



# 2025 Small Business Development Program Annual Report (ORS 184.906)



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## Executive Summary

In 2025, the Oregon Department of Transportation's Small Business Development Program (SBDP) transitioned from planning to implementation, marking its first full year of operation. Established under ORS 184.906, the SBDP expands contracting opportunities through a race- and gender-neutral approach for qualified small construction firms. The program provides a dedicated pathway for small firms to compete as prime contractors on ODOT transportation projects, building both economic capacity and statewide competition. The purpose of this report is to meet annual reporting requirements.

Building on prior-year approvals by the Federal Highway Administration (FHWA) and the Oregon Transportation Commission (OTC), we launched the online application portal in April 2025, enabling smaller construction firms to apply for program participation. As of October 31, 2025, 38 firms had qualified to participate, representing a growing and diverse pool of contractors across multiple classes of work. The program's outreach and technical assistance efforts—spanning more than 44 events and multiple communication campaigns—have strengthened connections with industry partners and encouraged new firms to pursue ODOT prequalification.

Two inaugural Statewide Transportation Improvement Program (STIP) projects were bid and awarded in 2025, demonstrating both the demand for the program and the competitiveness it promotes. The OR 99W/OR 153 Curb Ramps Project in Amity and the I-84: I-5 to Hood River Safety Improvements Project together represent nearly \$4 million in construction value. Both projects attracted high participation at mandatory pre-bid meetings and competitive bids from qualified small contractors.

Beyond its own early successes, ODOT's program has informed statewide policy. The SBDP served as a model for rulemaking for House Bill 2337, which establishes Oregon's new small business enterprise program. Since April 2024, ODOT OECR staff have collaborated weekly with Department of Administrative Services (DAS) Procurement Equity to share strategies and support standing up legislation.

Looking ahead, ODOT will continue to engage and expand participation, identify additional projects for 2026, and refine program resources based on feedback from participating firms. With continued interagency coordination, transparent reporting, and commitment to small business growth, the SBDP is strengthening Oregon's transportation industry and demonstrating how race- and gender-neutral innovation can increase competition and advance economic vitality statewide.

## Purpose

The Oregon Department of Transportation's Small Business Development Program (SBDP) expands economic opportunity in state contracting by creating new opportunities for qualified small construction firms to compete as prime contractors. Established under ORS 184.906, the program translates the state's commitment to fair and open competition in public contracting through a race- and gender-neutral model that expands access, strengthens competition, and supports economic participation statewide.

The SBDP empowers small construction firms by providing a dedicated pathway to bidding on ODOT Statewide Transportation Improvement Program (STIP) projects. When fully implemented, the program may award up to \$25 million annually in prime construction contracts to qualified small businesses. Through this approach, ODOT is helping underutilized small firms build the capacity, experience, and resources needed to compete for public improvement contracts.

## Program Milestones

Since launching in April 2025, the Small Business Development Program (SBDP) has moved swiftly from design to implementation. Building on Federal Highways Administration (FHWA) and Oregon Transportation Commission (OTC) approvals, ODOT has established the foundational systems, partnerships, and project identification pipeline needed to operationalize this innovative, race- and gender-neutral initiative.

## Key Highlights

- **Federal and State Approval:** The program received approval from the Federal Highway Administration (FHWA) in May 2024 and from the Oregon Transportation Commission (OTC) in December 2024, authorizing statewide implementation beginning in 2025.
- **Launch and Participation:** ODOT launched the online application portal in April 2025 and successfully engaged the contracting community. As of October, 38 small construction firms have qualified and are actively participating in the program.
- **Strategic Project Selection:** From 10 candidate projects identified from the Statewide Transportation Improvement Program (STIP), two public improvement projects were selected for initial rollout. The combined estimated construction cost was \$3.96 million. These projects showcase ODOT's commitment to offering diverse work and regional opportunities.
  - **OR 99W/OR 153 Curb Ramps (Amity)** – Reconstruction of approximately 75 curb ramps to meet ADA standards. The mandatory pre-bid meeting drew a *standing-room-only* crowd of 29 attendees representing 15 firms. (*Estimated construction cost: \$2.6 million*)
  - **I-84 I-5 to Hood River Safety Improvements** – Corridor lighting, signals, and

signage upgrades. (Estimated construction cost: \$1.36 million)

## Implementation Timeline (2024-2025)

Phase	Date/Period	Milestone or Activity	Outcome/Significance
<b>2024</b>			
<b>Program Development</b>	January	Program Manager hired	Dedicated staff launched program design and coordination efforts
	March	Internal Task Force convened	Cross-agency leadership cooperated to frame up program
<b>Rulemaking &amp; Approval</b>	May	Advisory Committee formed; FHWA approval received	Active external engagement and federal clearance achieved
	July to November	Rule Advisory Committee met; two public comment rounds held	Transparent rulemaking process
	December	OTC approved final program rules	State authorization for 2025 implementation
<b>2025</b>			
<b>Program Launch</b>	January to March	Coordination with DOJ on contract specifications	Legal alignment and readiness confirmed
	April	Online application portal launched	Online, user-friendly platform for accessible, quick and accurate processing
<b>Outreach &amp; Participation</b>	May to August	Active outreach and application promotion	Strong industry engagement in first program year
<b>Initial Projects</b>	September	First mandatory pre-bid meeting (Amity)	Strong contractor interest with 15 firms attending and 5 submitting competitive bids
	October	Second pre-bid (Hood River) and contract awards	First two SBDP projects awarded following competitive bidding processes

## Program Applications & Firm Qualifying

As of October 31, 2025, a total of 38 small construction firms had qualified to participate in the SBDP—all applying through the online portal. Since launching the online application portal in April 2025, the SBDP has seen a consistent rise in both interest and participation. Increased visibility through targeted outreach and promotional campaigns resulted in the highest number of firm qualifications in May 2025, with steady growth continuing throughout the year.

