

## Attachment 1 - Letter of Intent to Apply Form

1. Applicant’s Legal Entity name: Trillium Community Health Plan, Inc.
2. Applicant’s Secretary of State Business Registration<sup>1</sup>: 341187-94
3. Oregon Headquarter Location: 1800 Millrace Dr, Eugene, OR 97403
4. Principle Place of Business (if different than Oregon Headquarter Location): \_\_\_\_\_
5. Key Contact Person: Chris Ellertson, Plan President & CEO
- Key Contact Person Phone/Email: 503-213-5163 Christian.D.Ellertson@healthnet.com  
Phone Email

6. To be eligible to apply, Applicant must be one (or more) of the following (Please check yes or no for each item):
- a. An organization that (1) has a certificate of authority in good standing as a health care service contractor or health insurance company from the Oregon Department of Consumer and Business Services (DCBS), and (2) issues health benefit plans, as defined in 743B.005, in Oregon.
- Yes  No
- If you selected Yes, please provide the DCBS Certificate of Authority number:  
Certificate No. 169
- b. An organization that is under, or during the last two years was under, a Medicaid contract with OHA to bear capitated health care financial risk in Oregon, including CCOs currently or formerly certified by OHA.
- Yes  No
- If you selected Yes, please provide the Medicaid contract type and number:  
Health Plan Services Contract CCO Contract # 143121-14
- c. A Provider Organization which bears health care financial risk in Oregon (e.g. hospital systems with capitated contracts from self-insured health plans) but which DCBS has exempted from a certificate of authority by Bulletin 96-2, [https://dfr.oregon.gov/laws-rules/Documents/Bulletins/bulletin\\_96-02.pdf](https://dfr.oregon.gov/laws-rules/Documents/Bulletins/bulletin_96-02.pdf).
- Yes  No
- If you selected Yes, please explain the health care financial risk you bear in Oregon and how you meet the DCBS exemption: \_\_\_\_\_
- d. A Tribe or Tribal organization.
- Yes  No

Note: A Tribe may sponsor an Indian Managed Care Entity or a CCO on a different timeline from that generally applicable to Applicants. Tribal members may be moved to that organization when it is approved by OHA.

<sup>1</sup> If Applicant is formed under insurance law, furnish the registration number with the Oregon Department of Consumer and Business Services (DCBS).

- e. An entity newly formed from one or more of the organizations described above.

Yes       No

If you selected Yes, please describe the newly formed organization and explain how the constituent or predecessor organizations meets one of the requirements in (a) through (d) above:

\_\_\_\_\_

**Please note:** Applicant’s qualifications to apply will not be evaluated until after the Application due date.

**7. Desired Service Area**

| County (List each desired County separately) | In your Application, will you request to serve less than the entire County? | If yes, what zip codes will be in your requested Service Area in this County? |
|--|---|---|
| Lane County                                  | No  |   |
| Benton County                                | Yes   | 97448, 97456  |
| Linn County                                  | Yes   | 97446   |
| Coos County                                  | No  |   |
| Douglas County                               | No  |   |
| Marion County                                | No  |   |
| Polk County                                  | No  |   |
| Washington County                            | No  |   |
| Multnomah County                             | No  |   |
| Clackamas County                             | No  |   |

**Please note:** If Applicant requests to cover less than a full County, it will be required to provide additional information and its reasoning for the request in its Application. OHA will consider requests during Application evaluation and will determine whether to approve or reject the request based on criteria that include, but are not limited to, how the request better serves the goals of CCO 2.0 than serving the entire County at issue. These Applicant requests and subsequent OHA responses do not limit OHA in any way from requiring additional changes to an Applicant’s proposed Service Area based on OHA’s needs and the needs of its Members. OHA may require an Applicant to accept OHA’s additional Service Area request(s) as a condition of receiving an award or a Notice to Proceed as OHA and its Members’ needs warrant. Applicant’s requests for Service Area will not be evaluated until after the Application due date.

- 8. In Exhibit A, please provide an organization chart complying with the requirements of Attachment 6.
- 9. In Exhibit B, describe your current lines of health plan business in Oregon. Provide total covered lives for each line of business. (Provide separate figures for the following markets: Medicaid, other OHA, non-OHA state health plans, other state or local public sector, Medicare, other federal, Marketplace, other commercial insured, and commercial self-funded. Within each market identify numbers for benefit coverage types such as oral and comprehensive medical and identify numbers that are administrative-services-only as opposed to at-risk).

