

Subject: Announcement for upcoming Phenova MMJ PT Studies for Oregon Dispensary Program

Hello-

Phenova is announcing the opening of several MMJ PT studies for Pesticides and Residual Solvents in support of the Oregon MMJ Dispensary Program. Attached is the announcement letter with study dates, standard offerings and descriptions, and pricing. Please note that we received some very good suggestions from our first study, and have made some changes to the standard designs. Also, we are now offering QC samples as well as Rapid Return studies. Rapid Return studies are ones that can be requested at anytime, the results can be reported as quickly as needed, and Phenova will evaluate and produce a report within three business days of receiving all entered results. There is a surcharge to the cost of a normal PT study for the expedited time frame that are associated with Rapid Return studies.

I would like to point out that it is always beneficial, from a study evaluation and statistical perspective, that there are multiple participants involved in a study. This may not be the case in a Rapid Return study situation where a lab may request an RR study and be the only one participating. Therefore, it is my request that labs wishing to do a study very soon participate in the first regularly scheduled PT study. We have reduced the time the study is active and open as well as promised a very short turnaround on producing reports to participants. The timeframes for regularly scheduled PT studies are very similar to what a RR study would eventually end up being, and the cost per standard is a bit lower. We understand the tight timeframe Oregon labs are under in order to meet the up and coming deadline for accreditation, but I believe our timeline layouts for the first two studies will accommodate the deadline. In the end, we are asking for labs to participate in a normally scheduled PT study and only use RR studies when absolutely necessary.

Please feel free to call me directly with any concerns or questions.

Ty Garber

Director, New Product Development

Phenova

A Phenomenex Company

6390 Joyce Dr., Suite 100

Golden, CO 80403

Tel: (866) 942-2978

Fax: (866) 283-0269

Email: TyG@phenova.com

Website: <http://www.phenova.com>