



# *Oregon Paint Stewardship Program*

2018 Annual Report



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## *Executive Summary*

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PaintCare is the representative stewardship organization of the Oregon Architectural Paint Stewardship Program, as set forth by Chapter 459A, Reuse and Recycling, Subsection 820-855 of the 2013 Oregon Laws. That Paint Stewardship Law provides for the establishment of a permanent statewide paint stewardship program, managed by a stewardship organization, to accomplish the following:

- 1) Establish an environmentally sound and cost-effective architectural paint stewardship program;
- 2) Undertake responsibility for the development and implementation of strategies to reduce the generation of postconsumer architectural paint;
- 3) Promote the reuse of postconsumer architectural paint; and
- 4) Collect, transport and process postconsumer architectural paint for end-of-product-life management, including reuse, recycling, energy recovery and disposal.

Under the Oregon Paint Stewardship Law, PaintCare must submit an annual report to the Oregon Department of Environmental Quality (DEQ) by April 1 of each year. This report covers January 1 - December 31, 2018.

### **2018 HIGHLIGHTS**

- ◆ Site Count: The year ended with 172 active drop-off sites. The program added three sites — one HHW facility, one solid waste facility, and one retail store. Eight sites exited the program due to closure or relocation.
- ◆ Convenience Goals: The program continued to exceed its targets for the number of permanent sites (one for every 30,000 residents) and site distribution (95% of residents within 15 miles of a permanent site). The active sites provided access within 15 miles to a site for 96.7% of all Oregon residents. Including 80 HHW/paint drop-off events, 98.5% of Oregon residents lived within 15 miles of a location to drop off unwanted paint.
- ◆ Paint Collection Volume: The program collected over 795,000 gallons of postconsumer paint in 2018. The program has collected more than 5.4 million gallons of postconsumer paint since it began in 2010.
- ◆ Recycling: Latex paint-to-paint recycling improved by 1% to 54%, with the overall recycling rate for latex paint increasing to 69%, a 13% improvement compared to 2017.
- ◆ Expenses and Revenues: Total program expenses for the year were \$5,123,675 with revenues of \$5,042,893. PaintCare received approval from DEQ to adjust the program fee structure. This change took effect on October 1, 2018, and has begun to improve the program's finances.
- ◆ Outreach: PaintCare continued to support paint retailers, collection sites, and PaintCare events with required program awareness materials and supported county paint collection marketing efforts. PaintCare communications helped to make the public aware of the new fee structure by informing all paint retailers in the state about the change and running a targeted PR campaign.

## Section 1. Collection, Transportation and Processing

### Statutory Citation

459A.842 Reports by stewardship organizations. At a minimum, the report must contain:

(1)(a) A description of the methods used to collect, transport, recycle and process post-consumer architectural paint in this state.

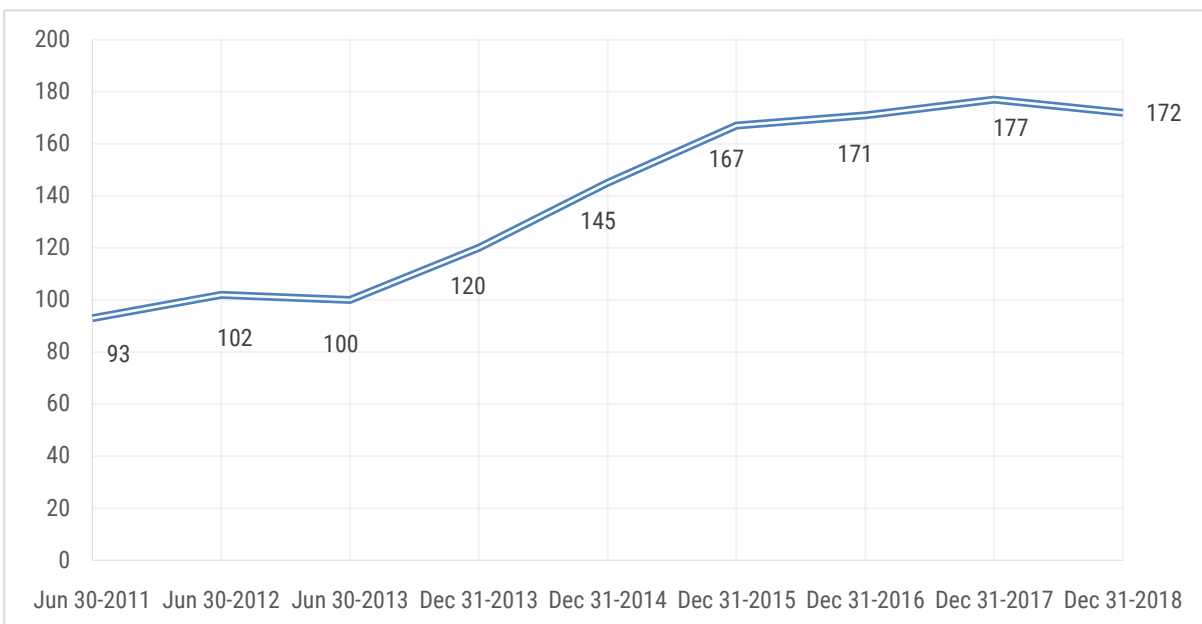
(1)(L) Documentation of compliance with the requirements of 459A.827(2)(b) (Plan for architectural paint stewardship program) and 459A.830 (Collection system for post-consumer architectural paint).

### A. PAINT COLLECTION SYSTEM AND CONVENIENCE LEVEL

#### A1. Drop-Off Sites and Events

At the end of the year, the program had 172 active drop-off sites located throughout the state, a decrease of five sites from the previous year. Drop-off sites as of December 31, 2018 are listed in the appendix.

#### PERMANENT DROP-OFF SITES



The following table summarizes the program's paint collection system for the last four years including both permanent drop-off sites, drop-off events, and large volume pick-ups:

#### PAINTCARE DROP-OFF SITES, EVENTS, AND SERVICES

SITE TYPE	2015	2016	2017	2018	%
HHW & Solid Waste Facilities	20	22	26	27	16%
Paint Retailers	125	124	124	119	69%
Reuse Stores	22	25	27	26	15%
Total Permanent Sites	167	171	177	172	100%

EVENTS & LARGE VOLUME PICK-UPS	2015	2016	2017	2018	SITES
PaintCare-Sponsored Events	16	5	6	8	8
HHW/Municipal-Sponsored Events	59	65	75	72	49
Large Volume Pick-Ups	15	20	35	49	41
Recurring Large Volume Pick-Up Sites	7	7	7	10	10

The majority of PaintCare drop-off sites are retail stores that are open five or more days per week. There were 72 HHW/municipal-sponsored drop-off events at 49 sites. PaintCare sponsored eight paint-only drop-off events. In addition, the program provided 49 direct large volume pick-ups (LVPs) to 41 different commercial and institutional entities, including painting contractors, property managers, and a variety of private businesses and public institutions. PaintCare also serviced 10 recurring large volume pick-up (RLVP) sites, businesses and organizations that generate large volumes of paint on a regular basis that contract with PaintCare for periodic scheduled pick-ups.

## B. CONVENIENCE LEVEL

### B1. Coverage

The program is required to provide coverage to ensure:

- ◆ One permanent collection site exists for every 30,000 residents
- ◆ 95% of residents are within 15 miles of a permanent collection site.

PaintCare's 172 permanent drop-off sites provided 96.7% of Oregon residents with a drop-off site within 15 miles of their home, with one site for every 22,274 residents (using the US Census Bureau's 2010 Oregon population of 3,831,074).

Including 80 HHW/paint drop-off events, 98.5% of Oregon residents lived within 15 miles of a location to drop off unwanted paint. Coverage was determined using Geographical Information System (GIS) analysis tools developed with the assistance of Dewberry, a professional services firm with expertise in geographic mapping and analysis. Throughout the year, these same GIS tools are used by PaintCare staff to identify potential coverage needs in the event of site closures or relocations.

The following tables show the change in convenience over the previous four years. The maps that follow show the locations of 2018 sites and events.

#### COVERAGE PROVIDED BY PERMANENT DROP-OFF SITES

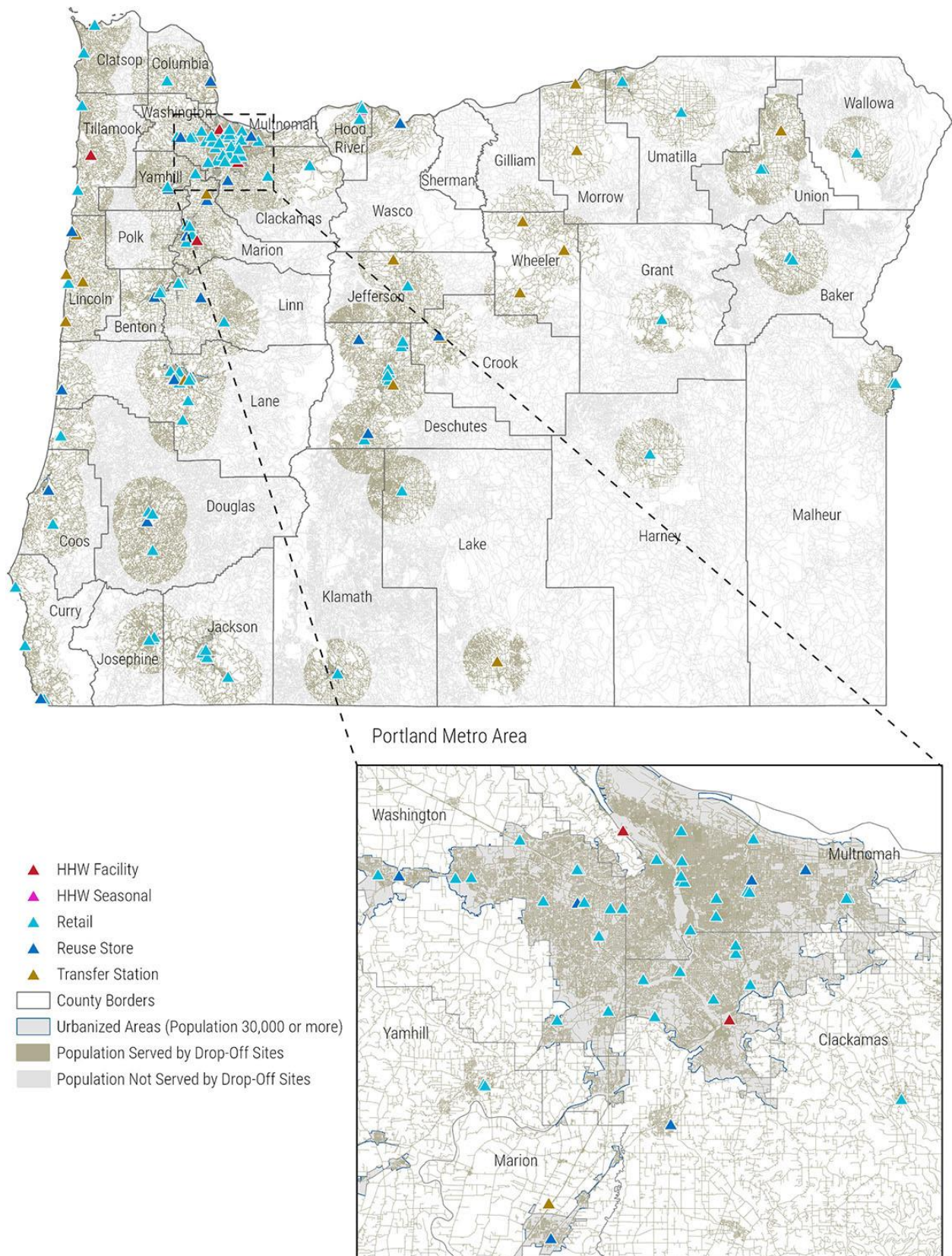
METRIC	2015	2016	2017	2018
Percent of population within 15 miles	96.3	96.3	96.6	96.7
Number of Oregon residents per site	22,941	22,404	21,644	22,274

#### COVERAGE PROVIDED BY PERMANENT DROP-OFF SITES AND EVENTS

METRIC	2015	2016	2017	2018
Percent of population within 15 miles	98.0	98.0	98.2	98.5
Number of Oregon residents per site	16,164	16,302	15,637	16,729

