

Dealer Details

Volume 28, No. 1

Newsletter of the DMV Business Regulation Section

Winter 2020

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Form 735-7022 (2-2020)

ODAC members reappointed

The Oregon Dealer Advisory Committee held its first meeting of 2020 on Jan. 23. DMV Administrator Tom McClellan appointed me, Susan Thayer, as ODAC Chairperson for 2020. At the meeting, ODAC nominated and approved Mike Wagner as its Co-Chair for the year.

Tom reappointed these ODAC members, whose previous terms expired Dec. 31, 2019, to new three-year terms:

- Robert Lanphere Jr., New Dealer Representative
- Mary Ann Trout, Dismantler Representative
- Mike Wagner, Tow Company Representative
- Scott Short, Used Dealer Representative
- And me, Office Management Representative

Bryan Steward was appointed to his first term as Used Dealer Representative.

In October 2019, Eric Winston was appointed as the Recreational Vehicle Rep, and Brian Hardy was appointed to complete the previous Auction Representative's tenure through 2021.

Bryan Steward has been in the automobile business for over 35 years, 27 of those in Oregon. He is the General Manager of AAA Oregon Auto-Source. Bryan has also been a member of the National Vehicle Leasing Association (NVLA), and served on the board of directors for the Oregon Independent Auto Dealers Association (OIADA) from 2009 to 2013.

Brian Hardy is a co-owner of Crosspoint NW Dealer Auction and has been involved with Oregon dealer auctions practically his whole

life. Eric Winston is the CFO of AANW Holdings LLC, the world's largest Airstream dealer group. Prior to AANW, Eric was the CFO for Warn Industries, a leading manufacturer of off-road vehicle accessories and drivetrain components.

The other members of ODAC are Department of Justice employee Dale Geiger, General Public Representative; insurance agent Kelly Martin, At-Large Representative; Guaranty Chevrolet's Shannon Nill, second New Dealer Representative; B & R Auto Wrecking's Jeff Helget, second Dismantler Representative; and Sargent's Motorsports Inc's Gary Sargent, Power Sports Representative.

There remains a vacancy on ODAC for a General Public Representative. Please let DMV know if you have a nomination for the position.

DMV Field Services STP Coordinator Sonya McIntosh demonstrated how to use DMV's Fee Estimator for vehicle registration. It is available to dealers through their DMV2U online accounts. As of Jan. 1, DMV changed the way fees are calculated. Some of the biggest errors DMV sees in dealer paperwork are with fee calculations. The Fee Estimator was designed to address these problems.

Fees for a used car may be different than a new car, depending on the type of vehicle. Sonya recommended that for determining mpg rating on a used vehicle, dealers could go to www.Fueleconomy.gov, which is an EPA website. If the vehicle is not listed on the EPA website, then the VIN decoder will probably not decode. The system then defaults to the lowest reading.

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Handbook updated in January

The January 2020 revision of the Title and Registration Handbook is available to view, print or copy at www.OregonDMV.com.

This revision updates the November 2019 Handbook. The Handbook is normally updated quarterly. The next revision is scheduled for February 2020, if needed.

You may buy a printed copy from one of these organizations:

- Oregon Independent Auto Dealers Association (OIADA) at 1-800-447-0302, info@OIADA.com or www.oiada.com.
- Oregon Vehicle Dealers Association (OVDA) at 1-877-541-2277, ovda@ordealers.com or www.ordealers.com.

Changes in the January 2020 Handbook revision are as follows:

Cover Page – The cover page reflects the latest revision date of 01-20.

Chapter A, General Title Requirements – Due to Senate Bill 807 from the 2019 legislative session, a rental car company may submit an application to register a vehicle through EVR without an MCO.

Chapter B, Application for Title and Registration, Form 226 – The Application for Title and Registration, Form 226, has been replaced with the latest revision dated 01-20.

Chapter C, Application for Replacement Title, Form 515 – The Application for Replacement Title, Form 515, has been replaced with the latest revision dated 01-20.

Chapter F, Ownership Documents – Due to Senate Bill 807 from the 2019 legislative session, a rental car company may submit an application to register a vehicle through EVR without an MCO.

Chapter I, Security Interest Perfection – The TOD date chart has been updated.

Chapter J, Damaged/Totaled Vehicles – The Application for Salvage Title, Form 229, the Application for Replacement Salvage Title, Form 230, and the Notice of Vehicle to be Dismantled/Proof of Compliance, Form 6017, have been replaced with the latest revisions dated 01-20.

