

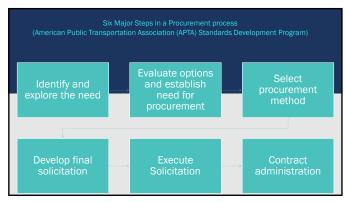
#### Today's agenda

- Micro-purchase (Under \$15,000)\*
- Small Purchases (Up to \$350,000)\*

  (Review from RLS presentation)
- Formal Procurement Methods (over \$350,000)\* (Review from RLS presentation)
   Other Purchases
- Rolling Stock
  - Federal and State Requirements
  - State Price Agreement
     Request for Quote
  - Purchase Order
  - Delivery
  - ReimbursementsDisposal

\*Numbers represent federal thresholds

2





#### Micro-Purchase (Up to \$15,000)

- An acquisition of supplies or services using simplified acquisition procedures, the aggregate amount of which does not exceed the micro-purchase threshold (48 CFR Subpart 2.1)
- Do not split up larger procurements to fall under Micro-Purchase Thresholds
- May be made without obtaining competitive quotations if the subrecipient determines that the price is fair and reasonable and this practice is permitted by state and local laws (ICE should be used)
- OREGON law permits Micro-Purchases up to \$25,000 HOWEVER if any FTA funds are used, the \$15,000 threshold prevails

  Oregon Property Contracts

  Oregon P

of Transportation

5



#### Micro-Purchase (Up to \$15,000)

- These acquisitions are exempt from Buy America and Davis-Bacon Prevailing Wage Requirements except for construction contracts over \$2,000
- Best practice is to use the Public Transportation Micro Purchase Documentation Form

#### Public Transportation Micro Purchase Documentation

Item Proposed for Purchase:

7

#### Small Purchase (Up to \$350,000)

- Subrecipients must follow threshold established by ODOT, which may be lower than federal thresholds
- Must follow providers procurement policy
- Must obtain price or rate quotes from and adequate number of qualified sources
- Not allowed to divide or split the procurement to avoid additional procurement requirements that apply to larger acquisitions.
- Oregon Threshold \$250,000



8



#### Competitive Proposals (Review of RLS presentation)

- When to use competitive proposals
  - Over \$350,000
  - If the nature of the procurement does not lend itself to a sealed bid
  - erin itself to a sealed bit.

    Expectation that more than one source will be billing and able to submit and offer or proposal

    Need for discussions with prospective offerors

    Basis for contract award is on factors other than price.

  - than price
  - Uncertain number of sources

#### **Competitive Proposals (Review of RLS** presentation)

- Methods
   Request for proposal are publicly advertised

  - Use oregonbuys
     Be prepared to broaden the notification/advertisement procedures

  - Include in urbanized area newspapers
     Passenger Transport

    Specify all evaluation factors in the solicitation

     Nucceited
  - Numerical or percentage ratings or weights do not need to be disclosed
     Solicit from and adequate number of qualified sources



10





- Methods (Cont.)
  - Specific method is established and used to conduct technical evaluations of the proposals to determine the most qualified offeror
  - Award is made to the responsible offeror whose proposal is most advantageous to the subrecipient
    - Price and other factors considered
  - The evaluation factors for a specific procurement should reflect the subject matter and the most important elements
    - Examples include technical design, technical approach, length of delivery schedules, quality of proposed personnel, past performance and management plan

11

#### Sealed Bid (review from RLS presentation)

- Publicly solicited
- Firm fixed price contract is awarded to responsible bidder whose bid, conforming to all the material terms and conditions, is lowest in price





#### Sealed Bid (review from RLS presentation)

- Appropriate uses of sealed bid method
   Procurement lends itself to a firm, fixed price contract AND the selection of the successful bidder can be made principally on the basis of the
  - price No discussion with bidders in needed
- Methods (Invitation for Bid)
   MUST be publicly advertised (use oregonbuys)
   Must be solicited from an adequate number of known suppliers
  - known suppliers

    Must define the items or services sought is order
    for the bidder to be able to properly respond

    Sufficient time allowed to prepare bids prior to the
    date set for opening the bids

    Must open bids in public

13

#### Sealed Bid (review from RLS presentation)

- Contract Type
  - Firm fixed price contract is usually awarded in writing to the Lowest Responsive and Responsible Bidder
- Does not preclude a price incentive contract or inclusion of an economic price adjustment provision
  - Must be specified in the bidding
  - Transportation costs and life cycle costs affect the determination of lowest bid



