REAL ESTATE AGENCY 1 BEFORE THE REAL ESTATE COMMISSIONER 2 3 4 In the Matter of the Real Estate License of 5 STIPULATED FINAL ORDER AMBER LEE EKWALL 6 7 8 9 10 The Oregon Real Estate Agency (Agency) and Amber Ekwall (Ekwall) do hereby agree 11 and stipulate to the following: 12 FINDINGS OF FACT, STATEMENTS OF LAW 13 AND 14 CONCLUSIONS OF LAW 15 1. 16 In establishing the violations set forth herein, the Agency may rely on one or more of the 17 definitions contained in ORS 696.010. 18 **First Findings of Fact:** 19 1.1 Ekwall was licensed as property manager with Lithia Property Management. 20 1.2 On February 4, 2022, Ekwall was notified that her clients' trust account ending in 21 ending in #0069 (CTA-SD #0069), which held security deposits, had been selected for a 22 reconciliation review. The reconciliation documents requested were due within 10 business 23 days. Ekwall failed to respond to the February 4, 2022, email request. 24 1.3 On February 25, 2022, Agency Compliance Specialist Jenifer Wetherbee 25 (Wetherbee) sent a second email to Ekwall. 26 1.4 On March 4, 2022, Ekwall emailed Wetherbee that the Oregon Department of 27 Revenue (ODOR) had garnished \$3,363.17 from CTA-SD #0069 in January 2020. Wetherbee 28 responded to Ekwall's email and asked that she proceed with providing the requested 29 documents that were requested by the Agency on February 4, 2022, and February 25, 2022. 30 1.5 On March 15, 2022, Ekwall uploaded reconciliation documents to the Agency eLicense system. 1 of 8 – Stipulated Final Order- Amber Lee Ekwall

- 1.6 On March 28, 2022, Wetherbee emailed Ekwall a request for reconciliation documents that were requested in the February 4, 2022, email and not provided by Ekwall.
- 1.7 On April 2, 2022, Ekwall provided the missing documents. Upon review, CTA-SD #0069, appeared to be short \$1,250.18.
- 1.8 During the reconciliation review it was discovered that Ekwall's license was inactive between November 1, 2018, and May 27, 2020, and reconciliation documents showed Ekwall was engaging in professional property management activity during this time.
- 1.9 On April 21, 2022, an investigation was opened due to the issues found in the reconciliation review.
- 1.10 On October 1, 2018, and October 25, 2018, the Agency sent emails notifying Ekwall that her license would expire at the end of October.
- 1.11 On November 1, 2018, Ekwall's license expired. The same day, the Agency sent an email stating the license had expired.
- 1.12 On October 31, 2019, Ekwall submitted a renewal application to the Agency. Ekwall's license was expired from November 1, 2018, through October 30, 2019, 363 days. After renewing her property manager license on October 31, 2019, Ekwall neglected to associate her license with her registered business name.
- 1.13 On November 1, 2019, and November 10, 2019, the agency sent emails notifying Ekwall that she needed to transfer her license to a registered business name, or her license would become inactive. Ekwall did not associate her license with a registered business name and her license was inactive from October 31, 2019, through June 2, 2020, 215 days.
- 1.14 On June 21, 2022, Agency Investigator/Financial Auditor Cidia Nañez (Nañez) emailed Ekwall requesting a copy of a tenant rental agreement because reconciliation documents showed a lease start date of October 5, 2019, for that property, which would have been during the timeframe Ekwall's license was expired.
- 1.15 On June 28, 2022, Ekwall sent the requested tenant rental agreement which showed it was signed by Ekwall on October 5, 2019, while her license was expired.
- 1.16 Agency records showed that Ekwall received five license renewal reminders between October 1, 2018, and October 1, 2019. The emails were sent to her email address of record with the Agency.

1.17 Ekwall was conducting professional property management activity without an active license for a total of 578 days.

First Statement of Law:

ORS 696.020(2) states an individual may not engage in, carry on, advertise or purport to engage in or carry on professional real estate activity, or act in the capacity of a real estate licensee, within this state unless the individual holds an active license as provided for in this chapter.

ORS 696.990(4)(a) and (b) states: (4) Any person that violates ORS 696.020(2) may be required by the Real Estate Commissioner to forfeit and pay to the General Fund of the State Treasury a civil penalty in an amount determined by the commissioner of:

(a) Not less than \$100 nor more than \$500 for the first offense of unlicensed professional real estate activity; and (b) Not less than \$500 nor more than \$1,000 for the second and subsequent offenses of unlicensed professional real estate activity.

ORS 696.990(9) states for the purposes of subsection (4) of this section, any violation of ORS 696.020(2) that results from a failure of a real estate licensee to renew a license within the time allowed by law constitutes a single offense of unlicensed professional real estate activity for each 30-day period after expiration of the license during which the individual engages in professional real estate activity. A civil penalty imposed for a violation of ORS 696.020(2) that results from a failure of a real estate licensee to renew a license within the time allowed by law is not subject to the minimum dollar amounts specified in subsection (4) of this section.

