REAL ESTATE AGENCY 1 BEFORE THE REAL ESTATE COMMISSIONER 2 3 4 In the Matter of the Real Estate License of 5 STIPULATED FINAL ORDER JASON SCOTT LEINER 6 7 8 9 10 The Oregon Real Estate Agency (Agency) and Jason Scott Leiner (Leiner) do hereby 11 agree and stipulate to the following: 12 FINDINGS OF FACT 13 & 14 CONCLUSIONS OF LAW 15 1. 16 1.1 At all times mentioned herein, Leiner was licensed as a principal broker. From 17 January 23, 2018, through January 31, 2020, Leiner was the licensee in of Homestead 18 Properties, Inc. (Homestead). On February 4, 2020, Leiner moved his license to Richmond 19 American Homes of Oregon, Inc. 20 1.2 In November 2020, Leiner sold Homestead's property portfolio to Oregon Rental 21 Property Management. Per Leiner, his assistant, Kera Crabtree took over the property 22 management after he left. After Crabtree left Homestead on November 16, 2020, no other 23 licensee was associated with Homestead. After Crabtree left Homestead, Leiner handled the 24 transfer of funds to Oregon Rental Property Management and closing the bank accounts. 25 1.3 In September 2019, The Agency selected Homestead for a mandatory clients' 26 trust account review for clients' trust account ending in #0295. The Agency opened an 27 investigation in March 2020. 28 1.4 As part of the investigation, Leiner provided November 2020 through January 29 2021 check registers for clients' trust accounts ending #0287 and #0295. Some account 30 entries for #0287 failed to note the payee and purpose of receipts and disbursements. For the

account ending in #0295, all journal entries failed to note the purpose of receipt and disbursement, and multiple other entries were missing the payee information.

- (1) Violation: The check registers for clients' trust accounts ending in #0287 and #0295 lacked the required detail (purpose of the funds and identity of the person who tendered the funds), in violation of ORS 696.301(3) as it incorporates OAR 863-025-0040(2)(a)(C), (2)(b)(C), and (D) (1/01/2020 and 1/1/2021 Editions), which state: (2) a record of receipts and disbursements or a check register must contain at least the following information: (a) for each receipt of funds: (C) the purpose of the funds and identity of the person who tendered the funds. (b) for each disbursement of funds: (C) the check number and payee of the disbursement; and (D) the purpose of the disbursement.
- 1.5 Upon opening Homestead, Leiner said he went to the bank and opened the accounts believing they were set up as clients' trust accounts. When he was asked to provide a Notice of Clients' Trust Account form from the bank for the reconciliation review, the bank refused to sign the form because the accounts he had were not actual clients' trust account. Leiner then went through the process of opening two new clients' trust accounts.
- 1.6 On December 9, 2019, Leiner provided a Notice of Clients' Trust Account and Authorization to Examine for two new clients' trust accounts ending in #9063 and #9071. The forms were acknowledged by a US Bank representative on November 22, 2019. When Leiner provided the documents to the Agency, neither of these accounts was reported in the Agency licensing software as required.
- **Violation**: In November 2019, Leiner opened two clients' trust accounts, however, he failed to notify the Agency in violation of ORS 696.301(3) as it incorporates ORS 696.245(2) (2019 Edition) and OAR 863-025-0025(3) (01/01/2019 Edition). OAR 863-025-0025(3) states within 10 business days from the date a clients' trust account is opened, the property manager must notify the Agency using an online process established by the Agency. This notification will include the information required in ORS 696.245, including a copy of the completed and signed "Notice of Clients' Trust Account and Authorization to Examine." Per ORS 696.245(2), within 10 business days from the date a clients' trust account is opened, a licensed real estate property manager or principal real estate broker shall notify the Real Estate Agency that the account has been opened. The notice must include the required information noted in (a)-(e).

