



FOREST2MARKET

A  ResourceWise Company

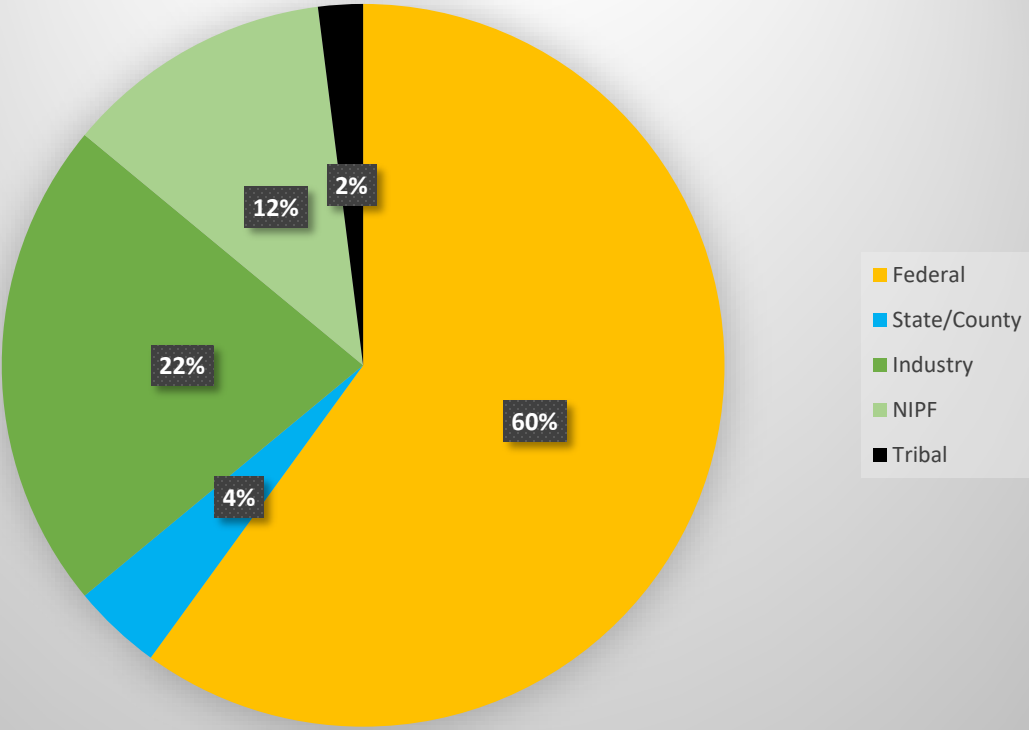
Better data. Better intelligence. Better decisions.
forest2market.com