Chapter K, Registration – The Application for Registration, Renewal, Replacement or Transfer of Plates and/or Stickers, Form 268, has been replaced with the latest revision dated 01/20. The Custom Plate Application, Form 205, has been replaced with the latest revision dated 12/19.

Plates can now be transferred from a vehicle for which a salvage title has been issued.

Chapter L, Vehicle Types – Park Model Recreational Vehicles (PMRV) can be titled but not registered. These vehicles must comply with the ANSI A119.5 standard.

Motor homes, campers, and trailers must now comply with the NFPA, 1192, NFPA 501C, or ANSI A119.2 standard.

Chapter M, Fees – Fee information has been updated due to legislation effective January 1, 2020.

Chapter P, Dismantlers – The Vehicle Dismantler's Notice, Form 270, has been replaced with the latest revision dated 01/20.

Chapter R, Dealers – Trip permits can only be issued to vehicles the dealer has sold.

Trip permit fees have changed effective Jan. 1, 2020, due to legislation.

Index – The index has been revised to add a reference to Park Model Recreational Vehicles, (PMRV).

*Dave Adams
Vehicle Policy*

CONTINUED: ODAC meeting

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Sonya provided a handout on how to use the Fee Estimator for dealer transactions. The handout is available at DMV Field Offices or from Business Licensing, which will email it to dealers.

If there are dealers that do not yet have an account, they can contact Business Licensing, which will send the dealer a letter on how to create one. When a dealer does not use their account every 30 days, they get locked out of it. Please try to access your DMV2U accounts every 20 days so that the account remains active.

Also at this meeting, ODAC discussed bills introduced thus far in the Oregon Legislature. There are a couple that may impact the automobile industry. With this being a short session, Feb. 3 through March 8, the next *Dealer Details* issue will provide summaries of any bills passed that could affect vehicle-related businesses.

You can watch the hearings through the Oregon Legislative Information web site: <https://lis.oregonlegislature.gov/liz/2020R1>.

The next ODAC meeting will be April 23, at DMV Headquarters, 1905 Lana Ave. NE, in Salem. The meetings are open to the public, and I encourage you to attend.

