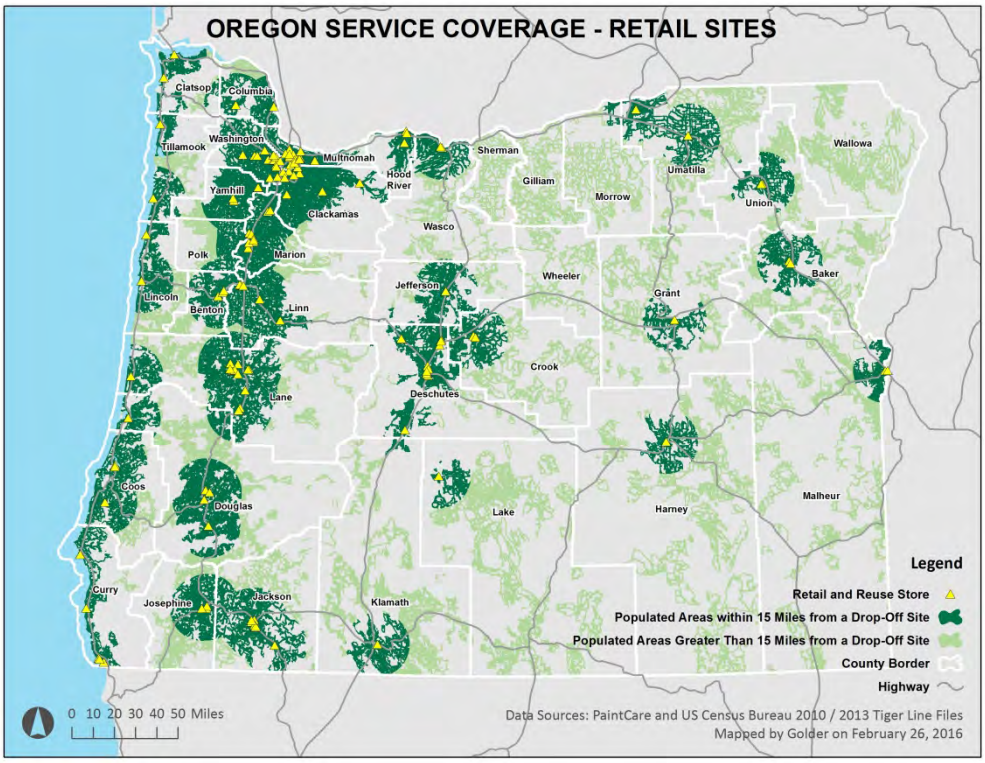

Figure 1: Oregon Service Coverage – Retail Sites

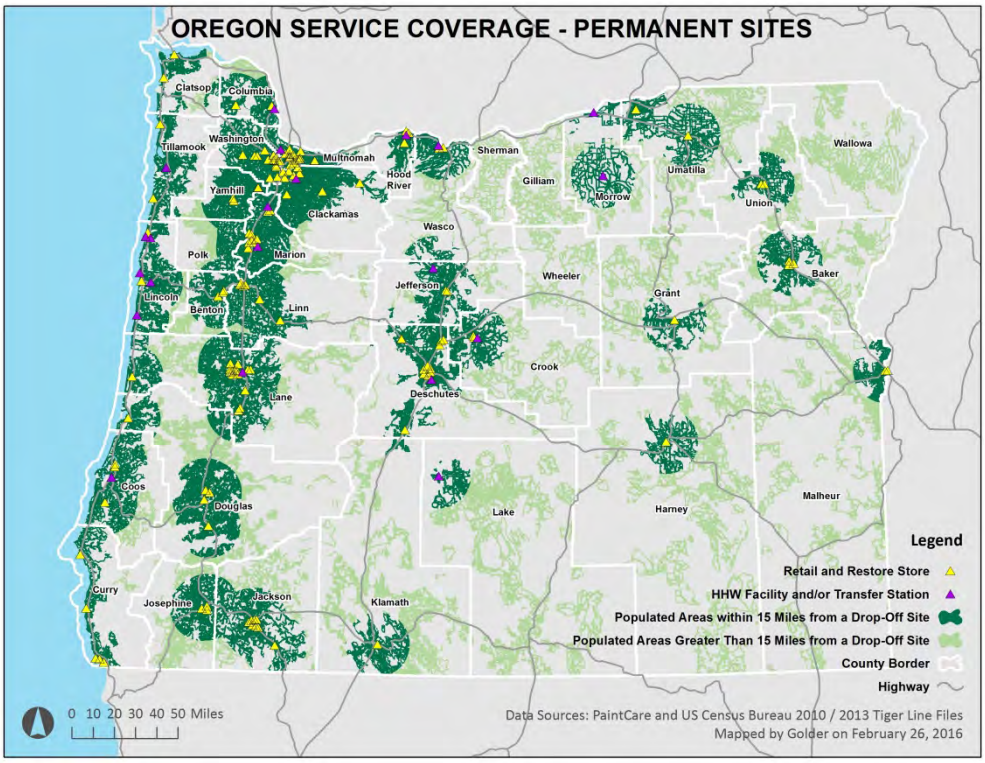

Figure 2: Oregon Service Coverage – Permanent Sites

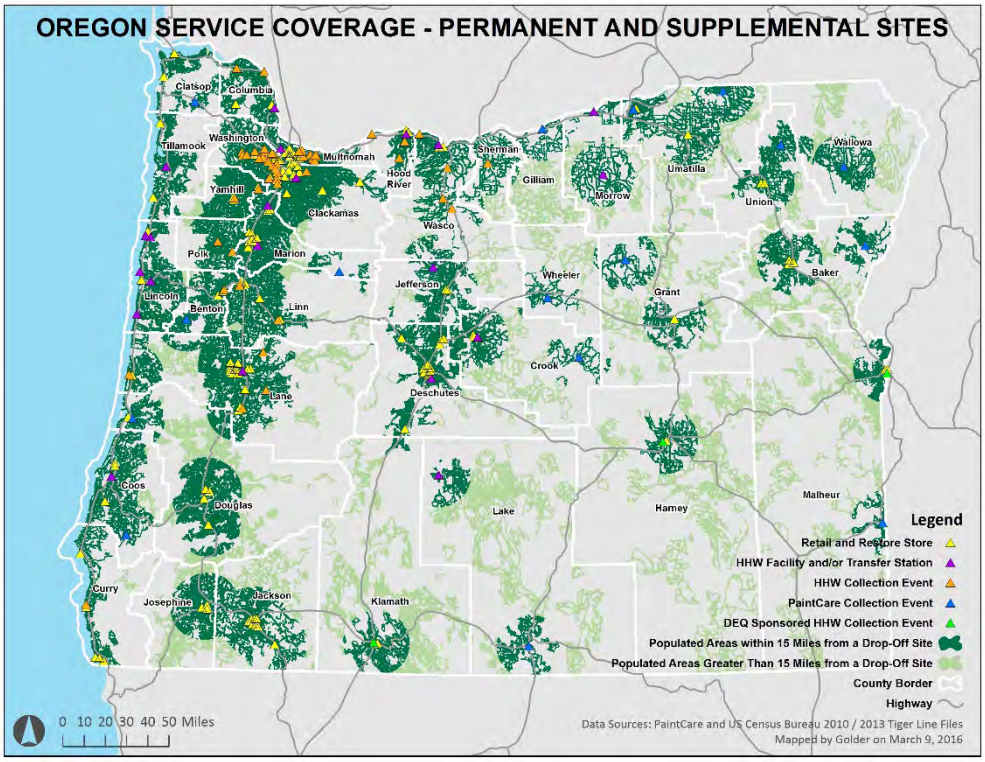

Figure 3: Oregon Service Coverage – Permanent and Supplemental Sites

We trust that this memorandum is sufficiently detailed for your requirements. Please contact us if you have any questions or would like additional information.