14



#### **Sealed Bid or Competitive Proposals** (review from RLS presentation)

- Two-Step Procurements are applicable in both sealed bids and competitive negotiations
  - Step 1 Review of Technical Qualifications
  - Step 2 Review of Bids or Proposals of offerors deemed most qualified



#### **Vehicle Procurement State Funding Requirements**

- Use of state funds (STIF) require meeting standards such as:
  - Altoona testing bus report received
  - ❖Verifying Disadvantaged Business Enterprise (DBE) compliance
  - ❖ Federal Motor Vehicle Safety Standards (FMVSS) certification
  - Purchasing from Eligible Transit Vehicle Manufacturers
  - Verify Debarment and Suspension certification
  - ❖ Pre-Award & Post-Delivery inspection



17

#### **VEHICLE PURCHASES FEDERAL REQUIREMENTS**



- Use of federal funds require meeting standards such as:
- · Altoona testing bus report received
- Verifying Disadvantaged Business Enterprise (DBE) compliance
- Federal Motor Vehicle Safety Standards (FMVSS) certification
- Purchasing from Eligible Transit Vehicle Manufacturers
- Verify Debarment and Suspension certification
- Pre-Award & Post-Delivery inspection

#### **VEHICLE PROCUREMENT FEDERAL REQUIREMENTS**

Buy America (49 U.S.C.  $\S$  5323(j); 49 C.F.R. Part )

- Requires all Vehicle (buses) final assembly must occur in the U.S. and
- Requires components and subcomponents produced in the U.S. must be more than:
  - 70% for FY2020 and beyond



19

#### VEHICLE

PROCUREMENT - USING THE STATE PRICE AGREEMENT AND USING ANY TYPE OF **FUNDS PASSED THROUGH BY ODOT** 



- o Your grant has been awarded, Now What??
- o IF your funding source is federal funds
- Your RTC will coordinate with you to ensure concurrence with NEPA
- regulations.

  NEPA form fillable and expandible to gather information regarding purchase
- PTD will submit forms to the FTA for concurrence
- WAIT for NEPA concurrence before starting ANY type of procurement

20

#### VEHICLE PROCUREMENTS - USING THE STATE PRICE AGREEMENT AND USING ANY TYPE OF FUNDS PASSED THROUGH BY ODOT

How do you purchase Vehicle?

- Agencies must use Oregon's State price agreements to acquire Vehicle unless pre-approved by PTD oil the category of vehicles you wish to buy are not included on a state price agreement, you need to receive approval from the Capital Program Coordinator before starting the procurement process
- olf an agency wishes to use another state's price agreement, the agency shall contact the Capital Program Coordinator for permission
- The agency must follow the rules of the price agreement - read them carefully for instructions



#### **VEHICLE PROCUREMENTS - USING THE STATE** PRICE AGREEMENT AND USING ANY TYPE OF FUNDS PASSED THROUGH BY ODOT (CONT.)

- o Oregon Cooperative Purchasing Program (ORCPP) membership is required to use State Price Agreements
- OState Price Agreements for Vehicles can be found on
- o There are State Price Agreements for Non ADA vehicle (state funding). Contact RTC for more info

Have you been to the ODOT Public Transit Website, Buying and Managing Vehicles and Assets section?

o Oregon Department of Transportation: Buy a Vehicle: Public Transportation: State of Oregon



22

#### **REVIEW THE TERMS OF** THE STATE PRICE AGREEMENT FOR ADA VEHICLES

- You must adhere to all the terms and exhibits of the current state price agreement
- State price agreements- the contracts are on Oregonbuys.gov.
- At the time of this webinar, there are three state price agreements for certified ADA compliant transit vehicles
- Each vendor offers a selection of Category B thru E vehicles
- State price agreement for Category A buses is in progress at this time. Check before any procurement activities to reconfirm (Contract has been awarded and negotiation is complete as of December of 2025. New contract for Cat A vehicles should be in place by spring of 2026).
- Each state price agreement includes mandatory documents that you must use when procuring vehicles from them
- If not using a state price agreement, you may use your own procurement documents (after receiving approval from the capital program coordinator)



