1 of 5 - Stipulated Final Order - Daniel Scott Stultz

REAL ESTATE AGENCY 1 BEFORE THE REAL ESTATE COMMISSIONER 2 3 4 In the Matter of the Real Estate License of 5 STIPULATED FINAL ORDER DANIEL SCOTT STULTZ 6 7 8 9 10 The Oregon Real Estate Agency (Agency) and Daniel Stultz (Stultz) do hereby agree 11 and stipulate to the following: 12 FINDINGS OF FACT 13 AND 14 CONCLUSIONS OF LAW 15 1. 16 1.1 At all times mentioned herein, Stultz was licensed as a property manager acting 17 in the capacity of a sole practitioner and doing business under the registered business name of 18 Cascadian Properties. 19 1.2 On May 12, 2025, Cascadian Properties was notified that clients' trust account 20 ending in 9114 (CTA #9114), which holds owner funds, had been selected for reconciliation 21 review. Records for March 2025 were requested. 22 1.3 A review of the Trust Account Reconciliation document showed that the balances 23 of each component did not equal and were not reconciled. 24 1.4 Part I of Trust Account Reconciliation document noted a balance of \$3,093.98; 25 however, did not identify \$20,725.76 in outstanding deposits and \$53,530.24 in outstanding 26 disbursements as noted on the Bank Reconciliation Report. If the outstanding transactions 27 were entered correctly, the reconciled balance was -\$26,710.52. 28 Part II of the Trust Account Reconciliation did not contain the balance of the 1.5 29 record of receipts and disbursements as of the date of the bank statement. 30

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- 1.6 Part III of the Trust Account Reconciliation noted a balance of \$4,957.00; however, the record used in support of Part III had a balance of -\$29,712.51.
- Part IV of the Trust Account Reconciliation noted a difference in Parts I, II, and III of \$1,863.02. The difference explained as "After a family emergency at the end of February, another person started assisting with the accounting. There have been and are many issues being fixed with multiple calls to Buildium."
- (1) **Conclusion of Law**: By failing to ensure that each part of the reconciliation equaled to and reconciled to each other, Stultz violated ORS 696.301(3) and its implementing rule OAR 863-025-0028(2)(b) 1/1/2025 Edition.
- Conclusion of Law: By failing to adjust the CTA #9114 bank statement balance for **(2)** outstanding checks and other reconciling bank items and failing to record the balance of the record of receipts and disbursements as of the date of the bank statement, Stultz violated ORS 696.301(3) and its implementing rule OAR 863-025-0028(2)(a)(A) and (2)(a)(B) 1/1/2025 Edition.
- 1.8 A review of the Buildium Bank Reconciliation Report showed there were 15 uncleared deposits totaling \$20,725.76, dating back to November 2023.
- (3) Conclusion of Law: By failing to deposit funds into the clients' trust account within five banking days, as required, Stultz violated ORS 696.301(3) and its implementing rule OAR 863-025-0065(4) 1/1/2023, 1/1/2024, 1/1/2025 Editions.
- 1.9 The Buildium Bank Reconciliation Report showed there were 195 uncleared disbursements totaling \$53,530.26. Of the uncleared disbursements, 143 were to Cascadian Properties.
- **(4)** Conclusion of Law: By failing to disburse property management fees at least once per month, Stultz violated ORS 696.301(3) and its implementing rule OAR 863-025-0027(6) 1/1/2023, 1/1/2024, 1/1/2025 Edition.
- Conclusion of Law: By holding company funds in a clients' trust account, Stultz (5) violated ORS 696.301(3) as it incorporates ORS 696.241(5) 2023 Edition. Stultz also violated ORS 696.301(3) and it's implementing rule OAR 863-025-0025(5) 1/1/2023, 1/1/2024, 1/1/2025 Editions.