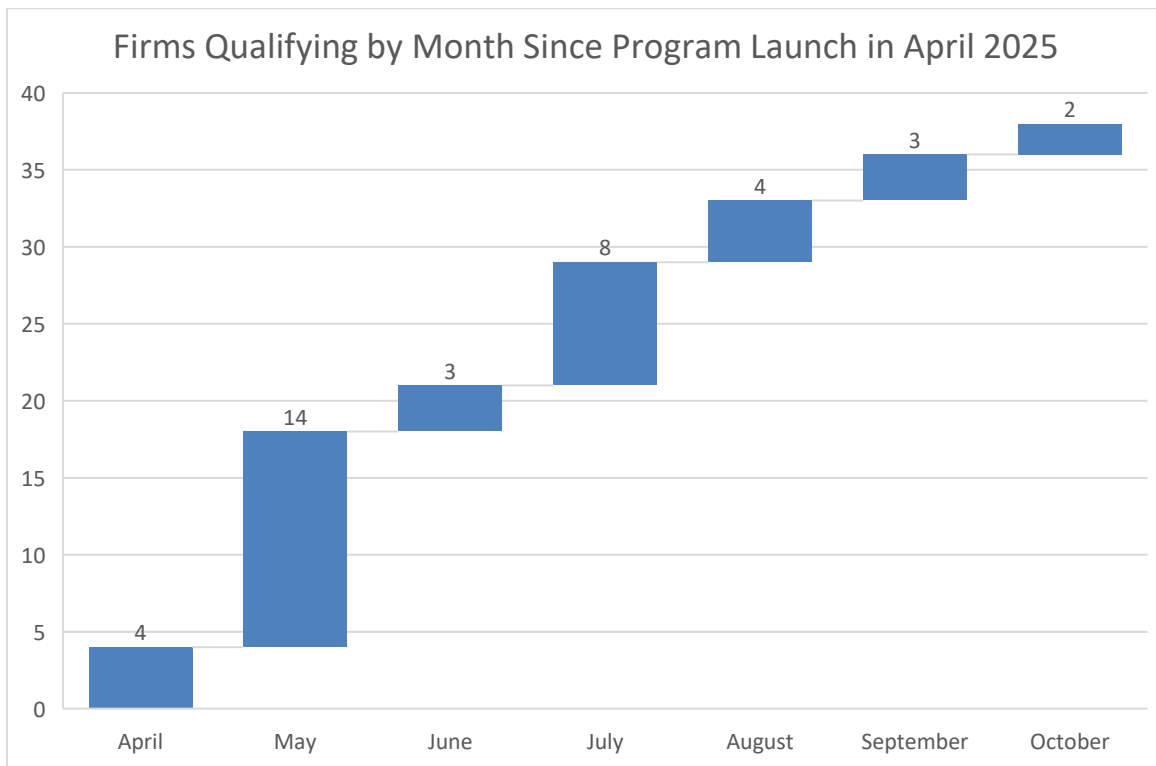


Figure A. Firms Qualifying by Month Since Program Launch

Qualification activity peaked in May, following promotional efforts and awareness campaigns, and continued steadily through the remainder of the year as firms completed prequalification and applied to the SBDP. The [SBDP webpage](#) provides a list of qualified businesses currently participating in the SBDP.

### Application Outcomes

To participate in the Small Business Development Program, a firm must first be prequalified as an ODOT prime contractor through the ODOT Procurement Office (OPO). Since the program's launch in April 2025, several firms applied without having completed this prerequisite. In each case, the Program Manager responded within five business days, [directing firms to OPO resources and guiding them through the prequalification process](#). Firms that subsequently obtained prime status (identified as *Reapplications* in the accompanying chart) were reconsidered and approved for participation.

A total of 55 firms applied to the Small Business Development Program in 2025. Of these, 38 firms qualified, 14 were ineligible, and 4 reapplied after completing the ODOT prime contractor prequalification process. The primary reason for ineligibility was that firms had not yet been prequalified through ODOT's existing ODOT Procurement Office (OPO) prime prequalification process, which is the required first step before applying to the SBDP. Firms that completed this step were subsequently approved to participate in the program.

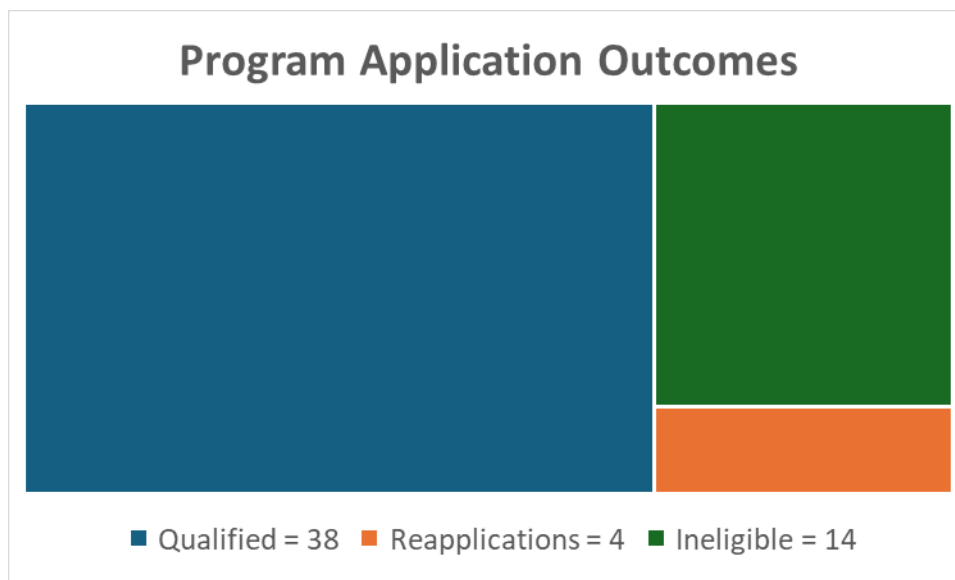


Figure B. Outcomes of Applications to Program

The opportunity to participate in ODOT’s new Small Business Development Program has motivated more firms to take the steps necessary to qualify for state contracting. In 2025, at least four contractors completed ODOT’s prime prequalification process in part so they could become eligible for the SBDP and compete for prime contracting opportunities. By providing clear guidance, support, and access to resources, the program is enabling more small construction firms to enter the state contracting marketplace and expanding the pool of qualified businesses working with ODOT.