23

#### **OTHER OREGON STATE PRICE AGREEMENTS -Complete Coach Works**

- This is for Remanufactured Heavy Duty Busses and Fuel Conversion Technology Services
- · You must adhere to all the terms and exhibits of the current state price agreement
- This state price agreement includes mandatory documents that you must use when procuring vehicles from them

 The State of Oregon has signed a state price agreement with Complete Coach Works
 Coach Works Coach Works

#### **REQUEST FOR TRANSIT VEHICLE PRICE QUOTE (RFQ)**

The RFQ has two specific fields: •Required specifications: this is a pass/fail, agencies should not consider any further items listed if any required spec cannot be provided

 $\textbf{•Preferred specifications:} \ the agency can consider these for tie-breakers, etc., but if these specs are not met, agencies can still select that vehicle. \\$ 

25

# **VEHICLE PROCUREMENT** RFQ (INCLUDED IN THE STATE PRICE AGREEMENT AND HERE Cogn Ball Price Against Const Value To the General Tele Balls op design Tele Balls op design

26

# VEHICLE PROCUREMENT RFQ (INCLUDED IN THE STATE PRICE AGREEMENT AND HERE) Price Quotes may be sent by U.S. Mall, emailed, or fixed to the ad Agency noted on page 1 of this form.

	PROCUREMENT
RFQ (INCLUDED IN THE STA	TE PRICE AGREEMENT AND HERE
Adachment 1  DITTO THE CONTRACTOR  The antique of the contractor o	THE AMERICA CENTRAL POLICY AND



# Vehicle Purchases RFQ - Vehicle Specifications Additional Specifications to Consider \*Do you need a heavy-duty transmission? List it on your RFQ \*How many seats and ADA stations (2 ADA stations are required on buses over 22ft)? \*Do you want a high-floor or lowfloor? \*Will you need chains or snow tires? \*Not sure what size air conditioner you'll need & forgot to ask during \*Market Research? \*The New RFQ form has a vendor suggestion column, just for that purpose -If you're worried about the performance of a vendor, ask for references -Include all preferred options that you may choose to include on your vehicle -Do you need to have warranty work completed within 50 miles of your area?

## Vehicle Procurement RFQ - Vehicle Specifications When Creating Vehicle Specifications, ask the experts! The Vendors – When doing "Market Research" you may call or email ALL the vendors and ask generalized questions Capital Program Coordinator Other Transit Managers

31

#### Vehicle **Procurement RFQ**

#### The RFQ is finally done!

- The RFQ is finally durie:

  The RFQ must be approved prior to release

  Email the RFQ to the Capital

  Program Coordinator for approval to release it to the vendors (CC your RTC as well)

  The Capital Program Coordinator will contact you with questions or to seek clarification as needed

  Once the RFQ is approved, send it to at least three of the vendors on the State Price Agreement
- Agreement
  Agencies must use the RFQ Vehicle Purchase
  Price Comparison form to document all bids
  solicited and received

  If a vendor does not have the vehicle, they will let
  you know and you need to document a "no bid"
  from the vendor

  If a vendor does not respond, they must be
  included in the Vehicle Purchase Price Comparison
  form

32

#### The RFQ is finally done! (Cont.)

- Submit the completed RFQ Vehic Comparison form, including the a vehicle selection made in the pro and the RFQ's received to the Ca Coordinator for review
- After receiving approval from the Cognito <u>form</u> Vehicle Purchase 0
- The CPC will process the Vehicle and submit it to the vendor
  - You will receive an email cor Vehicle Purchase Order has



. (00)	4
cle Purchase Price analysis basis for ocurement process, apital Program	FLORENCE
e CPC, complete the order	
Purchase Order	
nfirmation when been submitted	
	33

