OREGON BOND RESIDENTIAL LOAN PROGRAM

Oregon Housing and Community Services

How to Originate Oregon Bond Residential Loan program



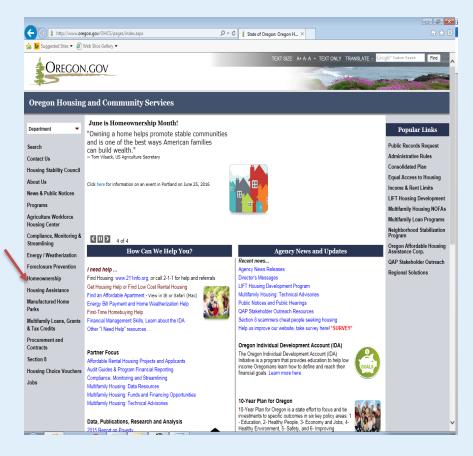


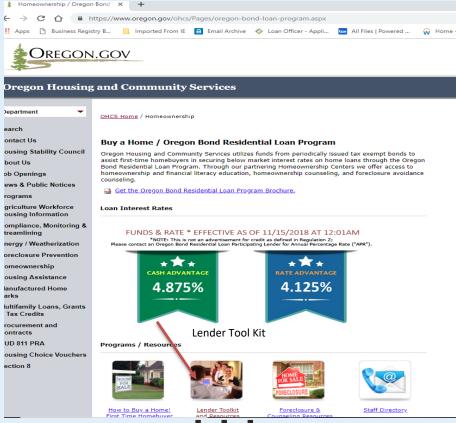
OVERVIEW

Oregon Housing and Community Services periodically issues tax exempt mortgage revenue bonds to fund lower than market interest rate mortgage loans to help first time homeowners in Oregon. Our Residential Loan Program provides belowmarket rates helping eligible families increase their home purchasing power and keep their monthly house payments affordable.









OHCS WEBSITE





INSIDE THE LENDER TOOL KIT

Most of the answers you need are in the Lender Tool Kit.

- ✓ Procedure Manual
- Forms needed in a lender file
- ✓ Income Limits
- ✓ Purchase Price Limits
- Census numbers for Target areas
- ✓ Training video for the program
- ✓ Training video on the Recapture Form.
- ✓ Tutorial on how to determine Target areas
- A program flyer you can input your Logo and photo for mailing purposes

FUNDS & RATE * EFFECTIVE AS OF 11/15/2018 AT 12:01AM *NOTE: This is not an advertisement for credit as defined in Regulation Z; CASH ADVANTAGE



Lender Resources











Procedural Manual

Term Sheet

Property Limits

Oregon Bond Residential Loan Program







Officer/Processor? Reservation System



Target Areas Reservation System



Oregon Bond Residential Loan











Non-Targeted Area

Promotional Materials

Contact Us



Did you know?

HOMEOWNERSHIP CENTERS

Oregon Bond Residential Loan Program does not offer DPA. All funds for such programs, when available, are found at Homeownership Centers throughout Oregon.

Oregon Housing and Community Services

OREGON HOMEOWNERSHIP CENTERS

Oregon Homeownership Agencies staff is knowledgeable, dedicated and experienced in helping families become homeowner's. Providing a variety of pre-purchase homebuyer education, financial coaching, pre-purchase homebuyer counseling and financial literacy education.

Oregon Homeownership Agencies, listed on the right, may have resources to help you with Down Payment Assistance.

Oregon Homeownership Agency staff offers a variety of tools and can help eligible families' access community services.