Oregon's Mill Infrastructure Committee for Family Forestlands

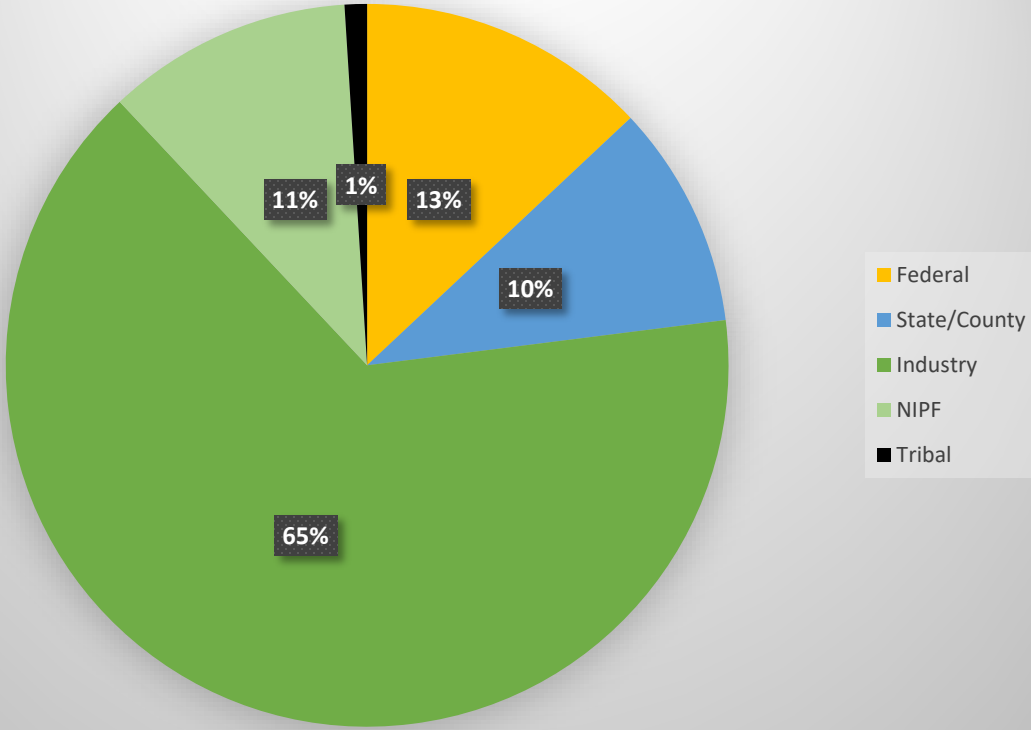
*Salem, Oregon
June 25, 2025*

Oregon: 12% forests are SFO ; supplies 11% of harvest

Forestland Acreage by Owner



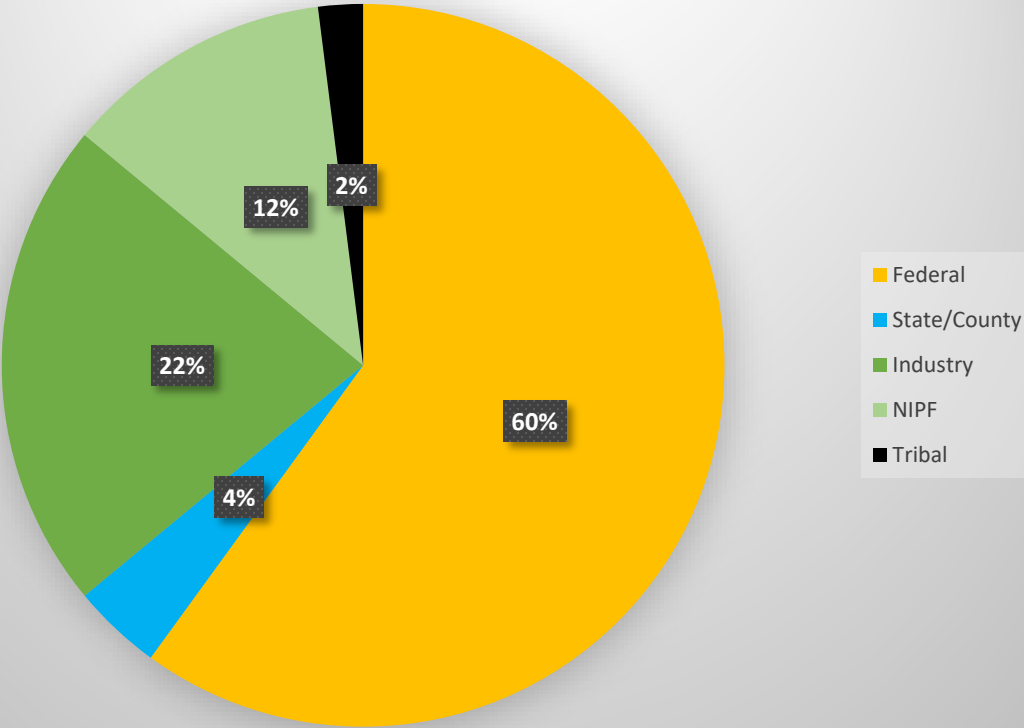
Timber Harvest by Owner



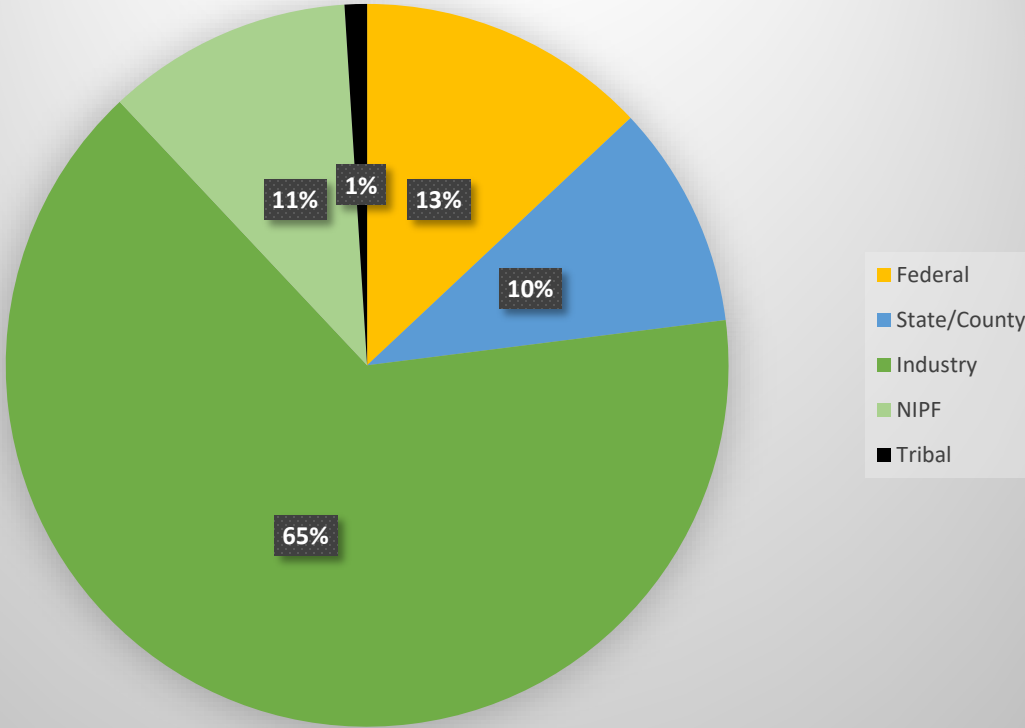
Source: OFRI 2020 statistics

Oregon: 60% of forest is federal; supplies 13% of harvest

Forestland Acreage by Owner



Timber Harvest by Owner



Source: OFRI 2020 statistics

Many mills rely on federal and state stumpage sales

- Public timber sale programs annually contribute 800MMBF in Oregon
- Timber sales are sold at competitive public auction
- Sales are for a predetermined period, buyer arranges for logging and delivery
- Active management of public forests improves forest health, expands road access for fire emergencies and reduces wildfire hazard
- Stumpage sales provide logs, local employment, funding for county services and sustainable building products



Oregon: ~75% of timber harvest is from private lands

- ~40% of private logs used at mills are harvested and delivered from company owned forest lands
- ~40% of private logs delivered to mills are from industrial timber companies and TIMOS without mill capacity
- Small woodland owners supply the other ~10% of total harvest
- “open market logs” are purchased under sales agreements or purchase orders defining price, species, quality and delivery specifications