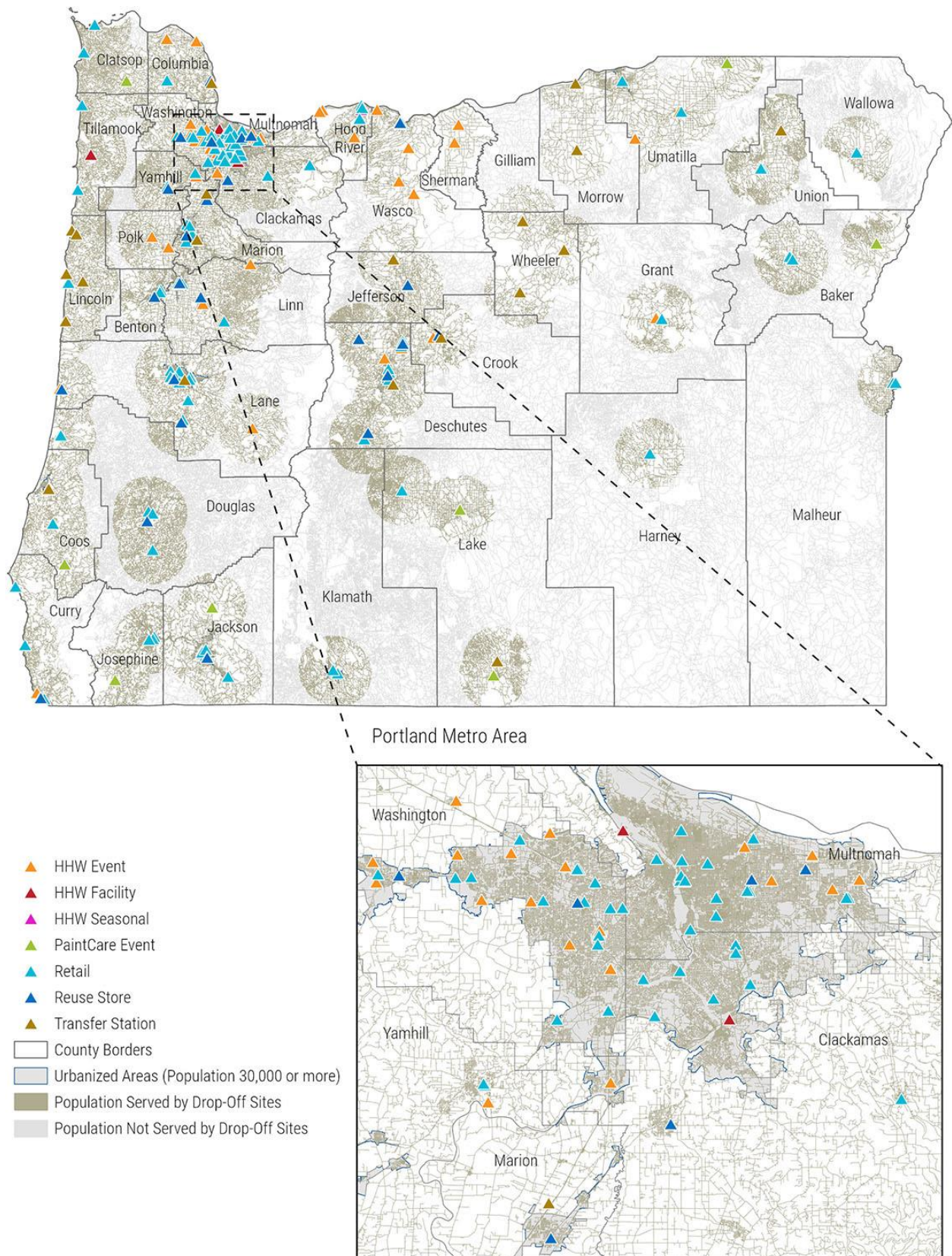


## PERMANENT DROP-OFF SITES





## PERMANENT DROP-OFF SITES AND EVENTS



## B2. Underserved Areas

The paint stewardship law requires the program to provide 1-2 paint drop-off events per year in each underserved area of the state, unless DEQ agrees that holding a drop-off event for a given geographic area will not be practicable or effective. An area is defined as underserved if it is not within 15 miles of a paint drop-off site or event. Based on GIS analysis, approximately 1.5% of the state's population lives outside of a 15-mile radius of a permanent drop-off site or event.

In 2018, discussions with county contacts resulted in the addition of a permanent drop-off location in Lakeview (Lake County). The appendix provides details about events held in underserved areas; it also documents that PaintCare made a good faith effort to reach local representatives to propose events and offer alternative services, such as LVPs or outreach to rural communities to ensure they are aware of their nearest drop-off locations.

## C. PAINT COLLECTION PROCEDURES

The program enters into collection contracts with all drop-off sites. All drop-off sites receive an initial on-site program training and a program procedures manual, both of which cover program policies and site guidelines.

Drop-off sites are visited by program staff on a routine basis (generally, at least once per year) to ensure compliance by the site with program requirements, as well with health, safety, and environmental standards and/or in response to complaints or compliance issues. There were 326 site visits conducted during the year.

## D. TRANSPORTATION AND PROCESSING

### D1. Transportation

The program continued to utilize the transportation procedures and material tracking systems that were implemented at the start of the program, including contracting with Stericycle and Clean Harbors to provide transportation services to drop-off sites, events and large volume pick-ups.

### D2. Latex Paint Management

The following describes how latex paint was processed during the year:

**Metro** collected latex paint from its two fixed HHW facilities and at its events in the Portland metropolitan area. Metro also received latex paint collected by Stericycle from statewide drop-off sites, events and LVPs/RLVPs. Recyclable latex paint was made into new recycled-content latex paint and sold or distributed through a variety of channels. The market for recycled-content paint, particularly for less popular colors, varies from year to year. A portion of liquid latex paint that Metro could not recycle back in to paint was recycled into concrete products by Visions in Oroville, CA. The remainder was used for biodegradation, a process used to extract gas from landfill at Columbia Ridge in Arlington, OR. Dry paint is separated from liquid paint and is sent to landfill.

**Tillamook County** collected latex paint for reprocessing through their HHW collection events and their Manzanita facility. Paint able to be reprocessed by Tillamook was made into new recycled-content paint and sold locally at municipal and non-profit locations. The portion of the paint not able to be reprocessed locally was transported by Stericycle to their consolidation facility and managed through Metro.

**Amazon Environmental** received latex paint collected from DEQ-sponsored HHW events, for which PaintCare funded the paint portion. Recyclable latex paint was made into new recycled-content latex paint and sold or distributed through a variety of channels. Any liquid latex paint that is not of suitable quality or not a useful color for recycling back into paint was used for energy recovery as a biomass product.

### D3. Oil-Based Paint Management

**Stericycle** collected oil-based paint from statewide drop-off sites, PaintCare events, and LVPs/RLVPs. All oil-based paint collected by Stericycle goes for energy recovery.

**Clean Harbors** provided oil-based paint service for DEQ-sponsored HHW events, for which PaintCare funded the paint portion. All oil-based paint collected by Clean Harbors goes for energy recovery.

### D4. Reuse

**Metro** continued to offer an oil-based paint reuse program under contract with PaintCare. PaintCare discussed with Metro the possibility of adding latex to their reuse offering as a possible program enhancement.

**Reuse stores** offered latex and oil-based paint for reuse. These sites reported the gallons they sold to the public to PaintCare. PaintCare attempts to divert more paint for reuse by first referring candidates for LVPs to local reuse store partners. These stores have the capacity to determine if paint is suitable for reuse and can manage the fraction of paint that is deemed unusable by using their PaintCare collection bins on site.

## Section 2. Collection Volume and Disposition Methods

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### Statutory Citation

459A.842 Reports by stewardship organizations. At a minimum, the report must contain:

(1)(b) A calculation of the total volume in gallons of post-consumer architectural paint collected by the program, categorized by latex, alkyd and any other type of paint.

(1)(c) For each permanent collection site and collection event under the program:

(A) A calculation of the total volume in gallons of post-consumer architectural paint collected at the site or event;

(B) The address or, if no address is available, the physical location of the site or event; and

(C) A description of whether the site or event is:

(i) A permanent collection site located at a retailer;

(ii) A permanent collection site or collection event for the program located within the local solid waste collection infrastructure; or

(iii) A collection event promoted and paid for by a stewardship organization.

(1)(d) An estimate of the total weight and disposition of all paint containers collected by the program.

(1)(e) The total volume of post-consumer architectural paint collected under the program, categorized by method of disposition, including reuse, recycling, energy recovery and disposal.

(1)(f) The data, conversion factors and any changes from prior years in the methodology used to complete the analysis required to comply with paragraphs (b) to (e) of this subsection.

(1)(m) A description of the activities undertaken to achieve, and the progress made toward achieving, the program goals as provided for in the program plan.

### A. COLLECTED PAINT VOLUME

#### A1. Collection Volume for 2018

A total of 795,786 gallons of paint were collected during the year. This is a 2% decrease from 2017. The following table shows the volume of postconsumer architectural paint collected categorized by method of disposition for the last three years. Data from previous years is available in prior reports and can be accessed at [www.paintcare.org](http://www.paintcare.org). A list of all paint drop-off sites and collection activity reported in gallons and grouped by wasteshed is provided in the appendix.



## SUMMARY OF PAINT MANAGEMENT

LATEX PAINT DISPOSITION	2016 GALLONS	2016 %	2017 GALLONS	2017 %	2018 GALLONS	2018 %
Reuse	30,829	5	31,739	5	36,050	5
Paint to Paint	354,419	59	332,494	53	341,018	54
Cement Products	0	0	0	0	75,777	12
Biomass	2640	<1	2,993	<1	933	<1
Biodegradation	215,109	35	257,317	41	182,949	29
Total Latex	602,997	100	624,543	100	636,727	100

## OIL-BASED PAINT DISPOSITION

Reuse	10,222	6	11,104	6	8,266	5
Energy Recovery	150,934	94	175,097	94	150,793	95
Total Oil-Based	161,156	100	186,201	100	159,059	100

Grand Total

764,153

810,744

795,786

During this reporting period, collection data was reported by Stericycle, Clean Harbors, Metro, reuse sites, and Tillamook County. Processing volumes are no longer reported and are used only to calculate the share of each disposition method. To aid in comparison of disposition volumes from year-to-year, 2016 and 2017 have been calculated for this report using the same method as 2018.

**Stericycle and Clean Harbors** reported the volume of latex and oil-based paint collected using gross weight of the collection bins, subtracting estimated packaging weight (bin and can weight), and dividing by 10 to convert to gallons. Disposition volume is based on the percentage provided for each disposition method used.

**Metro** reported the volume of latex collected from their facilities and events using gross weight of the collection pallet/cage, subtracting estimated packaging weight (pallet/cage and can weight), and dividing by their measurement of paint density to convert to gallons (approximately 10.15 pounds per gallon). Disposition volume is based on the percentage provided for each disposition method used.

**Reuse sites** calculated volume in one of the following two ways: (1) containers larger than 1 quart and at least 50% full were counted and, then converted to gallons by assuming an average fullness of 75%; or, (2)

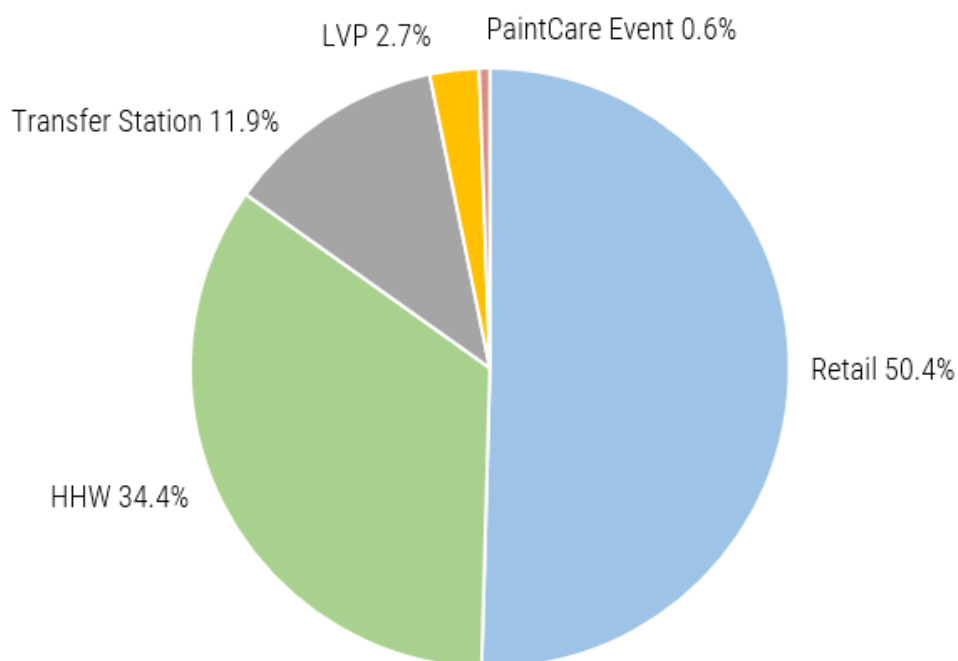


containers of any size and fullness were measured and reported in gallons using an accepted methodology (with documentation provided to PaintCare upon request). All disposition volume is reported as reuse.

**Tillamook County** reported the volume of latex paint they processed in gallons, made into recycled-content paint and sold. All disposition volume is reported as paint to paint.

## A2. Collection by Site Type

The following pie chart shows the relative volume of paint collected by site type:



## B. LATEX PAINT RECYCLING RATE GOAL

PaintCare has a goal to increase the percentage of latex paint-to-paint recycling by a minimum of 1% each year. In 2018, Metro paint-to-paint recycling rate did increase by 1%, however it is still below the rate reported in 2016. As part of an update to the program plan, PaintCare has discussed with Metro and DEQ the prospect of revising the recycling rate goal to incorporate both paint-to-paint recycling and recycled products other than paint.

Steps taken in 2018 to increase the beneficial use of latex paint include:

- ◆ Recycling by Metro of 12% of its collected volume via a manufacturer of concrete and landscaping products

- ◆ Encouraging participation by program partners in the International Paint Recycling Association. IPRA was formed with the assistance of the Product Stewardship Institute and seeks to improve paint recycling practices through improved communication between recyclers.

### C. CONTAINER RECYCLING

Plastic paint pails and metal cans are sent for recycling when feasible. During the year, the program recycled 14.2 tons of metal containers. The substantial decline from the previous year's total of 65.2 tons of containers recycled was a result of trade restrictions by China that continued to impact the market for contaminated recyclables such as used paint containers. PaintCare, DEQ and Metro have opened a dialogue regarding workflow changes to improve container recycling, such as automated compaction of containers.