For more information, contact us at:
Oregon Housing & Community Services
725 Summer St. NE, STE B
Salem, OR 97301-1266
PH (503) 986-2000
www.ohcs.oregon.gov

Rev. 4/2017



County Service Area	Agency Name/Website	Phone/Email
Baker, Grant, Union, & Wallowa	Community Connections Housing Resource Center	(541) 963-3186
	www.ccno.org	info@ccno.org
Benton, Lincoln & Linn	Willamette Neighborhood Housing Service	(541) 752-7220 x300
	www.w-nhs.org	info@w-nhs.org
Clackamas, Multnomah, Washington	African American Alliance for Homeownership	(503) 595-3517
Portland Metro Area	www.aaah.org	info@aaah.org
	Hacienda Community Development Corporation	(503) 961-6432
	www.haciendacdc.org	home@haciendacdc.org
	Native American Youth & Family Center	(503) 288-8177 x223
	www.nayapdx.org	lorettak@navapdx.org
	Portland Housing Center	(503) 282-7744
	www.portlandhousingcenter.org	Staff emails on website
	Open Door Counseling Center (Washington County Only)	(503) 640-6689
	www.odhw.org	mchavez@opendoorcc.net
Clatsop, Columbia & Tillamook	Northwest Oregon Regional Housing Center	(800) 325-8098
•	(Community Action Team)	cindkp@cat-team.org
	www.cat-team.org/nworhc/	
Coos, Curry, Douglas	NeighborWorks Umpqua Coast (Umpqua CDC)	(541) 673-4909
	www.nwumpqua.org	webmaster@umpquacdc.org
Crook, Deschutes, & Jefferson	NeighborImpact Homeownership Center	(541) 323-6567
	www.neighborimpact.org	homesource@neighborimpact.org
Harney & Malheur	Community in Action	(541) 889-1060 x103
	www.communityinaction.info	info@communityinaction.info
Hood River, Sherman, & Wasco	Mid-Columbia Housing Resource Center	(541) 296-3397 x18
	(Columbia Cascade Housing)	davep@columbaicascadehousingcorp.org
	www.MidColumbiaHousingCenter.org	
Jackson & Josephine	ACCESS	(541) 779-6691
	www.accesshelps.org	info@accesshelps.org
Klamath & Lake	Klamath-Lake Regional Housing Center	(541) 882-3500 x819
	www.klcas.org	mscott@klcas.org
Lane	Neighborhood Economic Development Corporation	(541) 345-7106
	(NEDCO)	
	www.nedcocdc.org	
Marion	Neighborhood Economic Development Corporation	(503) 779-2680
	(NEDCO)	
	www.nedcocdc.org	
Umatilla, Morrow, Gilliam, &	Community Action Program of East Central Oregon	(541) 276-5073
Wheeler	www.capeco-works.org	dierome@capeco-works.org
Yamhill & Polk	Housing Authority of Yamhill County	(503) 883-4300
	www.havc.org	resourcecenter@havc.org

Oregon Housing and Community Services | 725 Summer St. NE, Suite B, Salem, OR 97301-1266 | Oregon Housing Centers (503) 986-2000



Residential Loan Program Limits

There are three Lender Resources for Loan Officers located on the OHCS website.

Property/Purchase Price Limits

Depending on the location of the home being purchased, OHCS has established Purchase Price Limits which are governed by the IRS. Price limits are listed on our website.

Income Limits

The "annualized gross household income" cannot exceed the Program Limits established by Oregon Housing, governed by the Internal Revenue Service (IRS). The eligible income levels to qualify for this program are posted on our website.

Targeted and Non Targeted Areas

The first-time homebuyer requirement is waived and there—are higher Purchase Price Limits if the property being purchased is in a Targeted Area, and the borrower transfers any residential property previously owned prior to closing the Program Loan. Borrower cannot own other property at time of closing. Targeted and non-targeted areas are listed on our website.



INCOME LIMITS

OHCS has established **Income Limits** for households that would qualify for the **Oregon Bond** Residential Loan program. **Income** is calculated on current income ONLY and not a 2

Oregon Bond Residential Loan Program: First Time Homebuyer Program

Oregon Housing and Community Services

Income Limits

About the Program

Oregon Housing and Community Services periodically issues tax exempt mortgage revenue bonds to be able to provide lower than market interest rate home loans to help first time homeowners in Oregon. The Oregon Bond Residential Loan Program provides below-market rates helping Oregon families achieve their home ownership goals while keeping their monthly payments affordable.