Vehicle		ODOT PUBLIC	TRANSIT VEHICLE PURC	CHASE		
	Agency Name:			Contact Person:		
Procurement	Grant Agreement No.		Date:	Phone No.		
RFO –	STATE	PRICE AGREEMENT RFQ	COMPARISON FORM - LC	OWEST COST SELECTION		
	Vehicle Useful Life Category:	No. of Vehicles To Se Purch	ssed:	No. of Regular Seats:	No. of ADA Stations:	
Vehicle Price	Required Specifications:	☐ From RFQ (attack all RFQ)	behind this form)	Other (Attack list or door	meer)	
Comparison	Additional Preferred Options:	☐ From RFQ (attack all RFQ)		Other (Attack list or door	mest)	
			IORS (Insert Vendor Names in			
Analysis Form	Requested Quotes	Vendor:	Vendor:	Vendor:	Vendor	
	Vehicle Make/Model Proposed:					
Lowest Cost Tab	Vehicle Base Price:					
	Cost of Required Specifications:					
	Total Vehicle Cost With All Required Specifications:		**		**	
	Cost of Additional Preferred Options (if any - enter zero if none):					
	Total Vehicle Cost With Required Specifications and Preferred Options:	**		\$0	**	
	Lowest Cost Vehicle Selected:	□ Selected	□ Selected	□ Selected	□ Selected	
		☐ Not Selected	☐ Not Selected	□ Not Selected	□ Not Selected	
	Comments:					
			CY SIGNATURE (Required):			
	Agency Representative (enter printed name and title below)			Phone No. / E-mail address (enter below)		
	Signature of Agency Representative:			Date of Signature:		
					34	

venicie	Proc	urem	ent RF	0 -					
						_		_	
Vehicle	Price	• Com	nariso	n ∆na	lysis Form	1 - Re	est Val	ше Та	h
		, 00	pario	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	., 0.0 . 0		,	40 .4	~
	COOT PUBLIC	TRANSIT VEHICLE	PURCHASE			ODOT PUBLIC	TRANSIT VEHICLE F		
Agency Name					Agency Name:			Grant Agreement	Nec
			Contact Person:		STATE PRICE AGREEMEN	RFQ COMPAR	ISON - BEST VALUE	DETERMINATION	SELECTION - Page
Grant Agreement No. Date:		Phone No.				naugred rating criteria or poet			
STATE PRICE AGREEMEN	T RFQ COMPAR	HSON - BEST VALU	E DETERMINATION S	ELECTION - Page 1	Best Yather Factors (non-purchase price)	Wedoc	Wandset:	Weedoor	Westor
Venicle Oseful Life Category:	No. of Vehicles to b	e Purchased	No. of Regular Seats No. of Adm Stations:		Scoreg is based on (Int Sectors Income)	_	_		_
Required Specifications:	☐ From RFS serve of EVy behaviors has been		recoments			_	_	_	
Additional Preferred Cytions:	C from \$50 area of \$10 area for the last		Commercial text on decomments						_
Best Value Factors (non-purchase-	C from 800 ways	Prior SPG priorit of PTY before the bons							
		INDORS (meet Vendor No	mes in Columns Below):						
Requested System	rendor:	Vendor.	Vendor:	Vendor.	Total Rading Score or Evaluation:				
Vehicle Make Model Proposed.					Seat Value Volume Selected	C Selected	□ Selected	□ Selected	☐ Selected
Territoria Rassa Princes	_					☐ Not Selected	☐ Not Selected	☐ Not Selected	☐ Not Selected
Cost of Resourced Societostone	_		_	_	Capturation Rationals for Vetera Searcher				
Total Venicle Cost With Required	_		_		-				
specifications:	**	**	**	10	AGENCY SIGNATURE (Required):				
Cost of Additional Preferred Options (F ary - enter para if name)					Agency Representative (unior product name and this below). Phone No. 13, and address (unior below).				mar hom becom
Note Venicle Cost Mith Required and Preferred Collision	50		50	50					
					Signature of Agency Representative:			Date of signature:	

Vehicle Procurement RFQ − Vehicle Price Comparison Analysis Form - Best Value Tab (Example from recent procurement)

• Agencies are able to select "Best Value" over "Lowest Price"

• Must have preapproval from Capital Program Coordinator

• Example on Right shows Criteria used on a recently approved RFQ

\*\*Support Comparison Coordinator

\*\*Agencies of the Support Coordinator

\*\*Agencies are able to select

\*\*Support Coordinator

\*\*Agencies are able to select

\*\*Best Value "over "Lowest Price"

\*\*MISCA EMACINATION MODILITY

\*\*Control Coordination (Coordination Coordinator)

\*\*Agencies (Coordinator)

\*\*Agenc

#### Vehicle Procurements – If not using the Oregon Price Agreement or if Agency wishes to use another states Price Agreement

If approved to do your own procurement, the agency must conduct an open competitive bid process, usually via a Request for Proposal (RFP)