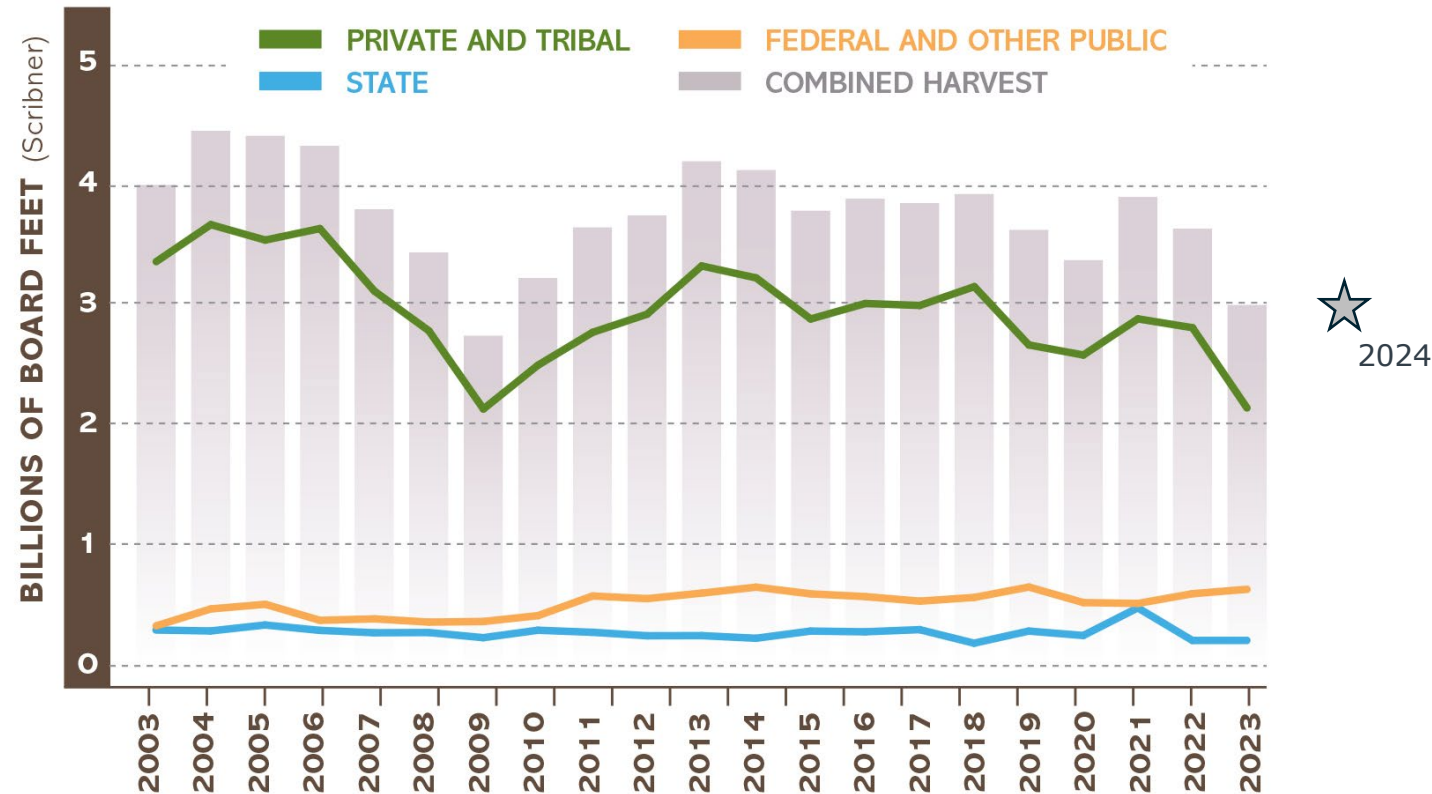
Source: U of Montana BBER, WWPA

“Tree Farm” sign is a registered trademark

