REAL ESTATE AGENCY BEFORE THE REAL ESTATE COMMISSIONER

In the Matter of the Real Estate License of

BRAYDEN MICHAEL MOORE

STIPULATED FINAL ORDER

The Real Estate Agency (OREA) and Brayden Michael Moore (Moore) do hereby agree and stipulate to the following:

FINDINGS OF FACT

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CONCLUSIONS OF LAW

1.

- 1.1 Brayden obtained his property manager license on May 23, 2013. On August 14, 2014, Moore registered Chateau Management, LLC (Chateau) with OREA and associated his license with Chateau.
- 1.2 Moore received a clients' trust account audit letter dated July 17, 2014, informing him that his clients' trust account ending in #0000 (CTA #0000) had been chosen for a mail in audit. The letter requested Moore submit to OREA, within 30 days of the date of the letter, a trust account reconciliation for March 2014 and provide supporting documentation.
- 1.3 On September 17, 2014, Moore submitted a spreadsheet with inconsistent owner ledger balances to OREA Compliance Specialist, Lindsey Nunes (Nunes). In his first submission Moore failed to submit bank statements or a single reconciliation form showing the three required components. Moore made several incomplete submissions of reconciliation documents to Nunes.
- 1.4 Nunes scheduled an onsite inspection for September 30, 2014. Nunes asked Moore to prepare for her visit by providing an owners' ledger and check register.

1.5 When Nunes arrived Moore was unable to provide the records Nunes requested. Moore told Nunes his property management records were incomplete and inaccurate because he did not have all his transactions entered, and owner and tenant ledgers were not up to date.

Violation: By failing to update and maintain required records and ledgers, Moore violated OAR 863-025-0035(1)(b), (c), (d), (f) and (j) (4-1-13, 5-15-14 Editions), which requires a property manager to keep complete and adequate records which must include, (b) clients' trust account and security deposit account records, (c) an owner's ledger for each property management agreement, (d) a record of receipts and disbursements or check register maintained for each clients' trust account or security deposits account, (f) a tenant's ledger for each tenant, and (j) records of the reconciliation of each clients' trust account and security deposits account, including the reconciliation document.

- 1.6 Nunes learned from Moore he had never taken his earned management fees since becoming licensed in April 2013. Moore claimed he intended to take his compensation when his property management records were complete. Nunes requested a copy of Moore's property management agreement, but Moore said he could not provide one for her. During a subsequent interview with OREA Investigator/Auditor Meghan Lewis (Lewis), Moore provided a copy of a property management agreement dated July 1, 2013, between Chateau Management and Mike Moore. The agreement was for property located at 6421 NW Oak Creek Dr. Studio, Corvallis, OR 97330. The agreement stated the following, "In the month in which rents are collected, Manager shall take management fees in the amount of 6% of the monthly gross receipts from the operation of the property during the period this Agreement remains in full force and effect."
- 1.7 Moore admitted to Nunes he did not collect his management fees in the month which rents are collected. The copy of the property management agreement is signed and dated July 1, 2013, by Mike Moore, but is not signed and dated by Moore.

Violation: By failing to collect earned management fees, Moore violated OAR 863-025-0025(15) (4-1-13, 5-15-14 Editions), which requires a property manager to disburse earned management fees from the clients' trust account at least once each month unless a different schedule of disbursement is specified in the property management agreement.

Violation: By failing to sign the property management agreement dated July 1, 2013, as the property manager, Moore violated OAR 863-025-0020(2)(I) (4-1-13 and 5-15-14 Editions), which states, a property management agreement must include signatures of the property manager, or a person authorized in section (6) of this rule, and the owner.

Violation: By using the name "Chateau Management" for the management of rental real estate, when the name was not registered with OREA (the name registered with OREA is Chateau Management, LLC), Moore violated, ORS 696.026(6) (2013 Edition) which states, a principal real estate broker or licensed real estate property manager may conduct professional real estate activity only under the name which the principal broker or property manager was issued, or a registered business name.

1.8 On October 13, 2014, Moore called Nunes and told her his computer had crashed and he had to re-create his property management records. Moore told Nunes what she was asking of him was "impossible."

Violation: By failing to properly maintain his electronic records, Moore violated OAR 863-025-0035(3)(a), and (b) (4-1-13, 5-15-14 Editions), which states, if a property manager uses a computerized system for creating, maintaining, and producing required records and reports; (a) the property manager must back up any data that is stored in the computerized system at least once each month, and (b) posting of owners ledgers, records of receipts and disbursements, tenants ledgers and manipulation of information must be maintained in a format that will readily enable tracing and reconciliation.