Income Limits

OHCS has established **Income Limits** (listed at right) for households that would qualify for the Oregon Bond Residential Loan program.

How to Qualify

To apply, simply contact one of our participating lenders and they will assist you in getting prequalified for one of our home loans.

Find a participating lender at: https://o.hcs.state.or.us/lenders/lenderlocator.jsp

For more information, contact us at:

Oregon Housing and Community Services

725 Summer St. NE, Suite B, Salem, OR 97301-1266 PH (503) 986-2000

In Oregon, 1-877-788-2663 www.ohcs.oregon.gov

Revised 05-2018



Income Limits Effective May 29, 2018

	Non-Targe	ted Area	Targeted Area		
County*	1-2 Person	3 or More	1-2 Person	3 or More	
Baker	Non Applicable	Non Applicable	\$83,880	\$97,860	
Benton	\$84,100	\$96,715	\$100,920	\$117,740	
Clackamas, Columbia, Multnomah	\$97,680	\$112,460	\$97,680	\$113,960	
Clatsop	Non Applicable	Non Applicable	\$83,880	\$97,860	
Coos	Non Applicable	Non Applicable	\$83,880	\$97,860	
Crook	Non Applicable	Non Applicable			
Curry	\$69,900	\$80,385	\$83,880	\$97,860	
Deschutes	\$81,139	\$93,310	Non Applicable	Non Applicable	
Douglas	\$69,900	\$80,385	\$83,880	\$97,860	
Gilliam	\$69,900	\$80,385	Non Applicable	Non Applicable	
Grant	\$69,900	\$80,385	Non Applicable	Non Applicable	
Harney	Non Applicable	Non Applicable	\$83,880	\$97,860	
Hood River	\$82,560	\$96,320	Non Applicable	Non Applicable	
Jackson	\$69,900	\$80,385	\$83,880	\$97,860	
Jefferson	Non Applicable	Non Applicable	\$83,880	\$97,860	
Josephine	Non Applicable	Non Applicable	\$83,880	\$97,860	
Klamath	Non Applicable	Non Applicable	\$83,880	\$97,860	
Lake	Non Applicable	Non Applicable	\$83,880	\$97,860	
Lane	\$69,900	\$80,385	\$83,880	\$97,860	
Lincoln	\$69,900	\$80,385	Non Applicable	Non Applicable	
Linn	\$69,900	\$80,385	\$83,880	\$97,860	
Malheur	Non Applicable	Non Applicable	\$83,880	\$97,860	
Marion & Polk	\$69,900	\$80,385	\$83,880	\$97,860	
Morrow	\$69,900	\$80,385	Non Applicable	Non Applicable	
Sherman	\$69,900	\$80,385	Non Applicable	Non Applicable	
Tillamook	\$69,900	\$80,385	Non Applicable	Non Applicable	
Umatilla	\$69,900	\$80,385	\$83,880	\$97,860	
Union	Non Applicable	Non Applicable	\$83,880	\$97,860	
Wallowa	Non Applicable	Non Applicable	\$83,880	\$97,860	
Wasco	\$69,900	\$80,385	Non Applicable	Non Applicable	
Washington	\$97,680	\$112,460	Non Applicable	Non Applicable	
Wheeler	Non Applicable	Non Applicable	\$83,880	\$97,860	
Yamhill	\$97,680	\$112,460	Non Applicable	Non Applicable	



year average

Property Purchase Price Limits

OHCS has established Purchase Price Limits (listed at right) which are governed by the Internal Revenue Service (IRS).

Counties <u>NOT</u> listed fall under "All Other Counties". Limits are subject to change annually.

