ODOT DBE
Advisory
Committee
January 15, 2025



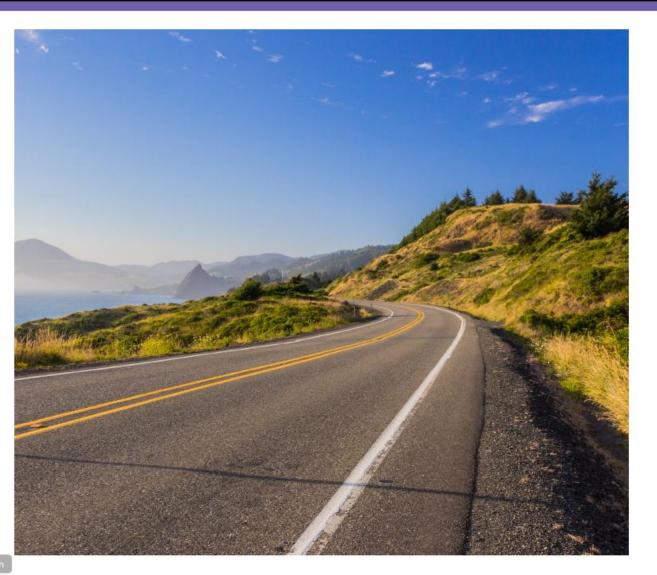
#### **Meeting Agenda**

9:00-9:10 am	<ul><li>Welcome &amp; Introduction</li><li>Committee membership</li></ul>	Joe
9:10 – 9:50 am	<ul><li>Keen Independent Research</li><li>Project overview</li></ul>	Keen
9:50 – 10:20 am	<ul><li>Get to know each other</li><li>Share out</li><li>ODOT Staff</li></ul>	Joe
10:20 – 10:50 am	<ul> <li>How to be successful w/ODOT</li> <li>Breakout Rooms</li> </ul>	Joe
10:50 – 11:00 am	<ul> <li>Plan for 2025</li> <li>Feedback / Committee Thoughts</li> </ul>	Joe



## Oregon Department of Transportation 2025 Disparity Study Update

Draft, Confidential, Trade Secrets, Not for Public Distribution



#### Presented by:

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ODOT DBE Advisory Committee Meeting January 15, 2025



## **Presentation Overview**



- Introductions
- USDOT requirements for recipients' operation of the Federal DBE Program
- Study schedule
- Availability study methodology
- Next steps



## Keen Independent Research



- David Keen, Principal dkeen@keenindependent.com
- Annette Humm Keen, Principal hummkeen@keenindependent.com
- Janine Kyritsis, Chief Listening Officer Janine.Kyritsis@keenindependent.com
- Blanca Monter, Senior Consultant blanca.monter@keenindependent.com
- Dr. Vivien Lattibeaudiere, Senior Consultant <u>Vivien.L@keenindependent.com</u>





### **Customer Research International**



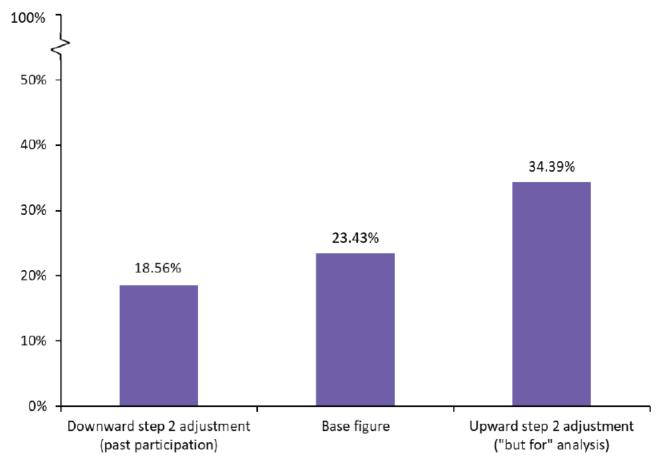


#### Customer Research International

- Sanjay Vrudhula, President
- National, minority-owned telephone survey research firm
- Worked with David Keen on studies for nearly 20 years
- Has Keen-trained survey staff
- DBE certified
- Conducted availability survey for the 2016, 2019 and 2022 studies