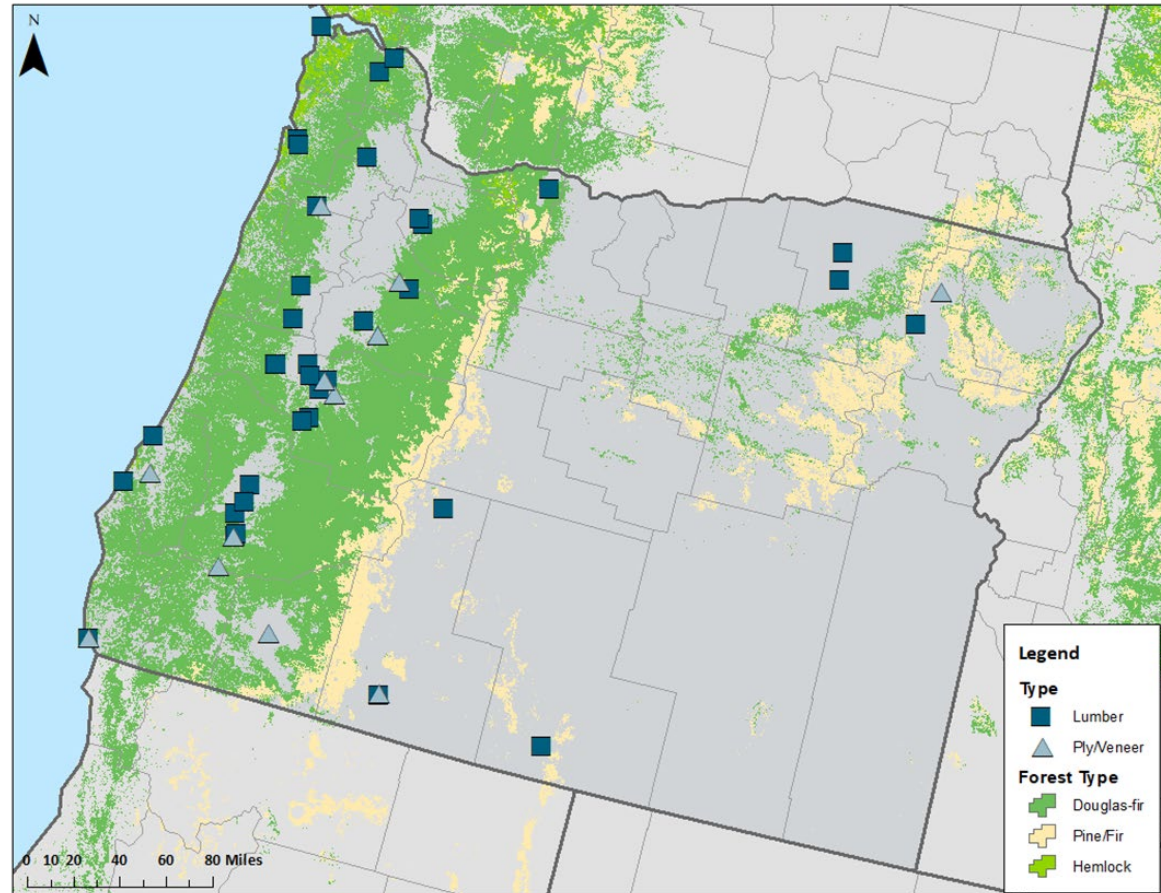


Log supply: Oregon timber harvest near 2008-2010 levels

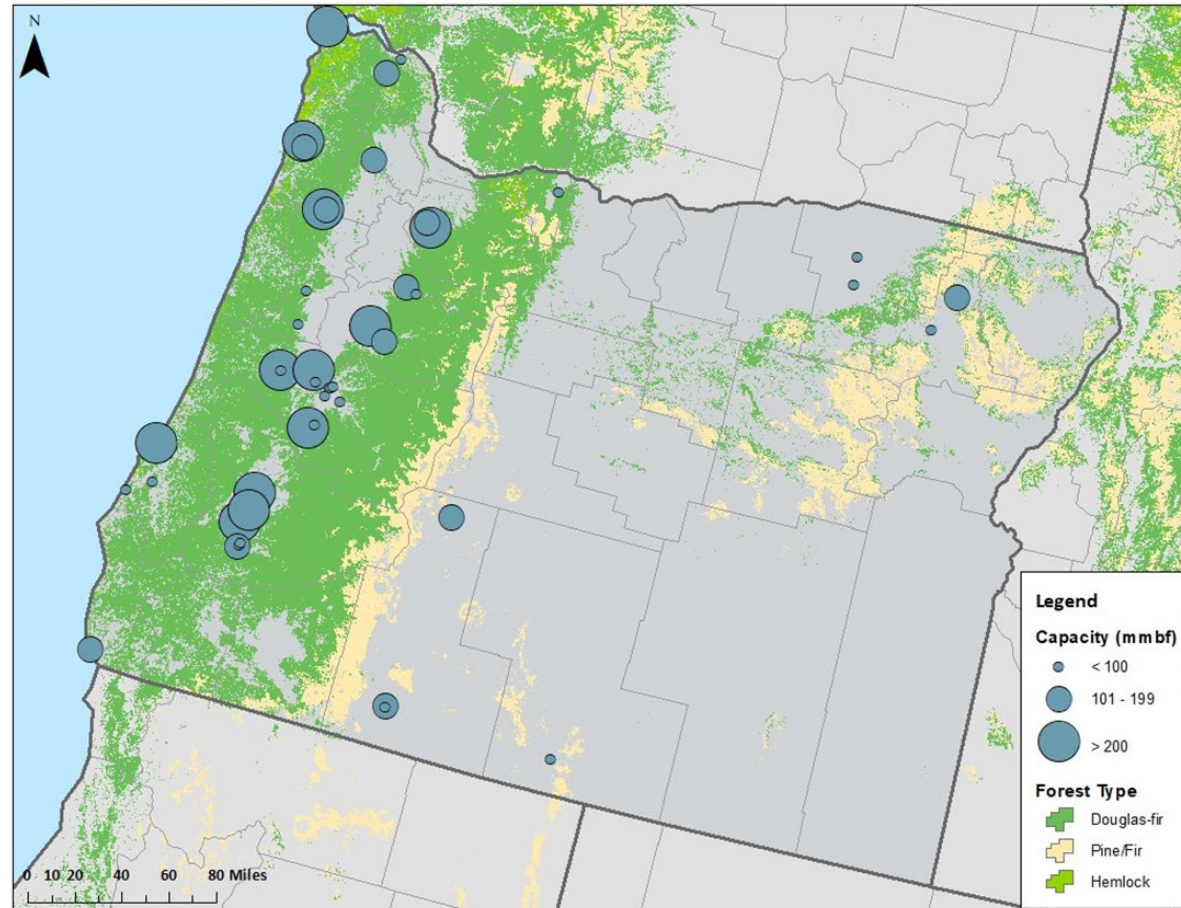
