



Attachment A – Narrative Response

- 1) Please complete the attached data request workbook. Further instructions are provided in the workbook.

Response: See Attachment B - Workbook.



- 2) Please list all Gentiva/Kindred Hospice locations in Oregon as of August 2023, including name, address, license number, federal tax ID number, and NPIs.

Response: See Table Below:

Company Name	DBA	Address	License #	TIN	NPI
Odyssey HealthCare Operating A, LP	Gentiva	4500 Kruse Way, STE 100 Lake Oswego, OR 97035-2562	16-1000	75-2752908	1144221128
Odyssey HealthCare Operating A, LP	Gentiva	698 12th Street SE, STE 230 Salem, OR 97301-4010	16-1001	75-2752908	1467620609

- 3) It appears that all Kindred assumed business names in Oregon are inactive, and that Odyssey Healthcare Operating A, LP, filed the new assumed business name “Gentiva” in September 2022.
 - a) Please confirm that all Kindred Hospice locations in Oregon have been or will be rebranded as Gentiva.
 - b) Please confirm the effective date(s) of the name change.
 - c) Please explain the reason(s) for the name change.
 - d) What activities were undertaken to inform patients, caregivers, and other parties (e.g., referring provider organizations, insurance companies) in Oregon of the name change?

Response: Yes – all Kindred Hospice Oregon locations have been rebranded as Gentiva. Gentiva submitted notices to the Oregon State Licensure Department 10/27/2022. T

. Patients, caregivers and other parties were notified via letters, updated forms, new signage, and other marketing materials. Medicare and Medicaid were notified via change of information filings, and commercial payors were notified as required by contract via letter.

- 4) Describe any changes in governance and management of the Gentiva/Kindred Hospices in Oregon since the close of the transaction, on or after August 11, 2022.

Response: [REDACTED]
 [REDACTED] **The following administrator changes have occurred:**

- **Salem:** Nichol Westendorf effective 7/1/2023
- **Lake Oswego:** Josephineanne Perez effective 9/6/2022 and Caitlin Resare effective 5/10/2023

- a) Please describe CD&R’s involvement in decisions related to:
 - i) Management of the Gentiva/Kindred Hospices in Oregon
 - ii) Operations of the Gentiva/Kindred Hospices in Oregon
 - iii) Patient care provided by the Gentiva/Kindred Hospices in Oregon
- b) Describe how CD&R provides advice and input in the above three areas 4.a.i, ii, and iii. Please include examples.
- c) Does CD&R charge management or consulting fees to Gentiva/Kindred Hospice for these services?
 - i) If so, please describe these charges.
 - ii) What was the total amount charged from the transaction’s close through July 2023?

Response (4a-c): [REDACTED]
 [REDACTED]

5) Describe any service or operational changes impacting the Gentiva/Kindred Hospices in Oregon since the close of the transaction. Specifically, describe any changes related to:

#	Request	Response:
a.	Number and composition of clinical staff	No material change
b.	Number and composition of administrative staff	No material change
c.	Staff compensation, employment terms, or associated policies	No material change
d.	Patient care practices	No material change
e.	Patient enrollment practices	No material change
f.	Financial assistance/charity care policies	Policy revised 6/2023. Charity Care is available for patients who request assistance based on economic hardship.
g.	Hours of operation	No material change
h.	How (by what means and or at what times) patients or their caregivers can contact staff	No material change
i.	Range of services offered	No material change
j.	Forms of insurance accepted	No material change. Medicare and Medicaid accepted.
k.	Billing and payment practices/policies	No material change
l.	Availability of translation/interpretation services	No material change. Vendor is Language Line.

- 6) Provide copies of all policies governing Kindred Hospice locations in Oregon in effect as of June 2022 (or immediately prior to the transaction’s close) relating to:
 - a) Clinical staffing, e.g., number or type of staff providing various hospice services, allocation of staff to patients, guidelines for in-person visit duration or frequency
 - b) Employee compensation (including clinical, administrative, and management employees)
 - c) Patient care
 - d) Patient enrollment
 - e) Billing and payment
 - f) Financial assistance/charity care

Response: See Attachment C for Policies in effect June 2022.

- 7) Provide copies of all policies governing Gentiva/Kindred Hospice locations in Oregon in effect as of August 2023 relating to the areas listed in 6.a through 6.f above.

Response: See Attachment C for Current Policies in effect.

- 8) Provide copies of the most recent annual and quarterly financial statements for Gentiva/Kindred Hospice, including profit/loss statement, balance sheet, and cash flow statement.
 - a) Please describe and quantify any changes in the assets of Gentiva/Kindred Hospice since the transaction’s close.
 - b) Please describe and quantify any changes in the liabilities of Gentiva/Kindred Hospice since the transaction’s close.

Response: See Attachment D, Income Statement (IS) and Balance Sheet (BS) for each Oregon Facility.

[Redacted]

- 9) Has Gentiva/Kindred Hospice entered into any new supply agreements, changed any existing supply agreements, or terminated any supply agreements since close of the transaction? If so, please provide:
 - a) The supplier’s name
 - b) A description of the products or services covered by the agreement
 - c) (For changes to an existing agreement), a summary of any changes
 - d) Reason(s) for the new agreement, termination, or change

Response: Changes to material supply agreements affecting Gentiva Oregon hospices are listed below:

Supplier Name	Product/Service Line	Type of Change	Reason
[Redacted]	[Redacted]	[Redacted]	[Redacted]