#### Qualifying Method

A firm may qualify to participate in the SBDP through proof of valid SBA registration, certification from COBID, or self-qualification. [For qualifying criteria, see OAR 731-065-0020.](#) Most participating firms (29) qualified through COBID certification, while 9 additional firms entered the program through SBA or self-qualification pathways, expanding access beyond traditionally certified firms.

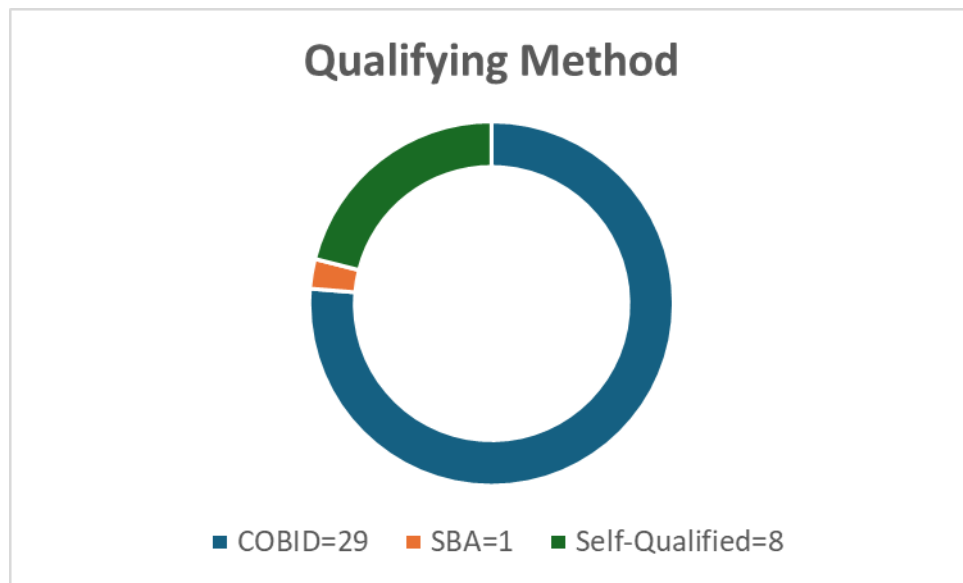


Figure C. Qualifying Method  
*Of 38 firms that qualified, 29 were COBID-certified, 1 qualified through the SBA, and 8 met eligibility through self-qualification.*

## Type and Size of Participating Firms

There are a variety of ways to look at the type and size of firms participating in the SBDP. One way is by the class of work participating firms are prequalified to perform by the ODOT Procurement Office (OPO).

### Types of Firms

SBDP participating firms represent a diverse range of specialties within ODOT's prequalification framework. Most are approved to perform work across multiple classes of construction, demonstrating both capacity and readiness to deliver transportation projects.



