

REAL ESTATE AGENCY BEFORE THE REAL ESTATE COMMISSIONER

In the Matter of the Unlicensed Professional Real Estate Activity of

ORDER ON DEFAULT

RONALD W. STACEY

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- 1.1 On February 21, 2014, the Real Estate Commissioner issued, by certified mail, a notice of intent to levy civil penalty and order to cease and desist against Ronald W. Stacey (Ron). The Oregon Real Estate Agency (OREA) sent the notice of intent to Ron's last known address of record with the OREA. The notice of intent was also mailed to Ron by regular first class mail in a handwritten envelope.
- 1.2 The certified mailing and the regular first class mailing have not been returned to the OREA. The certified mailing was signed for by Elecia Stacey.
- 1.3 Over twenty (20) days have elapsed since the mailing of the notice issued in this matter and no written request for hearing has been received.
- 1.4 Copies of the entire investigation file are designated as the record for purposes of default, including any submission from respondent and all information in the administrative file relating to the mailing of notices and any responses received.

2.

Based upon the foregoing and upon a review of the above described investigation reports, documents and files, the Real Estate Commissioner finds:

2.1 Oregon Administrative Rule 863-001-0006 states, in part, that a notice of intent is properly served when deposited in the United States mail, registered or certified mail, addressed to the real estate licensee or to any other person having an interest in a proceeding before the Commissioner at the licensee's or other person's last known address of record with OREA.

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- 1.5 OREA evaluated the information provided by Velez and reviewed the website for Promised Realty, Inc. (Promised Realty) at www.promisedrealty.com and determined an investigation was warranted.
- 1.6 Promised Realty, Inc. is the registered business name for Elecia Stacey (Elecia) who is the owner, principal broker and sole licensee for Promised Realty. Elecia is married to Ron.
- 1.7 On May 1, 2013, Velez received another email from Ron. Ron wrote, "My wife owns Promised Realty. I am not an officer of the company and she is not affiliated with my real estate pursuits we discussed. I get my referrals mostly from churches and work directly with them. If you have anyone in need you think we can help, please feel free to contact me direct."
- 1.8 Velez forwarded the email regarding the NSP solicitation to Cheryl Resendez (Resendez), Administrator of the NSP at Oregon Housing and Community Services. Resendez informed Velez that an NSP is not a 501(c)(3) grant, and the funds are Federal Grant funds used to purchase and rehabilitate properties within certain target areas to help rebuild and stabilize neighborhoods.
- 1.9 Resendez further explained that because Ron is not an approved Sub Recipient he does not have the ability to utilize the funds or have the authority to offer assistance to anyone.
- 1.10 As of May 1, 2013, a review of the Promised Realty website shows Elecia's name listed with the designations of "CREOS" and "Principal Broker" followed by, "We Will Do Our Best To Get The Best For You," and "Ron and Elecia Partners For 44 years." A photo identified "Elecia Stacey" with the designations of "Broker" and "CREOS." Another photo identified "Ron "Boots" Stacey." The contact number for both Ron and Elecia was listed as (503) 698-9337.

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- 1.11 Multiple links were found on the Promised Realty website that opened to articles which offered instruction and services related to professional real estate activity. Ron's name was at the end of each article. The following are segments from the articles found on the Promised Realty website:
 - A.) "...The bank doesn't give the listing to just anybody! The bank wants serious, experienced and dedicated professionals who have earned their place inthe REO business to sell their properties. Make Sense? I got another one last week from a site that doesn't deal with the public. It's a site that services REOs for a bank and does give out listings." The article ends with "Ron Stacey," "A Certified REO Specialist," "Multi-Million Dollar Producer", "Experienced since 1972".
 - B.) "...The REO specialist consistently generates multiple offers on his listing assignments, or at least should be encouraging multiple offers"... "The REO specialist closing ratios are immeasurably higher..." "We earned our results by recovering and preserving hard asset dollars, guiding the property from pre-foreclosure through final REO sale, coupled with making ourselves useful to our clients, loan servicing professionals, lenders and asset managers." "Thank you, and looking forward to doing more business with you." The article ends with, "Ron "Boots" Stacey", "The Negotiator", "CREOS", "A Certified REO Specialist".
 - C.) "I use MLS on most all my personal property and on my clients REOs and non-REO properties. However I set the sale and offering to overcome the short comings of MLS..." "Ron "Boots" Stacey", "The Negotiator".

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- D.) "... I deal with truly hundreds of banks and their mangers locally and across the country, either buying troubled properties, or selling them for borrowers, or simply getting the loan amount owed by homeowners reduced to a reasonable and workable figure..." and "...we will work with your bank to reduce your debt and sell the property for you, or do a "cash out" purchase as we have done hundreds of times for clients in several states..." The reader is urged to "Kindly call me at your earliest opportunity..." followed by, "Ron "Boots" Stacey, Property Buyer."
- 1.12 In regards to the Promised Realty website, Elecia told OREA investigator, Meghan Lewis (Lewis) the following during her interview, "Ron is a programmer and he programmed all that stuff in. I never have checked on this site since 2010. I do know that in looking at it, that it remained the same since 2010 time."
- 1.13 Prior to this investigation, Ron had previously been interviewed by an OREA investigator regarding his contact information on the Promised Realty website.
- 1.14 According to OREA file #200903-275 Investigative Report, Investigator Gae Lynne Cooper (Cooper) interviewed Elecia and Ron at their residence on December 9, 2009. Ron told Cooper after his license was revoked in 2008, he removed his name along with his personal information from the Promised Realty website. Cooper requested Ron show her the website so the changes could be printed off. Cooper's report indicated she observed Ron's picture and name still on the Promised Realty website. The report indicated that during the interview Ron was unable to remove his information from the website.

Violation: By advertising and purporting to be engaged in professional real estate activity on the website of Promised Realty, Inc. at www.promisedrealty.com, Ron violated ORS 696.020(2), which states an individual may not engage in, carry on, advertise or purport to engage in or carry on professional real estate activity, or act in the capacity of a real estate licensee, within this state unless the individual holds an active license.

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ORDER

IT IS HEREBY ORDERED that, pursuant to ORS 696.990(4) and based upon the violation set forth above, Ronald Stacey pay a civil penalty in the sum of \$500.00, said penalty to be paid to the General Fund of the State Treasury by paying the same to OREA.

In addition, Ron is hereby ordered to immediately cease and desist from engaging in any professional real estate activity as defined in ORS 696.010(14)(a) to (n) (2014 Edition) unless Ron first obtains a real estate license from OREA. The Commissioner's authority for this order is under ORS 696.397.

Dated this 27th day of MARCH , 2014.

OREGON REAL ESTATE AGENCY

GENE BENTLEY

Real Estate Commissioner

DATE of service: 3-27-2014

NOTICE: You are entitled to judicial review of this order. Judicial review may be obtained by filing a petition for review within 60 days from the date of service of this order. Judicial review is pursuant to the provisions of ORS 183.482.