## Section 3. Financial Summary, Audit & 2019 Budget

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### Statutory Citation

459A.842 Reports by stewardship organizations. At a minimum, the report must contain:

- (g) An independent financial audit of the program.
- (h) A description of program revenues and costs for the prior year that follows the budget requirements provided in ORS 459A.827 and that further describes:
  - (A) The total cost of the program during the prior year calculated as a per capita amount for each resident of this state;
  - (B) The cost per gallon of the program during the prior year;
  - (C) The use by the stewardship organization of any revenues from the program during the past year that exceeded the total costs of the program, including a description of the amount held by the stewardship organization in unallocated reserve funds at the end of the reporting period; and
  - (D) If requested by the director, any additional budgetary information necessary for the director to determine whether the stewardship organization must amend the plan under ORS 459A.835 (1)(d).
- (i) An updated budget for the next calendar year that follows the budget requirements provided in ORS 459A.827.
- (j) An evaluation of the operation of the program's funding mechanism.

### A. PROGRAM REVENUE AND EXPENSES

#### A1. Revenue

Total revenue for the year was \$5,042,893, consisting of \$4,901,931 in PaintCare fees and other income of \$140,962 from latex paint volume credits from Metro.

The following table shows the total number of containers and the corresponding gallons and revenue for each container size category:

## PAINT SALES AND FEE REVENUE

CONTAINER SIZE	CONTAINERS	GALLONS	FEE REVENUE
Half pint or smaller	49,338	3,084	-
Larger than half pint to smaller than 1 gallon	1,232,794	308,199	\$ 454,164
1 gallon (Jan-Sep)	2,637,974	2,637,974	1,978,481
1-2 gallons (Oct-Dec)	611,609	611,609	581,029
Larger than 1 gallon up to 5 gallons (Jan-Sep)	902,121	4,510,605	1,443,394
Larger than 2 gallon up to 5 gallons (Oct-Dec)	228,135	1,140,675	444,863
Total	5,661,971	9,212,146	\$ 4,901,931

### A2. Expenses

- ◆ Paint collection, transportation and processing costs (collectively termed Operations for the Oregon budget) were 89% of program expenses in the year. Collection costs include training materials for sites, spill kits and other miscellaneous supplies needed to maintain operations. Transportation costs include money paid to Stericycle, Metro, and Clean Harbors to pick up bins of program products from drop-off sites and events and deliver them to their own sites, recyclers or disposal facilities. Processing costs include direct reuse incentives, sorting, recycling, and proper disposal.
- ◆ Communications expenses include advertising and promotional materials to increase program visibility through education and outreach.
- ◆ State agency administrative fees of \$50,000 were paid to Oregon DEQ in 2018, \$10,000 of which was compensation for review of PaintCare's revised stewardship program plan, to be completed in 2019.
- ◆ Administrative costs, as defined by Oregon DEQ, include overhead expenses for operating the program such as in-state personnel, travel, auditing, legal, insurance, and other administrative services and supplies along with the portion of PaintCare corporate expenses allocated to the Oregon program.

Note: Oregon's definition of administrative costs is distinct from how PaintCare defines it in its other states. In other states, PaintCare categorizes costs as direct (operations) or indirect (administrative). Direct costs include all in-state operational expenses including paint management costs, in-state staffing, and legal fees. Indirect costs (also referred to as administrative expenses) are costs that do not directly benefit a state program, but are indirectly beneficial to the state program such as corporate staffing, company-wide auditing, and general communications.

### A3. Financial Summary

The following table summarizes program revenue and expenses for the year:

#### FINANCIAL SUMMARY

##### PROGRAM REVENUE

PaintCare fees	\$ 4,901,931
Other	140,962
Total revenue	5,042,893

##### PROGRAM EXPENSES

Operations	4,563,997
Communications	67,674
DEQ administrative fee	50,000
Administrative costs	442,004
Total expenses	5,123,675

Change in net assets	(80,782)
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Net assets, beginning of year	(708,934)
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Net assets, end of year	(\$ 789,716)
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### A4. Net assets

The net asset balance at the beginning of the reporting period was -\$708,934. During this reporting period, net assets decreased by \$80,782, resulting in a balance on December 31, 2018 of -\$789,716.



## B. EVALUATION OF THE OPERATION OF THE PROGRAM'S FUNDING MECHANISM

The program utilized the fee structure shown in following table:

PAINTCARE FEES PER CONTAINER

CONTAINER SIZE	FEES BEFORE OCTOBER 1	FEES AS OF OCTOBER 1
Half pint or smaller	\$ 0.00	\$ 0.00
Larger than half pint up to smaller than 1 gallon	\$ 0.35	\$ 0.45
1 gallon	\$ 0.75	N/A
1-2 gallon	N/A	\$ 0.95
Larger than 1 gallon up to 5 gallons	\$ 1.60	N/A
Larger than 2 gallon up to 5 gallons	N/A	\$ 1.95

The revised fee structure implemented on October 1, 2018, began to restore balance to program finances. From October through December 2018, monthly revenue exceeded monthly expenses.

## C. PROGRAM COST EFFECTIVENESS

The program continued its efforts to deliver a cost-effective program within the context of its obligations under the law. PaintCare works with its partners and stakeholders to maintain a statutorily compliant program while attempting to minimize or eliminate activities that are not effective or required.

PaintCare follows the solid waste hierarchy established in Oregon state law that prioritizes reducing waste, reuse, and recycling. Vendors must also be cost-competitive within the industry for the services they provide and meet the substantial requirements of state and federal law associated with materials management.

The paint collection network is distributed to meet state requirements for convenience, utilizing both preexisting infrastructure in the HHW community and engaging new voluntary partners (primarily retail). As devised, the program adds costs in close proportion to the material it collects, with only a slight increase in transportation cost when material is retrieved from greater distances.

PaintCare's efforts to maintain a cost-effective program in 2018 included:

- ◆ Only placing new permanent drop-off sites to address underserved areas or when the placing of a new permanent drop-off site would increase the cost-effectiveness of the program;
- ◆ Limiting PaintCare drop-off events to underserved areas or where otherwise required by Oregon statute; and,

- ◆ Continuing to support and recruit reuse outlets. Reuse partners save the program transportation and processing costs while providing a benefit to their community.

## D. PROGRAM METRICS

The following table presents costs per capita (using the US Census Bureau's 2010 Oregon population of 3,831,074) and cost per gallon collected. Both metrics reflected the relative stability of expenses in 2018:

### PROGRAM METRICS

	2016	2017	2018
Cost per Capita	\$ 1.25	\$ 1.26	\$ 1.22
Cost per Gallon	\$ 6.69	\$ 6.43	\$ 6.45

## E. PROGRAM BUDGET

The budget for 2019 is summarized in the following table and reflects observed revenue and expense trends:

### 2019 BUDGET

#### REVENUE

PaintCare fees	\$ 5,953,713
Other	100,000
Total revenue	6,053,713

#### EXPENSES

Operations	4,908,000
Communications	100,000
DEQ administrative fees	40,000
Administrative costs	538,146
Total expenses	5,586,146

Change in net assets	\$ 467,567
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## F. INDEPENDENT FINANCIAL AUDIT

An independent financial audit was conducted of the PaintCare program by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of December 31, 2018, and the changes in its net assets and its cash flows for the twelve months then ended in conformity with accounting principles generally accepted in the United States of America.

Please see the appendix for the independent financial audit of the PaintCare program.

## Section 4. Education and Outreach

### Statutory Citation

459A.842 Reports by stewardship organizations. At a minimum, the report must contain:

(1)(k) Samples of educational and outreach materials provided to consumers of architectural paint, an evaluation of the methods used to disseminate those materials and an assessment of the effectiveness of the education and outreach, including levels of waste prevention and reuse.

(1)(m) A description of the activities undertaken to achieve, and the progress made toward achieving, the program goals as provided for in the program plan.

### A. EDUCATIONAL MATERIALS PROVIDED TO CONSUMERS

#### A1. Point of Sale (POS) Materials

PaintCare makes POS materials available to Oregon paint retailers to distribute to their customers. POS materials include the program brochure, mini card, in-store poster, fact sheet for painting contractors, and fact sheet about the large volume pick-up service. Brochure holders and a counter mat version of the store poster are also made available.

Any retailer or interested party may order POS materials throughout the year: via an online form, email, fax, regular mail, or phone. Orders are filled within 2-3 days of placement. These materials and others may also be downloaded from the Oregon section of [www.paintcare.org](http://www.paintcare.org). Program materials were also delivered by the Oregon program coordinator to PaintCare drop-off sites during site visits.



Store Poster, Program Brochure, Counter Mat, Mini Card, Contractor and LVP Fact Sheets

In May and September 2018, PaintCare sent mailings to all 568 Oregon paint retailers informing them about the upcoming fee change and providing updated point-of-sale materials. The packages included a cover letter explaining the upcoming change and how to prepare, updated program brochures showing the new fee structure and effective date, updated posters, packets of fee change leaflets for retailers to distribute to customers as needed, and painting contractor fact sheets. In total the mailings included 26,450 brochures; 15,650 leaflets; 1,126 posters; and 1,097 fact sheets.

In addition to the fee change mailings, PaintCare distributed 9,075 program brochures, mini cards, and fact sheets during the year.

Larger versions of the materials shown above are included in the appendix and available on PaintCare's website.

## **A2. POS Material Awareness Measurement**

To measure the awareness of retailers of the upcoming fee change, as well as their general responsibility under the paint stewardship law to provide information at the time of sale, PaintCare staff contacted managers at each of 368 paint retail stores throughout Oregon by telephone (calls excluded those retailers that are already PaintCare drop-off sites since they were visited in-person by the state program coordinator during the year). Calls were logged and followed up on, to ensure that a manager was personally contacted in every case possible.

## **A3. Other Outreach and Advertising**

**Website and Site Locator.** PaintCare's website address is included in all PaintCare promotional materials. The website includes information on all aspects of the program. PaintCare provides web content for Store Right (tips for proper storage) and Pass It On (to promote reuse). PaintCare's site locator is kept up to date and provides a search engine for finding the closest PaintCare drop-off site by zip code, city, or street address.

PaintCare provides links to paint calculators from various sources (see: [www.paintcare.org/paint-calculators/](http://www.paintcare.org/paint-calculators/)). These paint calculators can be used by everyone to help them buy the right amount of paint.

PaintCare maintains a list of locations in Oregon and around the country where the public can get recycled content paint (see: [www.paintcare.org/wp-content/uploads/docs/xx-recycled-paint-stores.pdf](http://www.paintcare.org/wp-content/uploads/docs/xx-recycled-paint-stores.pdf)).

**Radio Advertising.** Radio advertising in 2018 was limited to radio spots that were placed by Lane County as part of that county's outreach reimbursement agreement.

**Newspaper and Magazine Advertising.** Newspaper and magazine advertising in 2018 was limited to targeted advertising to promote one-day collection events. Additionally, Tillamook County placed advertisements as part of that county's outreach reimbursement agreement.



**Social Media Presence and Advertising.** PaintCare used a portion of its outreach funds to pay for advertising on Facebook in Oregon. PaintCare’s Facebook page has nearly 90,000 fans nationally, with about 5,000 from Oregon.

#### A4. Postconsumer Paint Reduction and Public Awareness Goals

**Post-Consumer Paint Reduction.** Prior to 2018, Cascadia Consulting Group provided findings and recommendations for additional research that will be needed to establish a baseline and measurements of postconsumer paint reduction. In 2018, PaintCare and DEQ agreed that specific goal-setting steps would be part of the revision of the program plan.

**Public Awareness.** Prior to the 2018, PaintCare conducted a survey to measure public awareness of the program. The survey was conducted by PRR, Inc. A full report was published in 2017 and included in the 2017 Annual Report available on the Oregon page of [www.paintcare.org](http://www.paintcare.org) under “Official Docs.” In 2018, PaintCare and DEQ agreed that specific goal-setting steps would be part of the revision of the program plan.

#### A5. 2019 Planned Outreach

**Point of Sale (POS) Materials.** PaintCare will continue to provide POS materials to retailers and other interested parties as it did in 2018.

**Other Outreach/Advertising.** Oregon outreach will cover the following activities:

- ◆ Promotion of PaintCare drop-off events using direct mail, newspaper, and digital advertising. For each PaintCare-sponsored event, PaintCare will work with its outreach firm to develop a specific plan that may include flyers, radio, newspaper, direct mail, and social media. The selection of media will be tailored to the location and available media opportunities. As part of the communication with local contacts, PaintCare will solicit suggestions for outreach for these events.
- ◆ Reimbursements to counties with outreach funding agreements.

Other planned activities may include:

- ◆ Highly targeted digital media campaigns, including online display advertising, native display (ads that appear to be part of content on websites), paid social media advertising (e.g., Facebook).
- ◆ An advertising campaign to list each drop-off site in print media.
- ◆ Underwriting messages on Oregon Public Radio.
- ◆ A digital advertising campaign focused on increasing general awareness of paint recycling options to work toward goals identified through the 2017 public awareness survey results.