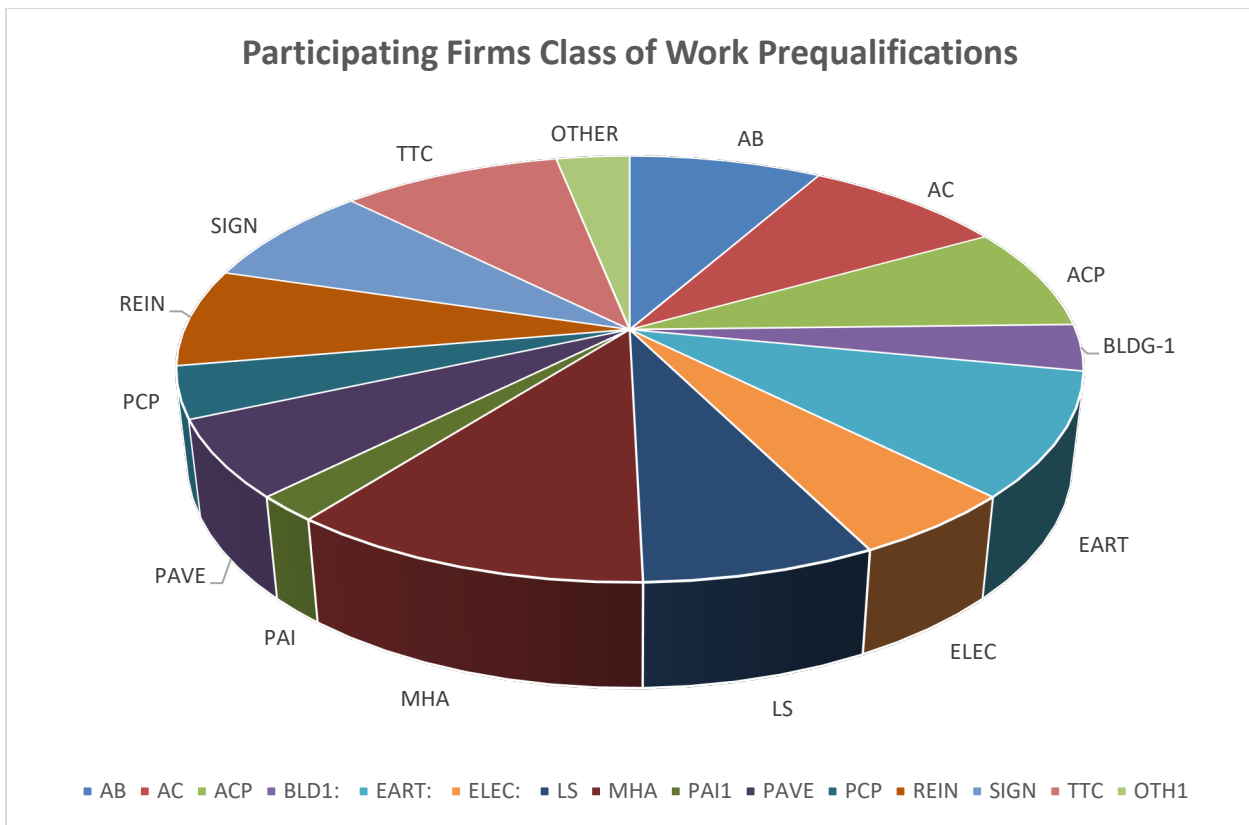


Figure D. Class of Work Prequalifications

*Qualified firms represent a diverse range of construction specialties, with many prequalified to perform work across multiple classes.*

### Prequalification Codes and Number of Firms in Pool by Class of Work

Prequalification Code	Number of Firms Prequalified	Class of Work
AB	21	Aggregate Bases
AC	22	Rock Production
ACP	20	Asphalt Concrete Paving and Oiling
BLD1:	9	Buildings
EART:	24	Earthwork and Drainage
ELEC:	13	Electrical
LS	18	Landscaping
MHA	28	Miscellaneous Highway Appurtenances
PAI1	5	Painting
PAVE	15	Pavement Markings
PCP	10	Portland Cement Concrete Paving
REIN	19	Bridges and Structures
SIGN	20	Signing
TTC	24	Temporary Traffic Control
OTH1	8	Other

## Size of Firms

Participating firms represent a range of smaller business sizes, as measured by both number of employees and annual gross receipts. The information summarized here was self-reported by firms during the application process.

Most firms (nearly 80%) employ fewer than 50 people, with 11 firms reporting fewer than 10 employees and 19 firms reporting between 10 and 49 employees. Only one participating firm reported having more than 100 employees.

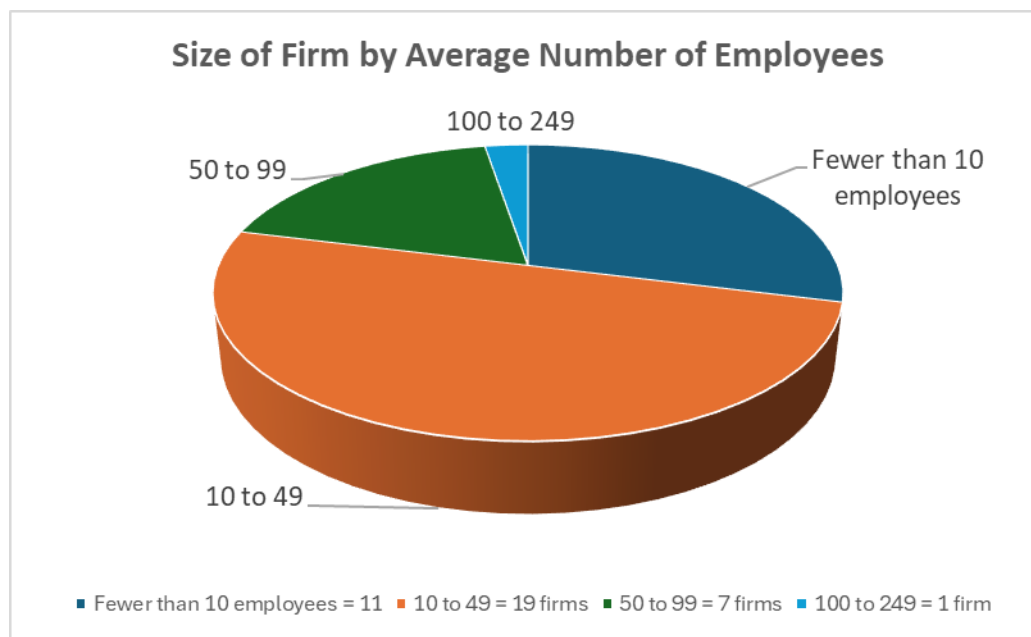


Figure E. Size of Participating Firm by Number of Employees

*Most participating firms are small employers, with nearly 80% reporting fewer than 50 employees.*

In terms of annual revenue, most firms—23 out of 38—reported gross receipts under \$10 million, while another 10 firms reported between \$10 million and \$19.9 million. Only five firms reported gross receipts above \$20 million.

This distribution demonstrates that the SBDP is effectively reaching the small to mid-sized firms the program was designed to serve, building participation among businesses with the capacity to grow through state contracting opportunities.