GOLDER ASSOCIATES LTD.

Danielle Lang
GIS Analyst

Bryan Waller, B.Sc.
Associate, Senior Consultant

DL/AL/BW

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Appendix C

Appendix C. PaintCare Events for 2016 – Page 1

County	City/Area	PaintCare Funded Event Held/Planned	Locally Funded Event Held/Planned	Event Offered, No Event Held/Planned	Date	Location	Notes
Baker	Halfway	X			TBD	Mercantile Store	Coordinating with local officials to determine event date/time.
Benton				X			Due to low turnout in 2015, determined that future events in underserved areas would be impracticable and not cost effective. Will explore methods other than events to address and seek concurrence from DEQ.
Clackamas				X			After exploring potentially underserved areas, determined that population centers are covered by existing sites and events. DEQ concurs.
Clatsop				X			Due to low turnout in 2015, determined that future events in underserved areas would be impracticable and not cost effective. Will explore methods other than events to address and seek concurrence from DEQ.
Coos				X			Representative of Coos and Curry counties determined there is no need for an event in their county; population centers are well covered. DEQ concurs.
Crook				X			Due to low turnout in 2015, determined that future events in underserved areas would be impracticable and not cost effective. Will explore methods

Appendix C. PaintCare Events for 2016 – Page 2

County	City/Area	PaintCare Funded Event Held/Planned	Locally Funded Event Held/Planned	Event Offered, No Event Held/Planned	Date	Location	Notes
							other than events to address and seek concurrence from DEQ.
Curry				X			Representative of Coos and Curry counties determined there is no need for an event in their county; population centers are well covered. DEQ concurs.
Deschutes				X			Deschutes County Solid Waste Department determined there is no need for an event in their county; population centers are well covered. DEQ concurs.
Douglas				X			Following an event held in Reedsport in 2015, a permanent collection site became active, therefore no events are needed. DEQ concurs
Gilliam				X			Due to low turnout in 2015, determined that future events in underserved areas would be impracticable and not cost effective. Will explore methods other than events to address and seek concurrence from DEQ.
Grant				X			Due to low turnout in 2015, determined that future events in underserved areas would be impracticable and not cost effective. Will explore methods other than events to address and seek concurrence from DEQ.

Appendix C. PaintCare Events for 2016 – Page 3

County	City/Area	PaintCare Funded Event Held/Planned	Locally Funded Event Held/Planned	Event Offered, No Event Held/Planned	Date	Location	Notes
Harney				X			County officials and local DEQ field rep. advised against event outside of Burns/Hines. DEQ concurs.
Hood River		X			2016	Parkdale, Cascade Locks	Tri-County Solid Waste Department determined that there isn't a need for an additional event in their county; population centers are well covered. DEQ concurs. Tri-County sponsored, PaintCare funded events will be held in Parkdale, Cascade Locks.
Jackson	Shady Cove	X			TBD	TBD	Coordinating with Jackson County Solid Waste Department and City of Shady Cove to determine event date/time.
Jefferson				X			Local representative was unable to identify potential locations, population centers have adequate coverage; event site from 2015 covering eastern portion of county considered not practicable or cost effective due to low turnout. DEQ concurs.
Josephine	Cave Junction	X			TBD	TBD	Coordinating with Josephine County Solid Waste Department to determine date and time.
Klamath				X			After exploring potentially underserved areas, determined that population centers are covered by existing sites and events. DEQ concurs.

Appendix C. PaintCare Events for 2016 – Page 4

County	City/Area	PaintCare Funded Event Held/Planned	Locally Funded Event Held/Planned	Event Offered, No Event Held/Planned	Date	Location	Notes
Lake		X			6/4/16	Lake Co. Road Dept. (Lakeview)	A DEQ sponsored, PaintCare funded event will be held in Lakeview.
Lane		X			2016	Oakridge, and others TBD	Lane County Waste Management division determined that there isn't a need for an additional event in their county; population centers are well covered. DEQ concurs. A minimum of three county sponsored, PaintCare funded events will be held.
Linn				X			Efforts to communicate with representatives in Linn County were unsuccessful. Most of Linn County's population centers are well covered by existing sites and events. A small underserved area borders Marion County, however an event site from 2015 covering this area is considered not practicable or cost effective due to low turnout. DEQ concurs.
Malheur				X			Due to low turnout in 2015, determined that future events in underserved areas would be impracticable and not cost effective. Will explore methods other than events to address and seek concurrence from DEQ.
Marion		X			5/15/16	Santiam Elementary School (Mill City)	A DEQ sponsored, PaintCare funded event will be held in Mill City.

Appendix C. PaintCare Events for 2016 – Page 5

County	City/Area	PaintCare Funded Event Held/Planned	Locally Funded Event Held/Planned	Event Offered, No Event Held/Planned	Date	Location	Notes
Morrow		X			2016	Lexington	Morrow County Solid Waste Department determined that there is not a need for an additional event in their county; population centers are well covered. DEQ concurs. A county sponsored, PaintCare funded event will be held in Lexington.
Polk	Willamina	X			5/7/16 and 10/8/16	Dallas, Independence	Yamhill and Polk counties have an underserved area near Willamina. While PaintCare selected it as an event location in coordination with Polk, it will also serve Yamhill. DEQ concurs. County sponsored, PaintCare funded events will also be held in Dallas and Independence.
Sherman		X			5/6/16	Moro	Tri-County Solid Waste Dept. determined that there is not a need for an additional event in their county; population centers are well covered. DEQ concurs. A Tri-County sponsored, PaintCare funded event will be held in Moro.
Tillamook				X			Due to establishing permanent sites in Manzanita and Pacific City, local representative said no event is needed. DEQ concurs.
Umatilla	Milton-Freewater	X			8/6/16	Humbert Refuse and Recycling	
Union	Elgin	X			May 2016	Fairgrounds	

County	City/Area	PaintCare Funded Event Held/Planned	Locally Funded Event Held/Planned	Event Offered, No Event Held/Planned	Date	Location	Notes
Wallowa	Enterprise	X			June 2016	Enterprise Recycling Ctr.	
Wasco		X			2016	Public Works Department (Maupin), Mosier Community School (Mosier), Tygh Valley	Tri-County Solid Waste Dept. determined that there is not a need for an additional event in their county; population centers are well covered. DEQ concurs. Tri-County sponsored, PaintCare funded events will be held in Maupin, Mosier and Tygh Valley.
Wheeler				X			Due to low turnout in 2015, determined that future events in underserved areas would be impracticable and not cost effective. Will explore methods other than events to address and seek concurrence from DEQ.
Yamhill	Willamina	X			TBD	TBD	Yamhill and Polk counties have an underserved area near Willamina. While PaintCare selected it as an event location in coordination with Polk, it will also serve Yamhill. DEQ concurs.