## Appendix Section A

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2018 - PAGE 1 OF 9

City	Site Name	Address	Type	Gallons
<b>BAKER WASTESHED</b>				<b>1,800</b>
Baker City	Artcraft Paint (Closed Sep 2018)	2270 Main St	Retail	396
Baker City	Millers Home Center & Lumber	3815 Pocahontas Rd	Retail	585
Baker City	Thatchers Ace Hardware	2200 Resort St	Retail	636
Halfway	Halfway Mercantile (PaintCare)	117 S Main St	PaintCare Event	183
<b>BENTON WASTESHED</b>				<b>14,650</b>
Corvallis	[Construction]		LVP	316
Corvallis	Habitat for Humanity ReStore	4840 SW Philomath Blvd	Reuse Store	2,661
Corvallis	Miller Paint	1405 NW Ninth St	Retail	2,141
Corvallis	Republic Services (Benton Co)	110 NE Walnut Blvd	HHW Event	5,267
Corvallis	[School or University]		LVP	339
Corvallis	Sherwin-Williams	2495 NW Ninth St	Retail	3,926
<b>CLATSOP WASTESHED</b>				<b>7,469</b>
Astoria	City Lumber	2142 Commercial St	Retail	2,854
Gearhart	Sherwin-Williams	3527 Hwy 101 N	Retail	4,267
Seaside	Elsie Fire Department (PaintCare)	42644 Lloyd Lane	PaintCare Event	348
<b>COLUMBIA WASTESHED</b>				<b>10,832</b>
Clatskanie	Clatskanie City Park (Columbia Co)	300 NE Park St	HHW Event	349
Rainier	Rainier City Park (Columbia Co)	690 West A St	HHW Event	129
Saint Helens	Habitat for Humanity ReStore	164 Little St	Reuse Store	458
Saint Helens	Waste Connections	1601 Railroad Ave	Transfer Station	9,122
Vernonia	Vernonia Hardware & Supply	1026 Bridge St	Retail	774
<b>COOS WASTESHED</b>				<b>6,505</b>
Coos Bay	Beaver Hill Disposal	55722 Hwy 101	Transfer Station	3,320
Coos Bay	Habitat for Humanity ReStore	776 S Second St	Reuse Store	2,746
Coquille	Coquille Supply Inc	10054 Hwy 42	Retail	229
Powers	Powers County Park (PaintCare)	42720 Powers Hwy	PaintCare Event	210
<b>CROOK WASTESHED</b>				<b>3,964</b>
Prineville	Crook County HHW & Landfill	110 SW Landfill Rd	Transfer Station	2,252
Prineville	Crook County Landfill (Crook Co)	110 SW Landfill Rd	HHW Event	449
Prineville	Habitat for Humanity ReStore	1427 NW Murphy Ct	Reuse Store	348
Prineville	Parr Lumber	601 N Main St	Retail	915
<b>CURRY WASTESHED</b>				<b>2,510</b>
Brookings	Curry County Transfer Station (Curry Co)	17498 Carpenterville Rd	HHW Event	401
Brookings	Gold Beach Lumber	16016 Hwy 101 S	Retail	248
Brookings	Habitat for Humanity ReStore	616 Memory Ln	Reuse Store	91
Brookings	Kerr Ace Hardware Building Ctr	711 Chetco Ave	Retail	1,272
Gold Beach	Gold Beach Lumber	28680 Hunter Creek Loop	Retail	321

# PAINTCARE DROP-OFF SITES

PAINTCARE SITES IN OREGON IN 2018 - PAGE 2 OF 9

City	Site Name	Address	Type	Gallons
Port Orford	Gold Beach Lumber	1935 Oregon St	Retail	177
<b>DESCHUTES WASTESHED</b>				<b>65,024</b>
Bend	Denfeld Paints	2121 NE Division St	Retail	2,055
Bend	Habitat for Humanity ReStore	224 NE Thurston Ave	Reuse Store	8,239
Bend	Knott Landfill HHW	61050 SE 27th St	HHW Facility	5,140
Bend	Knott Landfill Recycling & TS	61050 SE 27th St	Transfer Station	17,960
Bend	[Painting Contractor]		RLVP	541
Bend	[Painting Contractor]		RLVP	237
Bend	PPG Paints	955 SE Wilson Ave	Retail	1,357
Bend	Rodda Paint	63007 Layton Ave	Retail	3,768
Bend	Sherwin-Williams	20515 Cooley Rd	Retail	3,802
Bend	Sherwin-Williams	125 NE Franklin Ave	Retail	4,310
La Pine	Habitat for Humanity ReStore	52684 Hwy 97	Reuse Store	0
La Pine	La Pine Ace Hardware	51615 Huntington Rd	Retail	2,476
La Pine	La Pine High School (Deschutes Co)	51633 Coach Rd	HHW Event	234
Redmond	[Cellular Provider]		LVP	106
Redmond	County Fairgrounds (Deschutes Co)	3800 SW Airport Way	HHW Event	636
Redmond	Denfeld Paints	641 NW Fir Ave	Retail	1,653
Redmond	Habitat for Humanity ReStore	1242 Hwy 97 S	Reuse Store	6,936
Redmond	Sherwin-Williams	2835 SW 17th Pl	Retail	3,270
Sisters	Habitat for Humanity ReStore	254 West Adams Ave	Reuse Store	353
Sisters	Luttons Ace Hardware	373 E Hood Ave	Retail	1,699
Sisters	Sisters Recycling Center (Deschutes Co)	328 W Sisters Park Dr	HHW Event	252
<b>DOUGLAS WASTESHED</b>				<b>9,010</b>
Myrtle Creek	Dels True Value Building Supply	102 S Old Pacific Hwy	Retail	477
Reedsport	Kel Cee Ace Hardware	1350 Hwy 101 S	Retail	91
Roseburg	Colorcraft Paint	2646 NE Diamond Lake Blvd	Retail	2,700
Roseburg	Heartwood Resources	3495 Old Hwy 99 S	Reuse Store	2,065
Roseburg	[Painting Contractor]		LVP	309
Roseburg	Sherwin-Williams	287 NW Garden Valley Blvd	Retail	3,368
<b>GRANT WASTESHED</b>				<b>553</b>
John Day	Grant County Road Dept (DEQ)	27941 Lower Yard Rd	HHW Event	55
John Day	John Day True Value	161 E Main St	Retail	498
<b>HARNEY WASTESHED</b>				<b>405</b>
Burns	Parr Lumber	1 S Broadway Ave	Retail	405
<b>HOOD RIVER WASTESHED</b>				<b>4,464</b>
Cascade Locks	East Gate Park (Tri-County)	95 Wa Na Pa St	HHW Event	203
Hood River	Hood River Supply	1945 12th St	Retail	392
Hood River	Swell City Hometown Paint	1737 W Cascade Ave	Retail	427

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2018 - PAGE 3 OF 9

City	Site Name	Address	Type	Gallons
Hood River	Tri County HHW Hood River	3440 Guignard Dr	HHW Seasonal	2,685
Odell	Hood River Supply	3831 Eagle Loop	Retail	0
Odell	Mid Valley Market (Tri-County)	3380 Odell Highway	HHW Event	421
Parkdale	Parkdale Fire Dept (Tri-County)	4895 Baseline Dr	HHW Event	336
<b>JACKSON WASTESHED</b>				<b>31,094</b>
Ashland	Miller Paint	2205 Ashland St Suite 101	Retail	3,611
Ashland	Sherwin-Williams	2220 Ashland St	Retail	1,616
Medford	Drakes Paint and Supply	2929 N Pacific Hwy	Retail	3,451
Medford	Habitat for Humanity ReStore	2233 S Pacific Hwy	Reuse Store	5,656
Medford	Miller Paint	803 S Central Ave	Retail	4,728
Medford	Parr Lumber	1231 Disk Dr	Retail	1,507
Medford	PPG Paints	2720 Crater Lake Hwy	Retail	1,664
Medford	[School District]		RLVP	224
Medford	Sherwin-Williams	2560 Crater Lake Hwy	Retail	3,777
Medford	Sherwin-Williams	1361 Center Dr	Retail	2,550
Shady Cove	Shady Cove Public Works (PaintCare)	1008 Celtic Circle	PaintCare Event	1,641
White City	[Property Manager/Owner]		LVP	213
White City	[Reuse Store]		LVP	456
<b>JEFFERSON WASTESHED</b>				<b>1,050</b>
Madras	Habitat for Humanity ReStore	84 SW K St	Reuse Store	291
Madras	Madras Paint & Glass	1076 SW Hwy 97	Retail	759
Warm Springs	Warm Springs Transfer Station	6100 Dry Creek Trail Rd	Transfer Station	0
<b>JOSEPHINE WASTESHED</b>				<b>9,825</b>
Cave Junction	Jubilee Park (PaintCare)	307 S Junction Ave	PaintCare Event	579
Grants Pass	[Household]		LVP	104
Grants Pass	Miller Paint	1620 D Allen Creek Rd	Retail	3,340
Grants Pass	[Painting Contractor]		LVP	120
Grants Pass	PPG Paints	310 NE Beacon St	Retail	2,014
Grants Pass	[Property Manager/Owner]		LVP	266
Grants Pass	Sherwin-Williams	1072 Rogue River Hwy	Retail	3,402
<b>KLAMATH WASTESHED</b>				<b>5,940</b>
Klamath Falls	[Household]		LVP	158
Klamath Falls	Parr Lumber (Closed May 2018)	111 S Spring St	Retail	484
Klamath Falls	[Property Manager/Owner]		LVP	174
Klamath Falls	Sherwin-Williams	4525 S Sixth St	Retail	5,124
<b>LAKE WASTESHED</b>				<b>951</b>
Christmas Valley	J W Kerns Irrigation (PaintCare)	87226 Christmas Valley Hwy	PaintCare Event	319
Fort Rock	Rockhorse Park	74543 Oregon 31	Retail	0
Lakeview	Lake County Road Dept (PaintCare)	95574 Hwy 140 W	PaintCare Event	632



# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2018 - PAGE 4 OF 9

City	Site Name	Address	Type	Gallons
Lakeview	Thomas Creek Road Landfill	23980 Thomas Creek Rd	Transfer Station	0
<b>LANE WASTESHED</b>				<b>62,778</b>
Cottage Grove	Cascade Home Center	50 S Fifth St	Retail	573
Cottage Grove	Habitat for Humanity (Closed Aug 2018)	2155 Getty Circle	Reuse Store	344
Cottage Grove	South Lane Fire & Rescue (Lane Co) *	233 Harrison St	HHW Event	0
Creswell	Cascade Home Center	104 S Mill St	Retail	363
Eugene	Forrest Paint Retail Store	990 McKinley St	Retail	5,708
Eugene	Habitat for Humanity Restore	1210 Oak Patch Rd	Reuse Store	1,722
Eugene	Jerrys Home Improvement	2600 Hwy 99 N	Retail	4,647
Eugene	Lane County HHW	3100 E 17th Ave	HHW Facility	20,686
Eugene	Lane County TS/Recycle Center	3100 E 17th Ave	Transfer Station	2,676
Eugene	Miller Paint	3520 W 11th Ave	Retail	2,455
Eugene	Parr Lumber (Closed Mar 2018)	4170 W First Ave	Retail	0
Eugene	PPG Paints	1830 W Seventh Ave	Retail	447
Eugene	Sherwin-Williams	1054 Green Acres Rd	Retail	3,597
Eugene	Sherwin-Williams	3390 W 11th Ave	Retail	3,923
Eugene	Sherwin-Williams	2866 Willamette St	Retail	1,875
Eugene	Tommys Paint Pot	1000A Conger St	Retail	2,002
Fall Creek	[Property Manager/Owner]		LVP	104
Florence	Habitat for Humanity ReStore	2016 Hwy 101	Reuse Store	1,945
Florence	Lane County Waste (Lane Co)	2820 N Rhododendron Dr	HHW Event	1,355
Oakridge	Oakridge Fire Dept (Lane Co) *	47592 Hwy 58	HHW Event	0
Springfield	Jerrys Home Improvement	2525 Olympic St	Retail	4,904
Springfield	[Painting Contractor]		LVP	583
Springfield	[Painting Contractor]		LVP	160
Springfield	[Painting Contractor]		LVP	229
Springfield	Parr Lumber	1291 South A St	Retail	0
Springfield	Sherwin-Williams	1520 18th St	Retail	2,480
<b>LINCOLN WASTESHED</b>				<b>7,992</b>
Lincoln City	Habitat for Humanity ReStore	2150 SE Hwy 101	Reuse Store	717
Lincoln City	Lincoln Sanitary Service	1726 Hwy 101	Transfer Station	3,838
Lincoln City	Schooner Creek Transfer Station	367 S Anderson Creek Rd	Transfer Station	0
Newport	Sherwin-Williams	121 NE Harney St	Retail	972
Newport	Thompsons Sanitary Service	7450 NE Avery St	Transfer Station	882
Toledo	Dahl Sanitary Service	5441 W Hwy 20	Transfer Station	1,037
Waldport	Dahl Sanitary Service	235 SW Dahl Ave	Transfer Station	546
<b>LINN WASTESHED</b>				<b>20,663</b>
Albany	Albany Lebanon Sanitation (City/County)	1214 Montgomery St SE	HHW Event	1,322
Albany	Habitat for Humanity ReStore	1225 SE Sixth Ave	Reuse Store	6,449