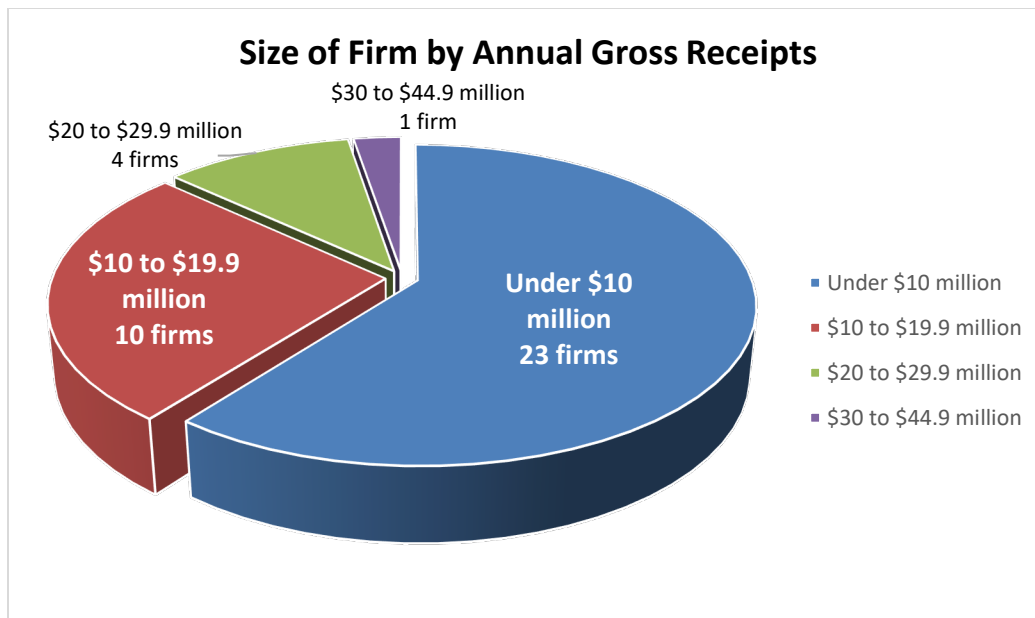


Figure F. Size of Firm by Annual Gross Receipts  
*The majority of firms report annual receipts below \$10 million, consistent with the program's focus on small business participation.*

## Projects

Beginning in Fall 2024, a project identification workgroup began identifying candidate STIP projects for the SBDP. The criteria used to identify project candidates can be found in Appendix A.

In early 2025, the Small Business Development Program identified two projects bidding in 2025 for initial rollout - one in Region 2 and the other in Region 1.

- The OR 99W/OR 153 Curb Ramps Project (Amity), with construction cost estimated at \$2.6 million, was awarded to Interlaken Inc. following a competitive bid opening on September 11, 2025. The project drew significant industry interest, with 29 people, including representatives of 15 participating firms attending the pre-bid meeting and 5 participating firms submitting bids.



- The I-84: I-5 to Hood River Safety Improvements Project, with construction cost estimated at \$1.36 million, was awarded to Aaken Corporation Electric on October 2, 2025. The project attracted 8 participating firms to attend the pre-bid, and 4 firms submitted bids.



## 2025 Projects at a Glance

	<b>Project 1</b>	<b>Project 2</b>
<b>Project Name</b>	OR99W/OR153 CURB RAMPS (AMITY)	I-84: I-5 - Hood River Safety Improvements
<b>Region</b>	Region 2	Region 1
<b>Project Description</b>	Accessibility improvements – reconstruction of approx. 75 curb ramps to ADA standards.	Safety upgrades – lighting, signals, and signage enhancements
<b>Estimated Construction Cost</b>	\$2.6 million	\$1.36 million
<b>Low Responsive Bid</b>	\$1,379,229	\$722,820
<b>Firm Awarded Contract</b>	Interlaken Inc.	Aaken Corporation Electric
<b>Bid Open Date</b>	September 11, 2025	October 2, 2025
<b>Number of Bids Submitted</b>	5	4
<b>Date of Mandatory Pre-Bid(s)</b>	August 19, 2025	September 15 September 22
<b>Participating Firms in Program at time of pre-bid</b>	33	35
<b>Firms Prequalified in Class of Work</b>	22 prequalified in Miscellaneous Highway Appurtenances (MHA)	11 prequalified in Electrical (ELEC)
<b>Participating Firms Attending Pre-Bid</b>	15	8
<b>Notes</b>	First SBDP contract awarded; strong interest demonstrated by small contractors.	Second SBDP project awarded; continued momentum and competitive participation.

Firm participation in these projects demonstrates strong contractor desire for the program, competitive bidding, and the effectiveness of ODOT’s outreach in preparing small firms to compete as prime contractors on transportation projects.

## Support and Assistance Provided to Small Businesses

Throughout 2025, ODOT provided individualized support to small construction firms seeking to participate in the Small Business Development Program. Assistance focused on helping firms apply to the program, navigate state procurement processes, prepare competitive bids, and connect with training resources that build long-term capacity.

### Key forms of support provided include:

- **Guidance on Prime Prequalification:** Directed firms to the ODOT Procurement Office webpage and provided step-by-step assistance with the prime contractor prequalification process.
- **Application Support:** Assisted firms in completing the SBDP online application and clarifying eligibility requirements.
- **Project-Specific Information:** Delivered detailed project and bid guidance during mandatory pre-bid meetings.
- **Technical Assistance:** Helped firms access tech support assistance in troubleshooted ODOT's eBIDS system.
- **Program Navigation:** Referred firms to ODOT's Small Business Program Navigators to identify the best program fit based on firm capacity and experience.
- **Training Connections:** Directed firms to construction industry partners such as NAMC, PBDG, and OAME for business development and technical training opportunities.

The program's outreach and technical assistance efforts—spanning more than 44 events and multiple communication campaigns—have strengthened connections with industry organizations and encouraged new firms to pursue ODOT prequalification. Appendix D provides a detailed list of the program's outreach events, engagement activities, and the resources and support it offered participating firms.

## Expanding the Impact Statewide

ODOT's commitment to small business inclusion extends beyond its own projects to support a broader statewide vision. The Small Business Development Program (SBDP) has served as a model for House Bill 2337, which establishes Oregon's new statewide Small Business Enterprise Program, currently under development.

Since March 2024, staff from ODOT's Office of Engagement and Civil Rights and Procurement Office have met regularly with the Department of Administrative Services (DAS) Procurement Equity team to share strategies, materials, and lessons learned from implementing the SBDP. This ongoing collaboration ensures alignment between agency programs and strengthens the foundation for consistent, equitable small business contracting practices statewide.