## What all FHWA recipients must do to operate the DBE Program

Review from 2022 ODOT Disparity Study:
Options for ODOT overall DBE goal for FFY 2022-2024



- Set overall three-year goal for DBE participation on FHWAfunded contracts
- Consider whether it can achieve overall DBE goal solely through neutral means
- Determine the portion of the overall goal, if any, to be met through race-conscious means such as DBE contract goals



## Study schedule — Milestones

**December 2024** Start collection of prime contract and subcontract data

January 2025 Substantially complete prime and subcontract data collection

February 2025 Launch of availability survey

April 2025 Complete availability analyses

May 2025 Draft report to ODOT

June 2025 Delivery of FHWA DBE goal-setting methodology to ODOT



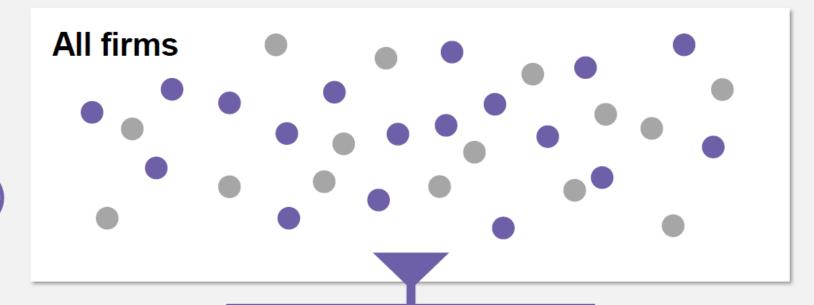
## Study methodology — Availability analysis

#### **Our methodology**

is court-tested and approved, meeting guidelines to identify both qualified and interested firms

Firms interested perform relevant work and for-profit business

Firms **not** interested **do not do** relevant work or not-for-profit business



#### Availability database



## Study methodology — Availability survey

#### **Databases Availability Processing** Surveys Interested vendors list **Final** If yes availability database **Determine if firm:** is interested does relevant work is for-profit **Firms** not If no available **Dun & Bradstreet** database

## Availability analysis — headcount results

	2022 Study		2019 Study	2016 Study
Race/ethnicity and gender	Number of firms	Percent of firms	Percent of firms	Percent of firms
African American-owned	32	4.42 %	1.67 %	2.32 %
Asian-Pacific American-owned	13	1.80	1.93	1.65
Subcontinent Asian American-owned	5	0.69	0.88	0.92
Hispanic American-owned	29	4.01	3.78	3.48
Native American-owned	19	2.62	2.37	2.14
Total MBE	98	13.54 %	10.63 %	10.49 %
WBE (white woman-owned)	113	15.61	16.87	16.72
Total MBE/WBE	211	29.14 %	27.50 %	27.21 %
Majority-owned firms	513	70.86	72.50	72.79
Total	724	100.00 %	100.00 %	100.00 %



## Study methodology — Contract-by-contract availability analysis

# All contract data large prime contract -small subcontract

#### Example calculation

- \$22,000 subcontract in 2020
- Businesses in availability database that met criteria = 55
- 19 firms were MBEs or WBEs
- 19/55 x 100 = 35%
- Repeat for each contract element



## Availability analysis — MBE/WBE dollar-weighted availability

Race/ethnicity and gender	FHWA	State	Total
African American-owned	9.31 %	9.07 %	9.28 %
Asian-Pacific American-owned	0.66	1.28	0.73
Subcontinent Asian American-owned	0.20	0.26	0.21
Hispanic American-owned	1.86	3.39	2.03
Native American-owned	2.06	2.58	2.12
Total MBE	14.08 %	16.58 %	14.37 %
WBE (white woman-owned)	9.38	12.18	9.71
Total MBE/WBE	23.46 %	28.76 %	24.08 %
Majority-owned firms  Total	76.54 <b>100.00</b> %	71.24 100.00 %	75.92 <b>100.00</b> %