Oregon Bond Residential Loan Program: First Time Homebuyer Program

Oregon Housing and Community Services

Property Purchase Price Limits

About the Program

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Property Purchase Price Limits

OHCS has established **Purchase Price Limits** (listed at right) which are governed by the Internal Revenue Service (IRS). Depending on the location of the home being purchased, the Purchase Price (acquisition cost) limits are effective May 3, 2018.

How to Qualify

To apply, simply contact one of our participating lenders and they will assist you in getting pre-qualified for one of our home loans.

Find a participating lender at:

https://o.hcs.state.or.us/lenders/lenderlocator.jsp

For more information, contact us at:

Oregon Housing and Community Services

725 Summer St. NE, Suite B, Salem, OR 97301-1266 PH (503) 986-2046 In Oregon, 1-877-788-2663 www.ohcs.oregon.gov

Revised 5/2018

Purchase Price Limits								
Effective May 3, 2018								
County Non-Targeted Area Targeted-Area								
Benton	\$328,235	\$401,177						
Clackamas	\$412,942	\$504,706						
Clatsop	Not Applicable	\$336,470						
Columbia	\$412,942	\$504,706						
Curry	\$301,765	\$368,823						
Deschutes	\$344,118	Not Applicable						
Hood River	\$418,235	Not Applicable						
Jackson	\$278,471	\$340,353						
Multnomah	\$412,942	\$504,706						
Washington	\$412,942	Not Applicable						
Yamhill	\$412,942	Not Applicable						
All Other Counties	\$271,165	\$331,423						

If the county is not specifically listed, use the "All Other Counties" figures.

Targeted Areas

The first-time homebuyer requirement is waived and there are higher Purchase Price Limits if the property being purchased is in a Targeted Area, and the borrower transfers any residential property previously owned prior to closing the Program Loan. Targeted Areas include Counties: Baker, Clatsop, Coos, Crook, Harney, Jefferson, Josephine, Klamath, Lake, Malheur, Union, Wallowa, and Wheeler; and Cities: (within the city limits of) Ashland, Milton-Freewater, Myrtle Creek, Port Orford, Silverton, Turner, and Vernonia; and portions: of Albany, Corvallis, Eugene, Medford. Salem and Portland.



Oregon Housing and Community Services | 725 Summer St. NE, Suite B, Salem, OR 97301-1266 | PH (503) 986-2000



Targeted and Non-Targeted Areas

Those left blank indicate there is no Census for that area, therefore there is no targeted income limits for those counties.

This form only changes when the Census Bureau is updated.

Oregon Bond Residential Loan Program: First Time Homebuyer Program

Oregon Housing and Community Services

Targeted and Non-Targeted Areas

About the Program
Oregon Housing and Community Services
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For more information, contact us at:

Oregon Housing & Community Services

725 Summer St. NE, STE B Salem, OR 97301-1266 PH (503) 986-2000 In Oregon: 1-877-788-2663 www.ohcs.oregon.gov

Rev 05/201

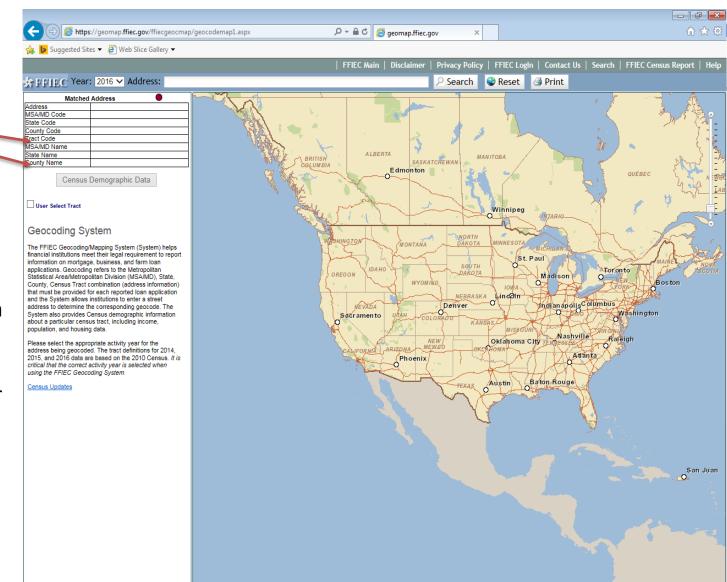


Targeted and Non-Targeted Effective Feb. 28, 2014						
County*	Non-Targeted	Targeted	*If in a Targeted area, use the Tracts Code # or other information listed			
Baker		Targeted	County is All Targeted			
Benton	Non-Targeted	Targeted	Corvallis in Census #106			
Clackamas	Non-Targeted	Targeted	Portland in Census # 222.01			
Clatsop		Targeted	County is All Targeted			
Columbia	Non-Targeted	Targeted	Within the City Limits of Vernonia			
Coos		Targeted	County is All Targeted			
Crook		Targeted	County is All Targeted			
Curry	Non-Targeted	Targeted	Within the City Limits of Port Orford			
Deschutes	Non-Targeted					
Douglas	Non-Targeted	Targeted	Within the City Limits of Myrtle Creek			
Gilliam	Non-Targeted					
Grant	Non-Targeted					
Harney		Targeted	County is All Targeted			
Hood River	Non-Targeted					
Jackson	Non-Targeted	Targeted	Medford in Census # 1 and 2.02; Within the City Limits of Ashland			
Jefferson		Targeted	County is All Targeted			
Josephine		Targeted	County is All Targeted			
Klamath		Targeted	County is All Targeted			
Lake		Targeted	County is All Targeted			
Lane	Non-Targeted	Targeted	Eugene in Census # 38, 39, 40, 42, 45.01, 45.02			
Lincoln	Non-Targeted					
Linn	Non-Targeted	Targeted	Albany in Census # 204			
Malheur		Targeted	County is All Targeted			
Marion	Non-Targeted	Targeted	Salem in Census # 4, 16.02; Within the City Limits of Silverton and Turner			
Morrow	Non-Targeted					
Multnomah	Non-Targeted	Targeted	Portland in Census # 1, 2, 7.02, 9.01, 10, 11.01, 11.02, 12.01, 12.02, 13.01, 13.02, 21, 33.01, 34.01, 34.02, 36.01, 37.01, 37.02, 38.01, 39.01, 40.01, 41.01, 41.02, 42, 48, 50, 51, 53, 55, 96.06			
Polk	Non-Targeted	Targeted	Salem in Census # 51			
Sherman	Non-Targeted					
Tillamook	Non-Targeted					
Umatilla	Non-Targeted	Targeted	Within the City Limits of Milton-Freewater			
Union		Targeted	County is All Targeted			
Wallowa		Targeted	County is All Targeted			
Wasco	Non-Targeted		Link to Geo Mapping			
Washington	Non-Targeted					
Wheeler		Targeted	County is All Targeted			
Yamhill	Non-Targeted					
		*To find Ti	ract Code, visit this link http://www.ffiec.gov/geocode/default.aspx			

Oregon Housing and Community Services | 725 Summer St. NE, Suite B, Salem, OR 97301-1266 | Residential Loan Program: (503) 986-2000



GEO Mapping for Target and Non-Target Areas



The Geo Mapping system provides
Census
information which narrow down the
Target and NonTargeted Areas for the State of
Oregon.