*Susan Thayer
ODAC Chair*

Proposed Civil Penalties and Sanctions

Dealer	City	Violations Found	Offense	Count	Amount
Acting as a vehicle dealer without a current dealer certificate					
Bruce Patrick Knight	Milwaukee		1	10	\$25,000
Jimmy Alan Barnes	Gladstone		1	11	\$27,500
Richard Lee Williams	Portland		1	10	\$25,000
Bradley Michael Ephrem	Happy Valley		1	8	\$20,000
Lamario Quortez Curtis	Portland		1	10	\$25,000
Raoul Calderon (acting as dismantler)	West Linn		1	1	\$2,500
Brian Jonathan Ephrem	Happy Valley		1	9	\$22,500
Tim Lee Edwards	Oregon City		1	10	\$25,000
Michael Shane Braga	Portland		1	11	\$27,500
Victor Hugo Montero-Ruiz	Hillsboro		1	8	\$20,000
Francisco Lagos Garcia	Salem		1	10	\$25,000
Jose Herman Andrade Garcia	Gresham		1	10	\$25,000
Justin Ryan Steve	Portland		1	10	\$25,000
Dustin Ray Rinehart	Harrisburg		1	8	\$20,000
Amado Chavez Dominguez	Portland		1	7	\$17,500
Thanh Phuoc Nguyen	Portland		1	10	\$25,000
Aaron Chea	Portland		1	13	\$32,500
Sergio Lopez-Pech	Portland		1	10	\$25,000
Cameron Tyler Brittain	Umatilla		1	8	\$20,000
Daniel Ray Phippen	Portland		1	10	\$25,000
Cecilio Navarrete	Salem		1	7	\$17,500
Patricia Suarez-Navarrete	Happy Valley		1	10	\$25,000
Daniel Lee Gardner	Portland		1	10	\$25,000
Roger Dean Cote	Portland		2	10	\$50,000
Civil Penalties					
Vincent E Phillips	Sutherlin	Failure to submit title, fees and all documents to DMV within 90 days	1	3	\$3,000
dba Phillips Auto Wholesale					
(3 Year Suspension)					
PDX Motorsports LLC	Milwaukee	Failure to furnish title to purchaser within 90 days	1	1	\$1,000
(3 Year Suspension)		Failure to submit title, fees and all documents to DMV within 90 days	1	2	\$2,000
Columbia Motors Inc	Portland	Issuing a temp permit prior to obtaining DEQ compliance	1	2	\$200
(3 Year Probation)		Failure to provide title of consigned vehicle to purchaser or submit app. to DMV w/in 30 days	1	4	\$1,000
		Taking a vehicle on consignment without 1st obtaining proof of reg. owner as consignor	1	1	\$250
		Knowingly making a false statement of material fact in a DMV document	1	1	\$1,000
		Failure to maintain proper vehicle dealer records	1	1	\$250
Mac Sales Inc dba Mac RV Sales	McMinnville	Failure to pay consignor within 10 days of the date of sale	1	4	\$2,000
Mark A Menefee	Cloverdale	Failure to maintain records to establish vehicles obtained by lien claimant	1	1	\$1,000
dba Menefee Welding Repair and Towing LLC		Failure to maintain records to establish vehicles obtained by lien claimant	1	1	\$1,000
B and N Auto Wrecking and Parts LLC	Portland	Failure to allow a DMV administrative inspection	1	1	\$0
(3 Year Suspension)					
Family Investments Inc dba Braidia	Portland	Failure to maintain proper vehicle dealer records	1	4	\$1,000
Gsandhu LLC dba Lucky Aces Auto Sales	Milton Freewater	Failure to allow a DMV administrative inspection	1	1	\$1,000
		Failure to submit title, fees and all documents to DMV within 30 days	1	1	\$250
		Failure to maintain records at dealers main business location	1	1	\$500
Evolved Exotic and Limo Services LLC	Portland	Failure to allow a DMV administrative inspection	1	2	\$2,000
(3 Year Suspension)		Failure to maintain records in a manner allowing for timely/efficient retrieval for inspection	1	1	\$1,000
Ideal Motors LLC	Portland				
(3 Year Suspension)					
JLW Inc dba 50/50 Auto Sales	Prineville	Failure to maintain proper vehicle dealer records	1	3	\$750
(1 Year Probation)		Failure to notify DMV within 7 days of acquisition of a vehicle with an Oregon title	1	2	\$100
		Failure to maintain records at dealers main business location	1	2	\$500
DHM Company dba Used Car Factory	Medford	Failure to allow a DMV administrative inspection	1	1	\$1,000
(3 Year Suspension)		Failure to submit title, fees and all documents to DMV within 90 days	1	1	\$1,000
		Failure to submit all taxes or fees due to this state or another jurisdiction	1	1	\$250

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NOTE: Civil penalty amounts shown may not reflect settlements or judgments

Proposed Civil Penalties and Sanctions

Dealer	City	Violations Found	Offense	Count	Amount
Civil Penalties					
CONTINUED FROM PAGE 3					
Central Motors LLC (3 Year Suspension)	Portland	Failure to furnish title to purchaser within 90 days	1	3	\$3,000
Cascade Auto Inc (3 Year Suspension)	Portland	Failure to submit title, fees and all documents to DMV within 30 days	1	5	\$5,000
Thomas Sales & Service Inc dba Subaru of Bend	Bend	Failure to submit title, fees and all documents to DMV within 90 days	1	1	\$1,000
Oregon Motor Company LLC	Tualatin	Failure to furnish title to purchaser within 90 days	1	1	\$1,000
MLK Auto Sales LLC	Portland	Receiving a commission or fee prior to the consignment transaction being complete or terminated	1	1	\$500
All Star Dealer LLC	Portland	Failure to maintain records of title delivery/submission/delays	1	1	\$250
Thomas Sales & Service Inc dba Approved Auto of Central Oregon	Vernonia Bend	Charging document processing fee without preparing and submitting all fees and documents to DMV	1	1	\$250
Affordable Equipment Sales & Rentals Inc Platinum Motors Corporation	Dayton Portland	Failure to submit title, fees and all documents to DMV within 90 days	1	1	\$1,000
Sunshine Marine LLC dba Culver Marine Jerry O Stone	Culver Ontario	Failure to submit title, fees and all documents to DMV within 30 days	1	6	\$1,500
River City Recovery LLC dba River City Recovery	Portland	Failure to furnish title to purchaser within 90 days	1	1	\$1,000
Blue Dog RV of Oregon Inc Morelos Auto Sales LLC	Troutdale Portland	Failure to maintain proper records	1	1	\$250
Sunset Motors LLC (3 Year Suspension)	Portland	Failure to maintain records of title delivery/submission	1	1	\$250
Good Fellas LLC (Revocation)	Salem	Failure to provide written notification of title submission/delivery delays to the purchaser(s) and any security interest holder within 25 days after the sale	1	1	\$250
Williamette Valley Auto Group LLC (3 Year Suspension)	Milwaukie	Failure to furnish title to purchaser within 90 days	1	1	\$1,000
4805 Repair LLC	Lakeview	Failure to maintain records sufficient to establish vehicle acquired by lien claimant as the result of a possessory lien	1	1	\$1,000
Genuine Motor Company LLC	Portland	Failure to maintain records sufficient to establish vehicle acquired by lien claimant as the result of a possessory lien	1	1	\$1,000
Boaz Auto Broker LLC	Dundee	Failure to maintain records sufficient to establish vehicle acquired by lien claimant as the result of a possessory lien	1	1	\$1,000
Jerome Yowman dba C & J Towing	Central Point	Failure to maintain records sufficient to establish vehicle acquired by lien claimant as the result of a possessory lien	1	1	\$1,000