Oregon timber harvest by owner (2003-2023)



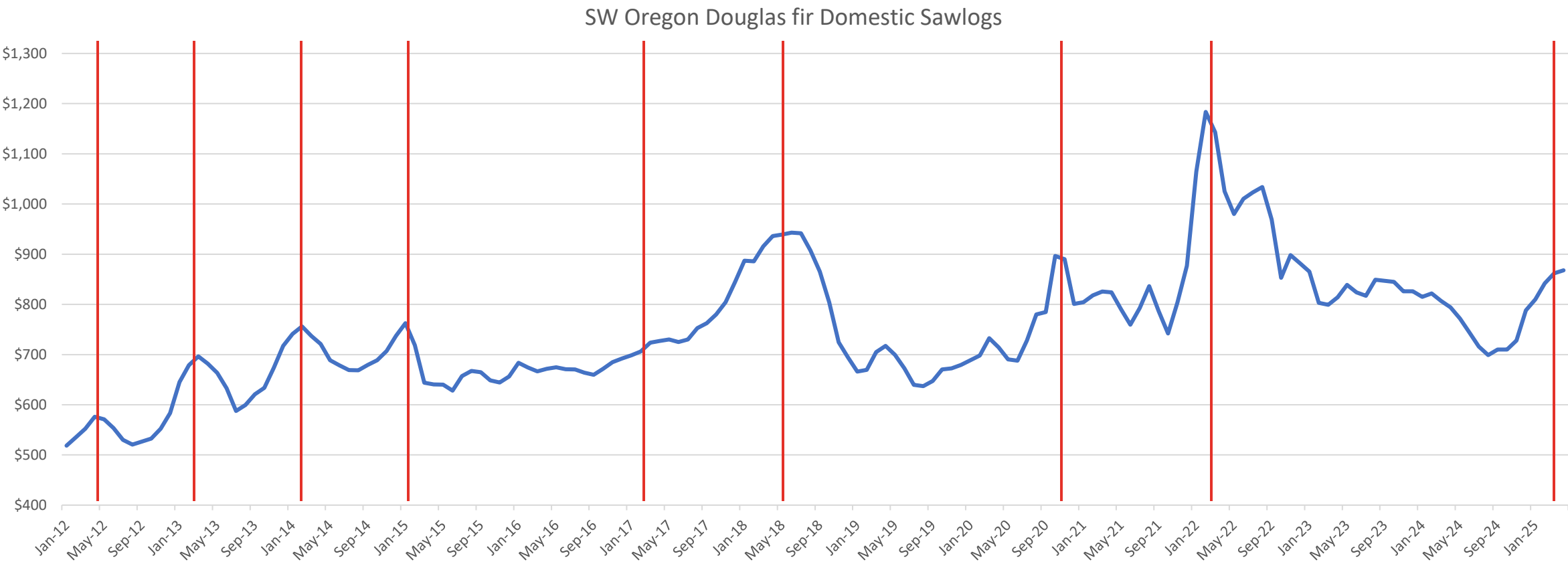
Oregon has 50 large scale mills; (10) veneer / ply, (40) lumber