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2018 - PAGE 5 OF 9

City	Site Name	Address	Type	Gallons
Albany	Miller Paint	1350 Pacific Blvd	Retail	1,373
Albany	[Painting Contractor]		RLVP	2,283
Albany	Parr Lumber	415 First Ave E	Retail	912
Albany	[School or University]		LVP	93
Albany	Sherwin-Williams	2945 SE Santiam Hwy	Retail	3,392
Lebanon	Habitat for Humanity ReStore	566 Main St	Reuse Store	1,785
Lebanon	Old Crowfoot School (City/County)	410 Crowfoot Rd	HHW Event	1,310
Mill City	Santiam Elementary School (DEQ)	450 SW Evergreen St	HHW Event	186
Sweet Home	Hoys True Value Hardware	3041 Main St	Retail	1,208
Sweet Home	Sweet Home Sanitation (City)	1325 18th Ave	HHW Event	350
<b>MALHEUR WASTESHED</b>				<b>2,446</b>
Ontario	Kinney Bros & Keele True Value	460 SW Fourth Ave	Retail	1,874
Ontario	Sherwin-Williams	1289 SE First Ave	Retail	572
<b>MARION WASTESHED</b>				<b>67,889</b>
Donald	[Government City]		LVP	108
Hubbard	[Painting Contractor]		LVP	399
Keizer	[Retailer]		LVP	611
Keizer	Sherwin-Williams	4669 River Rd N	Retail	2,742
Salem	Habitat for Humanity ReStore	1249 13th St SE	Reuse Store	1,239
Salem	Marion County HHW Facility	3250 Deer Park Dr SE	HHW Facility	2,076
Salem	Miller Paint	390 Lancaster Dr NE	Retail	876
Salem	[Painting Contractor]		LVP	1,259
Salem	[Painting Contractor]		LVP	362
Salem	Parr Lumber	4050 Salem Industrial Dr NE	Retail	138
Salem	Salem Keizer Recycling & TS	3250 Deer Park Dr SE	Transfer Station	40,587
Salem	Sherwin-Williams	4596 S Commercial St	Retail	2,475
Salem	Tommys Paint Pot	980 Lancaster Dr NE	Retail	420
Woodburn	Habitat for Humanity ReStore	245 Young St	Reuse Store	2,048
Woodburn	North Marion Recycling & TS	17827 Whitney Ln NE	Transfer Station	12,094
Woodburn	[Painting Contractor]		LVP	249
Woodburn	[Painting Contractor]		LVP	206
<b>METRO WASTESHED (CLACKAMAS COUNTY)</b>				<b>145,387</b>
Boring	[Painting Contractor]		LVP	188
Canby	Habitat for Humanity ReStore	411 S Redwood St	Reuse Store	2,264
Clackamas	Miller Paint	10210 SE Hwy 212	Retail	3,513
Clackamas	[Painting Contractor]		RLVP	2,472
Clackamas	Sherwin-Williams	11475 SE 82nd Ave	Retail	2,810
Damascus	[Painting Contractor]		LVP	1,820
Estacada	Estacada True Value Hardware	310 S Main St	Retail	645
Happy Valley	Rodda Paint	10309 SE 82nd Ave	Retail	2,275

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2018 - PAGE 6 OF 9

City	Site Name	Address	Type	Gallons
Lake Oswego	Miller Paint	544 N State St	Retail	6,848
Lake Oswego	Sherwin-Williams	15659 Boones Ferry Rd	Retail	4,029
Milwaukie	Sherwin-Williams	18090 SE McLoughlin Blvd	Retail	3,838
Oregon City	Metro South HHW Facility	2001 Washington St	HHW Facility	112,535
Welches	Welches Mountain Building Supply	67250 E Hwy 26	Retail	538
West Linn	Parr Lumber	2351 SW Borland Rd	Retail	845
Wilsonville	City of Wilsonville (Metro)	29799 SW Town Center Loop E	HHW Event	649
Wilsonville	[Property Manager/Owner]		LVP	118
<b>METRO WASTESHED (MULTNOMAH COUNTY)</b>				<b>177,175</b>
Gresham	Boeing Corp (Event for Employees)	19000 NE Sandy Blvd	HHW Event	194
Gresham	Gresham City Hall (Metro)	1333 NW Eastman Pkwy	HHW Event	1,475
Gresham	Habitat for Humanity Restore	610 NE 181st Ave	Reuse Store	5,978
Gresham	Miller Paint	1831 E Powell Blvd	Retail	10,805
Gresham	Mt Hood Community College (Metro)	26000 SE Stark St	HHW Event	2,540
Gresham	Sherwin-Williams	1740 E Powell Blvd	Retail	4,049
Portland	City Bible Church (Metro)	9200 NE Fremont St	HHW Event	1,764
Portland	Colorhouse Paint	519 NE Hancock St	Retail	968
Portland	[Construction]		RLVP	1,427
Portland	David Douglas High School (Metro)	1001 SE 135th Ave	HHW Event	1,503
Portland	Dicks Color Center	909 SE Salmon St	Retail	2,545
Portland	Habitat for Humanity ReStore	10445 SE Cherry Blossom Dr	Reuse Store	13,125
Portland	Metro Central HHW Facility	6161 NW 61st Ave	HHW Facility	82,064
Portland	Miller Paint	10114 SE Division St Suite B	Retail	1,564
Portland	Miller Paint	8073 SE 17th Ave	Retail	1,837
Portland	Miller Paint	317 SE Grand Ave	Retail	9,353
Portland	Orchard Supply Hdwr (Closed Aug 2018)	1020 SE 10th Ave	Retail	10
Portland	Orchard Supply Hdwr (Closed Oct 2018)	4030 NE Halsey St	Retail	1,873
Portland	[Painting Contractor]		RLVP	932
Portland	[Painting Contractor]		LVP	276
Portland	[Painting Contractor]		LVP	317
Portland	[Painting Contractor]		LVP	124
Portland	Parkrose Hardware	10625 NE Sandy Blvd	Retail	4,805
Portland	Parr Lumber	6250 NE MLK Blvd	Retail	1,156
Portland	[Photography Studio]		LVP	179
Portland	Portland Community College (Metro)	17705 NW Springfield Rd	HHW Event	382
Portland	Powell Paint Center	5205 SE Powell Blvd	Retail	8,638
Portland	[Property Manager/Owner]		RLVP	85
Portland	[Property Manager/Owner]		LVP	72
Portland	Rodda Paint	321 SE Taylor St	Retail	3,788
Portland	Sherwin-Williams	2246 NW Roosevelt St	Retail	6,577
Portland	Sherwin-Williams	9745 SE Division St	Retail	2,819

# PAINTCARE DROP-OFF SITES

PAINTCARE SITES IN OREGON IN 2018 - PAGE 7 OF 9

City	Site Name	Address	Type	Gallons
Portland	Sherwin-Williams	5128 SE Woodstock Blvd	Retail	3,478
Portland	Sunset Presbyterian Church (Metro)	14986 NW Cornell Rd	HHW Event	473
<b>METRO WASTESHED (WASHINGTON COUNTY)</b>				<b>94,802</b>
Aloha	Intel Aloha (Metro)	3585 SW 198th Ave	HHW Event	2,039
Aloha	Suburban Ace Hardware	3470 SW 185th Ave	Retail	4,506
Beaverton	[Construction]		LVP	256
Beaverton	Habitat for Humanity ReStore	13475 SW Millikan Way	Reuse Store	11,026
Beaverton	[Painting Contractor]		RLVP	1,037
Beaverton	[Property Manager/Owner]		LVP	87
Beaverton	Rodda Paint	8614 SW Hall Blvd	Retail	5,403
Beaverton	Sherwin-Williams	12480 SW Center St	Retail	3,868
Beaverton	Southwest Bible Church (Metro)	14605 SW Weir Rd	HHW Event	2,110
Beaverton	Whitford Middle School (Metro)	7935 SW Scholls Ferry Rd	HHW Event	683
Forest Grove	Forest Grove High School (Metro)	1401 Nichols Ln	HHW Event	1,031
Forest Grove	Forest Grove Transfer Station (Metro)	1525 B St	HHW Event	376
Forest Grove	Habitat for Humanity ReStore	3731 Pacific Ave	Reuse Store	3,784
Forest Grove	Parr Lumber	2134 NE Main St	Retail	530
Forest Grove	[School or University]		LVP	74
Hillsboro	Glencoe High School (Metro)	2700 NW Glencoe Rd	HHW Event	1,748
Hillsboro	Hillsboro High School (Metro)	3285 SE Rood Bridge Rd	HHW Event	1,140
Hillsboro	Intel Ronler Acres (Metro)	2501 NW 229th Ave	HHW Event	1,376
Hillsboro	Miller Paint	646 SW Oak St	Retail	3,081
Hillsboro	[Painting Contractor]		LVP	235
Hillsboro	Parr Lumber	21700 NW Wagon Way	Retail	557
Hillsboro	Sherwin-Williams	348 SE Tenth Ave	Retail	5,632
North Plains	Jessie Mays Community Ctr (DEQ)	30975 NW Hillcrest St	HHW Event	925
Portland	Miller Paint	1040 NW Murray Rd	Retail	8,828
Portland	Miller Paint	8703 SW Beaverton Hillsdale Hwy	Retail	8,069
Portland	Orchard Supply Hdwr (Closed Oct 2018)	10860 SW Barnes Rd	Retail	531
Portland	Parr Lumber	4605 SW Scholls Ferry Rd	Retail	405
Portland	Sherwin-Williams	13555 NW Cornell Rd	Retail	5,183
Sherwood	Sherwin-Williams	20673 SW Roy Rogers Rd	Retail	3,679
Tigard	[Maintenance]		LVP	118
Tigard	Orchard Supply Hdwr (Closed Oct 2018)	9770 SW Scholls Ferry Rd	Retail	1,936
Tigard	[Painting Contractor]		RLVP	0
Tigard	[Property Manager/Owner]		LVP	191
Tigard	[Property Manager/Owner]		LVP	419
Tigard	[Property Manager/Owner]		LVP	116
Tigard	Tigard Christian Church (Metro)	13405 SW Hall Blvd	HHW Event	527
Tualatin	Sherwin-Williams	19390 SW 90th Ct	Retail	13,296

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2018 - PAGE 8 OF 9

City	Site Name	Address	Type	Gallons
<b>MILTON-FREEWATER WASTESHED</b>				611
Milton-Freewater	Humbert Recycling (PaintCare)	54841 Hwy 332	PaintCare Event	611
<b>MORROW WASTESHED</b>				315
Boardman	Morrow County North TS	69900 Frontage Ln	Transfer Station	194
Lexington	Morrow County South TS	57185 Hwy 74	Transfer Station	121
<b>POLK WASTESHED</b>				1,306
Dallas	Polk County Public Works (Polk Co)	820 SW Ash	HHW Event	560
Independence	Riverview Park (Polk Co)	100 Main St	HHW Event	746
<b>SHERMAN WASTESHED</b>				312
Moro	Sherman Co Road Dept (Tri-County)	500 Court St	HHW Event	231
Wasco	Wasco School Event Center (Tri-County)	903 Barnett St	HHW Event	81
<b>TILLAMOOK WASTESHED</b>				6,472
Manzanita	CARTM Recycling (Closed Dec 2018)	34995 Necarney City Rd	Retail	596
Pacific City	Pacific City True Value Hardware	34995 River Ave	Retail	239
Tillamook	Tillamook County HHW	1315 Ekloff Rd	HHW Facility	5,637
<b>UMATILLA WASTESHED</b>				5,316
Hermiston	Smittys Ace Hardware	1845 N First St	Retail	1,332
Hermiston	Umatilla Electric Co Op (City of Hermiston)	750 W Elm	HHW Event	603
Pendleton	Pendleton Convention Ctr (DEQ)	1601 Westgate	HHW Event	1,223
Pendleton	Sherwin-Williams	115 SE Emigrant Ave	Retail	2,158
<b>UNION WASTESHED</b>				3,123
Elgin	Elgin Solid Waste Transfer Station	75718 Hemlock St	Transfer Station	163
La Grande	La Grande Paint & Glass	601 Adams Ave	Retail	686
La Grande	Millers Home Center & Lumber	307 Greenwood St	Retail	1,372
La Grande	Thatchers Ace Hardware	2212 Island Ave	Retail	902
<b>WALLOWA WASTESHED</b>				329
Enterprise	Wallowa County Ace Hardware	101 W North St	Retail	329
<b>WASCO WASTESHED</b>				6,750
Antelope	[Property Manager/Owner]		LVP	306
Dufur	Dufur Ranger Station (Tri-County)	780 NE Court St	HHW Event	64
Maupin	South Wasco County H S (Tri-County)	699 4th St	HHW Event	239
Mosier	Mosier Community School (Tri-County)	Third Ave	HHW Event	265
The Dalles	Habitat for Humanity ReStore	1001 W Sixth St	Reuse Store	2,267
The Dalles	Sawyers True Value	500 E Third St	Retail	386
The Dalles	Sherwin-Williams	521 Mount Hood St	Retail	485
The Dalles	Tri County HHW The Dalles	1317 W First St	HHW Seasonal	2,567
Tygh Valley	Wasco County Fairgrounds (Tri-County)	81849 Fairgrounds Rd	HHW Event	171

# PAINTCARE DROP-OFF SITES

## PAINTCARE SITES IN OREGON IN 2018 - PAGE 9 OF 9

City	Site Name	Address	Type	Gallons
<b>WHEELER WASTESHED</b>				<b>147</b>
Fossil	Fossil Transfer Station	17487 Black Butte Rd	Transfer Station	105
Mitchell	Mitchell Transfer Station	Mile Post 24.5 Hwy 207	Transfer Station	42
Spray	Spray Transfer Station	Kahler Basin Rd	Transfer Station	0
<b>YAMHILL WASTESHED</b>				<b>15,927</b>
McMinnville	[Construction]		LVP	69
McMinnville	Habitat for Humanity ReStore	1040 SE First St	Reuse Store	3,413
McMinnville	Recology Western Oregon (Yamhill Co)	2200 NE Orchard Ave	HHW Event	794
McMinnville	Sherwin-Williams	570 NE Hwy 99 W	Retail	4,440
Newberg	Parr Lumber	200 N Elliott Rd	Retail	1,386
Newberg	Sherwin-Williams	2508 Portland Rd	Retail	4,328
Newberg	WM Newberg TS (Yamhill Co)	2904 Wynooski Rd	HHW Event	1,497
<b>Total Gallons in 2018</b>				<b>795,786</b>

### NOTES:

\* Two Lane County HHW event sites had volumes that were included with the HHW Facility and not reported separately.

Other sites with 0 volume did not ship paint in 2018

LVP = Large Volume Pick-Up Site (without contract)

RLVP = Recurring Large Volume Pick-Up Site (with contract).