- 1.9 On November 18, 2014, Nunes requested an update from Moore. Moore replied and explained he was almost complete with his 2013 entries. In an email dated November 24, 2014, Moore wrote to Nunes he was almost complete with his 2014 entries. Nunes did not receive further communication or a completed reconciliation with Moore.
 - 1.10 On January 5, 2015, OREA opened an investigation.
 - 1.11 On March 4, 2015, Lewis interviewed Moore.
- 1.12 In the March 4, 2015, interview Moore told Lewis that he used a computerized software program for his records maintenance and production. Moore used an electronic payment feature in the program for receiving into CTA #0000 tenants rent income and security deposits into CTA #0000. Moore thought owner and tenant ledgers associated with the

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payment would be automatically updated. Moore admitted he did not always remember to correct or update receipts of funds in the owner and tenant ledgers.

- 1.13 Moore told Lewis he could not provide any monthly reconciliations for either CTA #0000 or security deposit account ending in #0018 (CTA #0018). Moore explained he was not caught up on his property management records for 2014, or 2015, but that he had completed the banking and ledger entries into his computerized system for 2013.
- 1.14 Moore further stated once he had completed the data entry for the owner and tenant ledgers he could possibly have a clients' trust account reconciliation finished within thirty days.

Violation: By failing to complete the required reconciliation for CTA #0000, Moore violated OAR 863-025-0025(20) (4-1-13, 5-15-14 Edition), which requires a property manager to reconcile each clients' trust account containing the three required components, within 30 calendar days from the bank statement.

Violation: By failing to complete the required reconciliations for CTA #0018, Moore violated OAR 863-025-0025(21) (4-1-13, 5-15-14 Edition), which requires a property manager to reconcile each security deposits account containing the three required components within 30 calendar days of the bank statement.

- 1.15 Throughout the course of the investigation Lewis requested and reviewed a number of Moore's financial documents as he continued to work on his records and reconciliations. Lewis found inconsistencies in the CTA #0018(security deposit account), where Moore had provided spreadsheets containing tenant security deposits information. Each spreadsheet contained a different ending balance, and the bank statement had an entirely different ending balance.
- 1.16 Moore acknowledge the balance inconsistences were likely due to the last and first month's rent deposited in to CTA #0018. He explained that online deposits made by the tenant or single check often contained rental income and tenant security deposit funds. Moore admitted he did not always remember to transfer the funds constituting the tenant security deposit to CTA #0018, or the funds constituting rental income into CTA #0000.

Violation: By failing to deposit tenant security deposits into the security deposits account within five banking days, Moore violated OAR 863-025-0025(5) (4-1-13, 5-15-14 Editions) which states, a property manager who receives a security deposit on behalf of an owner must deposit the security deposit into the property manager's security deposit account within five banking days after receipt.

Violation: By failing to separate rental income from tenant security deposits when a tenant deposited a larger check containing both types of funds, Moore violated OAR 863-025-0030(2) (4-1-13, 5-15-14 Editions), which state, if a property manager receives a security deposit as part of a larger check containing funds other than security deposits, the property manager may deposit the check into a clients' trust account of the property manager, however, the portion of funds constituting the security deposits must be deposited into the security deposits account within three banking days after deposit of the check into the clients' trust account.

- 1.17 As previously discussed, Moore had not properly been recording security deposits that he received from tenants. Moore told Lewis, he would work on creating an accurate spreadsheet for an accounting of tenants security deposits held in CTA #0018. Moore said he then would transfer out funds determined to be rental income to be transferred into CTA #0000.
- 1.18 A review of Moore's tenant agreements and corresponding tenant ledgers showed that Moore failed to specify the amount of and the reason for all funds paid by the tenant to the property manager including, but not limited to, funds for rent, refundable security deposits, and any fees or other charges.
- 1.19 A review of the tenant agreement for 223 NW 28th Street, Corvallis, Oregon specified the first month's rent of \$950.00, with first and last month's rent due at the beginning of the lease period effective June 1, 2014; and specified a security deposit of \$1,500.00 due at the time of signing the lease agreement,.
- 1.20 According to the tenant ledger for the 223 NW 28th Street property, an entry for \$950.00 July 1, 2014, was described as "Rent Income." On June 1, 2014, an entry for \$1,500.00, was described as "Security Deposits." An entry for July 10, 2014 for \$995.00 was recorded as, "Mgmt. Held- Last Month's Rent." The \$45.00 difference between the rent of

\$950.00 and \$995.00 is not specified with a reason on the tenant agreement or ledger.