Oregon mills have a log capacity of 3.5 BBF (90% westside)



Supply and demand - seasonal influence on log prices



Oregon is the leader in lumber production at 14%

Top softwood lumber-producing states (in millions of board feet)

	2019	2020	2021	2022	2023	2024	% of U.S. total for 2024
Oregon	5,584	5,607	5,839	5,576	5,471	5,093	14%
Washington	4,142	4,228	4,365	4,130	3,958	4,054	11%
Alabama	2,961	3,455	3,635	3,709	3,701	3,542	10%
Mississippi	2,438	2,619	2,589	3,030	3,077	3,223	9%
Georgia	2,750	3,289	3,369	3,508	3,430	3,159	9%
TOTAL U.S.	35,164	36,908	37,301	37,835	37,307	36,230	

Oregon is the leading US producer of plywood – 20 % of logs

Top plywood-producing states (in millions of square feet, 3/8" basis)

	2018	2019	2020	2021	2022	2023	% of U.S. total for 2023
Oregon	2,475	2,395	2,291	2,357	2,189	2,146	28%
Louisiana	1,258	1,274	1,186	1,213	1,200	1,240	16%
Mississippi	818	834	734	782	710	707	9%
Texas	670	654	679	680	670	606	8%
Washington	610	575	588	547	550	537	7%
TOTAL U.S.	8,869	8,557	8,325	8,337	7,898	7,792	