## Setting overall DBE goal — base figure

Calculation of base figure from past contracts	Availability
Total MBE/WBE	23.46 %
Less firms that graduated from the DBE program	
or denied DBE certification in recent years	
or exceed revenue threshold	0.04
Subtotal	23.43 %
Plus white male-owned firms	
Current and potential DBEs	23.43 %
Current DBEs only	11.41 %



## Next steps

- Analyze distribution of contract dollars by location of contracts and by types of work
- Provide first draft of availability interview instrument
- Launch availability survey



## Lots of new folks

#### Introductions:

**Non-ODOT Staff:** your name, your company & role, background with DBEAC and ODOT (have you contracted with ODOT)

**ODOT Staff:** you name, role at the agency, and experience with DBEAC





## How to be Successful with **ODOT**

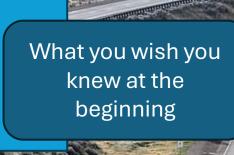
Goal: 1 or 2 pager outlining tips for DBE success

Based on input from DBEAC members

Breakouts

Tips for Success

How to find work







## DBEAC 2025

Meetings March 12th May 14<sup>th</sup> September 10th

How do you want to engage?

Charter

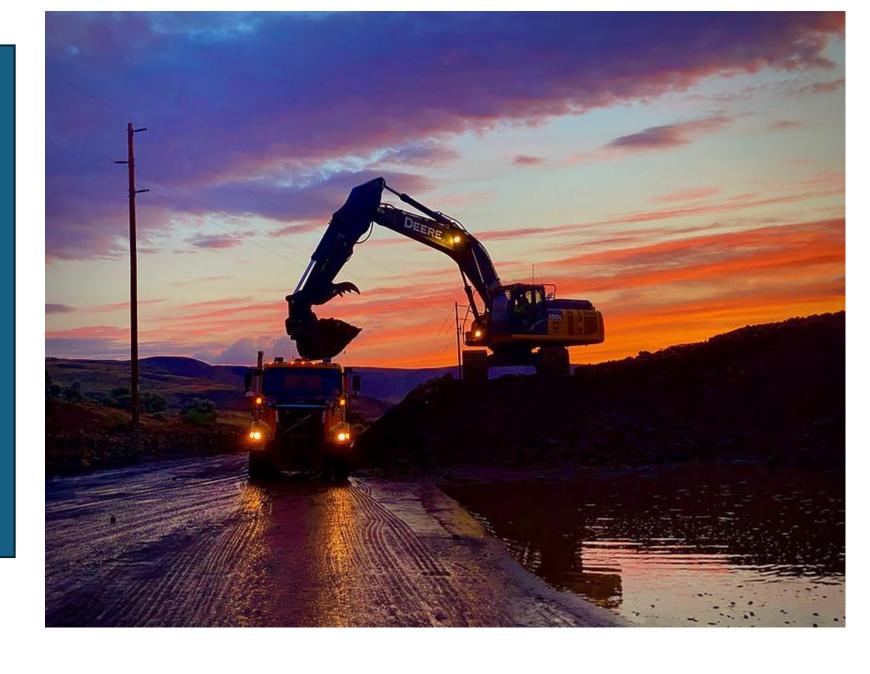




Final Thoughts?

Omar Update

Thanks!





## Attendance

Diponker Mukherjee	Matt Calhoun	James Faison	Anay Hausner
Venky Ramakrishnan	Omar Alvarado	Ashley Sisneros	Sakurako Thatcher
Melissa Canfield	Jeremy Johnson	Kevin Cassidy	Joni Sirovatka
Christian Watchie	Willie Davis Jr.	Serin Bussell	Blanca Monter
Bijoy Nair	Justine Moderie	Bobbie Stewart	Andrea Rabe
Lillian Stevenson	Kristal Drummond	Khang Tran	Rhett Stanley
Joe Hanseling	Jim West	Dave Keen	