



TIME	TOPIC	PRESENTERS
7:30am	Check-in and Network	
8:00 – 8:45am	Welcome and Introductions Making connections and building relationships are very important. This is a good time to take note of the names of people you might like to connect with or have an introduction to. We can support you with that.	Eloisa Miller , Office of Diversity, Equity & Inclusion, Governor's Office Kevin Leahy , Small Business Development Center
	SEGMENT 1: BUSINESS READINESS	FACILITATOR: Brenda Pearson
8:45 – 9:00am	Help for Oregon Entrepreneurs The Small Business Advocate has a twofold mission. First, to provide basic information and connection with resources to those starting, growing or winding down a business. Second, to assist entrepreneurs who believe they've been subject to unreasonable or unfair state regulatory actions. Let's discover how Secretary of State can be of assistance.	Trevor Leahy , Secretary of State
9:00 – 10:00am	Business Resources You don't have to be in business alone. There are many resources to be aware of during different stages of your journey. Even if it doesn't apply to you today, it's a great idea to take notes.	Apollo Furihman , Small Business Administration Joe Smetak , Small Business Administration Kevin Leahy , Small Business Development Center Brenda Pearson , Department of Human Services/Oregon Health Authority Ted Bender , OregonSaves Chris Cox , Department of Revenue
10:00 – 10:05am	Recap of Business Readiness We'll round out all of the information and make sure you have some takeaways.	Brenda Pearson , Department of Human Services/Oregon Health Authority
10:05– 10:20	Break	



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	SEGMENT 2: GOVERNMENT CONTRACTING	FACILITATOR: Kelly Stevens-Malnar
10:20 – 10:30	What Does it Mean to Be COBID Certified? In this session, you'll learn about COBID Certification and why it's an important business tool to consider applying for.	Jason Bricker , Certification Office for Business Inclusion & Diversity (COBID), Business Oregon
10:30 – 10:55	Using Oregon Procurement Information Network (ORPIN) Learn highlights of ORPIN and the importance of accurately setting up your profile to receive solicitation notifications that match the goods or services you provide.	Kelly Stevens-Malnar , Department of Administrative Services
10:55 – 11:25	Government Contracting Resources You've learned about how to locate opportunities, but what now? How do you respond to a Request for Proposal (RFP)? What is a "Capability Statement"? Learn from the experts.	TBD , Government Contracting Assistance Program (GCAP) Joe Smetak , Small Business Administration
11:25 – 11:30am	Recap of COBID, ORPIN, and Resources for Government Contracting	Kelly Stevens-Malnar , Department of Administrative Services
11:30 – 11:45am	Break	
	Lunch & Learn	
11:45 – 12:40pm	Financing and How to Prepare Hear about lending options available and important tips to prepare for financing. [Facilitator: Kevin Leahy, SBDC]	Kevin Leahy , Small Business Development Center David Parker , Business Oregon Jorge Guerra , Oregon Association of Minority Entrepreneurs
12:40 – 1:15pm	Contracting – A Snapshot of Opportunities The State of Oregon, alone, spends billions of dollars each year on goods and services. We'll show you a snapshot of what that looks like, along with local opportunities!	Joanne Robinson , ODOT Procurement Office TBD , ODOT Office of Civil Rights Brenda Pearson , Department of Human Services/Oregon Health Authority Carol McIntyre , Army Corps of Engineers Samantha Jordan , Emerick Construction
1:15 – 2:00pm	Exhibitor Announcements and Networking Let's connect!	

**Agenda is subject to change.*