NOTE: Columbia, Lincoln, Multnomah and Washington Counties have coverage via permanent drop-off locations.

Appendix D

PaintCare Inc.

Financial Statements
and Independent Auditors' Report

Twelve Month Period Ended December 31, 2015

PaintCare Inc.

Financial Statements
Twelve Month Period Ended December 31, 2015

Contents

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Schedule of Activities, Organized by Program 13

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
PaintCare Inc.

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare"), which comprise the statement of financial position as of December 31, 2015, the related statements of activities and cash flows for the twelve month period then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PaintCare as of December 31, 2015, and the changes in its net assets and its cash flows for the twelve month period then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on page 13 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Rogers + Company PLLC

Vienna, Virginia
March 28, 2016

PaintCare Inc.

Statement of Financial Position
December 31, 2015

Assets	
Current assets:	
Cash	$ 7,967,434
Accounts receivable, net	6,041,921
Investments	31,242,792
Prepaid expenses	115,823
Total current assets	45,367,970
Property and equipment, net	458,146
Total assets	$ 45,826,116
Liabilities and Net Assets	
Liabilities	
Current liabilities:	
Accounts payable and accrued expenses	$ 7,820,135
Due to affiliate	459,309
Total liabilities	8,279,444
Net Assets	
Unrestricted	37,546,672
Total net assets	37,546,672
Total liabilities and net assets	$ 45,826,116

See accompanying notes.

PaintCare Inc.

Statement of Activities
For the Twelve Month Period Ended December 31, 2015

Operating Revenue and Support	
Paint recovery fees	$ 54,004,806
Other income	131,009
Total operating revenue and support	54,135,815
Expenses	
Program and delivery services:	
Oregon	5,462,476
California	27,997,232
Connecticut	2,722,052
Rhode Island	665,331
Minnesota	5,473,404
Vermont	905,842
Maine	523,280
Colorado	2,281,264
District of Columbia	42,815
Total program and delivery services	46,073,696
General and administrative	3,698,564
Total expenses	49,772,260
Change in Net Assets from Operations	4,363,555
Non-Operating Activities	
Interest and dividend income	688,130
Net realized and unrealized loss on investments	(239,843)
Change in Net Assets	4,811,842
Net Assets, beginning of period	32,734,830
Net Assets, end of period	$ 37,546,672

See accompanying notes.

PaintCare Inc.

Statement of Cash Flows
For the Twelve Month Period Ended December 31, 2015

Cash Flows from Operating Activities	
Change in net assets	$ 4,811,842
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Depreciation and amortization	70,082
Net realized and unrealized loss on investments	239,843
Change in allowance for doubtful accounts receivable	15,052
Change in operating assets and liabilities:	
Increase in:	
Accounts receivable	(1,691,170)
Prepaid expenses	(52,583)
Increase (decrease) in:	
Accounts payable and accrued expenses	2,855,032
Due to affiliate	(183,731)
Net cash provided by operating activities	6,064,367
Cash Flows from Investing Activities	
Purchases of investments	(14,019,961)
Proceeds from sale of investments	9,445,206
Purchases of property and equipment	(226,147)
Net cash used in investing activities	(4,800,902)
Net Increase in Cash	1,263,465
Cash, beginning of period	6,703,969
Cash, end of period	$ 7,967,434

See accompanying notes.

PaintCare Inc.

Notes to Financial Statements
December 31, 2015

1. Nature of Operations

PaintCare Inc. ("PaintCare"), a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009 with implementation of the Oregon Program beginning July 1, 2010. Similar legislation has subsequently been passed in other jurisdictions. The legislation pilots an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare. During 2015, PaintCare organized single-member limited liability companies (LLC) for the Oregon, Connecticut, and Rhode Island programs in an effort to shield the assets of each state program from liability stemming from acts and obligations of other PaintCare state programs.

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

PaintCare's financial statements are prepared on the accrual basis of accounting. Unrestricted net assets represent funds that are not subject to donor-imposed stipulations and are available for support of PaintCare's operations. At December 31, 2015, all net assets were unrestricted.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due from post-consumer paint recovery fees. PaintCare provides an allowance for bad debts using the allowance method, which is based on management's judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At December 31, 2015, an allowance of $71,704 was recognized.

2. Summary of Significant Accounting Policies (continued)

Investments

Investments are stated at fair value, based on quoted market prices. All realized and unrealized gains and losses are included in the accompanying statement of activities.

Property and Equipment

Property and equipment with a projected useful life ranging from three to ten years and in excess of $1,000 are capitalized and recorded at cost. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the individual assets, ranging from three to ten years.

Revenue Recognition

PaintCare recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis.

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule for each state program. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payments are due by the end of the month following the reporting period.

Revenue from all other sources is recognized when earned.

Communications Costs

PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses totaled $7,110,618 for the twelve month period ended December 31, 2015.

2. Summary of Significant Accounting Policies (continued)

Functional Allocation of Expenses

The costs of providing the various program and supporting activities have been summarized on a functional basis in the accompanying financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Programs are categorized by the states where services are conducted.

Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through March 28, 2016, the date the financial statements were available to be issued.

3. Concentration of Credit Risk

Financial instruments that potentially subject PaintCare to significant concentrations of credit risk consist of cash and investments. PaintCare maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, may exceed insurable limits under the Federal Depository Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). PaintCare has not experienced any credit losses on its cash and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

4. Accounts Receivable

Accounts receivable were due as follows at December 31, 2015:

California	$ 3,839,374
Colorado	644,918
Minnesota	572,021
Oregon	395,233
Connecticut	390,695
Maine	108,998
Rhode Island	83,960
Vermont	78,426
Total accounts receivable	6,113,625
Less: allowance for doubtful accounts	(71,704)
Accounts receivable, net	$ 6,041,921

5. Investments and Fair Value Measurements

Investment income consisted of the following for the twelve month period ended December 31, 2015:

Interest and dividend income	$	688,130
Net realized and unrealized loss		(239,843)
Total investment income	$	448,287

PaintCare invests a portion of its accumulated surplus in a portfolio with Bank of America/Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors.

PaintCare follows Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, *Fair Value Measurements and Disclosures,* for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, PaintCare uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include government securities, which are valued based on quoted prices in less active markets.

5. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2015:

	Level 1	Level 2	Level 3	Total
Investments:				
Equities:				
Energy	$ 356,078	$ -	$ -	$ 356,078
Materials	312,522	-	-	312,522
Industrials	811,023	-	-	811,023
Consumer discretionary	1,299,421	-	-	1,299,421
Consumer staples	1,825,194	-	-	1,825,194
Health care	1,765,831	-	-	1,765,831
Financials	1,177,625	-	-	1,177,625
Information technology	1,272,481	-	-	1,272,481
Telecommunication service	425,124	-	-	425,124
Utilities	42,640	-	-	42,640
Mutual funds:				
Exchanged traded funds	2,818,246	-	-	2,818,246
Mid/small U.S. equity	483,998	-	-	483,998
Fixed income	5,546,814	-	-	5,546,814
Corporate bonds	4,774,128	-	-	4,774,128
Cash equivalents	801,357	-	-	801,357
Government securities:				
U.S. Treasury	-	4,583,834	-	4,583,834
U.S. Agency	-	2,946,476	-	2,946,476
Total investments	$ 23,712,482	$ 7,530,310	$ -	$ 31,242,792

6. Property and Equipment

PaintCare held the following property and equipment at December 31, 2015:

Software	$	455,605
Computer equipment		69,859
Furniture		22,008
Total property and equipment		547,472
Less: accumulated depreciation and amortization		(89,326)
Property and equipment, net	$	458,146

7. Related Party

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. Through advocacy of the industry and its positions on legislative, regulatory, and judicial issues at the federal, state, and local levels, it acts as an effective ally, ensuring that the industry is represented and fairly considered. ACA also devotes itself to advancing industry efforts with regard to product stewardship, through its signature Coating Care® resources, and focuses on advancements in science and technology through its technical conferences and journals, as well as online training opportunities. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA provides staffing, an office, office equipment and furniture, supplies, and other administrative support services. The term of the agreement is for one year and automatically renews for one-year terms unless canceled by either party.

For the twelve month period ended December 31, 2015, the total administrative fees charged by ACA to PaintCare were $1,382,782. At December 31, 2015, PaintCare owed ACA $459,309, which is recorded as due to affiliate in the accompanying statement of financial position.

8. Income Taxes

PaintCare is recognized as a tax-exempt organization under Internal Revenue Code (IRC) Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities. No tax expense is recorded in the accompanying financial statements for PaintCare, as there was no unrelated business taxable income. Contributions to PaintCare are deductible as provided in IRC Section 170(b)(1)(A)(vi).

Management evaluated PaintCare's tax positions, and concluded that PaintCare's financial statements do not include any uncertain tax positions.

SUPPLEMENTARY INFORMATION

PaintCare Inc.

Schedule of Activities, Organized by Program
For the Twelve Month Period Ended December 31, 2015

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	$ 4,576,652	$ 35,148,676	$ 3,748,037	$ 844,000	$ 5,274,854	$ 688,519	$ 247,970	$ 3,476,098	$ -	$ -	$ 54,004,806
Other income	131,009	-	-	-	-	-	-	-	-	-	131,009
Total operating revenue and support	4,707,661	35,148,676	3,748,037	844,000	5,274,854	688,519	247,970	3,476,098	-	-	54,135,815
Expenses											
Program and delivery services:											
Collection support	27,886	2,639,467	390,791	101,749	402,607	108,228	100,569	338,548	41	-	4,109,886
Transportation and processing	4,554,974	18,769,065	1,761,159	418,359	3,912,646	626,549	240,833	1,515,501	-	-	31,799,086
Communications	614,258	4,825,188	421,142	108,761	796,462	68,464	61,765	212,845	1,733	-	7,110,618
Legal fees	4,441	211,136	10,958	3,140	30,155	5,250	11,703	17,129	8,440	-	302,352
State agency administrative fees	40,000	507,856	20,000	-	160,165	30,000	2,070	-	-	-	760,091
Other program expenses	220,917	1,044,520	118,002	33,322	171,369	67,351	106,340	197,241	32,601	-	1,991,663
Total program and delivery services	5,462,476	27,997,232	2,722,052	665,331	5,473,404	905,842	523,280	2,281,264	42,815	-	46,073,696
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	93,952	93,952
Management fees	-	-	-	-	-	-	-	-	-	1,382,782	1,382,782
Insurance	-	-	-	-	-	-	-	-	-	174,862	174,862
Other expense	-	-	-	-	-	-	-	-	-	2,046,968	2,046,968
Total general and administrative	-	-	-	-	-	-	-	-	-	3,698,564	3,698,564
Total expenses	5,462,476	27,997,232	2,722,052	665,331	5,473,404	905,842	523,280	2,281,264	42,815	3,698,564	49,772,260
Change in Net Assets from Operations	(754,815)	7,151,444	1,025,985	178,669	(198,550)	(217,323)	(275,310)	1,194,834	(42,815)	(3,698,564)	4,363,555
Non-Operating Activities											
Investment income	-	-	-	-	-	-	-	-	-	448,287	448,287
Change in Net Assets Before Allocation of General and Administrative Activities	(754,815)	7,151,444	1,025,985	178,669	(198,550)	(217,323)	(275,310)	1,194,834	(42,815)	(3,250,277)	4,811,842
General and administrative allocation	(234,776)	(2,283,086)	(219,036)	(64,522)	(325,042)	(38,350)	(81,405)	(308,211)	(30,761)	3,585,189	-
Investment allocation	8,522	292,993	16,474	2,594	2,021	(2,699)	(1,930)	17,274	(337)	(334,912)	-
Total Change in Net Assets	(981,069)	5,161,351	823,423	116,741	(521,571)	(258,372)	(358,645)	903,897	(73,913)	-	4,811,842
Net Assets (Deficit), beginning of period	985,744	31,761,906	1,275,430	140,276	(756,361)	(390,415)	(105,277)	(176,473)	-	-	32,734,830
Net Assets (Deficit), end of period	$ 4,675	$ 36,923,257	$ 2,098,853	$ 257,017	$ (1,277,932)	$ (648,787)	$ (463,922)	$ 727,424	$ (73,913)	$ -	$ 37,546,672

Appendix E

Oregon Paint Stewardship Program

Each year about 650 million gallons of architectural paint is sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?

Oregon's Paint Stewardship Law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer architectural paint.

The program includes education about buying the right amount of paint, tips for using up remaining paint and setting up convenient recycling locations throughout the state.

Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

PaintCare Products

These products have fees when you buy them and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled and empty containers are not accepted at drop-off sites.

Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program or public works department.

paintcare®

Recycle with PaintCare

OREGON

Places to Take Old Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout Oregon. To find your nearest drop-off site, use PaintCare's search tool at www.paintcare.org or call our hotline at (855) 724-6809.

How to Recycle

PaintCare sites accept all brands of old house paint, stain and varnish– even if they are 20 years old! Containers must be five gallons or smaller, and a few types of paint are not accepted. See back panel for a list of what you can recycle.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call the site in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all containers of paint have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.

What Happens to the Paint?

PaintCare will make sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products or properly disposed.

Who Can Use the Program?

People bringing paint from their homes can bring as much latex or oil-based paint as the site is willing to accept.

Businesses (painting contractors and others) can use this program with one restriction: If your business produces more than 220 pounds (about 20-30 gallons) of hazardous waste per month, you may use the drop-off sites for your latex paint only but not for your oil-based paint. Contact PaintCare to learn more about this restriction.

Large Volume Pick-Up

If you have at least 300 gallons of paint to recycle at your business or home, ask about our free pick-up service. Please call for more details or to request an appointment.

PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint they sell in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Stores can choose whether or not to show the fee on their receipts. Fees are based on the size of the container as follows:

$ 0.00	Half pint or smaller
$ 0.35	Larger than half pint to smaller than 1 gallon
$ 0.75	1 Gallon
$ 1.60	Larger than 1 gallon up to 5 gallons

Not a Deposit

The fee is not a deposit – it is part of the purchase price. The fees are used to pay the costs of running the program: recycling, public education, staffing and other expenses.

Contact Us

To learn more or find a drop-off site, please visit www.paintcare.org or call (855) 724-6809.

Mini Card

paintcare®

It's easy to recycle your leftover paint, stain and varnish.

Recycle with PaintCare

Find a drop-off site near you:
(855) 724-6809 • www.paintcare.org

Buy right.
Use it up.
Recycle the rest.

Manufacturers of paint created PaintCare, a nonprofit organization, to set up convenient places for you to recycle leftover paint. We're working to provide environmentally sound and cost-effective recycling programs in your state and others with paint stewardship laws.

LEARN MORE
Visit **www.paintcare.org** or follow us on Facebook for tips on how to buy the right amount of paint, store paint properly, use up leftover paint, and find a drop-off site. We also have a free pick-up service for businesses or households with at least 300 gallons of paint to recycle.

Paint Recycling Program

About the PaintCare Program

PAINTCARE

Paint manufacturers created PaintCare, a non-profit organization, to set up convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout states that adopt paint stewardship laws.

PAINTCARE PRODUCTS

These products have fees when purchased and will be accepted for free at PaintCare drop-off sites:

- Latex paints (acrylic, water-based)
- Oil-based paints (alkyd)
- Stains
- Primers and undercoaters
- Shellacs, lacquers, varnishes, urethanes
- Deck and floor paints
- Sealers and waterproofing coatings for wood, concrete and masonry

NON-PAINTCARE PRODUCTS

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaners, etc.)

FEES

PaintCare fees are applied to the purchase price of architectural paint sold in the state as required by state law. Fees are applied to each container and vary by the size of the container as follows:

Half pint or smaller	$ 0.00
More than half pint to smaller than 1 gallon	$ 0.35
1 gallon	$ 0.75
More than 1 gallon up to 5 gallons	$ 1.60

For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit **www.paintcare.org** *or call* **(855) 724-6809**.

Recycle with PaintCare

Counter Mat

paintcare

WE CAN HELP Recycle YOUR PAINT

www.paintcare.org

PAINT RECYCLING MADE EASY

Paint manufacturers formed PaintCare, a nonprofit organization, to make paint recycling more convenient, cost effective, and environmentally sound. Paint doesn't belong in the trash or down the drain. If you can't use it up, recycle it with PaintCare.

We're setting up locations in your state where you can bring old paint for free all year-round.

PAINTCARE PRODUCTS

(YOU CAN RECYCLE THESE)

These products have fees when you buy them and are accepted for free when you drop them off for recycling:

- Water-based paints (latex, acrylic)
- Oil-based paints (alkyd)
- Stains
- Primers
- Varnishes
- Shellacs
- Lacquers
- Urethanes
- Deck paints
- Floor paints
- Sealers
- Waterproofing coatings

NON-PAINTCARE PRODUCTS

Leaking, unlabeled, and empty containers are not accepted.

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaner, etc.)

PROGRAM FUNDING

The PaintCare Fee is applied to the purchase price of architectural paint sold in your state as required by law. Fees are based on container size:

Half pint or smaller	$0.00
Larger than half pint to smaller than 1 gallon	$0.35
1 gallon	$0.75
Larger than 1 gallon up to 5 gallons	$1.60

LEARN MORE

Please ask for a PaintCare program brochure, visit **www.paintcare.org**, or call **(855) 724-6809.**

Recycle with PaintCare

Information for Painting Contractors

PaintCare's paint stewardship programs offer contractors convenient ways to recycle and properly dispose of leftover paint.

Paint manufacturers are making it more convenient to recycle and properly dispose of leftover paint by setting up places throughout states with paint stewardship laws where households and businesses can take leftover paint with no charge.

Funding for these programs comes from a fee on the sale of architectural paint (house paint, stain, and varnish).

Paint Stewardship

The main goals of these paint stewardship programs are to decrease paint waste and provide an environmentally sound and cost-effective system for managing leftover paint. The programs are set up and operated by PaintCare, a nonprofit formed by the American Coatings Association (ACA).

PaintCare has programs in California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island, and Vermont. PaintCare is also planning a program for the District of Columbia.

Fees and Funding

As required by laws in these states, a fee (known as the "PaintCare Fee") must be added by manufacturers to the wholesale price of all architectural paint sold in the state. This fee is paid by manufacturers to PaintCare to fund setting up drop-off sites for the transportation, recycling, and proper disposal of paint. The fees also pay for consumer education and program administration.

The law also requires that all distributors and retailers include the PaintCare fee with their sale price of paint sold in the state.

In states with programs that have started, the fees per container are as follows:

$ 0.00 – Half pint or smaller
$ 0.35 – Larger than half pint to smaller than 1 gallon
$ 0.75 – 1 Gallon
$ 1.60 – Larger than 1 gallon up to 5 gallons

Displaying the fee on receipts is optional for retailers; however, PaintCare asks retailers to show the fee to help everyone know about the program.

RECOMMENDATIONS FOR CONTRACTORS

Preparing Your Estimates

When estimating jobs, contractors should take these fees into account by checking with suppliers to make sure the quotes for paint products include the fees.

Pass Fees to Your Customers

PaintCare suggests that painting contractors pass on the fees to their customers in order to recoup the fees they pay. You should also let your customers know that you will be including these fees in your quotes.

Paint Drop-Off Sites

PaintCare establishes paint drop-off sites across each state with a paint stewardship law. PaintCare's goal is to set up drop-off sites within 15 miles of 90-95 percent of everyone in the state.

Most drop-off sites are paint stores. Others include waste transfer stations, recycling centers, and government-sponsored household hazardous waste programs. Participation as a drop-off site is voluntary. To find a drop-off location, visit our website.

With paint drop-off sites conveniently located throughout their state, anyone can drop off a few gallons of leftover, unwanted paint year round. Many contractors in PaintCare states say they've cleared out their storage spaces and have stopped stockpiling paint. Others say they are happy to have an answer when their customers ask what to do with old paint they no longer want, and they recommend that their customers use the drop-off sites, too.

Use of Paint Drop-Off Sites by Businesses

Businesses that generate less than 220 pounds of hazardous waste* per month can drop off both leftover water and oil-based paint (with some restrictions on quantity of oil-based paint). Before visiting transfer stations and household hazardous waste programs, check in advance, because not all of these serve businesses and may have additional restrictions.

Businesses that generate more than 220 pounds of hazardous waste per month may use PaintCare's retail drop-off sites for water-based products only; they are not allowed to use the sites for oil-based paint or other products.

**220 pounds is about 20-30 gallons of paint. When businesses count how much hazardous waste they generate in a month, oil-based paint counts (because by law it is a hazardous waste), but latex paint (and other water-based paint) does not count toward the 220 pound monthly total.*

Pick-Up Service for Large Volumes

Businesses with at least 300 gallons of postconsumer paint to recycle may ask to have their paint picked up by PaintCare for free. For details about this service or to request an appointment, please visit our website, or contact us by phone or e-mail.