NOTE: Civil penalty amounts shown may not reflect settlements or judgments

Get the most out of expedite-title service

An Oregon vehicle dealer may request a title-only transaction to be expedited if the dealer pays the additional \$100 fee and submits the transaction in the manner required by DMV.

Dealer expedite-title transactions must be mailed to DMV Headquarters or delivered to the DMV Business Regulation Section. These transactions cannot be accepted in field offices. DMV recommends that vehicle dealers mail these transactions to:

OREGON VEHICLE DEALER EXPEDITE TITLE SERVICE

DMV Services
1905 Lana Ave NE
Salem, OR 97314

A yellow envelope is available for this service, Form 333Y. The address above is printed on the envelope. These envelopes are available at the Business Regulation office and Field Offices with Dealer Centers. The dedicated envelope is not required, but is recommended to help avoid misdirected mail.

Title Requirements

1. Application for title or replacement title with primary ownership document:

- Dealer must check the "Dealer Trans" box on the application.
- Dealer must indicate "Dealer expedite" in the "Remarks" section and include their dealer number.
- Title fee and dealer expedite title fee. The \$100 expedite fee is in

addition to the regular title fee and is not refundable.

2. Instruction for dealers picking up the title if it is not to be mailed:

a. Dealer must request for the title to be picked up in the "Remarks" section of the application or on a separate note stapled to the transaction documents. Do NOT use sticky notes; they fall off.

b. Dealer must include the contact information for the person who will be picking up the title (e.g., phone number or email address).

c. If a third party will be picking up the title, the dealer must complete a Third Party Authorization to Pick up a Dealer Expedite Title, Form 7287. This form is available online at the Business Regulation forms page.

Dealer-expedite titles can be picked up at the Business Regulation front counter. If not picked up

within three business days after the date the title was to be picked up, the title will be mailed on the fourth business day.

If the requirements are not met, the transaction will be special processed, and the dealer will be notified. The dealer-expedite title staff, or Expedite Desk, may contact the dealer at their discretion if a simple requirement could be taken care of with a phone call

DMV **THIRD PARTY AUTHORIZATION TO PICK UP A DEALER EXPEDITE TITLE** (ORS 803.053 and OAR 735-022-0065)

INSTRUCTIONS:
Vehicle Owner: Complete and sign this authorization to permit a third party to pick up the title to your vehicle from DMV. Incomplete forms will not be accepted.
DMV will notify you when the title is ready to pick up. The authorized third party must present this authorization and their valid government-issued photo identification to DMV when picking up the title. Title pick up is only available at:
DMV Business Regulation Section
1965 Lana Ave NE
Salem OR 97301
Office hours are Monday through Friday, 8 a.m. to 4:30 p.m., except Thursdays, 9 a.m. to 4:30 p.m., (closed on state holidays). If the title is not picked up within three business days, the title will be mailed to the vehicle owner.

VEHICLE INFORMATION
YEAR MAKE VEHICLE IDENTIFICATION NUMBER (VIN)

THIRD PARTY INFORMATION
PRINTED NAME OF THIRD PARTY AUTHORIZED TO PICK UP TITLE THIRD PARTY CONTACT TELEPHONE #

OWNER CERTIFICATION
My signature below certifies the following:
• I am the owner of the vehicle listed above; and
• I authorize the third party listed to obtain my title from DMV
PRINTED NAME OF VEHICLE OWNER OWNER CONTACT TELEPHONE #
SIGNATURE OF VEHICLE OWNER DATE
X

7287-7287 (4-18)

ABOVE: Example of Third Party Authorization to Pick up a Dealer Expedite Title.

