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# Medicaid Pilot RFI Info Session

Friday, March 21, 2025



# Welcome!

# Info Session Team



*Oregon Health Authority (OHA):*

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*ORMED:*

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ORMED Project Manager

CTA @ MESD

Jennifer Keating (Moderator)

ORMED Customer Support Analyst

# Housekeeping



- Q&A format during the session: submit your questions via the Q&A on your toolbar. Jennifer will post answers or we will answer them live.
- Today's session is being recorded. The recording and a summary of the Q&A will be made available.

# Agenda



Introduction to SBHS Pilot and Participation Criteria

Pilot Roles Overview

Tentative Pilot Timelines

RFI Timelines and Application Preview

Q&A 10 min

# Optional Meeting Resource



Follow along using the Medicaid Billing Pilot RFI Info Session: EA Planning Worksheet ([link in chat](#))

As you listen to the Pilot Information Session, write down who you will need to engage with and get buy-in from within your district.

Buy-in from multiple departments is critical to success.

# EA Planning Worksheet



## Medicaid Billing Pilot RFI Info Session: EA Planning Worksheet

This worksheet is designed to assist Oregon Education Agencies (EAs) through key discussion points and strategic planning steps for considering and implementing a School Medicaid program. The steps included are not exhaustive and do not need to be taken consecutively; they are meant to provide actionable steps an education agency could take toward implementation of a School Medicaid program. This worksheet can be used in conjunction with the [School Medicaid Readiness Assessment](#), [School Medicaid Billing Startup Checklist](#), and [School Medicaid Cost-Benefit Analysis](#).

### Key Pilot RFI Application Dates

3/31/25: RFI application window opens

4/18/25: RFI application window closes

Step	Who Should be Included	Resources Needed	Target Completion Date
<b>The Initial Approval</b> Who needs to be engaged for approval to move forward with implementation?			
<b>Engagement and Buy-In</b> Who needs to be included in discussions?			
<b>Project Team Formation – A</b> project team should include cross-office representation from key school units, with an Admin Leading the effort: Student Services, Special Education, School Health Services, Business Services, Technology Services, etc.)			
<b>Project Team: Define Goals and Objectives</b> What are you hoping to achieve by implementing a School Medicaid program?			

# Today's Goals



After today's session:

1. You will have a better understanding of who needs to be involved to be successful in implementing a School Medicaid program.
2. You will have have a better understanding of the two year SBHS Pilot and whether your district would like to participate.



# Introduction to SBHS Pilot



The pilot is designed to support Education Agencies (EAs) from end-to-end: enrolling with Oregon Health Authority as a School Medicaid provider, through submission of billing claims and payment.

Participating districts will have the opportunity to:

- Participate in the pilot with support and training from OHA, ORMED, ODE and WestEd teams.
- Receive services from MESD (ORMED) at no cost to the district through June 30, 2027.
- Be part of a cohort group to share ideas, keep momentum and learn from each other.

# Goals of the Pilot



1. Onboard Education Agencies (EAs) that are not currently participating in the SBHS program.
2. Pilot a process that guides EAs through the onboarding and implementation steps for building a sustainable SBHS Medicaid Billing Program.
3. Increase Medicaid Reimbursement among Oregon EAs.

# Pilot Participation Criteria



1. Oregon Education Agency (EA)
  - a. School District
  - b. Education Service District
2. New to School Medicaid billing, just starting the process, or have not recently participated.


# Expectations of Participating Districts



- Assign a Lead Administrator Role
- Assign a Medicaid Coordinator
- Enroll with Oregon Health Authority
- Contract with Multnomah Education Service District (ORMED) for electronic billing submissions.
- Commit to actively participate:
  - attend planning meetings, check-ins and training sessions
  - submit information as needed to OHA and ORMED team



# Pilot and RFI



The two-year pilot program will focus on creating buy-in within your district, moving through the onboarding steps as a cohort and providing timely training and support.

## SBHS Team Roles

	OHA		ORMED		WestEd and ODE	
Role	Project Director: Jennifer S.	Support: medicaid.sbhs@ oha.oregon.gov	Project Manager: Leanne	Customer Support Team	Supporting Role	
Responsible	Pilot oversight	Medicaid 101 Training (w/ODE)	Create and monitor custom implementation plans	SIS Data Quality Assurance with District	Training and technical assistance	
		Training and technical assistance	Lead SIS Data Integration with District and Tech Teams	Provide ORMED training to licensed providers		
			Escalation point for Customer Support Team	Customer support		
			Liaison with ORMED software dev team	Monthly billing submissions		

# EA Team Roles: Cross-departmental buy-in is crucial

	Student Services / SPED / Health Services		Business Office / Technology Services		Medicaid Coordinator
Role	Administrator	Licensed Providers	BS Administrator or delegate	TS Administrator or delegate	Coordinator
Initial Startup / Activities	Commitment up front to set up program for success, and ensure buy-in over time.	Initial buy-in, review documentation processes, then ongoing regular billing processes.	Set up Fiscal Processes	Initial set up and implementation of SIS data extract.	Ongoing activities to ensure tasks are completed and progress is being made across all roles.

