

Information about the Canvas Statewide Price Agreement

The Oregon Department of Education negotiated a statewide price agreement with Instructure for the Canvas Learning Management System (LMS) which was executed on December 1, 2021 and expires August 31, 2023. The negotiated rates are available to K-12 school districts, Education Service Districts (ESD), and public charter schools in Oregon.

Negotiated Rates

The rate table below displays the base price per user license per year for subscriptions. Implementation fees, support packages, and other services are available for an additional fee. For access to the full Statewide Price Agreement documents, please contact [Elizabeth Massa-MacLeod](#).

User Count	List Price	Oregon Price
200-999	\$8.00	\$7.20
1,000-2,999	\$7.10	\$6.39
3,000-4,999	\$6.90	\$6.21
5,000-7,499	\$5.90	\$5.31
7,500-9,999	\$5.25	\$4.73
10,000-49,999	\$3.90	\$3.51
50,000 and Above	\$3.50	\$3.15

- This pricing reflects a 10% discount off the list price. This applies to new customers only.
- There is a minimum annual subscription requirement for new customers of \$5,000.
- 24x7 Tier 1 Faculty Support can be added for an additional 30% of Canvas subscription cost
- Existing customers are able to renew their contracts with the following escalation rates:
 - If over 10,000 licenses, there will be a 5% escalation per year
 - If under 10,000 licenses, there will be a 10% escalation on a 1 or 2 year contract and a 5% escalation per year for a 3+ year contract

Purchasing Canvas

Instructure will automatically apply Oregon's negotiated statewide price when Oregon schools and districts purchase a subscription to the Canvas LMS. The timeline from making a decision to purchase to beginning implementation is about 10 business days. The implementation process is about six weeks on average, although districts that are able to complete the technical steps more quickly may be able to achieve a faster implementation process.

- If your school district, ESD, or charter school is new to using Canvas, contact [Eric Spencer at Instructure](#) to learn more about getting started.
- If you are interested in renewing your subscription using these discounted rates, contact your Customer Service Manager (CSM) at Instructure, or you may contact [Shanoah Maine](#) with Instructure's Renewals Team.