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

TO LEARN MORE
(855) 724-6809 or (855) PAINT09
www.paintcare.org or info@paintcare.org

PAINTCARE INC.
1500 RHODE ISLAND AVENUE NW
WASHINGTON, DC 20005

Large Volume Pick-Up (LVP) Service

PaintCare offers a free pick-up service to painting contractors, property managers, and others with large amounts of leftover architectural paint.

Who is PaintCare?

PaintCare Inc. is a non-profit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

Paint Drop-Off Sites

In states with a paint stewardship program, PaintCare's primary effort is to set up conveniently located drop-off sites—places where residents and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit (usually from 5 to 20 gallons). To find a drop-off site near you, please use PaintCare's site locator at www.paintcare.org or call (855) 724-6809.

Large Volumes Pick-Ups

For those who have accumulated a large volume or stockpile of paint, PaintCare also offers a pick-up service. Large volume means at least 300 gallons, measured by container size (not content). On a case-by-case basis, PaintCare may approve a pick-up for less than 300 gallons if there are no drop-off sites in your area. After two or three pick-ups, you may be switched to a regular service (see next page).

Drums and Bulked Paint Are Not Accepted

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a licensed paint recycling company or a hazardous waste transportation company to assist you.

HOW TO REQUEST A LARGE VOLUME PICK-UP

1. **Sort and count your paint**
   We need to know the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains and (2) oil-based paint and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).

2. **Fill out the LVP Request Form and send it in**
   Fill out a paper or electronic version of the "Large Volume Pick-Up Request Form" and return it to PaintCare by email, fax, or regular mail. (Visit www.paintcare.org or call PaintCare for the form.)

Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pick-up or inform you of the best place to take your paint if you do not meet the volume requirement. If approved, you will be put in contact with our licensed hauler to schedule a pick-up. It may be several weeks before your pick-up occurs.

On the Day of Your Pick-Up

Sort your products into the two categories noted above and store them in an area that has easy access. If the paint is a far distance from where the hauler parks, the path between should be at least four feet wide to accommodate movement of the boxes.

Please plan to have staff available to pack the paint cans into the boxes. The hauler may be able to provide some assistance, but we require your staff to be present and provide labor to pack boxes. Once your paint is properly packed and loaded onto the hauler's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to an authorized processing facility for recycling.

Note: Paint must be in original containers and not leaking.

Repeat Service for Large Volume Users

For businesses that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pick-ups is available. With this service, you will be provided with empty bins, then request a pick-up when at least three bins are filled. PaintCare will provide onsite training on how to properly pack the paint, and you will be required to sign a contract with PaintCare.

Limits on Businesses

If your business generates more than 220 pounds (20-30 gallons depending on the type) of hazardous waste per month, you may use PaintCare's programs (drop-off sites and the pick-up service) for water-based program products only. You will not be able to use the program for oil-based products.

If your business generates less than 220 pounds of hazardous waste per month, you may use PaintCare programs for both water-based program products and oil-based program products. As a business, you will need to certify that you meet this requirement.

Note: When calculating how much hazardous waste you generate in a month, do not count latex paint.

If You Have Products We Don't Accept

The program does not accept all paints (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that residents contact their local household hazardous waste (HHW) program. Some HHW programs allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Oregon Paint Stewardship Program

How Does the Oregon Paint Stewardship Program Affect Paint Retailers?

Oregon's paint stewardship law requires paint manufacturers to set up and operate a Paint Stewardship Program in Oregon. Funding for the program comes from a fee applied to the price of architectural paint sold in Oregon.

The program started in July 2010

Paint Stewardship

PaintCare Inc. is a non profit organization established by the American Coatings Association to implement state mandated paint stewardship programs on behalf of paint manufacturers in states that adopt paint stewardship laws. In addition to operating the Oregon Program, PaintCare operates programs in California, Colorado, Connecticut, Maine, Minnesota, Rhode Island, nd ermont. aintCare lso lanning to start a program for the District of Columbia in eptember 2016.

Convenient Paint Recycling

PaintCare's primary effort is to establish paint drop off sites throughout each PaintCare state at paint retailers and other locations in order to provide convenient recycling opportunities for the public. Other locations include unicipal household hazardous waste facilities and events, solid waste transfer stations, and landfills. There are more than 1,600 PaintCare sites in the United States; more than 150 of them are in Oregon.

Participation as a Drop-Off Site is Voluntary

Retailers who wish to serve as drop off site are able to do so if they have adequate space for paint storage bins and can provide minimal staff time to accept paint from the public. By doing so, retailers can increase oot traffic and sales and provide an environmental service for their community. They make it onvenient or heir customers to recycle unused paint and help provide relief to local overnment programs that currently manage leftover paint. PaintCare provides storage bins, supplies, site training, nd pays for paint transportation and recycling. PaintCare also promotes the sites to the local ommunity.

REQUIREMENTS OF RETAILERS

1. Check Registered Manufacturers and Brands

Retailers may not sell architectural paints in Oregon that are not registered. Paint manufacturers must register their company with PaintCare, and they must register all architectural paint brands they sell in the state. PaintCare publishes lists of registered manufacturers and brands so that retailers can check to see that the products they sell are registered. Please visit www.paintcare.org to view registration lists.

2. Pass on the Fee

State law equires hat n assessment or *PaintCare Fee* is applied by manufacturers to the wholesale price of architectural paint sold in Oregon. This fee

pays for all aspects of running the program. The fee is paid by manufacturers to PaintCare and then passed to their dealers. Retailers should see the PaintCare Fee on invoices rom uppliers. The law also requires that retailers and distributors apply the fee to the price of architectural paint they sell. The fees paid by the customers to the retailers offsets the fees charged to the retailers by their suppliers. All manufacturers, distributors, and retailers that sell architectural paint in Oregon must pay the fee and pass it own o heir dealers, nsuring evel laying ield or ll arties.

3. Provide Information to Customers

Paint retailers must provide customers with information egarding he rogram nd paint collection and recycling opportunities. PaintCare develops these materials, ensures they meet the state's requirements, and provides them free of charge.

What products are covered?

Architectural paints include most house paints, stains, and clear coatings (e.g., varnish and shellac). For the definition of architectural paint for the purposes of this program or examples of program and non program products, please contact PaintCare or visit our website.

The products accepted at PaintCare drop off sites are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

COMMON QUESTIONS ABOUT FEES

How much are the fees?

Fees are by container size, as follows:

$ 0.00 – Half pint or smaller
$ 0.35 – Larger than half pint to smaller than 1 gallon
$ 0.75 – 1 Gallon
$ 1.60 – Larger than 1 gallon up to 5 gallons

How are the fees calculated?

Fees are set to cover the cost of a fully operating program. PaintCare estimates the annual sales of architectural paint in each state, and divides the estimated annual expenses of the program by the estimated number of containers to be sold, adjusts for container size, and determines a fee per size that will provide the budget needed to fund the program.

PaintCare is a nonprofit organization and operates programs on a state by state basis, so the fees may increase or decrease and be different from state to state.