**10. Applicant’s Good Faith Intentions**

Applicant has a good faith intention to submit an Application and believes it has the resources to do so. If at any time prior to or upon the Application due date Applicant determines it will not submit an Application, Applicant will submit to OHA a notarized letter, withdrawing this letter of intent and briefly stating the reason for the withdrawal. If at any time prior to seven days before the Application due date Applicant determines it must change the provisions of this LOI other than the requested Service Area, Applicant will submit to OHA a notarized letter, changing this letter of intent and briefly stating the reason for the change.

11. Acknowledgements

Applicant acknowledges that this Letter of Intent is binding upon Applicant if it proceeds to submit an Application and continues through the RFA process without withdrawing its Application. Applicant also acknowledges that OHA will publicly post the information in this LOI prior to the Application submission date. To be considered for a CCO Contract, Applicant must submit all required document in the RFA by the applicable dates in Section 1.2 of the RFA.


Representatives of Applicant have read the RFA in its entirety. By submitting this Letter of Intent, Applicant acknowledges and agrees to be bound by RFA Section 6.2 (Governing Laws) and 6.4 (Limitation on Claims). Applicant also agrees to be bound by all the other provisions of the RFA, subject to Applicant's protest rights as set forth in the RFA.

12. Signature

The signature must be notarized, as follows

I, Chris Ellertson being first duly sworn under oath, and representing Applicant, hereby depose and swear or affirms under penalty of perjury that:

- a. I am an officer of the Applicant,
- b. I have personal knowledge of this Letter of Intent and believe it to be accurate, and
- c. I have full authority from the Applicant to submit this Letter of Intent.

  
\_\_\_\_\_  
Signature

Chris Ellertson CEO  
\_\_\_\_\_  
Printed Name and Title

2/13/19  
\_\_\_\_\_  
Date

State of Oregon )

) ss:

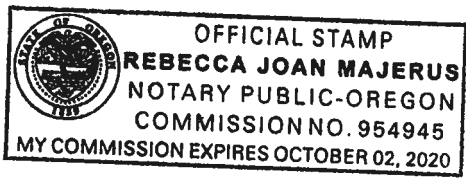
County of Washington

Signed and sworn to before me on 2/13/19 (date) by Chris Ellertson (Affiant's name).

Rebecca Majerus Rebecca Majerus

Notary Public for the State of Oregon

My Commission Expires: 10/2/2020

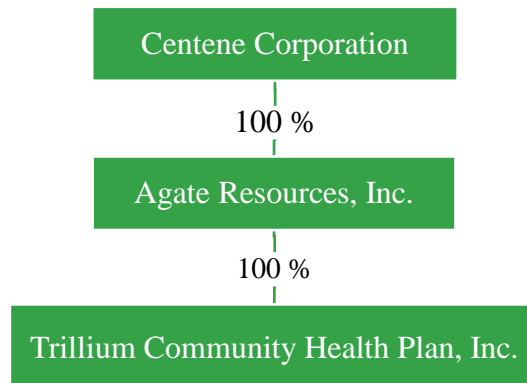




### EXHIBIT A: ORGANIZATION CHART

Below is Trillium Community Health Plan, Inc.’s (Trillium) organization chart depicting ownership, per the requirements of Attachment 6, part B.1.b. As of December 31, 2018, Trillium is 100% owned by Agate Resources, Inc., which is 100% owned by Centene Corporation (Centene), a public for-profit corporation.

Centene is led by a 9 member Board of Directors and no single individual has a controlling percentage over the organization.



The following pages include Trillium’s organization listing presenting the identities of and interrelationships between Centene, Trillium, Affiliated insurers and reporting entities, and other Affiliates, per the requirements of Attachment 6, part C.1.a.



**EXHIBIT B: OREGON HEALTH CARE BUSINESS**

Trillium Community Health Plan, Inc.'s (Trillium) current lines of health care business in Oregon include Medicaid, Cover All Kids, and Medicare. Please see below for covered lives representing each line of business.

***Trillium Membership***

| <b>Medicaid by Coverage Type (as of 11/30/2018)</b> |        |                      |
|---|--------|----------------------|
| CCOA  | 85,270 |                      |
| CCOB  | 113    |                      |
| CCOE  | 29     |                      |
| CCOG  | 5,231  |                      |
| <b><i>Total Medicaid</i></b>                        |        | <b>90,643</b>        |
| <b>Cover All Kids (as of 11/30/18)</b>              |        | <b>311</b>           |
| <b>Medicare (as of 12/31/18)</b>                    |        | <b>2,523</b>         |
| <b><i>Total Trillium Membership</i></b>             |        | <b><i>93,477</i></b> |