## Appendix Section B

**PaintCare Inc.**

Financial Statements  
and Independent Auditors' Report

Twelve Month Periods Ended December 31, 2018 and 2017

**PaintCare Inc.**

Financial Statements  
Twelve Month Periods Ended December 31, 2018 and 2017

**Contents**

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## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors of  
PaintCare Inc.

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare"), which comprise the statements of financial position as of December 31, 2018 and 2017; the related statements of activities, functional expenses, and cash flows for twelve month periods then ended; and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PaintCare as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for twelve month periods then ended in accordance with accounting principles generally accepted in the United States of America.

***Other Matter***

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 18-19 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Handwritten signature of Rogers & Company LLC in black ink.

Vienna, Virginia  
March 27, 2019

**PaintCare Inc.**

Statements of Financial Position  
December 31, 2018 and 2017 and 2017

	2018	2017
<b>Assets</b>		
Current assets:		
Cash	\$ 12,932,756	\$ 13,306,740
Accounts receivable, net	5,678,781	5,241,516
Investments	44,527,270	40,277,238
Prepaid expenses	175,237	16,964
Total current assets	63,314,044	58,842,458
Property and equipment, net	440,567	211,122
Total assets	<u>\$ 63,754,611</u>	<u>\$ 59,053,580</u>
<b>Liabilities and Net Assets</b>		
<b>Liabilities</b>		
Current liabilities:		
Accounts payable and accrued expenses	\$ 7,841,441	\$ 6,392,384
Due to affiliate	1,214,428	1,218,597
Total liabilities	<u>9,055,869</u>	<u>7,610,981</u>
<b>Net Assets</b>		
Without donor restrictions	<u>54,698,742</u>	<u>51,442,599</u>
Total net assets	<u>54,698,742</u>	<u>51,442,599</u>
Total liabilities and net assets	<u>\$ 63,754,611</u>	<u>\$ 59,053,580</u>



**PaintCare Inc.**

Statements of Activities  
For the Twelve Month Periods Ended December 31, 2018 and 2017

	2018	2017
<b>Operating Revenue and Support</b>		
Paint recovery fees	\$ 61,077,464	\$ 60,554,527
Other income	140,962	86,429
Total operating revenue and support	<u>61,218,426</u>	<u>60,640,956</u>
<b>Expenses</b>		
Program and delivery services:		
Oregon	4,840,564	4,947,135
California	31,602,989	29,828,977
Connecticut	2,956,487	3,056,680
Rhode Island	685,783	684,887
Minnesota	5,024,733	4,942,506
Vermont	733,989	743,783
Maine	1,262,781	1,108,353
Colorado	5,425,078	5,070,756
District of Columbia	349,479	307,304
Total program and delivery services	<u>52,881,883</u>	<u>50,690,381</u>
General and administrative	<u>4,330,431</u>	<u>4,060,582</u>
Total expenses	<u>57,212,314</u>	<u>54,750,963</u>
<b>Change in Net Assets from Operations</b>	4,006,112	5,889,993
<b>Non-Operating Activities</b>		
Interest and dividend income	1,169,172	1,027,363
Net realized and unrealized (loss) gain on investments	<u>(1,919,141)</u>	<u>1,875,729</u>
Total non-operating activities	<u>(749,969)</u>	<u>2,903,092</u>
<b>Change in Net Assets</b>	3,256,143	8,793,085
<b>Net Assets, beginning of period</b>	<u>51,442,599</u>	<u>42,649,514</u>
<b>Net Assets, end of period</b>	<u><u>\$ 54,698,742</u></u>	<u><u>\$ 51,442,599</u></u>

See accompanying notes.

**PaintCare Inc.**

Statement of Functional Expenses  
For the Twelve Month Period Ended December 31, 2018

	Program and Delivery Services									District of Columbia	General and Administrative	Total
	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado				
Expenses												
Salaries and related benefits	\$ 105,463	\$ 708,453	\$ 91,667	\$ 27,432	\$ 132,352	\$ 38,383	\$ 80,588	\$ 182,275	\$ 24,792	\$ 1,381,024	\$ 2,772,429	
Collection support	10,516	3,155,233	406,935	97,718	417,322	71,457	148,109	503,531	33,993	-	4,844,814	
Transportation and processing	4,553,481	23,027,236	2,021,676	471,896	4,199,744	590,526	913,300	3,885,429	196,060	-	39,859,348	
Communications	67,674	3,298,304	394,501	80,589	193,004	10,996	37,128	636,821	85,285	45,205	4,849,507	
Legal fees	1,221	977,367	2,609	263	175	263	5,630	4,724	1,186	29,940	1,023,378	
State agency administrative fees	50,000	178,824	20,000	-	28,331	15,000	53,146	120,000	-	-	465,301	
Professional fees	9,625	6,830	371	321	150	162	176	7,334	150	81,664	106,783	
Office and supplies	1,083	3,592	247	160	1,198	319	425	3,761	12	7,898	18,695	
Subscriptions and publications	868	3,947	223	66	1,278	101	213	1,536	2	73,559	81,793	
Professional development	1,428	17,291	2,337	582	5,247	667	2,513	8,291	74	26,008	64,438	
Travel	22,826	165,552	9,275	3,650	18,246	6,035	21,400	64,492	7,437	169,491	488,404	
Meetings	1,157	10,859	475	48	1,306	71	41	5,725	488	17,190	37,360	
Bank fees	1,216	-	3,922	2,433	-	-	-	-	-	61,709	69,280	
Management fees	-	-	-	-	-	-	-	-	-	2,126,910	2,126,910	
Insurance	-	-	-	-	-	-	-	-	-	220,261	220,261	
Depreciation	-	-	-	-	-	-	-	-	-	87,330	87,330	
Other expenses	14,006	49,501	2,249	625	26,380	9	112	1,159	-	2,242	96,283	
Total Expenses	\$ 4,840,564	\$ 31,602,989	\$ 2,956,487	\$ 685,783	\$ 5,024,733	\$ 733,989	\$ 1,262,781	\$ 5,425,078	\$ 349,479	\$ 4,330,431	\$ 57,212,314	

See accompanying notes.

**PaintCare Inc.**

Statement of Functional Expenses  
For the Twelve Month Period Ended December 31, 2017

	Program and Delivery Services									General and Administrative	Total
	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia		
<b>Expenses</b>											
Salaries and related benefits	\$ 81,849	\$ 686,717	\$ 88,332	\$ 26,264	\$ 120,110	\$ 34,642	\$ 73,126	\$ 144,389	\$ 22,699	\$ 1,278,834	\$ 2,556,962
Collection support	18,378	3,039,037	423,739	102,643	195,850	82,884	134,751	461,818	35,121	-	4,494,221
Transportation and processing	4,629,903	22,266,855	1,990,203	461,697	4,407,470	591,327	788,633	3,685,583	174,205	-	38,995,876
Communications	77,132	2,827,358	474,582	82,938	156,235	8,680	11,109	592,780	43,750	13,745	4,288,309
Legal fees	6,477	505,320	2,894	2,726	-	283	15	6,538	-	12,358	536,611
State agency administrative fees	40,000	221,456	20,000	-	33,330	15,000	82,000	120,000	26,000	-	557,786
Professional fees	55,123	40,313	23,614	2,026	4,957	1,117	1,493	5,882	881	148,267	283,673
Office and supplies	2,501	15,942	141	34	5,714	159	436	1,699	102	8,875	35,603
Subscriptions and publications	743	6,139	392	107	1,280	115	240	1,686	165	23,629	34,496
Professional development	689	7,579	1,064	5	3,252	50	1,714	5,569	570	22,926	43,418
Travel	17,191	170,717	13,085	3,379	12,206	5,507	14,782	42,520	3,516	105,416	388,319
Meetings	715	15,310	563	19	566	2	4	2,272	32	13,802	33,285
Bank fees	1,527	-	4,512	2,737	-	-	-	-	-	61,671	70,447
Management fees	-	-	-	-	-	-	-	-	-	2,117,301	2,117,301
Insurance	-	-	-	-	-	-	-	-	-	163,709	163,709
Depreciation	-	-	-	-	-	-	-	-	-	85,335	85,335
Other expenses	14,907	26,234	13,559	312	1,536	4,017	50	20	263	4,714	65,612
<b>Total Expenses</b>	<u>\$ 4,947,135</u>	<u>\$ 29,828,977</u>	<u>\$ 3,056,680</u>	<u>\$ 684,887</u>	<u>\$ 4,942,506</u>	<u>\$ 743,783</u>	<u>\$ 1,108,353</u>	<u>\$ 5,070,756</u>	<u>\$ 307,304</u>	<u>\$ 4,060,582</u>	<u>\$ 54,750,963</u>

See accompanying notes.

**PaintCare Inc.**

Statements of Cash Flows  
For the Twelve Month Periods Ended December 31, 2018 and 2017

	<u>2018</u>	<u>2017</u>
<b>Cash Flows from Operating Activities</b>		
Change in net assets	\$ 3,256,143	\$ 8,793,085
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	87,330	85,335
Net realized and unrealized loss (gain) on investments	1,773,718	(2,001,559)
Change in allowance for doubtful accounts receivable	17,052	12,726
Change in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	(454,317)	(624,991)
Prepaid expenses	(158,273)	67,883
Increase (decrease) in:		
Accounts payable and accrued expenses	1,449,057	1,011,890
Due to affiliate	(4,169)	511,227
	<u>5,966,541</u>	<u>7,855,596</u>
Net cash provided by operating activities		
<b>Cash Flows from Investing Activities</b>		
Purchases of investments	(25,371,978)	(12,668,109)
Proceeds from sale of investments	19,348,228	6,766,577
Purchases of property and equipment	(316,775)	-
	<u>(6,340,525)</u>	<u>(5,901,532)</u>
Net cash used in investing activities		
<b>Net (Decrease) Increase in Cash</b>	(373,984)	1,954,064
<b>Cash, beginning of period</b>	<u>13,306,740</u>	<u>11,352,676</u>
<b>Cash, end of period</b>	<u><u>\$ 12,932,756</u></u>	<u><u>\$ 13,306,740</u></u>

*See accompanying notes.*

## **PaintCare Inc.**

### Notes to Financial Statements December 31, 2018 and 2017

#### **1. Nature of Operations**

PaintCare Inc. (“PaintCare”), a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009 with implementation of the Oregon Program beginning July 1, 2010. Similar legislation has subsequently been passed in other jurisdictions. The legislation pilots an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare. During 2015, PaintCare organized single-member limited liability companies (LLC) for the Oregon, Connecticut, and Rhode Island programs in an effort to shield the assets of each state program from liability stemming from acts and obligations of other PaintCare state programs.

#### **2. Summary of Significant Accounting Policies**

##### Basis of Accounting and Presentation

PaintCare’s financial statements are prepared on the accrual basis of accounting. Net assets without donor restrictions represent funds that are not subject to donor-imposed stipulations and are available for support of PaintCare’s operations. At December 31, 2018 and 2017, all net assets were without donor restrictions.

##### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

##### Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due from post-consumer paint recovery fees. PaintCare provides an allowance for bad debts using the allowance method, which is based on management’s judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At December 31, 2018 and 2017, an allowance of \$42,900 and \$25,848, respectively, was recognized.

## **PaintCare Inc.**

Notes to Financial Statements  
December 31, 2018 and 2017

### **2. Summary of Significant Accounting Policies (continued)**

#### Investments

Investments are stated at fair value, based on quoted market prices. All realized and unrealized gains and losses are included in the accompanying statements of activities.

#### Property and Equipment

Property and equipment with a projected useful life ranging from three to ten years and in excess of \$1,000 are capitalized and recorded at cost. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the individual assets, ranging from three to ten years.

#### Revenue Recognition

PaintCare recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis.

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule for each state program. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payments are due by the end of the month following the reporting period.

Revenue from all other sources is recognized when earned.



## **PaintCare Inc.**

Notes to Financial Statements  
December 31, 2018 and 2017

### **2. Summary of Significant Accounting Policies (continued)**

#### Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Communications Costs

PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$4,849,507 and \$4,288,309 for the twelve month periods ended December 31, 2018 and 2017, respectively.

#### Measure of Operations

PaintCare includes in its measure of operations all revenues and expenses that are an integral part of its programs and supporting activities, and excludes realized and unrealized gains and losses on investments, and interest and dividends.

#### Reclassifications

Certain amounts in the 2017 financial statements have been reclassified to conform to the 2018 presentation. These reclassifications have no effect on the change in net assets previously reported.

#### Adopted Accounting Pronouncement

On August 18, 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities (Topic 958) – *Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. PaintCare has implemented ASU 2016-14 and has adjusted the presentation in these financial statements accordingly. The ASU has been applied retrospectively to all periods presented. The implementation had no impact on previously reported net assets.

## PaintCare Inc.

Notes to Financial Statements  
December 31, 2018 and 2017

### 2. Summary of Significant Accounting Policies (continued)

#### Recently Issued Accounting Pronouncement

In May 2014, the FASB issued ASU 2014-09 – *Revenue from Contracts with Customers* (Topic 606). The update requires that revenue be recognized to depict the transfer of promised goods and services to customers in an amount that reflects consideration to which the entity expects to be entitled in exchange for these goods and services, utilizing a five-step analysis of transactions to determine when the revenue is recognized. The guidance is effective for PaintCare beginning in 2019. Although management continues to evaluate the potential impact of this update on PaintCare's financial statements, management does not believe that the impact of this update will be significant.

#### Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through March 27, 2019, the date the financial statements were available to be issued.

### 3. Liquidity and Availability

PaintCare has \$43,654,714 of financial assets available within one year of the statement of financial position date. PaintCare strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures. As part of this liquidity management, PaintCare invests cash in excess of daily requirements in money market funds and other short-term investments.