Agencies must verify DBE compliance; only eligible Transit Vehicle Manufacturers may bid on FTA funded

Agencies follow locally adopted purchasing policies and must meet state procurement laws when not in conflict with federal (e.g., cannot include geographic preference, must receive three bids)

If an agency is allowed to conduct its own RFP, this must be approved by PTD prior to release. The final purchase order must be approved by PTD prior to submittal (PTD signs the agency's Purchase Order & releases it)

37

Vehicle Procurements – If not using the Oregon Price Agreement or if Agency wishes to use another states Price Agreement

#### Agencies may utilize a cooperative agreement from another state

- Agencies must get prior approval from PTD
- Once approved transit agencies are required to follow the rules of the other State

#### Washington Accessible Vehicle Contract

- With prior approval transit agencies may purchase from this price agreement
- Transit agencies are required to follow the Washington State price agreement



38

#### Your Vehicles have arrived.... Now What?

- Do **NOT** accept the vehicles if you are not in
  - Manufacturer's Federal Motor Vehicle Safety Standard Certification
  - · Altoona bus test reports

  - Buy America manufacturer certifications
     Verification that the Transit Vehicle
  - Pre-Award and Post-Delivery Certification
  - The vehicle is missing items from your PO



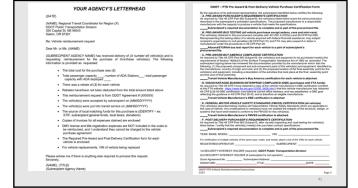


### Your Vehicles have arrived.... Now What?

- Review the Vehicle Purchase Reimbursement Instructions on the PTD <u>website</u> and attach to OPTIS Reimbursement Request
  - PTIS Reimbursement Request

    Create a cover letter (sample available) on agency letterhead
  - Fill out and attach ODOT PTD Pre-Award and Post-Delivery Vehicle Purchase Certification Form completely and correctly
    - Initials are required next to each step
    - Sign and date the form

40



41



## Your Vehicles have arrived.... Now What? (Cont.)

- Attach all certifications, cover letter and invoices to your OPTIS Reimbursement Request
  - If you are submitting the request before your Agency Periodic Report is submitted for the quarter, please contact your RTC for bypass
- Agency must deduct any rebates, discounts or pricing reductions from the total costs submitted for reimbursement
- Keep all documents in the vehicle procurement file
- Must retain for three years after disposal

42

#### Vehicle Disposal Process - Your trusty vehicle is at the end of its useful life

- Ensure that the vehicle is at the federally accepted Useful Life Benchmark FTA
- Disposing of Used State or federally funded public Transportation Vehicles -Microsoft Word Selling Vehicles.doc
- Complete Title Release Request (linked above)
- Sale by public auction is most common disposal method but other methods can be used
   Sale or transfer to another public transit agency in your region
   Sale directly to wrecking yard



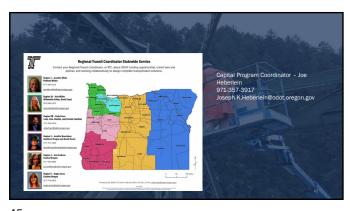
43



#### Vehicle Disposal Process - Your trusty vehicle is at the end of its useful life

- If wanting to directly sell or transfer to another agency providing public transportation, contact the Capital Program Coordinator and CC your RTC
- Once vehicle has been disposed of, complete the Asset Disposal Notice (linked in document on previous slide)
- You are required to report on the vehicle until the Asset Disposal Notice has been completed and submitted to PTD

44





#### Resources used in this presentation

- Microsoft PowerPoint ODOT Procurement RLS 2025(v2).pptx
- eCFR :: 48 CFR Part 2 Subpart 2.1 Definitions (FAR Part 2 Subpart 2.1)
- Procurement 101
- Third Party Contracting Guidance (Circular 4220.1G)
- ODOT PTD Example Micro Purchase Template 2025.pdf
- ODOT Public Transit Division (How to buy a vehicle)
   ODOT Public Transit Division (Vehicle Purchase Reimbursement Instructions)
- FTA Website for Cost Estimates

46



- Best Practices Procurement & Procurement Manual
- Oregon Department of Transportation:
   Sell a Vehicle: Public Transportation:
   State of Oregon (How to dispose of a vehicle)
- <u>Microsoft Word Selling Vehicles.doc</u>



47