First Conclusion of Law: By conducting professional real estate activity over the course of 578 days without an active license, Ekwall violated ORS 696.020(2) (2017, 2019 and 2020 Editions) and is subject to discipline or civil penalty pursuant to ORS 696.990(4) and (9).

Second Findings of Fact:

1.18 Ekwall answered "No" in response to question 16 on the renewal application "At any time during the past 24 months, while holding an inactive or expired license, have you conducted professional real estate activity?" In review of Ekwall's reconciliation records, she

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Second Statement of Law:

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29 30 was engaged in professional property management activity from November 1, 2018, through October 30, 2019, 363 days.

ORS 696.301(12) authorizes the Commissioner to reprimand a licensee's real estate license who has demonstrated incompetence or untrustworthiness in performing any act for which the real estate licensee is required to hold a license.

Second Conclusion of Law: By answering no to the renewal application question "At any time during the past 24 months, while holding an inactive or expired license, have you conducted professional real estate activity?", Ekwall violated ORS 696.301(12) (2019 Edition)

Third Findings of Fact:

- 1.19 On June 21, 2022, Nañez emailed Ekwall to request documents, including her most recent monthly reconciliations for both CTA-SD #0069 and clients' trust account ending in #0085 (CTA #0085), which held owner funds.
- 1.20 On June 28, 2022, Ekwall emailed Nañez and in that email disclosed that that the account ending in #0069 was short due to the ODOR garnishment and a lawyer garnishment. Prior to that email Ekwall had only disclosed the ODOR garnishment. In separate emails Ekwall provided documentation for two garnishments. The first included a letter from Wells Fargo that stated they were served with a legal order to deduct \$241.09 from Ekwall's account. Wells Fargo withdrew the money from CTA-SD #0069 on April 18, 2019. In addition, Wells Fargo charged CTA-SD #0069 with a \$125 nonrefundable processing fee. The other email from Ekwall included a letter from Wells Fargo that stated they were served with a legal order to deduct \$3,363.07 from Ekwall's account. Wells Fargo withdrew the money from CTA-SD #0069 on January 13, 2020. A \$125 nonrefundable processing fee was also charged to the account.
- On July 20, 2022, Nañez emailed Ekwall requesting proof that CTA-SD #0069 had been replenished. Requested documents were due July 22, 2022. Ekwall did not provide this documentation.

Third Statement of Law: ORS 696.890(4)(c)(d)(e) (2019 Edition) states (4) a real estate property manager owes the property owner the following affirmative duties: (c) exercise reasonable care and diligence; (d) account in a timely manner for all funds received from or on behalf of the owner; and (e) act in a fiduciary manner in all matters relating to trust funds.

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Third Conclusion of Law: By failing to replenish the fund in CTA-SD #0069 after the account was garnished on April 18, 2019, in the amount of \$241.09 and again on January 13, 2020, in the amount of \$ 3,363.07 inclusive of \$250 in bank fees each for a total of \$ 3,854.16, Ekwall violated ORS 696.890(4)(c)(d)(e) (2019 Edition)

Fourth Findings of Fact:

- 1.22 The November 2021 Trust Account Reconciliation report for CTA-SD #0069 showed the balance of the three components did not equal and reconcile with each other.
- The April 2022 Trust Account Reconciliation report for CTA-SD #0069 showed the balance of the three components did not equal and reconcile with each other, and there was no explanation of the differences.

Fourth Statement of Law: The Real Estate Commissioner may reprimand the real estate license of any real estate licensee if the licensee has disregarded or violated any provision of ORS 659A.421, ORS 696.010 to 696.495, 696.600 to 696.785, 696.800 to 696.870 and 696.890 or any rule of the Agency. ORS 696.301(3) is implemented in part by OAR 863-025-0028(3)(b): (3) A property manager must reconcile each security deposits account within 30 calendar days of the bank statement date pursuant to the requirements contained in this section. (b) The balances of each component in section (3)(a) of this rule must be equal to and reconciled with each other. If any adjustment is needed, the adjustment must be clearly identified and explained on the reconciliation document.

Fourth Conclusion of Law: The three parts of the November 2021 and April 2022 reconciliations for CTA-SD #0069 did not balance and Ekwall failed to provide explanations for why the three parts did not balance, as a result, Ekwall violated OAR 863-025-0028(3)(b) (1/1/2021 Edition) which states, a property manager must reconcile each security deposit account within 30 calendar days of the bank statement and the balances of each component must be equal to and reconciled with each other. Additionally, if any adjustment is needed, the adjustment must be clearly identified and explained on the reconciliation document.

Fifth Findings of Fact:

1.24 On June 21, 2022, Nañez emailed Ekwall to request documents, including her most recent monthly reconciliations for both CTA-SD #0069 and CTA #0085, which held owner funds.