- 1.10 A review of the record of receipts and disbursements showed there was a negative balance from March 1, 2025, through March 7, 2025. A negative balance occurred again from March 9, 2025, through March 28, 2025. The month end balance was -\$29,712.51.
- **Conclusion of Law**: By failing to ensure that the record of receipts and disbursements showed a positive balance by the close of the day, Stultz violated ORS 696.301(3) and its implementing rule OAR 863-025-0040(7) 1/1/2024 Edition.
- 1.11 The record of receipts and disbursements was missing the purpose and identity of the person who tendered the funds and the purpose of the disbursements.
- (7) Conclusion of Law: By failing to include required information in the record of receipts and disbursements, including the name of the individual tendering the funds and the purpose of the transaction, Stultz violated ORS 696.301(3) and its implementing rule OAR 863-025-0040(2)(a)(C) and (2)(b)(D) 1/1/2025 Edition.
- 1.12 Agency Compliance Specialist Helen Wilson (Wilson), emailed Stultz and requested the reason for the negative beginning and ending balances on the record of receipts and disbursements.
- 1.13 Rhona Stultz (R. Stultz) responded to Wilson's email, "I found that I have been doing the bills in Buildium completely wrong and I will have to undo reconciliations and bills and redo them (for months) to have these amounts match the bank and correct them. I also found a lot of discrepancies in the clients account balance sheets that will need to be corrected."
- 1.14 A review of Cascadian Properties' General Ledger show that bills and disbursements were recorded against the company ledger account instead of on the individual owner ledgers.
- **(8) Conclusion of Law**: By posting bills to the company ledger, Stultz violated ORS 696.301(3) and its implementing rule OAR 863-025-0040(5) 1/1/2025 Edition.
- **(9) Conclusion of Law**: By failing to take corrective action to resolve adjustments made in a reconciliation prior to the next reconciliation, Stultz violated ORS 696.301(3) and its implementing rule OAR 863-025-0028(4) 1/1/2025 Edition.

- 1.15 All of the above demonstrate a failure to uphold affirmative duties to account in a timely manner for all funds received from or on behalf of the owner, and to act in a fiduciary manner in all matters relating to trust funds.
- (10) Conclusion of Law: Based on the foregoing, Stultz violated ORS 696.301(3) as it incorporates ORS 696.890(4)(d) and (4)(e) 2023 Edition.
- 1.16 All of the above demonstrate incompetence or untrustworthiness in performing acts for which the real estate licensee is required to hold a license and conduct that is below the standard of care for the practice of professional real estate activity in Oregon.
- (11) Conclusion of Law: Based on the foregoing, Stultz is subject to discipline under ORS 696.301(12) and (15) 2023 Edition

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- 2.1 The foregoing violations are grounds for discipline pursuant to ORS 696.301.
- 2.2 The Agency reserves the right to investigate and pursue additional complaints that may be received in the future regarding this licensee.
- 2.3 In establishing the violations alleged above, the Agency may rely on one or more of the definitions contained in ORS 696.010.

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## STIPULATION AND WAIVER

I, Daniel Stultz, have read and reviewed this Stipulated Final Order and its Findings of Fact and Conclusions of Law. I understand that the Findings of Fact, Conclusions of Law and this Stipulation and Waiver of Hearing rights embody the full and complete agreement and stipulation between the Agency and me. I further understand that if I do not agree with this stipulation, I have the right to request a Hearing on this matter and to be represented by legal counsel at such a Hearing. I also understand that any Hearing would be conducted in accordance with the procedures set forth in ORS Chapter 183 and in accordance with the Rules of Practice and Procedure adopted by the Attorney General of the State of Oregon. By signing this Stipulated Final Order, I freely and voluntarily waive my rights to a Hearing, to representation by legal counsel at such a Hearing, and to judicial review of this matter.

I hereby agree and stipulate to the above Findings of Fact and Conclusions of Law and 1 understand that the Order which follows hereafter, which I have also read and understand, 2 3 may be completed and signed by the Real Estate Commissioner or may be rejected by the 4 Real Estate Commissioner. I further understand that, in accordance with the provisions of ORS 696.445(3), notice of this Order shall be published in the Oregon Real Estate News 5 Journal. 6 7 In addition to all of the above, I agree that once the Commissioner executes this 8 Stipulated Final Order, I will accept service of the Stipulated Final Order by email, and hereby waive the right to challenge the validity of service. 9 10 11 ORDER 12 IT IS HEREBY ORDERED that Daniel Stultz's property manager license be reprimanded. 13 14 IT IS FURTHER ORDERED that Stultz complete the Agency-hosted Property Management and Reconciliation Requirements course within 6 months of the issuance of this 15 order. 16 17 IT IS FURTHER ORDERED that due to the violations addressed above, Stultz will be subject to a future client's trust account review within 6 months of the issuance of this order. 18 19 20 21 22 IT IS SO STIPULATED: IT IS SO ORDERED: 23 24 DocuSigned by: 25 26 DANIEL STULTZ STEVEN STRODE 27 Real Estate Commissioner 28 Date 12/2/2025 | 10:56 AM PST Date 12/2/2025 | 2:12 PM PST 29 Date of Service: 12/2/2025 30