- 1.7 Leiner submitted a reconciliation dated January 10, 2020, for account ending in #0295 prepared by Guy Schoenborn (Schoenborn). Leiner used Schoenborn for all accounting and bookkeeping. Schoenborn was in charge of entering data and preparing reconciliation reports. Leiner did not review the monthly reconciliation reports and did not have any written delegation of authority for Schoenborn.
- (3) Violation: Schoenborn prepared the monthly reconciliations for accounts ending in #0287 and #0295; however, Leiner failed to review the reconciliation reports in violation of ORS 696.301(3) as it incorporates OAR 863-025-0028(2)(d)(A), (B), and (3)(d)(A), (B) (01/01/2020 Edition), which states: (2) a property manager must reconcile each clients' trust account within 30 calendar days of the date of the bank statement pursuant to the requirements contained in this section. (d) Within 30 calendar days from the date of the bank statement, the property manager must: (A) complete the reconciliation document; and (B) sign and date the reconciliation document, attesting to the accuracy and completeness of the reconciliation. (3) A property manager must reconcile each security deposits account within 30 calendar days of the bank statement date pursuant to the requirements contained in this section. (d) Within 30 calendar days of the date of the bank statement, the property manager must: (A) complete the reconciliation document; and (B) sign and date the reconciliation document attesting to the accuracy and completeness of the reconciliation.
- **(4) Violation:** By failing to have a written delegation for Schoenborn to review and approve monthly reconciliations, Leiner violated ORS 696.301(3) as it incorporates OAR 863-025-0015(5)(b) (01/01/2020 Edition) which states (5) the following delegations of the property manager's authority must be in writing, dated and signed by the property manager and signed by the individual who is receiving the authority, and kept with written policies: (b) review and approve reconciliations and receive and disburse funds under OAR 863-025-0025(23).
- 1.8 According to Cathie Velasco (Velasco), property manager with Oregon Rental Property Management (ORPM), Homestead's property portfolio transfer took effect December 1, 2020.
- 1.9 The December 2020 bank statement for account ending in #0287, holding tenant security deposits, had a beginning balance of \$67,573.36. It appears all funds were transferred to account ending in #0295 and had a month-end balance of zero. No funds were

deposited into the account in January 2021.

- 1.10 The December 2020 bank statement for account ending in #0295 had an ending balance of \$2,038.00. It appears Homestead collected some rents and disbursed \$99,278.64. Leiner said his bookkeeper advised him to deposit \$1,500 from Homestead's operating account on December 24, 2020, to cover any outstanding expenses.
- (5) Violation: In December 2020, Leiner deposited money from the operating account of Homestead Properties, Inc. into clients' trust account ending in #0295 in violation of ORS 696.301(3) as it incorporates ORS 696.241(5) (2019 Edition), which states, a principal real estate broker or licensed real estate property manager may not commingle any other funds with the trust funds held in a clients' trust account.
- 1.11 Linda Knuth (Knuth), bookkeeper for ORPM, provided a report showing the trust funds to be transferred from Homestead. A total of \$87,702.66 was paid to ORPM, \$29,615.13 in owner funds, and \$58,087.53 in security deposits. The report indicates three negative owner ledger balances totaling \$1,030.40. Knuth confirmed the difference was corrected and paid by Homestead.
- **(6) Violation:** It appears there were negative owner ledger balances when the property portfolio was transferred to Oregon Rental Property Management in violation of ORS 696.301(3) as it incorporates OAR 863-025-0027(3) (01/01/2020 Edition), which states, a property manager may not disburse funds from a clients' trust account or security deposit account unless there are sufficient funds, as defined in OAR 863-025-0010, in the ledger account against which the disbursement is made.
- 1.12 Per Knuth and Velasco, from January 2021 through March 2021, rent payments continued to be deposited in the Homestead account. The December 2020 bank statements notes a \$900.00 deposit on the 31st, and the January 2021 bank statement notes a \$900 deposit on the 29th. Knuth confirmed receiving a reimbursement for these rent payments from Leiner.
- (7) Violation: After the property portfolio transferred to Oregon Rental Property Management, Homestead continued to collect rent, demonstrating incompetence and untrustworthiness in performing an act for which a real estate licensee is required to hold a license in violation of ORS 696.301(12) (2019 Edition).