RIGHT: Example of yellow envelope for dealer expedite-title service.



to the dealer, such as arranging to have the dealer send in a signed document that had a missing signature.

Note: The dealer-expedite title service is a separate process from the federal odometer-related expedite-title service. An expedite-title service is available for transactions when the applicant needs the title from DMV in a short time for reasons related to odometer disclosure requirements. Anyone may use this service.

• Odometer-related expedite titles are \$10, must be for odometer-related transactions, can be used by anyone (not dealers only), and can include registration transactions.

• Dealer expedite titles are \$100, do not have to be odometer-related, can be used by dealers only, and cannot include registration transactions.

DMV Business Regulation

OReGO and new registration fees clarified

House Bill 2881 from the 2019 legislative session authorizes a reduced registration fee for electric vehicles and vehicles with 40 mpg or better that are enrolled in the OReGO pay-per-mile program.

Effective Jan. 1, 2020, passenger registration fees increased based on the vehicle's mpg rating as determined by the department – under HB 2017 from the 2017 session.

Passenger vehicles powered solely by electricity or with a 40-plus mpg rating are not subject to the additional registration fee in Oregon Revised Statute 803.422 if enrolled in OReGO at the time of registration.

The registration fees owed will be based on the vehicle's registration period and combined mpg rating, unless the vehicle's owner is an active participant in OReGO. If the vehicle is enrolled in OReGO at the time of initial registration or renewal, additional fees in ORS 803.420 based on mpg will not be owed.

If a customer wishes to join OReGO to avoid paying the additional registration fees, the dealer must include a printed copy of the welcome confirmation email from OReGO's Account Manager with the dealer paperwork submitted to DMV or a financial institution. This email confirms the customer's par-

Passenger Registration	In OReGO Fee	Not In OReGO Fee	Difference Owed
Passenger 40+ MPG w/2 Year Reg	\$86.00	\$152.00	\$66.00
Passenger 40+ MPG w/4 Year Reg	\$172.00	\$304.00	\$132.00
Passenger Electric w/2 Year Reg	\$86.00	\$306.00	\$220.00
Passenger Electric w/4 Year Reg	\$172.00	\$612.00	\$440.00

When DMV will bill customer for additional registration fee

If a customer drops out of OReGO or sells a vehicle during its two- or four-year registration period, DMV will generate a billing for additional registration fees. This table shows what fees would be owed based on the vehicle and the number of years of registration that were paid.

ticipation in OReGO.

If this confirmation email is not included, the customer will be charged the additional registration fee. This applies to brand new vehicles and vehicles registering for the first time, usually from out-of-state.

Dealers participating in DMV's EVR program with MVSC/Vitu must also provide a paper copy of the welcome confirmation email with the transaction documents.

A participating EVR dealer should be able to note in the MVSC/Vitu system that a customer is enrolled in OReGO if there is no OReGO enrollment information in the system.

If the customer drops out of the OReGO program during the two- or four-year registration period, OReGO will send notification to DMV. This also applies when a customer sells a vehicle enrolled in OReGO. DMV will generate a billing

letter to the customer for the additional fees owed per ORS 803.422. The table shows what fees will be owed based on the vehicle and the number of years of registration that were paid.

DMV will not renew a vehicle if the system indicates the vehicle was dropped from the OReGO program and the additional fees are due.

If a customer enrolls in OReGO after they register or renew their vehicle paying full registration fees, they will not receive a refund or credit for the additional fees. The customer will see the discount at the next renewal.

DMV-related questions may be directed to (503) 945-5000 or (503) 299-9999 (Portland Metro Area), or visit www.oregondmv.com.

Val Schoenfeldt
Vehicle Programs

Are you and your customers ready for Real ID Oct. 1?

Something big is happening Oct. 1. If you and your customers aren't paying attention, it might mean missing a flight out of PDX or any other airport across the U.S.

Starting Oct. 1, the Transportation Security Administration, or TSA, will start requiring a new type of identification to board a commercial aircraft. The new ID must be compliant with

the Real ID Act. It's designed to keep us safer in the air, but if you try to board an aircraft using your current Oregon driver license starting in October – it won't work. That's because the current Oregon driver license is not Real ID compliant.

Oregon DMV will begin offering a Real ID option on July 6.

There is an answer for Oregonians:

obtain and use a passport or passport card. The cost of getting a new passport card is roughly equal to that of getting a replacement license with the Real ID option – and you can apply now at one of over 76 acceptance sites across Oregon.

Find out if you need Real ID at www.Oregon.gov/REALID, and urge your customers to find out too.