Oregon Medical Marijuana Program 19-21 Actuals with Projections Year to Date through September 2019

| | OMMP Patient & Grower 19-21 | | |
|--------------------------------------|-----------------------------|---------------------|-------------|
| Revenue and Expenditures Projections | FY20 Act + Projections | FY21 Projections | Total |
| Beginning Fund Balance | 4,779,588 | - | 4,779,588 |
| General Fund | 114,067 | 114,067 | 228,134 |
| Fee Revenue - Patient | 2,528,231 | 1,871,478 | 4,399,709 |
| Fee Revenue - Grower | 598,068 | 431,094 | 1,029,162 |
| Grower Civil Penalty | 18,520 | - | 18,520 |
| Metric Revenue (OLCC) | 236,820 | 236,820 | 473,640 |
| Revenue Total | 8,275,294 | 2,653,459 | 10,928,753 |
| Direct: Allocation Costs | (484,344) | (510,836) | (995,180) |
| Indirect: Central & Shared | (533,906) | (546,311) | (1,080,218) |
| State Support for PHD Transfers Out | (747,769) | (747,769) | (1,495,538) |
| Net Revenue | 6,509,275 | 848,542 | 7,357,818 |
| Personal Services | 3,004,582 | 3,007,476 | 6,012,058 |
| Services and Supplies | 453,256 | 540,000 | 993,256 |
| Metrc Payable (OLCC) | 236,820 | 236,820 | 473,640 |
| OIS Direct Charges | 143,700 | 144,000 | 287,700 |
| Total Expenditures | 3,838,358 | 3,928,296 | 7,766,654 |
| PROJECTED CASH BALANCE | 2,670,917 | (3,079,753) | (408,836) |

Forecast Assumptions

Forecast is based on year to date actuals as well as balance of the year projections based on trends

Revenue

- -General Fund of \$114,067 per year per SB 2198
- -Card and Grower revenue projections are based trend with decrease activity assumptions
- -Grower Civil Penalty is not forecasted, but actual accounts receivable for failure to report
- -OLCC revenue is offset by Metrc Payable (OLCC)

Expenditures

-Personal Services includes Services and Supplies