- 1.13 A lease agreement between Juan Lopez and Homestead was signed and dated by Leiner on October 20, 2020, while Leiner's license was associated with the registered business name Richmond American Homes of Oregon.
- (8) Violation: On October 20, 2020, Leiner prepared and signed a lease agreement for Juan Lopez under Homestead while Leiner's license was associated with Richmond American Homes of Oregon in violation of ORS 696.301(3) as it incorporates OAR 863-014-0095(7) (01/01/2020 Edition), which states, a principal broker may not engage in professional real estate activity under more than one registered business name unless the business entity is an affiliate or subsidiary organization.
- 1.14 All of the above demonstrates incompetence and untrustworthiness in performing acts for which Leiner is required to hold a license. Leiner engaged in conduct below the standard of care for the practice of professional real estate activity.
- (9) Violation: ORS 696.301 (12) and (15) (2019 Edition), which states a licensee's real estate license may be disciplined if they have: (12) demonstrated incompetence or untrustworthiness in performing any act for which the licensee is required to hold a license. (15) engaged in any conduct that is below the standard of care for the practice of professional real estate activity in Oregon as established by the community of individuals engaged in the practice of professional real estate activity in Oregon.
- 1.15 Leiner stated he currently has no interest in getting back into property management activity.

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- 2.1 The foregoing violations are grounds for discipline pursuant to ORS 696.301. Based on these violations, a reprimand is appropriate for violations of ORS 696.301(3), (12), and (15).
- 2.2 The Agency reserves the right to investigate and pursue additional complaints that may be received in the future regarding this licensee.
- 2.3 In establishing the violations alleged above, the Agency may rely on one or more of the definitions contained in ORS 696.010.
 - 2.4 According to ORS 696.775, the lapsing, expiration, revocation or suspension of a

real estate license, whether by operation of law, order of the Real Estate Commissioner or decision of a court of law, or the inactive status of the license, or voluntary surrender of the license by the real estate licensee does not deprive the commissioner of jurisdiction to: (1) proceed with an investigation of the licensee; (2) conduct disciplinary proceedings relating to the licensee; (3) Take action against a licensee, including assessment of a civil penalty against the licensee for a violation of ORS 696.020(2); or (4) revise or render null and void an order suspending or revoking a license.

STIPULATION & WAIVER

I have read and reviewed the above findings of fact and conclusions of law which have been submitted to me by the Agency and further, the order which follows hereafter. I understand that the findings of fact, conclusions of law and this stipulation and waiver embody the full and complete agreement and stipulation between the Agency and me. I further understand that if I do not agree with this stipulation I have the right to request a hearing on this matter and to be represented by legal counsel at such a hearing. Hearings are conducted in accordance with the procedures set forth in ORS Chapter 183 and in accordance with the Rules of Practice and Procedure adopted by the Attorney General of the State of Oregon. I freely and voluntarily waive my rights to a hearing, to representation by legal counsel at such a hearing, and to judicial review of this matter.

I hereby agree and stipulate to the above findings of fact and conclusions of law and understand that the order which follows hereafter may be completed and signed by the Real Estate Commissioner or may be rejected by the Real Estate Commissioner. I understand that, in accordance with the provisions of ORS 696.445(3), notice of this order shall be published in the Oregon Real Estate News Journal.

I agree once the Commissioner executes this stipulated order, I will accept service of the final order by email, and hereby waive the right to challenge the validity of service.

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ORDER IT IS HEREBY ORDERED that Jason Scott Leiner's principal broker license be, and hereby is reprimanded. IT IS SO STIPULATED: IT IS SO ORDERED: DocuSigned by: DocuSigned by: Steven Strode Jason Leiner -B4179287726D49A. JASON SCOTT LEINER STEVEN STRODE Real Estate Commissioner Date _ 5/21/2021 | 10:59 AM PDT Date $\frac{5}{21}/2021 + 10:21$ AM PDT Date of Service: 05/21/2021