Through this partnership, ODOT is contributing its experience and tools to help other state agencies successfully implement race- and gender-neutral approaches that expand opportunity for underutilized small firms and foster a more competitive public contracting environment across Oregon.

## Looking Ahead

As the Small Business Development Program moves into its second year of implementation, ODOT will focus on identification of suitable projects, expanding participation, and supporting partners across the state. Key priorities for 2026 include:

- **Program Evaluation and Firm Support:** Assess the experience of small firms awarded SBDP contracts to identify resource needs, barriers encountered, and opportunities for program enhancement.
- **Contracting Framework:** Collaborate with the Oregon Department of Justice to refine specifications and contract language for upcoming SBDP projects, ensuring consistency and clarity.
- **Project Identification and Selection:** Strategically identify suitable project candidates across ODOT regions for inclusion in the SBDP project portfolio.
- **Expanded Economic Opportunity:** Going forward, the program is authorized to award up to \$25 million annually in prime contracts, creating significant new revenue streams for small firms.
- **Capacity Building and Partnerships:** Continue developing tools and resources to assist small businesses in preparing competitive bids and connect them with industry partners such as NAMC, PBDG, OAME, and other organizations that provide construction business training and mentorship.
- **Statewide Alignment:** Maintain active collaboration with the Department of Administrative Services to support implementation of HB 2337 and the establishment of the statewide Small Business Enterprise certification program.

Together, these efforts will ensure the SBDP continues to grow as a model for equitable, race- and gender-neutral contracting—building capacity among Oregon’s small construction firms and strengthening competition for public improvement projects statewide.

## Conclusion

In its first full year of implementation, the Small Business Development Program has moved from concept to measurable progress, expanding opportunity, competition, and collaboration across Oregon. With 38 qualified firms, two initial projects, and ongoing partnership with DAS to advance statewide equity initiatives, the program demonstrates how race- and gender-neutral approaches can drive both inclusion and economic vitality.

As we look to 2026, ODOT remains committed to continuous improvement, transparent reporting, and supporting small businesses as essential partners in delivering Oregon's transportation future.

- **Increased Competition:** Thirty-eight firms now qualified to bid on federal- and state-funded SBDP projects, expanding the pool of potential prime contractors and benefiting taxpayers through healthy competition.
- **Building Capacity:** Strategic project selection and targeted support are strengthening Oregon's small contractor community and positioning more firms to work with ODOT.

### About the Office of Engagement and Civil Rights

The Office of Engagement and Civil Rights (OECR) manages ODOT's implementation of federal and state programs that provide equal access to services and economic opportunities for all. This information is available in alternate formats by contacting ODOT Office of Engagement and Civil Rights, 800 Airport Rd SE, Salem, OR 97301. Call toll-free 855-540-6655 or E-mail [odot\\_ada@odot.oregon.gov](mailto:odot_ada@odot.oregon.gov). ODOT does not discriminate on the basis of disability in admission or access to our programs, services, and activities.

## Appendix A – Project Identification Criteria

A vital requirement of the SBDP is the identification of transportation construction projects deemed suitable for qualified small businesses to undertake as prime contractors. In consultation with our advisory committee and with the support of DOJ, we used the following criteria to select two projects for initial SBDP rollout in 2025:

- ☐ Included in the STIP
- ☐ Project size up to \$2.5 million
- ☐ Requires minimal or no specialized expertise
- ☐ Single function\* (e.g., lighting, asphalt, drainage, curbing, guardrails, simple structures)

\*A single-function project primarily has one asset/scope that is being constructed so there are fewer complexities involved in completing the project.

When fully implemented, we look forward to awarding up to \$25 million annually and having projects in all five ODOT regions.

## Appendix B – Annual Reporting Requirements

By December 31, 2025, and annually thereafter, we will report to the legislature:

- Number of public improvement contracts the department identifies
- Number of public improvement contracts the department awards to qualified small businesses
- Number of qualified small businesses the department provides assistance to through the program
- Type and size of the qualified small businesses that participate in the program
- Total value of public improvement contracts the department awards through the program
- Other information about the program that the department deems relevant to report.



## Appendix C – List of Participating Firms (as of October 31, 2025)

Business Name	DBA	City	State	ODOT Prequalified Work Classes per OPO
Aaken Corporation		Bend	Oregon	EART, ELEC, SIGN
Adams Quality Fence, Inc.		Portland	Oregon	MHA
Angelo Underground LLC		Beaverton	Oregon	ACP, EART, MHA, TTC
Auden Construction, LLC		Salem	Oregon	AB, ACP, EART, ELEC, LS, MHA, OTH1, PAI1, PAVE, REIN, SIGN, TTC
Battles B Excavating LLC		Roseburg	Oregon	EART, LS, MHA, REIN, SIGN
Bent LLC		Scio	Oregon	AB, ACP, EART, ELEC, LS, MHA, OTH1, PAI1, PAVE, REIN, SIGN, TTC
Berrien Concrete LLC	BCI Co	Salem	Oregon	MHA, PCP
BLD1Joseph Muller Construction		Eugene	Oregon	BLD1
Buck Canyon Construction LLC		Sisters	Oregon	BLD1
Cartello Construction, Inc.		Oregon City	Oregon	MHA, PAVE, SIGN, TTC
Cascade Civil Corp		Redmond	Oregon	AB, EART, MHA, PCP, REIN, TTC
Civil West Construction, LLC		Salem	Oregon	EART, LS, MHA, SIGN, TTC