Douglas fir, an excellent species for engineered wood production

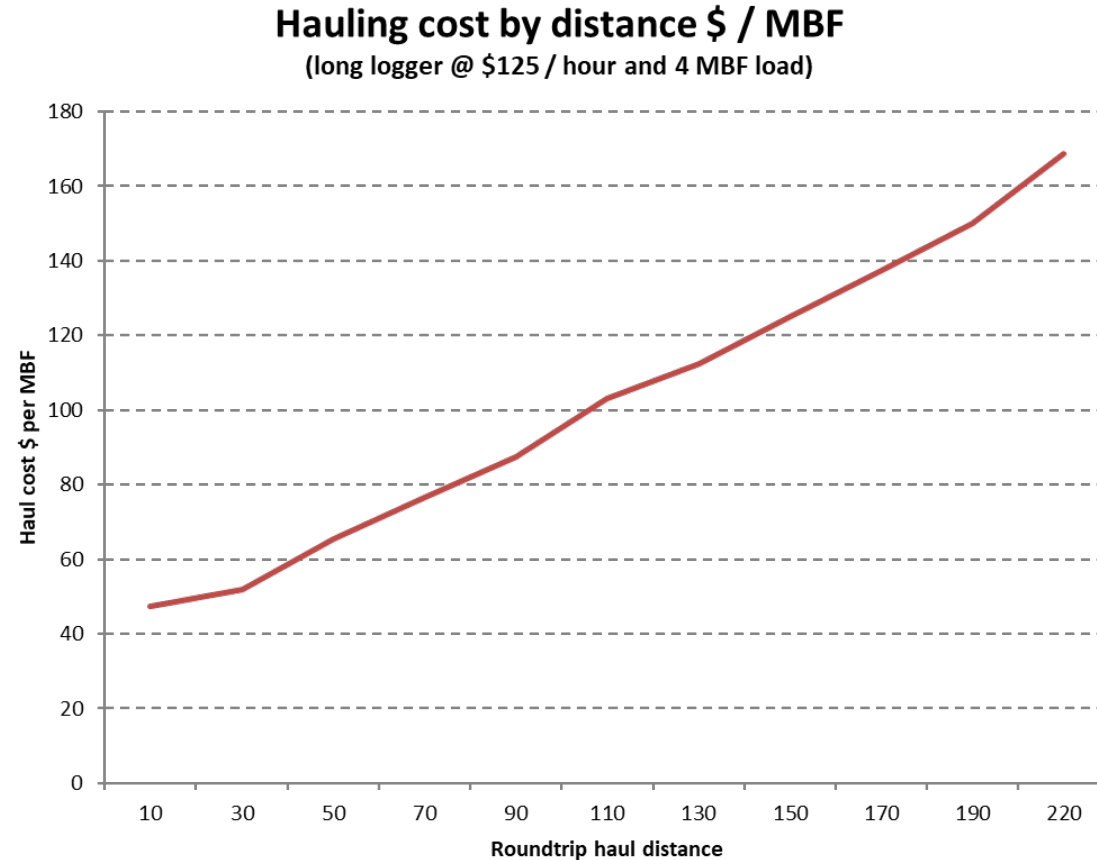
Top 5 engineered wood states (by number of plants) in 2023

	Glulam	CLT & MPP	I-joist	Structural composite lumber	Total plants
Oregon	7	2	3	6	18
Washington	4	2	2	1	9
Alabama	3	1	2	2	8
Louisiana	-	-	2	3	5
Georgia	1	-	1	2	4
TOTAL U.S.	35	8	15	19	77

Oregon lumber mills are very specialized and buy logs accordingly

- Douglas fir makes up 81% of production (green and kiln dried dimension, studs and timbers)
- Many mills buy logs on a matrix for preferred length and diameter
- Typical high production fir mills use 24" > butt diameter – 8" scale diameter premium prices
- 6-7" SED may be discounted \$ 25-50 / MBF
- 4-7" directed to C-N-S for studs and wood chips for paper
- 24"< butts (16" scale diameter) large log mills cutting timbers and specialty products
- Hem / fir is 15% of production, primarily kiln dried dimension and studs
- Pine lumber is a small component, less than 5%, used for paneling, dimension, millwork and boards

Log hauling is expensive: in remote areas cost can exceed value



Conclusions: what does this mean to small woodland owners

- Nationally there is a persistent shortage of affordable housing
- Oregon softwood lumber and plywood plays a vital role in home construction and improvement
- Three-quarters of Oregon's log supply for mills comes from private forests
- Log price and availability is subject to seasonal harvest constraints
- Public agency stumpage is crucial for timber supply and sustaining forest health
- Statewide timber harvest reductions of 10-20 % are inevitable:
 - Reduction in harvestable land base from Private Forest Accord restrictions
 - Labor day 2020 fires burned over 450,000 private acres of young timber
 - ODF HCP and planned timber sale reductions
 - Federal forests are not meeting timber sale goals
- On the westside there will be more consolidation of production – expect mill closures and fewer mills competing for logs
- Timber harvest policy constraints jeopardize healthy mill, logging and trucking infrastructure
- Reliable and steady timber resource is necessary to encourage long-term capital investment



A  ResourceWise Company

Better data. Better intelligence. Better decisions.
forest2market.com

Contact Us

Gordon Culbertson

Gordon.Culbertson@forest2market.com

Direct (541)285 3288

Headquarters

15720 Brixham Hill Avenue
Suite 550
Charlotte, NC 28277

Phone:
+1.704.540.1440

forest2market.com

Questions and discussion?