- 1.25 On July 20, 2022, Ekwall was reminded that she needed to provide the supporting documentation for the April 2022 Trust Account Reconciliation for CTA #0085; i.e., check register, bank statement, ledgers, etc. and for CTA-SD #0069; i.e., check register and new reconciliation showing old checks/withdrawals had cleared.
- 1.26 On July 27, 2022, Ekwall sent an April 2022 Trust Account Reconciliation report for CTA #0085. The Trust Account Reconciliation report was not a three-way reconciliation. Ekwall did not provide any supporting documentation for the reconciliation, the check register nor the owners' ledgers.
- 1.27 Ekwall failed to provide a check register to support the April 2022 CTA-SD #0069 reconciliation and a new reconciliation showing that old checks/withdrawals had cleared.

Fifth Statement of Law: The Real Estate Commissioner may reprimand the real estate license of any real estate licensee if the licensee has disregarded or violated any provision of ORS 659A.421, ORS 696.010 to 696.495, 696.600 to 696.785, 696.800 to 696.870 and 696.890 or any rule of the Agency. ORS 696.301(3) is implemented in part by OAR 863-025-0035(2)(a) (1/1/2021 Edition) and ORS 696.280(3). OAR 863-025-0035 (2)(a) states when the Agency makes a request for production of property management records, the property manager must provide such records within no less than five banking days. ORS 696.280(3) (2021 Edition) states records maintained under this section must at all times be open for inspection by the Real Estate Commissioner or the commissioner's authorized representatives.

Fifth Conclusion of Law: By failing to provide a check register, and an updated bank reconciliation report to support the April 2022 CTA-SD #0069 Trust Account Reconciliation, when requested and by failing to provide a check register, and owners' ledgers to support the April 2022 CTA #0085 Trust Account Reconciliation, Ekwall violated ORS 696.280(3) (2021 Edition).

Conclusion of Law: The forgoing violations are grounds for discipline pursuant to ORS 696.301. Based on these violations a reprimand/ is appropriate for violations of ORS 696.301(3). As previously noted, the Agency has set forth the grounds of discipline as ORS 696.301(3) and (12).

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According to ORS 696.775, the lapsing, expiration, revocation or suspension of a real estate license, whether by operation of law, order of the Real Estate Commissioner or decision of a court of law, or the inactive status of the license, or voluntary surrender of the license by the real estate licensee does not deprive the commissioner of jurisdiction to: (1) proceed with an investigation of the licensee; (2) conduct disciplinary proceedings relating to the licensee; (3) Take action against a licensee, including assessment of a civil penalty against the licensee for a violation of ORS 696.020(2); or (4) revise or render null and void an order suspending or revoking a license.

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The Agency reserves the right to investigate and pursue additional complaints that may be received in the future regarding this licensee.

STIPULATION AND WAIVER

I, Amber Lee Ekwall, have read and reviewed this Stipulated Final Order and its Findings of Fact, Statements of Law and Conclusions of Law. I understand that the Findings of Fact, Conclusions of Law and this Stipulation and Waiver of Hearing rights embody the full and complete agreement and stipulation between the Agency and me. I further understand that if I do not agree with this stipulation I have the right to request a Hearing on this matter and to be represented by legal counsel at such a Hearing. I also understand that any Hearing would be conducted in accordance with the procedures set forth in ORS Chapter 183 and in accordance with the Rules of Practice and Procedure adopted by the Attorney General of the State of Oregon. By signing this Stipulated Final Order I freely and voluntarily waive my rights to a Hearing, to representation by legal counsel at such a Hearing, and to judicial review of this matter.

I hereby agree and stipulate to the above Findings of Fact and Conclusions of Law and understand that the Order which follows hereafter, which I have also read and understand, may be completed and signed by the Real Estate Commissioner or may be rejected by the Real Estate Commissioner. I further understand that, in accordance with the provisions of ORS 696.445(3), notice of this Order shall be published in the Oregon Real Estate News Journal.

In addition to all of the above, I agree that once the Commissioner executes this

Stipulated Final Order, I will accept service of the Stipulated Final Order by email, and hereby 1 waive the right to challenge the validity of service. 2 3 ORDER IT IS HEREBY ORDERED that Amber Ekwall's property manager license be, and 4 hereby is reprimanded. 5 6 7 IT IS FURTHER ORDERED that pursuant to ORS 696.990(1) to (9) and based upon the 8 violation set forth above, Ekwall pay a civil penalty in the sum of \$5,100.00, said penalty to be paid to the General Fund of the State Treasury by paying the same to the Agency. The civil 9 penalty is computed in accordance with ORS 696.990(4) and (9) in that each 30-day period of 10 unlicensed activity is considered one violation. In this instance, there were seventeen, 30-day 11 periods of unlicensed activity, however, the Agency has excluded six 30-day periods from the 12 13 civil penalty per the settlement agreement. 14 15 IT IS SO STIPULATED: 16 IT IS SO ORDERED: 17 18 DocuSigned by: DocuSigned by: 19 6F5726F36CC94BB STEVEN STRODE 20 21 Real Estate Commissioner Date 02/06/2023 Date 2/7/2023 | 7:29 AM PST 22 23 24 Date of Service: 02/07/2023 25 26 27 28 29 30