<b>Business Name</b>	<b>DBA</b>	<b>City</b>	<b>State</b>	<b>ODOT Prequalified Work Classes per OPO</b>
Coast Services LLC	Coast Pavement Services, Pacific Earth Construction	Sherwood	Oregon	AB, ACP, EART, PAVE, SIGN
Dark Horse Construction LLC		Oregon City	Oregon	AB, ACP, EART, LS, MHA, PAVE, PCP, SIGN, TTC
Dirt & Aggregate Interchange, Inc.		Fairview	Oregon	AB, ACP, BLD1, EART, ELEC, LS, MHA, OTH1, PAVE, REIN, SIGN, TTC
Egami Construction, Inc.		Keizer	Oregon	MHA, PAI1, SIGN, TTC
Faison Construction, Inc.		Portland	Oregon	MHA
Gage It Construction LLC		White City	Oregon	ACP, MHA, PAVE, REIN, SIGN, TTC
Green Mountain Excavation LLC		Mulino	Oregon	AB, EART
Guido Construction Inc		Roseburg	Oregon	AB, ACP, EART, ELEC, MHA, OTH1, PAVE, PCP, REIN, TTC
Interlaken, Inc		Fairview	Oregon	AB, ACP, EART, ELEC, LS, MHA, PAVE, PCP, REIN, SIGN, TTC
James E Settje	Settje Sons Paving LLC	Estacada	Oregon	ACP, TTC
Just Bucket Excavating, Inc.		Salem	Oregon	AB, AC, ACP, EART, LS, MHA, PAVE, REIN, SIGN, TTC
K3 Construction LLC		Madras	Oregon	AB, AC, ACP, BLD1, EART, ELEC, LS, MHA, PAVE, PCP, SIGN, TTC

<b>Business Name</b>	<b>DBA</b>	<b>City</b>	<b>State</b>	<b>ODOT Prequalified Work Classes per OPO</b>
Kodiak Pacific Construction		Sherwood	Oregon	AB, ACP, EART, ELEC, MHA, OTH1, PAVE, PCP, REIN, SIGN, TTC
Leftcoast General Construction LLC		Oregon City	Oregon	BLD1, OTH1, PAI1
McDonald Excavating Inc		Washougal	Oregon	AB, ACP, EART, ELEC, LS, MHA, PAVE, REIN, SIGN, TTC
Moreno & Nelson Construction	Nelson Construction Corp	Walla Walla	Washington	AB, ACP, BLD1, EART, MHA, PCP, REIN
NorthStar Electrical Contractors Inc.		Sherwood	Oregon	ELEC
Northwest Infrastructure LLC	Elting Northwest Inc	Clackamas	Oregon	AB, ACP, BLD1, EART, ELEC, LS, MHA, PAVE, REIN, SIGN, TTC
ORR Inc	ORR Inc. General Contractor	Stayton	Oregon	AB, ACP, EART, MHA, OTH1, REIN, TTC
Paul Mitchell Bartlett	Bartlett Construction	Portland	Oregon	AB, PCP, TTC
Picon Pacheco LLC	Andres Landscape	Oregon City	Oregon	LS
Roy Houck Construction LLC		Salem	Oregon	AB, AC, ACP, EART, ELEC, LS, MHA, PAVE, REIN, SIGN, TTC
SLE, Inc		Vancouver	Washington	AB, ACP, EART, LS, MHA, REIN, SIGN, TTC
Suulutaaq Inc		Springfield	Oregon	AB, ACP, EART, LS, MHA, REIN, TTC

<b>Business Name</b>	<b>DBA</b>	<b>City</b>	<b>State</b>	<b>ODOT Prequalified Work Classes per OPO</b>
T Edge Construction, Inc.		Happy Valley	Oregon	AB, BLD1, EART, LS, MHA, OTH1, REIN, SIGN
Thompson Bros. Excavating, Inc.		Vancouver	Washington	AB, ACP, BLD1, EART, ELEC, LS, MHA, PAI1, PAVE, PCP, REIN, SIGN, TTC

Source: <https://www.oregon.gov/odot/Business/OCR/Pages/SBDP-qualified.aspx>

## Appendix D – Program Outreach Summary

Outreach and communication have been essential to establishing awareness and participation in the Small Business Development Program. In 2025, ODOT participated in or sponsored 44 outreach events across Oregon, engaging directly with small construction firms, industry associations, and community partners to share information about small business programming, including the SBDP, and upcoming contracting opportunities. In addition to in-person engagement, ODOT has distributed 10 electronic communications through GovDelivery and direct email notifications to participating firms, promoting program qualification and alerting participants to mandatory pre-bid meetings and bid opportunities. These combined efforts have created consistent visibility for the SBDP, strengthened partnerships with industry organizations, and helped build a growing pool of qualified small firms ready to compete as ODOT prime contractors.

Event Name	Date(s)	Host	Location
<b><i>Recurring Events Attended by ODOT</i></b>			
NAMC Membership Meetings		NAMC	Portland, OR
OAME Contractors, Architects/Engineers/Professionals/Technical (CAEPT) Meeting		OAME	Portland, OR
Oregon Association of Minority Entrepreneurs (OAME) Coffee and Issues		OAME	Portland, OR
PBDG Monthly Meetings		PBDG	Portland, OR
Salem Capitol Connections Monthly Meetings		Salem Capitol Connections (SCC)	Salem, OR
<b><i>Individual Events Attended or Sponsored by ODOT</i></b>			
ODOT AGC - Annual Business Meeting - Breakout Session Featuring SBDP	2/7/2025	AGC / ODOT	Salem, OR
Northwest Regional Equity Conference 2025	2/12/2025	Clark College	Vancouver, WA
C2O Small Business Summit - Roseburg	2/19/2025	DAS	Roseburg, OR
BDI - DP Summit - Adapting DEI Program	2/20/2025	Business Development Institute	Portland, OR
Centro Culturala Gala	2/28/2025	Centro Cultural	Hillsboro, OR
RS&H COBID and OMWBE Partnership Event	3/5/2025	RS&H	Portland, OR
NAMC Monthly General Meeting	3/5/2025	NAMC	*Virtual*
C2O Small Business Summit - Coos Bay	3/19/2025	DAS	Coos Bay, OR
PBDG Meeting & Mixer	4/16/2025	PBDG	Portland, OR
Doing Business with ODOT - Spring 2025	5/1/2025	ODOT	*Virtual*
NAMC May Membership General Meeting	5/7/2025	NAMC	*Virtual*
OAME Tradeshow 2025	5/8/2025	OAME	Portland, OR

