

Program Comparison

Emerging Small Business Program Small Business Development Program

Emerging Small Business Program

Since 1989, the Emerging Small Business Program has helped Oregon's small business community overcome barriers to participation in the state's multi-billion dollar public contracting process. The work of certified ESB firms benefits Oregon through the delivery of maintenance, safety, preservation, and public improvement projects on Oregon's transportation system.

Small Business Development Program

Established in 2023 to stand up ORS 184.906, the Small Business Development Program empowers small businesses to participate as prime contractors in state transportation projects. Through the Small Business Development Program, ODOT identifies public improvement projects that are suitable for qualified small businesses to undertake as prime contractors and provides support for competitive bid development.



Both Programs

- Are race- and gender-neutral.
- Further the state's goal of increasing the number of small businesses competing for and being awarded state procurements.
- Increase the experience, capacity, and number of construction firms doing business with ODOT.
- Benefit small construction firms through experience bidding on government contracts and contracting with a state agency.



Program Comparison

	Emerging Small Business Program (ESB)	Small Business Development Program (SBDP)
Funding Source	State	Federal & State
Funding Amount	\$10 million per biennium	\$25 million annually
Contract Maximum	\$250,000	\$2.5 million
Project Types	Maintenance, facilities, and highway construction	Highway construction and public improvements
Solicitations	OregonBuys e-Procurement System	eBIDS e-Procurement System and OregonBuys e-Procurement System
Ways to Qualify	ESB certification through the Certification Office for Business Inclusion and Diversity (COBID)	Any of the following: 1. COBID certification, or

		<p>2. U.S. Small Business Administration contracting program eligible, or</p> <p>3. Self-Qualify</p>
Qualifying Requirements	<p>A business must meet all the following requirements:</p> <ul style="list-style-type: none"> • Principal place of business in Oregon • An independent business; not a subsidiary of a larger firm • Properly licensed and legally registered in the State of Oregon • Meets one of two tier options for ESB certification of construction firms: <ul style="list-style-type: none"> ○ Tier 1: Average gross receipts not to exceed \$2,499,109.91; 19 or fewer employees ○ Tier 2: Average gross receipts not to exceed \$4,998,220.95; 29 or fewer employees 	<p>A business can self-qualify by meeting all the following requirements:</p> <ul style="list-style-type: none"> • For-profit • In the construction industry • Independently owned and operated • Not a subsidiary of another business • Registered with the Secretary of State • Has employed an average of fewer than 500 employees annually, over the past 2 calendar years • Gross receipts do not exceed an average of \$45 million annually, over the past 2 calendar years • Prequalified as an ODOT prime contractor
Webpage QR Code		
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