# HealthRight Group

*A COMBINATION OF MISSION-BASED NON-PROFITS*

*SERVING THE MOST-VULNERABLE PATIENTS*



March 9, 2023

# Agenda

- Introductions
- Overview of CareOregon and SCAN
- Common Mission and Common Threat
- Affect on Our Members & Community
- CareOregon & CCO Independence

# About CareOregon

- CareOregon was founded in 1994 out of a partnership between Multnomah County Health Department and Oregon Health and Science University.

  - **Mission**: Inspire and partner to create quality and equity in individual and community health.

  - **Vision**: Healthy communities for all individuals, regardless of income social circumstances.

- 571,510 members

- Key efforts:

  - Helped launch 5 of the original 16 coordinated care organizations in Oregon: Yamhill Community Care; Primary Health of Josephine County; Jackson Care Connect; Columbia Pacific CCO, and Health Share.

  - Integrated behavioral health across CCO lines of business.

  - Expanded services to manage non-emergent medical transportation benefit for members.

  - Helped launch the nation's first Indian Managed Care Entity.

  - Oregon's largest Dual Medicare/Medicaid program with 16,521 members.

  - Housecall Providers, in-home primary care, palliative care and hospice.

# About SCAN Group and SCAN Health Plan

- SCAN was founded in 1977 by a group of "twelve angry seniors" in Long Beach, California who wanted to improve care and services for older adults.

    - **Mission**: Keeping seniors healthy and independent.

- 285,000 Medicare Advantage members in California, Arizona, Nevada, and Texas.

- Fully integrated dual eligible (Medicare/Medicaid) special needs plan in California.

- 4.5 STAR rating for the 6th consecutive year.

- Key efforts:

    - SCAN Foundation

    - LGBTQ+ Medicare Advantage product

    - Healthcare in Action (street medicine program)

    - Homebase Medical (In-home primary care program)

    - MyPlace (Program of All Inclusive Care for the Elderly - PACE)

    - Welcome Health (in-home, virtual primary care)

    - Independence at Home (in-home long term case management)

# Common Mission of SCAN Group and CareOregon

- SCAN and CareOregon's shared history of change-agents coming together to create a better system of care for their communities align into a common mission of:

    o Serving higher-need populations that often fall through the cracks and are more expensive to care for;

    o Providing benefits and services that address acute needs with quality care while deploying upstream interventions to address root cause issues impacting the totality of an individual's health; and

    o Addressing the most complex, thorny barriers to health and independence through diversified assets.

# Common Threat for SCAN Group and CareOregon

- SCAN and CareOregon also recognize a common threat:
  - With a primary allegiance to shareholders, large for-profit companies (UnitedHealth Group, Molina, Centene, Humana) have aggressively grown membership and profits at the expense of locally controlled organizations.
  - Industry consolidation involving for-profit and not-for-profit entities, and non-health care entities entering the market, create stark competitive challenges for smaller plans.
  - The financial and scale dominance of these organizations over time will create an unfair playing field for not-for-profits and may irreversibly change the face of American healthcare towards one focused on scale, profit, and cost over quality, access, local control and experience.
  - Nowhere is this dynamic more concerning than in Medicaid and Medicare Advantage—where the most vulnerable and underserved Americans receive their care.

# HealthRight has the potential to deliver transformative, mission-aligned results in areas with unmet needs

| **Together both entities can build off their shared mission…** | **Improving the health and wellbeing of our communities, including the most medically complex and vulnerable** |

*Augment organizational focus and legacy practices with expected further investments in health equity and access*