2025 ACEC ODOT Partnering Conference - Featuring ODOT SBDP	5/13/2025	ODOT / ACEC	Salem, OR
C2O Redmond	5/21/2025	DAS	Redmond, OR
PBDG Meeting & Mixer - Featuring ODOT SBDP	5/21/2025	PBDG	Portland, OR
Salem Capitol Connections	5/27/2025	Salem Capitol Connections	Salem, OR
OECR Labor & Compliance Training	5/28/2025	ODOT	Salem, OR
NAMC Monthly General Meeting	6/4/2025	NAMC	Portland, OR
BDI DP Summit	6/5/2025	Business Development Institute	Portland, OR
North Marion County Business Fair	6/9/2025	North Marion Business	Salem, OR
Latino Business Alliance	6/12/2025	LBA	Salem, OR
NAMC Lunch & Learn - Featuring ODOT SBDP	6/13/2025	NAMC	*Virtual*
Coalition of Communities of Color - Summer Soiree	6/13/2025	CCC	Portland, OR
Mt. Hood CC - SBDC - Business Resource Fair	6/18/2025	SBDC	Gresham, OR
Salem Capitol Connections	6/24/2025	Salem Capitol Connections	Salem, OR
OAME Coffee & Issues Networking Meeting	6/27/2025	OAME	Portland, OR
NAMC Monthly General Meeting	8/6/2025	NAMC	*Virtual*
PBDG Summer BBQ	8/7/2025	PBDG	Portland, OR
North Marion Business Service Alliance	8/11/2025	North Marion Business	Salem, OR
Latino Business Alliance	8/14/2025	LBA	Salem, OR
Oregon Small Business Summit	8/20/2025	DAS Procurement	Medford, OR
Oregon Small Business Summit	8/21/2025	DAS Procurement	Klamath Falls, OR
Salem Capitol Connections	8/26/2025	Salem Capitol Connections	Salem, OR
OAME Coffee & Issues Networking Meeting	8/29/2025	OAME	Portland, OR
North Marion County Business Fair	9/9/2025	North Marion Business	Salem, OR
NAMC Monthly General Meeting	9/10/2025	NAMC	*Virtual*
Latino Business Alliance	9/11/2025	LBA	Salem, OR
OAME Contractors, Architects, Engineers & Professional Technical (CAEPT)	9/12/2025	OAME	Portland, OR
OPPA Tradeshow Outreach	9/23/2025	OPPA	Salem, OR
OAME Coffee & Issues Networking Meeting	9/26/2025	OAME	Portland, OR
Salem Capitol Connections - Breakout Session Featuring SBDP Update	9/30/2025	Salem Capitol Connections	Salem, OR
Meet the Contractors	10/7/2025	WA APEX Accelerator	Vancouver, WA
PNW Construction Expo	10/16/2025	NAMC & AGC-Oregon	Portland, OR

Portland Meet the Buyers	10/23/2025	Oregon APEX Accelerator	Portland, OR
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Electronic Communications	Date	Communication Method	Firms Reached
ODOT OECR   Welcome to ODOT's Small Business Development Program	2025	Email to participating firms	38
ODOT Procurement Office   Notice to Contractors on SBDP Launch	5/25/25	GovDelivery	3895
ODOT OECR   Your Invitation to apply to ODOT's new Small Business Development Program	5/23/25	GovDelivery	3118
ODOT OECR Equity Line Newsletter   Apply Now! Small Business Development Program Launched	5/28/25	GovDelivery	9494
ODOT OECR   Preparing to Bid on SBDP Projects	7/31/25	Email to participating firms	20
ODOT OECR   ODOT Small Business Development Program Update	7/25/25	GovDelivery	3166
ODOT OECR   SBDP Project Prebid Meeting Dates and ADA Ramp Resources	7/25/25	Email to participating firms	30
ODOT OECR   SBDP Bid Opportunity - Mandatory Pre-Bid Meeting on Tuesday, 8/19	8/15/25	Email to participating firms	35
ODOT OECR   SBDP Bid Opportunity - Mandatory Pre-Bid Meeting on Monday, 9/15	9/5/25	Email to participating firms	36
ODOT OECR   Follow-Up for I-84: I-5 - HOOD RIVER Mandatory Pre-Bid Attendees	9/22/25	Email to pre-bid mtg attendees	8

## Appendix E - Small Business Development Program Advisory Committee

The Small Business Development Program (SBDP) Advisory Committee was established in May 2024 to provide industry insight and guidance during the development and rulemaking phases of the program. The committee includes representatives from key industry associations and small and mid-sized construction firms committed to expanding opportunities for Oregon's small business community.

### **Advisory Committee Membership:**

- National Association of Minority Contractors (NAMC)
- Professional Business Development Group (PBDG)
- Oregon Association of Minority Entrepreneurs (OAME)
- LatinoBuilt
- Oregon APEX Accelerator
- Associated General Contractors of America (AGC Oregon-Columbia Chapter)
- Owners of small and medium-sized construction firms

Throughout 2024, the Advisory Committee played a critical role in shaping the program's structure by providing input on:

- Qualification criteria for small businesses;
- Criteria for identification of suitable public improvement projects;
- Development of resources and supports to help firms prepare competitive bids

Regular engagement with the Advisory Committee continues in 2025, as ODOT seeks ongoing feedback to evaluate program performance, strengthen outreach, and inform future updates to program policies and procedures.