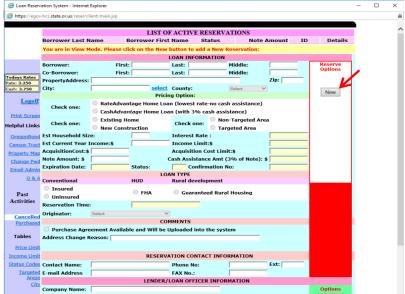
Tract Code

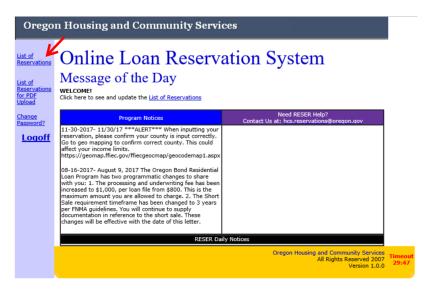
County

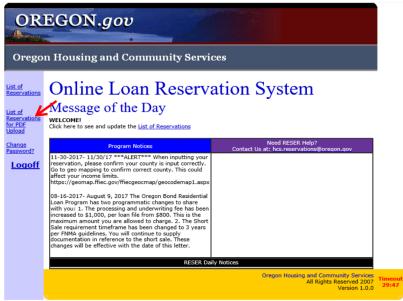


Reservation Systems











Lenders Guides, Forms and more

The forms needed to be discuss with your borrowers upfront at application are:

- ✓ Addendum to the loan application
- ✓ Notice to buyers
- ✓ Recapture from (feel free to share the training video with borrowers)







TRID CD and OSB Allowed Fees

Closing Informa	tion	Trans	actio	on Information	L	oan Info	rmation
Date Issued Dosing Date	Borro		Michael Jones and Mary St 123 Anywhere Street	one Li	oan Term urpose		
Nsbursement Date lettlement Agent ile #	Seller		Anytown, ST 12345 Steve Cole and Amy Doe 321 Somewhere Drive		roduct oan Type		
roperty iale Price	456 Somewhere Av Anytown, ST 12345 \$180,000		,	Anytown, ST 12345 Ficus Bank		oan ID#	123456789 000654321
Loan Terms				Can this amount	increase after	closing	?
Loan Amount		\$162,000		NO			
Interest Rate		3.875%		NO			
Monthly Princi See Projected Payr Estimated Total M	ments below for your	\$761.78		NO			
Prepayment P	enalty		Does the loan have these features? YES - As high as \$3,240 if you pay off the loan first 2 years				
Balloon Payme		_					
2				NO			
Projected Pa	yments		Ye	NO		Year	s 8-30
	yments ulation						s 8-30 61.78
Payment Calcu	yments ulation	+		nars 1-7	+		
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Principal & Int Mortgage Inst Estimated Esc	yments ulation terest urance rrow rrease over time			\$761.78 82.35		\$70	61.78
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Payment Calcu Principal & Int Mortgage Insi Estimated Esc. Amount can inc Estimated To Monthly Payi Estimated Tax & Assessment Amount can incre See page 4 for de	yments ulation lerest urance urance tol ment tal ment es, insurance sass over time ting ting	\$356.13	\$1,	Resident State Control of the Contro	Hesiance I's Association D page 4 for details. Costs + \$5,018.	\$76 21 \$96 \$96	61.78 - 06.13 57.91 In escrow? YES YES NO pay for other property

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Loan Costs			At Closing Before Closing		Others
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co For	\$236.	55			
to John Smith Appraisers Inc.					\$405.00
to Information Inc.		\$29.80			
to Info Co.	\$20.00				
to Info Co.	\$31,75				
to Info Co.	\$75.00				
to Info Co.	\$80.00				
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or special file Co.	Source				
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fees	\$85.0	0			
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to Any State			\$95000		
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um (12 mo) to Insurance Co.	\$1,209.96				
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County USA	\$631.80				
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permonth for 2 mo.	\$210.60	-			
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to HOA Age Inc.	\$150.00				
	\$750.00			\$750.00	
to XYZ Warranty Inc.			\$45000		
to Alpha Real Estate Broker			\$5,700.00		
			\$5,700.00		
to Omega Real Estate Broker					
to Omega Real Estate Broker optional) to Epolon Title Co.	\$1,000.00				
optional) to Epolon Title Co.					
optional) to Epsilon Title Co. or-Paid)	\$1,000.00	.05			
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	Loan Estimate	Final	Did this change?
Total Closing Costs (J)	\$8,054.00	\$9,712.10	YES • See Total Loan Costs (D) and Total Other Costs (I)
Closing Costs Paid Before Closing	\$0	-\$29.80	YES •You paid these Closing Costs before closing
Closing Costs Financed Paid from your Loan Amount)	\$0	\$0	NO
Down Payment/Funds from Borrower	\$18,000.00	\$18,000.00	NO
Deposit	-\$10,000.00	-\$10,000.00	NO
Funds for Borrower	\$0	\$0	NO
Seller Credits	\$0	- \$2,500.00	YES • See Seller Credits in Section L
Idjustments and Other Credits	\$0	- \$1,035.04	YES • See details in Sections K and L
Cash to Close	\$16,054.00	\$14,147.26	

