

To whom it may concern,

When we first heard that ODOT was starting electronic bidding, the idea was met with a great deal of apprehension. The opinions were mixed, some thought it was about time, others felt it really didn't fit us and still others asked "Why fix it if it ain't broke?". Our first steps were guarded; all we could focus on was what could go wrong. Our electronic bids were backed up with paper because we just couldn't trust the system. As our comfort level and confidence grew we started to realize how much easier and flexible the system really was. After only 3 bids the paper backup system disappeared and we were committed 100% to electronic bidding. We now regularly comment on how simple and accurate the system is and wonder why ODOT took so long in making this option available to us.

The advantages to the system are numerous. Estimate input only takes minutes because we download the bid schedule from Bid Express. Prices do not have to be read over the phone to a guy sitting in a pickup outside of the bid turn in location. Our accuracy is increased because the system will not allow you to leave a blank unit cost. The thing we probably like the most is being able to adjust our bid within seconds of the bid time.

We are very happy with electronic bidding and will never stop using this option.

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