

# Oregon Heat Pump Purchase Program

## Program Info Webinar Q&As

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## General

Does this replace the Oregon Rental Home Heat Pump program?

The two programs are separate. HP3 will not replace ORHHP. The HP3 program is a new incentive program using federal funding. The Oregon Rental Home Heat Pump Program is funded by the state of Oregon.

Are there any expectations on how impactful these incentives will be in increasing heat pump installations?

The goal of the program is to reduce carbon emissions by incentivizing the installation of an energy efficient heat pump. We expect that the incentives will offset a significant amount of the cost of purchasing a heat pump. Offsetting the heat pump purchase cost will make them an attractive option for heating and cooling resulting in an increased number of installations.

What is the current status of federal funding as it relates to this program?

ODOE is closely monitoring the status of federal funds and this information is posted on the ODOE's HP3 webpage.

## Timeline

Do you have an estimated approval timeline?

The goal is to have the application review and approval process completed within two weeks of submission and projects paid within 30 days.

## Eligibility

Are there any restrictions on the existing fuel type, utility, or equipment type?

There are no eligibility requirements regarding the current fuel type or utility. Eligible equipment types include energy efficient ducted or ductless heat pumps. The minimum efficiency requirements are an HSPF2 of 8.1 and SEER2 of 16 for all heat pump types.

Am I eligible for this program if I want to upgrade my old heat pump?

Yes. The eligibility requirement of the program is that a new energy efficiency heat pump is installed in an eligible residence by an approved contractor after the program start date.

## Are incentives available for commercial businesses?

No, these incentives are only available for residences. This includes owner occupied homes, residential tenancies, new construction homes, and new construction rental properties. Please check the Database of State Incentives for Renewables & Efficiency for incentives for other property types.

## Will the incentive cover upgrade costs?

The HP3 program does not offer incentives for upgrades.

ODOE categorizes the following as upgrades to facilitate the installation of a heat pump; Electrical wiring, drywall repairs, paint, duct repair, insulation and sealing, dedicated circuits, outdoor unit coverings, and electrical panel updates. The incentive is for the purchase of an energy efficient heat pump.

## Will units in apartment complexes be eligible for these incentives?

Yes, multifamily complexes are eligible for these incentives.

## Low and Moderate Income

### Is the program only for people who qualify as having a low or moderate income?

No, the HP3 program does not require participants to meet income qualifications.

### Are there additional incentives for affordable housing providers?

No, there are no additional incentives for affordable housing providers. Incentives available are all a maximum of \$2,000 per address.

## Contractor Specific Questions

### How will the final incentive amount be affected if the project is eligible for other incentives? (Program Stacking)

ODOE requests that contractors list all other incentives used for a project. This includes other incentives offered by the department, as well as incentives offered by other entities offering incentives. Program staff will calculate the sum of all incentives received to figure out the remaining costs of the purchase and installation of the heat pump to ensure that the HP3 incentive will not result in an overpayment. Since these incentives are applied post-installation, contractors should have a better idea of the other incentives received prior to applying for the HP3 incentive.

Will you need a separate line item for the heat pump equipment cost or are you looking at the total project cost?

Yes, costs will need to be itemized in the submitted invoice.

What if an incentive application is denied? How can contractors guarantee that we will be paid?

There will be a mandatory training for contractors to complete prior to submitting their first application. Please review all information provided to ensure that the application meets all program requirements. It is the responsibility of the contractor to ensure that a project qualifies for an incentive and that the application includes all required information.

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Are you open to making changes to the program design based on feedback?

Yes. ODOE is always open to adapting our incentive processes for the betterment of the overall program.

Is there a way for me to submit one multifamily complex at one time, rather than one application per unit installed?

Currently, the HP3 incentive application is similar to the ORHHP reservation process in that applications will need to be 1:1. The department is working on a way for contractors to be able to copy a previously submitted application to a new application so that contractors will not need to start from scratch for multifamily complex applications so that this process will be less burdensome.

For multi-family, does the invoice need to be made for the end-user/tenant or can it be invoiced to the property owner?

Invoices should be addressed to the property owner.