

ODOT's Emerging Small Business Program

Since 1989, ODOT's Emerging Small Business (ESB) Program has helped Oregon's small business community overcome barriers to participation in the state's multi-billion dollar public contracting process. The ESB Program is a race- and gender- neutral program open to certified ESB certified firms. The work by these small businesses benefits Oregon through delivery of maintenance, safety, preservation, and public improvement projects to Oregon's transportation system.

ESB Program

\$10m in funding across ODOT's Regions for construction projects. All ESB solicitations are posted on the OregonBuys e-Procurement System. Program goals for ESBs include:

- Experience work in a prime contracting role with a public agency.
- Increase capacity to perform and bid on public contracts; expand market share
- Build confidence in pursuing public contracts
- Grow firms sustainably
- Support public contracting as a piece of a successful business model of growth and expansion

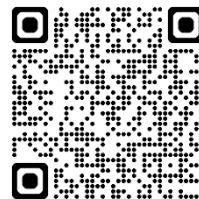
What is an ESB Certified Firm?

- Has principal place of business located in Oregon
- Is an independent business and not a subsidiary of a larger firm
- Is properly licensed and legally registered in the State of Oregon
- Qualifies for one of the following two tiers:
 - Tier 1:** Average 3-year gross receipts not exceeding \$2,499,109.91 for construction firms; not exceeding \$999,643.61 for non-construction firms; 19 or fewer employees
 - Tier 2:** Average 3-year gross receipts not exceeding \$4,998,220.95 for construction firms; not exceeding \$1,666,073.09 for non-construction firms; 29 or fewer employees.



Program Benefits

- Compete in an environment limited to businesses of similar size
- ODOT ESB projects are set aside for exclusive bidding by certified ESBs
- Sponsorships to trade / industry events
- Mentor-Protégé Program
- Project, technical and procurement assistance



QR code for more program information or contact:

Catherine Biscoe,
Emerging Small Business
Program Manager

Catherine.r.biscoe@odot.oregon.gov
503-580-4682

ODOT Small Business Programs Navigators

Omar Alvarado: Omar.Alvarado@odot.oregon.gov

Joe Hanseling: Joe.Hanseling@odot.oregon.gov

ODOT's Emerging Small Business Program

ODOT's Emerging Small Business (ESB) Program has millions of dollars in public contracts available each biennium, awarded throughout the five ODOT regions and available to be bid and awarded exclusively to certified ESBs. The contracts are limited to \$250,000 or less and are all accessed through OregonBuys, the State of Oregon's web-based eProcurement system.

ESB Contract Opportunities

The Emerging Small Business Program offers contract opportunities statewide, in a wide variety of project types including:

- Fencing and gates
- Stockpile clean up
- Tree removal/brushing
- Crack Seal
- Rock hauling/production
- Paving
- Striping
- Remodeling/painting
- Landscaping
- Grading
- Bus Pads
- Lenel/Camera Monitoring Systems
- LED Lighting
- Culvert replacements
- Litter removal/Camp clean up
- Signage
- Delineators
- Solar panel installation
- ADA sidewalks
- Railroad crossings
- Fabrication
- Roofing
- HVAC
- Plumbing / Electrical
- Pin Barriers
- Concrete
- Shoulder widening
- Mile marker replacements
- Landslide clean-up

NAICS Codes Utilization

- Excavation contractors
- Dump Trucking (e.g. gravel, sand, topsoil)
- Construction Equipment
- Log Hauling
- Rubble Hauling
- Grading Construction Sites
- Construction Equipment (except Crane w/Operator)
- Asphalt Coating and Sealing
- Building Demolition
- Finish Carpentry Contractors
- Foundation Digging (e.g. excavation)
- Poured concrete foundation and structure contractors
- Site preparation contractors
- Fencing contractors (except electronic containment fencing for pets)
- All other Specialty Trade Contractors

ESB RFCQs are posted on OregonBuys

[OregonBuys - /view/login/login.xhtml](https://oregonbuys.com/view/login/login.xhtml)