Is the fee a deposit to be returned to customers?

No, the fee is not a deposit. Fees are used entirely to cover the expenses of running the program and not given back as a deposit for the return of paint or empty paint cans – a common misunderstanding.

Must retailers show the fee on receipts?

No, but most stores do show the fee in order to explain the price increase. PaintCare encourages retailers to show the fee and list it as "PaintCare Fee" to aid in customer education and provide consistency across the program.

Do retailers return the fee if a product is returned?

Yes, the fee should be returned because it is part of the purchase price.

MORE INFORMATION
(855) 724 6809 or (855) PAINT09
www.paintcare.org or info@paintcare.org

PAINTCARE INC.
1500 RHODE ISLAND AVENUE NW
WASHINGTON, DC 20005

FACT SHEET FOR PAINT RETAILERS
UPDATED – FEBRUARY 2016

Oregon Paint Stewardship Program

Become a Retail Drop-Off Site for Paint

The PaintCare Program makes it easy for paint retailers to provide a convenient and valuable service for their community.

Since July 2010, state law has required paint manufacturers to set up and operate a paint stewardship program in Oregon. By now, all retailers should be aware of the program, the PaintCare fees that are applied to the price of architectural paint products, nd hat rop off sites have been set up statewide. Retailers that would like to learn more about what it takes to join the program to be a drop off site are encouraged to contact PaintCare for details.

Paint Stewardship Program in Oregon

PaintCare Inc. is a non profit organization established by the American Coatings Association to implement this program on behalf of paint manufacturers in PaintCare States (those that adopt paint stewardship laws). In addition to Oregon, PaintCare operates programs in California, Colorado, Connecticut, Maine, Minnesota, Rhode Island, and Vermont. PaintCare is also planning a program for the District of Columbia, scheduled to start in eptember 016.

Convenient Paint Recycling

PaintCare's primary effort is to establish paint drop off sites throughout each PaintCare state to provide convenient recycling options for the public. The program allows households and businesses to return unused architectural paint to drop off locations throughout each PaintCare state.

PaintCare has established more than 1,500 paint drop off sites in even tates. ore han 50 f hese ites are in Oregon. Most drop off sites are at paint and hardware stores. Some sites are solid waste transfer stations or government sponsored household hazardous waste programs. Participation as a drop off site is voluntary.

Stores that would like to become a drop off site can fill out the Interest Form available in the Retailers section of www.paintcare.com/or.

Benefits to Retailers

There are many benefits to becoming a drop off site.

As a participating retailer, ou will:

- Make recycling of leftover paint more convenient for your customers
- Support the paint industry's effort to lead the way in being responsible for end of life management of its own products
- Promote your store as environmentally responsible
- Help relieve local government of their cost of managing leftover aint
- Help prevent the improper disposal of paint in your community

PaintCare Provides

- Listing of your store as a drop off site on our website, and in advertisements and promotional materials
- Paint storage bins
- Transportation and recycling services for the collected paint
- Training materials and staff training at your site
- Program brochures, signage and customer education materials
- Spill kits

Drop-Off Site Responsibilities

- Provide secure storage area for paint storage bins
- Accept all brands of leftover program products from the public during operating hours
- Place unopened program products in storage bins
- Keep storage bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure staff are trained in PaintCare program guidelines and operating procedures
- Display "drop off site" signs in store window and display consumer education materials

WHAT PRODUCTS ARE COVERED?

The products accepted at PaintCare drop off sites are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in containers of 5 gallons or less. owever, hey o ot clude erosol roducts (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PaintCare Products

- Interior and exterior architectural paints: latex, acrylic, water based, alkyd, oil based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, ndercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen based)
- Metal coatings, rust preventatives
- Field and lawn paints

Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen based products
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PAINTCARE INC.
1500 RHODE ISLAND AVENUE NW
WASHINGTON, DC 20005

Appendix F

Oregon Paint Usage & Disposal Surveys

Notes:
Online surveys conducted using SurveyMonkey. Blue numbers indicate the number of people who responded.
Questions 2 and 3 allowed more than one answer; percentages are calculated using the number of people.
0 indicates the question was asked, but there were no responses with that answer.
NA indicates the survey did not include the question.
Surveys were conducted in December each year.

	2013		*2014*		*2015*	
	Percent	Count	Percent	Count	Percent	Count
1. How much leftover paint is in your home?		*264*		*319*		*363*
None	7.6	20	27.3	87	34.2	124
Less than 1 gallon	12.5	33	11.0	35	12.1	44
1-5 gallons (would fit in a cardboard box)	51.5	136	38.2	122	31.1	113
5-15 gallons (would fit in a shopping cart)	25.0	66	17.9	57	17.1	62
15-30 gallons (would fit in two shopping carts)	3.0	8	1.6	5	1.7	6
More than 30 gallons	0.0	0	0.3	1	0.0	0
Yes, but I don't know how much	0.4	1	3.8	12	3.9	14
2. Where did the paint come from? (check all that apply)		*264*		*224*		*239*
I did some painting myself and had some leftover	73.9	195	76.3	171	72.8	174
I hired someone to paint and they left it behind.	30.3	80	29.9	67	28.9	69
I found it in my home/business when I moved in	23.1	61	29.5	66	33.5	80
I am a painting contractor and it is from one of my jobs	0.4	1	0.9	2	0.0	0
I don't remember where the paint came from	NA	NA	NA	NA	1.3	3
Other	3.8	10	3.1	7	2.5	6
3. What did you do with leftover paint? (check all that apply)		*264*		*308*		*363*
Poured it down the drain	0.8	2	1.0	3	0.3	1
Put can(s) of liquid paint in the trash	3.8	10	4.2	13	0.8	3
Dried out the paint and put it in the trash	21.6	57	26.6	82	11.8	43
Stored it in the basement or garage intend to use	62.1	164	47.7	147	24.8	90
Stored it in the basement or garage, don't know what to do	16.7	44	NA	NA	NA	NA
Took it to a paint store	7.2	19	11.7	36	8.0	29
Took it to a household hazardous waste event or facility	36.4	96	40.6	125	26.4	96
Gave it away to a family, friend or community organization	8.7	23	14.3	44	4.4	16
Left it behind when I moved	6.4	17	12.3	38	3.6	13
I don't know	2.7	7	5.5	17	4.7	17
I have never stored or disposed of leftover/unwanted paint	NA	NA	11.4	35	11.3	41
Other	5.7	15	1.0	3	3.9	14
4. If you had unwanted paint, what would you do with it?		*264*		*316*		*363*
Pour it down the drain	0.0	0	0.6	2	0.3	1
Put can(s) of liquid paint in the trash	1.9	5	1.6	5	2.8	10
Dry out the paint and put it in the trash	11.7	31	10.4	33	11.6	42
Take it to a paint store	8.3	22	14.6	46	16.5	60
Take it to a household hazardous waste event or facility	56.1	148	50.9	161	39.9	145
Give it away to a family, friend or organization	7.6	20	10.8	34	9.4	34
I don't know	9.5	25	7.6	24	13.8	50
Other	4.9	13	3.5	11	5.8	21
5. Did you know that paint can be recycled?		*264*		*313*		*363*
Yes	68.9	182	65.5	205	58.1	211
No	31.1	82	34.5	108	41.9	152