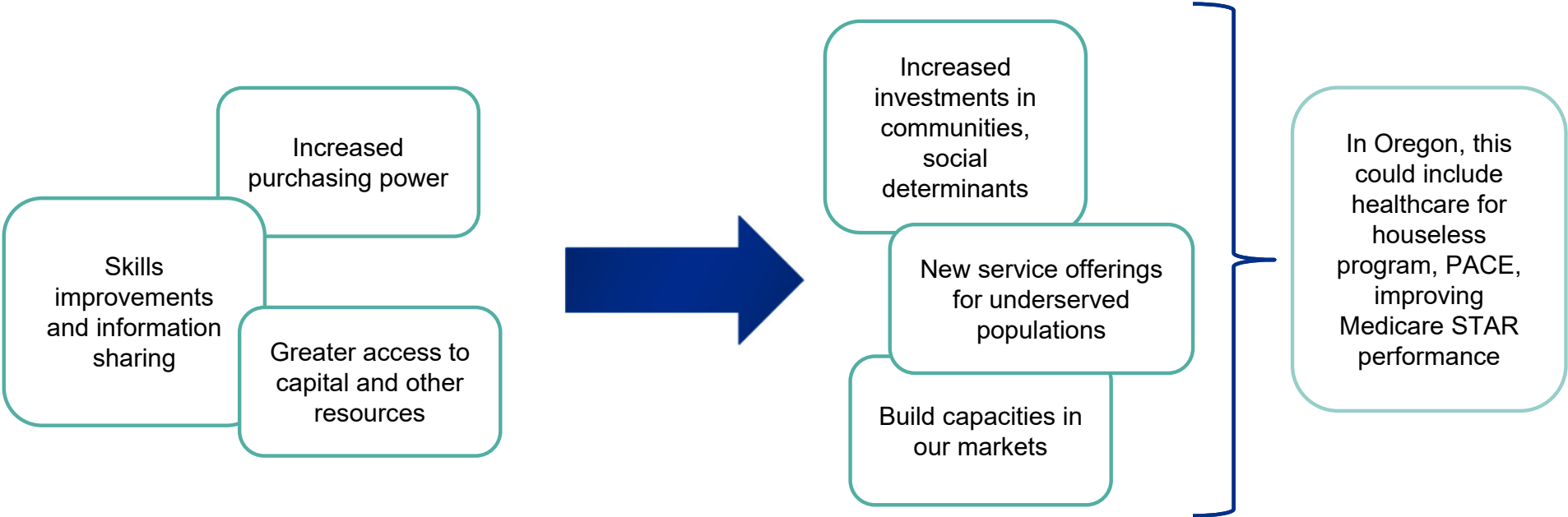|  | **Traditional Growth** | **Transformational Opportunities** | |
| --- | --- | --- | --- |
| **…to create potentially transformative opportunities benefiting from greater scale and capabilities** | Deliver access to high quality care for individuals on **Medicare or Medicaid in more markets** with a strengthened **value proposition** | Deliver higher-quality, more affordable care to the most medically complex, such as **Duals & Institutionalized** populations | Deliver better health outcomes and greater access to the underserved, such as **Native American Tribal** and **homeless** populations |

# HealthRight's impact on CareOregon's current and future members and communities



Skills improvements and information sharing

Increased purchasing power

Greater access to capital and other resources

Increased investments in communities, social determinants

New service offerings for underserved populations

Build capacities in our markets

In Oregon, this could include healthcare for houseless program, PACE, improving Medicare STAR performance

# Retaining local control and community focus

- This transaction is designed to preserve the local control and autonomy that make Oregon CCOs unique.
    - CareOregon and each CCO will maintain their independent boards of directors and each CCO will retain its community advisory council.
    - CareOregon will remain the sole member of its two CCOs.
- Neither HealthRight nor CareOregon will alter existing services relationships with affiliated CCOs.
    - CareOregon will continue to provide administrative and member services to Health Share.
- CareOregon and the CCOs will remain rooted in the communities they serve, with offices and operations that remain in our communities.
- CareOregon members will continue to receive the high-quality care coordination, customer support and access to care that they receive today and will benefit from our increased ability to serve members with additional functionality and services.

# Proposed HealthRight Group leadership structure*

## HealthRight Group



**President, Medicaid**
Eric Hunter



**Chief Executive Officer**
Sachin H. Jain, MD, MBA



**President, Medicare**
Karen Schulte

## CareOregon



**President & Chief Executive Officer**
Eric Hunter

## SCAN Health Plan



**Chief Executive Officer**
Sachin H. Jain, MD, MBA



**President**
Karen Schulte

* This does not show all officer positions. The leadership team is still under consideration.

# Q&A