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

Cash and cash equivalents	\$ 13,824,143
Accounts receivable	5,678,781
Investments appropriated for current use	<u>24,151,790</u>
Total available for general expenditures	<u>\$ 43,654,714</u>

## PaintCare Inc.

### Notes to Financial Statements December 31, 2018 and 2017

#### 4. Concentration of Credit Risk

Financial instruments that potentially subject PaintCare to significant concentrations of credit risk consist of cash and investments. PaintCare maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, may exceed insurable limits under the Federal Deposit Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). PaintCare has not experienced any credit losses on its cash and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

#### 5. Accounts Receivable

Accounts receivable related to the following programs were due as follows at December 31:

	2018	2017
California	\$ 3,605,417	\$ 3,368,499
Colorado	600,899	464,559
Minnesota	614,717	578,769
Oregon	352,980	356,528
Connecticut	225,526	231,909
Maine	95,129	85,413
Rhode Island	70,738	66,448
District of Columbia	52,758	52,436
Vermont	103,517	62,803
Total accounts receivable	5,721,681	5,267,364
Less: allowance for doubtful accounts	(42,900)	(25,848)
Accounts receivable, net	<u>\$ 5,678,781</u>	<u>\$ 5,241,516</u>

## PaintCare Inc.

Notes to Financial Statements  
December 31, 2018 and 2017

### 6. Investments and Fair Value Measurements

PaintCare invests a portion of its accumulated surplus in a portfolio with Bank of America/Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors.

PaintCare follows FASB Accounting Standards Codification 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, PaintCare uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include government securities as well as some mutual funds consisting mainly of fixed income instruments, which are valued based on quoted prices in less active markets.

**PaintCare Inc.**

Notes to Financial Statements  
December 31, 2018 and 2017

**6. Investments and Fair Value Measurements (continued)**

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2018:

	Level 1	Level 2	Level 3	Total
<hr/>				
Equities:				
Energy	\$ 596,941	\$ -	\$ -	\$ 596,941
Materials	453,819	-	-	453,819
Industrials	1,339,480	-	-	1,339,480
Consumer discretionary	1,285,508	-	-	1,285,508
Consumer staples	1,035,110	-	-	1,035,110
Health care	1,728,636	-	-	1,728,636
Financials	1,874,340	-	-	1,874,340
Information technology	2,041,301	-	-	2,041,301
Telecommunication				
service	1,040,963	-	-	1,040,963
Utilities	464,489	-	-	464,489
Real estate	550,772	-	-	550,772
Bond	60,382	-	-	60,382
Mutual funds:				
Exchange traded funds	4,305,076	-	-	4,305,076
Mid/small U.S. equity				
Fixed income	7,374,973	-	-	7,374,973
Corporate bonds	7,348,981	-	-	7,348,981
Cash equivalents	891,387	-	-	891,387
Government securities:				
U.S. Treasury	-	8,136,916	-	8,136,916
U.S. Agency	-	3,998,196	-	3,998,196
<hr/>				
Total investments	\$ 32,392,158	\$ 12,135,112	\$ -	\$ 44,527,270
<hr/>				

**PaintCare Inc.**

Notes to Financial Statements  
December 31, 2018 and 2017

**6. Investments and Fair Value Measurements (continued)**

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2017:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 710,082	\$ -	\$ -	\$ 710,082
Materials	568,175	-	-	568,175
Industrials	1,540,587	-	-	1,540,587
Consumer discretionary	1,584,332	-	-	1,584,332
Consumer staples	1,012,162	-	-	1,012,162
Health care	1,618,897	-	-	1,618,897
Financials	2,107,810	-	-	2,107,810
Information technology	2,501,892	-	-	2,501,892
Telecommunication service	277,299	-	-	277,299
Utilities	433,312	-	-	433,312
Real estate	520,960	-	-	520,960
Bond	84,513	-	-	84,513
Mutual funds:				
Fixed income	6,136,920	-	-	6,136,920
Corporate bonds	8,389,774	-	-	8,389,774
Cash equivalents	1,471,148	-	-	1,471,148
Government securities:				
U.S. Treasury	-	6,750,894	-	6,750,894
U.S. Agency	-	4,568,481	-	4,568,481
Total investments	\$ 28,957,863	\$ 11,319,375	\$ -	\$ 40,277,238

Investment income consisted of the following for the twelve month periods ended December 31:

	2018	2017
Interest and dividend income	\$ 1,169,172	\$ 1,027,363
Net realized and unrealized (loss) gain	(1,773,718)	2,001,559
Investment fees	(145,423)	(125,830)
Total investment (loss) income	\$ (749,969)	\$ 2,903,092

## **PaintCare Inc.**

### Notes to Financial Statements December 31, 2018 and 2017

#### **9. Functionalized Expenses**

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include occupancy, depreciation, and amortization, which are allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance, and other, which are allocated on the basis of estimates of time and effort.

#### **10. Income Taxes**

PaintCare is recognized as a tax-exempt organization under Internal Revenue Code (IRC) Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities. No tax expense is recorded in the accompanying financial statements for PaintCare, as there was no unrelated business taxable income. Contributions to PaintCare are deductible as provided in IRC Section 170(b)(1)(A)(vi).

Management evaluated PaintCare's tax positions, and concluded that PaintCare's financial statements do not include any uncertain tax positions.



## **SUPPLEMENTARY INFORMATION**

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**PaintCare Inc.**  
Schedule of Activities, Organized by Program  
For the Twelve Month Period Ended December 31, 2018

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
<b>Operating Revenue and Support</b>											
Paint recovery fees	\$ 4,901,932	\$ 35,394,666	\$ 3,488,244	\$ 920,104	\$ 6,535,321	\$ 884,652	\$ 1,410,396	\$ 6,926,703	\$ 615,446	\$ -	\$ 61,077,464
Other income	140,962	-	-	-	-	-	-	-	-	-	140,962
Total operating revenue and support	5,042,894	35,394,666	3,488,244	920,104	6,535,321	884,652	1,410,396	6,926,703	615,446	-	61,218,426
<b>Expenses</b>											
Program and delivery services:											
Collection support	10,516	3,155,233	406,935	97,718	417,322	71,457	148,109	503,531	33,993	-	4,844,814
Transportation and processing	4,553,481	23,027,236	2,021,676	471,896	4,199,744	590,526	913,300	3,885,429	196,060	-	39,859,348
Communications	67,674	3,298,304	394,501	80,589	193,004	10,996	37,128	636,821	85,285	-	4,804,302
Legal fees	1,221	977,367	2,609	263	175	263	5,630	4,724	1,186	-	993,438
State agency administrative fees	50,000	178,824	20,000	-	28,331	15,000	53,146	120,000	-	-	465,301
Other program expenses	157,672	966,025	110,766	35,317	186,157	45,747	105,468	274,573	32,955	-	1,914,680
Total program and delivery services	4,840,564	31,602,989	2,956,487	685,783	5,024,733	733,989	1,262,781	5,425,078	349,479	-	52,881,883
General and administrative:											
Communication	-	-	-	-	-	-	-	-	-	45,205	45,205
Legal fees	-	-	-	-	-	-	-	-	-	29,940	29,940
Management fees	-	-	-	-	-	-	-	-	-	2,126,910	2,126,910
Insurance	-	-	-	-	-	-	-	-	-	220,261	220,261
Other expense	-	-	-	-	-	-	-	-	-	1,908,115	1,908,115
Total general and administrative	-	-	-	-	-	-	-	-	-	4,330,431	4,330,431
Total expenses	4,840,564	31,602,989	2,956,487	685,783	5,024,733	733,989	1,262,781	5,425,078	349,479	4,330,431	57,212,314
<b>Change in Net Assets from Operations</b>	202,330	3,791,677	531,757	234,321	1,510,588	150,663	147,615	1,501,625	265,967	(4,330,431)	4,006,112
<b>Non-Operating Activities</b>											
Investment income	-	-	-	-	-	-	-	-	-	(749,969)	(749,969)
<b>Change in Net Assets Before Allocation of General and Administrative Activities</b>	202,330	3,791,677	531,757	234,321	1,510,588	150,663	147,615	1,501,625	265,967	(5,080,400)	3,256,143
General and administrative allocation	(283,107)	(2,752,971)	(264,117)	(77,782)	(391,947)	(46,240)	(98,162)	(371,644)	(44,461)	4,330,431	-
Investment allocation	-	(690,010)	-	-	4,504	8,705	(1,701)	(67,151)	(4,316)	749,969	-
<b>Total Change in Net Assets</b>	(80,777)	348,696	267,640	156,539	1,123,145	113,128	47,752	1,062,830	217,190	-	3,256,143
<b>Net Assets (Deficit), beginning of period</b>	(708,931)	46,401,782	3,042,282	627,037	(1,396,365)	(605,879)	119,724	3,824,866	138,083	-	51,442,599
<b>Net Assets (Deficit), end of period</b>	\$ (789,708)	\$ 46,750,478	\$ 3,309,922	\$ 783,576	\$ (273,220)	\$ (492,751)	\$ 167,476	\$ 4,887,696	\$ 355,273	\$ -	\$ 54,698,742

**PaintCare Inc.**  
Schedule of Activities, Organized by Program  
For the Twelve Month Period Ended December 31, 2017

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
<b>Operating Revenue and Support</b>											
Paint recovery fees	\$ 4,744,994	\$ 35,391,489	\$ 3,638,576	\$ 937,054	\$ 5,879,684	\$ 903,209	\$ 1,473,982	\$ 6,935,251	\$ 650,288	\$ -	\$ 60,554,527
Other income	86,429	-	-	-	-	-	-	-	-	-	86,429
Total operating revenue and support	4,831,423	35,391,489	3,638,576	937,054	5,879,684	903,209	1,473,982	6,935,251	650,288	-	60,640,956
<b>Expenses</b>											
Program and delivery services:											
Collection support	18,378	3,039,037	423,739	102,643	195,850	82,884	134,751	461,818	35,121	-	4,494,221
Transportation and processing	4,629,903	22,266,855	1,990,203	461,697	4,407,470	591,327	788,633	3,685,583	174,205	-	38,995,876
Communications	77,132	2,827,358	474,582	82,938	156,235	8,680	11,109	592,780	43,750	-	4,274,564
Legal fees	6,477	505,320	2,894	2,726	-	283	15	6,538	-	-	524,253
State agency administrative fees	40,000	221,456	20,000	-	33,330	15,000	82,000	120,000	26,000	-	557,786
Other program expenses	175,245	968,951	145,262	34,883	149,621	45,609	91,845	204,037	28,228	-	1,843,681
Total program and delivery services	4,947,135	29,828,977	3,056,680	684,887	4,942,506	743,783	1,108,353	5,070,756	307,304	-	50,690,381
General and administrative:											
Communication	-	-	-	-	-	-	-	-	-	13,745	13,745
Legal fees	-	-	-	-	-	-	-	-	-	12,358	12,358
Management fees	-	-	-	-	-	-	-	-	-	2,117,301	2,117,301
Insurance	-	-	-	-	-	-	-	-	-	163,709	163,709
Other expense	-	-	-	-	-	-	-	-	-	1,753,469	1,753,469
Total general and administrative	-	-	-	-	-	-	-	-	-	4,060,582	4,060,582
Total expenses	4,947,135	29,828,977	3,056,680	684,887	4,942,506	743,783	1,108,353	5,070,756	307,304	4,060,582	54,750,963
<b>Change in Net Assets from Operations</b>	(115,712)	5,562,512	581,896	252,167	937,178	159,426	365,629	1,864,495	342,984	(4,060,582)	5,889,993
<b>Non-Operating Activities</b>	-	-	-	-	-	-	-	-	-	-	-
Investment income	-	-	-	-	-	-	-	-	-	2,903,092	2,903,092
<b>Change in Net Assets Before Allocation of General and Administrative Activities</b>	(115,712)	5,562,512	581,896	252,167	937,178	159,426	365,629	1,864,495	342,984	(1,157,490)	8,793,085
General and administrative allocation	(265,465)	(2,581,418)	(247,658)	(72,935)	(367,521)	(43,359)	(92,046)	(348,486)	(41,694)	4,060,582	-
Investment allocation	-	2,845,386	-	-	(98,493)	(38,810)	1,311	194,160	(462)	(2,903,092)	-
<b>Total Change in Net Assets</b>	(381,177)	5,826,480	334,238	179,232	471,164	77,257	274,894	1,710,169	300,828	-	8,793,085
<b>Net Assets (Deficit), beginning of period</b>	(327,754)	40,575,302	2,708,044	447,805	(1,867,529)	(683,136)	(155,170)	2,114,697	(162,745)	-	42,649,514
<b>Net Assets (Deficit), end of period</b>	\$ (708,931)	\$ 46,401,782	\$ 3,042,282	\$ 627,037	\$ (1,396,365)	\$ (605,879)	\$ 119,724	\$ 3,824,866	\$ 138,083	\$ -	\$ 51,442,599

## Appendix Section C



## Oregon Paint Stewardship Program

*Each year about 780 million gallons of architectural paint is sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?*

Oregon's Paint Stewardship Law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer architectural paint.

The program includes education about buying the right amount of paint, tips for using up remaining paint and setting up convenient recycling locations throughout the state.

Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

## PaintCare Products

*These products have fees when you buy them and are accepted for free at drop-off sites:*

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

*Leaking, unlabeled and empty containers are not accepted at drop-off sites.*

## ⊘ Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program or public works department.



# Recycle

with PaintCare



OREGON

## Places to Take Old Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout Oregon. To find your nearest drop-off site, use PaintCare's search tool at [www.paintcare.org](http://www.paintcare.org) or call our hotline at (855) 724-6809.