189,762.30 180,000.00 \$9,682.30	M.1 01 02 03 04 05 06	LER'S TRANSAG Due to Seller at (Sale Price of Pro Sale Price of Any	Closing	roperty Included in Sale	\$180,080.00
180,000.00	01 02 03 04 05	Sale Price of Pro	perty	ronerty included in Sale	***************************************
	02 03 04 05 06			roperty included in Sale	\$180,000.00
\$9,682.30	03 04 05 06	Sale Price of Any	Personal P	roperty Included in Sale	\$180,000.00
\$9,682.30	04 05 06			openy mended in sale	
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		ustments for its	me Dalel b	Caller in Advance	
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40000	13			114.1	4
	14				
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	16				
75,615.04	N. 0	Due from Seller	at Closing		\$115,665.04
\$10,000.00	01	Excess Deposit			
162,000.00			id at Closin	g(J)	\$12,800.00
	03	Existing Loan(s)	Assumed o	r Taken Subject to	
	04	Payoff of First Me	ortgage Lo	an	\$100,000.00
\$2,500.00	05	Payoff of Second	Mortgage	Loan	
	06				
\$750.00	07				
	08	Seller Credit			\$2,500.00
	09				
	10				
*****					*****
\$365.04			es 1/1/13		\$365.04
		Assessments		to	
	_	CULATION			
189 762 30	-		Closing ()	0	\$180,080.00
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	1775,615.04 510,000.00 1102,000.00 5750.00 5750.00 5750.00	580.00 17.5 175.615.04 17.5 17.5 17.5 17.5 17.5 17.5 17.5 17.5	50 Cery/from Issue 10 Courty Tases	00 CLy/from Taxes	10 Courty Names to

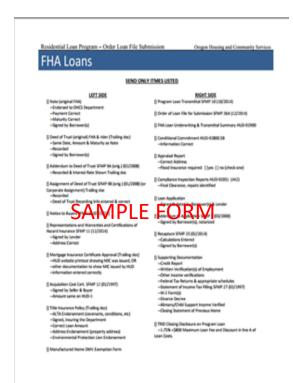


Use all seller concessions first, then OSB grant funds. Any overage put toward PR.



Shipping A Funded File

The loan types used in the program are located on the OHCS website. Click the links below.



- ✓ FHA Stacking

 FHA Loans
- ✓ Conventional Stacking

 Conventional Loans
- ✓ USDA Stacking

 Gauranteed Rural Housing Loans
- ✓ FED VA Stacking
 Fed VA Loans



Other Services Provided at OHCS

Oregon Homeownership Stabilization Initiative

- Mortgage Payment Assistance
 - 12 monthly payments, up to \$20,000
 - Reinstatement up to \$15,000
- Loan Preservation Assistance
 - One-time payment to bring account current, up to \$40,000
 - Mortgages
 - Property Taxes
 - Reverse Mortgage Advances

OHSI Customer Service 503-986-2025

Oregon Homeownership Stabilization Initiative



CONTACT INFORMATION

Chris Knight, Residential Loan Specialist

Salem: (503) 986-2046

Email: Christofer.Knight@oregon.gov