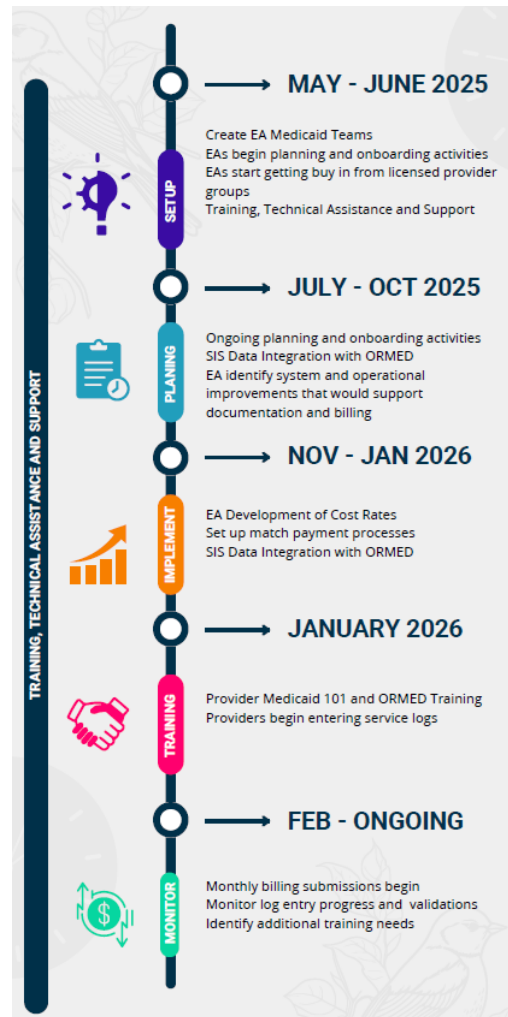


# Tentative Pilot Timelines

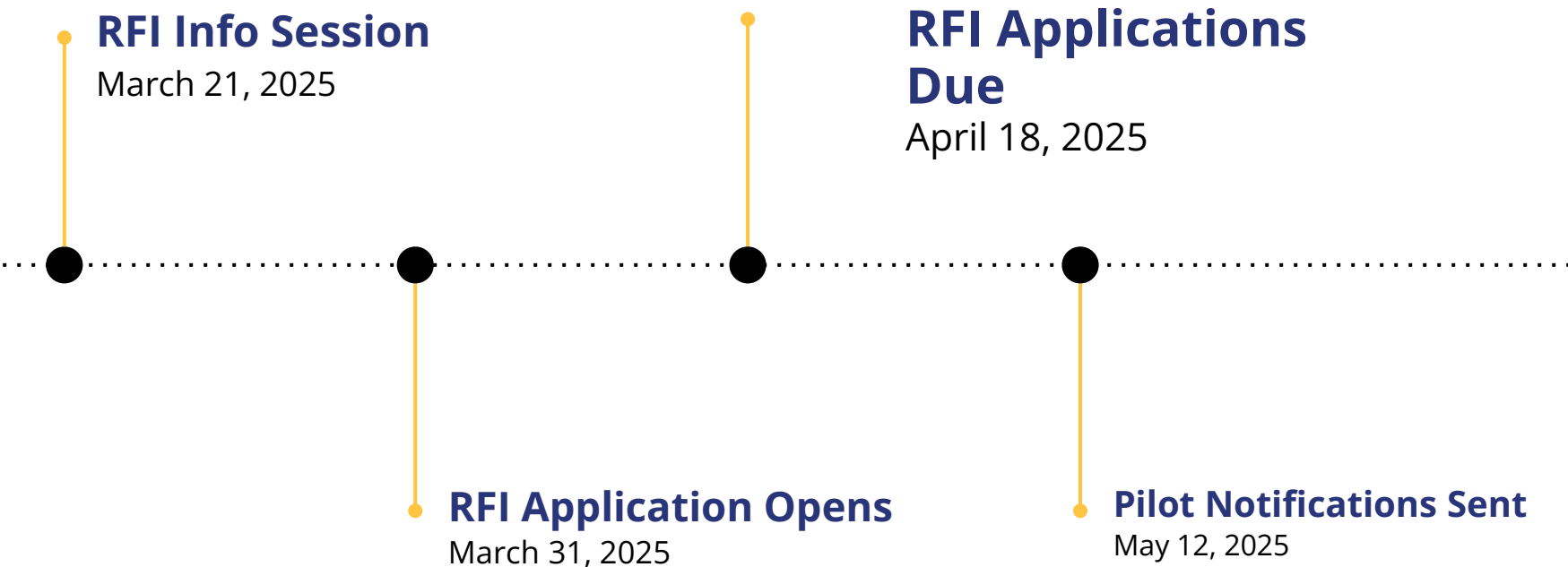
May 2025 - January 2026: planning, setup and implementation

February -March 2026: begin monthly billing submissions

Ongoing: training, technical assistance and support



# Pilot RFI Timelines



# RFI Survey Snapshot



## RFI Survey ORMed Pilot

### Instructions:

RFI questions were created by referencing Step 6, 7, 9, and 10 of the School Based Health Services Readiness Assessment. The purpose of the Readiness Assessment is to guide Education Agencies (EAs) in evaluating their preparedness to implement a sustainable SBHS Medicaid program.

We suggest that you read through and use the Readiness Tool to help you fill out the RFI application questions below.

**Please note:** We are not looking for the "most ready" EAs to participate in the pilot, we are seeking to understand where the EAs who want to participate in the pilot are at in the implementation of their School Medicaid. Knowing where each district is at will help provide better support during the pilot.

\* Required

1. Full Name of person completing the survey and name of district interested in participating in the pilot project. \*

Enter your answer

# Next Steps/Resources



Refer to recording of **Medicaid 101 training** provided by WestEd.

Use the **Readiness Tool** and **EA Planning Worksheet** to consider your district's readiness for implementing a sustainable SBHS program.

March 31: Email from OHA with **instructions to apply to participate** in the Pilot.



# Q&A



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