- 1.21 During the investigation Moore created a spreadsheet, "January 2015 Closing Balance SD Calculations," to identify tenant funds held for the different properties he managed. On this spreadsheet, Moore identified \$4,975.00 as pre-paid rent collected for tenants in the 223 NW 28th property on his spreadsheet. The \$4,975.00 pre-paid rent was not reflected on the tenant ledger for the property as paid or received.
- 1.22 Tenant agreements for 2161 Janssen Street #102, Corvallis, Oregon, indicated that security deposits were to be charged and held by the Landlord. A review of the 2161 #102 tenant ledger did not show the \$2,000 tenant security deposit charged or received.

Violation: By failing to record deposits and detailed information for the deposits received, Moore violated OAR 863-025-0050(4)(d)(A) and (B) (4-1-13 and 5-15-14 Editions), which requires a tenant's ledger to contain the following for each deposits of funds: (A) amount of funds received, and (B) the purpose of the funds and identity of the person who tendered the funds.

1.23 All of the above demonstrate incompetent in performing acts for which Moore is required to hold a license.

Violation: ORS 696.301(12) (2013 and 2015 Editions), which states a real estate licensee's real estate license can be disciplined if they have demonstrated incompetence in performing any act for which the licensee is required to hold a license.

- 1.24 On December 22, 2015, Moore attended a settlement conference. While at the conference he stated he corrected multiple of the violations noted above. He explained he had recently hired a bookkeeper to complete the required monthly reconciliations for CTA #0000 and CTA #0018. At the time of the conference Moore was working to correct entry errors from 2014, but was confident once this was done he could provide October 2015 and November 2015 monthly reconciliations no later than January 15, 2016.
- 1.25 Moore met the deadline of January 15, 2016 and included December 2015 reconciliations. A review of the reconciliations showed multiple outstanding transactions from 2014, including checks written to Chateau Management, past tenant and service providers, and electronic banking transfers remained on the reconciliation document. Moore and his bookkeeper explained the bank statements did not show these transactions, which indicated

1.27 On February 26, 2016, Moore had a conference call with OREA Regulations Manager, Selina Barnes and Lewis. Prior to the call, corrected January 2016 reconciliations

were submitted by Moore, these reconciliations appeared to be in compliance.

and electronic banking transactions from 2014 remained on the reconciliation.

2.

2.1 OREA reserves the right to investigate and pursue additional complaints that may be received in the future regarding this licensee.

the transactions did not occur at the banking level and were likely computer entry errors.

improvement" with his January 2016 reconciliations. Moore met the deadline and provided

the required reconciliation documents. Supporting documentation indicated the majority of

outstanding transactions appeared to be resolved, but a few checks to Chateau Management

1.26 A second deadline of February 10, 2016, was given to Moore to show "significant

STIPULATION & WAIVER

I have read and reviewed the above findings of fact and conclusions of law which have been submitted to me by OREA and further, the order which follows hereafter. I understand that the findings of fact, conclusions of law and this stipulation and waiver embody the full and complete agreement and stipulation between OREA and me. I further understand that if I do not agree with this stipulation I have the right to request a hearing on this matter and to be represented by legal counsel at such a hearing. Hearings are conducted in accordance with the procedures set forth in ORS Chapter 183 and in accordance with the Rules of Practice and Procedure adopted by the Attorney General of the State of Oregon. I freely and voluntarily waive my rights to a hearing, to representation by legal counsel at such a hearing, and to judicial review of this matter.

I hereby agree and stipulate to the above findings of fact and conclusions of law and understand that the order which follows hereafter may be completed and signed by the Real Estate Commissioner or may be rejected by the Real Estate Commissioner. I understand that, in accordance with the provisions of ORS 696.445(3), notice of this order shall be published in the Oregon Real Estate News Journal.

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ORDER

IT IS HEREBY ORDERED that Moore's property manager license be, and hereby is, reprimanded.

IT IS FURTHER ORDERED that Moore complete the 27-hour Property Manager Advanced Practices course, (detailed in OAR 863-022-0022) within six months from the effective date of this order. Moore must submit documentation, such as certificate to OREA showing completion of the 27-hour Property Manager Advanced Practices course. This documentation must be submitted to OREA no later than 10 days after the education has been completed. The 27-hour Property Manager Advanced Practices course used to comply with this order may not be used as continuing education by Moore toward a license renewal.

IT IS SO STIPULATED:

IT IS SO ORDERED:

DEN MICHAEL MOODE

BRAYDEN MICHAEL MOORE

Date fune 6th, 20/6

GENE BENTLEY

Real Estate Commissioner

Date 6. 14./6

Date of service: 6-16-2010