## How to Recycle

PaintCare sites accept all brands of old house paint, stain and varnish — even if they are 20 years old! Containers must be five gallons or smaller, and a few types of paint are not accepted. See back panel for a list of what you can recycle.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call the site in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all containers of paint have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.



## What Happens to the Paint?

PaintCare will make sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products or properly disposed.

## Who Can Use the Program?

**People** bringing paint from their homes can bring as much latex or oil-based paint as the site is willing to accept.

**Businesses** (painting contractors and others) can use this program with one restriction: If your business produces more than 220 pounds (about 20-30 gallons) of hazardous waste per month, you may use the drop-off sites for your latex paint only but not for your oil-based paint. Contact PaintCare to learn more about this restriction.

## Large Volume Pick-Up

If you have at least 200 gallons of paint to recycle at your business or home, ask about our free pick-up service. Please call for more details or to request an appointment.

## PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint they sell in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Stores can choose whether or not to show the fee on their receipts. Fees are based on the size of the container as follows (effective October 1, 2018):

- \$ 0.00 Half pint or smaller
- \$ 0.45 Larger than half pint to smaller than 1 gallon
- \$ 0.95 1 gallon up to 2 gallons
- \$ 1.95 Larger than 2 gallons up to 5 gallons

## Not a Deposit

The fee is not a deposit — it is part of the purchase price. The fees are used to pay the costs of running the program: recycling, public education, staffing and other expenses.

## Contact Us

To learn more or find a drop-off site, please visit [www.paintcare.org](http://www.paintcare.org) or call (855) 724-6809.



It's easy to recycle  
your leftover paint,  
stain and varnish.

*Recycle with PaintCare*

Find a drop-off site near you:

**(855) 724-6809 • [www.paintcare.org](http://www.paintcare.org)**

Buy right.  
Use it up.  
Recycle the rest.

*Manufacturers of paint created PaintCare, a nonprofit organization, to set up convenient places for you to recycle leftover paint. We're working to provide environmentally sound and cost-effective recycling programs in your state and others with paint stewardship laws.*

#### LEARN MORE

Visit **[www.paintcare.org](http://www.paintcare.org)** or follow us on Facebook for tips on how to buy the right amount of paint, store paint properly, use up leftover paint, and find a drop-off site. We also have a free pick-up service for businesses or households with at least 300 gallons of paint to recycle.





# Paint Recycling Program

## About the Oregon PaintCare Program

### PAINTCARE

Paint manufacturers created PaintCare, a non-profit organization, to set up convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout states that adopt paint stewardship laws.

#### ✓ PAINTCARE PRODUCTS

*These products have fees when purchased and will be accepted for free at PaintCare drop-off sites:*

- Latex house paints (acrylic, water-based)
- Oil-based house paints (alkyd)
- Stains
- Primers and undercoaters
- Shellacs, lacquers, varnishes, urethanes
- Deck and floor paints
- Sealers and waterproofing coatings for wood, concrete and masonry

#### ✗ NON-PAINTCARE PRODUCTS

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaners, etc.)

### FEES

**Fees are effective as of October 1, 2018.**

PaintCare fees are applied to the purchase price of architectural paint sold in the state as required by state law. Fees are applied to each container and vary by the size of the container as follows:

Half pint or smaller	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.45
1 gallon up to 2 gallons	\$ 0.95
Larger than 2 gallons up to 5 gallons	\$ 1.95

*For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit [www.paintcare.org](http://www.paintcare.org) or call (855) 724-6809.*



Recycle with PaintCare

OR-PIEN-0518



## Counter Mat

# WE CAN HELP Recycle YOUR PAINT

[www.paintcare.org](http://www.paintcare.org)

### *Paint Recycling Made Easy*

Paint manufacturers formed PaintCare, a nonprofit organization, to make paint recycling more convenient, cost effective, and environmentally sound. Paint doesn't belong in the trash or down the drain. If you can't use it up, recycle it with PaintCare.

We're setting up locations in your state where you can bring old paint for free all year-round.



## What types of paint products can be recycled in Oregon?



### PAINTCARE PRODUCTS

#### (YOU CAN RECYCLE THESE)

*These products have fees when you buy them and are accepted for free when you drop them off for recycling:*

- Water-based paints (latex, acrylic)
- Oil-based paints (alkyd)
- Stains
- Primers
- Varnishes
- Shellacs
- Lacquers
- Urethanes
- Deck paints
- Floor paints
- Sealers
- Waterproofing coatings



### NON-PAINTCARE PRODUCTS

*Leaking, unlabeled, and empty containers are not accepted.*

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaner, etc.)

### PROGRAM FUNDING

The PaintCare Fee is applied to the purchase price of architectural paint sold in your state as required by law. Fees are based on container size:

Half pint or smaller	\$0.00
Larger than half pint up to smaller than 1 gallon	\$0.45
1 gallon up to 2 gallons	\$0.95
More than 2 gallons up to 5 gallons	\$1.95

OR-CMWI-0319

LEARN MORE: Please ask for a PaintCare program brochure, visit [www.paintcare.org](http://www.paintcare.org), or call (855) 724-6809.



## Information for Painting Contractors

UPDATED — JULY 2018

### Oregon's Paint Stewardship Program began in July 2010.

Oregon's paint stewardship law requires paint manufacturers to set up and operate a paint stewardship program for the state. This program is funded by a fee on each container of architectural paint sold in the Oregon. The program sets up drop-off sites at retail stores and other locations across the state where households and businesses are able to take most types of leftover paint for recycling, free of charge.

#### Paint Stewardship

The American Coatings Association (ACA) worked with various stakeholders interested in the management of postconsumer paint to develop a Paint Stewardship Program in the United States. PaintCare Inc. is a nonprofit organization established by ACA to implement the program on behalf of paint manufacturers in states that adopt paint stewardship laws. PaintCare has programs in eight states (California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island, and Vermont) and the District of Columbia.

The main goals of the program are to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each PaintCare state.



#### Fees and Funding

As required by state law, a paint stewardship assessment (PaintCare Fee) must be added by manufacturers to the wholesale price of all architectural paint sold in the state. This fee is paid by manufacturers to PaintCare to fund setting up drop-off sites for leftover, postconsumer paint, and for the transportation, recycling, and proper disposal of that paint. The fees also pay for consumer education and program administrative costs. Fees may vary from state to state. Effective October 1, 2018, Oregon fees per container are as follows:

\$ 0.00 – Half pint or smaller

\$ 0.45 – Larger than half pint up to smaller than 1 gallon

\$ 0.95 – 1 gallon up to 2 gallons

\$ 1.95 – Larger than 2 gallons up to 5 gallons

The law also requires that each distributor and retailer include the PaintCare Fee with their sale price of architectural paint. Displaying the fee on invoices and receipts is not mandatory for distributors or retailers; however, PaintCare encourages them to show the fee and list it as PaintCare Fee to aid in customer education.

#### Notice for Painting Contractors

It is expected that contractors will pass the fees on to their customers in order to recoup the fees they pay.

When estimating jobs, contractors should take these fees into account by checking with your suppliers to make sure the quotes for paint products include the fees. You should also let your customers know that you will be including these fees in your quotes.

## Paint Drop-Off Sites

PaintCare has established more than 165 paint drop-off sites across Oregon. Most drop-off sites are paint stores. Other sites include certain solid waste transfer stations, recycling centers, and government-sponsored household hazardous waste programs. Participation as a drop-off site is voluntary.

## Use of Retail Drop-Off Sites by Businesses

Retail drop-off sites provide a convenient and no cost recycling option for painting contractors and other businesses. Businesses that generate less than 220 pounds of hazardous waste\* per month will be able to use these sites to recycle all PaintCare products (both water and oil-based) with some restrictions on quantities per month.

Larger businesses (those that generate more than 220 pounds of hazardous waste per month) may use the drop-off sites for their water-based PaintCare products only; they are not able to use the sites for oil-based paint or other solvent-based products.

*\*220 pounds is about 20-30 gallons of paint. When counting how much hazardous waste you generate in a month, oil-based paint counts (because by law it is a hazardous waste), but latex and other water-based paint does not count toward the 220 pound monthly total.*



## Pick-Up Service for Large Volumes

Businesses with at least 200 gallons of postconsumer paint to recycle may qualify to have their paint picked up by PaintCare at no additional cost. To learn more about this service or to request an appointment, please visit [www.paintcare.org/pickup](http://www.paintcare.org/pickup) or call (855) 724-6809.

## Contact

Lauren Scher  
Oregon Program Coordinator  
(503) 410-1648  
[lscher@paint.org](mailto:lscher@paint.org)

## What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

### PAINTCARE PRODUCTS

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

### NON-PAINTCARE PRODUCTS

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



## *Large Volume Pick-Up (LVP) Service*

UPDATED — OCTOBER 2018

**PaintCare offers a free pick-up service to painting contractors, property managers, households, and others with large amounts of leftover architectural paint.**

### **Who is PaintCare?**

PaintCare Inc. is a non-profit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

### **Paint Drop-Off Sites**

In states with a paint stewardship program, PaintCare's primary effort is to set up conveniently located drop-off sites—places where residents and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit (usually from 5 to 20 gallons). To find a drop-off site near you, please use PaintCare's site locator at [www.paintcare.org](http://www.paintcare.org) or call (855) 724-6809.

### **Large Volume Pick-Ups**

For those who have accumulated a large volume of paint, PaintCare also offers a pick-up service. Large volume means at least 200 gallons, measured by container size (not content). On a case-by-case basis, PaintCare may approve a pick-up for less than 200 gallons if there are no drop-off sites in your area. After two or three pick-ups, you may be switched to a regular service (see next page).

### **Drums and Bulked Paint Are Not Accepted**

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a licensed paint recycling company or a hazardous waste transportation company to assist you.

### **HOW TO REQUEST A LARGE VOLUME PICK-UP**

#### **1) Sort and count your paint**

We need to know the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains and (2) oil-based paint and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).

#### **2) Fill out the LVP Request Form and send it in**

Fill out a paper or electronic version of the "Large Volume Pick-Up Request Form" and return it to PaintCare online or by email, fax, or regular mail. (Visit [www.paintcare.org](http://www.paintcare.org) or call PaintCare for the form.)

### **Scheduling**

After reviewing your form, PaintCare staff will either approve your site for a pick-up or inform you of the best place to take your paint if you do not meet the requirements. If approved, you will be put in contact with our licensed hauler to schedule a pick-up. It may be several weeks before your pick-up occurs.

### **On the Day of Your Pick-Up**

Sort your products into the two categories noted above and store them in an area that has easy access. If the paint is a far distance from where the hauler parks, the path between should be at least four feet wide to accommodate movement of the boxes.





Businesses, please plan to have staff available to pack the paint cans into the boxes. The hauler may be able to provide some assistance, but we require your staff to be present and provide labor to pack boxes. Once your paint is properly packed and loaded onto the hauler's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to an authorized processing facility for recycling.

*Note: Paint must be in original containers and not leaking.*

### Repeat Service for Large Volume Users

For businesses that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pick-ups is available. With this service, you will be provided with empty bins, then request a pick-up when at least three bins are filled. PaintCare will provide onsite training on how to properly pack the paint, and you will be required to sign a contract with PaintCare.

### Limits on Businesses

To use the program for oil-based products, your waste must qualify as exempt under federal (40 CFR § 262.14) and state/local hazardous waste generator rules. Most notably, these rules require that your business (a) generates no more than 220 pounds (about 20-30 gallons, depending on type) of hazardous waste per month, and (b) accumulates no more than 2,200 pounds (approximately 220 gallons) of hazardous waste at any given time. If your business fails to qualify as an exempt generator, it will not be able to use the program for oil-based products. For more information on the federal hazardous generator rules, please go to [www.paintcare.org/limits](http://www.paintcare.org/limits).

*Note: When calculating how much hazardous waste you generate in a month, do not count latex paint.*

### If You Have Products We Don't Accept

The program does not accept all paints (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that residents contact their local household hazardous waste (HHW) program. Some HHW programs allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

### What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

### PAINTCARE PRODUCTS

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

### NON-PAINTCARE PRODUCTS

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes

## Appendix Section D

**Appendix D. Underserved Area Events for 2018 – Page 1**

<b>County</b>	<b>Underserved area event, funded or held by PaintCare</b>	<b>Underserved area event considered for future year</b>	<b>Location</b>	<b>Local representatives contacted; underserved area event not requested</b>
Baker	X		Halfway	
Benton				X
Clatsop	X		Elsie	
Columbia	X		Rainier, Clatskanie	
Coos	X		Powers	
Crook				X
Curry		X	Agness	
Deschutes				X
Douglas		X	Drain, Elkton	
Gilliam				X
Grant				X
Harney				X
Hood River	X		Parkdale	
Jackson	X		Shady Cove	
Jefferson				X
Josephine	X		Cave Junction	
Klamath				X
Lake	X		Christmas Valley, Lakeview	
Lane				X
Linn	X		Mill City	
Malheur				X
Marion	X		Mill City	
Morrow				X

**Appendix D. Underserved Area Events for 2018 – Page 2**

<b>County</b>	<b>Underserved area event, funded or held by PaintCare</b>	<b>Underserved area event considered for future year</b>	<b>Location</b>	<b>Local representatives contacted; underserved area event not requested</b>
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Polk	X		Independence, Dallas	
Sherman	X		Moro, Wasco	
Tillamook				X
Umatilla	X		Milton-Freewater	
Union				X
Wallowa				X
Wasco	X		Dufur, Maupin, Tygh Valley	
Yamhill		X	Sheridan, Willamina	

NOTE: Clackamas, Lincoln, Multnomah, Washington and Wheeler counties have coverage via permanent drop-off locations.