6. Have you ever taken paint to be recycled/disposed? If yes, when?		*264*		*313*		*363*
No	45.5	120	53.0	166	62.0	225
Yes, at some point during the past year	18.9	50	11.8	37	10.7	39
Yes, more than one year ago	35.6	94	35.1	110	27.3	99

7. Do you know where to take unwanted paint?		*261*		*313*		*363*
No	39.8	104	51.4	161	56.2	204
Yes	60.2	157	48.6	152	43.8	159
If yes, where? (please specify)		109		93		116

Responses to "If yes, where?" for December 2015:

ACE
City Cleanup Day
County facility dump/solid waste facility/recycling (8)
Don't know name but know location
Dump
Environmental waste center
Event in Independence
Garbage company
Habitat for Humanity Restore (9)
Hardware store
HHW event
HHW or haz waste facility (11)
I would call Metro
I would check metro website
I would look on google
Jerry's Home Improvement Center
Kelly Moore
Landfill
Local disposal center or paint store
Local haz waste place unless a paint store would receive it
Metro (14)
Metro HW Facility (4)
Metro Paint (5)
Metro Recycling (2)
Metro recycling/garbage facility/transfer station (3)
Miller Paint
My work
Orchard Supply Hardware (2)
Oregon DEQ. They recycle it.
Paint store (13)
Paint store or haz waste company
Paint store or Metro transfer cetner
Paint stores gives paint to Metro
Powell Paint
Recycling Facility, paint store or haz waste roundup
Recycling facility/center (6)
Sanitary company
Sherwin Williams (2)
Sherwin Williams or Rodda
Transfer station/facility (2)
Unknown (2)
Waste management site (2)
Yeon street in Portland

8. How far is the closest paint store?		*264*		*313*		*363*
Less than 1 mile	17.8	47	23.6	74	24.8	90
1-5 miles	65.9	174	52.3	170	50.7	184
5-10 miles	12.1	32	8.3	26	11.3	41
10-20 miles	3.0	8	5.4	17	7.4	27
20-30 miles	0.8	2	1.9	6	2.5	9
Not sure	0.4	1	6.4	20	3.3	12

9. How far would you drive to recycle or dispose of unwanted paint?		*264*		*313*		*363*
20-30 miles	4.9	13	11.2	35	7.7	28
10-20 miles	22.0	58	22.0	69	24.5	89
5-10 miles	40.5	107	30.0	94	32.5	118
1-5 miles	29.9	79	24.0	75	25.1	91
Less than 1 mile	1.1	3	4.5	14	4.1	15
Not sure	1.5	4	8.3	26	6.1	22

10. What county do you live in?		*264*		*233*		*363*
Baker	0.4	1	0.0	0	0.3	1
Benton	1.9	5	2.1	5	2.5	9
Clackamas	13.3	35	12.9	30	9.6	35
Clark	0.0	0	0.4	1	0.0	0
Clatsop	0.8	3	0.9	2	0.8	3
Columbia	0.8	2	1.3	3	1.4	5
Coos	1.1	3	0.9	2	1.1	4
Crook	0.0	0	0.0	0	0.3	1
Curry	0.4	1	0.4	1	0.6	2
Deschutes	3.4	9	3.0	7	3.0	11
Douglas	0.8	2	2.6	6	1.7	6
Gilliam	0.0	0	0.0	0	0.0	0
Grant	0.0	0	0.0	0	0.3	1
Harney	0.0	0	0.0	0	0.0	0
Hood River	0.4	1	1.7	4	0.3	1
Jackson	4.2	11	3.4	8	2.8	10
Jefferson	0.4	1	1.7	4	0.6	2
Josephine	2.3	6	2.1	5	1.1	4
Klamath	1.5	4	0.9	2	0.0	0
Lake	0.4	1	0.0	0	0.0	0
Lane	9.1	24	8.2	19	9.1	33
Lincoln	0.0	0	0.9	2	2.5	9
Linn	1.1	3	1.3	3	1.7	6
Malheur	0.0	0	0.4	1	0.0	0
Marion	8.0	21	5.6	13	5.8	21
Multnomah	27.3	72	28.8	67	31.4	114
Polk	1.5	4	2.6	6	2.5	9
Sherman	0.0	0	0.0	0	0.3	1
Umatilla	1.1	3	0.9	2	0.8	3
Union	0.4	1	0.4	1	0.0	0
Wallowa	0.4	1	0.4	1	0.0	0
Wasco	0.8	2	0.4	1	0.6	2
Washington	15.5	41	13.7	32	16.3	59
Yamhill	2.3	6	2.1	5	3.0	11
Not Sure	0.4	1	*	77	0.0	0

**In 2014 we asked respondents to type in their county, rather than choose from a list; 77 people did not enter their county. Their responses are not used in the total for percentage calculations in order to have relative numbers for those who responded.*

11. How would you describe the place where you live?		*264*		*312*		*363*
Urban / Major City	31.1	82	29.8	93	34.2	124
Suburban	34.1	90	34.0	106	28.1	102
Small City or Town	16.7	44	23.4	73	20.7	75
Rural / Countryside	18.2	48	12.5	39	15.4	56
Other (please specify)	0.0	0	0.3	1	1.7	6

12. Where do you live?		*264*		*310*		*363*
Single-family house	91.3	241	75.5	234	74.1	269
Two or Three-family house	3.0	8	2.3	7	4.7	17
Condominium or apartment building with many units	4.5	12	19.0	59	15.4	56
Manufacturered or Mobile Home	NA	NA	3.2	10	3.3	12
Other (please specify)	1.1	3	0.0	0	1.7	6

13. Do you paint professionally?		*264*		*319*		*363*
Yes	0.4	1	2.5	8	0.6	2
No	99.6	263	97.5	311	99.4	361

14. What is your age?		*264*		*310*		*363*
Under 21	0.4	1	1.9	6	2.5	9
21-40	18.6	49	28.7	89	31.1	113
41-60	40.5	107	36.1	112	35.0	127
Over 60	38.6	102	33.2	103	29.5	107
Prefer not to say	1.9	5	0.0	0	1.9	7

15. Gender		*264*		*310*		*363*
Male	45.1	119	44.2	137	43.8	159
Female	53.8	142	55.8	173	54.0	196
Prefer not to say	1.1	3	0.0	0	2.2	8

16. Educational Level		*264*		*310*		*363*
Some High School	0.4	1	0.3	1	0.6	2
High School Graduate	6.1	16	5.2	16	7.2	26
Some College, Vocational, Trade, or Technical	23.5	62	33.5	104	27.3	99
4 year degree or higher	68.6	181	60.0	186	63.9	232
Prefer not to say	1.5	4	1.0	3	1.1	4

17. What is your household income?		*264*		*310*		*363*
Less than $50K	17.0	45	29.7	92	29.8	108
$50 – 100K	36.4	96	37.7	117	32.8	119
$100 – 150K	22.7	60	13.9	43	13.8	50
Over $150K	8.7	23	6.1	19	9.9	36
Prefer not to say	15.2	40	12.6	39	13.8	50